

Rakesh Shejwalkar, CFA®

Executive Director, Goldman Sachs

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Appearing CWM; interested in FinTech, New Products & Market Development, Risk Management

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CFA, B.Tech IIT (2007)

Summary: I am currently working with Goldman Sachs (GS), in the Global Markets division of its front office. My experience entails Structuring, Origination, Risk Management and Operations of Financial Products encompassing design and development of STP platforms with Technology teams. I have led people and projects across teams and geographies. Business/Gap analytics, Change Management and Negotiations have been my additional work areas.

- **Structuring and Product Management** – leading Origination & Technology for automatic creation of > 700K listed derivatives annually in European markets. Involves Product and Project Management, Automation, SDLC and Quantitative modelling.
- **Consumer first** mobile platform – provided consultancy and business logic validations.
- Booking and Document Automation –driven from both business and regulatory needs (PRIIPs KIDS). Includes Multi language document creations.
- Cost Initiatives and Macro Engineering - modelled a selective and automated spot check regime for bulk issuances, saved \$2mm per annum. Selective Global Note Clearing and Settlement model in Germany saving more than \$1.5mm per annum.
- New Market, New Product Engineering, Regulatory change- Working with Sales, Trading, Legal and Technology to facilitate leveraged (e.g. Factor Turbos, Mini Futures) and investment products. Worked on BREXIT, MiFID, PRIIPs KID, 871(m)/US Tax and various change management projects. Helped increase desk Revenue by 200% in last two years.

Executive Director, GS
since 2016

- **Operations & Business Analytics** - daily product issuance and gap analytics
- Deal Coordination and Settlements – drafting trade Term sheet, Confirmations for clients, liaising for deal execution and life cycle management including corporate actions.
- Pricing for autocallables, bonus, reverse convertible certificates, mini-futures warrants
- Automation Setting up of Index License monitoring and setting up of VBA/SQL reports.
- **Operational Risk Management** - In exotic trades review team ensured the trade economics, pay-off profiles and pricing factors are correctly captured in the risk management system and legally binding documentations. Starting with FX and IR, covered FX IR hybrids, Equity OTC and securitized. Worked on several/EOD reports automation and efficiency tool for the team. Was recognized as best recruit.

Associate,
GS 2012-15

Analyst,
GS 2010-12

- **Counterparty Credit Risk and Market risk management** - from methodologies to implementation. Calculation of Potential Future Exposure (PFE) and EPE based on Monte Carlo Simulations.
- Developed automated tool for calculation using VBA, reduced the production time by 70%
- VAR Calculations and Stress Testing
- **Software migration** project involving unit testing and shell scripting.
- Trained in J2EE, .NET, Databases and SDLC

Deutsche Bank and
Covansys, 2008-10

- Appeared on GS homepage, championed Document Generation Hackathon (4 months' work in 2 weeks)
- One of the first employees in Bangalore Operations selected for a move to front office, rare occurrence globally
- Top 0.74 % in the IIT-JEE examination among 172,000 students. School topper in Sainik School. MCM scholarships from govt.
- Attended Third AIMS International Conference on Management held at IIM Ahmedabad, presented a paper on E-Commerce

SCHOLASTIC
ACHIEVEMENTS

Functional Skills

Risk Management,
Structuring,
Product
Management,
Workflow
Automation,
Derivative
Operations,
Team Management,
x-asset Product
Knowledge (Equity,
FX, IR & Commodity)

Technical Skills

VBA, SQL, XML,
Tableau, Python,
Reuters,
Thunderhead
Confluence, JIRA,
Share Point, Office,
Video Editing, Web
and Product
Development

Industry

Certifications

CFA Charter - 2019
FRM Level 1
Pursuing CWW

Other

Information

Hobbies: biking,
content creations
including web
design, developing
personal finance
solutions for Indian
market