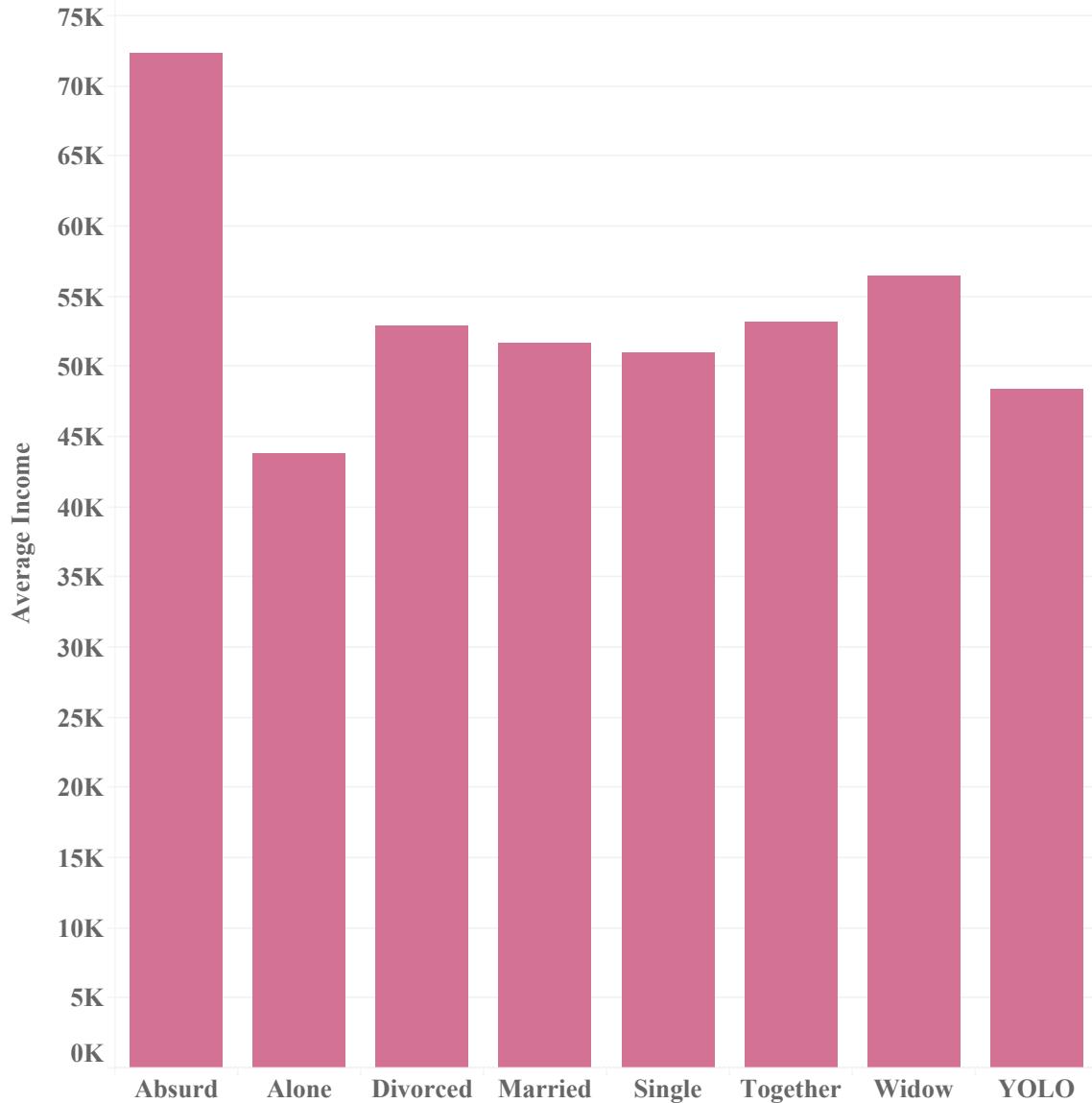


## Number of customers

Marital Status	Year of Dt Customer					
	Count of ID			Numwebpurchases		
	2012	2013	2014	2012	2013	2014
Absurd	1		1	4		3
Alone		1	2		11	4
Divorced	48	132	52	241	605	154
Married	189	452	223	880	1,862	790
Single	106	252	122	463	1,003	393
Together	127	315	138	625	1,279	463
Widow	21	37	19	107	177	72
YOLO	2			14		

