

Sum of Total Current Year Sales, Year on Year Sales and Year On Year sales Indicator. The data is filtered on Category, Ship Mode and Region. The Category filter keeps Furniture, Office Supplies and Technology. The Ship Mode filter keeps First Class, Same Day, Second Class and Standard Class. The Region filter keeps Central, East, South and West.



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Sales Sparklines



Measure Names

Minimum and Max..

20,301 118,448

■ Total Current Year Sales■ Total Last Year Sales

The trends of Total Current Year Sales, Total Last Year Sales and Minimum and Maximum Sales for Order Date Month. For pane Measure Values: Color shows details about Total Current Year Sales and Total Last Year Sales. For pane Minimum and Maximum Sales: Color shows Minimum and Maximum Sales. The data is filtered on Category, Ship Mode and Region. The Category filter keeps Furniture, Office Supplies and Technology. The Ship Mode filter keeps First Class, Same Day, Second Class and Standard Class. The Region filter keeps Central, East, South and West.

PROFIT KPI

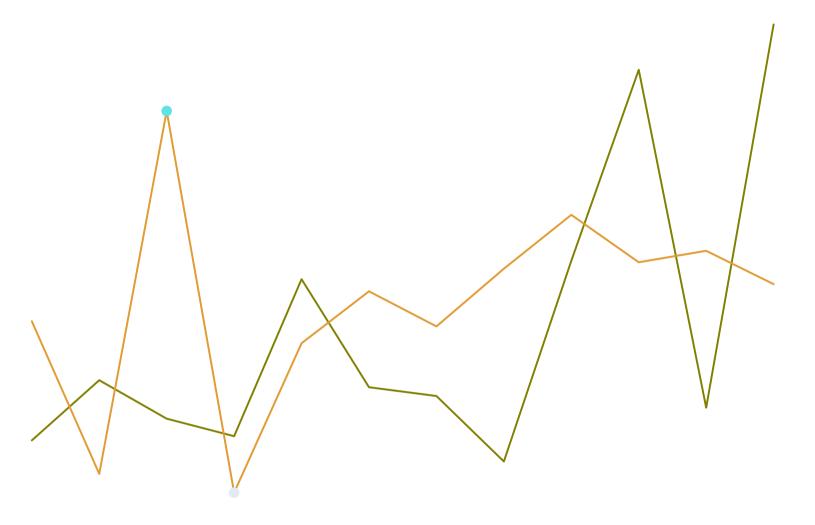
Total Profit

\$ 93K

Sum of Total Current Year Profit, Year On Year Profit and Year On Year sales Indicator. The data is filtered on Category, Ship Mode and Region. The Category filter keeps Furniture, Office Supplies and Technology. The Ship Mode filter keeps First Class, Same Day, Second Class and Standard Class. The Region filter keeps Central, East, South and West.



Profit Sparklines



The trends of Total Current Year Profit, Total Last Year Profit and Minimum and Maximum Profit for Order Date Month. For pane Measure Values: Color shows details about Total Current Year Profit and Total Last Year Profit. For pane Minimum and Maximum Profit: Color shows Minimum and Maximum Profit. The data is filtered on Category, Ship Mode and Region. The Category filter keeps Furniture, Office Supplies and Technology. The Ship Mode filter keeps First Class, Same Day, Second Class and Standard Class. The Region filter keeps Central, East, South and West.

Measure Names

■ Total Current Year Profit
■ Total Last Year Profit

Minimum and Max..



