

FILTERS

region All customer All division All

Market	
Australia	
Net Sales	35.6M
COGS	22.1M
Gross Margin	13.5M
GM%	37.9%
Austria	
Net Sales	3.0M
COGS	2.1M
Gross Margin	0.9M
GM%	30.0%
Bangladesh	
Net Sales	9.7M
COGS	6.3M
Gross Margin	3.4M
GM%	35.4%
Canada	
Net Sales	52.0M
COGS	31.5M
Gross Margin	20.5M
GM%	39.4%
China	
Net Sales	29.7M
COGS	17.6M
Gross Margin	12.1M
GM%	40.8%
France	
Net Sales	37.5M
COGS	21.2M
Gross Margin	16.2M
GM%	43.3%
Germany	
Net Sales	19.3M
COGS	13.5M
Gross Margin	5.8M
GM%	29.9%
India	
Net Sales	241.9M
COGS	161.2M
Gross Margin	80.7M
GM%	33.4%

P & L Report

By Market

All values are in USD



Net Sales 27.1M COGS 16.3M Gross Margin 10.8M GM% 39.8% Italy Net Sales 19.1M COGS 12.9M Gross Margin 6.2M GM% 32.6% Japan Net Sales 9.8M COGS 5.4M Gross Margin 4.4M GM% 44.7% Netherlands 11.6M COGS 6.5M Gross Margin 5.0M GM% 43.6% Newzealand Net Sales 13.4M COGS 7.4M Gross Margin 6.0M GM% 45.0% Norway
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Norway
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Net Sales 16.2M
COGS 11.2M
Gross Margin 5.0M
GM% 30.7%
Pakistan
Net Sales 11.0M
COGS 6.7M
Gross Margin 4.3M
GM% 39.2%
Philiphines
Net Sales 50.9M
COGS 30.2M
Gross Margin 20.8M
GM% 40.8%
Poland
Net Sales 8.4M
COGS 4.9M
Gross Margin 3.5M
GM% 41.5%
Portugal
Net Sales 16.2M



COGS	9.6M
Gross Margin	6.6M
GM%	40.7%
South Korea	
Net Sales	79.1M
COGS	50.2M
Gross Margin	28.8M
GM%	36.5%
Spain	
Net Sales	14.4M
COGS	9.5M
Gross Margin	4.8M
GM%	33.7%
Sweden	
Net Sales	2.0M
COGS	1.2M
Gross Margin	0.8M
GM%	40.6%
United Kingdom	
Net Sales	44.2M
COGS	25.3M
Gross Margin	18.9M
GM%	42.7%
USA	
Net Sales	131.2M
COGS	82.5M
Gross Margin	48.7M
GM%	37.1%
Total Net Sales	883.0M
Total COGS	555.3M
Total Gross Margin	327.7M
Total GM%	37.1%



