

Many Labs 2

Investigating Variation in Replicability across Sample and Setting

Richard Klein

LIP/PC2S

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Many Labs 2

Cause for Concern

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Open access, freely available

Essay

Why Most Published Research Findings Are False

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Feeling the Future: Experimental Evidence for Anomalous Retroactive
Influences on Cognition and Affect

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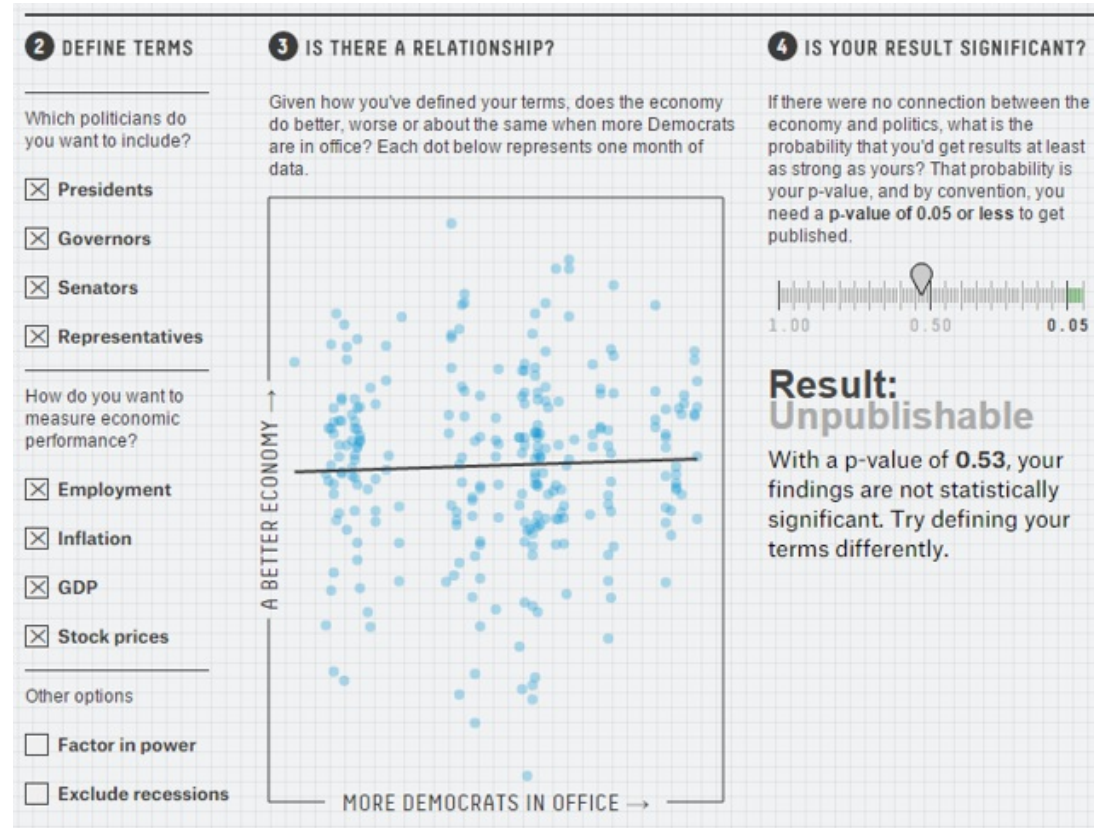
False-Positive Psychology: Undisclosed Flexibility in Data Collection and Analysis Allows Presenting Anything as Significant

Joseph P. Simmons¹, Leif D. Nelson², and Uri Simonsohn¹

¹The Wharton School, University of Pennsylvania, and ²Haas School of Business, University of California, Berkeley

