

HSR MOTORS

Filter

Settings

New Leads (4)

John Smith
Acme Corporation

High Priority

 john.smith@acme.com
 +1 234 567 890**Michael Brown**
Global Enterprises

High Priority

 m.brown@global.com
 +1 456 789 012**Sarah Johnson**
Tech Solutions Inc

Medium Priority

 sarah.j@techsolutions.com
 +1 345 678 901

Contacted (3)

Interested (2)

Negotiating (2)

Michael Anderson
Innovation Labs

High Priority

 m.anderson@techsolutions.com
 +1 567 890 123**Robert Wilson**
Future Tech

High Priority

 r.wilson@futuretech.com
 +1 678 901 234

← Lead Details

 Call Email Schedule Meeting**Michael Anderson**

Senior Product Manager at Tech Solutions Inc.

New Lead

 Save Status

Contact Information

-  m.anderson@techsolutions.com
-  +1 (555) 123-4567
-  Tech Solutions Inc.
-  San Francisco, CA

 Lead Details

-  Enterprise
-  \$50,000 - \$100,000
-  High Priority
-  Created on Jan 15, 2024

 Source Information

-  Website Contact Form
-  Product Demo Request
-  Assigned to Sarah Johnson
-  Last Contact: 2 days ago

Notes & Activities

Tasks

Files

Email History

Add a note...

 Add Note**Alex Thompson**

Yesterday at 2:30 PM

Had a productive call with Michael. He's particularly interested in our enterprise security features and wants a detailed proposal by next week. Key points discussed:

- Current team size: 250+ employees
- Looking for a Q2 implementation
- Budget range confirmed: \$75,000

 Reply 

Follow-up meeting scheduled for Jan 22, 2024 at 10:00 AM

**Sarah Johnson**

Jan 15, 2024 at 9:15 AM

Initial contact made through website form. Michael is looking for an enterprise-level solution for his team. Main requirements:

- Advanced security features
- Integration capabilities
- Scalable solution

 Reply 

Leads

Manage and track all your leads in one place.

[+ Add Lead](#)

Search

Status

Source

Date Range

Bulk Actions

10 selected

<input type="checkbox"/>	Name	Contact	Source	Status	Assigned To	Actions
<input type="checkbox"/>	Michael Anderson	+1 234-567-8900 m.anderson@techsolutions.com	Facebook	New	Sarah Wilson	
<input type="checkbox"/>	Emma Johnson	+1 345-678-9012 emma.j@example.com	Google	Contacted	Michael Brown	

Showing 1 to 10 of 97 results

1



Dashboard
 Lead Management
 Lead Listing

Lead Details
 Reports
 Settings

Total Leads
2,543

↑ 12.5% from last month

Conversion Rate
35.8%

↓ 2.3% from last month

Active Leads
1,128

↑ 8.1% from last month

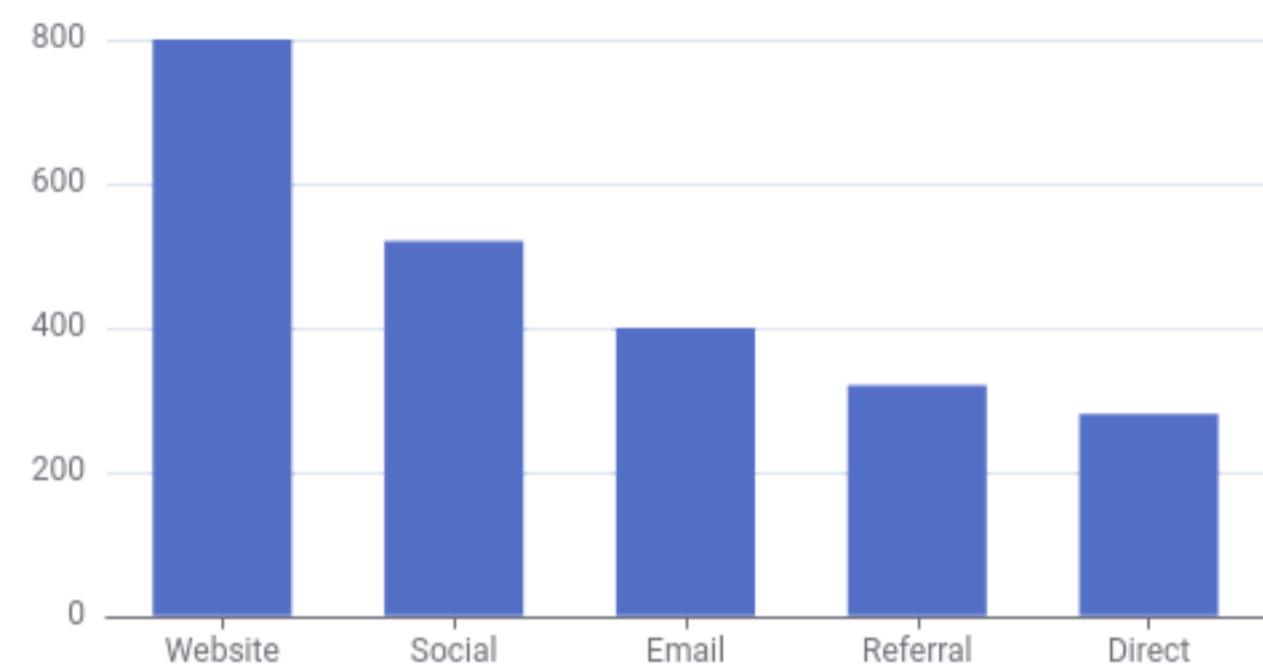
Avg Response Time
2.5h

↑ 5.2% from last month

Lead Status Distribution



Lead Source Effectiveness



Team Performance

Team Member	Leads Assigned	Conversion Rate	Response Time	Status
Sarah Wilson Sales Lead	245	42.3%	1.8h	Active
Michael Chen Sales Executive	198	38.7%	2.1h	Active

Conversion Trends