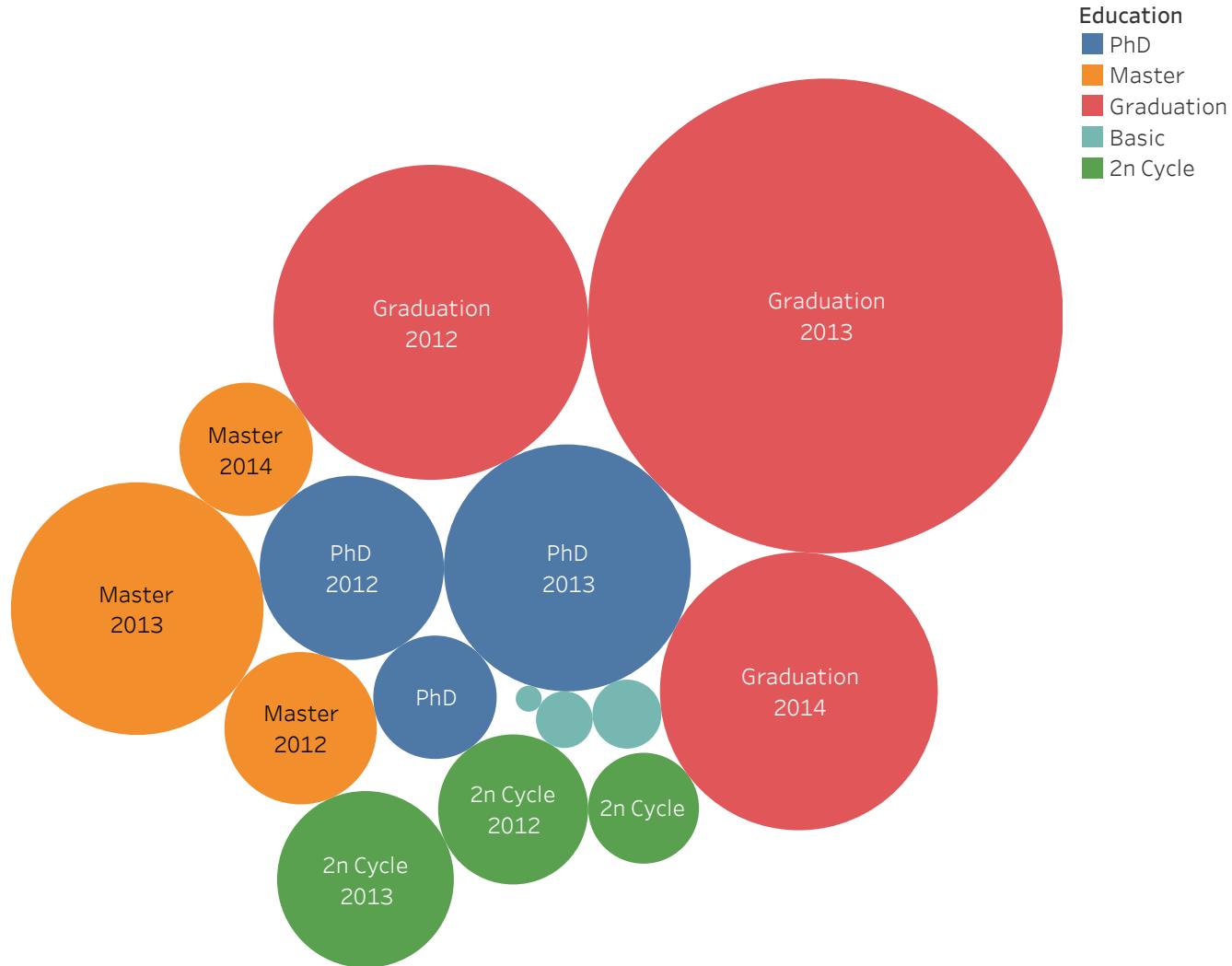
Count of ID and Numwebpurchases broken down by Dt Customer Year vs. Marital Status.

