

Deep Dive on Advanced Prompt Engineering

Ramanathan Pachaiyappan

Sr. Salesforce Solution Architect





Ramanathan Pachaiyappan

Sr. Salesforce Solution Architect

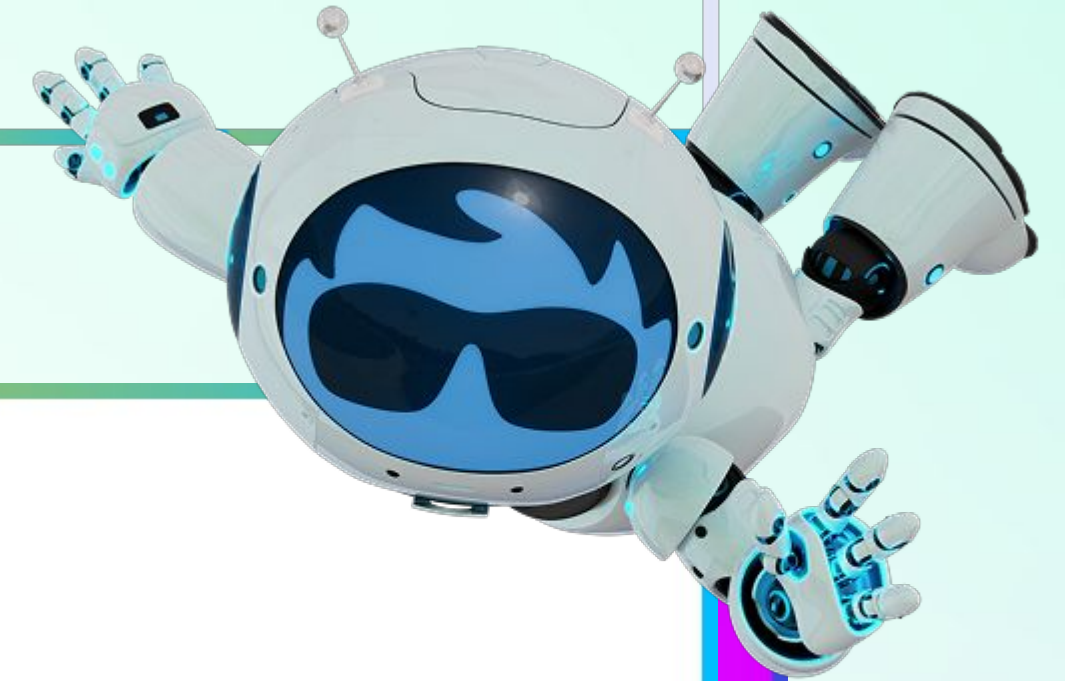
Fujitsu North America, Inc

Coffee on us.

The first 800 Trailblazers to provide feedback on this event will receive a \$5 Starbucks gift card.*

- 1 Download the Salesforce Events app.
- 2 Scan the QR code or navigate to My Event, then My Surveys.
- 3 Take (4) Session Surveys and the Event Survey (available on Thursday).
- 4 Redeem your gift card at Badge Pickup on Thursday.

