

- Q1

Apr

Jun

May
- Q2

Aug

Jul

Sep
- Q3

Dec

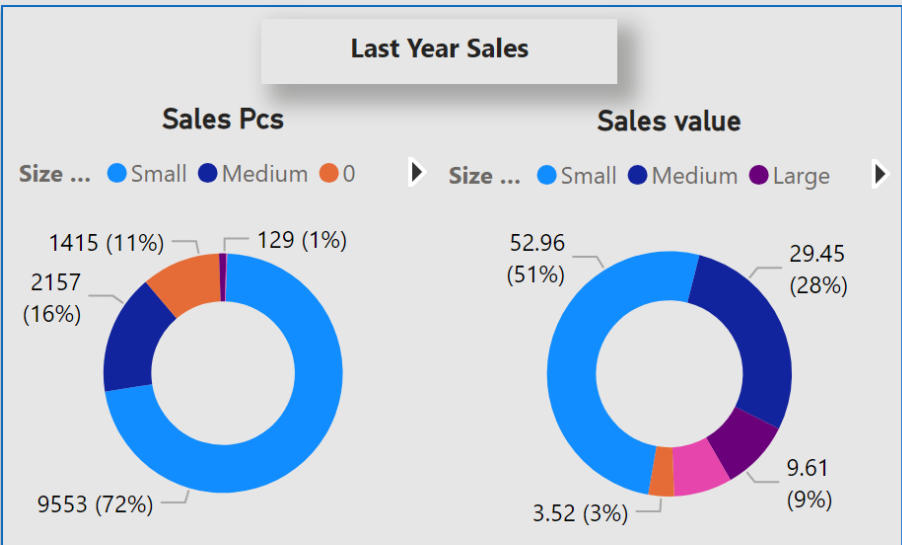
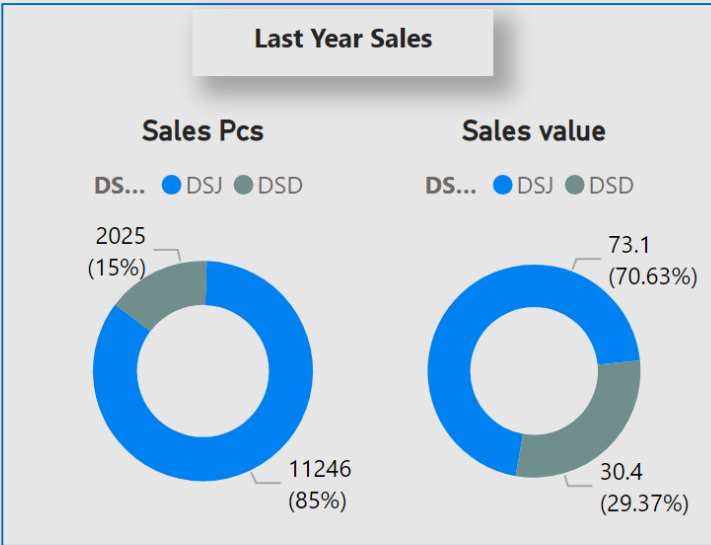