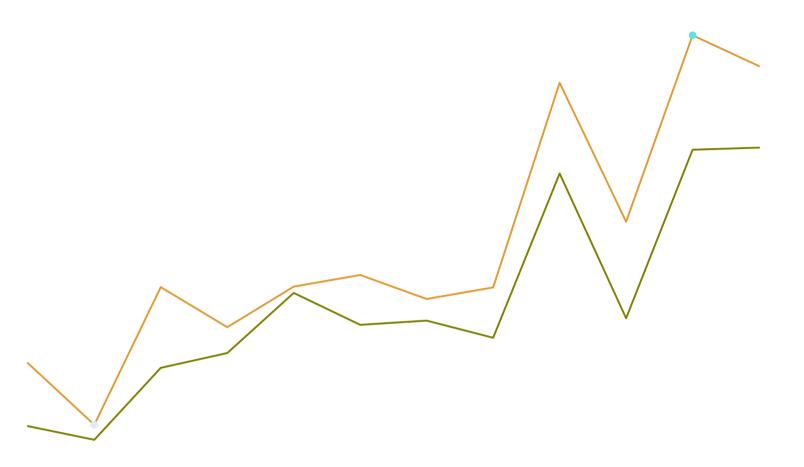
Quantity KPI

Total Quantity

12K Units 26.83%



Quantity Sparklines



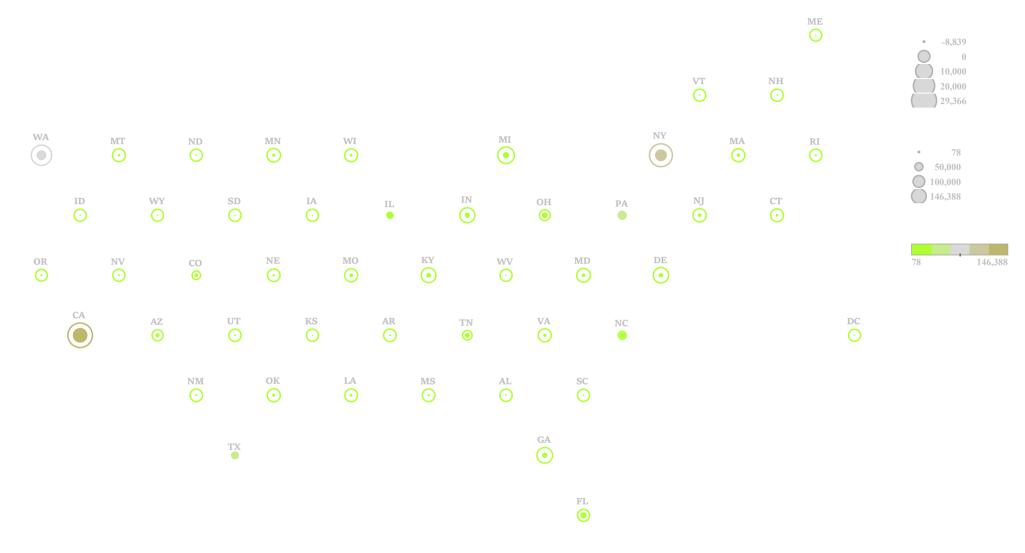
Minimum and Max..
363 1,840

■ Total Current Year Quantity ■ Total Last Year Quantity

Measure Names

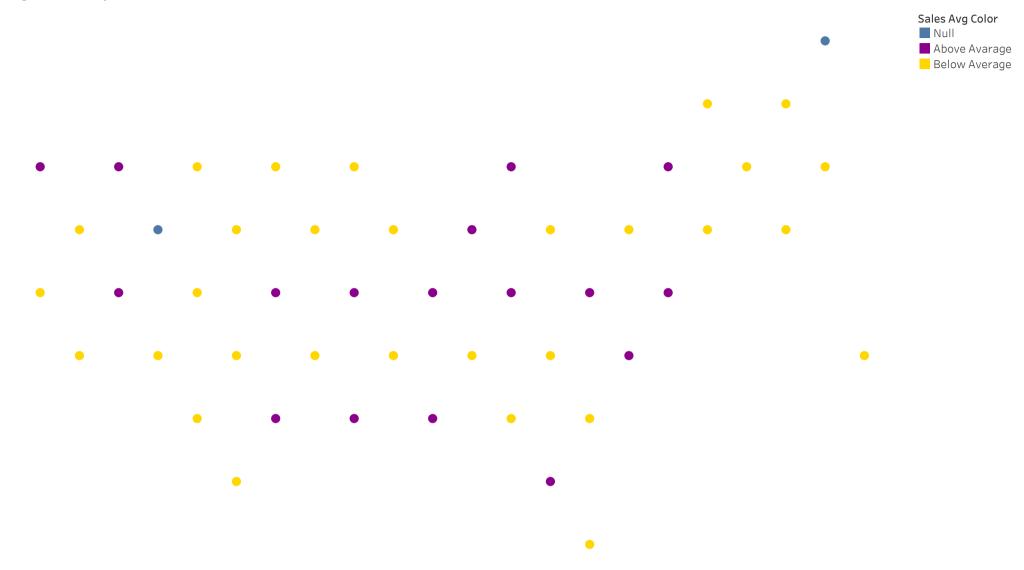
The trends of Total Current Year Quantity, Total Last Year Quantity and Minimum and Maximum Quantity for Order Date Month. For pane Measure Values: Color shows details about Total Current Year Quantity and Total Last Year Quantity. For pane Minimum and Maximum Quantity: Color shows Minimum and Maximum Quantity. The data is filtered on Category, Ship Mode and Region. The Category filter keeps Furniture, Office Supplies and