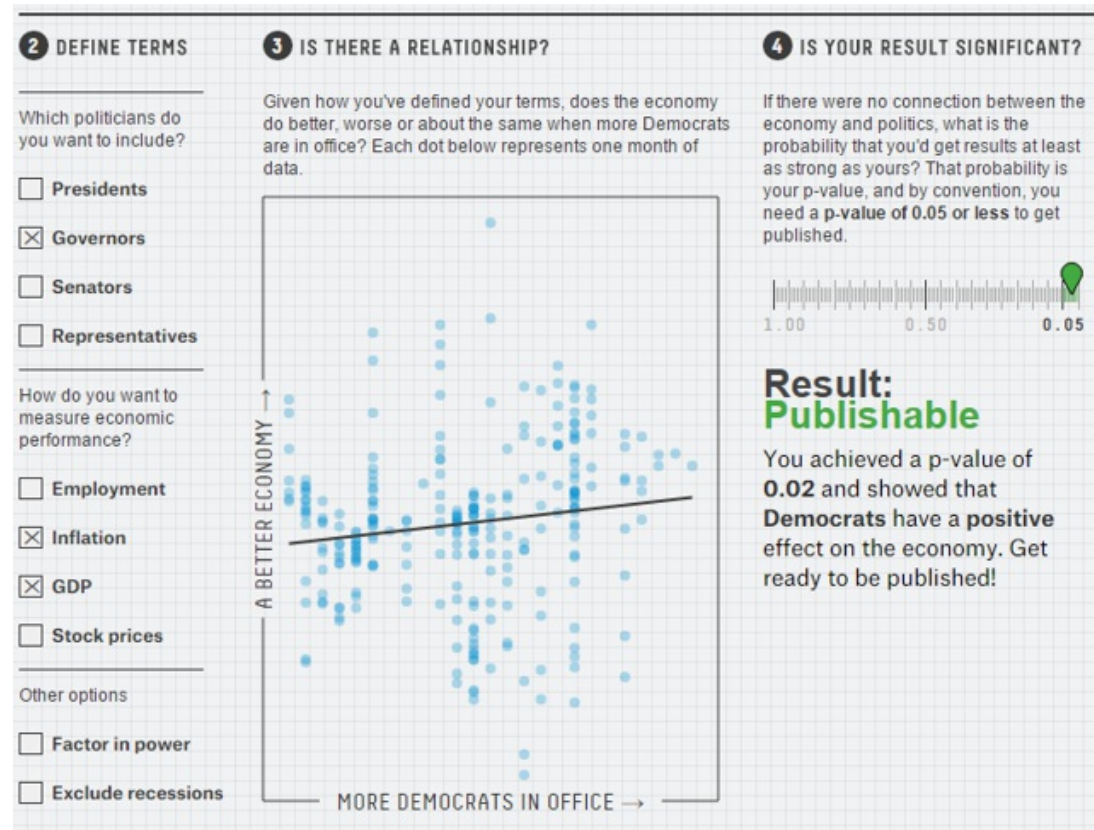
Flexibility in Data Analysis

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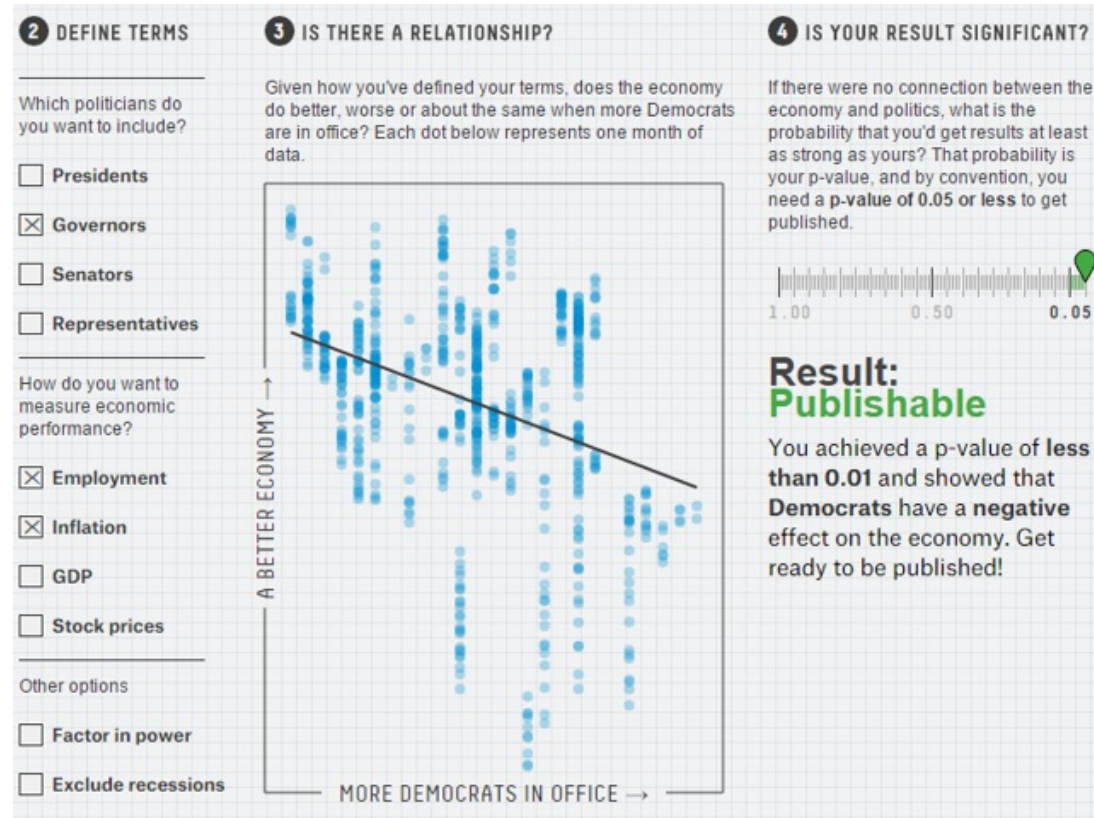
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- **Multiple large-scale Registered Reports**
 - POPS/AMPPS Registered Replication Reports

