# C:\Users\USER\Desktop\IMG-20211206-WA0020.jpgSonali Mishra

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# Contact:7008436095

**Ability to build strong professional relationships , adapt in dealing with people and has a temperament suited to help others with a go getter personality. To construct my career as a respected team member of a professional organization contributing to its progress by using my knowledge and also to obtain a position that will enable me to use my strong organizational skills , negotiating and influencing skills and ability to work with people and prove to be an asset to this organization.**

# CORE COMPETENCIES:

* + - MS EXCEL
    - MS POWERPOINT
    - MS WORD
    - COMMUNICATION SKILLS
    - NEGOTIATION SKILL
    - TEAM PLAYER
    - GOOD INFLUENCER
    - PATIENCE

EXPERIENCE:

# POST GRADUATION:

**SIP ORGANISATION: IDBI BANK 1ST of May 2022 to 30th of July 2022**

**TITLE OF THE PROJECT:** Impact od digitization in the investment products of IDBI.

# OBJECTIVES:

* + - The prime objective of this internship was to learn the way the bank operates and mostly focus on the project given, and for me it was Impact of digitisation in investment banking.
    - To know how the investment on different products are done and how digitization play a crucial role.
    - To study about how to pitch the customers to invest and learn the tactics of investment tools available.
    - To learn about different forms of digitization while is used in investment banking.

**Digital internship: Geolife Agritech private limited 9th may 2022 to 9th july 2022 TITLE OF THE PROJECT:** Digital Internship in International Business of the company

# OBJECTIVES:

* + - * Research about agriculture industry in given global territories
      * Research about competitors in agri input industry in given global territories
      * Crop wise data collection and analysis in given global territories.

# RURAL EMRSION MODULE:

**TITLE:** To study about the FPOs in Cuttack districts. OBJECTIVES:

* To gather the information about profile of the FPOs.
* To assess the market linkage of the FPO.
* To suggest a viable business model based on the strength and opportunities of the members of FPOS.
* To know about their products and target markets and dealers they serve.

# GRADUATION:

**Gopik Connect Private Limited 1ST August 21 – 31ST December 21**

* + Connect with the farmer producer organizations (FPOS) and tell them about the gopik app and help them sell their products.
  + This internship has helped to know how to connect with farmers and make them know the right way to sell their products by cutting the middlemen charges.
  + Connect with the dealers of the companies gopik has tied up with and help them in learning gopik money app and gopik app.

# Krushi Unnat Sahjogi Programme 18thNovember2020 to 5th January 2021

* Worked as a student associate which was organized by ADAPT team in Barang block of Cuttack district.
* Learnt about e-pest surveillance, activities of self-help groups, actively Participated in Farmer Awareness and Interaction Programme conducted by Block office.
* Contacted with the AAOS, AHOS and ASCOS of the district and filled the form given by the team.
* Contacted with various farmers and krushak sathis to know about the conditions of farmers, the schemes they are availing and how they are coping up the government.
* Visited the fields to coordinate the activities with krushak sathis and coordinators.

# EDUCATIONAL QUALIFICATION:

|  |  |  |  |
| --- | --- | --- | --- |
| **Qualification** | **Institution** | **Year** | **CGPA/Percentage** |
| MBA (Agribusiness) | Centre for Agri-Management, Utkal University | 2021-2023 | Pursuing |
| B.Sc. (Ag) | Sri Sri University | 2021 | 85.9% |
| 10+2 Science | Sri Chaitanya Educational Institutions | 2017 | 73.8% |
| 10th | DAV Public School | 2015 | 85.5% |

**CERTIFIED COURSES:**

# Digital marketing by Google

* + **Introduction to MS Excel** by **Simplilearn**

# Digital Transformation course by Simplilearn

* + **Project management by simplilearn**

# EXTRACURRICULAR ACTIVITIES:

* Volunteered in many social programs like helping poor children in providing books, dresses, pens etc.
* Volunteered in tree plantation in both schools and colleges.
* Volunteered in blood donation campaigns.

# POSITIONS OF RESPONSIBILITY:

* **Class representative** in Center for Agri Management (CAM), UtkalUniversity.
* Core committee member in **SANCHAR MADHYAM** club of center for Agri Management (CAM), Utkal University.

# LANGUAGES KNOWN:

I can read, write and speak fluent Odia,Hindi,and English.

**NATIVE:** Odisha

Date:

Place: Signature