

# QUINTESSENTIAL PLAYER IN SHIPPING AND SUPPLY CHAIN LOGISTICS





## ABOUT US

Arcus Shipping LLC is one of the regions leading providers of Freight forwarding, supply chain & Logistical solutions. The company combines its core products of Air, Ocean & Land Freight, Customs Clearance & Warehousing to deliver globally integrated, tailor-made end-to-end solutions its clientele.

Today, the group is expanding its business through innovation stemming from a global perspective. The Group's determination to have a global presence is supported by a fundamental philosophy-to always explore and discover new business horizons.

We have on board a team of professionals. Who are qualified and equipped to deliver specialized services against customers varied requirements. Our priority is to provide customized solutions specifically designed for the challenges and opportunities unique to each client thereby assisting them in being competitive in their respective business's/market at large.



# DEEPER MARKET PENETRATION

Arcus has been largely complimented by two group companies

## EAGLE SPECIALIZED TRANSPORT

With a combined fleet of 16 truck heads and 27 trailers, we cater to the transportation needs not just for our group but also extend these services to other customers requiring only transportation services and to other forwarding companies. Backed by professional and extensive haulage liability cover, we provide complete peace of mind to our customers in having their cargo moved. Eagle has helped us in penetrating into areas and sectors that were sensitive to competition.

## 360 VISION

With a different brand but under the same umbrella of services, 360 vision has helped us penetrate deeper into the market. We have an exclusive team under this company that goes hand in hand with the group in sourcing new customers and help increase our market share jointly. With shared overheads exposure with the group, the business generated helps maintain a very healthy bottom line.





# INSIGHT INTO FUTURE

## MESSAGE FROM MD

Nothing stays the same in today's fast moving world except time tested human values that serves humanity. Arcus was founded with a commitment to practice those time tested finest human values in every sphere of its operation and in the heart of its culture stays mutual respect and love towards its teammates. We believe that the best way to achieve our vision of becoming the most customer friendly logistics service provider and an employer of choice is to practice and nurture those sublime human values in the organization. We believe only happy and contended teammates can be customer friendly and keep them happy. The name Arcus reflects the amalgamation of finest human values, blend of talents, innovation, customer friendliness, commitment to quality services and professionalism at its height. Arcus Shipping is committed to meet those ever increasing needs of our customers through technology driven solutions, Arcus-i our system, is specially designed to ensure seamless and transparent information flow to our customers. Customer satisfaction will always be at the heart of our operations. We believe that we will be successful only when our customers are successful. At "Arcus" customers are an integral part of our business and we share a warm and cordial relationship with them. By keeping relationships first, we make them lasting. Our local expertise coupled with reliable global networks like the WCA, WFN, WWPC, GFP, PAIMA & IAM we make the globe a village and take care of the endless needs of our customers no matter how big or small they are...!

We believe in our tag line "Together everyone achieves more..." and sincerely forward to serve you and humanity as whole.

Ali Mohammad Masmali  
Chairman and Managing Director  
Arcus Shipping LLC



# GROWING WITH THE WORLD



## Vision and Mission

"Arcus Shipping will strive constantly to be known as"

### Vision

The most customer friendly logistics Service provider by meeting & exceeding customer's service expectations through highly professional empowered and motivated employees.

### And an employer of choice by ensuring the following:

- › A friendly working environment and equal growth opportunities within the organization are provided to all employees regardless of their cast, creed, colour, nationality & gender.
- › All employees are treated fairly and respectfully.
- › All employees are provided with the required on the job trainings, systems and tools to help achieve service excellence.
- › All employees are rewarded proportionate to their contributions towards achieving company's stated vision and the financial growth."

### Mission

- › To provide customers with reliable and cost effective end to end logistics solutions.





# MAJOR TRADE LANES

ASIA PACIFIC

FAR EAST

USA

EUROPE

INDIAN SUBCONTINENT

# VERTICALS

ENGINEERING AND MANUFACTURING

CONSUMER PRODUCTS AND SERVICES

LIFE SCIENCES AND HEALTH CARE

AVIATION AND AEROSPACE

CONSTRUCTION AND ENGINEERING

AUTOMOTIVE

OIL AND ENERGY



## PRODUCT AND SERVICES

Airfreight

Seafreight

Landfreight

Airfreight/LCL Consolidation

Customs Clearance

Marine Cargo Insurance

Chartering

Custom Bonded Services

Warehouse Management & Distribution

Transit Cargo to Iraq

Exhibition Logistics

Military Logistics

Special Projects Cargo Handling & Execution

Equipment Leasing

International Relocation & Removals

Food & Chemical Logistics

Container Trading and NVOCC Operations



## Air Freight Product Offering

- ▶ Consistent Quality Services with preferred carriers.
- ▶ Standardized connections and fixed schedules.
- ▶ Flexible charter options, seasonal or Adhoc.
- ▶ Combination with other modes of transporation Sea-Air & Air-Land.
- ▶ Tailormade services for each shipment.