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- What we know: Many studies are failing to replicate
- Why? Not sure
 - Could be false positives
 - Could be many other reasons:
 - Moderators (known/unknown)
 - Lack of care/expertise
 - Sensitivity of effects to sample/context

Many Labs Projects

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Each ML project examines a different aspect of replication. Each question requires data collection at multiple labs.

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- **Many Labs 5** (Ebersole et al., in prep)
 - Follow-up to Reproducibility Project

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- Replicated 28 studies
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 - Computerized in Qualtrics
 - Randomized study order, presented back-to-back
- Which studies?
 - Structured selection process by committee. Documented: osf.io/8cd4r
 - Sought open nominations for studies
 - Emphasized impact (citations, etc.), diversity of content, possibility for variability across sites
 - But substantial practical constraints: Short, able to be computerized
 - Authors could decline to be replicated

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- Registered Replication Report at AMPPS:
 - Each study reviewed and approved by original authors or other experts
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 - Open data and materials
- Administer packages across 125 samples
 - Slate 1: 13 studies administered in each of 61 labs
 - Slate 2: 15 studies administered in each of 64 labs
 - Sites (mostly) randomly assigned to slates
 - Minimum of 80 participants per site
 - 15,305 participants total
 - Much more diverse

Many Labs 1 Map



Many Labs 2 Map



Many Labs 2 Hsee example



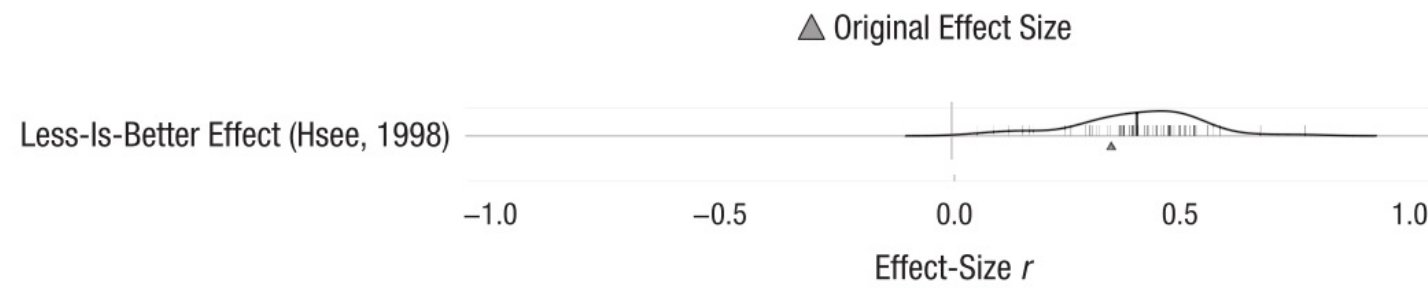
Coats range from \$100-\$1000
Your friend buys you a \$110 coat

