Houses

August 8, 2020

1 Introduction

Lab 2 focuses on Time Series Forecasting. First we focus our attention on four metro areas in Arkansas. The metro areas have different zipcodes associated with them, so we have to aggragate the data by metro area in order to be able to visualize the trends over time per metro area. Secondly, the lab asks us to find which three zipcodes we should invest in. The lab does not crearly state the metrics necessary to do choose, but through simple analysis, we can determine the best metric for the job.

2 Imports

```
In [1]: import pandas as pd
    import numpy as np
    import matplotlib.pyplot as plt
    import seaborn as sns
    import statsmodels.api as sm # statistical models (including regression)
    import statsmodels.formula.api as smf # R-like model specification
```

3 Path

```
In [2]: pwd
Out[2]: '/Users/ramosem/Documents/SyracuseUniversity/4th_Quarter/IST718/Lab2'
In [3]: path = '/Users/ramosem/Documents/SyracuseUniversity/4th_Quarter/IST718/Lab2/'
```

4 Read Data

```
84654
                              60657
                                             Zip
                                                               ΙL
1
                      1
                                                         IL
                                                                     Chicago
2
                      2
      61637
                              10023
                                             Zip
                                                         NY
                                                               NY
                                                                    New York
                      3
3
      91982
                              77494
                                                         TX
                                                               TX
                                             Zip
                                                                        Katy
4
                      4
      84616
                              60614
                                             Zip
                                                         IL
                                                               IL
                                                                     Chicago
                                Metro
                                              CountyName
                                                           1996-01-31
0
        New York-Newark-Jersey City
                                        New York County
1
            Chicago-Naperville-Elgin
                                             Cook County
                                                             364892.0
                                                                        . . .
2
        New York-Newark-Jersey City
                                        New York County
                                                                  NaN
                                                                        . . .
   Houston-The Woodlands-Sugar Land
3
                                          Harris County
                                                             200475.0
                                                                        . . .
4
            Chicago-Naperville-Elgin
                                             Cook County
                                                             546663.0
                2019-07-31
                             2019-08-31
                                          2019-09-30
                                                                     2019-11-30
   2019-06-30
                                                        2019-10-31
0
    1413747.0
                 1405862.0
                              1402547.0
                                            1390420.0
                                                         1381621.0
                                                                      1375725.0
1
     974693.0
                  975616.0
                               975734.0
                                             975251.0
                                                          974238.0
                                                                       973104.0
2
    1528603.0
                 1514894.0
                              1502233.0
                                            1492429.0
                                                         1486122.0
                                                                      1480426.0
3
     335536.0
                  335878.0
                               335940.0
                                             336092.0
                                                          336119.0
                                                                       336083.0
4
    1207765.0
                                            1206304.0
                                                         1204013.0
                 1208853.0
                              1208481.0
                                                                      1201182.0
   2019-12-31
                2020-01-31
                             2020-02-29
                                          2020-03-31
0
    1374714.0
                 1381453.0
                              1385737.0
                                            1389268.0
1
     971908.0
                  972038.0
                               973671.0
                                             975642.0
2
    1476509.0
                 1478980.0
                              1479301.0
                                            1474994.0
3
     336154.0
                  335860.0
                               336037.0
                                             336483.0
4
    1198879.0
                 1198277.0
                              1199900.0
                                            1200980.0
[5 rows x 300 columns]
```

