**RESUME**

**SANDIP PARSHURAMKAR**

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**Contact: 07020336611**

**Seeking a position in your organization to utilize my academic skills and acquired abilities for implementing practical solutions.**

# Professional Experience

**KEY SKILLS** : Strong organizational and time management skills; specifically documentation of all issues, communication with customers and transporters & channels. Able to use systematic approach in decision-making &Managing Processes, knowledge of the following operations areas – distribution, inventory planning, scheme analysis, materials management & team handling , Promoting Process Improvement, Reporting Skills & Motivating Others, Beat knowledge & product knowledge

Company : **HRI INDIA PVT. LTD.**  ***Present Working***  
Designation : Sales Representative

Tenure : 9th Dec 2020

**Job Profile** :

* System implementation
* Responsible for performance of Primary and Secondary Sales
* Damage Verification & Claim Settlement
* Supervision of scheme implementation
* Payment & Outstanding under control
* Analysis of dealer performance & decision on appointment & change
* Will take the stock statement & submit to respective Manager
* Will ensure best utilization of POP material to senior team.

Company : **RELIANCE JIO INFOCOM LTD**   
Designation : Jio Point Manager

Tenure : 16th Nov 2017 to 8th Dec 2020

**Job Profile** :

* Develop the Jio point market
* Identify & on-board channel partners
* Ensure stock availability and visibility in retail outlets
* Monitor, evaluate, train the team and channel partners
* Service retailers as per beat plan.
* Maintain supply chain stability also responsible for doing Primary & Secondary.
* Ensure timely processing of all inbound and outbound material activities.
* Provide training, coaching, and support to assigned personnel to enable them to effectively perform their jobs.
* Responsible for monthly basic stock audit and review
* Evaluate service levels, review processes and procedures, identify areas for improvement, and establish and execute action plans.
* Manage inventory accuracy via planned cycle count, monthly inventory reconciliation, inventory analysis and related reports.
* Direct or coordinate purchasing warehousing distribution, or financial forecasting service or activity to limit costs and improve accuracy customer service and safety.

Company : **RELIANCE JIO INFOCOM LTD.**   
Designation : Store Manager

Tenure : 30th June 2015 to 15th Nov 2017

**Job Profile** :

* Manage day to day activities of store operations (SAP & Fiori).
* Ensure a delightful customer experience at store.
* Acquire new customers.
* Responsible for achieve acquisition & revenue targets.
* Ensure daily cash deposit.
* Manage inventory accuracy via planned cycle count, monthly inventory reconciliation, inventory analysis and related reports.
* Responsible for Make GRN,STN ,Sales invoice & MRN

# Education

* **B.E.** fromM.I.E.T. Gondia (Perusing Final year)
* **12th** from R. J. Lohiya High. School & Jr. Collage Soundad
* **10th** from R. J. Lohiya High. School Soundad

## Soft Skills

* Familiarity with the territory
* Product sales knowledge
* Distribution handling skills
* Exposure in Organizational Management and Financial Administration
* Knowledge in Supply chain management and Inventory Management Modules
* **MS Office (Excel, Word, Power Point, Outlook)**

## Additional Capabilities

* Hard Working & Dedicated
* Strong Decision Making Power
* Ability to Manage Multiple Projects at Same Time.
* Flexible Schedule.
* Exceptional Oral and Written Communication Skills.
* Sales and customer handling.

## Extra-Curricular Activities

* Active participation in the city’s cultural & youth festivals for various events.
* Active organizer of the college’s youth festivals" **FEASTA** ".

## Personal Detail

Name : SANDIP RAGHUNATH PARSHURAMKAR

Address : Poonatoly, Gondia (MH)

Date of Birth : 09st Dec. 1995

Nationality : Indian

Gender : Male

Marital Status : Single

Languages Known : English, Hindi, & Marathi

## Declaration

I hereby declare that the information furnished above is true to the best of my knowledge and belief.

Date:

Place: Gondia

Yours Sincerely

**SANDIP PARSHURAMKAR**