## Average Income by Marital Status



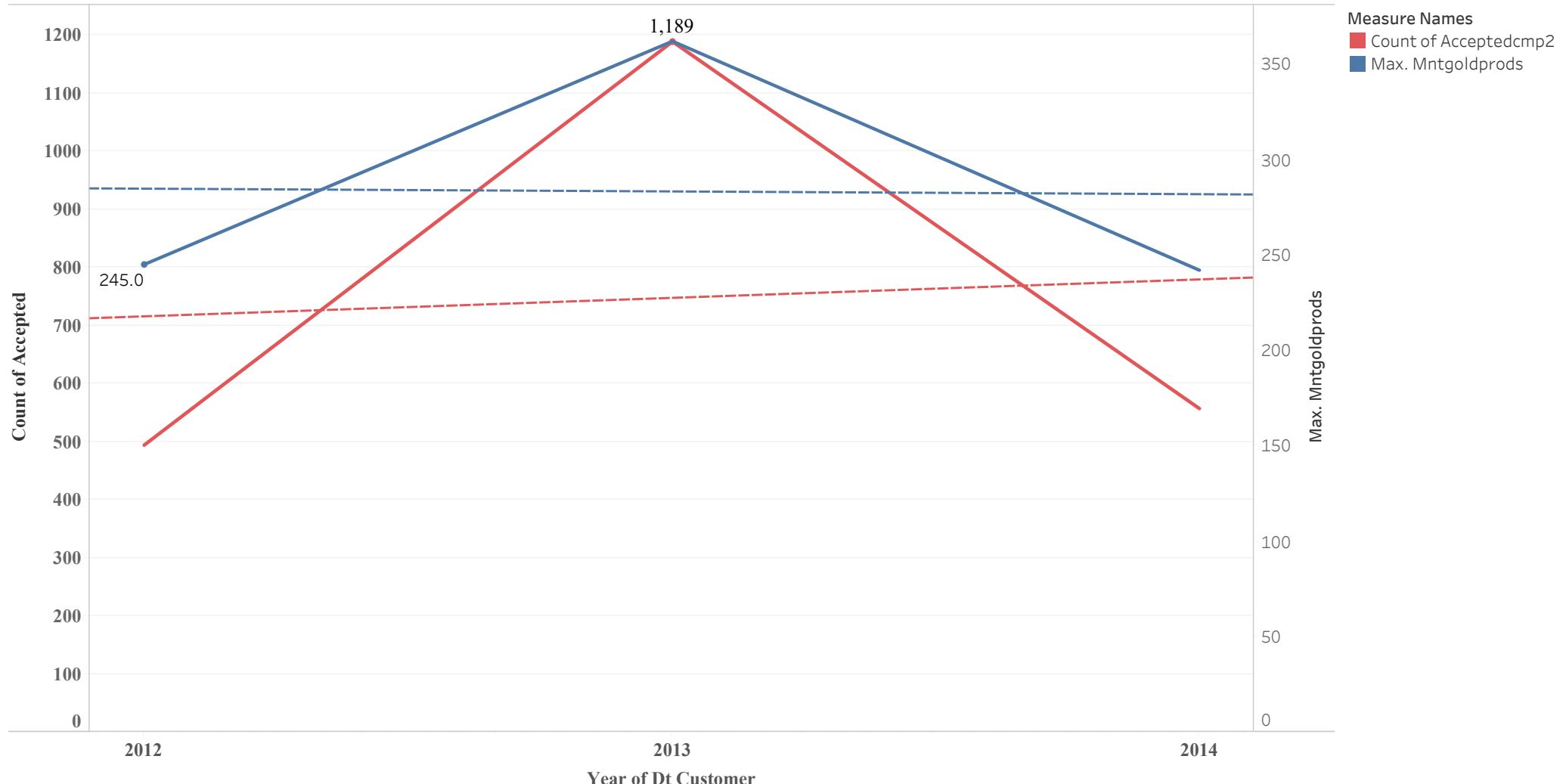
Average of Income for each Marital Status.