PreAnalyze

```
In [7]: df['RegionID'].nunique()
```

Out[7]: 30464

In [8]: df.describe()

```
Out[8]:
                                                               1996-01-31
                                                                              1996-02-29
                     RegionID
                                    SizeRank
                                                RegionName
        count
                30464.000000
                               30464.000000
                                              30464.000000
                                                             1.322400e+04
                                                                            1.347200e+04
                80411.444032
                               15971.949875
                                              48773.301110
                                                             1.287668e+05
                                                                            1.284274e+05
        mean
        std
                25500.467961
                                9602.814124
                                              27437.793823
                                                             8.932606e+04
                                                                            8.923079e+04
        min
                58001.000000
                                    0.000000
                                                501.000000
                                                             1.067200e+04
                                                                            1.065500e+04
        25%
                68822.750000
                                7688.000000
                                              25867.250000
                                                             7.188575e+04
                                                                            7.167675e+04
        50%
                                15497.000000
                79170.500000
                                              48313.500000
                                                             1.083435e+05
                                                                            1.078815e+05
        75%
                89238.250000
                                24073.000000
                                              71740.500000
                                                             1.604298e+05
                                                                            1.598525e+05
               753844.000000
                               35187.000000
                                              99929.000000
                                                             1.749532e+06
                                                                            1.744909e+06
        max
                  1996-03-31
                                1996-04-30
                                               1996-05-31
                                                              1996-06-30
                                                                             1996-07-31
               1.351000e+04
                             1.353200e+04
                                             1.361700e+04
                                                            1.365200e+04
                                                                           1.367500e+04
        count
```

```
1.283393e+05
                    1.283755e+05
                                   1.284372e+05
                                                  1.284450e+05 1.287817e+05
mean
std
       8.908503e+04 8.891757e+04 8.878505e+04 8.866373e+04 9.173599e+04
                                                 1.059500e+04 1.047700e+04
       1.067300e+04 1.066800e+04
                                   1.067700e+04
min
25%
       7.167450e+04
                    7.179450e+04
                                   7.187400e+04
                                                 7.197175e+04 7.207500e+04
50%
       1.077805e+05 1.078935e+05
                                   1.078990e+05
                                                 1.080335e+05
                                                               1.082100e+05
75%
       1.596290e+05
                     1.595368e+05
                                   1.595160e+05
                                                  1.598925e+05
                                                                1.601715e+05
       1.726037e+06
                     1.696812e+06
                                   1.649586e+06
                                                  1.602308e+06
                                                                2.920398e+06
max
              2019-06-30
                            2019-07-31
                                           2019-08-31
                                                         2019-09-30
count
       . . .
            3.046400e+04
                          3.046400e+04
                                        3.046400e+04
                                                       3.046400e+04
            2.316270e+05
                          2.322013e+05
                                        2.328094e+05
                                                       2.334704e+05
mean
std
            2.744219e+05
                          2.745258e+05
                                        2.745434e+05
                                                       2.747149e+05
min
            1.051600e+04
                          1.056000e+04
                                        1.059900e+04
                                                       1.067800e+04
25%
            1.035932e+05
                         1.040092e+05
                                        1.043135e+05
                                                       1.046772e+05
50%
            1.608075e+05
                          1.614010e+05
                                         1.621690e+05
                                                       1.627390e+05
75%
            2.621595e+05
                          2.631830e+05
                                        2.641112e+05
                                                       2.649178e+05
            8.665174e+06
                          8.704005e+06
                                        8.653878e+06
                                                       8.558984e+06
max
         2019-10-31
                       2019-11-30
                                     2019-12-31
                                                    2020-01-31
                                                                  2020-02-29
       3.046400e+04 3.046400e+04
                                   3.046400e+04
                                                  3.046400e+04
                                                                3.046400e+04
count
mean
       2.341255e+05 2.347233e+05
                                   2.353932e+05
                                                  2.361603e+05
                                                                2.370185e+05
std
       2.748821e+05 2.751632e+05
                                   2.759450e+05
                                                  2.772066e+05
                                                                2.787410e+05
                                                               1.137200e+04
min
       1.073700e+04 1.086000e+04 1.103500e+04
                                                 1.121800e+04
25%
       1.049818e+05
                    1.052908e+05
                                   1.056270e+05
                                                  1.058540e+05
                                                                1.061430e+05
50%
                                                                1.655705e+05
       1.634350e+05 1.640095e+05
                                   1.645335e+05
                                                  1.650715e+05
75%
       2.658900e+05
                                                                2.692755e+05
                     2.666098e+05
                                   2.674230e+05
                                                  2.683828e+05
       8.451378e+06
                     8.356810e+06
                                   8.303433e+06
                                                  8.293072e+06
                                                                8.271645e+06
max
         2020-03-31
       3.046400e+04
count
mean
       2.378982e+05
       2.801460e+05
std
min
       1.149200e+04
25%
       1.064082e+05
50%
       1.660700e+05
75%
       2.702558e+05
       8.221444e+06
max
[8 rows x 294 columns]
```

6 Part 1:

In [9]: dates = df.columns.values[9:]

Provide an initial data analysis to include (but not limited to): Develop time series plots for the following Arkansas metro areas: Hot Springs, Little Rock, Fayetteville, Searcy Present all values from 1997 to present Average at the metro area level

6.1 Get the Subset of The Metro Areas

```
In [10]: cityOfInterst = ['Hot Springs', 'Little Rock', 'Fayetteville', 'Searcy']
In [11]: arCity = df.loc[df['Metro'].isin(cityOfInterst)].reset_index(drop=True)
In [12]: arCity['Metro'].unique()
Out[12]: array(['Fayetteville', 'Hot Springs', 'Searcy'], dtype=object)
```