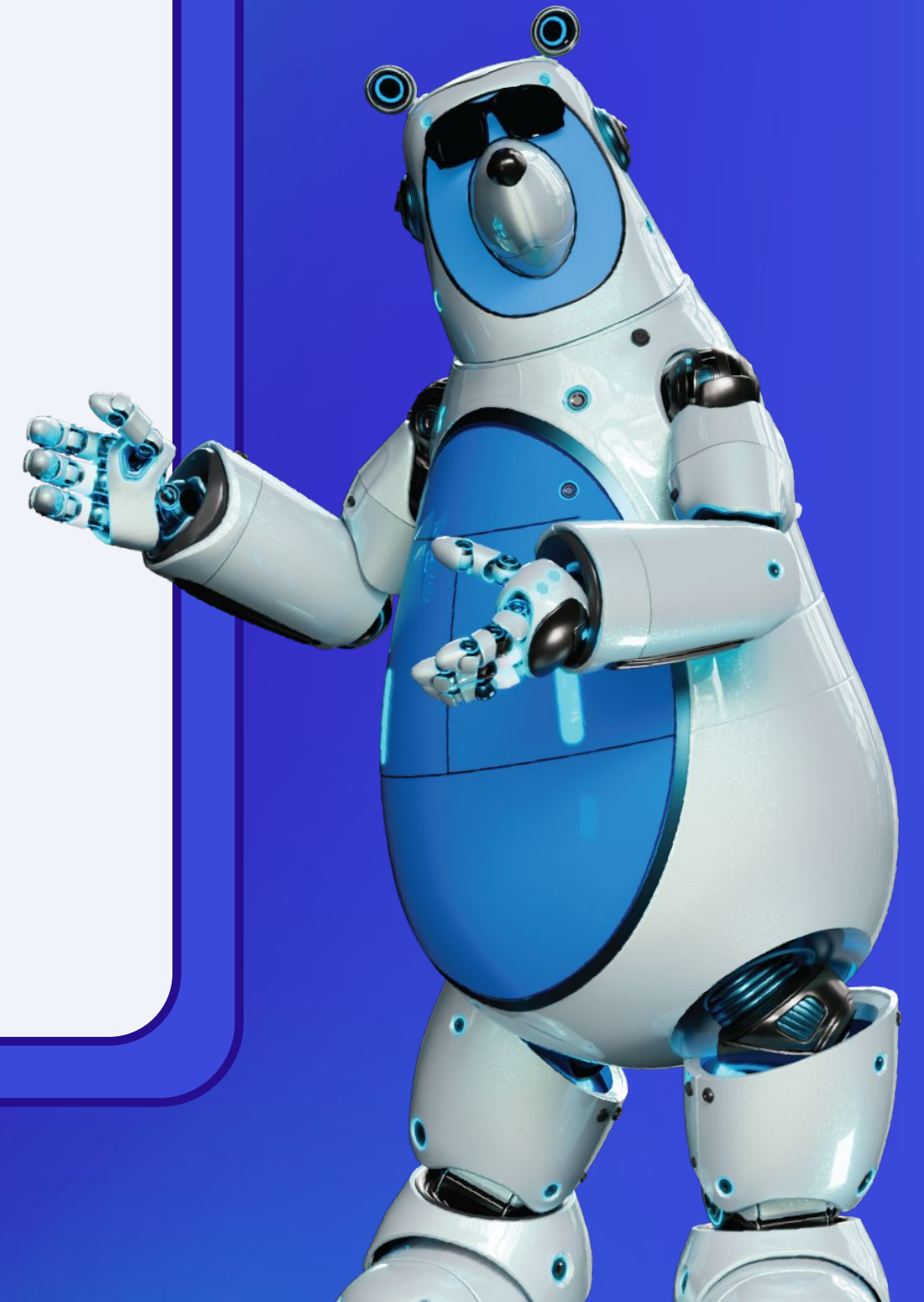
*Restrictions apply. See terms and conditions at sforce.co/survey-terms



