

# instacart

## Business Analytics Final Presentation

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- 🥕 Our Goal
- 🥕 Business Problem
- 🥕 The Dataset
- 🥕 Methodology Used
- 🥕 Model Implementation
- 🥕 Model Evaluation
- 🥕 Business Implications



We are here on a mission to simplify weekly tasks for customers!

To enhance customer  
experience

To increase Instacart  
revenue



Products you love

From Stores you Love

Delivered to your Doorstep

# How does the company work?



The screenshot shows the Instacart website at <https://www.instacart.com>. The page features a grid of grocery items like yogurt, cherries, and snacks. A central box displays the Instacart logo and the tagline "Groceries delivered in as little as 1 hour". It includes a zip code entry field, a green "Get started" button, and a "Log in" link. A promotional message for "FREE delivery for 14 days with Express\*" is also visible.



The screenshots illustrate the Instacart mobile application. The first screen shows a smartphone home screen with the Instacart app icon. The second screen is the app's main landing page with the text "Get groceries delivered to your door in as little as an hour". The third screen shows a delivery time selection menu with options like "Today", "Tomorrow", "Within 1 hour", and "Within 2 hours". The fourth screen highlights "Find discounts on the products you love" with a list of discounted items. The fifth screen shows a real-time tracking interface with a map and delivery status information.



**Problem we are trying to solve for Instacart**

**How to improve Customer Experience?**

**What are the gaps?**

- Customer Retention
- Customers Attraction
- Instacart Profitable Relationships

**Who's getting the benefits?**

- Customers
- Partners
- Shoppers
- Instacart



**Size:** 3 Million Transactional Orders

**Source:** [Company Website with 3 Million Instacart Orders, Open Sourced](#)

**Structure: 6 Tables**

Departments [1:21]

Aisles [1:134]

Products [1:49688]

Orders [1:3421083]

Prior Orders [1:32434489]

Train Orders [1:1384617]

aisles [1:134]		
🔑 aisle_id	integer	
aisle	varchar	

order_products__prior [1:32434489]		
🔑 order_id	integer	
🔑 product_id	integer	
add_to_cart_order	integer	
reordered	integer	

products [1:49688]		
🔑 product_id	integer	
product_name	varchar	
🔑 aisle_id	integer	
department_id	integer	

order_products__train [1:1384617]		
🔑 order_id	integer	
🔑 product_id	integer	
add_to_cart_order	integer	
reordered	integer	

departments [1:21]		
🔑 department_id	integer	
department	varchar	

orders [1:49688]		
🔑 order_id	integer	
user_id	integer	
eval_set	varchar	
order_num	integer	
order_dow	integer	
order_hour_of_day	integer	
day_since_prior_order	integer	



Aisle

Products

Orders

Departments

Order Products  
Prior

Order Products  
Train

Exploratory  
Analysis

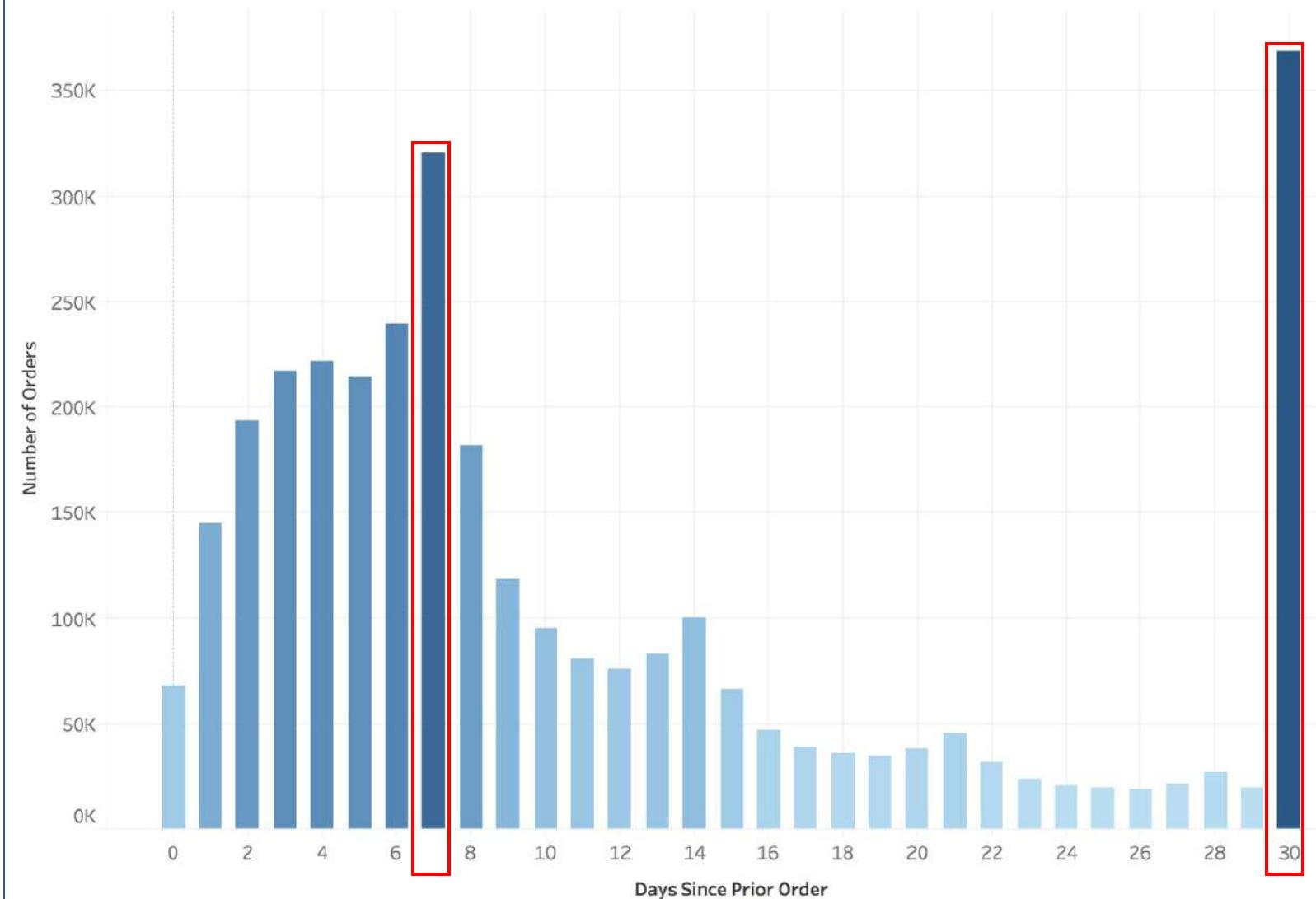
Data Pre-  
Processing

Predictive  
Analysis

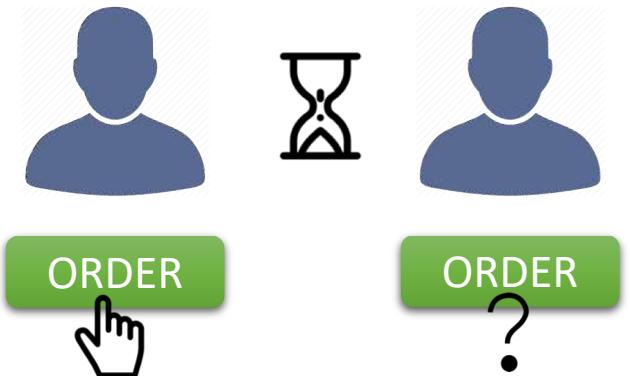
Market Basket  
Analysis  
(MBA)



When do customer place order?

