



Colorado Paint Stewardship Program

2019 Annual Report



SUBMITTED BY

Kevin Lynch
Colorado Program Manager
PaintCare
klynch@paint.org
(720) 481-8858

SUBMITTED TO

Jill Hunsaker Ryan
Executive Director
Colorado Department of Public Health and Environment
4300 Cherry Creek Drive South
Denver, CO 80246

Contents

Executive Summary	4
Highlights	4
Program Plan and Annual Report	6
 Section 1. Paint Collection, Transportation and Processing	7
A. Paint drop-off Sites and Services	7
A1. Paint Retailers	9
A2. Household Hazardous Waste Programs	10
A3. Solid Waste Management Facilities	10
A4. Reuse Stores	11
A5. PaintCare Events	12
A6. Other Paint Drop-Off Events	14
A7. Large Volume Pick-Up Service	14
A8. Door-to-Door Programs	15
A9. Latex Paint Recyclers	15
B. Convenience Criteria	16
C. Paint Collection Procedures	22
D. Paint Transportation and Processing	22
D1. Paint Transportation	22
D2. Latex Paint Processing	24
D3. Oil-Based Paint Processing	24
 Section 2. Paint Collection Volume and Disposition Methods	25
A. Paint Sales	25
B. Paint Collection and Management	25
B1. Collection Volume and Recovery Rate	25
B2. Latex vs. Oil-Based Paint	26
B3. Paint Management Methods	27
B4. Collection by Site Type	28
B5. Methodology for Determining Volumes	28
C. Container Recycling	28
 Section 3. Independent Audit and Financial Summary	29
A. Independent Financial Audit	29
B. Financial Summary and Discussion	29
B1. Expense Categories	29
B2. Financial Summary	30
C. Investment Activity	32
D. Reserves	32

E.	Evaluation of the Program's Funding Mechanism	33
F.	Five-Year Projections	33

Section 4. Outreach **35**

A.	Outreach Activities	35
A1.	Introduction	35
A2.	Press & Blog Coverage	36
A3.	Print Materials for Consumers	37
A4.	Fact Sheets for Stakeholders	38
A5.	Website	39
A6.	Translations	40
A7.	Print Advertising	40
A8.	Radio	41
A9.	Video	41
A10.	Digital Advertising	42
A11.	Social Media	43
A12.	Face-to-Face	44
A13.	Outdoor Advertising	45
A14.	Signage	46
A15.	Joint Outreach	46
B.	Awareness Surveys	46

Section 5. 2020 and Beyond **49**

A.	Outreach	49
B.	PaintCare Hosted Events	49
C.	Latex Paint Grant Program	49
D.	Paint Age Study	50
E.	Change in Stewardship Organization	50
F.	Statement on the Impact of COVID-19	50

Maps

A.	Year-Round Drop-Off Sites	18
B.	Supplemental Sites	19
C.	Year-Round and Supplemental Sites	20
D.	Large Volume Pick-Up Sites	21

Appendix

A.	PaintCare Drop-Off Sites
B.	Independent Financial Audit of the PaintCare Program
C.	Samples of Outreach Materials
D.	2019 Awareness Surveys

Executive Summary

Colorado Paint Stewardship Law

PaintCare is the representative stewardship organization of the Colorado Architectural Paint Stewardship Program, codified in the Colorado Revised Statutes, Title 25 Health-Environmental Control, Article 17 Waste Diversion and Recycling, Part 4 Architectural Paint Stewardship Programs. In addition to the program in Colorado, PaintCare operates eight other programs across the country in California, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, and Vermont, and will launch programs in Washington state and New York in 2021. The Colorado Paint Product Stewardship Law states:

- (1) The General Assembly hereby finds and declares that paint disposal creates environmental and public health problems, and these problems should be addressed through the implementation of environmentally sound management practices for recycling postconsumer architectural paint.
- (2) To that end, it is the General Assembly's intent to establish a system of paint stewardship programs that:
 - (a) Provide substantial cost savings to household hazardous waste collection program;
 - (b) Significantly increased the number of: (I) Postconsumer architectural paint collection sites; and (II) Recycling opportunities for household, businesses, and other generators of postconsumer architectural paint; and
 - (c) Exemplifies the principles of a product-centered approach to environmental protection, often referred to as "Product Stewardship."