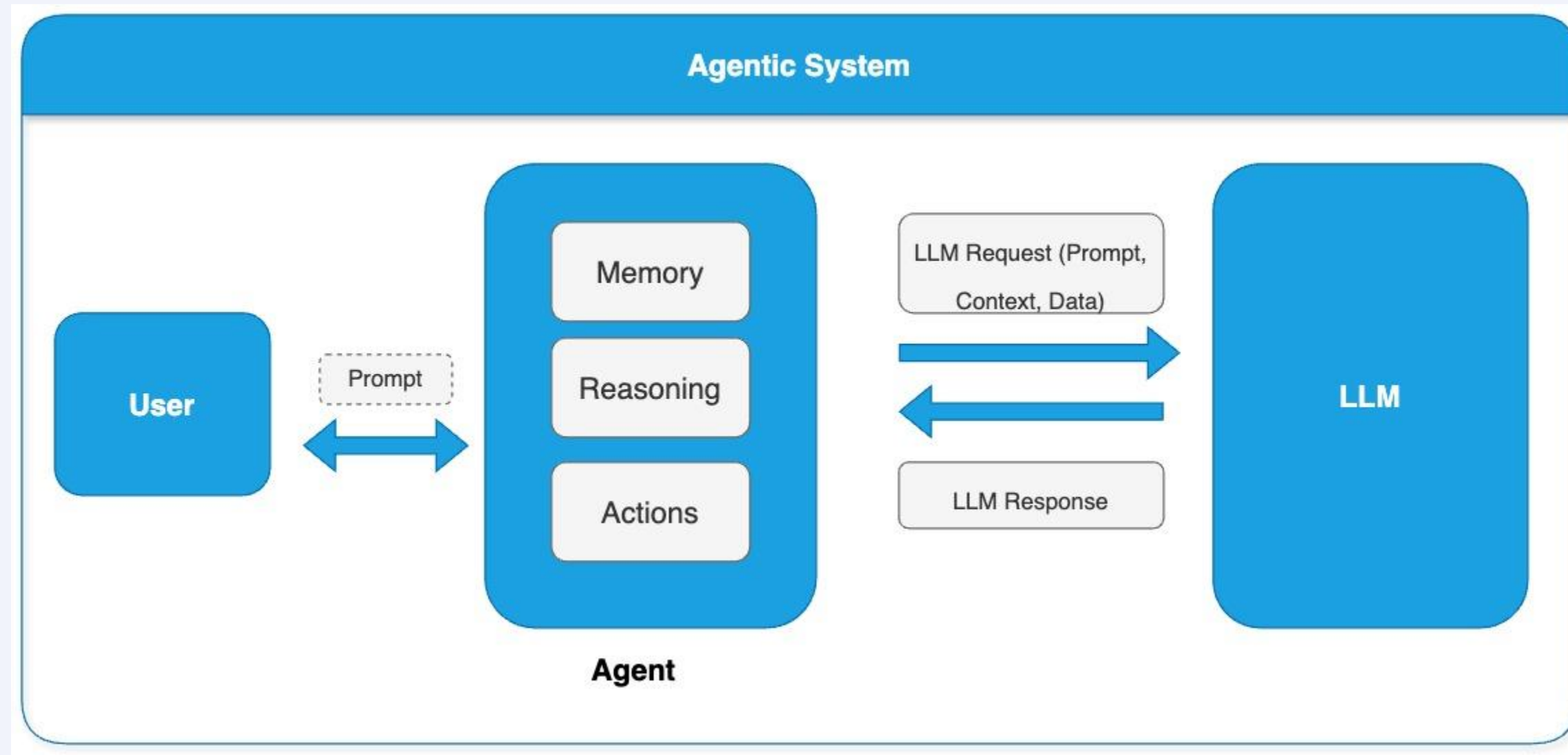
THANK
you

Agenda

- Introduction
- Prompt Basics
- Advanced Prompting Techniques
- Demos
 - Agentforce Optimization with Prompts
 - Task Automations with Prompts
- Q&A



Introduction - LLMs & Agents



LLM Optimization Journey

salesforce

1

Prompt Engineering

Logical first step to get started with LLM

2

RAG

Solve complex uses cases with knowledge Augmentation

3

Fine Tuning

Train LLM for domain specific Use Cases

4

Model Distillation

Transfer large LLM knowledge to smaller LLM

Why Prompt Engineering?