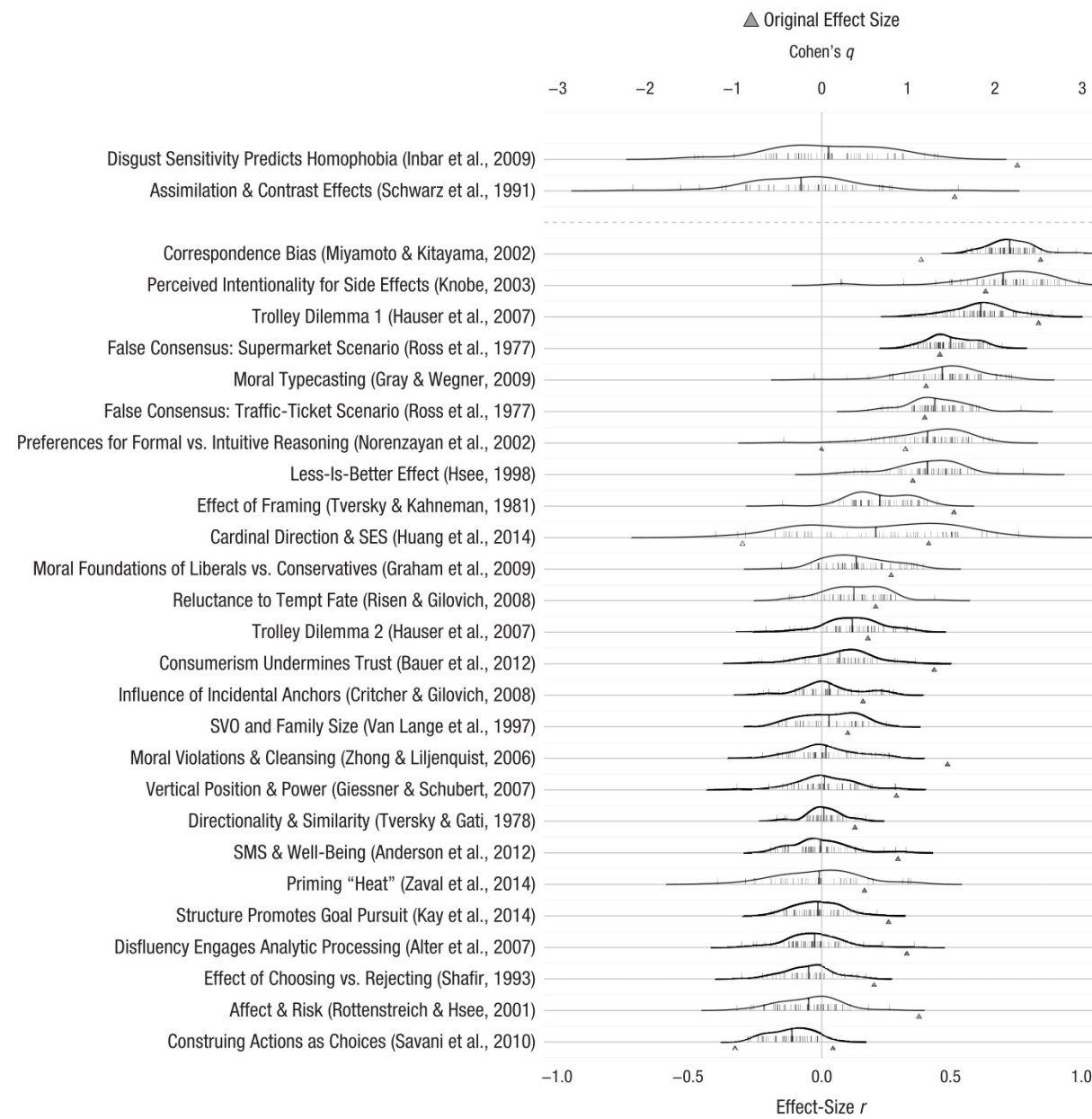


Scarves range from \$10-\$100
Your friend buys you a \$90 scarf

How generous was your friend?

