

Cloud Portfolio

A COMPREHENSIVE GUIDE FOR PARTICIPATING VENDORS



December, 2016

Ingram Micro Cloud provides an end-to-end portfolio of cloud services targeting the business needs of SMBs worldwide, delivering a one-stop shop for all cloud-related needs. Our portfolio encompasses both Ingram Micro Cloud Suites as well as cloud services from more than 200 market-leading cloud vendors.

Top-tier Solutions

Before we add a third-party solution to our portfolio, it goes through Ingram Micro's vetting process, which includes reviews of product maturity, track records, vendor history and stability, and more.

Solution Categories:

- Cloud-Management Services:** Includes remote monitoring and management [RMM], remote infrastructure management [RIM], mobile device management [MDM], help desk and other key IT service management solutions needed to run a cloud or MSP business.

- Communication & Collaboration:** Includes hosted email, conferencing, messaging and file sharing, as well as data and voice services such as VoIP and broadband internet connectivity.

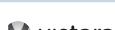
- Infrastructure:** Includes data center, network and virtualization services that provide your customers with IaaS (e.g., compute, storage, public and private clouds, disaster recovery, virtual desktop infrastructure [VDI], web hosting and more).

- Business Applications:** Includes SaaS solutions for business automation, business intelligence, business services, document management, human resources management, healthcare and productivity.

- Security:** Includes network and email protection, web filtering, log management, single sign on and much more to help guard businesses against both external intrusions and unsafe employee behavior from within.


Welcome to Ingram Micro Cloud.

Cloud-Management Services

Category	Class		
Device Management	Remote Monitoring and Management (RMM)	 Autotask	Endpoint Manager (US & CAN)
		 AVG	AVG Managed Workplace RMM
		 LabTech	LabTech RMM
		 N-able	N-able Central Remote Monitoring
	Monitoring & Asset Mgmt.	 vistara	Vistara ITOP (IT Operation Portal)
		 AVG	SSO/Mobile Device Management
		 LabTech	Maas 360
		 Microsoft	Microsoft EMS (Enterprise Mobility Suite)*
		 Microsoft	Microsoft Intune*
		 N-able	Mobile Manager
	Remote Tool	 LabTech	Screen Connect
Point of Sale	Mobile		NCR Silver
IT Service Management	Help Desk	 LIVE	LiveVHD Service Desk
		 AVG	AVG Help desk
		 INGRAM	Ingram Micro Service Desk*
	Identity and Access Management	 ID SYNC	Identity and Access Management*
		 ID SYNC	ConnectWise Billing Integration for Odin*
	IT Operations Management	 vistara	Lifecycle Management
	Remote Infrastructure Management (RIM)	 AVG	NOC DOC
		 LIVE	LiveVHD Network Operations Center (NOC)
		 NETENRICH	NetEnrich Remote Managed Services
Professional Services		 INGRAM	Ingram Micro Professional Services
	Migration		MaaxCloud IT Services by Mural*
Training Services		 INGRAM	Ingram Micro Training
			MaaxCloud Training Services

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Communication & Collaboration

Category	Class		
Collaboration	Enterprise Content Collaboration	 Dropbox for Business	DropBox Enterprise
		 Dropbox for Business	DropBox Business*
		 INTERMEDIA	Intermedia Securisync*
		 Microsoft	Microsoft Office 365 OneDrive for Business*
		 nomadesk	Business File Sharing and Synchronization*
	Conferencing	 CISCO	Cisco WebEx Cloud*
		 INTERMEDIA	Intermedia Hosted PBX
		 Microsoft	Microsoft Office 365 Skype for Business Online*
		 PGi	PGi iMeet
		 RingCentral	RingCentral Office*
		 ShoreTel	ShorTel Sky
Collaboration	Portal	 INGRAM	MS SharePoint Hosted by Ingram Micro
		 INTERMEDIA	Intermedia MS SharePoint
		 Microsoft	Microsoft Office 365 SharePoint Online*
		 SherWeb	SherWeb MS SharePoint

