# AB results

May 4, 2021

# 0.1 Project description

This project have mastered the subjects covered in the statistics lessons. The hope is to have this project be as comprehensive of these topics as possible.

#### 0.2 Table of Contents

- Part I Probability
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### 0.3 Project purpose

We will be working to understand the results of an A/B test run by an e-commerce website. Our goal is to work through this notebook to help the company understand if they should implement the new page, keep the old page, or perhaps run the experiment longer to make their decision.

```
[1]: import pandas as pd
import numpy as np
import random
import matplotlib.pyplot as plt
%matplotlib inline
#We are setting the seed to assure you get the same answers on quizzes as we
→set up
random.seed(42)
```

# 0.4 Part I- Probability

### 1.A. Read in the dataset and take a look at the top few rows here:

```
[2]: user=pd.read_csv('ab_data.csv')
display(user.head())
```

```
[2]:
        user_id
                                                   group landing_page
                                   timestamp
                                                                        converted
                 2017-01-21 22:11:48.556739
     0
         851104
                                                 control
                                                              old_page
                                                                                 0
                 2017-01-12 08:01:45.159739
                                                                                 0
     1
         804228
                                                              old_page
                                                 control
     2
         661590
                 2017-01-11 16:55:06.154213
                                                                                 0
                                               treatment
                                                              new_page
     3
         853541
                 2017-01-08 18:28:03.143765
                                               treatment
                                                              new_page
                                                                                 0
         864975 2017-01-21 01:52:26.210827
                                                 control
                                                              old_page
                                                                                 1
```

```
[3]: print('number of rows:',user.shape[0])
    number of rows: 294478
    1.C. The number of unique users in the dataset.
[4]: print('number of unique users:',user['user_id'].nunique())
    number of unique users: 290584
    1.D. The proportion of users converted.
[5]: proportion = (user.query('converted ==1')['user_id'].nunique())/
     print(proportion)
    0.12104245244060237
    1.E. The number of times the new_page and treatment don't line up.
[6]: mismatch= user.query('(group== "treatment") != (landing_page== "new_page")')
     print('number of times the new_page and treatment do not match:',mismatch.
      \rightarrowshape[0])
    number of times the new_page and treatment do not match: 3893
    1.F. Do any of the rows have missing values?
[7]: display(user.isnull().sum())
[7]: user_id
                     0
     timestamp
                     0
     group
                     0
     landing_page
                    0
     converted
                     0
     dtype: int64
    2. Now use the answer to the quiz to create a new dataset that meets the specifications
    from the quiz. Store your new dataframe in user 2.
[8]: user_2= user.query('((group=="control") & (landing_page=="old_page")) | \
                        (group=="treatment") & (landing_page=="new_page") ')
     print(user_2.shape[0])
    290585
    3.a. How many unique user_ids are in user_2?
[9]: print('number of unique users:',user_2['user_id'].nunique())
```

1.B. Use the below cell to find the number of rows in the dataset.

#### 3.b. There is one user\_id repeated in user\_2. What is it? [10]: user\_2['is\_duplicated'] = user\_2.duplicated(['user\_id']) user\_2['is\_duplicated'].value\_counts() <ipython-input-10-842195aa1926>:1: SettingWithCopyWarning: A value is trying to be set on a copy of a slice from a DataFrame. Try using .loc[row\_indexer,col\_indexer] = value instead See the caveats in the documentation: https://pandas.pydata.org/pandasdocs/stable/user guide/indexing.html#returning-a-view-versus-a-copy user\_2['is\_duplicated'] = user\_2.duplicated(['user\_id']) [10]: False 290584 True Name: is\_duplicated, dtype: int64 3.c. What is the row information for the repeat user id? [11]: user\_2\_dup = user\_2.loc[user\_2['is\_duplicated'] == True] display(user\_2\_dup) [11]: user\_id timestamp group landing\_page converted \ 2893 773192 2017-01-14 02:55:59.590927 treatment new\_page is\_duplicated 2893 True 3.d. Remove one of the rows with a duplicate user\_id, but keep your dataframe as user 2. [12]: user\_2.drop\_duplicates("user\_id", inplace=True) user\_2.head() <ipython-input-12-d43f0a235b61>:1: SettingWithCopyWarning: A value is trying to be set on a copy of a slice from a DataFrame See the caveats in the documentation: https://pandas.pydata.org/pandasdocs/stable/user\_guide/indexing.html#returning-a-view-versus-a-copy user\_2.drop\_duplicates("user\_id", inplace=True) [12]: user\_id group landing\_page timestamp converted 851104 2017-01-21 22:11:48.556739 control old\_page 0 804228 2017-01-12 08:01:45.159739 control old\_page 0 1 661590 2017-01-11 16:55:06.154213 treatment 2 new\_page 0 853541 2017-01-08 18:28:03.143765 treatment 0 3 new\_page 864975 2017-01-21 01:52:26.210827 old\_page control 1

```
is_duplicated

False

False

False

False

False

False
```

