

Primary Y-O-Y Target vs Performance 2025-26

Total Target
152.58

Organic Target
89.30

In-Organic Target
30.33

TSFI Target
32.95

Performance Sales
6.36!
Goal: 152.58 (-95.83%)

Balance Target
146.22

Ach %
4.17%

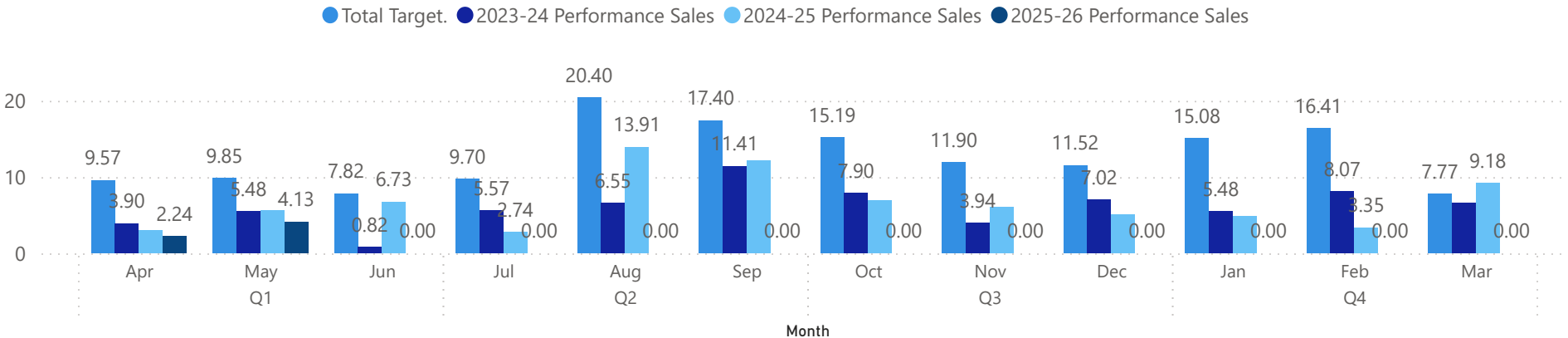
Performance Growth
Sales Decreased ▼▼

- QTR
- ☐ Q1
 - ☐ Q2
 - ☐ Q3
 - ☐ Q4

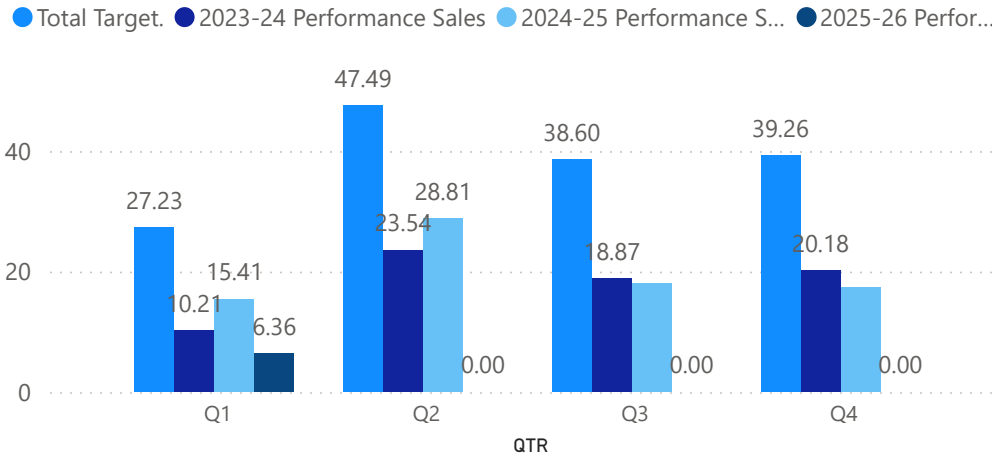
- ☐ 0
- ☐ Hari
 - ☐ Manoj Sony
 - ☐ Rakesh
 - ☐ Vipesh
 - ☐ Vishal
- ☐ JNM
- ☐ NA
 - ☐ 0
- ☐ Prashanshu
 - ☐ Bijoy
 - ☐ Nilesh
- ☐ Ronak Shah
 - ☐ DJ
 - ☐ Nipun
 - ☐ Tanmay