Technology. The Ship Mode filter keeps First Class, Same Day, Second Class and Standard Class. The Region filter keeps Central, East, South and West.

Sales and profit by state



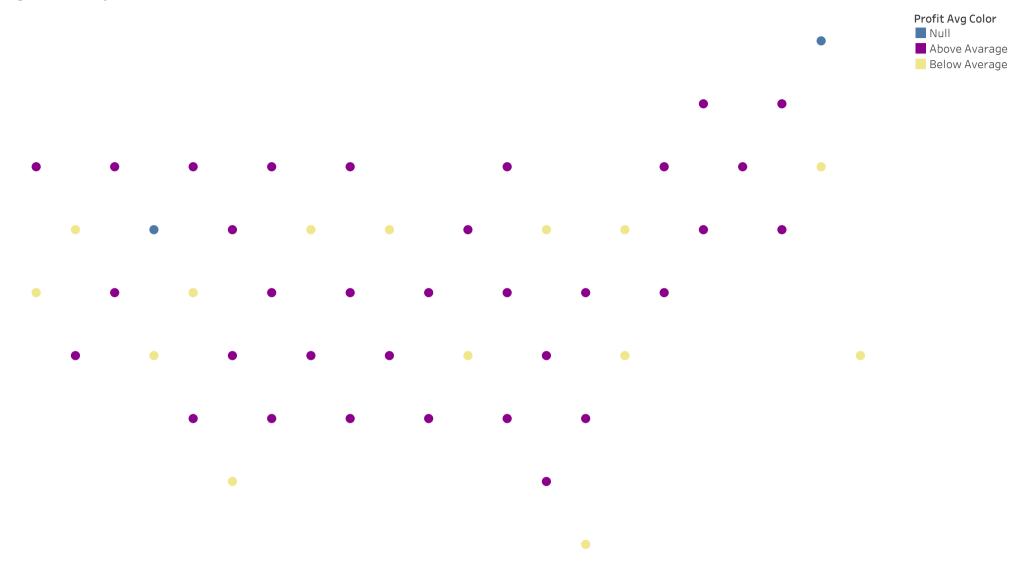
Column and Column for each Row. Color shows sum of Total Current Year Sales. For pane Column: Size shows sum of Total Current Year Sales. For pane Column (2): Size shows sum of Total Current Year Profit. The marks are labeled by Abbreviation. The data is filtered on Category, Ship Mode and Region. The Category filter keeps Furniture, Office Supplies and Technology. The Ship Mode filter keeps First Class, Same Day, Second Class and Standard Class. The Region filter keeps Central, East, South and West.

