

Raj Narayan

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EDUCATION

Northeastern University, Boston, MA

College of Computer and Information Science

September 2014 – Present

Candidate for Bachelor of Science in Computer Science & Business Administration

May 2019

- *Related Courses:* Algorithms & Data | Data Analysis | Corporate Finance | Entrepreneurial Finance
- *Activities:* Freshman Mentor | Husky Ambassador | CCIS Mentor | NU Consulting Club
- *Honors:* 3.71/4.0 GPA | Dean's List | Forbes 30 under 30 Scholar | Marketing EDGE Attendee

London School of Economics, London, UK

July 2015 – August 2015

Student of Game Theory and Competitive Strategy

- *Overall Grade:* A+

WORK AND RESEARCH EXPERIENCE

Goldman Sachs, New York, NY

PWM Americas Management Team

June 2018 – Present

- Created models in python to better predict outcome of prospect outreach
- Developed and maintained new resources for understanding current Advisor performance
- Produced extensive presentations on strategic initiatives for Upper Management
- Forecasted future growth potential using variety of factors in 19 years of historic data

Northeastern University, Boston, MA

Entrepreneurial Research

October 2015 – Present

- Designed visually engaging presentations for business conferences
- Dynamically built informative arrays using VBA algorithms
- Analyzed 100k+ dataset using Microsoft Excel to find trends relating to market entry and exit
- Corresponded with other Boston teams to visualize and analyze data

Goldman Sachs, Boston, MA

Private Wealth Management

July 2017 – December 2017

- Monitored P.E capital calls and distributions across all team accounts, totaling \$100m+ daily
- Conducted in-depth research on viability of dozens of business prospects
- Implemented new methods to create external client allocation reports, reducing work required by 80%
- Led project under management team to find new data utilization methods to better understand client retention

LEADERSHIP AND ADDITIONAL EXPERIENCE

President of the Northeastern Big Data Club

October 2016 – Present

- Facilitated speakers and workshops on data analysis, predictive algorithms, and data mining for members
- Grew club from founding to roster of over 450 students
- Developed internal data consulting group to work with other organizations on their analytics programs

Hall Council President

September 2015 – April 2017

- Tailored events and programs of interest for all 760 building residents
- Collaborated with other university and council members to gain external event access for sports and theatre events

Pecan Developer

January 2016

- Created Web App, with team, to consolidate and summarize search queries for Hack Beanpot
- Developed code in Python to do sentiment analysis on live tweets (using external APIs)
- Won prize for best usage of Wolfram API at Hackathon

ADDITIONAL

Skills: Conversational in Spanish | Piano | Web Site Design | Microsoft Office | BMC Certified | Google Analytics

Interests: Basketball | Satirical Writing | Photography | Video Production | International Affairs | Tennis | Data

Technical Knowledge: Python | R | Ruby | Java | JavaScript | VBA | HTML | CSS