Raj Narayan

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EDUCATION

Northeastern University, Boston, MA
College of Computer and Information Science   September 2014 – Present
Candidate for Bachelor of Science in Computer Science & Business Administration   *May 2019*
- *Related Courses:*   Algorithms & Data | Data Analysis | Investments | Entrepreneurial Finance
- *Activities:*   Data Science TA | Husky Ambassador | CCIS Mentor | NU Consulting Club
- *Honors:*   3.71/4.0 GPA | Dean's List | Forbes 30 under 30 Scholar | Marketing EDGE Attendee

London School of Economics, London, UK   July 2015 – August 2015
Student of Game Theory and Competitive Strategy
- *Overall Grade:*   A+

WORK AND RESEARCH EXPERIENCE

Goldman Sachs, New York, NY
PWM Americas Management Team   June 2018 – Present
- Created models in python to better predict outcome of Advisor outreach
- Developed and maintained new resources for understanding current fee pricing
- Produced extensive presentations on strategic initiatives for Upper Management
- Forecasted future growth potential using variety of factors in 19 years of historic data

Northeastern University, Boston, MA
Entrepreneurial Research   October 2015 – Present
- Designed visually engaging presentations for business conferences
- Dynamically built informative product matrices using VBA algorithms
- Analyzed 100k+ dataset using Microsoft Excel to find trends relating to market entry and exit
- Corresponded with other Boston teams to visualize and analyze data

Goldman Sachs, Boston, MA
Private Wealth Management   July 2017 – December 2017
- Monitored P.E capital calls and distributions across all team accounts, totaling $100m+ daily
- Conducted in-depth equity research for presentation to interested clients
- Implemented new methods to create external client allocation reports, reducing work required by 80%
- Led project under management team to find new data utilization methods to better understand client retention

LEADERSHIP AND ADDITIONAL EXPERIENCE

President of the Northeastern Big Data Club   October 2016 – Present
- Facilitated speakers and workshops on data analysis, predictive algorithms, and data mining for members
- Grew club from founding to roster of over 500 students
- Developed internal data consulting group to work with other organizations on their analytics programs

Hall Council President   September 2015 – April 2017
- Tailored events and programs of interest for all 760 building residents
- Collaborated with other university and council members to gain external event access for sports and theatre events

Pecan Developer   January 2016
- Created Web App, with team, to consolidate and summarize search queries for Hack Beanpot
- Developed code in Python to do sentiment analysis on live tweets (using external APIs)
- Won prize for best usage of Wolfram API at Hackathon

ADDITIONAL

Skills: Conversational in Spanish | Piano | Web Site Design | Microsoft Office | BMC Certified | Google Analytics
Interests: Basketball | Satirical Writing | Photography | Video Production | International Affairs | Tennis | Data
Technical Knowledge: Python | R | Ruby | Java | JavaScript | VBA | HTML | CSS