HIGHLIGHTS

Sites and Services. PaintCare brought on nine new sites, ending the year with 177 year-round (referred to as permanent in the Colorado law) paint drop-off sites. Of these, 156 are retailers, and they represent 41% of potential retail participants. The remaining year-round sites include 10 household hazardous waste facilities, seven solid waste management facilities (one transfer station, one landfill, and five recycling centers), three latex paint recyclers, and one Habitat for Humanity (H4H) ReStore. The 177 year-round drop-off sites provided a site within 15-miles of 95.2% of Colorado's residents.

PaintCare also managed paint from supplemental sites that included 28 household hazardous waste drop-off events, one retailer with partial-year participation, and 43 paint drop-off events (17 events hosted by PaintCare and 26 latex-only events). In addition, PaintCare partnered with eight municipal door-to-door collection programs. Finally, PaintCare conducted 129 direct large volume pick-ups of more than 200 gallons of paint, and serviced two universities, two thrift store distribution centers, and a city maintenance facility that generated large volumes of paint on a recurring basis. The number of large volume pick-ups increased 14%

this year; the continued increase is due to more awareness and in part to the lowering of the minimum amount for a pick-up from 300 to 200 gallons in 2017.

Paint Collection Volume. The program collected an estimated 742,823 gallons and processed 729,010 gallons of postconsumer paint, a 4% increase in collected gallons and a 11% increase in processed gallons compared to 2018. These values differ because not all the paint collected in a calendar year is processed in the same year it was collected. This is further explained in Section 2.

The program has collected and processed more than 2.9 million gallons of postconsumer paint since it began in 2015 and has collected more paint, year over year, each year of the program.

Latex paint made up 78% of the paint processed; 4% was reused (distributed in the original containers), 82% was made into recycled-content paint, and 14% was unrecyclable and sent to landfill. Oil-based paint made up 22% of the paint processed; 3% was reused and 97% was used as a fuel. In addition, 301 tons of metal and plastic containers were recycled.

Expenses and Revenue. The program's funding mechanism remained the same, through a fee on new paint sales: 35 cents on pints and quarts; 75 cents on 1-gallon containers; and \$1.60 on 5-gallon containers. Approximately 13.6 million gallons of architectural paint was sold in Colorado, and the program collected \$6,691,728 in revenue.

Expenses, including paint transportation and processing, outreach and education, staffing, and administration were \$6,259,266. The program accumulated \$5,857,362 in reserves at the end of 2019, the equivalent of 94% of annual operating expenses.

Total program cost per gallon of processed paint was \$8.59, a decrease from \$8.86 in 2018.

Paint Recovery Rate. The paint recovery rate – the volume of postconsumer paint collected or processed (PaintCare uses processed) divided by the volume of gallons of new paint sold in the same period – was 5.3%, an increase from 4.7% in 2018. This is explained further in Section 2.

Outreach and Education. Outreach and education activities included the distribution of a variety of in-store print materials and signage as well as messaging delivered via video, digital advertising, social media, radio, newspapers, and direct mail.

PROGRAM PLAN AND ANNUAL REPORT

The Colorado Paint Stewardship Law required the submission and approval of a program plan prior to the start of the program. The Colorado Department of Public Health and Environment (CDPHE) approved PaintCare's program plan in June 2015 and the Colorado program began on July 1, 2015.

The Colorado Paint Stewardship Law also requires the submission of an annual report to CDPHE by March 31 each year. The first annual report covered the six months from July 1 to December 31, 2015. All subsequent reports cover the 12-month calendar year.