4.a. What is the probability of an individual converting regardless of the page they receive?

```
[13]: # since values are 1 and 0, we can calculate mean to get probability of anuindividual converting individual_probabilty= user_2['converted'].mean() print('individual_probabilty:',individual_probabilty)
```

individual\_probabilty: 0.11959708724499628

4.b. Given that an individual was in the control group, what is the probability they converted?

4.c. Given that an individual was in the treatment group, what is the probability they converted?

```
[14]: user_2_grp = user_2.groupby('group')
display(user_2_grp.describe())

[14]: user_id \
```

count std min 25% mean group 788164.072594 91287.914601 630002.0 709279.50 control 145274.0 91161.564429 630000.0 708745.75 treatment 145310.0 787845.719290

		converted							
	50%	75%	max	count	mean	std	min		
group									
control	788128.5	867208.25	945998.0	145274.0	0.120386	0.325414	0.0		
treatment	787876.0	866718.75	945999.0	145310.0	0.118808	0.323564	0.0		

```
25% 50% 75% max group control 0.0 0.0 0.0 1.0 treatment 0.0 0.0 0.0 1.0
```

- 1. Given that an individual was in the control group, the probability they converted is 0.120399
- 2. Given that an individual was in the treatment group, the probability they converted is 0.118920

4.d. What is the probability that an individual received the new page?

```
[15]: print((user_2['landing_page'].value_counts())/(user_2.shape[0]))
```

new\_page 0.500062 old\_page 0.499938

Name: landing\_page, dtype: float64

4.e. Consider your results from a. through d. above, and explain below whether you think there is sufficient evidence to say that the new treatment page leads to more conversions.

No, the treatment group has a less probability than the control group. Therefore, there is no evidence to conclude that the new treatment page leads to more conversions.

# 0.4.1 Part II - A/B Test

- 1. For now, consider we need to make the decision just based on all the data provided. If we want to assume that the old page is better unless the new page proves to be definitely better at a Type I error rate of 5%, what should our null and alternative hypotheses be? We can state your hypothesis in terms of words or in terms of and , which are the converted rates for the old and new pages.
  - Hypothesis

$$H_0: p_{new} \leq p_{old}$$

$$H_1: p_{new} > p_{old}$$

2. Assume under the null hypothesis, and both have "true" success rates equal to the converted success rate regardless of page - that is and are equal. Furthermore, assume they are equal to the converted rate in ab\_data.csv regardless of the page.

Use a sample size for each page equal to the ones in ab\_data.csv.

Perform the sampling distribution for the difference in converted between the two pages over 10,000 iterations of calculating an estimate from the null.

2. a. What is the conversion rate for  $p_{new}$  under the null?

```
[16]: ab_df=pd.read_csv('ab_data.csv')
display(ab_df.head())

p_new = ab_df['converted'].mean()
print(p_new)
```

```
[16]: user_id timestamp group landing_page converted 0 851104 2017-01-21 22:11:48.556739 control old_page 0
```

```
804228 2017-01-12 08:01:45.159739
                                                       old_page
                                                                          0
1
                                           control
2
    661590 2017-01-11 16:55:06.154213
                                                       new_page
                                                                          0
                                        treatment
3
    853541
            2017-01-08 18:28:03.143765
                                         treatment
                                                       new_page
                                                                          0
    864975 2017-01-21 01:52:26.210827
                                                       old_page
                                                                          1
                                           control
```

0.11965919355605512

2.b. What is the conversion rate for  $p_{old}$  under the null?

```
[17]: p_old = ab_df['converted'].mean()
print(p_old)
```

