



Sales Performance Analysis: Actual vs. Target Dashboard



Explore a comprehensive Sales Person Performance Dashboard highlighting crucial Key Performance Indicators (KPIs). Gain insights into individual sales performance through a range of essential metrics, empowering informed decision-making and strategic planning.

Months

All

Team

Delish

Tempo

Jucies

Yummies

Overview



Total Sales Acutal trended down, resulting in a 14.54% decrease between Sunday, January 1, 2023 and Thursday, February 1, 2024.

Total Sales Acutal started trending down on Wednesday, November 1, 2023, falling by 24.87% (\$382,428) in 3 months.

\$19M
Total Sales Acutal

\$2M
YTD Sales Acutal

\$19.32M
Total Sales Traget

\$3M
YTD Sales Target

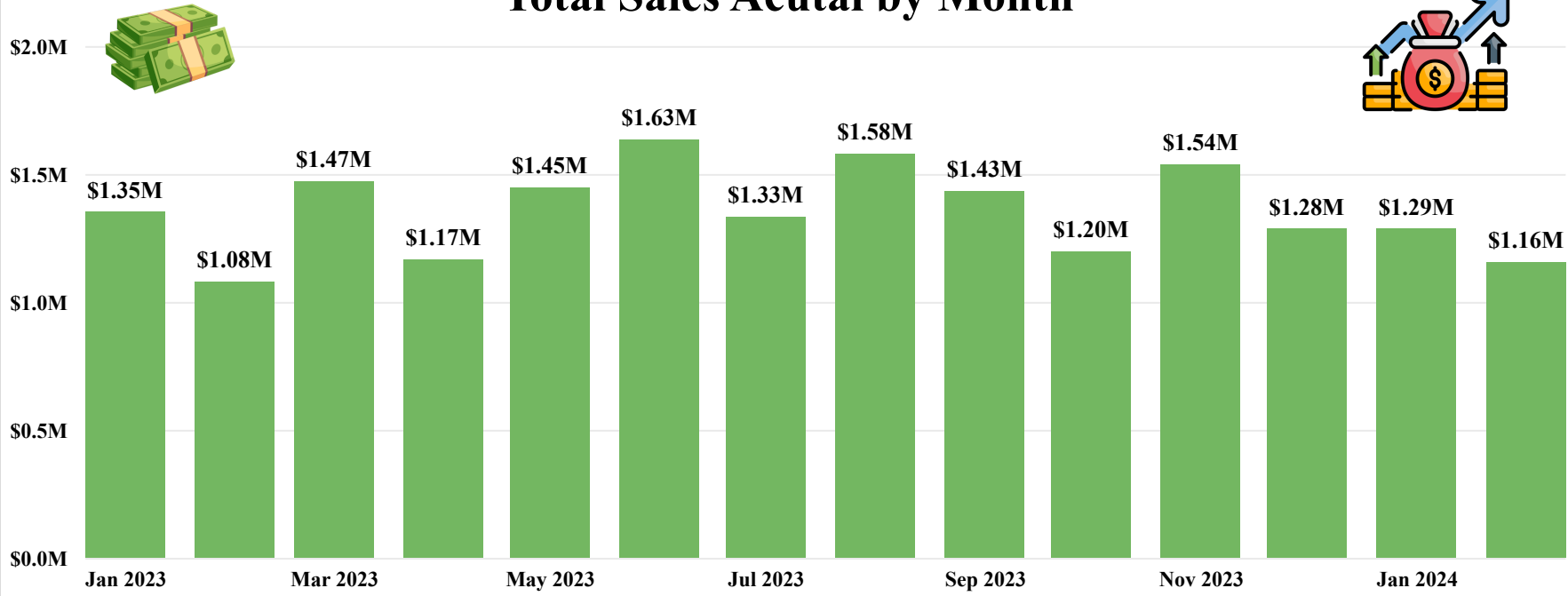
(\$366.86K)
Variance

(\$112.7K)
YTD Variance

1.9%
Variance Pct Label

-4.41%
YTD Variance %

Total Sales Acutal by Month



Picture	Sales person	Actual	Traget	Variance %		Trend
	Dennison Crosswaite	\$786K	\$775.5K		1.3%	
	Oby Sorrel	\$786K	\$762.6K		3.0%	
	Brien Boise	\$791K	\$848.1K		-6.7%	
	Mallorie Waber	\$783K	\$836.1K		-6.3%	
	Curtice Advani	\$750K	\$708K		5.9%	
	Wilone O'Kielt	\$744K	\$776.8K		-4.2%	
	Barr Faughny	\$808K	\$787.2K		2.7%	
	Van Tuxwell	\$801K	\$858.3K		-6.7%	
	Gunar Cockshoot	\$846K	\$872.5K		-3.0%	
	Roddy Speechley	\$732K	\$716.2K		2.2%	
	Beverie Moffet	\$760K	\$740.2K		2.7%	
	Ches Bonnell	\$761K	\$803.2K		-5.3%	
	Kaine Padly	\$767K	\$703.9K		9.0%	
	Husein Augar	\$712K	\$731.5K		-2.7%	
	Jehu Rudeforth	\$707K	\$738.8K		-4.4%	
	Karlen McCaffrey	\$731K	\$723K		1.1%	
	Dotty Strutley	\$708K	\$710.7K		-1.6%	

Total Sales Acutal and Total Sales Traget by Sales person

