



## Applied Agentic AI for Organizational Transformation

### Glossary

#### Module 1

**A/B Testing:** An experimentation method where two variations (A and B) are compared to see which performs better—commonly used in digital marketing, UX design, and AI-driven personalization.

**Agentic AI:** An AI system that autonomously sets and pursues goals with limited human supervision, coordinating multiple specialized agents to complete complex tasks.

**AI Agent:** A software entity capable of independently performing tasks or making decisions on behalf of a user or system.

**AI Assistant:** An interactive software agent, often powered by generative and predictive AI, that supports users with tasks, information retrieval, and decision-making.

**API (Application Programming Interface):** A set of rules and tools that allow software systems to communicate. In AI, APIs are commonly used to access models (like GPT or DALL·E) from other applications.

**Caching:** A technique where frequently used data or responses are temporarily stored for faster access, reducing the need to recompute or fetch the same information repeatedly.

**Chatbot:** A conversational software application designed to interact with users via text or speech, often leveraging Generative AI and natural language processing to simulate human dialogue.

**Chain-of-Thought Prompting:** A prompting method that guides language models to produce step-by-step reasoning chains, thereby simulating the human thought process for problem solving.

**Data Centers:** Large facilities that house servers and infrastructure used to store, process, and run cloud-based services—including AI models and digital tools.

**Deep Learning:** A branch of machine learning using neural networks with many layers to learn hierarchical representations of data, excelling at tasks like image and speech recognition.

**Digital Transformation:** The process by which organizations use digital technologies—like AI, cloud computing, and automation—to fundamentally change operations, services, or customer experiences.

**Discriminator (GANs):** The second part of a GAN, the discriminator evaluates data and decides whether it is real (from training data) or fake (from the generator), pushing the generator to improve.

**Fine-Tuning:** The process of taking a pre-trained AI model and training it further on a smaller, domain-specific dataset to improve its performance for a particular task or brand.

**Generative Pre-trained Transformer (GPT) Model:** A transformer-based language model pre-trained on large amounts of text and fine-tuned for specific tasks

**Generator:** In a Generative Adversarial Network, the generator is the neural network that tries to create fake (but realistic) data—like images—to fool the discriminator.

**Graphics Processing Units (GPUs):** Specialized processors originally designed for rendering graphics but now essential for training and running AI models due to their ability to handle massive parallel computations.

**Hallucination:** The phenomenon where AI models generate incorrect or false information that appears plausible but has no basis in the training data.

**Large Language Models:** Deep-learning models trained on extensive datasets to understand and generate human-like language across diverse contexts.

**Long Short-Term Memory (LSTM):** A special kind of RNN (see definition below) designed to remember longer sequences by controlling what to keep or forget—often used in natural language tasks before transformer models became dominant.

**Machine Learning:** A subset of AI where algorithms learn from data to make predictions or decisions without explicit programming

**Mode Collapse:** A limitation in GANs where the generator starts producing only a narrow set of outputs, reducing creativity and diversity in the results.

**Natural Language Processing:** The field of AI concerned with enabling machines to understand, interpret, and generate human language.

**Neural Networks:** Computational models composed of interconnected layers of nodes (“neurons”) that process input data and adjust internal weights to recognize patterns and make classifications

**Predictive AI:** AI systems focused on forecasting future outcomes—such as customer behavior or equipment failures—by analyzing historical data and identifying trends.

**Pre-Training:** The initial training phase where a large language model ingests vast, general-purpose data (e.g. books, articles) to learn broad patterns before any specialization

**Probabilistic:** Describing systems or models that use probability distributions to represent uncertainty and make predictions based on likelihoods.

**Prompt Engineering:** The practice of designing and refining model inputs (prompts) to elicit desired outputs, ensuring clarity in instructions and context.

**Recurrent Neural Networks (RNNs):** A type of neural network designed to handle sequential data by passing memory from one step to the next—used in early AI models for tasks like speech and language.

**Reinforcement Learning:** A learning paradigm where AI models learn optimal behaviors by receiving rewards or penalties from interactions within an environment

**Self-Attention:** A mechanism within transformer architecture where each token in a sequence weighs every other one in parallel to decide which ones matter most for understanding its meaning

**Tokens:** Units of text (often 3–4 characters or 0.75 words) that language models process. Both your input and the AI’s output are measured in tokens, which affect cost and model limits.

**Turing Test:** A test proposed by Alan Turing in 1950 to determine if a machine’s conversational behavior is indistinguishable from that of a human evaluator.

**Vectors:** A mathematical representation—often a list of numbers—that encodes features of data (such as words or images) for processing by machine-learning models.

**Weights:** Numeric parameters in neural networks that are adjusted during training to minimize errors and determine the strength of connections between neurons.