- PJ Nick Na...
- ☐ A G P
 - ☐ A T - Trilok ji
 - ☐ A T-Shantilal Ji
 - ☐ Abaran Timeless
 - ☐ Abha
 - ☐ Abharan
 - ☐ Alankar
 - ☐ Alankar G & J
 - ☐ Alukkas
 - ☐ Anjaneya
 - ☐ Arham
 - ☐ Bansal
 - ☐ Batukbhai
 - ☐ Bhagwati
 - ☐ Bhima
 - ☐ Bhindi
 - ☐ CAMMILLI
 - ☐ Chetmani
 - ☐ Closed-D
 - ☐ Closed-JAIN
 - ☐ Closed-JHANKAR
 - ☐ Closed-MUTHOOT
 - ☐ Closed-RADHEY...
 - ☐ Closed-RAJ
 - ☐ Closed-SANTOSH
 - ☐ D P
 - ☐ Davnam
 - ☐ Dawar

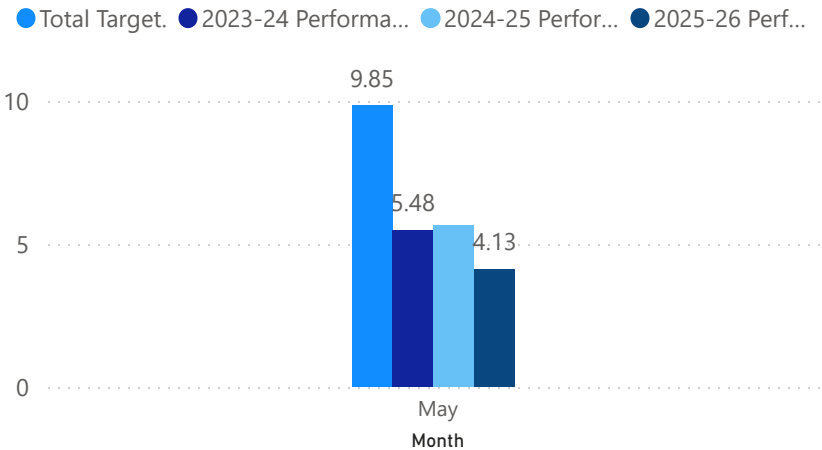
Y-O-Y Performance Sales



Q-O-Q Performance Sales



M-O-M Performance Sales



BD Team Sales Analysis 2024-25

Total Target

9.85

Organic Target

7.94

In-Organic Target

1.91

TSFI Target

0.00

Performance Sales

4.13!

Goal: 9.85 (-58.1%)

Balance Target

5.72

Ach %

41.90%

Performance Growth

Sales Decreased ▼...