6.1.1 Little Rock Does Not Have a Metro Area Named after it

```
In [13]: df.loc[df['City'] == 'Little Rock'].head(2)
Out[13]:
                        SizeRank RegionName RegionType StateName State
               RegionID
                                                                                   City \
         2610
                  89442
                                         72204
                             2628
                                                      Zip
                                                                  AR
                                                                        AR Little Rock
         3176
                  89446
                             3203
                                         72209
                                                      Zip
                                                                  AR
                                                                        AR Little Rock
                                               Metro
                                                          CountyName 1996-01-31
                                                                          47506.0
         2610 Little Rock-North Little Rock-Conway
                                                      Pulaski County
         3176 Little Rock-North Little Rock-Conway
                                                      Pulaski County
                                                                          48395.0
               2019-06-30
                           2019-07-31
                                       2019-08-31
                                                    2019-09-30
                                                                2019-10-31
                                                                             2019-11-30
                  72297.0
                              72162.0
                                                       72332.0
                                                                    72976.0
                                                                                73492.0
         2610
                                           72250.0
         3176
                  73613.0
                              73328.0
                                           72997.0
                                                       72800.0
                                                                    73261.0
                                                                                73445.0
               2019-12-31
                           2020-01-31
                                       2020-02-29
                                                    2020-03-31
                  74355.0
                              75124.0
                                                       76895.0
         2610
                                           76106.0
         3176
                  73738.0
                              73768.0
                                           74577.0
                                                       75424.0
```

[2 rows x 300 columns]

Little Rock Metro area is called Little Rock-North Little Rock-Conway.

```
In [14]: lr = df.loc[[False if pd.isnull(x) else x for x in df['Metro'].str.contains('Little Room to the following that the following the following that the following that the following that the following that the following the following that the following the following the following that the following the followin
```

We append the Little Rock metro area to our dataset

```
In [15]: arCity = pd.concat([arCity, lr])
```

Metro

In [16]: arCity.head()

Out[16]:	RegionID	SizeRank	RegionName	${\tt RegionType}$	${\tt StateName}$	State	City	\
0	69849	215	28314	Zip	NC	NC	Fayetteville	
1	89249	332	71913	Zip	AR	AR	Hot Springs	
2	69842	1309	28306	Zip	NC	NC	Fayetteville	
3	69902	1457	28376	Zip	NC	NC	Raeford	
4	69847	1535	28311	Zip	NC	NC	Fayetteville	

CountyName 1996-01-31 ... 2019-06-30 2019-07-31 \

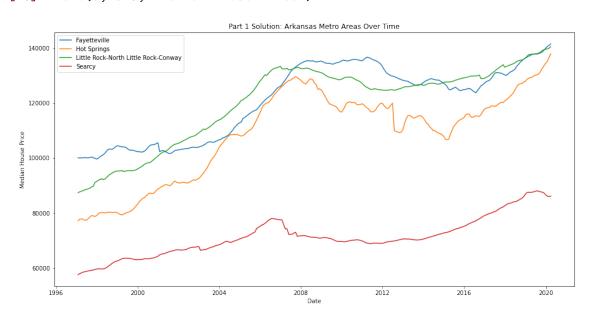
```
124389.0
         O Fayetteville Cumberland County
                                                 91738.0
                                                          . . .
                                                                  124299.0
                              Garland County
         1 Hot Springs
                                                 91204.0
                                                         . . .
                                                                  158061.0
                                                                              158528.0
                                                113111.0
         2 Fayetteville
                          Cumberland County
                                                                  159607.0
                                                                              159496.0
                                                          . . .
         3 Fayetteville
                                 Hoke County
                                                     {\tt NaN}
                                                                  178186.0
                                                                              178673.0
         4 Fayetteville Cumberland County
                                                 99811.0
                                                                  135627.0
                                                                              135708.0
            2019-08-31 2019-09-30 2019-10-31 2019-11-30 2019-12-31 2020-01-31 \
         0
              124643.0
                          124785.0
                                       125022.0
                                                   125708.0
                                                                126576.0
                                                                            127449.0
              159213.0
                          160118.0
                                       161110.0
                                                   161806.0
                                                                162347.0
         1
                                                                            163134.0
         2
              159711.0
                          160011.0
                                       160450.0
                                                   161232.0
                                                                162215.0
                                                                            163196.0
         3
                          179431.0
                                       179704.0
              179091.0
                                                   179780.0
                                                                179884.0
                                                                            179991.0
         4
              136097.0
                          136413.0
                                       136634.0
                                                   137330.0
                                                                138309.0
                                                                            139264.0
            2020-02-29 2020-03-31
         0
              127791.0
                          128149.0
              164485.0
                          166238.0
         1
         2
              163748.0
                          164245.0
         3
              180248.0
                          180527.0
         4
              139653.0
                          140037.0
         [5 rows x 300 columns]
In [17]: arCity['Metro'].unique()
Out[17]: array(['Fayetteville', 'Hot Springs', 'Searcy',
                'Little Rock-North Little Rock-Conway'], dtype=object)
6.2 Only look at 1997 onwards
In [18]: on 97 = [x \text{ for } x \text{ in dates if np.datetime} 64(x) >= np.datetime 64('1997-01')]
In [19]: on97[:5]
Out[19]: ['1997-01-31', '1997-02-28', '1997-03-31', '1997-04-30', '1997-05-31']
In [20]: on97Dates = [np.datetime64(x) for x in on97] # Convert Strings to np.datetime64
6.3 Group By Metro Area
In [21]: arCityAv = arCity[['Metro']+on97].groupby(['Metro']).agg(np.nanmean)
In [22]: arCityAv
Out [22]:
                                                   1997-01-31
                                                                   1997-02-28 \
         Metro
         Fayetteville
                                                100072.230769
                                                               100048.923077
         Hot Springs
                                                 77182.600000
                                                                77657.400000
         Little Rock-North Little Rock-Conway
                                                 87378.959184
                                                                87692.673469
         Searcy
                                                 57560.583333
                                                                 57887.666667
```

