

Store Manager equipped with extensive experience in automotive sales management. Employs excellent leadership skills and multi-tasking strengths. Demonstrated ability to improve store operations, increase top line sales, and reduce costs. Highlights Results-oriented Revenue generation Business development Effective marketing Organisational capacity Operability and commitment Ability to motivate staff and maintain good relations Resistance to stress Good manners Education Bachelor of Science: Automotive Technology - 2014 Technical Institute, NY Hobbies Playing chess - great way to unwind, destress, and keep the mind sharp. Experience 09/2015 to 05/2019 Store Manager LUXURY CAR CENTER, New York Motivate and coach employees to meet service, sales, and repair goals. Create and modify employee schedules with service levels in mind. Recruit and hire top mechanics, service advisors, and sales people. Maintain detailed logs and reports of services performed, profit, and budget information. Help out in sales and repair areas as needed and maintain comprehensive current knowledge of operations. 09/2014 to 09/2015 Store Manager JAPAN CAR CENTER, New York Answered customer questions and resolved service issues in a timely manner. Diagnosed customer issues by asking probing questions and write up repair orders. Ordered supplies and kept inventory at optimal levels. Coordinated equipment repairs and maintenance. Elizabeth Holmes +1 (970) 333-3833 elizabeth.holmes@coolfreecv.com