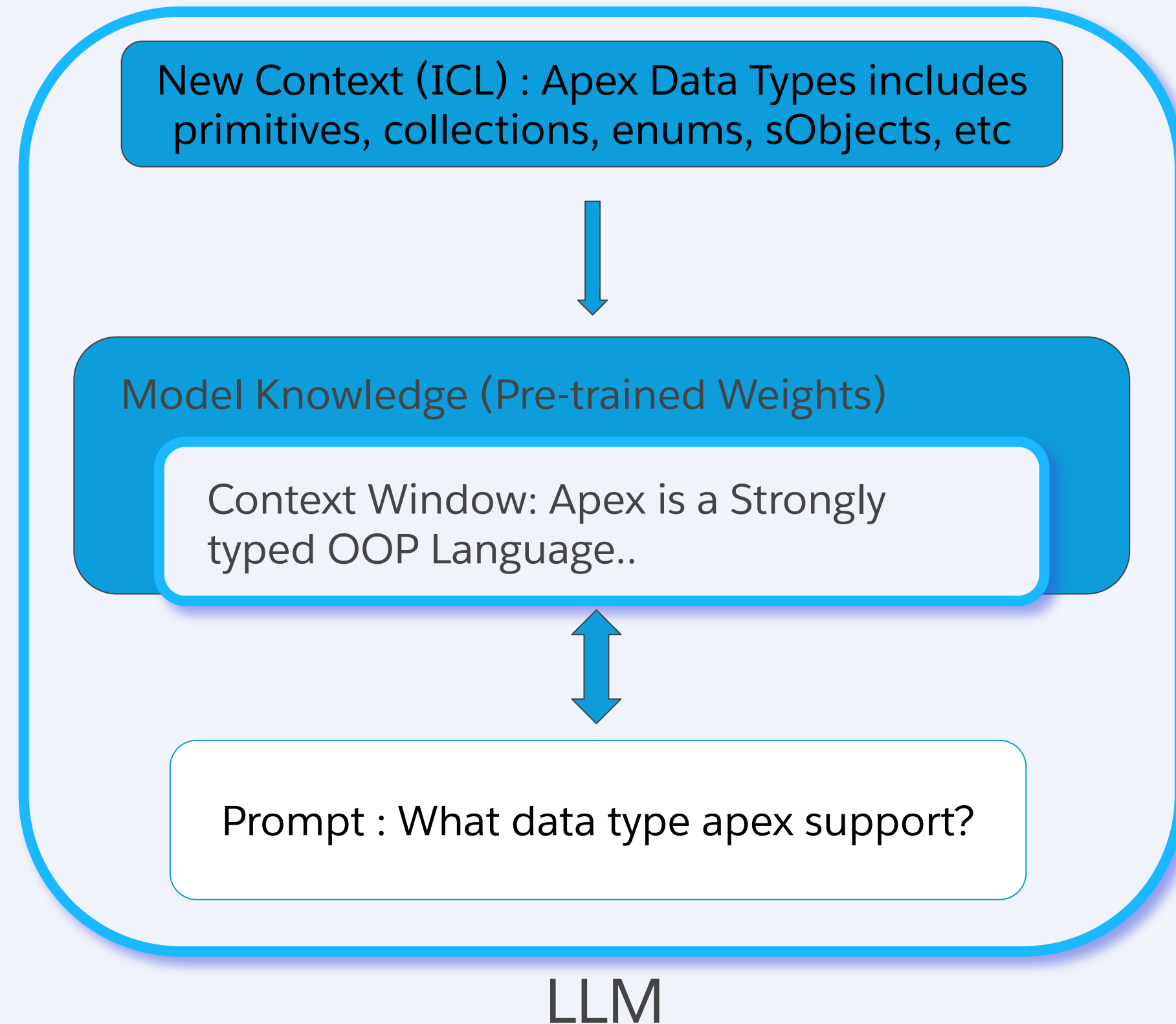
- LLM with vast general knowledge, lacks context for enterprise adoption
- Challenges with Agentic systems to follow instruction & provide expected responses
- Prompt engineering is the easiest way to **guide and control** LLM text generation
- Solve NLP Tasks, Content Generation, Machine Translation , Agentic System, etc

LLM Context Window

Amount of information of Model can lookup during prompt execution

In Context Learning (ICL)

Ability of Model to gain short term insight from instructions, examples, context provided



Prompt Elements

salesforce

Influencing LLM output generation



Prompt formatting is required in addition*

Few Shot Prompting (FSP)

Learn from examples

Teaching LLMs new concepts/patterns in the moment (ICL) through examples to improve model prediction accuracy and response.

Few Shot Prompting Demo

Chain of Thought (COT)

Let's think step-by-step

- Complex Arithmetic or logical problem solving requires step by step reasoning to get accurate result.
- Few examples with step-by-step reasoning will helps the model learn (ICL) and solve **similar** problems.