0.11965919355605512

2.c. What is  $n_{new}$ , the number of individuals in the treatment group?

```
[18]: n_new = len(ab_df.query("group == 'treatment'"))
print(n_new)
```

147276

2.d. What is  $n_{old}$ , the number of individuals in the control group?

```
[19]: n_old = len(ab_df.query("group == 'control'"))
print(n_old)
```

147202

2.e. Simulate  $n_{new}$  transactions with a conversion rate of  $p_{new}$  under the null. Store these  $n_{new}$  1's and 0's in new\_page\_converted.

```
[20]: ab_df['new_page_converted'] = ab_df.query('landing_page == "new_page"').

converted
```

2.f. Simulate  $n_{old}$  transactions with a conversion rate of  $p_{old}$  under the null. Store these  $n_{old}$  1's and 0's in old\_page\_converted.

```
[21]: ab_df['old_page_converted'] = ab_df.query('landing_page == "old_page"').

→converted
```

```
[22]: display(ab_df.head())
```

```
[22]:
         user_id
                                   timestamp
                                                  group landing_page
                                                                      converted \
          851104 2017-01-21 22:11:48.556739
                                                            old_page
                                                control
      1
          804228 2017-01-12 08:01:45.159739
                                                control
                                                            old_page
                                                                               0
      2
          661590 2017-01-11 16:55:06.154213
                                                            new_page
                                                                               0
                                              treatment
          853541 2017-01-08 18:28:03.143765 treatment
                                                                               0
      3
                                                            new_page
          864975 2017-01-21 01:52:26.210827
                                                            old_page
                                                control
                                                                               1
```

new\_page\_converted old\_page\_converted

```
0 NaN 0.0
1 NaN 0.0
2 0.0 NaN
3 0.0 NaN
4 NaN 1.0
```

2.g. Find  $p_{new}$  -  $p_{old}$  for your simulated values from part (e) and (f).

```
[23]: diff_new = ab_df['new_page_converted'].mean() - ab_df['old_page_converted'].

→mean()
display(diff_new)
```

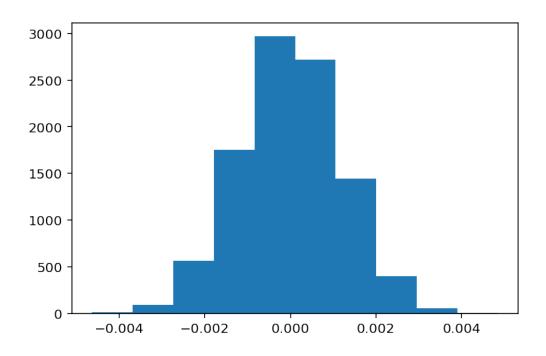
[23]: -0.0016367945992569882

2.h. Simulate 10,000  $p_{new}$  -  $p_{old}$  values using this same process similarly to the one you calculated in parts a. through g. above. Store all 10,000 values in a numpy array called p\_diffs.

```
[24]: p_diffs = []
new_page_converted = np.random.binomial(n_new, p_new, 10000)/n_new
old_page_converted = np.random.binomial(n_old, p_old, 10000)/n_old
p_diffs = new_page_converted - old_page_converted
```

```
[25]: p_diffs = np.array(p_diffs)
```

2.i. Plot a histogram of the p\_diffs. Does this plot look like what you expected? Use the matching problem in the classroom to assure you fully understand what was computed here.



This graph follows the normal distribution. It is because of the central limit theorem

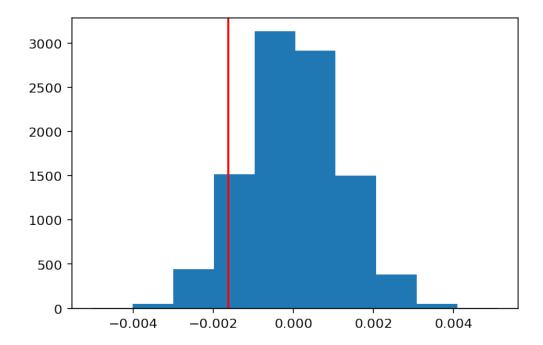
# 2.j. What proportion of the p\_diffs are greater than the actual difference observed in ab\_data.csv?

```
[27]: (p_diffs > diff_new).mean()

[27]: 0.9164

[28]: null_mean = 0
    null_vals = np.random.normal(null_mean, p_diffs.std(), 10000)
    plt.hist(null_vals);
    plt.axvline(x=diff_new, color = 'red');

[28]:
```



```
[29]: p_val = (null_vals > diff_new).mean()
p_val
```