	19	97-03-31	1997-04-30	\	
Metro					
Fayetteville		1.769231	100058.000000		
Hot Springs		2.800000	77722.000000		
Little Rock-North Little Rock-C		0.285714	88178.959184		
Searcy	5821	1.000000	58466.000000		
	19	97-05-31	1997-06-30	\	
Metro	10019	3.769231	100066.923077		
Fayetteville Hot Springs		0.400000	77363.800000		
Little Rock-North Little Rock-O		7.102041	88617.755102		
Searcy	•	0.083333	58765.833333		
Scarcy	0001	0.00000	00100.000000		
Metro	19	97-07-31	1997-08-31	\	
Fayetteville	10008	8.615385	100135.538462		
Hot Springs	7793	1.200000	78521.000000		
Little Rock-North Little Rock-O	onway 8877	6.408163	89037.326531		
Searcy	•	1.583333	59028.333333		
·					
	19	97-09-30	1997-10-31	• • •	\
Metro	4000	0.0000	100100 00000	• • •	
Fayetteville		8.076923	100122.692308	• • •	
Hot Springs		0.400000	78898.800000	• • •	
Little Rock-North Little Rock-O	•	7.693878	89739.448980	• • •	
Searcy	5916	0.333333	59267.333333	• • •	
Mahara	20	19-06-30	2019-07-31	\	
Metro Fayetteville	13788	4.812500	137801.062500		
Hot Springs		4.714286	130269.714286		
Little Rock-North Little Rock-O		7.419355	137967.725806		
Searcy	•	0.22222	88080.166667		
Metro	20	19-08-31	2019-09-30	\	
Fayetteville	13805	7.625000	138239.375000		
Hot Springs	13064	3.285714	131520.857143		
Little Rock-North Little Rock-O	onway 13823	2.258065	138562.548387		
Searcy	8789	0.888889	87739.555556		
	20	19-10-31	2019-11-30	\	
Metro					
Fayetteville		7.500000	139208.687500		
Hot Springs		4.000000	133555.714286		
Little Rock-North Little Rock-C	onway 13909	2.919355	139401.790323		

Searcy	87566.888889	87297.888889	
	2019-12-31	2020-01-31	\
Metro			
Fayetteville	139931.437500	140591.125000	
Hot Springs	134451.857143	135230.142857	
Little Rock-North Little Rock-Conway	139585.387097	139714.419355	
Searcy	86611.722222	86112.388889	
	2020-02-29	2020-03-31	
Metro			
Fayetteville	140992.875000	141523.312500	
Hot Springs	136497.142857	137892.571429	
Little Rock-North Little Rock-Conway	139935.032258	140491.000000	
Searcy	86010.611111	86115.611111	
[4 rows x 279 columns]			

6.4 Plot Time Series

Out[23]: Text(0, 0.5, 'Median House Price')



7 Part 2:

The research question is can we predict which three zip codes provide the best investment opportunity for the Syracuse Real Estate Investment Trust (SREIT)?