- QTR
- ☐ Q1

☐ Q2

☐ Q3

☐ Q4

- ☐ 0

☐ Hari

☐ Manoj Sony

☐ Rakesh

☐ Vipesh

☐ Vishal

☐ JNM

☐ NA

☐ 0

☐ Prashanshu

☐ Bijoy

☐ Nilesh

☐ Ronak Shah

☐ DJ

☐ Nipun

- PJ Nick N...
- ☐ A G P

☐ A T - Trilok ji

☐ A T-Shantilal Ji

☐ Abaran Timeless

☐ Abha

☐ Abharan

☐ Alankar

☐ Alankar G & J

☐ Alukkas

☐ Anjaneya

☐ Arham

☐ Bansal

☐ Batukbhai

☐ Bhagwati

☐ Bhima

☐ Bhindi

☐ CAMMILLI

☐ Chetmani

☐ D P

☐ Davnam

☐ Dawar

☐ Ekta Abhushan

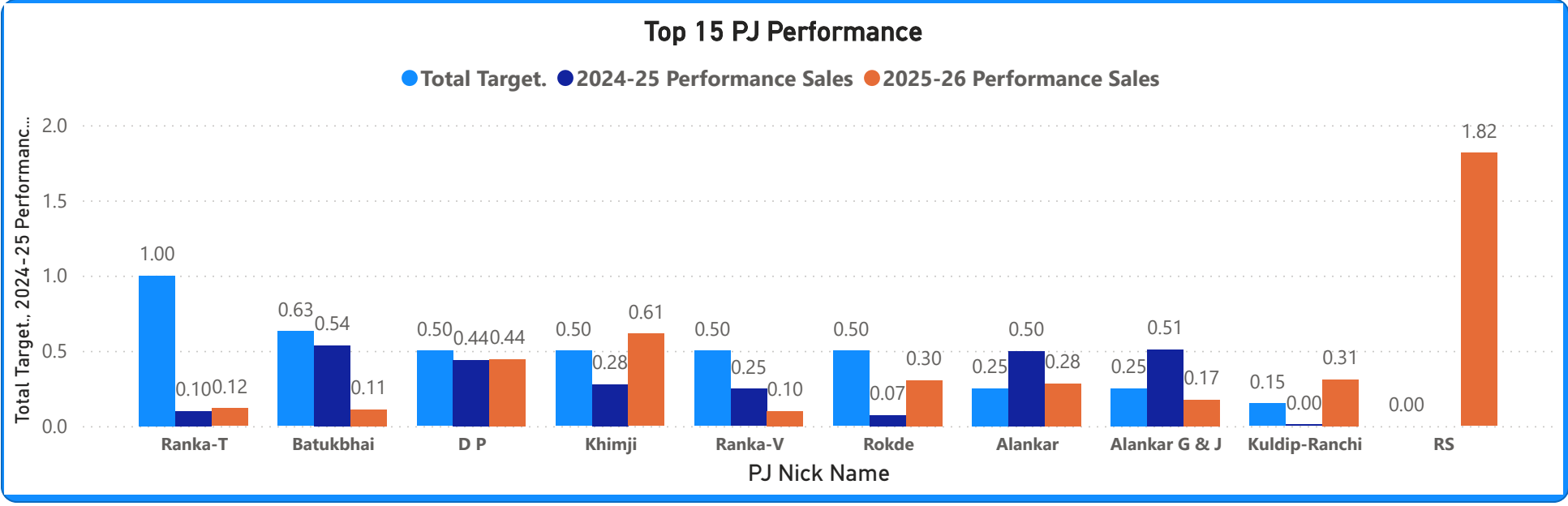
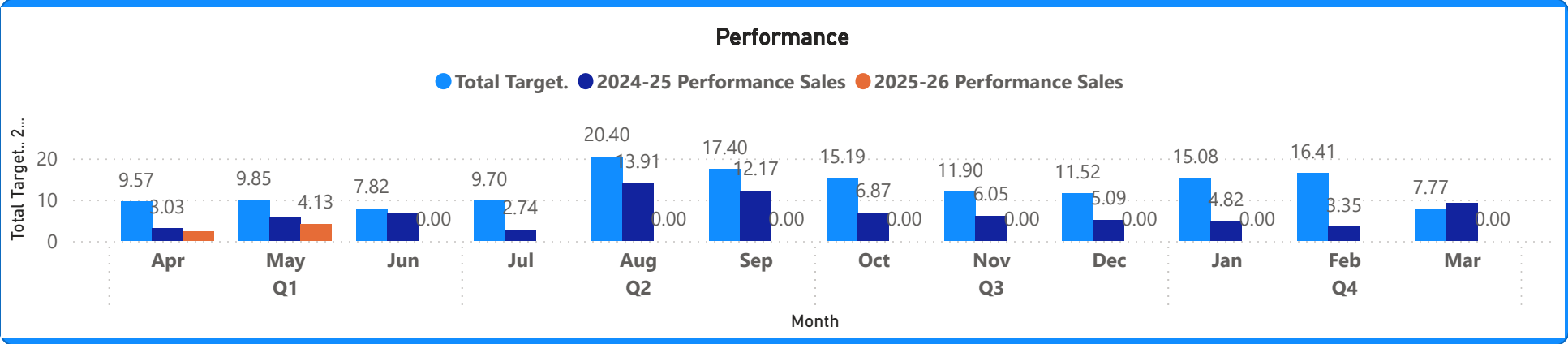
☐ Epari

☐ Gahana

☐ Garg

☐ Gehna

☐ Ghanasingh



BD Team Sales Analysis 2024-25

Total Target
19.41

Gross Primary
9.38

Purchase
2.86

Net Primary
6.64

Performance Sales
6.36!
Goal: 19.41 (-67.24%)

Balance Target
13.05

Ach %
32.76%

Performance Growth
Sales Decreased ▼...