Per the Colorado Paint Stewardship Law, the annual reports must include:

- (I) A description of the method or methods used to reduce, reuse, collect, transport, recycle, and process postconsumer architectural paint;
- (II) The total volume, in gallons, and type of postconsumer paint collected, with data broken down by: (A) Collection site; and (B) Method of waste handling used to handle the collected postconsumer architectural paint, such as reuse, recycling, energy recovery, or waste disposal;
- (III) The total volume, in gallons, of postconsumer architectural paint sold in Colorado by the producer or producers participating in the paint stewardship program;
- (IV) For the education and outreach program implemented in compliance with section 25-17-404(2)(i): (A) Samples of any materials distributed; and (B) A description of the methodology used and the results of the evaluation conducted pursuant to section 25-17-404 (2)(i)(III). The results must include the percentage of consumers, painting contractors and retailers made aware of the ways to reduce the generation of postconsumer architectural paint, available opportunities for reuse of postconsumer architectural paint and collection options for postconsumer architectural paint recycling.
- (V) The name, location, and hours of operation of each facility added or removed from the list developed in accordance with section 25-17-404(2)(f);
- (VI) Any proposed changes to the paint stewardship program plan. The executive director shall review any proposed changes set forth in the annual report in accordance with the review procedures for a revised plan, as set forth in section 25-17-404(3).
- (VII) A copy of an independent third party's report auditing the paint stewardship program. The audit must include a detailed list of the program's costs and revenues.

PaintCare's Colorado program plan and annual reports are available from PaintCare's website.

Section 1. Paint Collection, Transportation and Processing

Annual Report Statutory Citation

Colorado Revised Statute, Title 25. Article 17. Part 4. Architectural Paint Stewardship Program

Section 25-17-405 (3)(a) On or after March 31 of the second year of a paint stewardship program's implementation, and annually thereafter, one or more participating producers, or a stewardship organization contracted by one or more producers, shall submit a report to the executive director describing the progress of the paint stewardship program. The paint stewardship program report must include the following information from the preceding calendar year:

(I) A description of the method or methods used to reduce, reuse, collect, transport, recycle, and process postconsumer architectural paint.

(V) The name, location, and hours of operation of each facility added or removed from the list developed in accordance with section 25-17-404 (2)(f).

A. PAINT DROP-OFF SITES AND SERVICES

The Colorado Paint Stewardship Law requires a program that increases opportunities for consumers to properly manage leftover paint and reduces costs to local governments. Prior to the PaintCare program, most waste paint was handled through household hazardous waste (HHW) programs, local latex paint recyclers, or by drying and disposing of it. However, most of these options had eligibility restrictions, some charged participants to take their paint, and not all areas of the state had services.

Qualifying businesses (Very Small Quantity Generators or VSQGs, previously known as Conditionally Exempt Small Quantity Generators or CESQGs) could use certain HHW programs, and any business regardless of generator size, could also contract with a private hazardous waste hauler for paint recycling services – though the cost was generally very high for many painting contractors and other small businesses.

To increase recycling opportunities for Colorado households, businesses, and others with leftover paint, all suitable locations were invited to participate as PaintCare drop-off sites, provided they met PaintCare's operational requirements, including adequate space for storage of paint collection bins and willingness to accept all program products (latex and oil-based products). PaintCare reached out to paint retailers, material reuse stores, household hazardous waste programs, and solid waste management facilities to invite them to partner with the program and serve as paint drop-off sites.

At the end of 2019, PaintCare had 177 year-round drop-off sites located throughout the state. For the purpose of defining convenience, PaintCare considers a site (including events), identified by the physical address, as *year-round* if the site is open at least one day per month, every month of the year. Sites that are open less frequently are considered supplemental sites. Sites that closed for business or stopped participating in the

PaintCare program during the year are also considered supplemental and are noted as being partial-year participants.