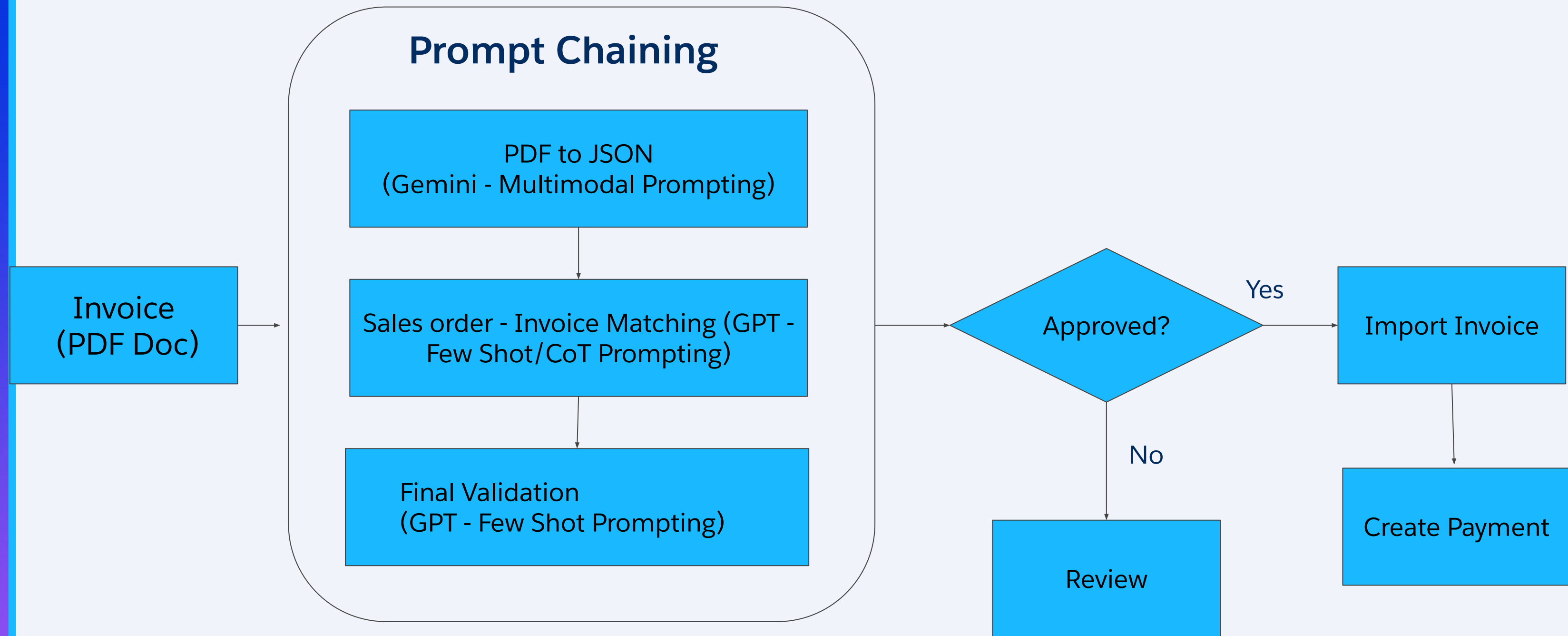
COT Demo

Prompt Chaining

Orchestration using prompts & speciality models

Decomposing complex tasks into multiple prompts (sub-tasks), solving with speciality models and chain to them build complex workflows