7.1 Get Rid Of Columns Before 1997

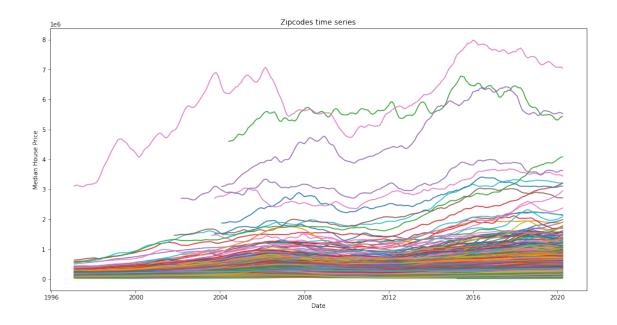
7.2 Analyze Dataset

7.2.1 Check for Duplicates

```
In [25]: df['RegionID'].value_counts().sort_values().max()
Out[25]: 1
```

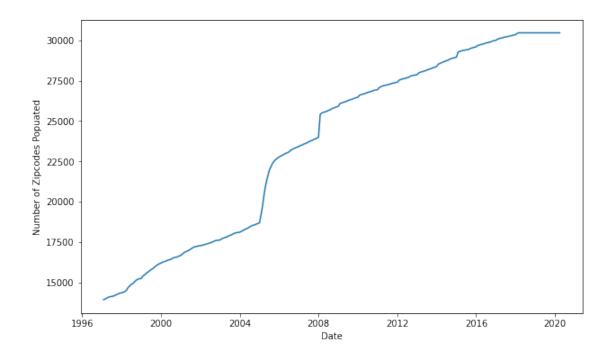
There are no duplicate regions.

7.2.2 Time Series Plot



Most zipcodes are below a million dollars.

7.2.3 Check When all Zipcodes have values



Starting 2018, all zipcodes are finally populated. Since we will be predicting the latest date, we do not have to drop any zip codes from the analysis. We will have to preprocess some zipcodes since they are not fully populated till a certain time. This might lower our accuracy in zipcodes that only have data for a small amount of time.

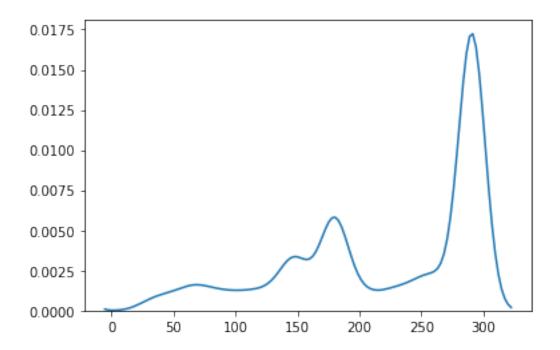
```
In [30]: on97Counts.loc[on97Counts['Date'].astype(str).str.contains('2020')].tail(3)
Out [30]:
                   Date
                         Count
         276 2020-01-31
                         30464
         277 2020-02-29
                         30464
         278 2020-03-31 30464
  2020 has a total of 30464 zip codes populated.
In [31]: on97Counts.loc[on97Counts['Date'].astype(str).str.contains('1997')].head(3)
Out [31]:
                 Date Count
         0 1997-01-31 13913
         1 1997-02-28 13961
         2 1997-03-31 14019
```

1997 only has 13913 zip codes populated..

