

RESTORATION HARDWARE

T R A D E

RESIDENTIAL HOSPITALITY COMMERCIAL

We'd like to take this special opportunity to introduce you to our Restoration Hardware-Trade business and what we stand for.

EXCEPTIONAL DESIGN

From the very first sketch to the launch of a new product, design quality is paramount in our business. Our in-house product design team ensures we are constantly developing high quality, long-lasting and beautifully designed products.

UNPARALLELED QUALITY

We seek out the finest artisans worldwide to manufacture our products to the exacting standards we demand. From our faucets and fittings that feature state-of-the-art drip-defying, washer-less ceramic valves from Germany to our bath lighting products that are hand-polished and richly plated in multiple finishes, no corner is cut in terms of quality materials and manufacturing.

UNPRECEDENTED VALUE

We leverage our unique position as a multi-million dollar, multi-channel retailer to offer our Restoration Hardware-Trade customers beautifully designed, unparalleled quality products at production prices

UNIQUE TRADE PARTNERSHIP

Our Restoration Hardware-Trade business provides tailored products and services directly to Hospitality Residential and Commercial trade customers - special trade buying privileges, competitive volume-based discounts on large projects and specialized service through our dedicated trade sales and customer service teams. We're open to doing things differently - especially providing unique solutions to help you differentiate your project and allow you to capitalize on our brand strength.

BATH

BATH FAUCETS, FITTINGS, HARDWARE, ACCESSORIES AND FURNITURE



OUTDOOR

OUTDOOR FURNITURE, UMBRELLAS, PLANTERS, LANTERNS AND TEXTILES



LIGHTING

CHANDELIERS, ENTRY LIGHTING, BATH SCONGES, PENDANTS, FLUSHMOUNTS, FLOOR, TABLE AND TASK LAMPS AND OUTDOOR LIGHTING



HARDWARE

KNOBS, PULLS, HOOKS, HINGES AND LATCHES AND DOOR HARDWARE



OUR CUSTOMERS

While you may know us as a retailer, our Restoration Hardware-Trade business has completed many trade installations for large Hospitality, Residential and Commercial customers in North America and elsewhere.

PRODUCT SUPPLY & PRICING

HOSPITALITY

Rosewood Hotels	Dallas, TX
Napa Valley Lodge	Napa, CA
Calistoga Ranch	Calistoga, CA
Ritz Carlton - Atlanta	Atlanta, GA
Roaring Fork Club	Aspen, CO
W Hotel-Westwood	Los Angeles, CA
W Hotel-Buckhead	Atlanta, GA
Marriott-SouthPark	Charlotte, NC
Carneros Inn	Napa, CA
Grand Wailea	Maui, HI
Mondrian	Los Angeles, CA
Windjammer Landing	St. Lucia
Ritz Carlton	Key Biscayne, FL
Huntington Hotel	San Francisco, CA
Hilton - Beverly Hills	Los Angeles, CA
Carlton Hotel	New York, NY
St Regis	Anguilla
Trump Towers	Chicago, IL

RESIDENTIAL

Hearthside Homes	Newport, CA
Gentry Construction	Westhampton, NY
Gilbane	Providence, RI
Discovery Land Co	Scottsdale, AZ
Ironwood	Delray Beach, FL
Four Seasons Estates	Miami, FL
Wonderworks	New York, NY

SPECIAL ORDERS

All of our trade customers are encouraged to order in bulk. We determine our pricing on a project-by-project basis. Depending on the product and large quantity you require, our special order pricing can be anywhere from 30%-50% discount from full retail, or greater. Our lead time for special trade orders is approximately 120 days.

QUICK SHIP

While our standard Restoration Hardware-Trade lead time for delivering most products is 120 days, we realize that trade customers often need products more urgently. We have a core range of Quick Ship bath and outdoor products in stock at all times that can be delivered to your project within 1-2 weeks. Our quick-ship products are offered at a 25-35% discount from full retail.

TRADE-ONLY PROMOTIONS

We run many trade-only promotions throughout the year. The product is in stock and the discount is usually about 35% off full retail. We may have upward of 50 units of a product available, and there is no minimum order required. Promotional pricing is while supplies last.

SAMPLES & MODEL PRODUCTS

We use stock set aside for our retail business to satisfy a trade customer's requirements for samples and model room/home products. These products are offered at a 10% discount from full retail.

RETAIL PRODUCTS

On a case-by-case basis, we can sometimes use stock set aside for our retail business to satisfy a trade customer's requirements for an urgent order (that can't wait to be special ordered), a very small order or where the customer's requirements don't meet our minimum order quantity requirements. These products are offered at a 10% discount from full retail.