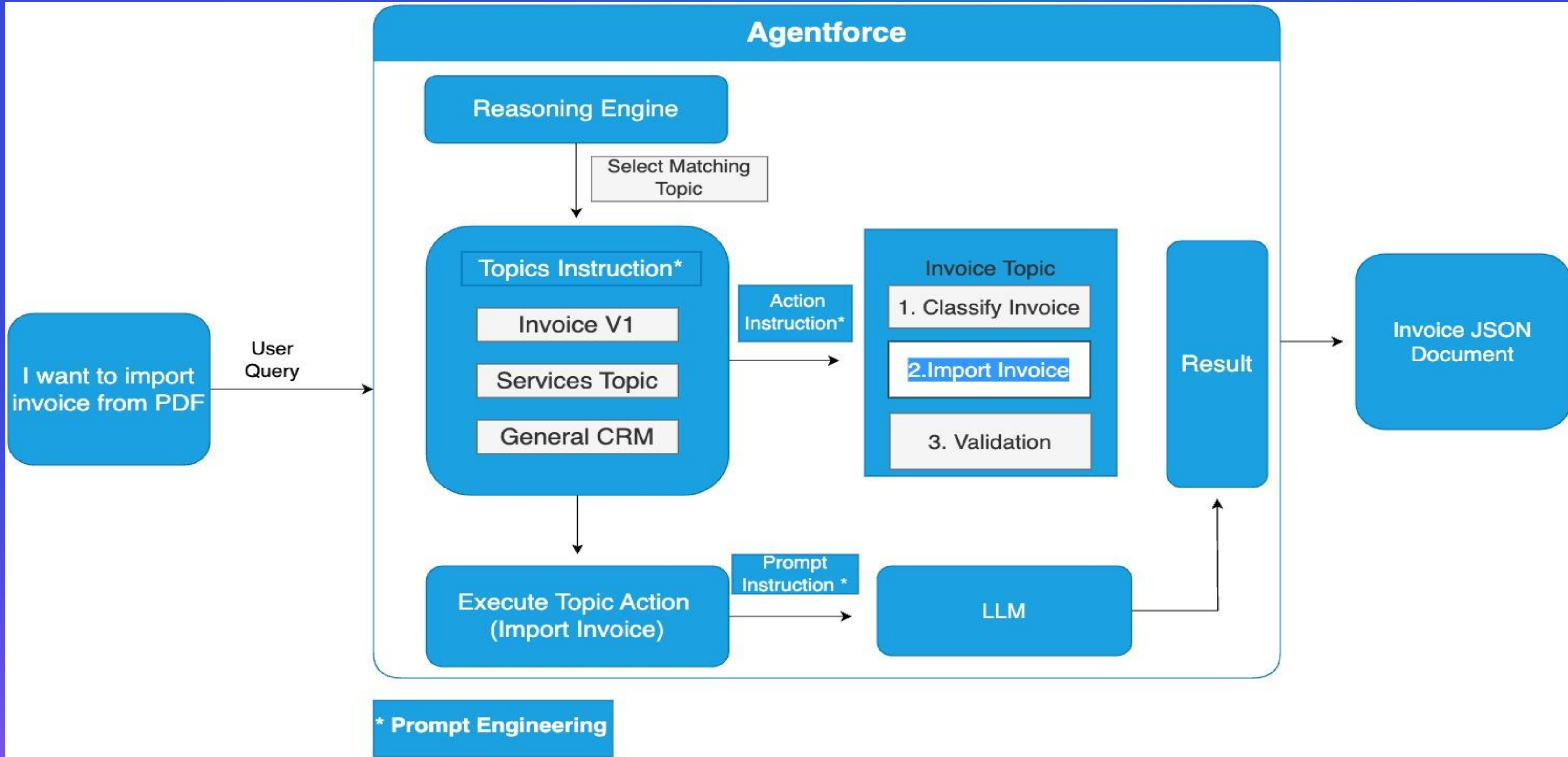
Let's Build an Invoice Agent



Prompt Chaining Demo

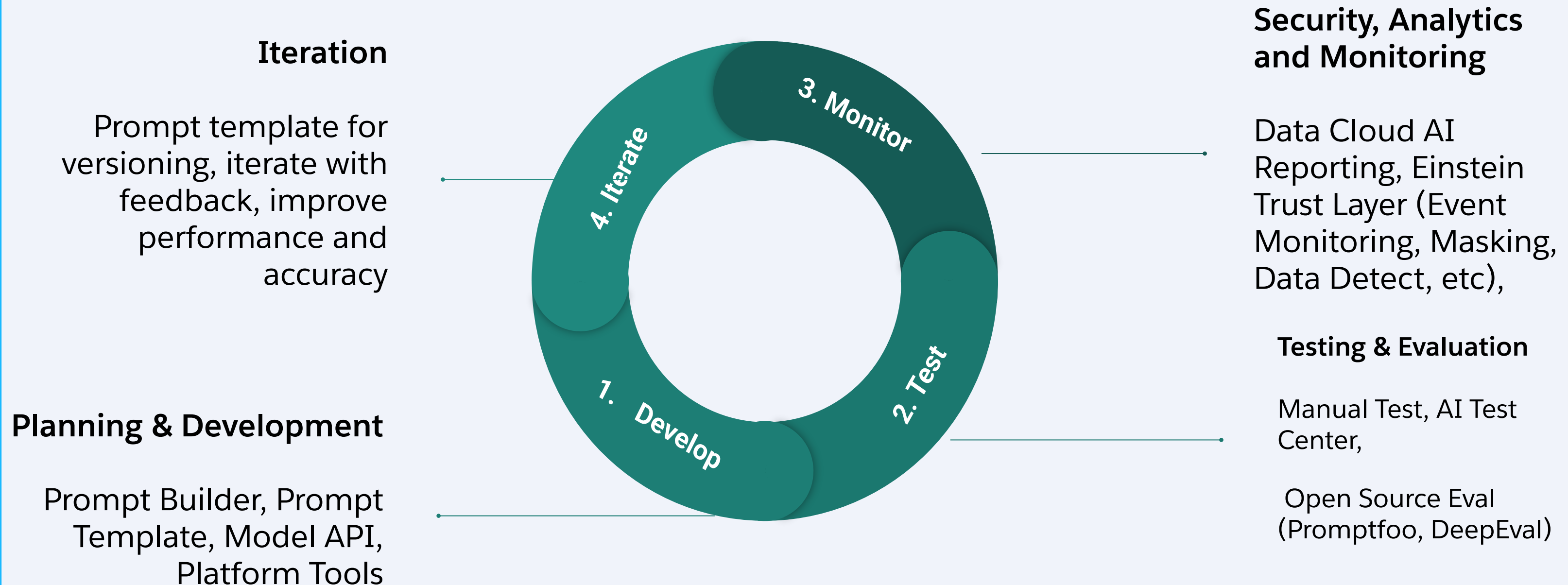
Prompting for Agentforce

salesforce



