

CURICULAM VITAE

Saroj Shripal Nishad

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OBJECTIVE

To work in a challenging and fast paced environment, leveraging my current knowledge with many learning opportunities, I have a good work ethic and ability to work well in a team and individual environment .

TOTAL EXPERIENCE

8 Years

COMPANY

WORKED WITH AIRPAY PAYMENT SERVICE PVT LTD AS ASSISTANT MANAGER

Scence 1 June -2020 to 30th April-2021, location—Nagpur, Chandrapur, Wardha .

JOB DESCRIPTION

- Handling sales team, daily visiting minimum 25-30 outlets.
- Distributor appointment, New Merchant appointment.
- Distribution channel management .
- ROI calculation

COMPANY

RELIANCE JIO as ASSISTANT SALES MANAGER

From 07/07/2017 to 11/02/2020, Location -Nagpur and Wardha district .

JOB DESCRIPTION

- Team handling of 12 sales Executive and 12 sales officer. daily visiting minimum 30-40 outlets.
- Sales and distribution channel management.
- ROI calculation, sales forecasting ,Sales budget management.
- Sales and service management.
- Company Retail store operation.

COMPANY

TTK Healthcare LTD, as Trainee Sales Executive

From 18/07/2016 to 25/05/2017 Location:-5-DISTRICT
Akola, Yatmal, Amravati, Buldhana, Washim.

JOB DESCRIPTION

- Handeling team of 6 sales Executive and 6 sales officer. daily visiting minimum 25-30 outlets.
- Sales and distribution channel management.
- Scheme Management and sales forecasting.

COMPANY

COCA COLA INDIA (superior drinks Pvt Ltd. Nagpur) as Sales Executive

From 1/09/2012 to 7/06/2016 locattion District-Wardha Yatmal Nagpur.

JOB DESCRIPTION

- Handeling Sales team of 5 sales officer. daily visiting minimum 30-35 outlets.
- Managing Retail sales operations.
- Distribution Channel Management.
- Promotion activities management.
- ROI calculation of Distributor.

TECHNICAL QUALIFICATION

- MS-CIT Passed with 80%.
- N.C.C. 'C' set Completed as JUO

PROJECT DONE

- 2 month experience in **BILT Graphic Paper Product Ltd**, (2012) while performing my MBA (Marketing) summer internship **project on 'Sales and Distribution channel'**.

ACHIVEMENTS

- Certificate in district level weight- lifting (2009).
- Best sportsman award in graduation level (2010).
- Certificate in athletics.
- Junior under officer in NCC 'C' set (2010).
- As a team member of International seminar held on 2011 by Dnyansagar Institute of Management and Research, Pune (2012).

INTEREST/ HOBBIES

- Reading Newspaper, Traveling, Athletics (100m running) and Leadership.

SKILLS

- Team handling and team work.
- Distribution channel management.
- Promotional activities program management.
- New products launching and Branding.
- New distributor appointment.
- Team Recruitment .
- Good command over Excel , Word , Power Point Presentation and Data Preparation.

EDUCATIONAL QUALIFICATION

Year of Passing	Qualification	Board / University
2011-13	MBA (Marketing)	Pune
2010-11	PGDBM	Nagpur
2010-11	Diploma in water & soil treatment	Nagpur
2010	BSc (Chemistry, Botany, Zoology)	Nagpur
2007	HSC (Bio-Maths)	Nagpur
2005	SSC (English)	Nagpur

PERSONAL

DETAILS

Date of Birth :- 26th Feb 1986 **Gender :-** Male **Martial Status:-** Married

Languages :- Read/Write/Speak :- Marathi, Hindi, English

Address :- plot no. 26 chickhli layout, behind lucky chicken center, Uday nagar square
Nagpur, Maharashtra pin -440024.

Declaration:-

I here by declare that the above information furnished by me is true to my knowledge.

Place

Date : _____

Place: _____

SAROJ SHRIPAL NISHAD