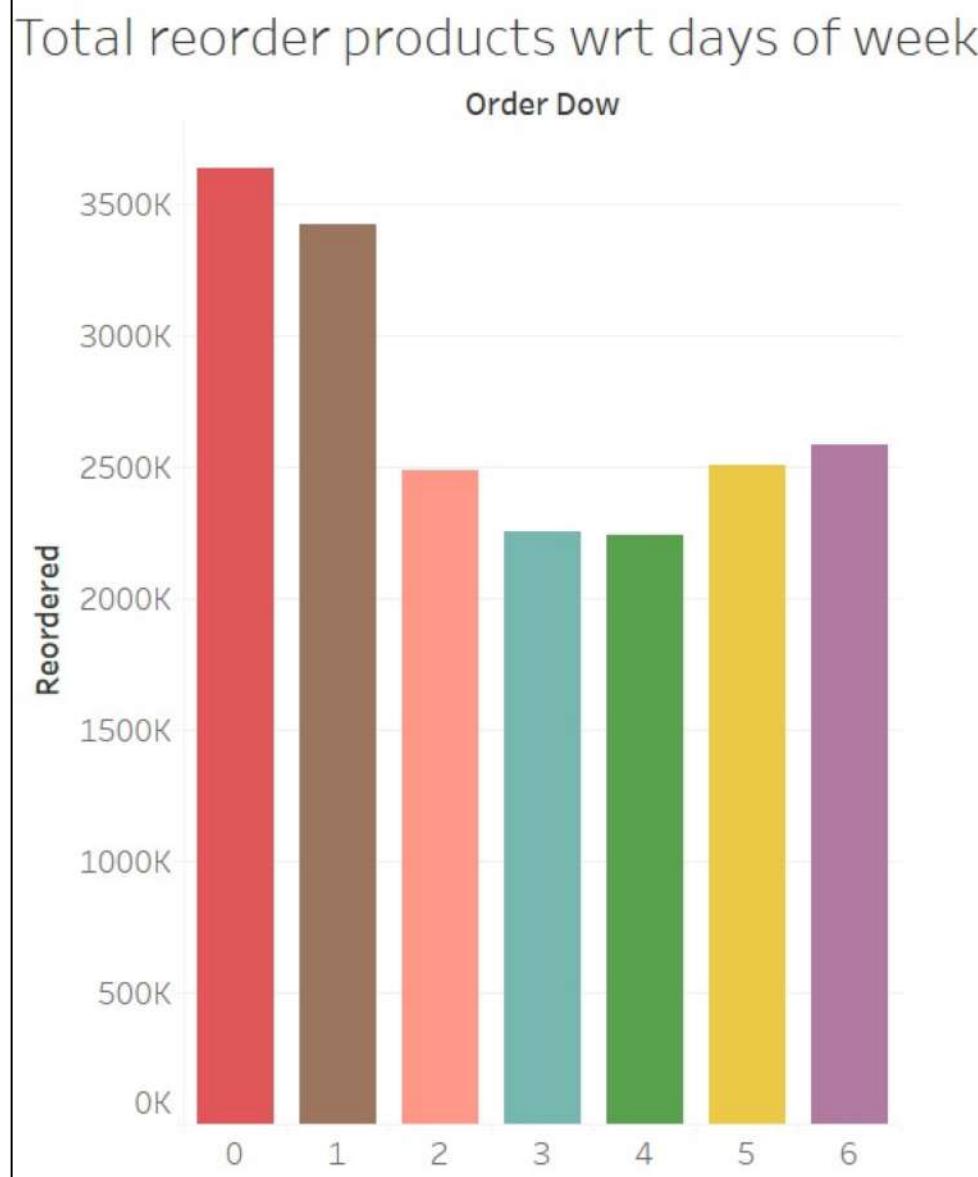


Days Since Prior Order!

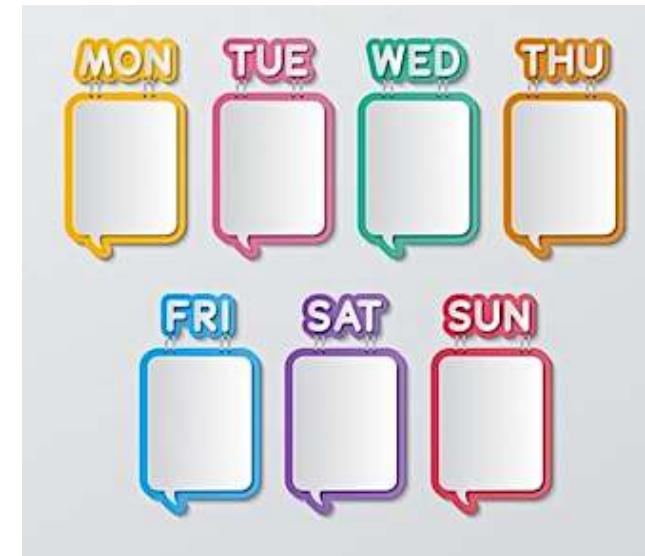


Order after:

- 🥕 7 Days i.e. Weekly
- 🥕 30 Days i.e. Monthly



What day of the week are people likely to place an order?

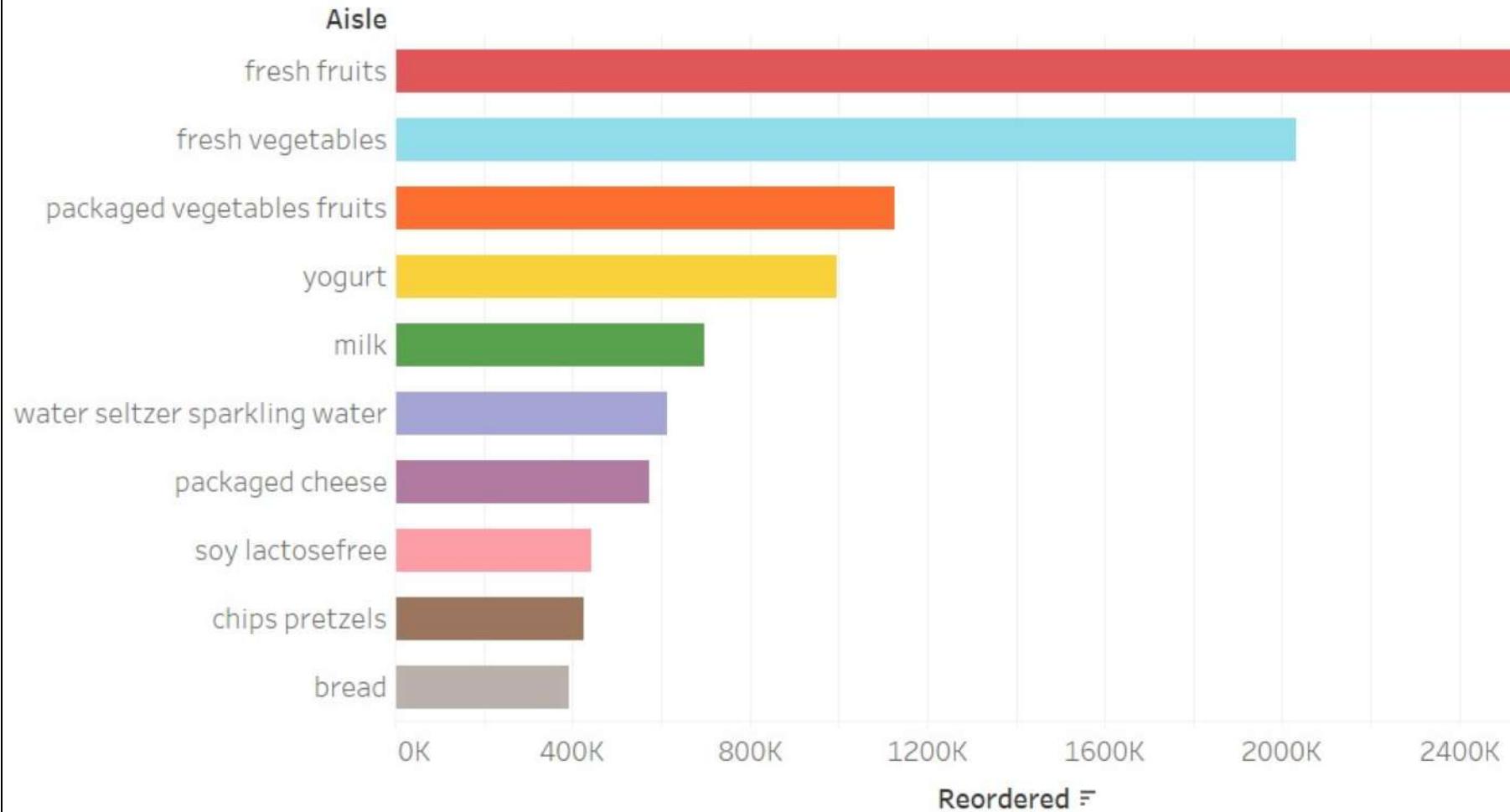


Maximum Orders placed on:

- Day 0 of the week
- Day 1 of the week



## Top 10 aisles with highest reorders



Which Aisle is the favorite?



- 🥕 Fresh Fruit
- 🥕 Fresh Vegetables



## Feature Engineering

~28 New Features

Train Data: 8M

## Feature Identification

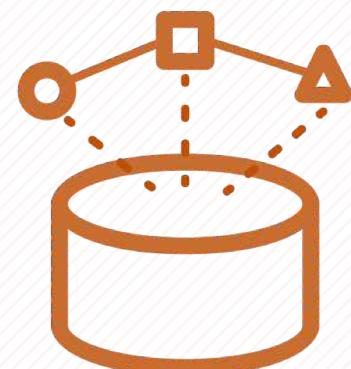
For Instance:  
People Reorder

- 🥕 Weekly
- 🥕 Monthly

Maximum Orders placed on

- 🥕 Day 0 of the week
- 🥕 Day 1 of the week

## Joining Data





## New Features created: Number of reorders on a particular Day

```
#Summing according to the day of the week the reorder number
prod_dow_0 = sum(reordered & order_dow == 0),
prod_dow_1 = sum(reordered & order_dow == 1),
prod_dow_2 = sum(reordered & order_dow == 2),
prod_dow_3 = sum(reordered & order_dow == 3),
prod_dow_4 = sum(reordered & order_dow == 4),
prod_dow_5 = sum(reordered & order_dow == 5),
prod_dow_6 = sum(reordered & order_dow == 6),
#Reorder number weekly, biweekly and monthly
prod_reweekly = sum(reordered & days_since_prior_order <= 6, NA, na.rm = TRUE),
prod_rebiweekly = sum(reordered & (days_since_prior_order >= 7 & days_since_prior_order <= 14), NA, na.rm = TRUE),
prod_remonthly = sum(reordered & (days_since_prior_order >= 15 & days_since_prior_order <= 31), NA, na.rm = TRUE)
```

## Reorder Probability

```
prd$prod_reordered_probability <- (prd$prod_reordered_probability_21 +
                                    prd$prod_reordered_probability_32) / 2
```

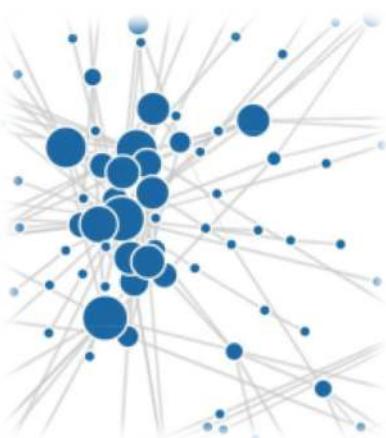
```
#How many times the product was reordered wrt the first one
#prd$prod_reordered_times <- prd$prod_reordered / prd$prod_first_orders
#Probability of the reordering of the product overall
prd$prod_reordered_ratio <- prd$prod_reordered / prd$prod_orders
```



```
model_xgb <- xgboost(data = as.matrix(subtrain1),
                       label = as.matrix(as.numeric(subtrain$reordered)),
                       objective = "reg:logistic",
                       eval_metric = "logloss",
                       nrounds = 30
                       eta = 0.2,
                       max_depth = 6,
                       min_child_weight = 10,
                       gamma = 0.70,
                       subsample = 0.76,
                       colsample_bytree = 0.95,
                       alpha = 2e-05,
                       lambda = 10)
```

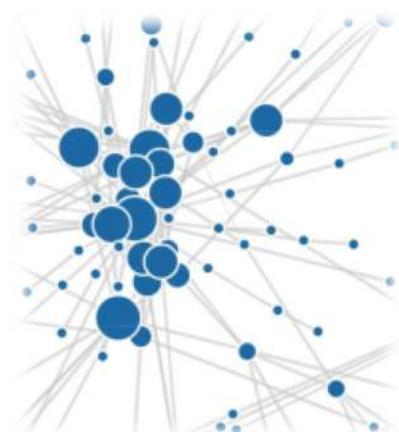
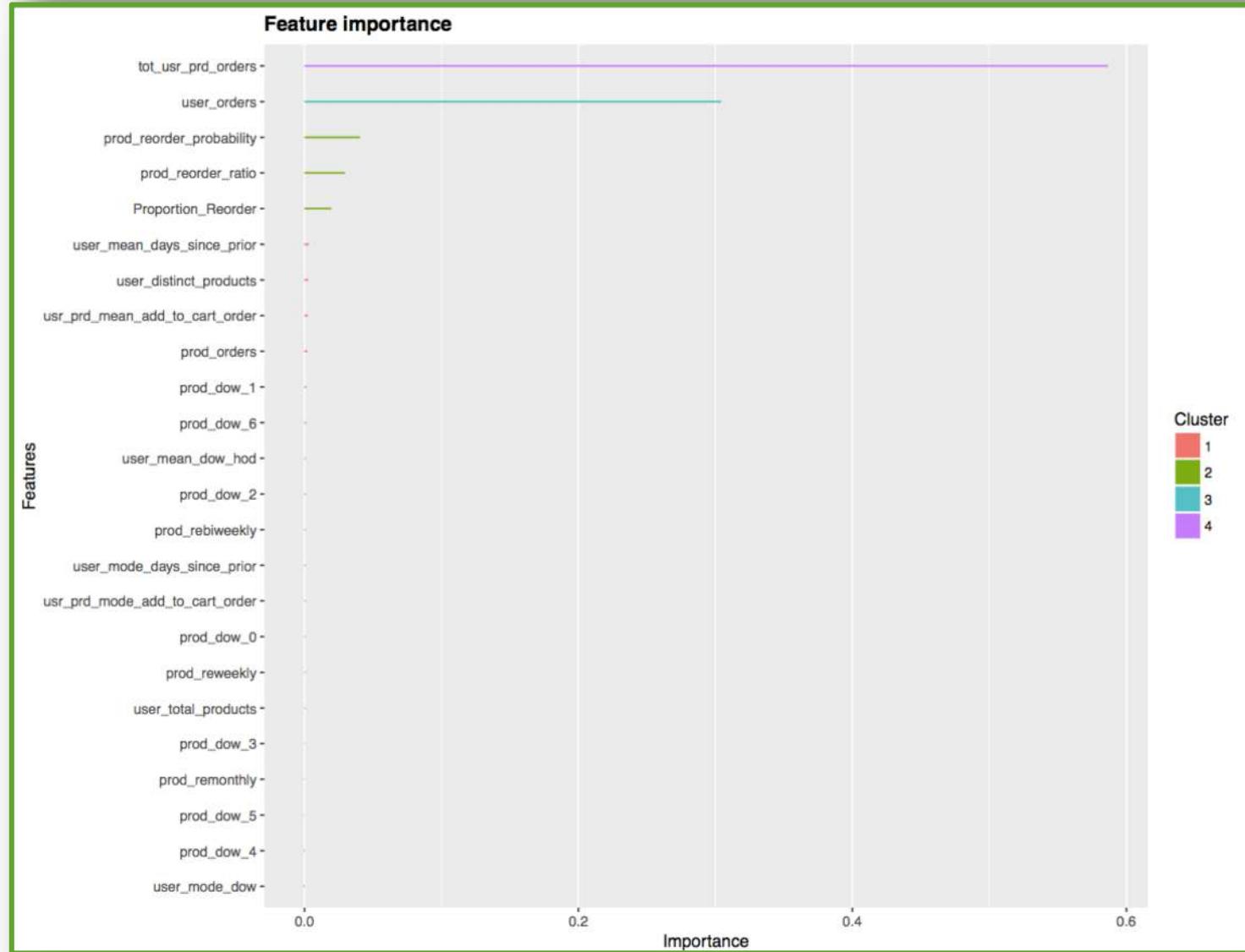
```
[21] train-logloss:0.262702
[22] train-logloss:0.262461
[23] train-logloss:0.262279
[24] train-logloss:0.262108
[25] train-logloss:0.261981
[26] train-logloss:0.261884
[27] train-logloss:0.261792
[28] train-logloss:0.261715
[29] train-logloss:0.261633
[30] train-logloss:0.261569
```

Accuracy = 73.84%



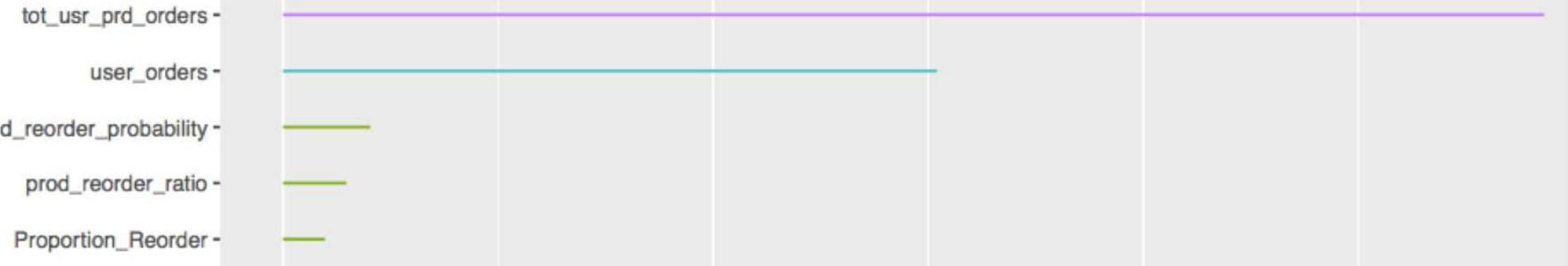


```
importance <- xgb.importance(feature_names = colnames(subtrain %>% select(-reordered)), model = model_xgb)
xgb.ggplot.importance(importance, top_n = 15)
```





### Feature importance



## Our Top 5 Features

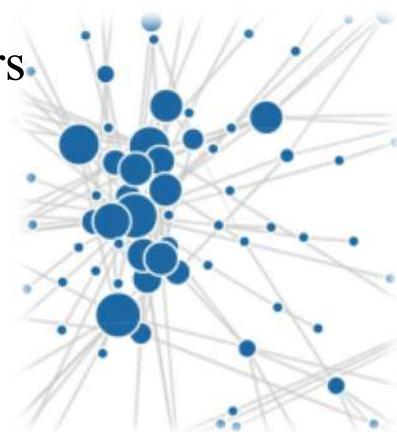
**tot\_usr\_prd\_orders:** Number of times a product is ordered by a particular user

**user\_orders:** Maximum Orders made by a user

**prod\_reorder\_probability:** Probability of a product being reordered with respect to prior orders

**prod\_reorder\_ratio:** A product being reordered with respect to all the orders of that product

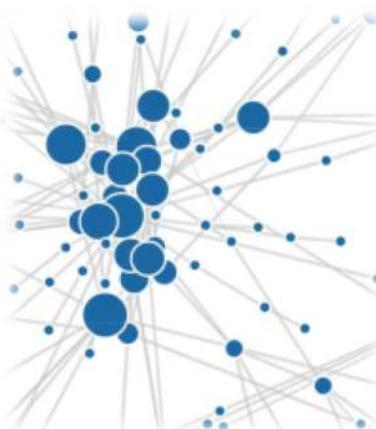
**Proportion\_Reorder:** Probability of a user reordering

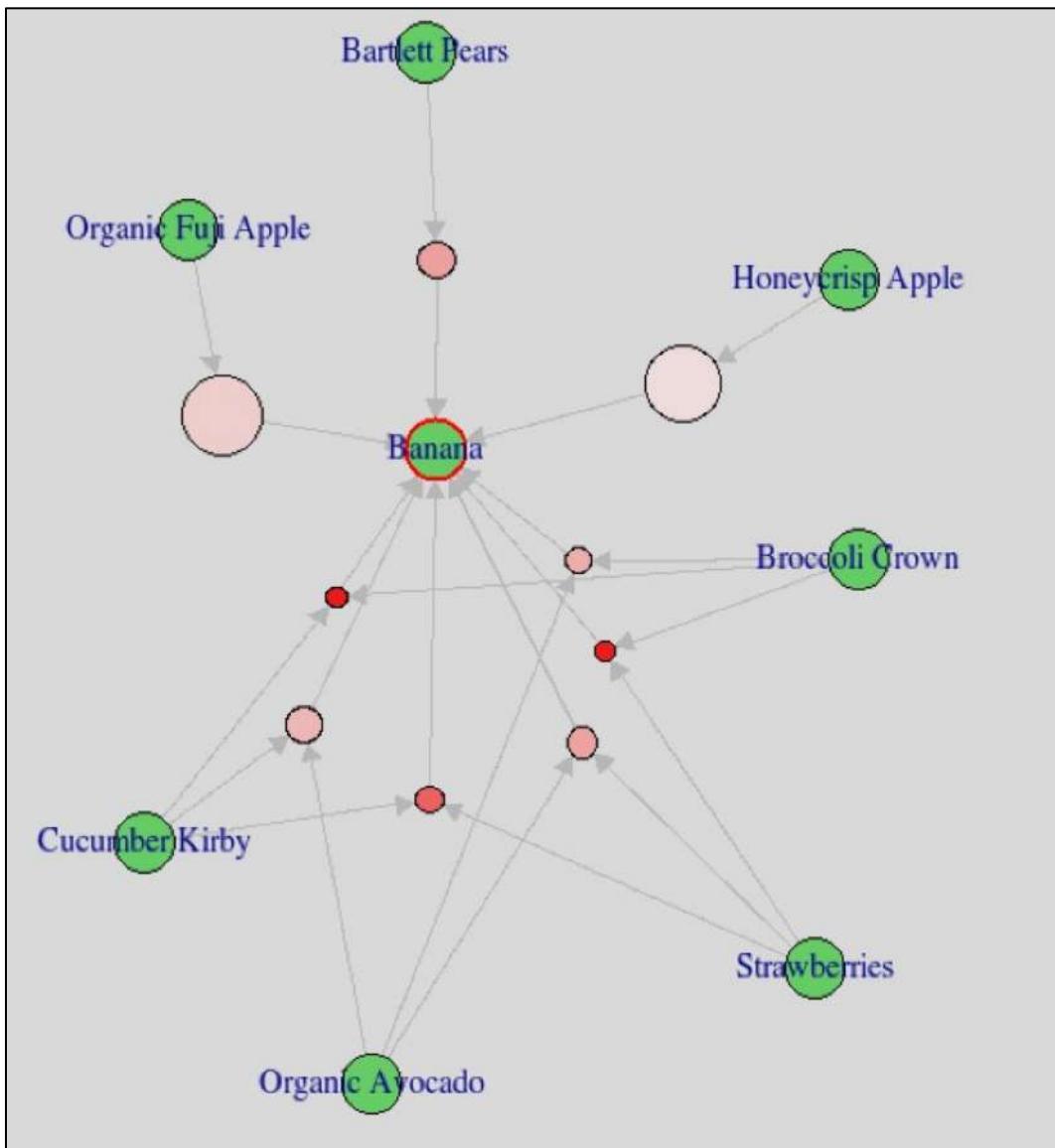




	order_id	product_name
1	2774568	Granny Smith Apples
2	2774568	Strawberries
3	2774568	Unsweetened Chocolate Almond Breeze Almond Milk
4	2774568	Garlic Couscous
5	2774568	Organic Baby Spinach
6	2774568	Organic Whole String Cheese
7	2774568	Vanilla Unsweetened Almond Milk
8	2774568	Organic Peeled Whole Baby Carrots
9	2774568	Organic Avocado
10	1528013	Organic Baby Spinach
11	1528013	Ground Turkey Breast

Submission File with Order ID and Products Reordered



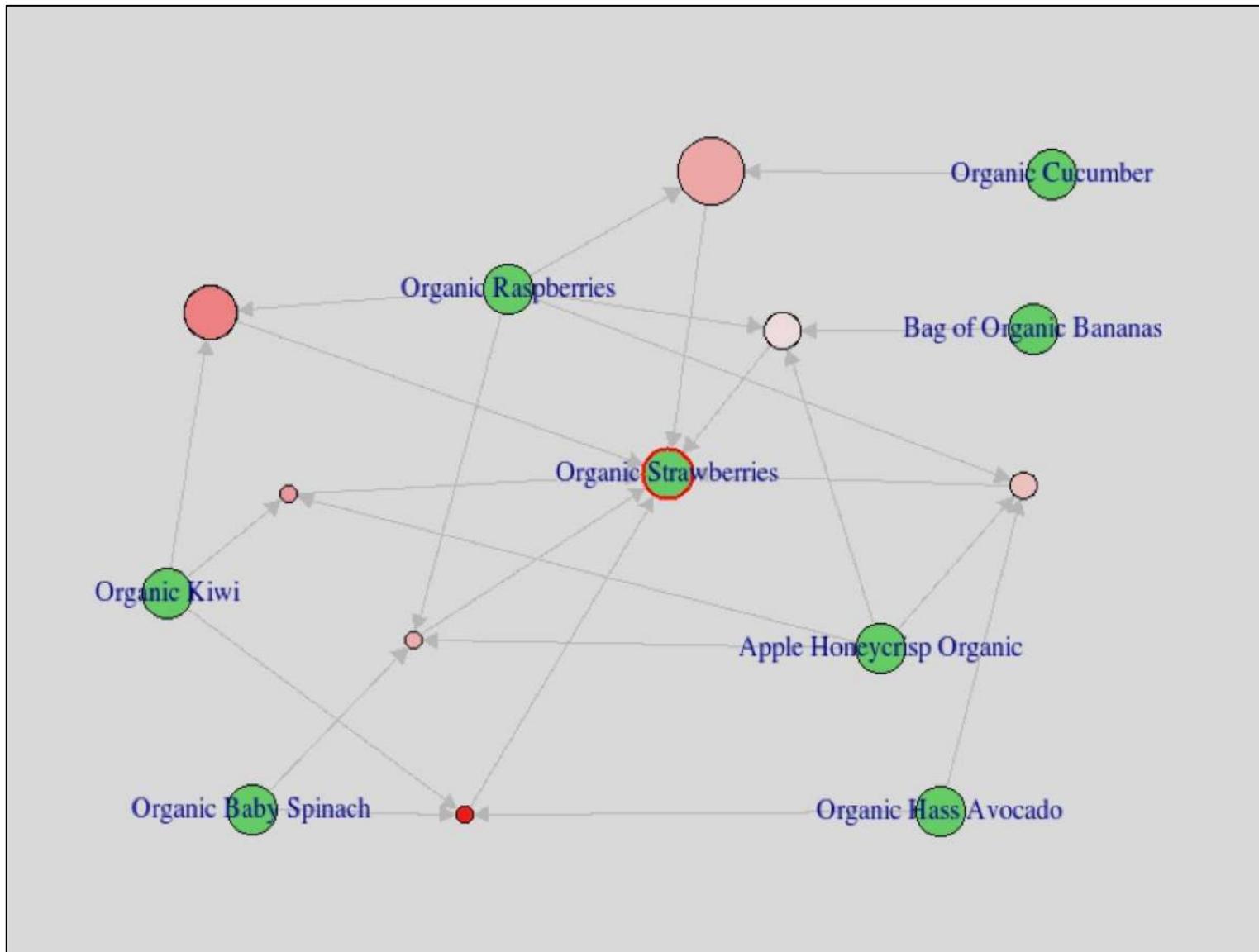


Products

### Association Rule

- Low Confidence
- Moderate Confidence
- High Confidence

- Low Support
- Moderate Support
- High Support





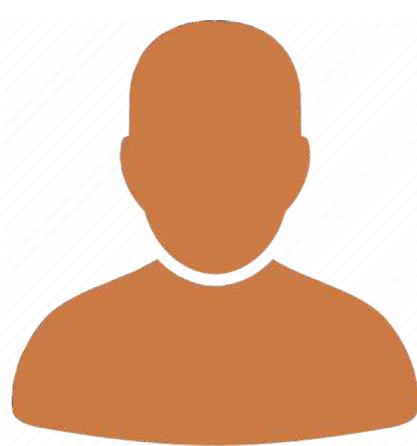
**Business Implications based on:**

🥕 **Feature Importance Matrix**

🥕 **Market Basket Analysis**



# The Auto-Carting Feature Customer Personalization



- Number of times a Product is ordered by a particular User
- A product being reordered
- Reorder frequency

## Auto-Cart

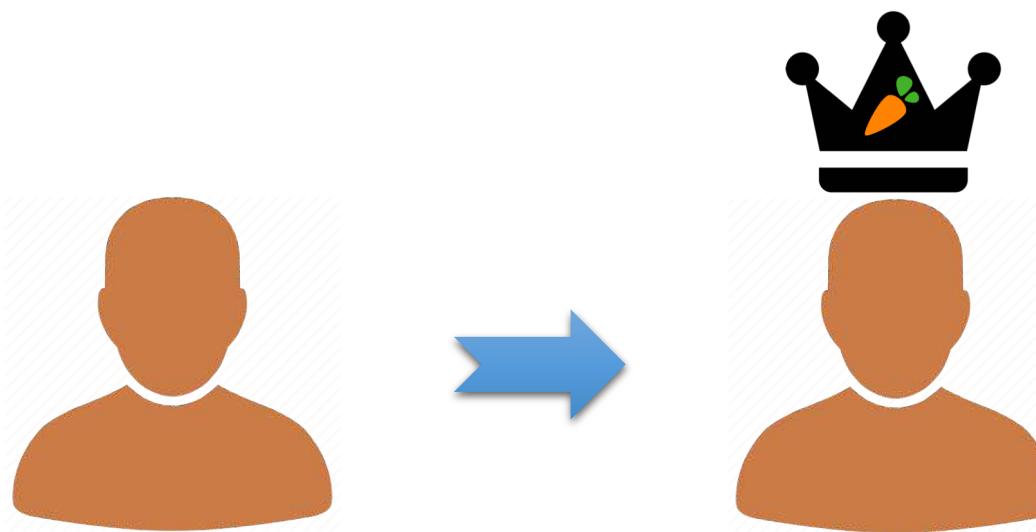
Personal Cart  
Shopping in 10003

Item	Quantity	Price
Kirkland Signature Homogenized Milk 1 gallon	1	\$3.59
Organic Bananas 3 lbs	1	\$2.49
Tropicana No Pulp 100% Orange Juice 12 x 12 fl oz	1	\$15.69
<b>Subtotal:</b>		<b>\$21.77</b>

## Auto-Delivery



## Shop More, Save More! Customer Retention



- 🥕 Maximum Orders made by a user
- 🥕 User reordering capacity

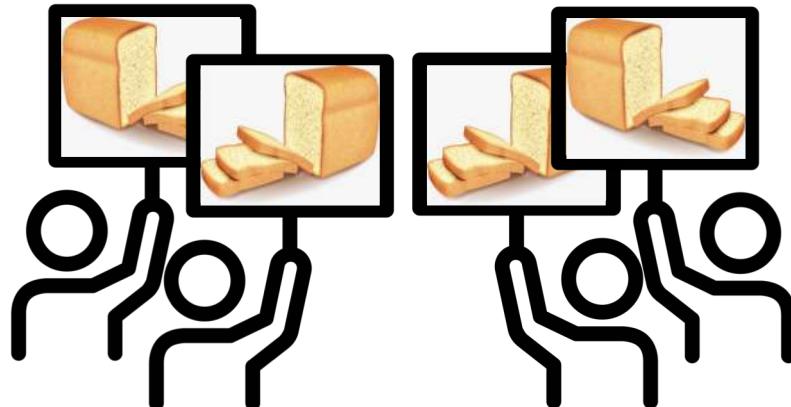
## Insta Membership

- 🥕 Unlimited Free Delivery
- 🥕 “Cart-King” Discounts
- 🥕 Priority Delivery

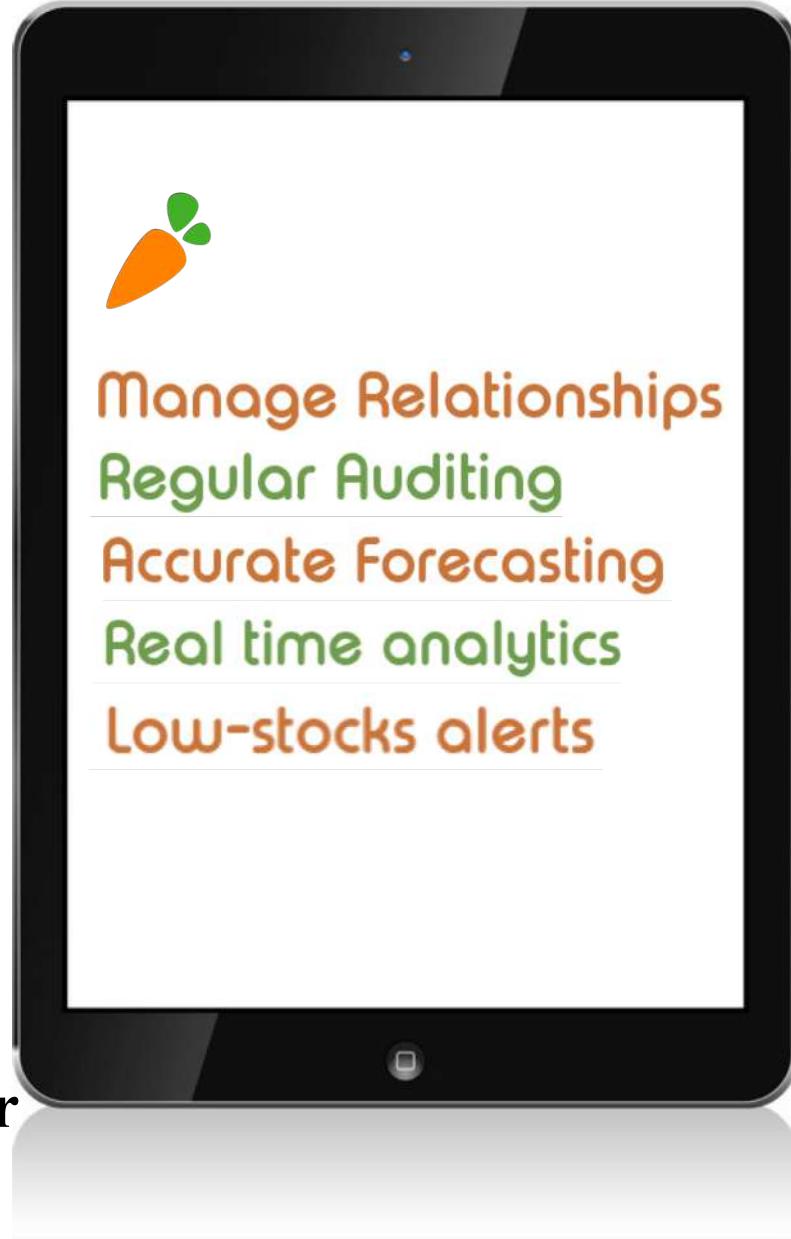


# You say it, We have it!

## Customer Satisfaction



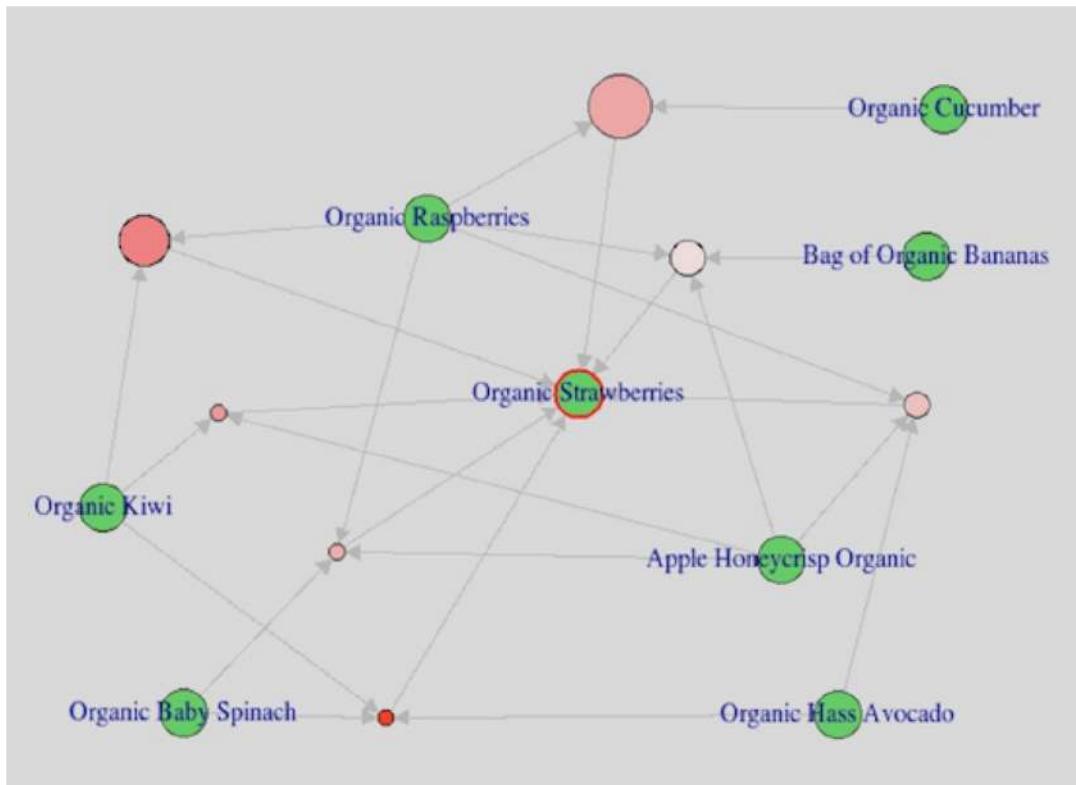
- Maximum time a product is being reordered
- Number of times a Product is ordered by a particular User





# Made for Each Other Products!

## Customer Task Simplicity

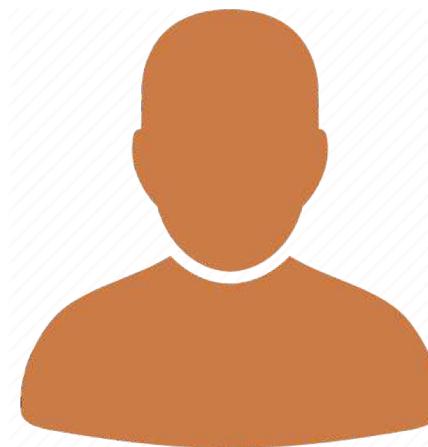


- 🔍 Effective Search System
- ✓ Recommendations of Associated & Complementary Products



## More than Just Deals!

### Customer Attraction



## Insta Bonanza

- 🥕 Promotional Offers
- 🥕 Cash Back Offers
- 🥕 Referral Bonus

- 🥕 Best day on which maximum orders are made
- 🥕 Best time of the week
- 🥕 Specific User order



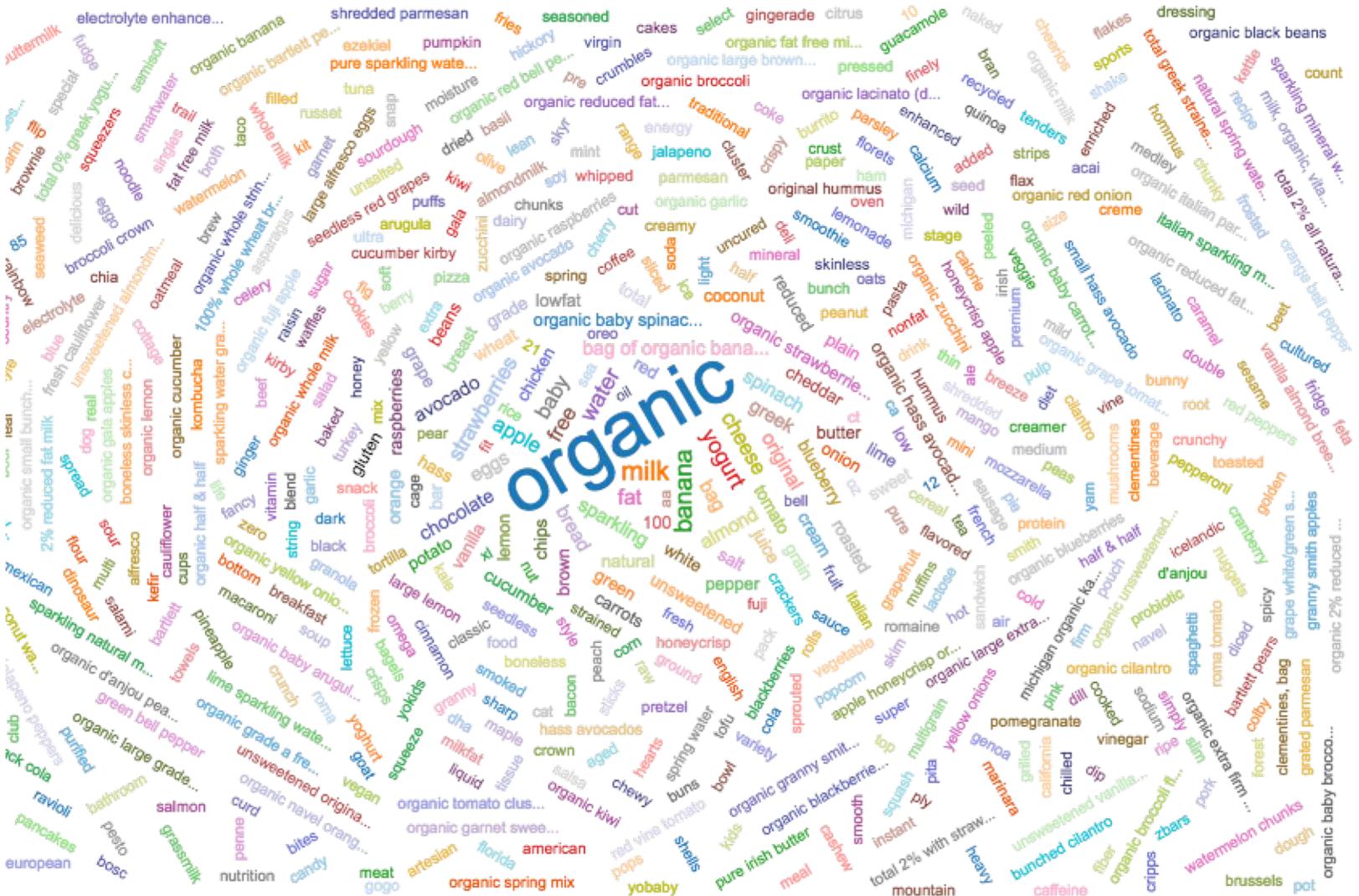
# Healthy is the New Wealthy!

## Explore New Market

# Department & Products



# Organic Market & Farm Market





# Thank You





Dataset	Number of Rows
aisles.csv	134

Column Name	Column Description
aisle_id	Unique ID for aisle
aisle	Name of the aisle

aisle_id	aisle
1	prepared soups salads
2	specialty cheeses
3	energy granola bars
4	instant foods
5	marinades meat preparation
6	other
7	packaged meat
8	bakery desserts

•  
•

126	feminine care
127	body lotions soap
128	tortillas flat bread
129	frozen appetizers sides
130	hot cereal pancake mixes
131	dry pasta
132	beauty
133	muscles joints pain relief
134	specialty wines champagnes

```
> str(aisles)
Classes 'data.table' and 'data.frame': 134 obs. of 2 variables:
 $ aisle_id: int 1 2 3 4 5 6 7 8 9 10 ...
 $ aisle   : chr "prepared soups salads" "specialty cheeses" "energy granola bars" "instant foods" ...
 - attr(*, ".internal.selfref")=<externalptr>
```



Dataset	Number of Rows
products.csv	49688

Column Name	Column Description
product_id	An unique ID for a product
product_name	Name of the product corresponding to the ID
aisle_id	An unique ID for aisle
department_id	Department ID in which the product is placed

product_id	product_name	aisle_id	department_id
1	Chocolate Sandwich Cookies	61	19
2	All-Seasons Salt	104	13
3	Robust Golden Unsweetened Oolong Tea	94	7
4	Smart Ones Classic Favorites Mini Rigatoni With Vodka Cream Sauce	38	1
5	Green Chile Anytime Sauce	5	13
6	Dry Nose Oil	11	11
7	Pure Coconut Water With Orange	98	7
8	Cut Russet Potatoes Steam N' Mash	116	1

•  
•  
•

49682	California Limeade	98	7
49683	Cucumber Kirby	83	4
49684	Vodka, Triple Distilled, Twist of Vanilla	124	5
49685	En Croute Roast Hazelnut Cranberry	42	1
49686	Artisan Baguette	112	3
49687	Smartblend Healthy Metabolism Dry Cat Food	41	8
49688	Fresh Foaming Cleanser	73	11

```
> str(products)
Classes 'data.table' and 'data.frame': 49688 obs. of 4 variables:
 $ product_id   : int 1 2 3 4 5 6 7 8 9 10 ...
 $ product_name : chr "Chocolate Sandwich Cookies" "All-Seasons Salt" "Robust Golden Unsweetened Oolong Tea" "Smart Ones Classic Favorites Mini Rigatoni With Vodka Cream Sauce" ...
 $ aisle_id     : int 61 104 94 38 5 11 98 116 120 115 ...
 $ department_id: int 19 13 7 1 13 11 7 1 16 7 ...
 - attr(*, ".internal.selfref")=<externalptr>
```



Dataset	Number of Rows
departments.csv	21

Column Name	Column Description
department_id	Unique ID for department
department	Name of the Department. For example: Frozen, Bakery, etc.

department_id	department
1	frozen
2	other
3	bakery
4	produce
5	alcohol
6	international
7	beverages
8	pets

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16	dairy eggs
17	household
18	babies
19	snacks
20	deli
21	missing

```
> str(departments)
Classes 'data.table' and 'data.frame': 21 obs. of 2 variables:
 $ department_id: int 1 2 3 4 5 6 7 8 9 10 ...
 $ department   : chr "frozen" "other" "bakery" "produce" ...
 - attr(*, ".internal.selfref")=<externalptr>
```



Dataset	Number of Rows
orders.csv	3421083
Column Name	Column Description
order_id	An unique ID for each order
user_id	An unique ID for the user that placed the corresponding order
eval_set	Which evaluation set the order belongs in
order_num	Order number for the user
order_dow	The day of week when the order was placed
order_hour_of_day	Hour of day when the order was placed
day_since_prior_order	Day since the last placed order (upto 30 days)

order_id	user_id	eval_set	order_number	order_dow	order_hour_of_day	days_since_prior_order
2539329	1	prior	1	2	8	NA
2398795	1	prior	2	3	7	15
473747	1	prior	3	3	12	21
2254736	1	prior	4	4	7	29
431534	1	prior	5	4	15	28
3367565	1	prior	6	2	7	19
550135	1	prior	7	1	9	20
3108588	1	prior	8	1	14	14
2295261	1	prior	9	1	16	0
2550362	1	prior	10	4	8	30
1187899	1	train	11	4	8	14
2168274	2	prior	1	2	11	NA
1501582	2	prior	2	5	10	10
•						
•						
2719402	63100	prior	2	0	8	14
2855250	63100	prior	3	2	13	16
2355832	63100	prior	4	5	16	30
2362552	63100	train	5	1	13	30

```
> str(orders)
Classes 'data.table' and 'data.frame': 3421083 obs. of 7 variables:
 $ order_id      : int  2539329 2398795 473747 2254736 431534 ...
 $ user_id       : int  1 1 1 1 1 1 1 1 1 ...
 $ eval_set       : chr  "prior" "prior" "prior" "prior" ...
 $ order_number   : int  1 2 3 4 5 6 7 8 9 10 ...
 $ order_dow      : int  2 3 3 4 4 2 1 1 1 4 ...
 $ order_hour_of_day: int  8 7 12 7 15 7 9 14 16 8 ...
 $ days_since_prior_order: num  NA 15 21 29 28 19 20 14 0 30 ...
 - attr(*, ".internal.selfref")=<externalptr>
```



Dataset	Number of Rows
order_products__prior.csv	32434489

Column Name	Column Description
order_id	An unique ID for prior order
product_id	An unique ID for a product
add_to_cart_order	Order in which each product was added to cart
reordered	1 if this product has been ordered by the user in the past, 0 otherwise

order_id	product_id	add_to_cart_order	reordered
2	33120	1	1
2	28985	2	1
2	9327	3	0
2	45918	4	1
2	30035	5	0
2	17794	6	1
2	40141	7	1
2	1819	8	1
2	43668	9	0
⋮			

110719	35140	2	0
110720	28849	1	1
110720	35594	2	0
110720	16185	3	1

```
> str(orders_prior)
Classes 'data.table' and 'data.frame': 32434489 obs. of 4 variables:
 $ order_id      : int  2 2 2 2 2 2 2 2 2 3 ...
 $ product_id    : int  33120 28985 9327 45918 30035 17794 40141 1819 43668 33754 ...
 $ add_to_cart_order: int  1 2 3 4 5 6 7 8 9 1 ...
 $ reordered     : int  1 1 0 1 0 1 1 1 0 1 ...
 - attr(*, ".internal.selfref")=<externalptr>
```



Dataset	Number of Rows
order_products__train.csv	1384617

Column Name	Column Description
order_id	An unique ID for most recent order
product_id	An unique ID for a product
add_to_cart_order	Order in which each product was added to cart
reordered	1 if this product has been ordered by the user in the past, 0 otherwise

order_id	product_id	add_to_cart_order	reordered
1	49302		1
1	11109		1
1	10246		0
1	49683		0
1	43633		1
1	13176		0
1	47209		0
1	22035		1
36	39612		0
36	19660		1
.			
.			
.			
2593147	34969		1
2593147	33055		0
2593147	16185		1
2593147	7364		0

```
> str(orders_train)
Classes 'data.table' and 'data.frame': 1384617 obs. of 4 variables:
 $ order_id      : int 1 1 1 1 1 1 1 1 36 36 ...
 $ product_id    : int 49302 11109 10246 49683 43633 13176 47209 22035 39612 19660 ...
 $ add_to_cart_order: int 1 2 3 4 5 6 7 8 1 2 ...
 $ reordered     : int 1 1 0 0 1 0 0 1 0 1 ...
 - attr(*, ".internal.selfref")=<externalptr>
```



## Problems we are trying to solve for Instacart?

1. How to improve customer experience?
2. How to retain the existing customers?
3. How to invest and collaborate with specific market based on most popular departments?

## Dataset

**Size:** 3 Million Transactional Orders

**Source:** <https://www.instacart.com/datasets/grocery-shopping-2017>

**Structure: 6 Tables**

Departments [1:21]

Aisles [1:134]

Products [1:49688]

Orders [1:3421083]

Customer Task Simplicity

Employing effective search system

Customer Personalization  
(Auto-Cart)

Fulfil customer satisfaction

Best Time to Roll-Out the  
Promotional Offers and Discounts

- Data Exploratory Analysis and Data Preprocessing
- Modeling and Predictive Analysis using Random Forest and XGBoost
- Market Basket Analysis (MBA)



## 1. How to invest and collaborate with new and existing profitable Partners?

By evaluating the customer purchasing behaviors from past purchasing data, we could identify:

- Identify the existing profitable partners
- Explore new profitable partners

## 2. How to improve customer experience?

By evaluating customer reordering habits from the past purchasing data, we could:

- Employing effective search system: While searching, a customer will get similar items based on their previous order(s)
- Customer Personalization: Recommendation based on customers' previous order(s)
- Customer Task Simplicity: Using Market Basket Analysis, Recommendations of associated products and/or complement products based on their current order

## 3. How to manage inventory?

By predicting recurring orders from the past data we could:

- Manage a balance between the supply and demand
- Fulfil customer satisfaction by having appropriate amount of stock of products with high demand

## 4. How to attract new customers and retain the existing customers?

Finding some relation between customer purchase and the time, we could identify the best time to roll out the promotional offers and discounts to pull the new customers and embrace the existing ones

**How to invest and collaborate with new and existing profitable Partners?**

By evaluating the customer purchasing behaviors from past purchasing data, we could identify:

Identify the existing profitable partners

Explore new profitable partners

**How to improve customer experience?**

By evaluating customer reordering habits and recurring orders from the past purchasing data, we could:

Employing effective search system

Customer Task Simplicity

Customer Personalization  
(Auto-Cart)

Fulfil customer satisfaction

**How to attract new customers and retain the existing customers?**

Best Time to Roll-Out the Promotional Offers and Discounts

The screenshot shows an RStudio interface with the following details:

- Project:** (None)
- Files:** A list of open files including 3\_Q2B.R, Jiren.R, InstacartAnalysis.R, Instacart\_Prediction\_Plus\_MBA.R, Untitled2\*, mbadata, Instacart\_Akshay\_Manjiri.R, Instacart\_MBA\_Coded.R, Submissions.R.
- Environment:** A sidebar showing global environment variables f, g, m, n, o, p, q, r, s, t, u, v, w, z.
- Plots:** A small plot titled "aph for 6 ru" showing a distribution with x-axis ranges [0.001 - 0.006] and [5.955 - 12.614].
- Console:** The main area displaying R code and its output.