Retail sites made up 156 of the year-round sites. One retail location left the program during the year. This *partial-year* site is counted as a supplemental site. The remaining year-round sites consisted of 10 HHW facilities, seven solid waste management (SWM) facilities (one transfer station, one landfill, five recycling centers), three latex paint recyclers and one Habitat for Humanity ReStore.

The program also managed paint from 28 HHW events and 43 paint-only events held throughout the state (17 PaintCare-hosted events and 26 latex-only events); eight municipal door-to-door (D2D) programs; conducted 129 large volume pick-ups (LVP) of more than 200 gallons of paint; and serviced five locations that generated large volumes of paint on a recurring basis.

PaintCare drop-off sites and services are summarized in the following tables and are shown on the maps further below. The names and addresses of the sites are provided in the appendix.

SUMMARY OF PAINTCARE DROP-OFF SITES AND SERVICES

YEAR-ROUND DROP-OFF SITES	2015*	2016	2017	2018	2019
Paint Retailers	127	137	139	148	156
Household Hazardous Waste Facilities	6	8	10	10	10
Solid Waste Management Facilities	2	7	7	7	7
Latex Paint Recyclers	3	3	3	3	3
Reuse Stores	-	-	-	1	1
Total	138	155	159	169	177
SUPPLEMENTAL SITES AND SERVICES					
Household Hazardous Waste Events	18	34	34	26	28
PaintCare Events	-	3	24	17	17
Other Paint Drop-Off Events	5	20	31	29	26
Paint Retailers (Partial-Year)	2	4	7	5	1
Door-to-Door Programs	8	8	8	8	8
Large Volume Pick-Ups	44	68	89	113	129
Recurring Large Volume Pick-Up Sites	1	3	4	4	5

*The 2015 reporting period was six months because the program started in July.

PaintCare accepts both latex and oil-based paint at all drop-off sites (except latex-only events), as well as from LVPs. Households and qualifying businesses are eligible to use the PaintCare program. Servicing businesses is optional for HHW programs and SWM facilities.

The following subsections discuss the various paint drop-off sites and services provided by the Colorado program. Section 2 of this report provides details on volumes of paint collected at each type of site and volumes processed by disposition method.

A1. Paint Retailers

Paint retailers are ideal paint drop-off sites because they are located throughout the state, are often centrally located in cities and towns, are open five or more days per week, and have staff familiar with paint products and know how to safely handle them. In addition, their customers are likely to have some leftover paint and often ask store staff for advice on what to do with it.

PaintCare is aware of 548 retailers that sell paint in Colorado. This number will change over time as new stores open and some stores close. PaintCare staff have visited most of the potential retail drop-off sites in the state. PaintCare does not visit big box stores because their corporate staff informed PaintCare that they are not planning to volunteer their stores to serve as drop-off sites. Site recruitment continued throughout the year with nine new retail sites being added in 2019. One retail site closed and dropped out of the program during the year resulting in a net increase of eight retailers.

Without big box and a few variety stores, the number of potential retail drop-off sites was 376. Of these 376 potential stores, 156 (41%) participated in the program as year-round sites. Retailers participate in the program to increase foot traffic through their stores and to provide an additional service for their customers. The names and addresses of participating stores are provided in the appendix.



PaintCare provides materials to drop-off sites to inform customers about the program as shown here at Sherwin-Williams.

A2. Household Hazardous Waste Programs

Most HHW programs participated during the year; they were comprised of 10 HHW facilities and 28 HHW drop-off events.

One of the HHW facilities is on the Southern Ute Tribal Reservation. Another unique HHW location is Veolia's facility in Henderson, which operates by appointment for residents and businesses from any part of Colorado. Boulder, El Paso, Jefferson, Larimer, and Weld Counties all have reuse programs to allow good quality paint to be reused locally. El Paso and Pitkin Counties reprocess good quality latex paint into recycled-content paint for local use, although Pitkin County discontinued this process in 2019. The names and addresses of participating HHW facilities and events are provided in the appendix.