Communication & Collaboration *continued*

Category	Class		
Hosted	Archiving	 INTERMEDIA	Intermedia Archiving*
		 VERITAS™	EV Cloud
		 AVG	AVG Email Archive
		 AVG	AVG Encryption
Hosted Email	Archiving	 INTERMEDIA	Intermedia Hosted Email Archiving
		 Reflexion A Sophos Company	Reflexion Archiving, Discovery and Recovery (RADAR) and RADAR Lite
		 CISCO	Cisco HCS
	Encryption	 INTERMEDIA	Intermedia Policy-based Encryption*
		 Microsoft	Microsoft Azure RMS (Rights Management Services)*
		 Reflexion A Sophos Company	Reflexion Total Control (RTC) Encryption
		 SherWeb	SherWeb End-to-End Encryption
	Exchange	 INGRAM MICRO	MS Hosted Exchange by Ingram Micro*
		 INTERMEDIA	Intermedia MS Hosted Exchange Server
		 Microsoft	Microsoft Office 365 Exchange Online*
		 SherWeb	SherWeb MS Hosted Exchange Server
	Migration	 BitTitan	BitTitan Migration Wiz and Deployment Pro*
		 mural	MaaxCloud IT Services by Mural
		 skykick	SkyKick Migration Suite
Communication	Messaging	 INGRAM MICRO	MS Lync Hosted by Ingram Micro
		 INTERMEDIA	Intermedia MS Lync
		 Microsoft	Microsoft Office 365 Skype for Business Online*
		 SherWeb	SherWeb MS Lync
	Network	 Microsoft	Microsoft Azure Media and Content Delivery Network (CDN)
		 SOFTLAYER	SoftLayer Content Delivery Network (CDN)
	Unified Communication	 CISCO	Cisco WebEx*
		 CISCO	Cisco HCS
		 Fonality	Fonality
		 INTERMEDIA	Intermedia Hosted PBX
		 Microsoft	Microsoft Office 365 Skype for Business Online*
		 RingCentral	RingCentral Office*
		 ShoreTel	ShorTel Sky
	Carrier	 CENTURYLINK	CenturyLink Phone, Internet, Network Services
		 INTERMEDIA	Intermedia SIP trunk
		 TIME WARNER CABLE BUSINESS CLASS	Time Warner Cable TV, Phone, Internet, Ethernet

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Infrastructure

Category	Class		
Infrastructure	Ecommerce	 woocommerce	Online Store*
	Web Presence	 YOLA	Web Business Builder*
	Hybrid IT	 ZYMETIC	Cloud Managed IT
	Backup	 DROPSUITE	DropSuite*
Medical	PACS	 Microsoft	Azure Active Directory*

Infrastructure continued

Category	Class	Services	Geographies
Data Center	Storage	Amazon Simple Storage Service (S3), Storage Gateway, Glacier, Elastic Block Store (EBS)	USA
		Microsoft Office Azure Storage*	USA, Canada
	Backup/Recovery	SoftLayer Object, NAS and SAN Storage	USA
		RiverMeadow Cloud Migration SaaS	USA
		Axcient Data Backup, Business Continuity and Disaster Recovery	USA, Canada
		Intermedia Securisync*	USA, Canada
		Acronis Backup Cloud*	USA, Canada
		Microsoft Azure Backup*	USA, Canada
		Microsoft Office 365 OneDrive*	USA, Canada
	Database	SherWeb SkyNex Online Backup and Recovery	USA, Canada
		SoftLayer iSCSI and Disk-to-Disk Backup	USA
		LiveVault Classic, Advantage, Mobile Cloud Backup and Recovery	USA, Canada
	Disaster Recovery	Amazon Relational Database Service (RDS), DynamoDB, Redshift	USA
		VMware Disaster Recovery as a Service (DRaaS)	USA
		Acronis Disaster Recovery Service	USA
	Managed Hosting	Axcient Data Backup, Business Continuity and Disaster Recovery	USA, Canada
		Amazon Elastic Compute Cloud (EC2) and workspaces	USA
		Amazon WorkSpaces	USA
		dinCloud Hosted Virtual Server (dinServer)	USA
		dinCloud Hosted Virtual Desktop (dinHVD)	USA
		Private Cloud Delivery Partner Services (PCDPS)	USA
		Ingram Micro Cloud Suite: Virtual Machines (VM)*	USA, Canada
		Ingram Micro Cloud Suite: Virtual Private Servers (VPS)*	USA, Canada
		Intermedia Cloud Server	USA, Canada
		Microsoft Office Azure Virtual Machines*	USA, Canada
		SherWeb SkyNex Online Backup and Recovery	USA, Canada
		SoftLayer Bare Metal, Virtual, and Fully Managed Servers*	USA, Canada
		VMware Horizon Desktop as a Service (HDaaS)	USA
		vCloud Air	USA
Colocation	Colocation	365 Data Center and Colocation Services	USA
		CyrusOne Data Center and Colocation Services	USA
		Ingram Micro Suite: Web Hosting*	USA, Canada
		Microsoft Office Azure Web Hosting*	USA, Canada