7.3 Look at Counts Per Zip Code

First we need to perform some transformations in the data in order to calculate the counts per zip code

```
In [32]: dd = df.drop(['SizeRank', 'RegionName', 'RegionType', 'StateName', 'State', 'City', ']
In [33]: dd = dd.set_index('RegionID')
In [34]: dp = dd.transpose()
In [35]: dp.head()
Out[35]: RegionID
                        61639
                                   84654 61637
                                                       91982
                                                                  84616
                                                                            91940 61616
          1996-01-31
                          NaN 364892.0
                                             {\tt NaN}
                                                   200475.0 546663.0 97521.0
                                                                                       NaN
          1996-02-29
                               364162.0
                                             {\tt NaN}
                                                   200723.0 546231.0
                                                                          97513.0
                          {\tt NaN}
                                                                                       NaN
                                                   200526.0 545451.0
          1996-03-31
                          {\tt NaN}
                               363605.0
                                             {\tt NaN}
                                                                          97471.0
                                                                                       NaN
          1996-04-30
                                                   199337.0 545391.0
                                                                          97491.0
                          {\tt NaN}
                               362963.0
                                             {\tt NaN}
                                                                                       NaN
          1996-05-31
                          {\tt NaN}
                               361660.0
                                             NaN
                                                   198200.0 543066.0 97486.0
                                                                                       NaN
          RegionID
                          91733
                                    93144
                                                84640
                                                             59484
                                                                     59376
                                                                             60758
                                                                                      58084
                                                        . . .
          1996-01-31 97381.0
                                  82374.0
                                            254388.0
                                                        . . .
                                                                NaN
                                                                        NaN
                                                                                NaN
                                                                                        NaN
          1996-02-29 97405.0
                                  82330.0
                                            252774.0
                                                                {\tt NaN}
                                                                        NaN
                                                                                NaN
                                                                                        NaN
                                                        . . .
                                  82300.0
          1996-03-31 97330.0
                                            251468.0
                                                        . . .
                                                                {\tt NaN}
                                                                        NaN
                                                                                NaN
                                                                                        NaN
          1996-04-30 97323.0
                                  82263.0
                                            248948.0
                                                                NaN
                                                                        NaN
                                                                                NaN
                                                                                        NaN
          1996-05-31 97280.0
                                  82344.0
                                            246695.0
                                                                NaN
                                                                        NaN
                                                                                NaN
                                                                                        NaN
          RegionID
                        58112
                              58111
                                        58115
                                                58117
                                                        58121
                                                                58125
          1996-01-31
                                  NaN
                                          NaN
                                                  NaN
                                                          NaN
                          {\tt NaN}
                                                                  NaN
          1996-02-29
                          {\tt NaN}
                                  NaN
                                          NaN
                                                  NaN
                                                          NaN
                                                                  NaN
          1996-03-31
                                                          NaN
                                                                  NaN
                          {\tt NaN}
                                  {\tt NaN}
                                          {\tt NaN}
                                                  {\tt NaN}
          1996-04-30
                          {\tt NaN}
                                  {\tt NaN}
                                          {\tt NaN}
                                                  {\tt NaN}
                                                          {\tt NaN}
                                                                  NaN
          1996-05-31
                          {\tt NaN}
                                  NaN
                                          {\tt NaN}
                                                  {\tt NaN}
                                                          {\tt NaN}
                                                                  NaN
          [5 rows x 30464 columns]
In [36]: zipCount = dp.count()
In [37]: sns.kdeplot(zipCount)
Out[37]: <matplotlib.axes._subplots.AxesSubplot at 0x7ff26af3c978>
```

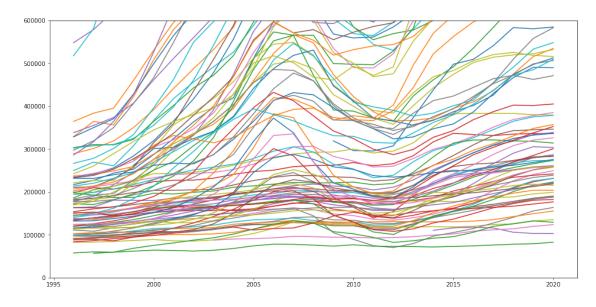


```
In [38]: zipCount.describe()
Out[38]: count
                  30464.000000
                    221.713892
         mean
         std
                     78.132404
                     26.000000
         min
                    170.000000
         25%
         50%
                    256.000000
         75%
                    291.000000
                    291.000000
         dtype: float64
```

We can see how most of the zipcodes have between 250 to 300 values populate in the dataset. Since they have more data, it will likely increase its prediction accuracy.

7.4 Group Zip Code by Year and Check if there is any correlation

Out[43]: (-5.0, 600000.0)



We are all aware of the 2008 housing crisis which lowered the price of the housing market significantly. In the chart above, we see a huge drop among a big subset of zipcodes. Now because of the lack of computing power and the since this drop can cause a lack of accuracy, we will only fit the models with data past a certain date. On 2010, we see the data start to plateu, but around 2011, it started going back up again. Therefore, we will use 2011 as our lower limit for the modeling.

```
In [44]: lowerDataLim = np.datetime64('2011-01-01')
```

7.5 Split Train and Test Dataset

In order to create the model we need to create a training set and a test set. The test set is going to be the most recent date as the target while the training dataset is going to use the data from 6 months prior as the target.

7.5.1 Find the most recent date.

7.6 Create Facebook Profet Model

```
In [47]: from fbprophet import Prophet
ERROR:fbprophet:Importing plotly failed. Interactive plots will not work.
```

7.6.1 Convert Dataset To Prophet Format

To input the data to the prophet, we need to convert the Data Frame into a friendly format for the prophet to work.

```
In [56]: future

Out[56]: ds
0 2019-09-30
1 2020-03-31
```

