KEY INSIGHTS

₹985M

Revenue

2M

Sales Qty

Revenue by Markets



Sales Qty by Markets







Jun

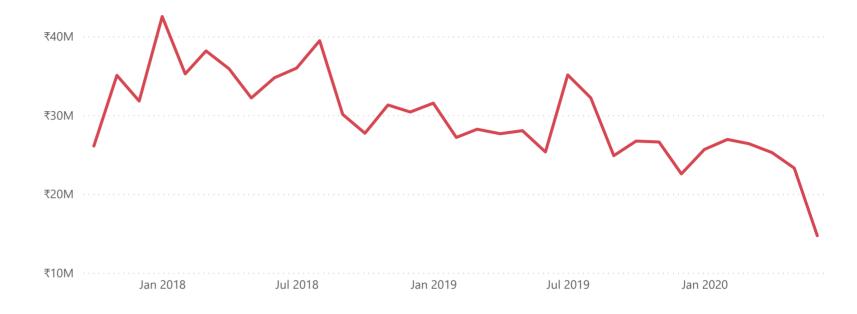
17

Jul 17

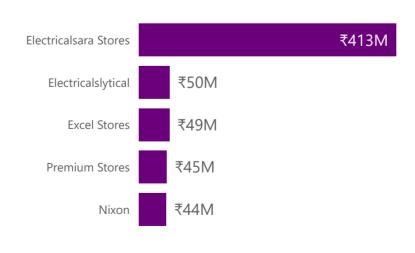
Aug 17 Sep 17 Oct Nov 17 17 Dec 17 Jan Feb 18 18

