

DAVID MENZIES



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845-978-9870



Middletown, NY 10940



[Online Digital Resume](#)

SKILLS

- Adaptable and Flexible
- Strong Communication and Interpersonal Skills
- Attention to Detail
- Systems Engineering
- Revit, Autocad, Rhino
- Motivated self-starter
- LEED

PROFESSIONAL SUMMARY

Performance-oriented Sales Leader offering exceptional record of achievement over 4-year career. Tenacious manager with strategic and analytical approach to solving problems, bringing in customers and accomplishing profit targets. Talented in identifying and capitalizing on emerging market trends and revenue opportunities. In addition, a talented student with industrious and systematic approach to learning information. Open and clear worker with disciplined execution and methodical nature. Extensive knowledge of research and software skills.

WEBSITE, PORTFOLIO, PROFILES

- <https://www.linkedin.com/in/david-menzies-657005220/>
- https://drive.google.com/file/d/1dJZX9_J2AoUtgPVcvWmbKID530fVb_tH/view?usp=sharing

WORK HISTORY

Walmart - Front End Associate

Middletown, NY • 03/2019 - Current

- Established customer satisfaction by answering questions about store policies and addressing customer concerns.
- Welcomed and engaged customers, offering assistance with locating or retrieving merchandise.

Footlocker Retail - Retail Sales Lead

Middletown, United States • 06/2018 - Current

- Coached sales associates in product specifications, sales incentives and selling techniques, significantly increasing customer satisfaction ratings.
- Submitted reports to senior management to establish business decision-making and planning.
- Recruited, hired and trained dozen of associates to develop into productive team members with excellent product knowledge.
- Developed a team into being number one store of the year
- Over performed expected year results and won multiple company contests

EDUCATION/AWARDS/ ORGANIZATION

New York Institute of Technology

Old Westbury, NY • Expected
in 2024

BSAT & Masters in Architecture : Architecture

- Member of National Honor Society
- Received T.K. Steele Scholarship
- Received National Footlocker Scholarship
- Member of AIAS mentor program
- President's List 2022
- Dean's List 2019-2021

Middletown High School Middletown, NY • 06/2019

Advanced Regents Diploma College Level Classes Project Lead the Way (PLTW) -, Engineering Design And Development, Civil Engineering and Architecture

- Member of [National Honor Society](#)
- Dean's List [2016-2019](#)
- Received [Ruthie Dino-Marshall Memorial Scholarship](#)
- Received [World Jam Production Scholarship](#)
- Awarded [24th best GPA in class](#)
- Relevant Coursework Completed: Syracuse SUPA classes & PLTW

Middletown High School Basketball Camp

01/2015 - 01/2019

Coached younger kids not only basketball skills but also ways on being a leader on and off the court. I organized drills, group activities and developed a timely mannered schedule for everything to run smoothly.