

## Resume

**Gaurav D Patel**

122, Nilkamal Tenament,  
Galaxy Cinema Road, Naorda,  
Ahmedabd-382330.

Contact No:- 9998555720 gauravpatel9913@gmail.com

---

### OBJECTIVE :

To be employed in a challenging position with an established and growth-oriented company. Intend to work in an exhaustive and professional environment in line with the company's goals & all around development of objectives with the best utilization of skills.

### Key Responsibilities:

- Achievement of sales target
- Establishing healthy relationship with clients to maintain healthy business relations with key accounts.
- Ensure hiring, training, daily engagement & handholding of Enterprise Distributors in designated area
- Mapping of organizations in designated area for information on decision makers, employee base & telecom spends

### EDUCATION QUALIFICATION

Course	School/College	University/Board	Year of Passing	Marks
S S C	Uma Sixan Tirth	Gujarat Secondary & Higher Secondary Education Board	2008	52%
H S C	Uma Sixan Tirth	Gujarat Secondary & Higher Secondary Education Board	2012	44%

## **WORK EXPERIENCE:**

### **Siddhi Vinayak Enterprise**

#### **Team Leader**

#### **Key Responsibilities:**

- Sales target achievement, Hunting new accounts, Penetration in existing accounts, making a strong funnel.
- Recruitment and training of executive to increase the productivity
- Establishing healthy relationship with clients to maintain healthy business relations with key accounts.
- Adept at managing the entire business and developing need based solutions to meet the specific requirements.
- Consolidates Market Information like Competition, Market Environment, Observed Prices, Products, Services, etc. and ensuring Regular Internal Circulation.

### **Reliance Digital Store**

#### **Activation Officer , Ahmedabad**

#### **Key Responsibilities:**

- Planning and conceptualizing various activities / strategies to achieve business goals aimed towards the growth in business volumes
- Adept at managing the entire business and developing need based solutions to meet the specific requirements.
- Consolidates Market Information like Competition, Market Environment, Observed Prices, Products, Services, etc. and ensuring Regular Internal Circulation.
- Conducting Seminars, Campaigns, Training Programs, etc. for End Users.

#### **Computer Skills**

- Microsoft Office. (MS Power Point, MS word, MS Access, MS Excel).
- Knowledge of Internet Explorer

#### **Languages Known :-**

English, Hindi and Gujarati

#### **Hobbies :-**

Watching Cricket, Travelling, Music

Reference will be furnished upon request.

Place : Ahmedabad