## INTERNATIONAL SERVICES

- International capability
- Full/Part Charter-Imports & Exports
- Hand Carry
- Air-land/Sea
- Customs clearance with ministry approvals
- Urgent deliveries on time sensitive cargo
- Dangerous goods

## SEA FREIGHT PRODUCT OFFERING

- ▶ Global ocean freight solutions
- ▶ Contracts with carriers and vendors agreements
- ▶ Processes are defined and monitored to maintain and raise quality with carriers & vendors.
- ▶ Unlimited services combinations drawing on global range of structured services
- ▶ Pricing based on carrier selected to suit customer requirements in terms of service level and transit times

## INTERNATIONAL SERVICE

- Customs clearance with ministry approvals
- RORO
- Bonded warehousing and Heavy lift capabilities
- Break Bulk
- Sea-Land/Air
- LCL
- FCL



# LAND FREIGHT PRODUCT OFFERING

- Door to Door Service, including customs clearance.
- Scheduled network, 24/7 (including Ramadan) High level of security to help avoid theft & Pilferage.
- Day definite transit times of 7-9 working days within the ME.
- FTL-Full Truck Load-1 shipper/1 consignee.
- All inclusive price for FTL/LTL.
- Professional handling.
- Ability to move oversize and heavy freight within the ME.



## CROSS BORDER SERVICE

Main export/import lanes to KSA,UAE,Oman,Qatar,Bahrain, Jordan,Lebanon,Egypt and Iraq

Both FTL and LTL

Bonded FTL/LTL service available from the UAE.

Import clearance at the border crossings.

Export Documentation.

## LOCAL TRANSPORTATION DELIVERY SERVICES

FTL

LTL

Break Bulk

Full Containers

Military camp deliveries

Special cargo deliveries: Hazardous and valuable cargo

Own fleet with loading and unloading capabilities

POD confirmation and agreed KPI's

Note: Traffic ban for over 7 ton moves in kuwait city from 7am -9.30am and from and from 1.30pm to 3.00pm



# CUSTOMS CLEARANCE PRODUCT OFFERING

- Our reliable Customs Brokerage Teams ensure that all customs and other governmental agency regulations are followed on your air and ocean imports or exports whether permanent or temporary.
- We handle Custom bonds and calculate shipment duty and taxes.
- Our teams keep track of all changes in duty and tax information locally.
- Where available we use electronic solutions to submit declarations to customs authorities, which help to reduce data entry errors and speeds up the transfer of information.

## CUSTOMS CLEARING

Process Driven

Professional Team

Customer Visibility

Local Distribution

Storage Facility

Own broker's license



# INSURANCE PRODUCT OFFERING

- The Arcus team offers cover for risk of physical loss or damage to your cargo.
- We arrange cover for ocean, air and ground trasporation as well as warehousing and break bulk moves.
- We offer highly competitive pricing based on bulk buying.
- In the event of loss or damage, our insurance provider has surveyors on hand around the world who will carry out investigations and inspections.
- Through an extremely fleible service we eliminate your administrative burden of insurance declarations.
- Insurance certificates can be provided as required.

## MARINE CARGO INSURANCE

Process Driven

Professional Team

Customer Visibility

Service reliability

Faster claim processes

One Stop shop



# RELOCATION PRODUCT OFFERING

- Home searches
- Setting-in Services
- Orientation tours
- School search
- Airport Pickup & Drop
- PRO Servies

## INTERNATIONAL RELOCATION

One Stop Shop

Years Of Experience & Knowledge

Managed by Expatriates who understand the challenges involved

Multilingual relocation coordinators

Commitment to service Innovation



# REMOVALS PRODUCT OFFERING

- Internationl Moving Offering Local and International Door-to-Door services with professional packing for:
- Office and household goods
- Vehicles
- Pets
- Antiques and Fine-arts
- Storage Facilities
- Insurance assistance



## INTERNATIONAL REMOVALS

Door to Door

Professional Team

Service reliability

Network

On-line tracking

# NVOCC/ CHARTER OFFERING



- We offer services to and from Indian Sub-Continent, GCC and South East Asia.
- With a wide range of agency network and partners we assure our clients service reliability and consistency.
- Most competitive rate levels, transit time, cost effective inland haulage and customer service.
- Advanced in-house software(Arcus i) for track and trace of cargo.

## INTERNATIONAL SERVICE

Service covering ISC,  
GCC and South East Asia.