[29]: 0.9128

- 2.k. In words, explain what you just computed in part j.. What is this value called in scientific studies? What does this value mean in terms of whether or not there is a difference between the new and old pages?
  - 1. The above right line is where our observed statistics fall, the value I just computed in part j is the p-value.
  - 2. This p-value is greater than 0.05 so that we cannot reject the null hypothesis. We can conclude there is not differene between the new and old pages
- 2.l. We could also use a built-in to achieve similar results. Though using the built-in might be easier to code, the above portions are a walkthrough of the ideas that are critical to correctly thinking about statistical significance. Fill in the below to calculate the number of conversions for each page, as well as the number of individuals who received each page. Let n\_old and n\_new refer the the number of rows associated with the old page and new pages, respectively.

```
[30]: import statsmodels.api as sm

convert_old = ab_df.query('landing_page == "old_page"').converted.sum()
    convert_new = ab_df.query('landing_page == "new_page"').converted.sum()
    n_old = ab_df.query('landing_page == "old_page"').user_id.count()
```

1.3683341399998907 0.9143962454534289

2.n. What do the z-score and p-value you computed in the previous question mean for the conversion rates of the old and new pages? Do they agree with the findings in parts j. and k.?

- 1. The z-score and p-value communicate the same message as part j and k, our p-value is very large which suggest our statistic is likely to come from the null hypothesis.
- 2. Hence, we fail to reject the null hypothesis and conclude that new page is not better than old page.

### 0.4.2 Part III - A regression approach

1.a In this final part, we will see that the result we achieved in the A/B test in Part II above can also be achieved by performing regression. Since each row is either a conversion or no conversion, what type of regression should you be performing in this case? Logistic regression

1.b. The goal is to use statsmodels to fit the regression model we specified in part at to see if there is a significant difference in conversion based on which page a customer receives. However, we first need to create a column for the intercept, and create a dummy variable column for which page each user received. Add an intercept column, as well as an ab\_page column, which is 1 when an individual receives the treatment and 0 if control.

```
[32]: display(ab_df.head())
[32]: user_id timestamp group landing page converted \
```

```
group landing_page
  user_id
                             timestamp
0
    851104 2017-01-21 22:11:48.556739
                                           control
                                                       old_page
                                                                          0
    804228
            2017-01-12 08:01:45.159739
                                                       old_page
                                                                          0
1
                                           control
2
    661590
            2017-01-11 16:55:06.154213
                                         treatment
                                                       new_page
                                                                          0
3
    853541 2017-01-08 18:28:03.143765
                                                       new_page
                                                                          0
                                         treatment
    864975 2017-01-21 01:52:26.210827
                                           control
                                                       old page
                                                                          1
```

```
new_page_converted
                              old_page_converted
      0
                                              0.0
                         NaN
      1
                         NaN
                                              0.0
      2
                         0.0
                                              NaN
      3
                         0.0
                                              NaN
      4
                         NaN
                                              1.0
[33]: ab_df['intercept'] = 1
      ab df[['ab page', 'ab page temp']] = pd.get dummies(ab df.landing page)
      ab_df.head()
[33]:
         user_id
                                     timestamp
                                                     group landing_page
                                                                          converted
          851104
                  2017-01-21 22:11:48.556739
                                                   control
                                                               old_page
          804228 2017-01-12 08:01:45.159739
                                                                                  0
      1
                                                   control
                                                               old_page
      2
          661590 2017-01-11 16:55:06.154213
                                                               new page
                                                                                  0
                                               treatment
          853541 2017-01-08 18:28:03.143765
                                                                                  0
      3
                                               treatment
                                                               new_page
          864975 2017-01-21 01:52:26.210827
      4
                                                                                  1
                                                   control
                                                               old_page
         new_page_converted
                              old_page_converted
                                                   intercept
                                                               ab_page
                                                                         ab_page_temp
      0
                         NaN
                                              0.0
                                                                     0
                                                                                     1
      1
                         NaN
                                              0.0
                                                            1
                                                                     0
                                                                                     1
      2
                         0.0
                                              NaN
                                                                                     0
                                                            1
                                                                     1
      3
                         0.0
                                              NaN
                                                            1
                                                                      1
                                                                                     0
      4
                                                                     0
                         NaN
                                              1.0
                                                            1
                                                                                     1
[34]: ab df.drop('ab page temp', axis=1, inplace=True)
      ab_df.head()
「34]:
         user_id
                                     timestamp
                                                     group landing_page
                                                                          converted
          851104
                  2017-01-21 22:11:48.556739
                                                   control
                                                               old_page
                                                                                  0
          804228 2017-01-12 08:01:45.159739
                                                                                  0
      1
                                                   control
                                                               old_page
      2
          661590 2017-01-11 16:55:06.154213
                                                                                  0
                                               treatment
                                                               new_page
      3
          853541
                  2017-01-08 18:28:03.143765
                                                                                  0
                                                treatment
                                                               new_page
      4
          864975 2017-01-21 01:52:26.210827
                                                   control
                                                               old_page
                                                                                  1
         new_page_converted
                             old_page_converted
                                                    intercept
                                                               ab_page
      0
                         NaN
                                              0.0
                                                            1
                                                                     0
                         NaN
                                              0.0
                                                            1
                                                                     0
      1
      2
                         0.0
                                              {\tt NaN}
                                                            1
                                                                     1
      3
                         0.0
                                                            1
                                                                     1
                                              NaN
                                                                     0
      4
                         NaN
                                              1.0
                                                            1
```