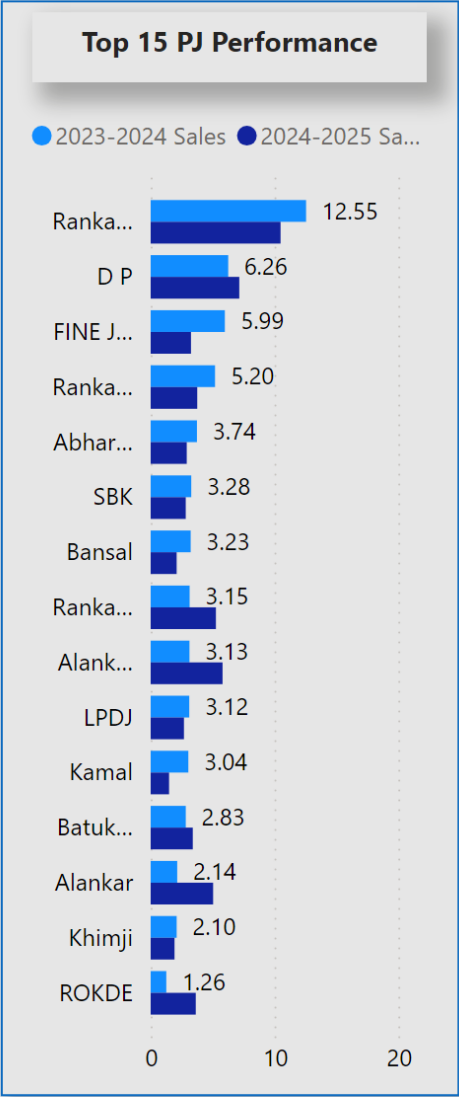
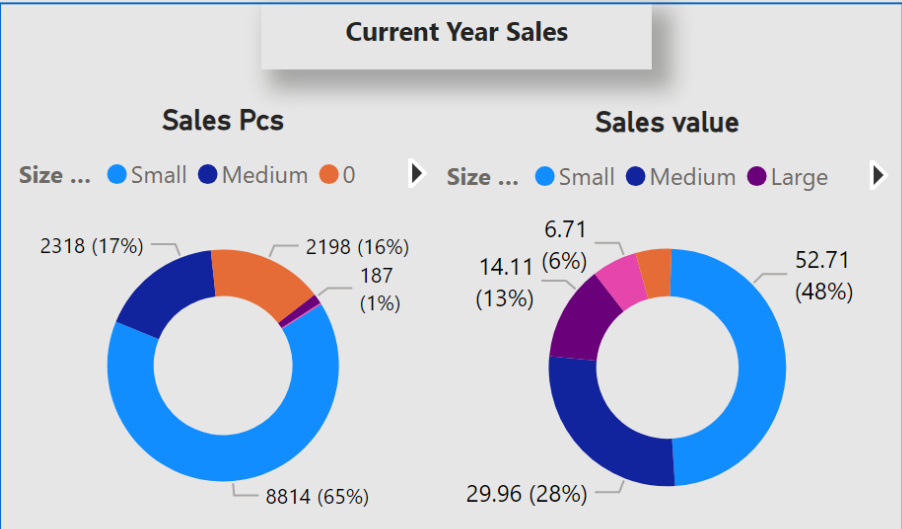
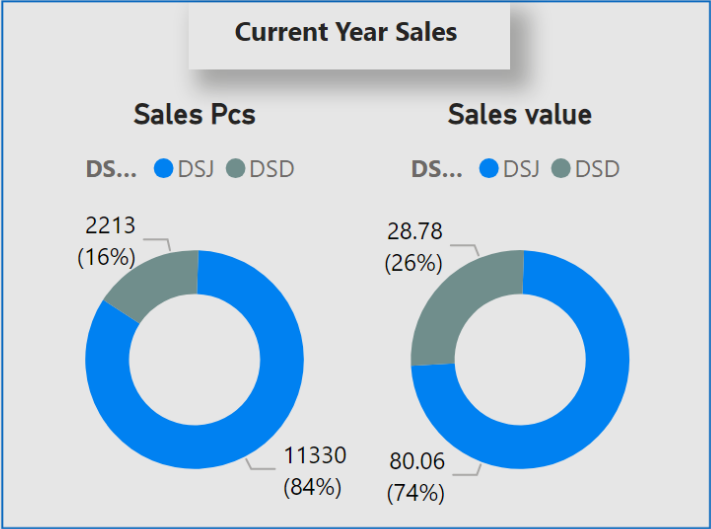
Nov