Many Labs 2 Hsee results





Many Labs 2 Results

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- 14/28 successful replications
 - $p < .0001$, non-trivial effect size, same direction as original
 - One weakly supported, $p = .03$ but near-zero effect size

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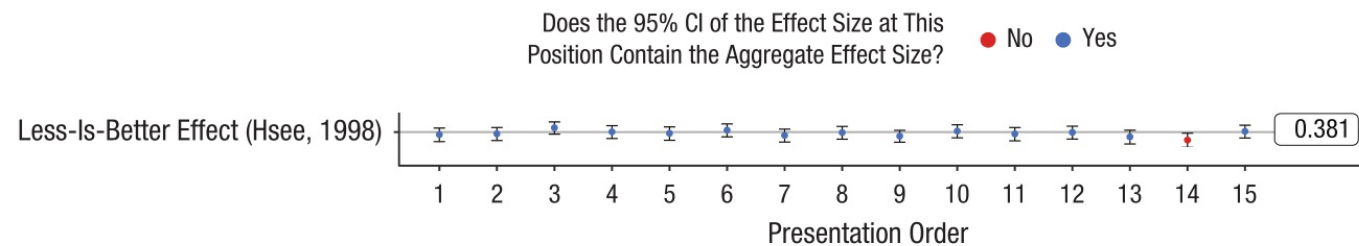
- 14/28 successful replications
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- Tau is probably best
 - SD across samples in the unit of the effect size (after accounting for sampling error)

Table 3. Results of Heterogeneity Tests for Each of the 28 Effects

| Effect | ES ^a | All samples (no moderators) | | | | |
|--|-----------------|-----------------------------|----------|-----------|----------|--|
| | | Tau | <i>Q</i> | <i>df</i> | <i>p</i> | <i>I</i> ² |
| Disgust sensitivity predicts homophobia (Inbar, Pizarro, Knobe, & Bloom, 2009) | 0.05 | .00 | 55.80 | 58.00 | .56 | Cohen's <i>q</i> effect size 3.00% [0%, 30%] |
| Assimilation and contrast effects in question sequences (Schwarz, Strack, & Mai, 1991) | −0.07 | .10 | 60.39 | 58.00 | .39 | 15.00% [0%, 33%] |
| Correspondence bias (Miyamoto & Kitayama, 2002) | 1.82 | .00 | 235.65 | 57.00 | < .001 | Cohen's <i>d</i> effect size 65.00% [46%, 73%] |
| Perceived intentionality for side effects (Knobe, 2003) | 1.75 | .14 | 631.72 | 58.00 | < .001 | 93.00% [92%, 97%] |
| Trolley Dilemma 1: principle of double effect (Hauser, Cushman, Young, Jin, & Mikhail, 2007) | 1.35 | .10 | 131.24 | 58.00 | < .001 | 54.00% [32%, 66%] |
| False Consensus: supermarket scenario (Ross, Greene, & House, 1977) | 1.18 | .00 | 65.54 | 58.00 | .23 | 16.00% [0%, 41%] |
| Moral typecasting (Gray & Wegner, 2009) | 0.95 | .10 | 203.30 | 59.00 | < .001 | 73.00% [62%, 83%] |
| False Consensus: traffic-ticket scenario (Ross et al., 1977) | 0.95 | .00 | 100.19 | 57.00 | < .001 | 43.00% [18%, 62%] |
| Preferences for formal versus intuitive reasoning (Norenzayan, Smith, Kim, & Nisbett, 2002) | 0.86 | .10 | 156.75 | 56.00 | < .001 | 66.00% [54%, 81%] |
| Less is better (Hsee, 1998) | 0.78 | .10 | 158.41 | 56.00 | < .001 | 65.00% [49%, 77%] |
| Effect of framing on decision making (Tversky & Kahneman, 1981) | 0.40 | .00 | 55.20 | 54.00 | .43 | 6.00% [0%, 36%] |
| Cardinal direction and socioeconomic status (Huang, Tse, & Cho, 2014) | 0.40 | .24 | 626.26 | 63.00 | < .001 | 89.00% [84%, 92%] |
| Moral foundations of liberals versus conservatives (Graham, Haidt, & Nosek, 2009) | 0.29 | .09 | 175.26 | 59.00 | < .001 | 64.00% [49%, 75%] |
| Reluctance to tempt fate (Risen & Gilovich, 2008) | 0.18 | .00 | 87.82 | 58.00 | .01 | 36.00% [6%, 54%] |

