Project Report Template

TITLE: PROPERTY MANAGEMENT APPLICATION USING SALESFORCE
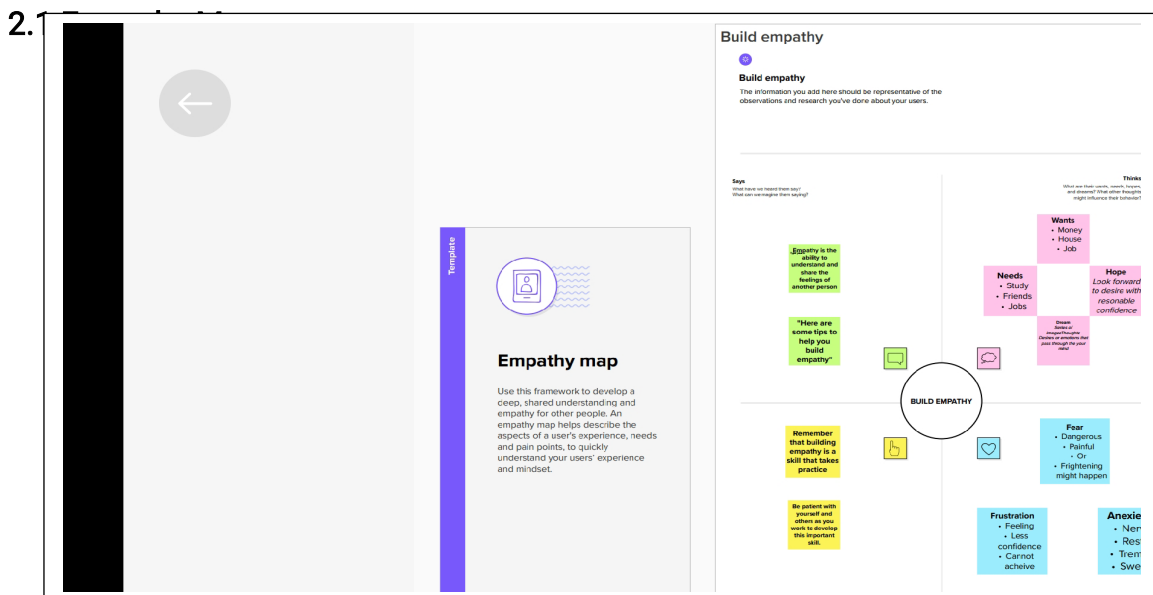
1. INTRODUCTION

1.1 Overview

Develop an App for the Property Management where Buyer can order his Requirements and get the Appropriate Details of the Property. According to his interest just provide him with some discounts upto what extent he can get the discount. Also Track Whether he is Interested in taking the loan available for so just calculate how much loan Amount user can get it. Provide the Security for two different profiles like for marketing and sales team. Then Finally Create the reports and dashboard so there will be clear view just get the reports on the count of loan passed getting theproperty purchased close the deal
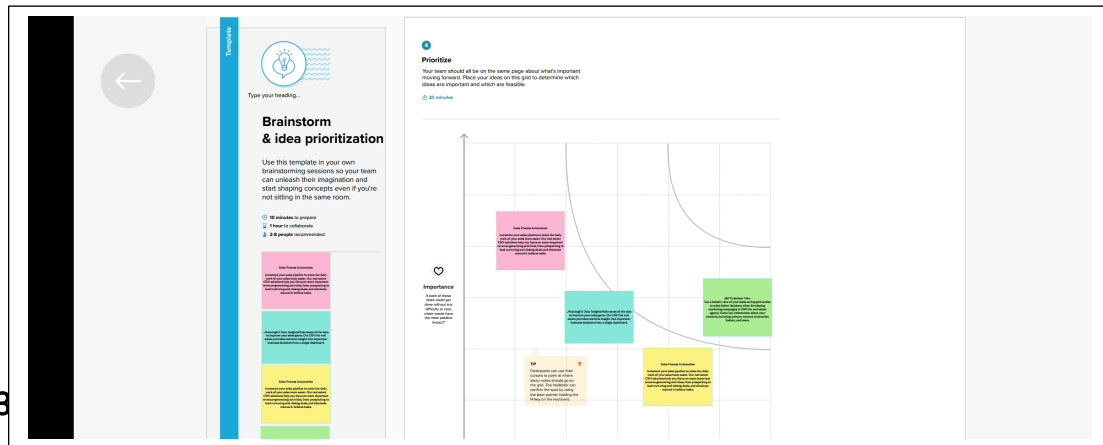
1.2 Purpose