Oct
- Q4

Feb

Jan

Mar



| | | | | | | | |
|--------------|--------------|-----------|-------|-----------|------------|--------|----------|
| PJ Nick Name | Sub Category | DSD / DSJ | 13543 | 105.597 | 85.79 | 19.81 | 18.76% |
| All | All | All | PCS | Sales Amt | Total Cost | Margin | Margin % |

ZMH

All

RMH

All

☐

Q1

☐

Q2

☐

Aug

☐

Jul

☐

Sep

☐

Q3

☐

Dec

☐

Nov

☐

Oct

☐

Q4

☐

Feb

☐

Jan

☐

Mar

| PJ Nick Name | Pcs | Sales Amt | Cost | Margin | Margin % | RP | RP Margin | RP Margin % |
|--|-------|-----------|--------|--------|----------|--------|-----------|-------------|
| <input type="checkbox"/> Ranka-T | 784 | 10.358 | 7.976 | 2.382 | 23% | 5.856 | 4.501 | 43% |
| <input type="checkbox"/> D P | 900 | 7.111 | 5.383 | 1.728 | 24% | 4.103 | 3.007 | 42% |
| <input type="checkbox"/> Alankar G & J | 489 | 5.805 | 4.496 | 1.309 | 23% | 3.539 | 2.266 | 39% |
| <input type="checkbox"/> Alankar | 590 | 4.808 | 3.547 | 1.261 | 26% | 2.688 | 2.120 | 42% |
| <input type="checkbox"/> Ranka-A | 418 | 3.754 | 2.658 | 1.096 | 29% | 2.218 | 1.536 | 41% |
| <input type="checkbox"/> Sumangali | 328 | 3.661 | 2.698 | 0.963 | 26% | 1.883 | 1.777 | 49% |
| <input type="checkbox"/> ROKDE | 518 | 3.614 | 2.784 | 0.829 | 23% | 2.039 | 1.575 | 43% |
| <input type="checkbox"/> Batukbhai | 372 | 3.370 | 2.595 | 0.775 | 23% | 1.883 | 1.487 | 44% |
| <input type="checkbox"/> Ranka-V | 481 | 4.633 | 3.861 | 0.773 | 17% | 2.975 | 1.658 | 31% |
| <input type="checkbox"/> SBK | 355 | 2.824 | 2.119 | 0.705 | 25% | 1.349 | 1.474 | 52% |
| <input type="checkbox"/> Abharan | 432 | 2.913 | 2.223 | 0.690 | 24% | 1.674 | 1.238 | 43% |
| <input type="checkbox"/> Pandit | 272 | 2.228 | 1.616 | 0.611 | 27% | 1.256 | 0.972 | 43% |
| <input type="checkbox"/> Khimji | 321 | 1.925 | 1.321 | 0.605 | 31% | 0.969 | 0.956 | 50% |
| <input type="checkbox"/> Kuldip-TN | 208 | 2.517 | 1.958 | 0.559 | 22% | 1.584 | 0.933 | 37% |
| <input type="checkbox"/> Bansal | 279 | 2.098 | 1.561 | 0.537 | 26% | 1.199 | 0.899 | 43% |
| <input type="checkbox"/> FINE JEWELS | 285 | 3.255 | 2.746 | 0.509 | 16% | 2.306 | 0.949 | 29% |
| <input type="checkbox"/> MCJ | 306 | 2.760 | 2.275 | 0.485 | 18% | 1.728 | 1.032 | 35% |
| <input type="checkbox"/> Kuldip-Ranchi | 165 | 1.810 | 1.336 | 0.475 | 26% | 1.096 | 0.714 | 39% |
| <input type="checkbox"/> Kamal | 204 | 1.485 | 1.065 | 0.420 | 28% | 0.805 | 0.680 | 46% |
| <input type="checkbox"/> Ratnalaya | 306 | 1.652 | 1.241 | 0.411 | 25% | 0.939 | 0.713 | 43% |
| <input type="checkbox"/> SONA CHANDIS | 182 | 1.323 | 1.075 | 0.248 | 19% | 0.880 | 0.443 | 30% |
| Total | 13543 | 105.597 | 85.791 | 19.806 | 19% | 63.761 | 41.835 | 38% |