# Customers by Education Level



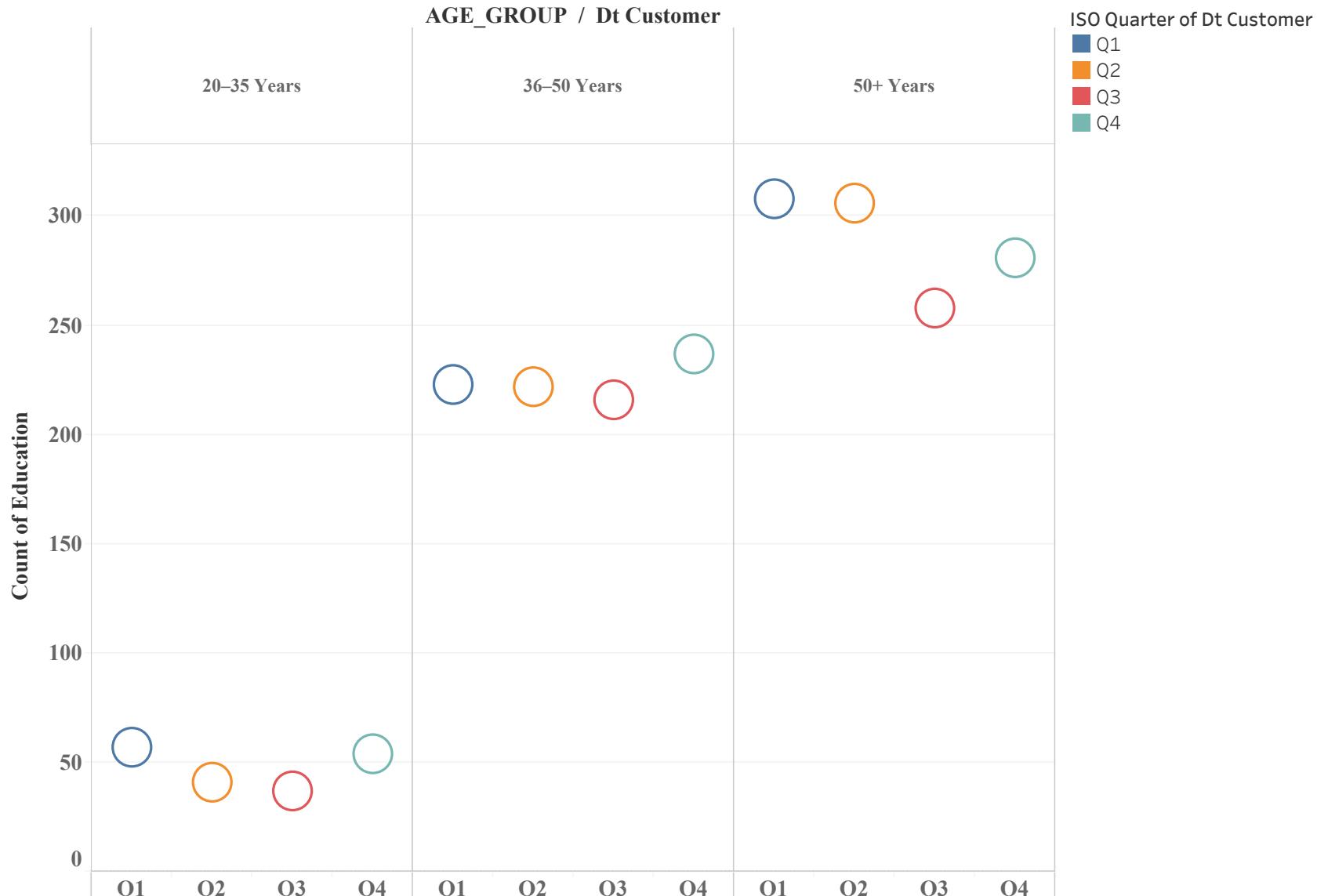
Education and Dt Customer Year. Color shows details about Education. Size shows sum of Mntgoldprods. The marks are labeled by Education and Dt Customer Year.