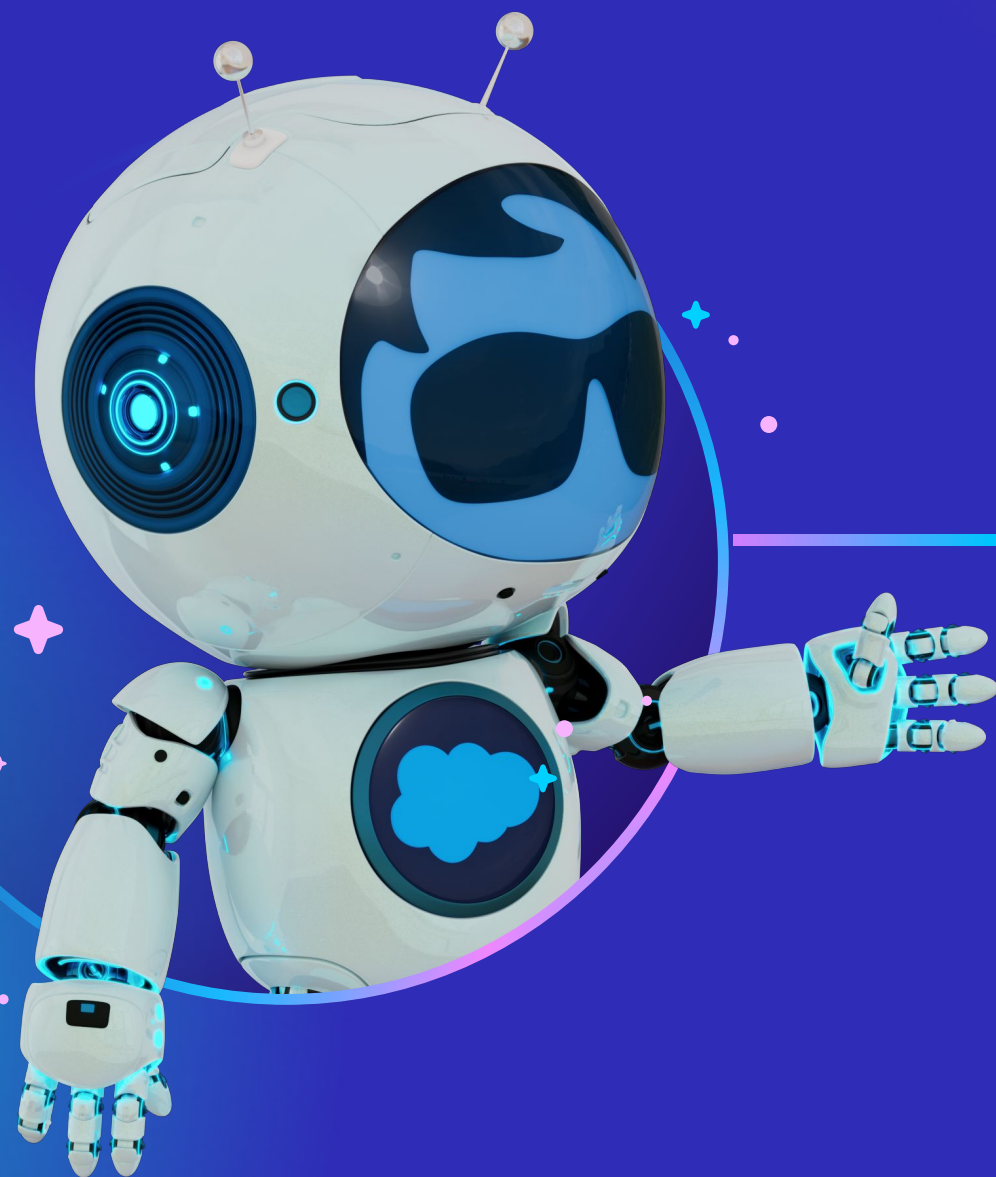
Agentforce Optimization Demo

Prompt Lifecycle Management



THANK
you

salesforce



Q&A

Resources

salesforce



*Github repo link will be updated EOD