1.c. Use statsmodels to instantiate our regression model on the two columns we created in part b., then fit the model using the two columns we created in part b. to predict whether or not an individual converts.

```
[35]: import statsmodels.api as sm
logitmod = sm.Logit(ab_df['converted'], ab_df[['intercept', 'ab_page']])
```

1.d. Provide the summary of our model below, and use it as necessary to answer the following questions.

```
[36]: results = logitmod.fit() results.summary()
```

Optimization terminated successfully.

Current function value: 0.366242

Iterations 6

[36]: <class 'statsmodels.iolib.summary.Summary'>

Logit Regression Results

Dep. Variable: 294478 converted No. Observations: Model: Df Residuals: 294476 Logit Method: Df Model: MLE Tue, 04 May 2021 Date: Pseudo R-squ.: 8.680e-06 Time: 14:04:40 Log-Likelihood: -1.0785e+05 converged: True LL-Null: -1.0785e+05 Covariance Type: nonrobust LLR p-value: 0.1712 \_\_\_\_\_\_ [0.025 P>|z| std err coef \_\_\_\_\_\_ intercept -1.98790.008 -248.3050.000 -2.004-1.972-0.01550.011 -1.3680.171 -0.038 0.007 ab page 11 11 11

1.e. What is the p-value associated with ab\_page? Why does it differ from the value we found in Part II? Hint: What are the null and alternative hypotheses associated with our regression model, and how do they compare to the null and alternative hypotheses in the Part II?

### Hypothesis

$$H_0: p_{new} - p_{old} = 0$$

$$H_1: p_{new} - p_{old} \neq 0$$

The p-value associated with ab\_page is 0.171. This is because the approach of calculating the p-value is different for each case. For the first case we calculate the probability receiving a observed statistic if the null hypothesis is true. Therefore this is a one-sided test. However, the ab\_page

p-value is the result of a two sided test, because the null hypothesis for this case is, here we are asking whether there is a difference in conversion rate between new page and old page.

Based on that p\_value we can say, that the conversion is not significant dependent on the page.

- 1.f. Now, we are considering other things that might influence whether or not an individual converts. Discuss why it is a good idea to consider other factors to add into our regression model. Are there any disadvantages to adding additional terms into our regression model?
  - 1. It is a good idea to consider other factors to add into our regression model ,for example the day of the week or the gender/income infrastructure (if this data would be available)which could extract from the time stamp. This could lead to more precise results and a higher accuracy.
  - 2. The disadvantages to adding additional terms into the regression model is that even with additional factors we can never account for all influencing factors or accommodate them.
  - 3. Multicolinearity on the other hand is more troublesome to detect because it emerges when three or more variables, which are highly correlated, are included within a model.
- 1.g. Now along with testing if the conversion rate changes for different pages, also add an effect based on which country a user lives in. You will need to read in the countries.csv dataset and merge together your datasets on the appropriate rows. Here are the docs for joining tables.

