

## Mayur Vijay Daptardar

**Address** : F/605, Regalia C.H.S,  
CASA Bella, Palava, Nilje  
Dombivali (E), Mumbai- 421204

**Email ID** : [mayur.daptardar88@gmail.com](mailto:mayur.daptardar88@gmail.com)  
**Mobile No.** : 7045661339 / 9320403339  
**LinkedIn** : [www.linkedin.com/in/mayur-daptardar](http://www.linkedin.com/in/mayur-daptardar)

### Professional Summary

---

- Field Technologist for Paint and Waterproofing with 4+ years of experience in maintaining the quality job on site. Assuring work done on site is as per company standards. In order to minimize the risk of claims/rework in warranty period.
- Identifying the root cause of the complaint and giving right solution for the same.
- Training team of sales officers, technical supervisors, and samplers for timely development in product and improvement in the working style that benefits the organization.
- Watching closely over the competitors for new product and new development in the market. In-depth understanding of painting and waterproofing process and remain focused o customer satisfaction on all stages.
- Recognized for best technical support to sales team.
- Well capable to work in stiff deadlines with good technical and interpersonal skills along with all level of people within and across organizational boundaries.
- Having good analytical skills and innovative problem-solving ability, good presentation and communication skills.

### Work Experience

---


**Technical Sales Officer**, 05/2015 to Present  
**AkzoNobel India Ltd.**, Mumbai, Maharashtra.

**Company Description:** World's leading paint and coating company. Decorative segment functions under the brand name of **Dulux** (earnest while ICI) in India.

#### Contribution:

- Leading Technical Team for Mumbai, this composes of Site supervisors and samplers.
- Handling Customer Complaints and providing appropriate solutions.
- Ensuring quality work over painting projects under Warranty.
- Working closely with sales team for the smooth running of the project.
- Field trials for New Products and evaluation with competitor product and vice versa. Handling customer queries.
- Product presentation to Clients (ie CHS, Builders, Architects, contractors, etc).
- Team development through regular training for improving their skill set for better service. Training applicators for proper system usage of products.
- Educating sales and technical team regarding new products and traits in the market.
- Keeping a close eye on the movement of competition in the market and quickly adapting to changes in the market.
- Gathering and analysing data and providing vital inputs to R & T.

## Achievements

-  Received Certificate for Excellent performance in Business Support.

---

**Marketing Technologist (Waterproofing)**, 07/2013 to 05/2015

**Asian Paints Ltd.**, Indore, Madhya Pradesh and Chhattisgarh.

**Company Description:** India's leading paint and coating company. Newly formed waterproofing segment functions under the brand name of **SmartCare**.

### Contribution:

- Providing technical support to sales team, in order to seed the product in the market. Handling Customer Complaints and providing appropriate solutions.
- Ensuring quality work over waterproofing sites.
- Working closely with sales team for smooth seeding of product in the market.
- Field trials for New Products and evaluation with competitor product and vice versa. Handling customer queries.
- Product presentation to Clients (ie Builders, Architects, contractors, etc).
- Training applicators for proper system usage of products across the region.
- Educating sales and technical team regarding new products and traits in the market.
- Keeping a close eye on the movement of competition in the market and quickly adapting to changes in the market.
- Gathering and analysing data and providing vital inputs to R & T.

---

**Sr. Associate**, 06/2012 to 06/2013

**Maersk Global Service Centre**, Mumbai.

**Company Description:** World's leading shipping company. Special cargo team handling shipments containing hazardous cargo.

### Contribution:

- Checking and approving Shipments containing Hazardous chemicals over Maersk Line Operated Vessels.
- Working closely with other teams for the smooth running of the operation. Keeping tabs on other line operators for timely services.
- Daily and weekly reporting for the performance of the team.

**Sr. Teacher**, 01/2008 to 06/2013

**Guidance Center for Competitive Exams**, Mumbai.

**Company Description:** Teaching institute for competitive exams held at school level.

**Contribution:**

- Teaching Chemistry, Physics and Mathematics for students of 6th to 12th standards.
- Competitive exams coaching to students (Homi Bhabha Young Scientist Exam, MTS, NTS). Preparing student for every stage of exams.
- Organizing excursions and field trips for students.

**Education**

Degree	Institute	University	Percentage	Year
M. Sc. (Physical Chemistry)	Ramnarain Ruia College	Mumbai	61 %	Apr-2012
B. Sc. (Chemistry)	Ramnarain Ruia College	Mumbai	66.87%	Apr-2010

**Strength**

- Hardworking and punctual.
- Disciplined and well organized.
- Confident in handling in high-pressure situations and can do multi-tasking. Flexible for adapting new ideas and having continuous learning attitude.

**Extracurricular Activities**

- Attended seminars & workshops arranged by department of chemistry. Workshop on Spectroscopy & its applications.
- Organized intercollegiate seminar & poster competitions for Department of Chemistry, Ramnarain Ruia College.
- NCC "C" certificate holder from Naval NCC.

**Achievements**

- 🏆 Received "Best Cadet" award in NCC.
- 🏆 Won Inter School Cricket Tournament.

**Personal Details**

Gender : Male  
Date of Birth : 27<sup>th</sup> December, 1988  
Marital Status : Married  
Languages Known : English, Hindi, Marathi, Sanskrit & Gujarati  
Hobbies : Reading books, Trekking & listening music

## Declaration

I hereby declare that the statements furnished above are true, complete and correct to the best of my knowledge.

From: Mumbai

Date: 25<sup>th</sup> October 2018

Mayur Daptardar