

## IPPALA SIVA PRASANNA REDDY

Male, 24 yrs

**Email Id:** [sivaprasannareddy@gmail.com](mailto:sivaprasannareddy@gmail.com)

**Mob:** +91- 9381074768

**Linkedin:** <https://www.linkedin.com/in/i-siva-prasanna-reddy-372963198>



### PROFESSIONAL SYNOPSIS

- Good communication skills
- Team management, teamwork
- Adaptability & problem-solving
- Excellent relationship-building skills
- Strong negotiation skills

### EDUCATIONAL QUALIFICATION

Qualification	School/college	Board/ University	Year of passing	Percentage/ CGPA
MBA Agri Business Man- agement	KIIT School of Rural Manage- ment	KIIT Deemed to Univer- sity	2023	8.1 CGPA
B.Sc.( Agri- culture)	Dr. Panjabrao Deshmukh Krishi Vidyapeeth	Dr. Panjabrao Deshmukh Krishi Vidyapeeth, Akola	2020	8.3 CGPA
Std.XII	Sri Chaitanya Junior College	Board Of Intermediate Ed- ucation, Andhra Pradesh	2016	91.8%
Std.X	Bhashyam High School	Board Of Secondary Edu- cation, Andhra Pradesh	2014	9.3 CGPA

### Work Experience

**Job Title:** Assistant Section Manager, Procurement

**Company:** CP India Private Limited

**Dates:** April 2023 – December 2023

#### Responsibilities:

I am responsible for overseeing the procurement of broken rice, De-Oiled rice bran and Maize. My role involves Vendor management, identifying and onboarding new Vendors, negotiating prices, establishing and maintaining supplier relationships, issuing PO, managing the logistics.

#### Achievements:

- Achieved seamless supplier onboarding and issue resolution, fostering mutual benefits.
- Realized a 5% cost reduction in maize, 8% in DORB in Six months through efficient management and optimization.
- Successfully implemented few projects like short term credit system, increasing manufacturer ratio.

## **INTERNSHIP/ ACADEMIC PROJECTS**

**Title: Summer Internship Programme** (9<sup>th</sup> May – 30<sup>th</sup> June)

**Organization:** C P Foods Pvt Ltd

**Location:** Hyderabad

**Role:** Customers Survey on Chilled Chicken at Retail Level with High demand products and Market Share of products

**Summary:** In this project, I have interacted with non-veg consumers in particular locations in Hyderabad where meat consumption is high. Categorized the consumers based on age, gender, qualification, and occupation and suggested the potential location in Hyderabad to open a retail outlet.

**Title: Live project-1** (5<sup>th</sup> march 2022 – 13<sup>th</sup> march 2022)

**Organization:** Innovative Foods Limited

**Location:** Srini Mega Food Park, Mogili, Chittoor, Andhra Pradesh.

**Summary:** My project was to go through the supply chain of 'Sumeru Frozen Foods with production as the main component. I have learned about the quality maintenance that was being maintained during the chain, how challenging the frozen industry is to ensure temperature management at each step, and the distribution of both finished and non-finished goods for both domestic and export purposes.

**Title: Rural Immersion Segment** (08-dec-2021 – 24-dec-2021)

**Organization:** Dalmia Nawabpeta Dairy Producer Company Limited

**Location:** Kadapa

**Summary:** I have learned about the functioning of the FPC at the grass-root level. Conducted household survey of the member farmers and got to know the challenges faced by the FPC due to the outbreak of a pandemic.

**Title: Rural Agriculture Work Experience (RAWE)**

**Organization:** Dr. PDKV, Akola

**Location:** Singaon Jahagir

**Summary:** I was assigned to a farmer who cultivated cotton and maize. I had worked with him throughout the Kharif season and it helped me to experience the practical application and got to know how to interact with farmers.

**Title:** assistant supervisor

**Location:** Singaon

**Summary:** Producing quality seeds of Chilli and Tomato

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## **CERTIFICATIONS**

- Mushroom cultivation Certificate course at Acharya N. G. Ranga Agricultural University
- PJTSAU on information handling skills, learning, teaching, research data collection by volunteers program
- Active Participant in farmitopia private limited, Bangalore

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## **EXTRACURRICULAR ACTIVITIES**

- Industrial Visits Kalash Seeds Private Limited, Mahyco GROW Expo, Amruth Agro farms (p) ltd., and Podaran Foods India Private Limited.

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**COMPUTER PROFICIENCY:**

Proficiency in Microsoft Office Tools (Excel, Word, PowerPoint)

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**LANGUAGE SKILLS:**

(Read, Write, Speak) – English, Hindi, Telugu

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**PERSONAL DETAILS**

Date of birth: 02/12/1998

Permanent address: Kukatlapalli PO – Ballikurava Mandal, Andhra Pradesh – 523303.

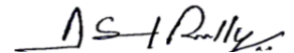
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**DECLARATION**

I hereby declare that all the details mentioned above are true to the best of my knowledge.

**Signature**

A handwritten signature in black ink, appearing to read 'AS - Pally'.