

Project Title	Stores Sales Prediction
Technologies	Machine Learning Technology
Domain	Sales & Marketing
Project Difficulties level	Intermediate

Problem Statement:

Nowadays, shopping malls and Big Marts keep track of individual item sales data in order to forecast future client demand and adjust inventory management. In a data warehouse, these data stores hold a significant amount of consumer information and particular item details. By mining the data store from the data warehouse, more anomalies and common patterns can be discovered.

Approach: The classical machine learning tasks like Data Exploration, Data Cleaning, Feature Engineering, Model Building and Model Testing. Try out different machine learning algorithms that's best fit for the above case.

Results: You have to build a solution that should able to predict the sales of the different stores of Big Mart according to the provided dataset.

Dataset:

Dataset Link: - [Link](#)

We have train (8523) and test (5681) data set, train data set has both input and output variable(s). We need to predict the sales for test data set.

□ Item_Identifier: Unique product ID

- ☐ Item_Weight: Weight of product
- ☐ Item_Fat_Content: Whether the product is low fat or not
- ☐ Item_Visibility: The % of total display area of all products in a store allocated to the particular product
- ☐ Item_Type: The category to which the product belongs
- ☐ Item_MRP: Maximum Retail Price (list price) of the product
- ☐ Outlet_Identifier: Unique store ID
- ☐ Outlet_Establishment_Year: The year in which store was established
- ☐ Outlet_Size: The size of the store in terms of ground area covered
- ☐ Outlet_Location_Type: The type of city in which the store is located
- ☐ Outlet_Type: Whether the outlet is just a grocery store or some sort of supermarket
- ☐ Item_Outlet_Sales: Sales of the product in the particular store. This is the outcome variable to be predicted.

Project Evaluation metrics:

Code:

- You are supposed to write a code in a modular fashion
- Safe: It can be used without causing harm.
- Testable: It can be tested at the code level.
- Maintainable: It can be maintained, even as your codebase grows.
- Portable: It works the same in every environment (operating system)
- You have to maintain your code on GitHub.
- You have to keep your GitHub repo public so that anyone can check your code.
- Proper readme file you have to maintain for any project development.
- You should include basic workflow and execution of the entire project in the readme file on GitHub
- Follow the coding standards: <https://www.python.org/dev/peps/pep-0008/>

Database:

- You are supposed to use a given dataset for this project which is a Cassandra database.
- <https://astra.dev/ineuron>

Cloud:

- You can use any cloud platform for this entire solution hosting like AWS, Azure or GCP

API Details or User Interface:

- You have to expose your complete solution as an API or try to create a user interface for your model testing. Anything will be fine for us.

Logging:

- Logging is a must for every action performed by your code use the python logging library for this.

Ops Pipeline:

- If possible, you can try to use AI ops pipeline for project delivery Ex. DVC, MLflow , Sagemaker , Azure machine learning studio, Jenkins, Circle CI, Azure DevOps , TFX, Travis CI

Deployment:

- You can host your model in the cloud platform, edge devices, or maybe local, but with a proper justification of your system design.

Solutions Design:

- You have to submit complete solution design strategies in HLD and LLD document

System Architecture:

- You have to submit a system architecture design in your wireframe document and architecture document.

Latency for model response:

- You have to measure the response time of your model for a particular input of a dataset.

Optimization of solutions:

- Try to optimize your solution on code level, architecture level and mention all of these things in your final submission.
- Mention your test cases for your project.

Submission requirements:

High-level Document:

You have to create a high-level document design for your project. You can reference the HLD form below the link.

Sample link:

[HLD Document Link](#)

Low-level document:

You have to create a Low-level document design for your project; you can refer to the LLD from the below link.

Sample link

[LLD Document Link](#)

Architecture: You have to create an Architecture document design for your project; you can refer to the Architecture from the below link.

Sample link

[Architecture sample link](#)

Wireframe: You have to create a Wireframe document design for your project; refer to the Wireframe from the below link.

Demo link

[Wireframe Document Link](#)

Project code:

You have to submit your code GitHub repo in your dashboard when the final submission of your project.

Demo link

[Project code sample link :](#)

Detail project report:

You have to create a detailed project report and submit that document as per the given sample.

Demo link

[DPR sample link](#)

Project demo video:

You have to record a project demo video for at least 5 Minutes and submit that link as per the given demo.

Demo link

[Project sample link :](#)

The project LinkedIn a post:

You have to post your project detail on LinkedIn and submit that post link in your dashboard in your respective field.



Demo link

[Linkedin post sample link :](#)

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