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Security

Category	Class		
Identity and Access Management	Single Sign On	 AVG	Single sign on
		 INTERMEDIA	Intermedia ApplID*
		 Microsoft	Microsoft Azure Active Directory*
Email Security	Collaboration	 TREND MICRO	Trend Micro Cloud App Security for Office 365 (TMACS)*
		 Microsoft	Microsoft EMS (Enterprise Mobility Suite)*
	Data	 Microsoft	Microsoft Azure RMS (Rights Management Services)*
		 AVG	AVG, Antispam, Archive, Email Encryption
		 CIRIUS	Cirius Secure Messaging*
		 INTERMEDIA	Intermedia Email Archiving and Encryption*
		 proofpoint	Essentials
		 Reflexion A SOPHOS Company	Reflexion Total Control (RTC)
		 RMail	Rmail Registered Email Service*
		 Symantec	Symantec.cloud Message Labs
		 TREND MICRO	Trend Micro Worry-Free Business Security Services*
Network Security	Endpoint	 AVG	CloudCare Content Filtering
		 AWARENESS TECHNOLOGIES	Awareness Technologies Complete Insider Threat Prevention
		 Symantec	Symantec Endpoint Protection Small Business Edition 2013
		 TREND MICRO	Trend Micro Worry-Free Business Security Services*
	Intrusion Detection	 ALERTLOGIC Security Confidence. Delivered.	Alert Logic Threat Manager
		 IBM Business Partner	IBM Managed Intrusion Protection
	Web/Server	 ALERTLOGIC Security Confidence. Delivered.	Alert Logic Web Security Manager
		 AVG	CloudCare AntiVirus
		 IBM Business Partner	IBM Edge
		 SiteLock	Sitelock Website Security*
		 TREND MICRO	Trend Micro Deep Security
Security Management	Log Management	 ALERTLOGIC Security Confidence. Delivered.	Alert Logic Log Manager
		 IBM Business Partner	IBM Hosted Security Information and Event Management Service
	Mobility	 IBM Business Partner	IBM MaaS360 Mobile Device Management and Security
	SOC	 NETENRICH MANAGE IT BETTER TO GROW	NetEnrich Security Services
Services	Firewall	 IBM Business Partner	IBM Managed Firewall Services
	Security Suite	 IBM Business Partner	IBM Edge Delivery Services
		 IBM Business Partner	IBM Managed Security Services

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Business Applications & Platform

CATEGORY	CLASS			
Business Automation	Professional Services Automation (PSA)	 Autotask	Autotask The Complete IT Business Management Solution	 
		 ConnectWise	ConnectWise IT Business Automation	 
	Quoting	 Quosal	Quosal Quote and Proposal Automation Platform	 
Document Management	E-Signature	 Adobe	Adobe EchoSign E-Signature	 
		 DocuSign	DocuSign E-Signature	 
Productivity	Browser-based Workspace	 New Day at Work	Workspace 365*	
	CRM	 Microsoft	Microsoft CRM Online	 
	Class Deadline Management	 Law	Lawtoolbox.com, Inc.*	
	Data and Analytics	 dun & bradstreet	Business Package*	
Development	Application Development	 amazon web services	Amazon Elastic Beanstalk	
		 Microsoft	Microsoft Azure Application Development Platform	 
		 SOFTLAYER	SoftLayer Message Queue, Email Delivery and Digital Transcoding	

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Start Today

To learn more about how you can build a monthly recurring revenue stream by delivering cloud solutions to your clients, contact our cloud-dedicated team today.

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