PJ Nick Name

All

Sub Category

All

DSD / DSJ

All

13543

PCS

105.60

Sales Amt

85.79

Total Cost

19.81

Margin

18.76%

Margin %

ZMH

All

RMH

All

Q1

Q2

Aug

Jul

Sep

Q3

Dec

Nov

Oct

Q4

Feb

Jan

Mar

| | Date | Pcs | Sales Amt | Cost | Margin | Margin % | RP | RP Margin | RP Margin % |
|---|---------------------------|-------|-----------|--------|--------|----------|--------|-----------|-------------|
| + | Monday, March 31, 2025 | 130 | 0.607 | 0.826 | -0.218 | -36% | 0.600 | 0.008 | 1% |
| + | Saturday, March 29, 2025 | 10 | -0.777 | 0.058 | -0.836 | 108% | 0.041 | -0.819 | -1150% |
| + | Friday, March 28, 2025 | 118 | 0.642 | 0.625 | 0.018 | 3% | 0.366 | 0.276 | 34% |
| + | Thursday, March 27, 2025 | 201 | -0.372 | 0.618 | -0.990 | 266% | 0.499 | -0.870 | -120% |
| + | Wednesday, March 26, 2025 | 239 | 0.872 | 1.312 | -0.441 | -51% | 0.991 | -0.120 | -8% |
| + | Tuesday, March 25, 2025 | 155 | 0.415 | 0.904 | -0.489 | -118% | 0.644 | -0.230 | -20% |
| + | Monday, March 24, 2025 | 7 | -0.210 | 0.039 | -0.249 | 118% | 0.033 | -0.244 | -427% |
| + | Saturday, March 22, 2025 | 104 | 0.424 | 0.747 | -0.323 | -76% | 0.520 | -0.095 | -10% |
| + | Friday, March 21, 2025 | 27 | 0.620 | 0.647 | -0.028 | -4% | 0.509 | 0.111 | 16% |
| + | Thursday, March 20, 2025 | 12 | 0.069 | 0.045 | 0.024 | 35% | 0.040 | 0.029 | 42% |
| + | Wednesday, March 19, 2025 | 17 | -0.039 | 0.234 | -0.274 | 694% | 0.171 | -0.210 | -79% |
| + | Tuesday, March 18, 2025 | 12 | -0.272 | 0.074 | -0.346 | 127% | 0.052 | -0.323 | -311% |
| + | Monday, March 17, 2025 | 49 | 0.470 | 0.384 | 0.086 | 18% | 0.292 | 0.178 | 34% |
| + | Saturday, March 15, 2025 | 69 | 0.282 | 0.396 | -0.114 | -40% | 0.266 | 0.016 | 3% |
| + | Thursday, March 13, 2025 | 9 | -0.046 | 0.052 | -0.098 | 212% | 0.041 | -0.087 | -122% |
| + | Wednesday, March 12, 2025 | 19 | 0.099 | 0.076 | 0.022 | 22% | 0.052 | 0.047 | 41% |
| + | Tuesday, March 11, 2025 | 35 | 0.043 | 0.162 | -0.118 | -273% | 0.087 | -0.044 | -20% |
| + | Monday, March 10, 2025 | 12 | -0.176 | 0.069 | -0.245 | 139% | 0.055 | -0.231 | -231% |
| + | Friday, March 07, 2025 | 11 | 0.021 | 0.121 | 0.000 | 000% | 0.120 | 0.000 | 100% |
| | Total | 13543 | 105.597 | 85.791 | 19.806 | 19% | 63.761 | 41.835 | 38% |