Salesforce helps businesses keep track of customer interactions and sales data. It can manage leads, contacts, opportunities, and cases. Salesforce also offers several features to help businesses automate their sales and marketing processes, such as email marketing, lead capture, and lead scoring.

2. Problem Definition & Design Thinking

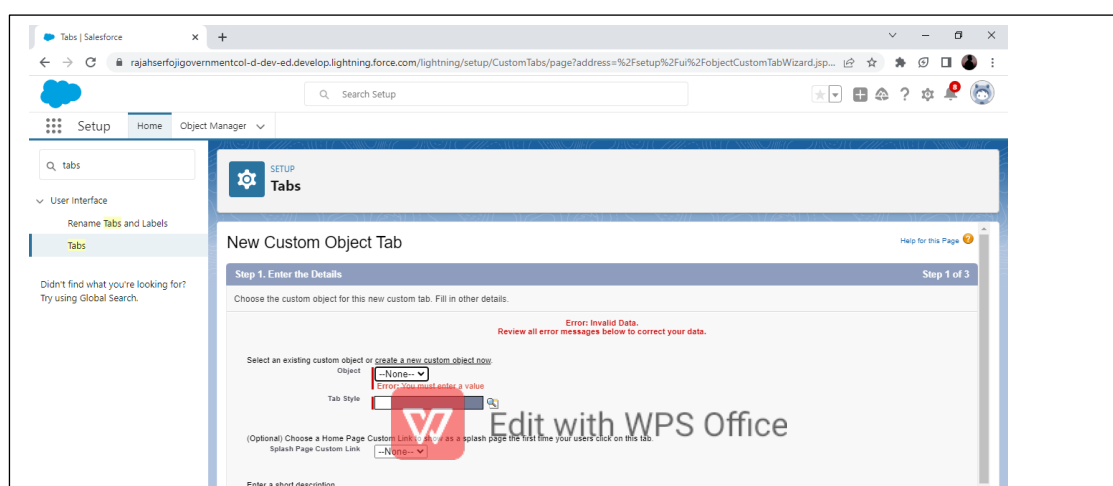### 2.1

2.2 Ideation & Brainstorming Map

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3.1 Data Model:

Object Name	Field in the Object	
Obj - 1	**Field Label**	**Data Type**
	Field label	Buy
	Field label	Loan
Obj - 2	**Field Label**	**Data Type**

3.2

Activity & Screenshot

Attach the screenshots of your project activity along with the description. 4 Trailhead Profile Public URL

4. Trailhead Profile Public URL

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5. ADVANTAGES & DISADVANTAGE

• Increase Compliance

• Reduce cost

• Faster process

6. APPLICATIONS

 It harms health and fitness.

7. CONCLUSION

   It is used to reduce time. Conclusion summarizing the entire work and findings. Planning on studying abroad? Read on to know more about what is a statement of purpose and how to write a statement of purpose for a visa application A Statement of Purpose (SOP) is the most important document that could be the deciding factor on whether or not your visa application gets accepted.
A valid passport
Proof of funds
Passport-size photos
Acceptance to a designated educational institution
Application fee payment receipt
Statement of Purpose for visa application
English language proficiency examination score

8. FUTURE SCOPE

The travel Approval Application growth will be developed large in new technology systems and easy to travelling and satisfaction of employees.