ADRIANNE BARTOLO

MARKETING SPECIALIST

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□ □	inden, NJ
SKILLS	
Adobe Creative Suite Hootsuite Salesforce CRM Mailchimp Video Marketing SEO Web Designer Event Marketing	
EDU	JCATION
B.S IN DIGITAL MARKETING	
FAIRLEIGH DICKINSON UNIVERSITY 2017 - 2021	
LANGUAGES	
English	
Spanish	
REFERENCES	

Paige Soltano

917-439-6127

845-641-6758

William Robert

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PROFILE

Adrianne Bartolo is a highly skilled Marketing Associate at Altherm, Inc. Bartolo obtained a Bachelor's of Science degree in Digital Marketing and has expertise in using cutting-edge software to deliver high-quality content and campaigns. She maintains analytical reports on all company platforms, oversees company website, and collaborates closely with high-ranking managers and top brands in the industry. With strong communication skills, strategic thinking, and a strong work ethic, Bartolo is a valuable asset to the Altherm team and consistently delivers excellent results.

WORK EXPERIENCE

Marketing Associate

Altherm, Inc.

Jun. 2021 - Present

- Manage and analyze social media accounts on a weekly basis, gathering insights on engagement, reach, and other key metrics to establish content creation and other marketing efforts
- Develop and execute email marketing campaigns to customers resulting in a 25% increase in open rates and a 10% increase in CTR with Mailchimp
- Co-authored with the Head of Marketing to create a comprehensive product selection guide for sales team, enabling them to provide customers with optimal product solutions in a digital way
- Conduct regular website maintenance, ensuring that up-to-date information on new products and other relevant data from manufacturers is accurately reflected

Social Media Intern

Reach Marketing LLC

Jan. 2021 - May 2021

- Partnered with the intern team to create a social media content calendar with Hootsuite, conducting research to guide future content creation
- Conduct competitor analysis and researched industry trends to reform social media strategy, improve engagement and overall effectiveness of the company's social media platforms.
- Designed content for B2B utilizing Canva, crafting compelling posts and graphics that effectively engaged target audiences and increased brand awareness
- Consolidated weekly reports of company progress into a shared Excel file, facilitating collaboration and streamlining information sharing among team members

Customer Relations Intern

Toby Solutions

Oct. 2020 - Feb. 2021

- Led the marketing team in advising key influencers and small business owners to promote their brand and media presence with our customizable media kits
- Operated software/applications (Flodesk, Canva, Honeybook, and Squarespace) to deliver services to active clients
- Successfully managed cross-functional projects by utilizing Asana to keep the team on track and on schedule

PERSONAL PROJECTS

In my spare time, I manage two social media accounts in different industries simultaneously.

@adri-_bites

• Reached 531 accounts, +18.9% in engagement and +33.3% total followers

@screenreelpodcast

• Reached 27.1K accounts, +791% in engagement and +77.1% total followers