Does it appear that country had an impact on conversion? Don't forget to create dummy variables for these country columns - Hint: You will need two columns for the three dummy variables. Provide the statistical output as well as a written response to answer this question.

```
[37]: ab df countries = pd.read csv("countries.csv")
      display(ab_df_countries.head())
[37]:
         user_id country
          834778
                      UK
      0
      1
          928468
                      US
          822059
      2
                      UK
      3
          711597
                      UK
          710616
                      UK
[38]: #merge the dataframes together
      ab_df_log_country = ab_df_countries.merge(ab_df, on="user_id", how = "left")
      display(ab_df_log_country.head())
[38]:
         user_id country
                                            timestamp
                                                           group landing_page
          834778
                      UK 2017-01-14 23:08:43.304998
      0
                                                         control
                                                                      old page
      1
          928468
                         2017-01-23 14:44:16.387854
                                                       treatment
                                                                      new_page
      2
          822059
                      UK 2017-01-16 14:04:14.719771
                                                       treatment
                                                                      new_page
          711597
                      UK 2017-01-22 03:14:24.763511
                                                         control
                                                                      old_page
```

```
4
          710616
                       UK 2017-01-16 13:14:44.000513 treatment
                                                                       new_page
                                         old_page_converted
         converted
                    new_page_converted
                                                               intercept
                                                                          ab_page
      0
                                                         0.0
                                    NaN
      1
                 0
                                    0.0
                                                         NaN
                                                                       1
                                                                                 1
      2
                 1
                                    1.0
                                                         NaN
                                                                       1
                                                                                 1
      3
                 0
                                    NaN
                                                         0.0
                                                                       1
                                                                                 0
      4
                 0
                                    0.0
                                                                       1
                                                                                 1
                                                         NaN
[39]: display(ab_df_log_country['country'].value_counts())
[39]: US
            206364
      UK
             73419
      CA
             14695
      Name: country, dtype: int64
[40]: ### Create the necessary dummy variables
      ab_df_log_country[['CA', 'UK', 'US']] = pd.
       →get_dummies(ab_df_log_country['country'])
      display(ab_df_log_country.head(5))
[40]:
         user_id country
                                                             group landing_page \
                                             timestamp
          834778
                       UK 2017-01-14 23:08:43.304998
                                                          control
                                                                       old_page
          928468
      1
                       US
                           2017-01-23 14:44:16.387854 treatment
                                                                       new page
      2
          822059
                       UK 2017-01-16 14:04:14.719771
                                                        treatment
                                                                       new_page
      3
          711597
                       UK 2017-01-22 03:14:24.763511
                                                           control
                                                                       old_page
                       UK 2017-01-16 13:14:44.000513
          710616
                                                        treatment
                                                                       new_page
                    new_page_converted
                                         old_page_converted
         converted
                                                               intercept
                                                                          ab_page
                                                                                    CA
      0
                 0
                                    NaN
                                                         0.0
                                                                       1
                                                                                 0
                                                                                     0
      1
                 0
                                    0.0
                                                         NaN
                                                                       1
                                                                                 1
                                                                                     0
      2
                                    1.0
                 1
                                                         NaN
                                                                       1
                                                                                 1
                                                                                     0
      3
                 0
                                    NaN
                                                         0.0
                                                                       1
                                                                                 0
                                                                                     0
      4
                 0
                                    0.0
                                                         NaN
                                                                       1
                                                                                     0
         UK
             US
      0
          1
              0
      1
          0
              1
      2
              0
          1
      3
          1
              0
      4
              0
[41]: ab_df_log_country['intercept'] = 1
      logitmod = sm.Logit(ab_df_log_country['converted'],__
       →ab_df_log_country[['intercept', 'ab_page', 'UK', 'US']])
      results = logitmod.fit()
```

# results.summary()

Optimization terminated successfully.