Mar 18

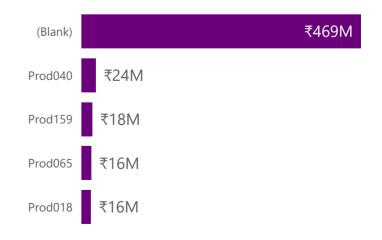
Revenue Trend



Top 5 Customers



Top 5 Products



PROFIT ANALYSIS

₹985M

2M

₹24.7M

Revenue

Sales Qty

Total Profit Margin

Revenue Trend

2020

Aug

17

Jun

17

Jul

17

Sep

17

Oct

17

Nov

17

Dec

17

Jan

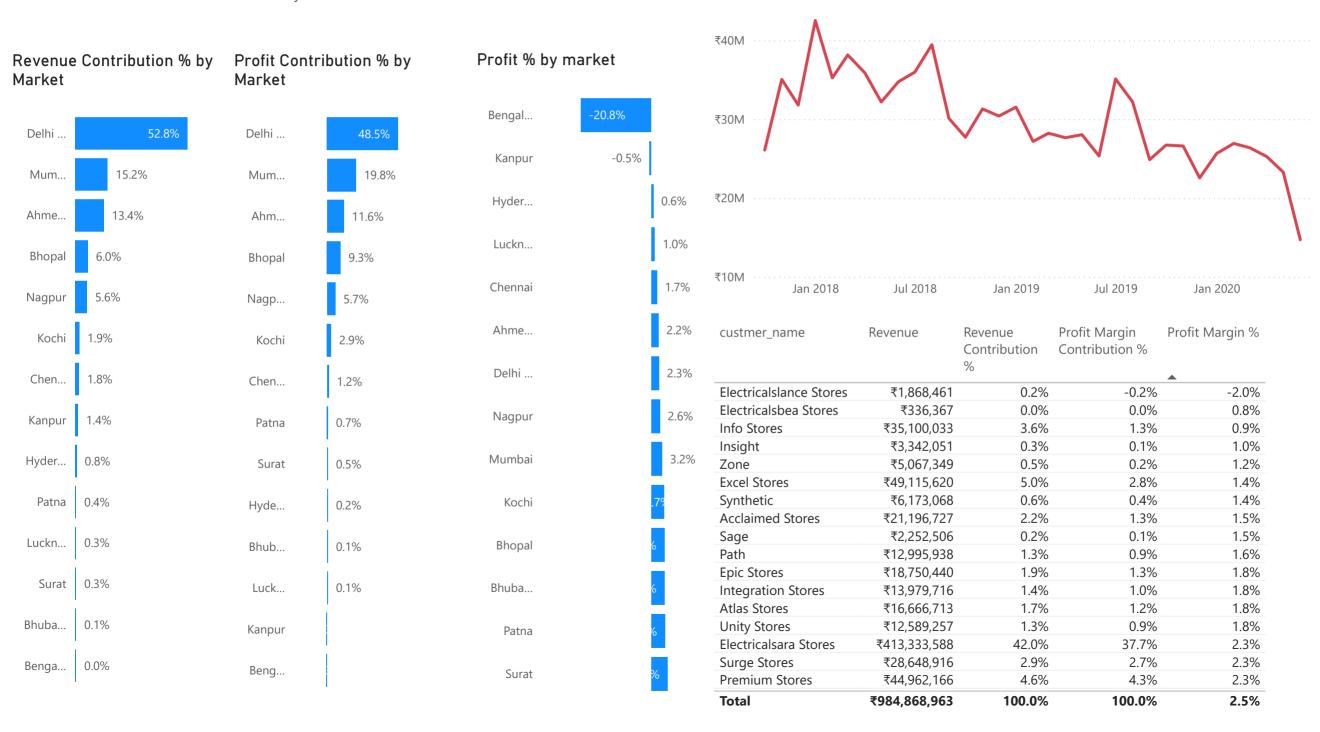
18

Feb

18

Mar

18



2018

2019

2017

PERFORMANCE INSIGHTS

₹985M

2M

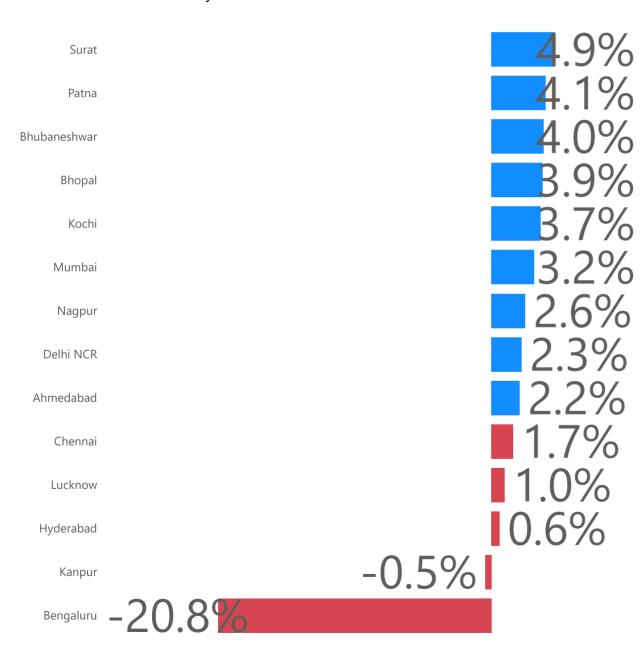
₹24.7M

Revenue

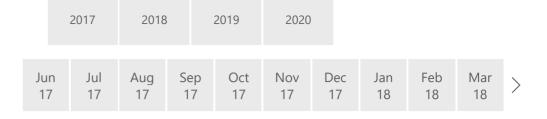
Sales Qty

Total Profit Margin

Revenue Contribution % by Market

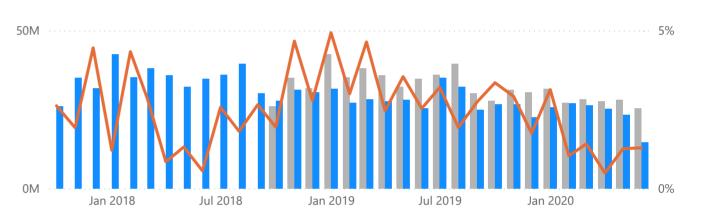






Revenue Trend

■ Revenue LY ■ Revenue ■ Profit Margin %



custmer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Electricalsara Stores	₹413,333,588	42.0%	37.7%	2.3%
Electricalslytical	₹49,644,189	5.0%	6.8%	3.4%
Excel Stores	₹49,115,620	5.0%	2.8%	1.4%
Premium Stores	₹44,962,166	4.6%	4.3%	2.3%
Nixon	₹43,893,083	4.5%	7.2%	4.1%
Info Stores	₹35,100,033	3.6%	1.3%	0.9%
Control	₹31,771,997	3.2%	3.3%	2.6%
Surge Stores	₹28,648,916	2.9%	2.7%	2.3%
Acclaimed Stores	₹21,196,727	2.2%	1.3%	1.5%
Forward Stores	₹21,026,079	2.1%	2.3%	2.7%
Epic Stores	₹18,750,440	1.9%	1.3%	1.8%
Nomad Stores	₹17,739,351	1.8%	2.1%	2.9%
Electricalsocity	₹17,489,935	1.8%	2.9%	4.1%
Modular	₹17,379,851	1.8%	1.8%	2.6%
Atlas Stores	₹16,666,713	1.7%	1.2%	1.8%
Leader	₹16,529,970	1.7%	5.1%	7.5%
Surface Stores	₹15,242,562	1.5%	2.0%	3.2%
Total	₹984,868,963	100.0%	100.0%	2.5%