Avg. Sales By State

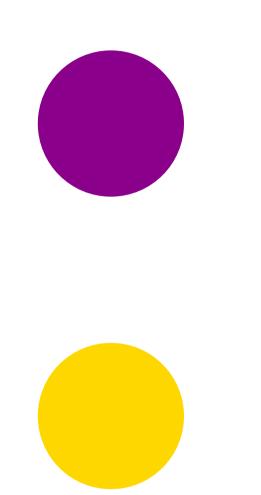


Column for each Row. Color shows details about Sales Avg Color. The data is filtered on Category, Ship Mode and Region. The Category filter keeps Furniture, Office Supplies and Technology. The Ship Mode filter keeps First Class, Same Day, Second Class and Standard Class. The Region filter keeps Central, East, South and West.

Avg. Profit By State



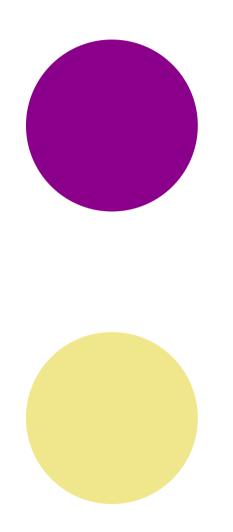
Column for each Row. Color shows details about Profit Avg Color. The data is filtered on Category, Ship Mode and Region. The Category filter keeps Furniture, Office Supplies and Technology. The Ship Mode filter keeps First Class, Same Day, Second Class and Standard Class. The Region filter keeps Central, East, South and West.





Profiit AVG STATE COUNT





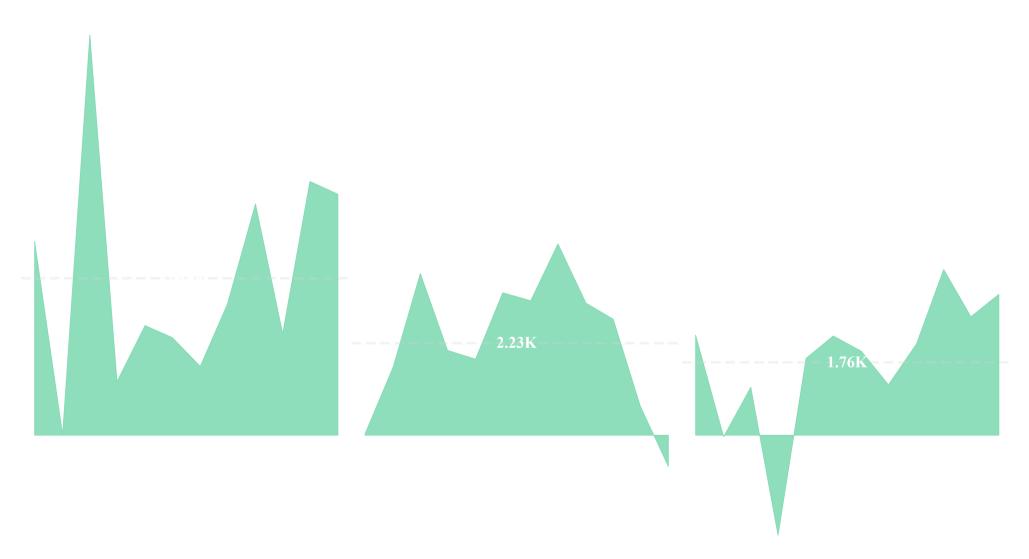
Distinct count of State/Province broken down by Profit Avg Color. Color shows details about Profit Avg Color. The marks are labeled by distinct count of State/Province. The data is filtered on Category, Ship Mode and Region. The Category filter keeps Furniture, Office Supplies and Technology. The Ship Mode filter keeps First Class, Same Day, Second Class and Standard Class. The Region filter keeps Central, East, South and West. The view is filtered on Profit Avg Color, which excludes Null.

