**Curriculum Vitae**

**Rakesh Tripathi**

Dhawari Gali No.1 Satna (M.P.)

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**CAREER OBJECTIVE**

Seeking a challenging position in a large organization in India or abroad where with my problem solving and adjustability skills, I can provide service to the organization effectively such that it would be mutually rewarding.

**EDUCATION**

* Bachelors of Art from A.P.S. University, Rewa (M.P.) (2006)
* Higher Secondary from M.P. Board Bhopal (2003)
* High School from M.P. Board Bhopal (2001)

**WORK EXPERIENCES :**

**A competent professional with diverse experience of approx 10 years in Sales & Business Development.**

**Currently working with FINO Payment Bank**

Since Aug.18-Present

Location –Damoh

Job Profile – Block Sales Officer

**Job Responsibility :**

* Maintaining good relation with our Distributors, Dealers and regularly looking after new opportunity for expansion of Business Horizon.
* Formulating strategies & reaching out to the unexplored market segments for business expansion.
* Planning tertiary sales targets which would be key for achieving Secondary and Primary Values.
* Maintaining healthy & cordial relationships with the channel partner for expanding business & resolving the queries & complaints for high customer satisfaction.

**Experience**

* One Years Experience as a C.S.O. (Customer Support Officer) from Emphasis Indore,(2006)
* Two years Exp. as a Branch Manager in Blue Dart Express, DHL, Satna (M.P.) (2007)
* Two years Exp. as a Block Co-ordinator in FINO (Financial Inclusion Network & Operations Ltd.) Satna (M.P.) (2009)
* 6 Month Exp. as a D.S.E. in Tata Docomo Satna (M.P.) (2012)
* 5 Year Exp. as a R.S.O. (Rural Sales Officer) in Tata Docomo Rewa (M.P.) (2013)

**COMPUTER KNOWLEDGE**

* Basic knowledge of computer.
* MS Office, Excel
* P.G.D.C.A. from Aisect Satna (M.P.)
* I.A. (Industrial Accountant) from I.C.A. Satna (M.P.)

**EXTRA ACTIVITES**

* Interacting with new people.
* Cricket & listening music
* Travelling

**INTERESTS**

* I want to implement theoretical knowledge with my extra skills. My interest is in interaction with peoples, am also interested in understanding about customer’s interest as well as the organization too.

**PERSONALITY FEATURES**

* Ability to work in teams
* Ability to handle pressure
* Self Motivated

**LANGUGE KNOWLEDGE**

* Hindi
* English

**PERSONAL DETAILS**

Name: Rakesh Tripathi

Date of Birth: 01/07/1984

Sex: Male

Marital Status: Married

Hobbies: Playing Cricket & Chess

Fathers Name: Shree Mahendra Prasad Tripathi

Mothers Name: Mrs. Kusum Kali Tripathi

Permanent Address: Dhawari Gali No.1 Satna (M.P.)

**DECLARATION**

I hereby declare that the information provided above is true to the best of my knowledge.

PLACE:

DATE:

SIGNATURE:

(Rakesh Tripathi)