## Latest Enrollment Date



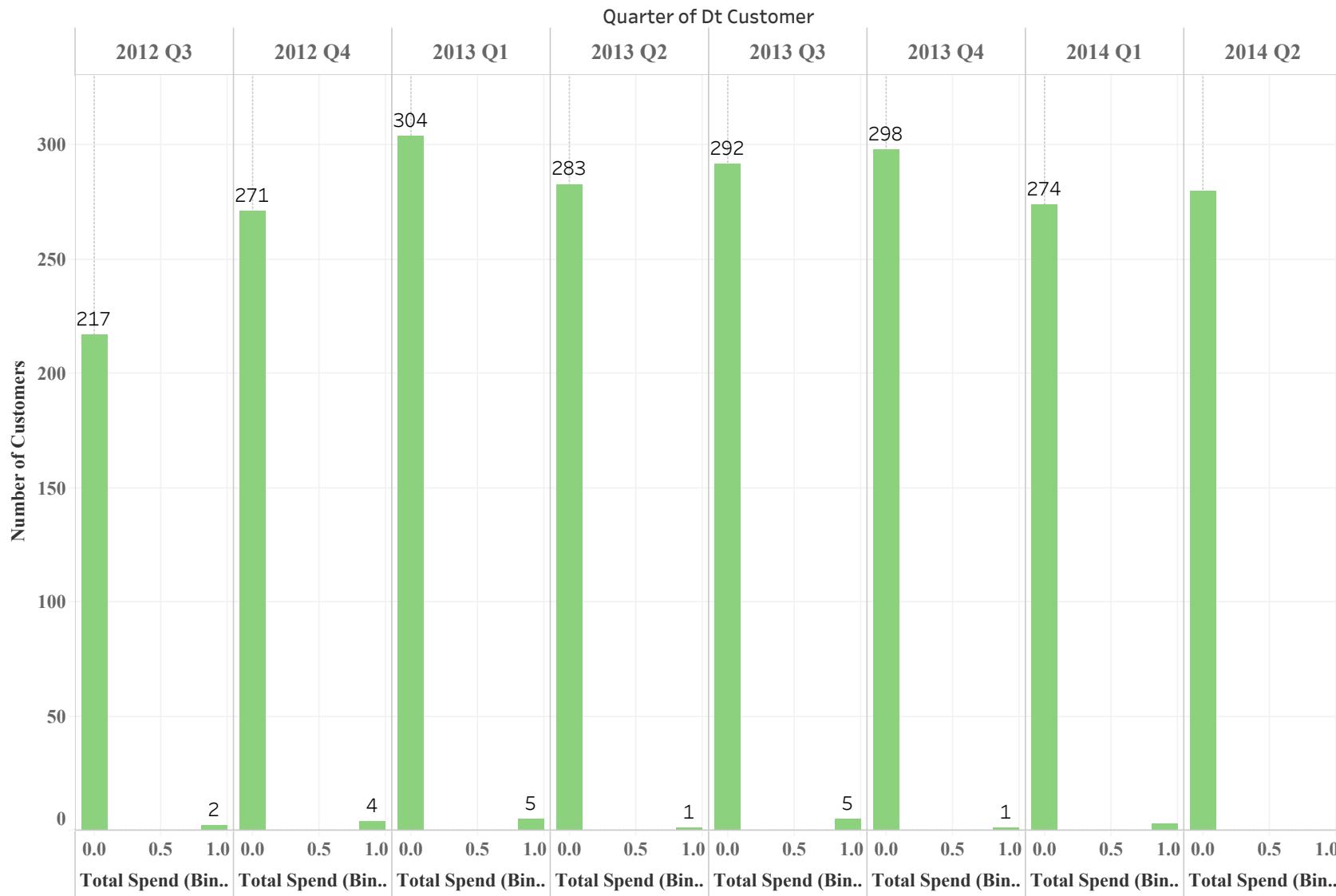
The trends of count of Acceptedcmp2 and Max. Mntgoldprods for Dt Customer Year. Color shows details about count of Acceptedcmp2 and Max. Mntgoldprods.