7.6.3 Fit Model Using The Target Training Date

7.7 Calucate Accuracy and Opportunity of Growth

7.7.1 Create DataFrame with Zip Code information

```
In [69]: zipPred = pd.DataFrame(predictions, columns=['zipcode', 'train', 'train_pred', 'test_'
In [70]: # zipPred.to_csv(path + 'PredictionData.csv') # Save Prediction to a CSV file since w
In [79]: zipPred = pd.read_csv(path + 'all_preds.csv')
In [80]: zipPred.head()
Out[80]:
           Unnamed: 0
                       Unnamed: 0.1
                                     zipcode
                                                  train
                                                            train_pred
                                                                            test_pred
                                        99896 170972.0 171056.661470 175758.447514
                     0
                                   0
         1
                     1
                                   1
                                        99897
                                               288141.0 288810.105902 300880.428270
        2
                     2
                                   2
                                        99898
                                               345708.0 347049.233058 361007.685087
         3
                     3
                                   3
                                        99899 187753.0 186323.733684 193046.967531
                     4
                                   4
                                        99900 169052.0 169479.033910 178694.019347
In [81]: print(len(zipPred))
```

7.7.2 Calcualte Error In Training Prediction

30464

By Calculating the error in the training prediction, we can find out the risk associated with investing in a specific zipcode. If a zipcode is volatile, the prediction will have a high error. Therefore, if we see a high prediction on the training target date, we should be causious in investing there. On the other hand, if the prediction is very accurate, the risk factor should be greatly reduced.

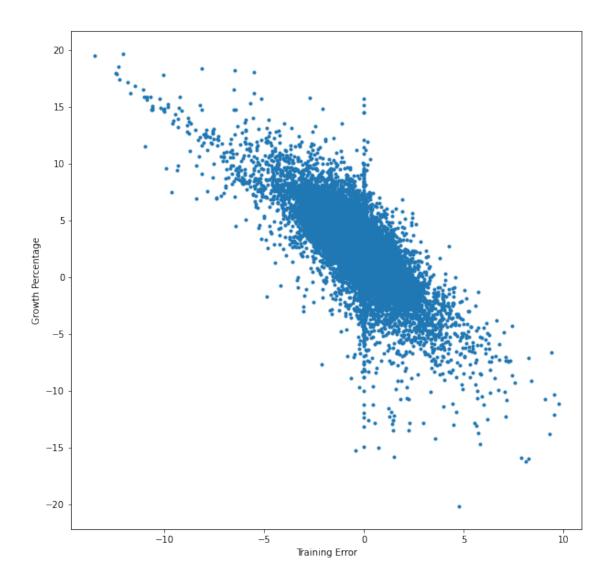
```
In [82]: zipPred['trainError'] = 100*(zipPred['train'] - zipPred['train_pred']) / zipPred['train_pred'])
```

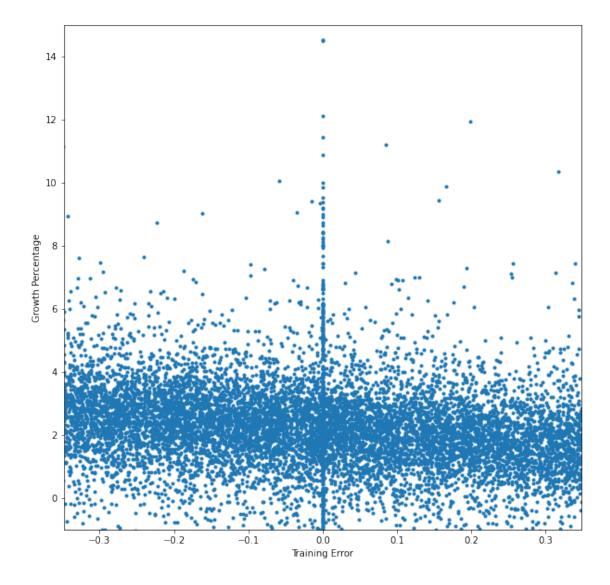
7.7.3 Calculate Growth Percentage

The growth percentage comes from the test target date. We want to see if there is any potential growth in the zipcode. To do this, we use the model's prediction for six months from the training target date. Then we get the percentage increased or decreased. We want to avoid all decreased growth. Conversely, we want the most return possible from an investment which would be indicated by a big percentage increase or a high percent growth.

```
In [83]: zipPred['GrowthPerc'] = 100*(zipPred['test_pred'] - zipPred['train']) / zipPred['train']
```

