



Sumati Sachin Rao

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Hubli 580024

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CAREER OBJECTIVE:

To be associated with the organization that provides me an opportunity to show my skills and abilities and improve my knowledge with the latest trends and to be a part of the team that works dynamically towards the growth of the organization.

PROFESSIONAL EXPERIENCE:

Period : 4th November 2019 to 28th January 2021
Designation : AAM ROK Karnataka
Employer : LG Electronics India Private Limited
Job profile : Appointing distributor looking out for primary
Secondary & End to End sellout operations of
ROK Karnataka Motivating the team &
outlets to achieve targets

Period : 21st June 2018 to 31st October 2019
Designation : ASM North Karnataka
Employer : United Telelinks (Bangalore) Limited (UTL)
Job profile : Appointing distributor looking out for primary
Secondary & End to End sellout operations of
North Karnataka Motivating the team &

A class outlets to achieve targets
Looking after Outlets Sellout.

Period : 6th September 2016 to 15th March 2017
Designation : APM (Area Program Manager) Karnataka
Employer : LeEco Ecosystems
Job profile : End to End sellout operations of Karnataka
Managing TLS ISD &)Outlets of North Karnataka
Visiting the outlets.

Period : 5th April 2016 to 5th September 2016
Designation : ASM North Karnataka
Employer : Huawei India PVT LTD (Ikya)
Job profile : Appointing distributor ISD TSM
Motivating the team to achieve targets by sales
Looking after Primary Secondary Sellout &
Marketing.

Period : 1st April 2015 to 1st April 2016
Designation : Branch Incharge (Lava, Xolo, Vivo)
Employer : Atul Enterprises (BGM)
Job profile : Managing the team of ASM & DSE
Motivating the team to achieve targets by sales
Looking after Secondary orders & Collection

Period : 10th September 2014 to 31st March
Designation : Sales Officer (Panasonic)
Employer : Mahaveer Infoway LTD (Hubli)
Job profile : Managing the team of Promoters
motivating the team to achieve targets by counter
Looking after Secondary orders & Payments

Period : 1st March 2013 to 10th September 2014
Designation : Store Manager
Employer : Sangeetha Mobiles PVT LTD SS
Job profile : Managing the team of CCO & Promoters
motivating the team to achieve targets

Period : 21st June 2010 to 10th Feb 2011
Designation : Retail sales Officer
Employed : LG GSM
Job profile : Managing a team of 15 Promoters to achieve the Company targets by counter sales. Sending reports Taking Primary & Secondary orders & RTGS done. For Hubli Gadag & Dharward area.

Period : 1 year
Designation : Asst Manager
Employer : Jewel Square Mall (Pune)
Job profile : Managed a team, to go everything smooth In the mall.

Period : 2 years
Designation : Sales Executive
Employer : Nokia
Job profile : Attending the walk in customers and achieving the Monthly targets. And reporting the company on Daily bases.

Period : 2 year
Designation : PA for P.G coordinator
Employer : VTU Belgaum
Job profile : Attending the students solving their problems Taking care of the collage.

EDUCATIONAL QUALIFICATION:

Institute / College	Examination	Year of Passing
Poona University	B.Com	Passed 2011
Vidya Bhawan Jr College	H.S.C.	Feb. 2005
Stella Maries High School	S.S.C.	March 2003

EXTRA CURRICULAR ACTIVITIES:

Sports : Represented school and college for badminton and Basketball in interschool and intercollege during 2002 and 2004.

Elocution & Debate: Won best captain of the year in 2003.
Won best student in the year 2002.

CULTURAL ACTIVITIES : Active participations for dancing & singing

COMPUTER SKILLS : MS-Office Excel & Internet

PERSONAL DETAILS:

Date of Birth : 14th November 1986

Sex : Female

Marital Status : Married

Hobbies : Traveling and Cooking

Languages known : Fluent in English, Hindi, Marathi, Kannada, Konkani & Tamil.

Dated:

Place: Hubli

SUMATI.S.RAO