Current function value: 0.366238

Iterations 6

[41]: <class 'statsmodels.iolib.summary.Summary'>

Logit Regression Results

Dep. Variabl	e:	conve	rted	No. C	bservations:		294478	
Model:		L	ogit	Df Re	siduals:		294474	
Method:			MLE	Df Mc	del:		3	
Date:	Tu	e, 04 May	2021	Pseud	o R-squ.:		2.068e-05	
Time:		14:0	4:44	Log-L	ikelihood:		-1.0785e+05	
converged:			True	LL-Nu	11:		-1.0785e+05	
Covariance T	ype:	nonro	bust	LLR p	-value:		0.2158	
=========			=====	======				
	coef	std err		z	P> z	[0.025	0.975]	
intercept	-2.0242	0.026	-76	6.696	0.000	-2.076	-1.972	
ab_page	-0.0155	0.011	-:	1.365	0.172	-0.038	0.007	
UK	0.0449	0.028		1.596	0.111	-0.010	0.100	
US	0.0357	0.027		1.338	0.181	-0.017	0.088	
		======	=====					
	=======	=======	=====		========		=======	

We test for conversion of country and page above. The P-value in "US" and "UK" are 0.181 and 0.111 both are larger than 0.005, so fail to reject null hypthoese. In other word, the countries haven't effect of conversion rate.

1.h. Though we have now looked at the individual factors of country and page on conversion, we would now like to look at an interaction between page and country to see if there significant effects on conversion. Create the necessary additional columns, and fit the new model.

Provide the summary results, and our conclusions based on the results.

```
[42]: #Create a new interaction variable between new page and country US and UK
ab_df_log_country['UK_new_page'] = ab_df_log_country['ab_page'] *□

→ab_df_log_country['UK']
ab_df_log_country['US_new_page'] = ab_df_log_country['ab_page'] *□

→ab_df_log_country['US']
```

```
[43]: lm3 = sm.Logit(ab_df_log_country['converted'], ab_df_log_country[['intercept', \_ \to 'ab_page', 'UK', 'US', 'UK_new_page', 'US_new_page']])

results = lm3.fit()
results.summary()
```

 ${\tt Optimization\ terminated\ successfully.}$ 

Current function value: 0.366233

Iterations 6

[43]: <class 'statsmodels.iolib.summary.Summary'>

Logit Regression Results

Dep. Variable	:	converted	d No. O	bservations:		294478
Model:		Logit	Df Re	siduals:		294472
Method:		MLI	E Df Mo	del:		5
Date:	Tue,	04 May 2021	l Pseud	o R-squ.:		3.438e-05
Time:		14:04:48	3 Log-L	ikelihood:	_	1.0785e+05
converged:		True	e LL-Nu	11:	_	1.0785e+05
Covariance Typ	pe:	nonrobust	LLR p	-value:		0.1915
==========				========		========
	coef	std err	Z	P> z	[0.025	0.975]
intercept	-1.9987	0.036	-55.323	0.000	-2.069	-1.928
ab_page	-0.0669	0.052	-1.297	0.195	-0.168	0.034
UK	0.0047	0.040	0.120	0.904	-0.073	0.082
US	0.0137	0.037	0.366	0.715	-0.060	0.087
<pre>UK_new_page</pre>	0.0809	0.056	1.436	0.151	-0.030	0.191
US_new_page	0.0444	0.053	0.832	0.405	-0.060	0.149

11 11 11

# [44]: #exponentiated the CV to interrete the result np.exp(results.params)

[44]: intercept 0.135514
ab\_page 0.935326
UK 1.004759
US 1.013758
UK\_new\_page 1.084231
US\_new\_page 1.045349

dtype: float64

# Interpretations:

- 1. From the above Logit Regression Results, we test for interactions of page and countries and we can see that the only intercept's p-value is less than 0.05, which is statistically significant enough for converted rate but other variables are not statistically significant.
- 2. The country a user lives is not statistically significant on the converted rate considering the page the user land in.
- 3. The user getting Converted is 1.08 times more likely to happen for UK and new page users than CA and new page users while holding all other varible constant.

4. The user getting Converted is 1.04 times more likely to happen for US and new page users than CA and new page users while holding all other varible constant.

# 0.4.3 Overall Conclusions and recommendation:

- 1. The performance of the old pages looks better as computed by different techniques.
- 2. So new pages couldn't bring more convesion rate and should keep the old pages.

[0]: