MD RAKIB HASAN

Graduated from the University of Dhaka, with 3 years of experience in data analytics and over 2 years of interdisciplinary quantitative & qualitative research in business and public health. Performance driven, seeking opportunities to enhance skills in problem solving to increase to profitability and productivity.



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Areas of Expertise

BUSINESS INTELLIGENCE

Business Intelligence (Power BI, Tableau) Data Analysis (Python, R, SQL) **Customer Analytics**

PROJECT MANAGEMENT

Project Planning & Coordination Stakeholder Handling Risk Management

PROCESS OPTIMIZATION

Sales Performance Metrics & Reporting A/B Testing & Campaign Analysis **Process & Cost Optimization**

DATA-DRIVEN DECISION MAKING

Data-Driven Sales Strategies CRM Systems (Salesforce) Predictive Analytics & Forecasting Data Visualization (Power BI, Tableau)

CLOUD & TECHNOLOGY

Sales Automation **Data Integration & Pipeline** Amazon Web Services (AWS) Google Cloud Platform (GCP)

ADDITIONAL TECHNICAL SKILLS

Communication & Presentation Data Handling (Pandas, Numpy) CI/CD Tools (Docker, Kubernetes) Machine Learning (TensorFlow, PyTorch)

Certification / Training

- Mathematics for Machine Learning
- @Google IT Support Professional
- ©Google IT Automation With Python
- Architecting Google Compute Engine
- Google Cloud: Cloud Architect
- DataOps with Apache Iceberg using Spark, Nessie, and Dremio

Extracurricular Activities

Secretary (Technical), Geo-Biome Club **University of Dhaka**

Student, Stanford University Code In Place 2024

Runnersup in Dhaka Division **BCB Young Tigers Cricket (2017)**

Professional Experience

Stanford University; Code In Place 2025

Section Leader

March 2025 - May 2025

- Led the class of 9 international students to teach CS106A/B program of Stanford University Syllabus. Provided detailed feedback and grading on assignments and
- Collaborating with Dr. Chris Piech & Dr. Mehran Sahami to enhance course materials.

Atomic Energy Center; Bangladesh Atomic Energy Commission

Research Assistant

Mar 2024 - Nov 2024

- Developed and deployed deep learning models using TensorFlow and Scikit-Learn for water quality forecasting, enhancing environmental monitoring of the Turag, Buriganga, Shitalakshya, Dhaleshwari, and Balu rivers.
- Analyzed water pollution dynamics and documented findings in 7+ study, contributing to 10+ journal articles.

University of Dhaka; Department of Soil, Water And Environment

Research Assistant

Mar 2022 - Nov 2024

- Led 15+ analytical chemistry and deep learning projects to assess the impact of soil, sediment, and water quality on human health, analyzing over 500 samples across the Gangetic Delta.
- Used 5+ mathematical and statistical approaches to improve soil organic carbon (SOC) model accuracy by 15%. Contributed to 7+ peer-reviewed journal articles.

Project

Customer Behavior Analysis for E-Commerce Using Machine Learning



- Segmented customers into frequent buyers, occasional shoppers, and browsing customers using K-means and Agglomerative clustering for a Upwork client.
- · Implemented marketing strategies, boosting engagement and conversion rates, resulting in a 21% profit increase.
- Applied algorithms and programming in 5 e-commerce apps. Tools used: Python, Pandas, Scikit-learn, Matplotlib, Seaborn.

Data-Driven E-Commerce Business Analysis for Strategic Growth



- · Analyzed e-commerce sales, profit, and customer behavior to optimize business strategies for 3 Fiverr client.
- Identified that consumer segment contributed 54% of profit, corporate region accounted for 28% of sales and revealed 15% temporal sales seasonal variation.
- Tableau live dashboards integrating with PostgreSQL and pipeline applied in 4 ecommerce sites.

Ground Water Arsenic Pollution Modeling Using Ensemble Techniques

- Analyzed groundwater from 909 wells to assess Arsenic pollution and developed a novel ensemble technique using multi-scalar data fusion (soil, climatic, anthropogenic, satellite imagery) for prediction.
- The approach is expected to improve prediction accuracy by 5-10% compared to traditional deep learning models and Collaborated with *Dr. Anwar Zahid** from the Institute of Water Modeling, BWDB on the project.

Interpersonal Skills

Languages

English (Fluent) Bengali (Native) Hindi (Fluent)

Communication Skills

Expert in communication with senior leadership and decision making teams.

Programming (4Y)

Python R SQL Bash

Database (3Y)

PostgreSQL MongoDB MySQL SQLite

Data Handling (4Y)

Pandas Numpy A. Spark Excel

Dashboarding / Plotting (3Y)

PowerBI Tableau DataStudio Superset Seaborn Matplotlib

Machine Learning (3Y)

Scikit-Learn TensorFlow PyTorch Spark MLib

Cloud Platform (3Y)

AWS GCP

Azure DigitalOcean

CI / CD Framework (2Y)

Docker Kubernetes Terraform Github Action

Operating Platform (3Y)

Linux Win Server

Unix

App Development (1Y)

Django Flask

Project

Bank Customer Segmentation for Targeted Loan Marketing Using Power BI

- Analyzed bank customer data to identify loan-targeted segments based on gender, education, marital status, and age for a local bank (freelance project).
- 35% high-potential loan applicants were university graduates, and 40% loans were requested by middle-aged individuals.
- Boosted loan conversion rates by 18% through targeted customer segmentation.

Water Quality Modeling Using Enhanced CNN, RNN, LSTM, GRU of Turag

- Analyzed Turag River water and developed a novel method for modeling dissolved oxygen (DO) and biological oxygen demand (BOD) using stacked CNN, RNN, LSTM, and GRU under atomic energy center project.
- Deep learning models outperformed machine learning models, improving accuracy by 3.88%, reducing errors by 7.41%, and increasing reliability by 95.56%.

Educational Qualification

University of Dhaka; B.Sc in Soil, Water & Environment

Jan 2020- Feb 2025

CGPA: 3.62/4.00;

Research Project: Health Risk Assessment from Heavy Metals in Dried Fish of Dhaka.

Higher Secondary Certificate (HSC)

Graduated in 2019

Letter Grade: A (Science), Government Bangla College

Secondary School Certificate (SSC)

Graduated in 2017

Letter Grade: A+ (Science), Lalmatia Housing Society School & College

Publications

Journal of Next Research, Elsevier (Under review)

Hasan, M. R., Rahman, A., Zubyer, S., & Jolly, D. Y. N. Comparative analysis of water quality forecasting of enhanced CNN, RNN, LSTM, GRU-based multivariate and univariate deep learning architectures for the urban Turag River.

Journal of Biological Science, University of Dhaka (Under review)

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Uddin, M. J., Hasan, M. R., Arabi, F. Z., & Ali, A. Z. Spatial soil variability and carbon dynamics in the Moribund Delta of the Ganges of Bangladesh.

Journal of Environmental Geochemistry and Health, Elsevier

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Rahman, A., Hasan, M. R., Zubyer, S., Jolly, Y. N., & Akter, S. Heavy metals and health risk assessment of Buriganga, Shityalakshya, Balu, Turag, Dhaleshwari river sediments and water around Dhaka.

Journal of Environmental Science Ecosystem, Elsevier

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Hasan, M. R., Arabi, F. Z., Uddin, M. J., & Mohiuddin, A. S. M. The potential soil organic carbon stocks in Sundarbans tidal mangrove forest ecosystem of Bangladesh.

References

Dr. Md. Akhter Hossain Khan Vice Chancellor

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Dr. ASM Mohiuddin Chairman

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Dr. Yeasmin Nahar Jolly Chief Scientific Officer

Atomic Energy Center jolly_tipu@yahoo.com