33

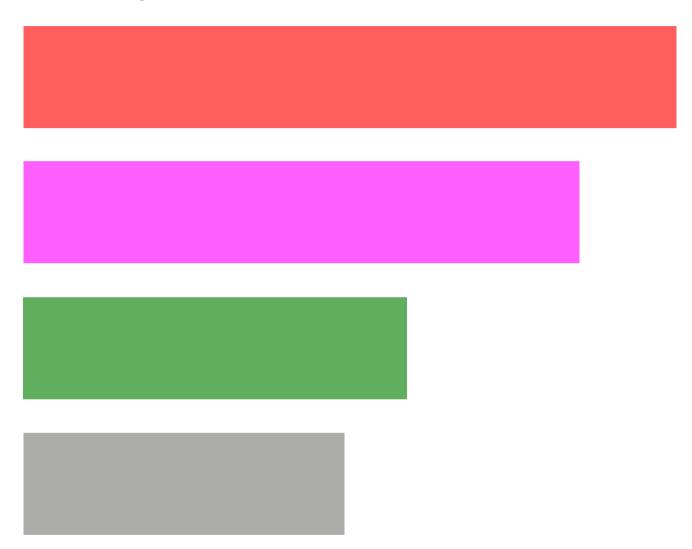
14

Distinct count of State/Province broken down by Profit Avg Color. Color shows details about Profit Avg Color. The marks are labeled by distinct count of State/Province. The data is filtered on Category, Ship Mode and Region. The Category filter keeps Furniture, Office Supplies and Technology. The Ship Mode filter keeps First Class, Same Day, Second Class and Standard Class. The Region filter keeps Central, East, South and West. The view is filtered on Profit Avg Color, which excludes Null.

Monthly sales by Segment



Total Sales by Location and Manager

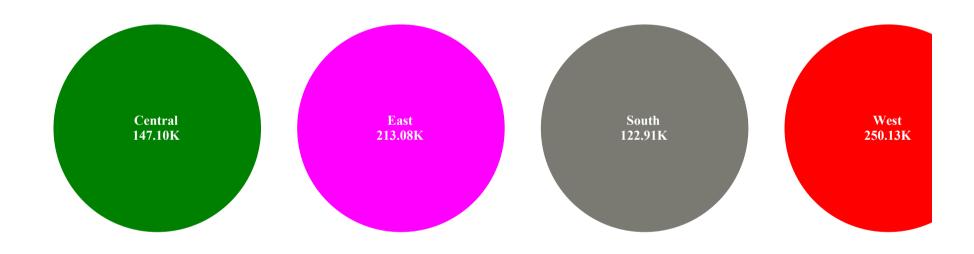


Region
Central
East
South
West

Sum of Total Current Year Sales for each Regional Manager broken down by Country/Region. Color shows details about Region. The data is filtered on Category and Ship Mode. The Category filter keeps Furniture, Office Supplies and Technology. The Ship Mode filter keeps First Class, Same Day, Second Class and Standard Class. The view is filtered on Country/Region and Region. The Country/Region filter keeps United States. The Region filter keeps Central, East, South and West.

Region wise Sales





Sum of Total Current Year Sales and Region broken down by Region. Color shows details about Region. The marks are labeled by sum of Total Current Year Sales and Region. The data is filtered on Category and Ship Mode. The Category filter keeps Furniture, Office Supplies and Technology. The Ship Mode filter keeps First Class, Same Day, Second Class and Standard Class. The view is filtered on Region, which keeps Central, East, South and West.

Region wise Sales





Sum of Total Current Year Sales and Region broken down by Region. Color shows details about Region. The marks are labeled by sum of Total Current Year Sales and Region. The data is filtered on Category and Ship Mode. The Category filter keeps Furniture, Office Supplies and Technology. The Ship Mode filter keeps First Class, Same Day, Second Class and Standard Class. The view is filtered on Region, which keeps Central, East, South and West.