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| | | Tau | <i>Q</i> | <i>df</i> | <i>p</i> | <i>I</i> ² |
| Trolley Dilemma 2: principle of double effect (Hauser et al., 2007) | 0.25 | .00 | 60.40 | 59.00 | .42 | 12.00% [0%, 33%] |
| Consumerism undermines trust (Bauer, Wilkie, Kim, & Bodenhausen, 2012) | 0.12 | .00 | 63.78 | 53.00 | .15 | 12.00% [0%, 49%] |
| Influence of incidental anchors on judgment (Critcher & Gilovich, 2008) | 0.04 | .00 | 64.88 | 58.00 | .25 | 6.00% [0%, 43%] |
| Social value orientation and family size (Van Lange, Otten, De Bruin, & Joireman, 1997) | −0.03 | .00 | 103.56 | 53.00 | < .001 | 50.00% [28%, 68%] |
| Moral violations and desire for cleansing (Zhong & Liljenquist, 2006) | 0.00 | .00 | 65.59 | 51.00 | .08 | 22.00% [0%, 52%] |
| Vertical position and power (Giessner & Schubert, 2007) | 0.03 | .00 | 62.87 | 58.00 | .31 | 3.00% [0%, 42%] |
| Directionality and similarity (Tversky & Gati, 1978) | 0.01 | .00 | 15.33 | 48.00 | .99 | 0.00% [0%, 0%] |
| Sociometric status and well-being (Anderson, Kraus, Galinsky, & Keltner, 2012) | −0.04 | .00 | 55.09 | 58.00 | .58 | 2.00% [0%, 30%] |
| Priming “heat” increases belief in global warming (Zaval, Keenan, Johnson, & Weber, 2014) | −0.03 | .10 | 72.96 | 46.00 | .01 | 37.00% [8%, 63%] |
| Structure promotes goal pursuit (Kay, Laurin, Fitzsimons, & Landau, 2014) | −0.02 | .00 | 33.95 | 51.00 | .97 | 0.00% [0%, 2%] |
| Disfluency engages analytic processing (Alter, Oppenheimer, Epley, & Eyre, 2007) | −0.03 | .00 | 59.46 | 65.00 | .67 | 0.00% [0%, 27%] |
| Effect of choosing versus rejecting on relative desirability (Shafir, 1993) | −0.13 | .00 | 51.67 | 40.00 | .10 | 26.00% [0%, 52%] |
| Affect and risk (Rottenstreich & Hsee, 2001) | −0.08 | .00 | 50.75 | 59.00 | .77 | 0.00% [0%, 21%] |
| Construing actions as choices (Savani, Markus, Naidu, Kumar, & Berlia, 2010) | −0.18 | .00 | 155.49 | 56.00 | < .001 | 64.00% [47%, 76%] |

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| Structure promotes goal pursuit (Kay, Laurin, Fitzsimons, & Landau, 2014) | −0.02 | .00 | 33.95 | 51.00 | .97 | 0.00% [0%, 2%] |
| Disfluency engages analytic processing (Alter, Oppenheimer, Epley, & Eyre, 2007) | −0.03 | .00 | 59.46 | 65.00 | .67 | 0.00% [0%, 27%] |
| Effect of choosing versus rejecting on relative desirability (Shafir, 1993) | −0.13 | .00 | 51.67 | 40.00 | .10 | 26.00% [0%, 52%] |
| Affect and risk (Rottenstreich & Hsee, 2001) | −0.08 | .00 | 50.75 | 59.00 | .77 | 0.00% [0%, 21%] |
| Construing actions as choices (Savani, Markus, Naidu, Kumar, & Berlia, 2010) | −0.18 | .00 | 155.49 | 56.00 | < .001 | 64.00% [47%, 76%] |

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- Open data: <https://osf.io/8cd4r/>
 - CC0, free use (any purpose)
 - We barely scratched surface

Thanks!

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Questions/comments?

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