**R Code:**

```
252 # CHARTING "Strong" Association Rules
253
254 #For Bananas-----
255 #Runs apriori algorithm for rules
256 groceryrules <- apriori(transactions, parameter = list(support = 0.001, confidence = 0.520, minlen=2, maxlen=3),appearance = list (lhs= c("Broccoli Crown", "Bartlett Pears", "
257
258 #Gives Number of Total Rules
259 summary(groceryrules)
260 #Sort By Confidence
261 inspect(sort(groceryrules, by="confidence")[1:20])
262
263 #Removing Redundant Rules
264 #get subset rules in vector
265 subsetRules <- which(colSums(is.subset(groceryrules, groceryrules)) > 1)
266 length(subsetRules)
267 # remove subset rules.
268 finalgroceryrules <- groceryrules[-subsetRules]
269 inspect(sort(finalgroceryrules, by="confidence")[1:9])
270 plot(finalgroceryrules, method = "graph", interactive = T)
271
272 #For Organic Strawberries-----
273 #Runs apriori algorithm for rules
274 For Bananas :
```

**Console Output:**

```
[1] 11
> # remove subset rules.
> finalgroceryrules <- groceryrules[-subsetRules]
> inspect(sort(finalgroceryrules, by="confidence")[1:5])
   lhs                      rhs          support      confidence       lift      count
[1] {Broccoli Crown,Cucumber Kirby} => {Banana} 0.001712401 0.6666667 2.630957 122
[2] {Broccoli Crown,Strawberries}   => {Banana} 0.001263247 0.6666667 2.630957  90
[3] {Cucumber Kirby,Strawberries}  => {Banana} 0.003045828 0.6253602 2.467944 217
[4] {Bartlett Pears}              => {Banana} 0.006007439 0.5854993 2.310635 428
[5] {Organic Avocado,Strawberries} => {Banana} 0.004449435 0.5816514 2.295450 317
> inspect(sort(finalgroceryrules, by="confidence")[1:9])
   lhs                      rhs          support      confidence       lift      count
[1] {Broccoli Crown,Cucumber Kirby} => {Banana} 0.001712401 0.6666667 2.630957 122
[2] {Broccoli Crown,Strawberries}   => {Banana} 0.001263247 0.6666667 2.630957  90
[3] {Cucumber Kirby,Strawberries}  => {Banana} 0.003045828 0.6253602 2.467944 217
[4] {Bartlett Pears}              => {Banana} 0.006007439 0.5854993 2.310635 428
[5] {Organic Avocado,Strawberries} => {Banana} 0.004449435 0.5816514 2.295450 317
[6] {Broccoli Crown,Organic Avocado}=> {Banana} 0.002793178 0.5685714 2.243830 199
[7] {Cucumber Kirby,Organic Avocado}=> {Banana} 0.005431960 0.5608696 2.213436 387
[8] {Organic Fuji Apple}           => {Banana} 0.018036353 0.5351937 2.112107 1285
[9] {Honeycrisp Apple}            => {Banana} 0.016997684 0.5201890 2.052892 1211
>
```

The screenshot shows the RStudio interface with the following details:

- Project:** (None)
- Environment:** Shows the Global Environment pane with various objects listed.
- Files:** Shows the file structure with files like 3\_Q2B.R, Jiren.R, InstacartAnalysis.R, Instacart\_Prediction\_Plus\_MBA.R\*, Untitled2\*, mbadata, Instacart\_Akshay\_Manjiri.R, Instacart\_MBA\_Coded.R, Submissions.R.
- Plots:** A graph titled "Graph for 6 rules" showing confidence (0.001 - 0.006) and lift (5.955 - 12.614).
- Console:** Displays the R code and its execution results.

**R Code (3\_Q2B.R):**

```
plot(groceryrules, method = "graph", interactive = T)
#For Organic Strawberries-----
#Runs apriori algorithm for rules
groceryrules <- apriori(transactions, parameter = list(support = 0.001, confidence = 0.580, minlen=2, maxlen=4),appearance = list (lhs = c("Bag of Organic Bananas", "Organic R
#Gives Number of Total Rules
summary(groceryrules)
#Sort By Confidence
inspect(sort(groceryrules, by="confidence")[1:10])
#Removing Redundant Rules
#get subset rules in vector
subsetRules <- which(colSums(is.subset(groceryrules, groceryrules)) > 1) # get subset rules in vector
length(subsetRules)
# remove subset rules.
finalgroceryrules <- groceryrules[-subsetRules]
inspect(sort(finalgroceryrules, by="confidence")[1:7])
plot(finalgroceryrules, method = "graph", interactive = T)
#For Organic Bag of Bananas-----
#Runs apriori algorithm for rules
> For Organic Strawberries :
```

**Console Output:**

```
> subsetRules <- which(colSums(is.subset(groceryrules, groceryrules)) > 1) # get subset rules in vector
> length(subsetRules)
[1] 4
> # remove subset rules.
> finalgroceryrules <- groceryrules[-subsetRules]
> inspect(sort(finalgroceryrules, by="confidence")[1:5])
   lhs                               rhs          support    confidence      lift     count
[1] {Organic Baby Spinach,Organic Hass Avocado,Organic Kiwi} => {Organic Strawberries} 0.001024633 0.6460177 5.182472    73
[2] {Organic Kiwi,Organic Raspberries}                      => {Organic Strawberries} 0.002273844 0.6206897 4.979285   162
[3] {Apple Honeycrisp Organic,Organic Kiwi}                  => {Organic Strawberries} 0.001052705 0.6147541 4.931669    75
[4] {Organic Cucumber,Organic Raspberries}                   => {Organic Strawberries} 0.002765106 0.6080247 4.877685   197
[5] {Apple Honeycrisp Organic,Organic Baby Spinach,Organic Raspberries} => {Organic Strawberries} 0.001010597 0.6050420 4.853757    72
> inspect(sort(finalgroceryrules, by="confidence")[1:7])
   lhs                               rhs          support    confidence      lift     count
[1] {Organic Baby Spinach,Organic Hass Avocado,Organic Kiwi} => {Organic Strawberries} 0.001024633 0.6460177 5.182472    73
[2] {Organic Kiwi,Organic Raspberries}                      => {Organic Strawberries} 0.002273844 0.6206897 4.979285   162
[3] {Apple Honeycrisp Organic,Organic Kiwi}                  => {Organic Strawberries} 0.001052705 0.6147541 4.931669    75
[4] {Organic Cucumber,Organic Raspberries}                   => {Organic Strawberries} 0.002765106 0.6080247 4.877685   197
[5] {Apple Honeycrisp Organic,Organic Baby Spinach,Organic Raspberries} => {Organic Strawberries} 0.001010597 0.6050420 4.853757    72
[6] {Apple Honeycrisp Organic,Organic Hass Avocado,Organic Raspberries} => {Organic Strawberries} 0.001347463 0.5962733 4.783413    96
[7] {Apple Honeycrisp Organic,Bag of Organic Bananas,Organic Raspberries} => {Organic Strawberries} 0.001698365 0.5845411 4.689295   121
```

R Script

```

234 #Subset only OrderID and ProductName
235 newsubmission1 <- subset(newsubmission, select=c(order_id, product_name))
236 write.csv(newsubmission1, file = "Downloads/instacart/Manjiri_ICPN_output.csv", row.names = F)
237
238 #Install arules and use for MBA
239 require(arules)
240 require("arulesViz")
241 manjiridata <- fread("Downloads/instacart/Manjiri_ICPN_output.csv")
242
243 #Remove OrderID for MBA
244 maniiridata <- manjiridata %>% select(-order_id)
252:1 Apply model :
```

Console Terminal

```

~/
> summary(transactions)
transactions as itemMatrix in sparse format with
 71245 rows (elements/itemsets/transactions) and
 22129 columns (items) and a density of 0.0003589908

most frequent items:
      Banana Bag of Organic Bananas  Organic Strawberries  Organic Baby Spinach  Organic Hass Avocado  (Other)
      18053                      13566                  8881                  8641                  6554                  510283

element (itemset/transaction) length distribution:
sizes
   1   2   3   4   5   6   7   8   9   10  11  12  13  14  15  16  17  18  19  20  21  22  23  24  25  26  27  28  29  30  31  32  33  34  35
 6470 7467 7062 6689 5862 5189 4481 3901 3429 2935 2413 2033 1795 1541 1337 1141 954 822 702 679 499 479 396 387 318 306 255 210 204 183 133 97 115 104 78
   36   37   38   39   40   41   42   43   44   45   46   47   48   49   50   51   52   53   54   55   56   57   58   59   61   62   63   64   65   66   69   70   71   77   78
   81   68   60   48   44   44   29   27   27   18   17   13   14   12   11   9   6   5   8   4   3   4   3   3   2   1   1   1   1   1   1   1   1
   81   82
   1   1

Min. 1st Qu. Median Mean 3rd Qu. Max.
1.000 3.000 6.000 7.944 10.000 82.000

includes extended item information - examples:
labels
1      (70% Juice!) Mountain Raspberry Juice Squeeze
2      \\""\\"Constant Comment\\\""\\" Black Tea
3 \\""\\"Constant Comment\\\""\\" Decaffeinated Black Tea Blend

includes extended transaction information - examples:
transactionID
1      1000014
2      1000078
3      1000126
> |

```