Dedicated own and leased units

Excellent service capabilities

Direct services to major hubs

Shortest transit time

## INTERNATIONAL CHARTER SERVICES



Full charter

Part charter

Break Bulk/RORO

Heavy Lift

# REEFER PRODUCT OFFERING



## INTERNATIONAL SERVICE

Service Covering  
ISC and GCC

Dedicated own and  
leased units

- We cover ISC and GCC ports with our reefer containers, with dedicated staff and agents to handle reefer operations.
- Timely deliveries considering the sensitivity of refrigerated cargo
- Professional handling of variant temperature controlled cargo.
- 24X7 on call customer service to attend emergency requirements of customers.



# BULK LIQUID PRODUCT OFFERING

- The Popularity and cost effectiveness of moving liquid cargo in bulk has inspired Arcus Shipping to expand its boundaries and meet customers growing need to move liquid in Bulk.
- Agents for leading ISO and flexi bag brands in the industry.
- Expertise in Flexi bag installations and Cross loading Non hazardous liquid cargo into containers.
- Experienced Staff in handling Bulk Liquid Carg as per IMDG norms

## INTERNATIONAL SERVICE

ISO tanks

Flexi Bags

Bulk liners

Service covering All Major port Pairs

Dedicated Own and leased units

Agents for leading ISO and Flexi tank providers



# CONTAINER TRADE OFFERING

- Pristine container & well maintained used equipment of different types.
- Dedicated team to look after customers specific container requirements.
- Our team ensures that only well maintained containers are added into our fleet.
- Worldwide network to provide fast and reliable solutions to provide used seaworthy & IICL containers.

## CONTAINER TRADING SERVICE

Container Trading and Resale

Leasing





## WAREHOUSING

- High cordoned/secured state of the art Temperature controlled warehousing with 24 hr.security.
- State of the art fire fighting systems.
- Racked/location based storage.
- End to end Inventory planning/management.
- Advanced Warehouse Management systems.
- Labeling.
- Packing, Shrink wrapping and Palletizing.
- Cross Docking



## EQUIPMENT DIVISION

Arcus presents a miscellany of heavy equipment and vehicles as leasing under one roof, Specifically to execute construction tasks and earth work operations.

- A regular maintenance of vehicles as well as monitoring of safety inspections
- An Extensive GAP analysis with the laws of National heavy vehicle of compliance.
- Safety of fleet and review on loss prevention
- Programs on driver orientation as well as safe fleet
- Assessment of risks
- Development of Guides for managing vehicles and fleet.



ARCUS SHIPPING L.L.C

# HEAVY EQUIPMENT LEASING SOLUTIONS

- Arcus shipping worldwide actively engages Heavy Equipment Leasing Solutions Such as
- Structuring rental as well as Operation lease Options
- Use a repair ready network for maintenance of the heavy vehicles
- Ensure maintenance of even complicated parts and components of vehicles as well as ancillary equipment
- For peak or seasonal demands, there are also short term rental solutions of heavy equipment in order to reduce any adverse impact of our client's operation.

## VALUE OFFERINGS:

- Experienced industry Professionals
- Financially stable service provider
- Systematic follow-up and reporting



## EXHIBITIONS

### EXHIBITIONS HANDLED

- Gulf Defence & Aerospace Exhibition 2013,2015&2017
- Oil & Energy Exhibition
- SPE Heavy Oil Equipment Exhibition
- Gulf Food Exhibition
- Arabian Travel Market Exhibition
- Alghanim Marine Co. Exhibition and Display
- Philadelphia Cream Cheese Presentation
- Kuwait Financial Festival
- Kuwait Scientific Research Centre
- City Scape 2015



## VERTICALS

Aerospace

Defence

Motor Show

Industrial & Construction

Hardware's & Tools

Fabrics & Furnishings

Information Technology

## SERVICES

Multi-Model Shipping.

Inbound temporary customs clearances.

On time delivery to show site

In-crating/unpacking and delivery to stands

Temporary storage of packing materials necessary

Re-packing & clearing the stands

Re-export customs formalities

Documentation & Re-shipment as required.

## PROJECTS

- Rig shipping and transportation
- Heavy equipment customs clearance and delivery
- Roll-on Roll-off cargoes
- Non-containerized cargoes
- chartering
- Bulk Cargo transporation and delivery
- Marine Insurance for project cargoes
- Defense Logistics

## PROJECT BENEFITS

We provide a 24 hour, 365 days a year. Service ensuring total commitment to our customers.

Our expertise combined with our system based updates at each stages of the operations will provide the optimum solution to all your project requirements

All our staff have extensive operational experience and are able to provide effective support and advice at every stage of the operation

Accurate cost and availability indications allow you to budget and plan accurately

Our experience in all aspects of project cargo operations ensures that you receive the best service possible at a competitive price.





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