8 Find the Best Zip Codes





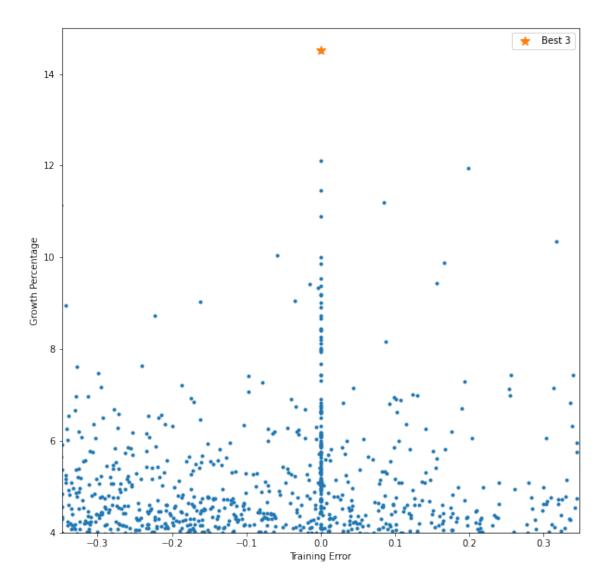
The chart above shows us the best zipcodes. The closest to the x-axis and the farthest up corresponds to the zipcodes that we should be investing in since there is almost no risk and there is a big growth opportunity.

In [86]: zipPred['trainError'].describe()

```
Out[86]: count
                   30464.000000
                      -0.210522
         mean
                       1.347398
         std
         min
                     -13.524418
         25%
                      -0.755930
         50%
                      -0.122969
         75%
                       0.388458
         max
                       9.779789
```

Name: trainError, dtype: float64

```
In [87]: zipPred.loc[((zipPred['trainError'] < .09) & (zipPred['trainError'] > -0.09))].sort_value
Out[87]:
                Unnamed: 0
                           Unnamed: 0.1 zipcode
                                                     train train_pred
                                                                           test_pred \
                                                                        75733.108783
         20761
                     20996
                                     253
                                            92440
                                                   65473.0
                                                               65473.0
                                                               70463.0 81134.813276
         5945
                      5945
                                     631
                                            86144 70463.0
         7125
                      7125
                                    1811
                                            87700 51992.0
                                                               51992.0 59541.848612
                  trainError GrowthPerc
         20761 9.557105e-13
                               15.670748
                0.000000e+00
                               15.145272
         5945
         7125 -6.997190e-14
                               14.521174
In [88]: best3 = zipPred.loc[((zipPred['trainError'] < .09) & (zipPred['trainError'] > -0.09))
In [90]: plt.figure(figsize=(10,10))
        plt.plot(zipPred['trainError'],zipPred['GrowthPerc'], lw=0, marker='.')
         plt.plot(best3['trainError'],best3['GrowthPerc'], lw=0, marker='*', markersize=10, la
         plt.xlabel('Training Error')
         plt.ylabel('Growth Percentage')
        plt.legend()
         plt.xlim(-.348, .348)
        plt.ylim(4, 15)
Out [90]: (4.0, 15.0)
```

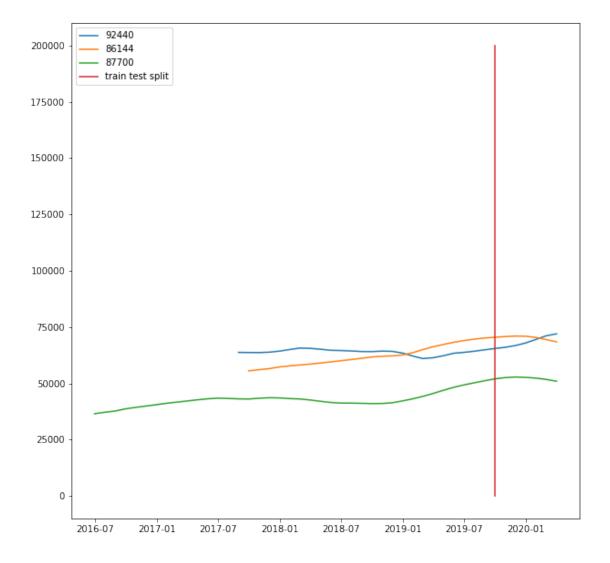


To find the best zipcodes, we first take a look at the subset with the smallest risk or the training error closest to 0. Then we sort by the Growth Percentage in Descending order and we are left with 3 zipcodes.

8.1 Conclusion

```
In [94]: plt.figure(figsize=(10,10))
    for zip in best3['zipcode']:
        temp = df.loc[df['RegionID'] == zip]
        dateL = []
        dateS = []
        for col in on97:
```

Out[94]: <matplotlib.legend.Legend at 0x7ff25e016470>



When we compare to the actual growth in six months, we actually see that the only one out of the three zipcode candidates actually improved in median house hold prices. Therefore, we would have ended up in a loss. It is also important to note that the loses started happenning once the pandemic started, so it is an unpredictable event. Otherwise before 2020, the median household prices kept increasing.