

Ashwin Ghanshyam Nandanwar

House No- 1492 M Opposite Inspire Classes, Vaishali Nagar, Dayanand Nagar, Nagpur-17

Mobile No: +91-9145644013 / 9175131313

Email:- ashwin58436@gmail.com

OVERVIEW:-

Seeking a challenging career with a Progressive Organization which will utilize my skills and abilities, provide a good work exposure and promise rewarding career growth

Qualification:-



Qualification :-

Qualification	Year	Board/University
SSC	2006	Maharashtra State Board
HSSC	2008	Maharashtra State Board
Graduation	2013	Dr. C.V. Raman University, Bilaspur, CG



Technical Knowledge :-

- MS-Office 2007(Word, Excel & power point).
- Internet Surfing.

Work Experience:-

Currently Working with FinTuch Payment Solutions Private Limited 22nd Feb 2021

Designation : State Head

Profile : Manager

Area : Maharashtra

Key Tasks/Responsibilities:

- Managing the team of 8 ASM And 42 TSM
- Appointing new Super Distribution and Distribution Channel and New marchant onboarding channels.
- Oversee & manage daily operations of the accounts department
- Monthly review of all general ledger accounts to ensure accurate and completeness of posted transactions
- Preparation of all financial statements including cash flow statement and accounts for audit
- Ensure statutory compliances & reporting including direct & indirect tax and RBI
- Coordinate and successfully conclude financial audits (internal, statutory, tax etc.)
- Ensure full implementation of Internal Financial controls (IFC)
- Co-ordinate with FP&A team for data quality and accuracy for all internal and external reporting
- Monitoring of creditors/debtors accounts, cash position, payments control etc.

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Airpay Payment Services Private Limited From 02nd July 2020 to 20th Jan 2021

Designation : Tertiary Sales Manager

Profile : Assistant Manager

Area : Amravati, Yavatmal, Akola, Washim, Buldana

Key Tasks/Responsibilities:

- Appointing new Super Distribution and Distribution Channel and New merchant on boarding Channels.
- Oversee & manage daily operations of the accounts department
- Monthly review of all general ledger accounts to ensure accurate and completeness of posted transactions
- Preparation of all financial statements including cash flow statement and accounts for audit
- Ensure statutory compliances & reporting including direct & indirect tax and RBI
- Coordinate and successfully conclude financial audits (internal, statutory, tax etc.)
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- Monitoring of creditors/debtors accounts, cash position, payments control etc.

Blackbuck Zinka Logistics Pvt. Ltd Job (21st Oct 2019 To 06th Jun 2020)

Designation : Area Sales Officer

Profile : ASO

Area : Nagpur, Amravati, Wardha, Yavatmal, Akola, Washim, Buldana

Key Tasks/Responsibilities:

- Identification and mapping of the potential market in the specified territory
- Lead the complete cycle of new customer acquisition, on boarding and service delivery
- Identifying opportunities for further business/new product expansions in the market and taking

forward the same to the Management

- Planning and conducting various ATL/BTL activities across the region
- Responsible for achievement of the overall business financial metrics for the region
- Building and managing a team of high performance direct sales associates
- Relationship management & troubleshooting issues for on boarded customers
- Driving key initiatives focused on improving the revenue penetration in existing customers & customer retention
- Presenting the Territory business performance in the services business in business reviews and cascading the action items

Reliance Jio Infocom LTD. (29th May 2018 To 19th Oct 2019)

Designation : Jio Point Manager

Profile : JPM

- 1. Develop the market in the territory.
- 2. Assess potential market & identify target retailers
- 3. Service all the attached outlets as per the beat plan.
- 4. On-board new outlets as per the norms of the organization
- 5. Achieve monthly acquisition and revenue targets
- 6. Monitor & evaluate channel operations & productivity
- 7. Ensure that the store & every retailer has adequate quantity of stock
- 8. Ensure Visibility of merchandising elements must be available in all the outlets.
- 9. Ensure supply chain stability & manage cash on a daily basis.
- 10. Manager Retail Operations & ensure the training to team members & channel partners

Telenor India Pvt Ltd. M&G (29th August 2017 To 15th May 2018)

Designation : Territory Sales In charge

Profile : TSI

- Managing Distribution Point with RSE at Nagpur Districts.
- All the sales and distribution related working in market.

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Telenor India Pvt Ltd. M&G (26th Dec 2015 To 28th August 2017)

Designation : MIS Exective

Profile : MIS

- Should be well versed with shortcuts and formulas (VLOOKUP, Pivot table, If conditions, Data Validation, Conditional Formatting, Count, Concatenation, Charts)
- Working knowledge of making templates.
- Turning a raw dump from scratch to a final output.
- Work on Lookup formulas and pivots individually. Answer/attempt logic-based questions.

Telenor India Pvt Ltd. M&G (22nd DEC 2012 To 24th Dec 2015)

Designation : Team Leader Customer Activation Officer

Profile : CAO-TL

- Managing team of Customers Activation Officers Nagpur and Wardha Districts.
- Responsible for EKYC registration of Nagpur Zone.

Kellogg India Ltd (1st Dec 2010 To 21st Dec 2012)

Designation : Territory Sales In charge (Sales and Distribution)

Profile : TSI

- All the sales and distribution related working in market.

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Personal Profile:-

Sex	:	Male
Marital Status	:	Married
Date Of Birth	:	31 Dec 1989
Religion	:	Hindu
Nationality	:	Indian
Languages Known	:	English, Hindi and Marathi
Hobbies	:	Cricket and Reading
Corresponding Address	:	House No- 1492 M Opposite Inspire Classes, Vaishali Nagar, Dayanand Nagar, Nagpur-17

Place: - Nagpur

Ashwin G. Nandanwar

Date:-