

# Michael Joseph Cunningham Jr.

**Address:** 6 Fernwood Ct. Holmdel, NJ 07733 **U.S. Citizen**

**Phone number:** 732-778-8043

## EDUCATION

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**Stevens Institute of Technology:** Hoboken, NJ

Bachelor of Engineering in Civil Engineering

**Awards:** Edwin A. Stevens Scholarship    **GPA:** 3.37    Expected Graduation: May 2024

**Coursework:** Steel Design, Structural Analysis, Engineering Design V, Multivariable Calculus, Materials Processing, Thermodynamics, Water Resources Engineering, Project Planning, and Geotechnical Engineering.

**Ranney High School:** Tinton Falls, NJ    **GPA: 3.7**    Graduated June 2020

## SKILLS

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**Software:** Arduino, SolidWorks, Visual Studio, MS Office: Word, Excel, PowerPoint Programming: Blockly, C++ (Novice)

**Sales strategy and execution**

**Public Speaking**

## WORK EXPERIENCE

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**TPF Home Improvement,** Holmdel, NJ

Assistant Contractor, June 2019 - August 2019 and May 2020- August 2020

- As an assistant to the main contractor of the company, tasks in the job varied between remodeling rooms, installing insulation, landscaping, constructing large furniture, painting, door installation, and tree removal.

**GNC (General Nutrition Center)** Holmdel, NJ

Sales Associate, June 2021-Current

- Communicates with customers about their needs and am responsible for listening to and recommending products appropriate for their needs
- for sales figures to a reasonable degree.
- Oversees the packing, cleaning, stocking, and store management
- Achieves sales goals while maintaining a high level of customer service
- Maintains ongoing education to ensure adequate knowledge of products, including the chemistry and biology behind the supplements

## ACTIVITIES

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- **ASCE**
- **(High School):** Varsity Cross Country, Soccer, Track and Field, Philosophy club, Waves of Equality