## Customer Segmentation by Income and Age Group



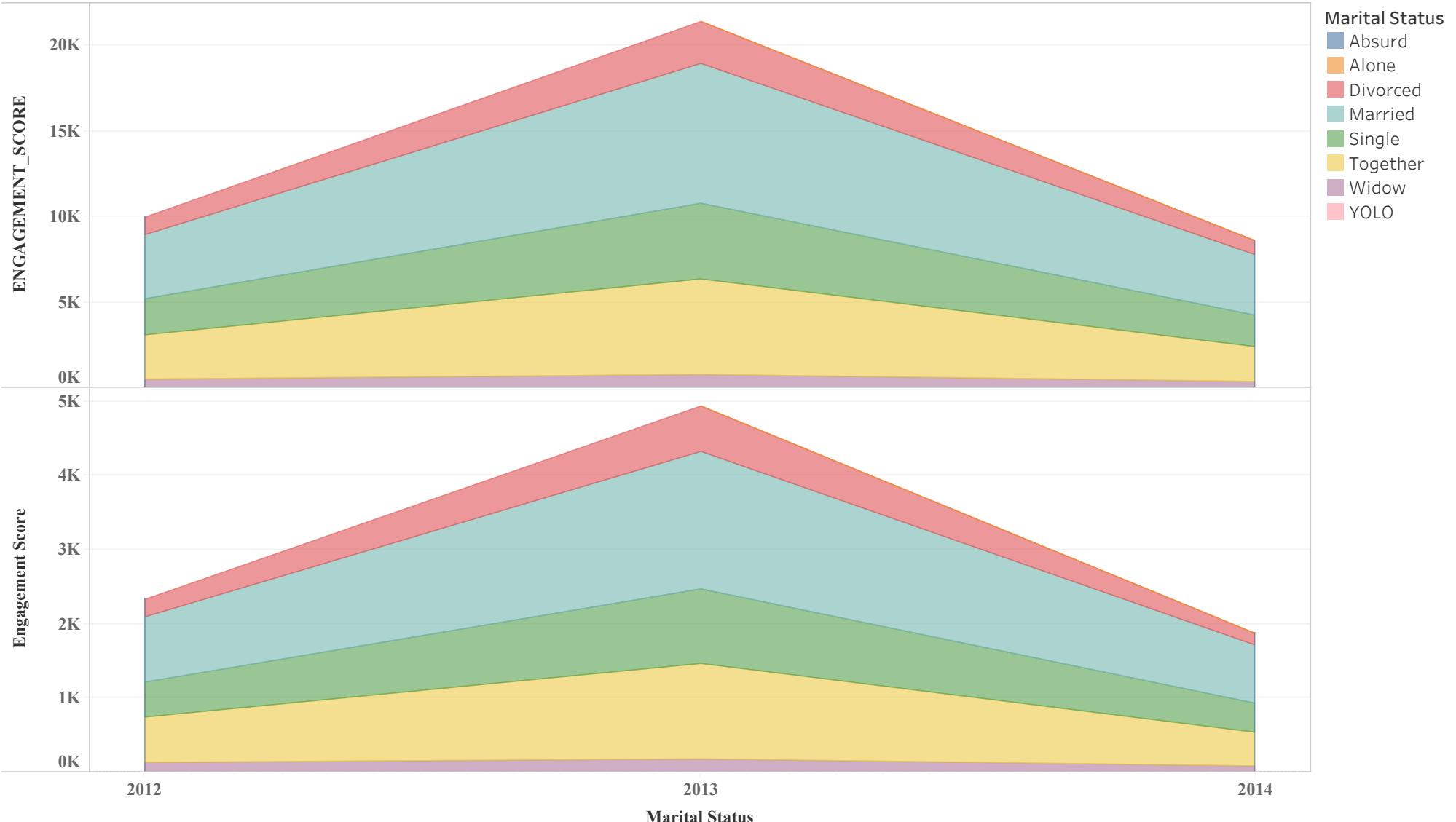
Count of Education for each Dt Customer ISO Quarter broken down by AGE\_GROUP. Color shows details about Dt Customer ISO Quarter. The data is filtered on ID, which keeps 2,240 of 2,240 members.

# Top Customer Spend Distribution



The plot of count of Complain for Complain (bin) broken down by Dt Customer Quarter.

## Overall Customer Engagement Score



The plots of sum of ENGAGEMENT\_SCORE and sum of Numwebpurchases for Dt Customer Year. Color shows details about Marital Status.