QTR

☐ Q1

- ☐ Hari

☐ Manoj Sony

☐ Rakesh

☐ Vipesh

☐ Vishal

☒ JNM

☐ NA

☐ O

☐ Prashanshu

☐ Bijoy

☐ Nilesh

☐ Ronak Shah

☐ DJ

☐ Nipun

☐ Tanmay

- PJ Nick N...
- ☐ A G P

A T - Trilok ji

A T-Shantilal Ji

Abaran Timeless

Abha

Abharan

Alankar

Alankar G & J

Alukkas

Anjaneya

Arham

Bansal

Batukbhai

Bhagwati

Bhima

Bhindi

CAMMILLI

Chetmani

D P

Davnam

Dawar

Ekta Abhushan

Epari

Gahana

Garg

Ghanasingh

GNJ

PJ Nick Name	Total Target	Performance	Ach. %	Org Target	In-Org Target	TSFI Target	Gross Primary	Purchase	Net Primary	SOR Return	Buyback	PYDS Invoice
Senco	0.00	-1.00	0.00%	0.00	0.00	0.00		1.00	-1.00	0.00	0.00	0.00
Abharan	0.40	-0.45	-112.89%	0.40	0.00	0.00	0.06	0.52	-0.45	0.00	0.00	0.00
D P	1.00	0.63	62.76%	1.00	0.00	0.00	1.05	0.42	0.63	0.00	0.00	0.00
Ranka-T	2.05	0.31	15.12%	1.30	0.75	0.00	0.53	0.17	0.35	0.00	0.00	0.04
VISHWAS	0.06	-0.15	-243.44%	0.06	0.00	0.00		0.15	0.00	0.15	0.00	0.00
Bansal	0.32	-0.11	-35.08%	0.07	0.25	0.00	0.01	0.12	-0.11	0.00	0.00	0.00
Pandit	0.60	0.04	6.22%	0.10	0.50	0.00	0.11	0.08	0.04	0.00	0.00	0.00
Alankar	0.35	0.40	115.14%	0.35	0.00	0.00	0.47	0.07	0.40	0.00	0.00	0.00
SBK	0.55	0.33	59.20%	0.15	0.40	0.00	0.38	0.06	0.33	0.00	0.00	0.00
Kuldip-Ranchi	0.30	0.32	105.82%	0.30	0.00	0.00	0.37	0.05	0.32	0.00	0.00	0.00
Alankar G & J	0.50	0.44	88.72%	0.50	0.00	0.00	0.49	0.04	0.44	0.00	0.00	0.00
RS	0.00	1.97	0.00%	0.00	0.00	0.00	2.05	0.04	2.01	0.00	0.04	0.00
Kamal	0.14	0.03	18.68%	0.14	0.00	0.00	0.05	0.02	0.03	0.00	0.00	0.00
A T-Shantilal Ji	0.06	-0.02	-30.82%	0.06	0.00	0.00		0.02	-0.02	0.00	0.00	0.00
Bhindi	0.06	0.00	-7.58%	0.06	0.00	0.00		0.00	0.00	0.00	0.00	0.00
		0.00	0.00%	0.00	0.00	0.00		0.00	0.00	0.00	0.00	0.00
A G P	0.04	0.01	27.58%	0.04	0.00	0.00	0.01	0.00	0.01	0.00	0.00	0.00
A T - Trilok ji	0.04	0.00	0.00%	0.04	0.00	0.00		0.00	0.00	0.00	0.00	0.00
Abaran Timeless	0.00	0.00	0.00%	0.00	0.00	0.00		0.00	0.00	0.00	0.00	0.00
Abha	0.00	0.00	0.00%	0.00	0.00	0.00		0.00	0.00	0.00	0.00	0.00
Alukkas	0.06	0.00	0.00%	0.06	0.00	0.00		0.00	0.00	0.00	0.00	0.00
Anjaneya	0.00	0.02	0.00%	0.00	0.00	0.00	0.02	0.00	0.02	0.00	0.00	0.00
Total	19.41	6.36	32.76%	13.49	5.92	0.00	9.38	2.86	6.64	0.15	0.06	0.08

Target Vs Performance Report 2025-26

Total Target
152.58

Organic Target
89.30

In-Organic Target
30.33

TSFI Target
32.95

Performance Sales
6.36!
Goal: 152.58 (-95.83%)

Balance Target
304.84

Ach %
2.04%

Performance Growth
Sales Decreased ▼...

