# RAM POLISETTI

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Summary: Highly motivated and detail-oriented **Data Analyst** with experience driving business growth and improvement through data-driven insights. Skilled in **Data Analysis**, **Machine Learning**, and **Data Visualization**, with a strong background in **Operations Optimization**. Proven skills in **generating actionable reports** and **dashboards**, and effectively **communicating data insights to stakeholders**.

# EDUCATION

Data Science — Master of Science

State University of New York (UB), Buffalo, NY

SEPT 2022 - JAN 2024

# SKILLS

Machine Learning, Deep Learning, Natural Language Processing, Predictive Modeling, Data Mining, Statistical Analysis, Data Visualization, Python, R, SQL, TensorFlow, PyTorch, Scikit-learn, Keras, Tableau, Power BI, AWS, Azure, Big Data, Spark, Data Wrangling, Data Preprocessing, Feature Engineering, Model Evaluation, Model Deployment

## WORK EXPERIENCE

### Data Analyst — JerseyStem, New Jersey

Mar 2024 - Present

- Spearheaded the optimization of data processing workflows, resulting in a 25% reduction in data processing time and a 15% increase in data quality, saving the company \$30,000 annually. Utilized Python, SQL, and Tableau to drive insights and inform business decisions.
- Facilitated the development of data visualizations to communicate insights to stakeholders, achieving a **90% adoption rate** among business users and a **20% increase** in data-driven decision-making.

## Transportation Specialist — Amazon Inc., Hyderabad, India

Nov 2020 - Jul 2022

- Streamlined transportation operations by identifying and eliminating inefficiencies, resulting in a 15% decrease in transportation costs and a 10% improvement in on-time delivery rates, saving the company \$150,000 annually. Utilized Excel, SQL, and Quicksight to analyze and optimize transportation data.
- Collaborated with transportation teams to design and implement process improvements, increasing route optimization by 15% and reducing fuel consumption by 10%.
- Negotiated with transportation providers to secure better rates and service levels, resulting in a 12% cost savings and a 10% increase in capacity utilization, saving the company \$100,000 annually.
- Orchestrated the implementation of transportation management systems and tools, improving productivity by 15% and reducing
  manual errors by 25%, leading to a 10% reduction in operational costs.

## Analyst Intern — National Instruments

Nov 2018 - Feb 2020

- Built and deployed predictive models using statistical and machine learning techniques, achieving a 90% accuracy rate in forecasting product demand and a 15% reduction in inventory costs. Utilized Python, and SQL to develop and deploy predictive models.
- Investigated manufacturing data to identify opportunities for process improvements and cost savings, resulting in a 10% reduction in production costs and a 5% increase in product quality.
- Enhanced dashboards and reports to track key performance indicators (KPIs) and metrics, achieving a 95% completion rate for reports and a 10% increase in data-driven decision-making.

## Technical Projects

## Fraud Detection System — Machine Learning, Ensemble Methods, Deep Learning, Apache Spark, AWS

- Developed and deployed an advanced fraud detection system utilizing **ensemble methods**, achieving **92% accuracy** on test data and demonstrating practical experience in cloud-based machine learning operations.
- Designed and implemented robust data pipelines using **Apache Spark** to efficiently process and analyze datasets, enabling scalable and reliable data processing.
- Applied end-to-end machine learning workflow, from data preprocessing to model evaluation and deployment, ensuring a comprehensive and structured approach to machine learning operations.

#### Data Engineer — E-Commerce Sales Data Pipeline

- Captained the design and implementation of a comprehensive data pipeline for automating the ingestion, processing, and storage of e-commerce sales data across multiple sources, utilizing Python, Apache Spark, PostgreSQL, and Tableau.
- Leveraged **Apache Spark** for high-efficiency data processing, achieving a 20% improvement in processing speed, and developed a sophisticated **PostgreSQL** database schema for optimal data storage and retrieval.
- Utilized **Tableau** to create dynamic, interactive dashboards providing deep insights into sales trends, customer behavior, and inventory management.