PJ Nick Name

All

Sub Category

All

DSD / DSJ

All

13543

PCS

105.60

Sales Amt

85.79

Total Cost

19.81

Margin

18.76%

Margin %

ZMH

All

RMH

All

Q1

Q2

Aug

Jul

Sep

Q3

Dec

Nov

Oct

Q4

Feb

Jan

Mar

| Sub Category | Pcs | Sales Amt | Cost | Margin | Margin % | RP | RP Margin | RP Margin % |
|--------------------------------|-------|-----------|-------|--------|----------|-------|-----------|-------------|
| ⊕ Female Ring | 4349 | 25.74 | 47.33 | -21.59 | -84% | 33.67 | -7.93 | -28% |
| ⊕ Female Earring | 1984 | 13.51 | 39.63 | -26.13 | -193% | 28.68 | -15.17 | -92% |
| ⊕ Male Ring | 1603 | 12.37 | 38.55 | -26.18 | -212% | 28.01 | -15.64 | -103% |
| ⊕ Female Pendant | 968 | 1.03 | 31.01 | -29.98 | -2907% | 22.01 | -20.98 | -553% |
| ⊕ DSD | 2180 | 25.26 | 25.62 | -0.36 | -1% | 19.68 | 5.59 | 20% |
| ⊕ Mangalsutra | 678 | 2.50 | 25.25 | -22.75 | -909% | 18.08 | -15.58 | -315% |
| ⊕ Nose pin | 650 | -0.83 | 20.64 | -21.48 | 2575% | 14.70 | -15.53 | -922% |
| ⊕ Oval Bangle | 126 | -0.14 | 10.06 | -10.20 | 7393% | 6.78 | -6.92 | -336% |
| ⊕ 0 | 159 | 0.67 | 7.21 | -6.55 | -982% | 5.05 | -4.38 | -181% |
| ⊕ Couple Male Ring | 62 | -1.41 | 6.81 | -8.22 | 583% | 4.84 | -6.25 | -1421% |
| ⊕ Male Earrings | 112 | -1.40 | 6.04 | -7.44 | 531% | 4.37 | -5.77 | -1272% |
| ⊕ Necklaces | 56 | 0.78 | 5.25 | -4.47 | -574% | 3.48 | -2.71 | -111% |
| ⊕ Lariats/Chain Pendants | 47 | -0.74 | 4.14 | -4.88 | 660% | 2.85 | -3.59 | -850% |
| ⊕ Couple Female Ring | 31 | -1.10 | 2.78 | -3.88 | 351% | 2.08 | -3.18 | -1613% |
| ⊕ Chain Bracelets | 19 | -0.96 | 2.71 | -3.67 | 382% | 1.99 | -2.95 | -1847% |
| ⊕ Solitaire Coin | 398 | -1.23 | 2.67 | -3.90 | 317% | 1.67 | -2.90 | -333% |
| ⊕ Spring Bangles/Flexi Bangles | 8 | -0.65 | 1.87 | -2.51 | 389% | 1.38 | -2.03 | -2724% |
| ⊕ Round Bangle | 12 | -0.18 | 1.61 | -1.80 | 991% | 1.12 | -1.30 | -432% |
| ⊕ Tennis Bracelets | 3 | -0.14 | 0.78 | -0.92 | 653% | 0.61 | -0.75 | -803% |
| ⊕ Locket | 95 | -1.89 | 0.42 | -2.30 | 122% | 0.28 | -2.17 | -6109% |
| Total | 13543 | 105.60 | 85.79 | 19.81 | 19% | 63.76 | 41.84 | 38% |



