

# CV/ Resume

- Name: Ankit Prabhakarrrao Shinde
- Mobile NO : 8605858159
- Email id : ankitshinde096@gmail.com

## Objective:

To have a challenging career that helps in achieving organizational objectives along with my personal development.

## Work Experience:

- Organization – Trade India com/ Infocom Network Limited.
- Role- Assistant Manager / Key Account Manager  
Tenure: Dec 2019 to April 2021.

### Duties:

Managing and attending Clients.

Meeting on day to day basis.

Annalise the issues of client.

Provide the best solution.

Take care of customer satisfaction.

Led generation and maintaining customer relationship.

Problem solving by every means.

- Organization – Reliance Jio
- Role- Jio Point Manager (JPM)
- Tenure : May 2018 to Nov. 2019.

### Duties

Handling prepaid distribution.

Jio Phones And Wi-Fi Modem Sales



Targeted toward MNP and New Customer Acquisition.

Maintain Proper service in market for Prepaid and jio phone

Revenue Generation.

Managing Channel Partners.

Profile:-

Managing Distribution Channel with a fleet of 2 distributors and 4 Sales Executives.

Encountering the challenges associated with retail and sales.

### Educational Details :

Qualifications	Course Name	Branch /Discipline	University	Percentage
B.Com	Bachelor's degree of commerce	commerce	RTMNU Nagpur	51.05%
HSC	12th	Science	Nagpur	48.62%
SSC	10th	Science	Nagpur	69.75%

### Personal Information :

**Name:** Ankit Prabhakarrao Shinde

**Date of Birth:** 28th Oct 1996

**Languages Known:** Marathi, English, and Hindi **Permanent Address:** At Post. Wardha Tah. Wardha Dist. Wardha, Maharashtra 242001

**Mobile No:** 8605858159

**Email Id :** [ankitshide096@gmail.com](mailto:ankitshide096@gmail.com) **Other Objectives :**

- Personal Strengths: Confidence, Hard work, Positive Attitude, Punctual, Enthusiastic.
- Hobbies: Travelling, Photography, Internet Surfing, and Playing cricket

### Declaration

➤ I hereby declare that all furnished information made here are true and correct to the best of my knowledge and belief.

- Place :
- Date : ( Ankit Prabhakarrao Shinde )

