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| **Resume Summary** |

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| **19YEARS OF HARD CORE SUCCESSFUL SALES EXPERIENCE IN TELECOM** |
| |  |  | | --- | --- | | **Contact Information** |  | |
| |  |  | | --- | --- | |  | | | **Ravendra Shrivastava** Meera Niketan, bardadeeh Road Mukhtiyarganj, SATNA M.P. 485001 | **Email:** ravendrabharat@gmail.com **Mobile:** 91-9981048551 **Current Location:** Satna | |
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| |  |  | | --- | --- | |  | | | **Work Experience** | 19 years | | **Skills** | Distributor Handling,Primary,Secondary&Tertiary | | **Industry** | Telecom | | **Category** | Sales | | **Roles** | Territory Manager | | **Current Employer** | Radio Emporium Pvt. Ltd. (REALME) | | **Previous Employer** | Uppal Sales Pvt. Ltd. (MICROMAX) | | **Highest Degree Held** | B.A., | | **Preferred Job Location** | In Vindhya pradesh | |  |  | |
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| |  |  | | --- | --- | | **Domain Knowledge** |  | |
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| |  | | --- | | Vindhya pradesh (urban & ruler) | |  | |
| |  |  | | --- | --- | | **Detailed Resume** |  | |
| |  | | --- | | **RAVENDRA SHRIVASTAVA**  **Mobile :** 9981048551  **Email :**  ravendrabharat@gmail.com  **PERSONAL INFORMATION**  **19years of hard core successful sales experience telecom Industries with reputed organization like**  **Bharat Distributions (Jabalpur), Uppal Sales Pvt. Ltd.(Rewa), Trust Marketing (Jaipur) & Radio Emporium (Jabalpur)**  **(NOKIA,SONY,GIONEE, MICROMAX & REALME), With Complete Territory knowledge of both Rural and Urban Market of Vindhya pradesh**  **Area.**  **CURRENT JOB:**  Name of Organization- Radio Emporium Pvt. Ltd. (REALME)  Period – April 2019 to Till Sept.2020  Designation – Territory Manager  H.Q.-SATNA  Job Profile - 1. Achievement of target Primary Secondary & Tertiary  2. Ensuring availability of company product.  3. Reporting about competitor products.  4. Developing new towns by appointing new Retailers.  5. handle our team & manage them and motivate and direct them  **ACHIVEMENTS:**  ï‚· **NETWORK & DISTRIBUTION**- I have increased the Distribution Network of given area  ï‚· **BUSINESS GROWTH-** I have increased the overall business through increasing product range successfully in my area.  *;* ***Volume target fulfill yearly appro 7 corers****.*  **PREVIOUS JOB**:  **(1)Name of Organization**-**Radio Emporium Pvt. Ltd. (REALME)**  Period – Mayl 2019 to Sept. 2020  Designation – Territory Manager  H.Q.-SATNA  **(2)Name of Organization**-**Uppal Sales Pvt.Ltd. (MICROMAX)**  Period – April 2018 to march 2019  Designation – Territory Manager  H.Q.-SATNA  **(3)Name of Organization**-**Trust Marketing (GIONEE)**  Period – January 2015 to March 2018  Designation – Territory Manager  H.Q.-SATNA  **(4)Name of Organization**-**Uppal Sales Pvt.Ltd.(NOKIA, SONY,GIONEE)**  Period – SEP 2010 to DEC 2014  Designation – Team Leader  H.Q.-SATNA  **(5)Name of Organization** – **Bharat Distributions ( NOKIA)**  Period - OCT 2005 to AUG 2010  Designation – Team Leader  **(6)Name of Organization** – **Star Link PCO Monitor**  Period - Jan 2002 to OCT 2005  Designation - Sales Representative  **PERSONAL INFORMATION**  Father's Name – Harish Kumar Shrivastava  Mother’s Name =Meera Shrivastava  Date of Birth - 25 SEP 1975  Gender - Male  Nationality -India  Marital Status - married  Permanent Address – Meera Niketan,Bardadeeh Road , Mukhtiyarganj , SATNA (M.P.)  Mobile - 9981048551  Qualification - B. A. from /A.P.S. University,Rewa(M.P.),    Date :  Place : SATNA **(Ravendra Shrivastava)** | |  | |