Sub Category

All

DSD / DSJ

All

PJ Nick Name

All

ZMH

All

RMH

All

13543

PCS

108.84

Invoice Amt

- ☐ ☐ Q1

☐ Apr

☐ Jun

☐ May
- ☐ ☐ Q2

☐ Aug

☐ Jul

☐ Sep
- ☐ ☐ Q3

☐ Dec

☐ Nov

☐ Oct
- ☐ ☐ Q4

☐ Feb

☐ Jan

☐ Mar

| MRP Sub Category | <0.30K | | 0.30K-0.60K | | 0.60K-1.00L | | 1.00L-1.5L | | 1.5L-2.5L | | 2.5L-5L | | 5L-7.5L | | 7.5L-10L | |
|------------------------------|--------|------|-------------|-------|-------------|-------|------------|-------|-----------|-------|---------|------|---------|------|----------|------|
| | Pcs | Amt | Pcs | Amt | Pcs | Amt | Pcs | Amt | Pcs | Amt | Pcs | Amt | Pcs | Amt | Pcs | Amt |
| Female Ring | 697 | 1.33 | 975 | 3.94 | 1659 | 10.49 | 706 | 6.88 | 242 | 3.60 | 56 | 1.50 | 9 | 0.45 | 2 | 0.14 |
| DSD | 996 | 1.63 | 445 | 1.70 | 251 | 1.60 | 107 | 1.12 | 130 | 2.17 | 98 | 2.92 | 66 | 3.46 | 26 | 2.00 |
| Female Earring | 353 | 0.57 | 205 | 0.84 | 700 | 4.47 | 457 | 4.45 | 181 | 2.73 | 71 | 1.87 | 8 | 0.40 | 2 | 0.13 |
| Male Ring | 73 | 0.18 | 241 | 1.00 | 470 | 3.24 | 624 | 6.15 | 136 | 2.08 | 38 | 1.01 | 14 | 0.75 | 3 | 0.22 |
| Female Pendant | 180 | 0.23 | 549 | 1.96 | 208 | 1.22 | 21 | 0.20 | 7 | 0.11 | 3 | 0.07 | | 0.00 | | 0.00 |
| Mangalsutra | 29 | 0.05 | 167 | 0.66 | 266 | 1.64 | 132 | 1.27 | 76 | 1.11 | 8 | 0.21 | | 0.00 | | 0.00 |
| Nose pin | 88 | 0.05 | 506 | 1.19 | 35 | 0.20 | 12 | 0.10 | 8 | 0.11 | 1 | 0.03 | | 0.00 | | 0.00 |
| Solitaire Coin | 262 | 0.32 | 91 | 0.27 | 43 | 0.23 | | 0.00 | | 0.00 | 2 | 0.06 | | 0.00 | | 0.00 |
| 0 | 40 | 0.05 | 24 | 0.10 | 20 | 0.14 | 23 | 0.23 | 24 | 0.37 | 12 | 0.32 | 6 | 0.36 | 7 | 0.50 |
| Oval Bangle | | 0.00 | | 0.00 | 15 | 0.12 | 21 | 0.24 | 73 | 1.17 | 16 | 0.45 | | 0.00 | | 0.00 |
| Male Earrings | 24 | 0.03 | 64 | 0.19 | 13 | 0.07 | 6 | 0.06 | 3 | 0.05 | 2 | 0.05 | | 0.00 | | 0.00 |
| Locket | 94 | 0.04 | | 0.00 | | 0.00 | | 0.00 | | 0.00 | 1 | 0.00 | | 0.00 | | 0.00 |
| Couple Male Ring | 1 | 0.00 | 8 | 0.03 | 36 | 0.25 | 17 | 0.16 | | 0.00 | | 0.00 | | 0.00 | | 0.00 |
| Necklaces | 3 | 0.00 | 4 | 0.01 | 8 | 0.05 | 6 | 0.07 | 8 | 0.13 | 3 | 0.10 | 7 | 0.37 | 5 | 0.34 |
| Lariats/Chain Pendants | | 0.00 | 3 | 0.01 | 15 | 0.11 | 23 | 0.22 | 6 | 0.09 | | 0.00 | | 0.00 | | 0.00 |
| Couple Female Ring | | 0.00 | 2 | 0.01 | 28 | 0.18 | 1 | 0.01 | | 0.00 | | 0.00 | | 0.00 | | 0.00 |
| Chain Bracelets | | 0.00 | 1 | 0.00 | 9 | 0.07 | 8 | 0.07 | 1 | 0.02 | | 0.00 | | 0.00 | | 0.00 |
| Round Bangle | | 0.00 | | 0.00 | 1 | 0.01 | 4 | 0.05 | | 0.00 | 5 | 0.15 | 2 | 0.09 | | 0.00 |
| Spring Bangles/Flexi Bangles | | 0.00 | 2 | 0.01 | | 0.00 | 5 | 0.05 | 1 | 0.01 | | 0.00 | | 0.00 | | 0.00 |
| Tennis Bracelets | | 0.00 | | 0.00 | | 0.00 | | 0.00 | | 0.00 | 3 | 0.09 | | 0.00 | | 0.00 |
| Male Pendant | | 0.00 | 1 | 0.00 | 1 | 0.01 | | 0.00 | | 0.00 | | 0.00 | | 0.00 | | 0.00 |
| Men's Kada | | 0.00 | | 0.00 | | 0.00 | | 0.00 | | 0.00 | | 0.00 | | 0.00 | | 0.00 |
| Total | 2840 | 4.40 | 2288 | 11.02 | 2778 | 24.00 | 2172 | 21.22 | 886 | 12.76 | 210 | 8.85 | 112 | 5.80 | 45 | 2.24 |

DSD / DSJ

All

Q1

Q2

Aug

Jul

Sep

Q3

Dec

Nov

Oct

Q4

Feb

Jan

Mar