QTR

- (Blank)
- Q1
- Q2
- Q3

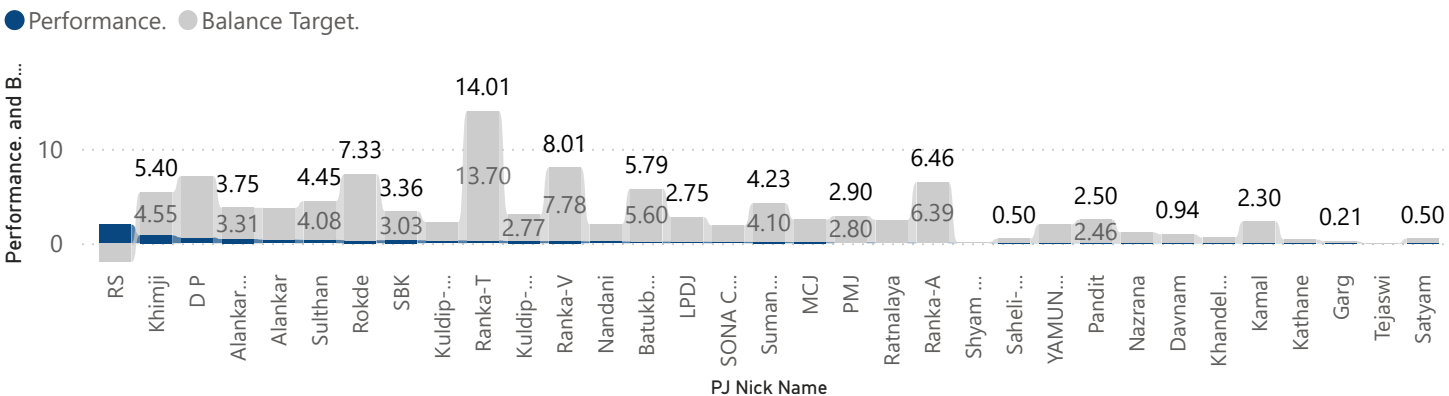
- (Blank)
- 0
- Hari
 - Manoj Son
 - Rakesh
 - Vipesh
 - Vishal

- JNM
- NA
 - 0
- Prashanshu
 - Bijoy
 - Nilesh
- Ronak Shah
 - DJ

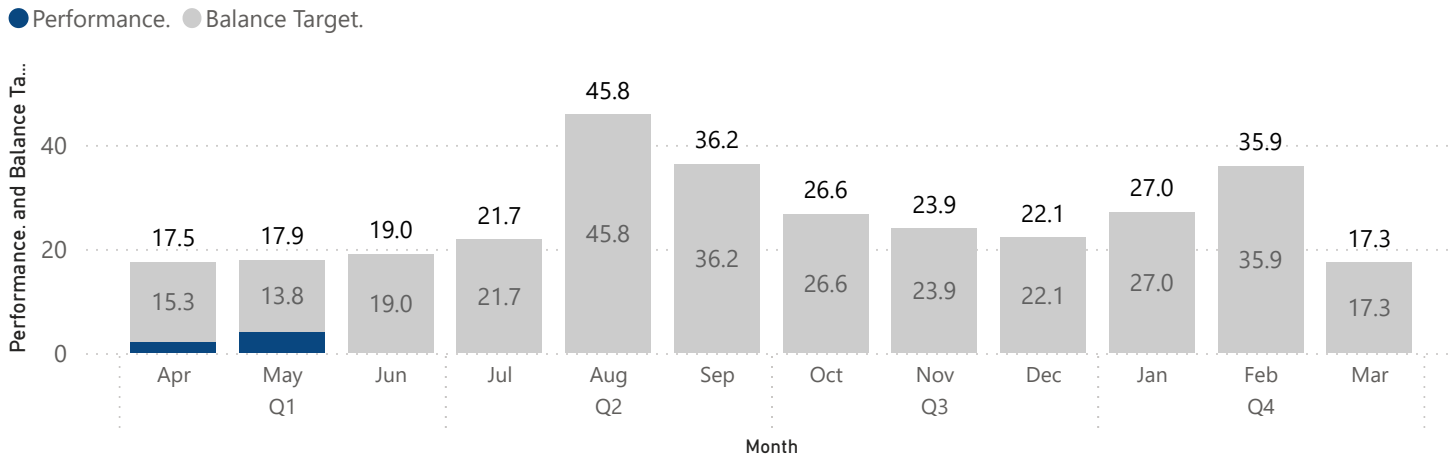
PJ Nick N...

- (Blank)
- A G P
- A T - Trilok ji
- A T-Shantilal Ji
- Abaran Timeless
- Abha
- Abharan
- Alankar
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- Closed-JHANKAR
- Closed-MUTHOOT
- Closed-RADHEY...
- Closed-RAJ
- Closed-SANTOSH
- D P

Total Performance and Balance Target by PJ Nick Name



Performance. and Balance Target. by QTR and Month



Top 10 PJ Performance