County staff help participants at the Boulder County HHW Facility.

PaintCare continues to welcome local government-run HHW programs that wish to participate in the PaintCare program. The only HHW programs not partnering with PaintCare in Colorado are Eagle and Mesa counties. Both counties continue to discuss joining the PaintCare program.

Many HHW programs helped promote PaintCare's retail drop-off sites to their area residents. Sometimes the retail locations are more convenient than the HHW facilities or events. In addition to distributing brochures, several programs partnered with PaintCare to promote the program on their municipal websites, through billing inserts, and other outreach materials where PaintCare provided artwork and language for their use.

A3. Solid Waste Management Facilities

PaintCare has interacted with solid waste transfer stations, recycling facilities, and landfills – collectively referred to as solid waste management (SWM) facilities – through the Solid Waste Association of North

America (SWANA), the North American Hazardous Materials Management Association (NAHMMA), and Recycle Colorado (formerly the Colorado Association for Recycling) events and networks. A fact sheet was developed at the start of the program and made available to SWM facilities to explain the PaintCare program and potential benefits to their facilities (current copy of the fact sheet is available in the appendix). These types of facilities participate as drop-offs sites to expand the services provided to their customers and help keep paint out of the waste stream.

PaintCare continued to work with Terra Firma Recycling in Trinidad, Clean Valley Recycling Center in Swink, Lake County Landfill, SustainAbility Hard-to-Recycle Centers in Arvada and Denver, Clear Creek County Transfer Station, and Timberline Recycling Center in Fort Collins as paint drop-off sites. Clean Valley Recycling in Swink provides service in a very remote area of the state and is the only SWM facility to offer reuse in Colorado. Lake County Landfill began to collect paint only after joining the program, serving as an example for other SWM facilities that didn't previously collect paint.

PaintCare is continuing its efforts to add SWM facilities as drop-off sites and is especially interested in sites located in rural communities and other underserved areas that don't have many retail sites.

The names and addresses of participating SWM facilities are provided in the appendix.



PaintCare Signs Outside of Lake County Landfill in Leadville

A4. Reuse Stores

PaintCare is aware of 23 material reuse stores in the state – 22 Habitat for Humanity (H4H) ReStores and one other. Along with participating as drop-off sites, reuse stores can operate paint reuse programs by donating or

selling good quality leftover paint back to the local community to use. PaintCare provides compensation for reuse programs. See fact sheet about reimbursement for reuse activities in the appendix.

In 2018, Pikes Peak H4H ReStore in Colorado Springs joined the program to become a drop off site, the first H4H ReStore to join the program in Colorado. They can now offer paint for reuse to the local community as well as serve as an additional drop off site in an underserved area of the state. However, PaintCare has found in Colorado, as well as in other PaintCare states, that some reuse stores that sell remanufactured/recycled-content paint are often reluctant to become PaintCare reuse sites because it is easier to only sell recycled-content paint than to add postconsumer/partially full cans of paint to their shelves.

PaintCare is hopeful that the positive experience with the Pikes Peak H4H ReStore will spread to other H4H ReStores in the state and encourage them to join the program in other underserved areas.



PaintCare sign displayed at Pikes Peak Habitat for Humanity ReStore

A5. PaintCare Events

PaintCare held two large paint drop-off events in Thornton and Denver, which are underserved parts of the Denver-Aurora Urbanized Area, due to the density requirement in the legislation. PaintCare accepted all program products (latex and oil-based), and the events were open to all households and qualifying businesses in the state. These large events also provided an excellent outreach opportunity; PaintCare staff at the events provided participants information about their nearby, year-round drop-off sites, answered questions, and

explained the program in further detail face-to-face. The Thornton event drew 771 participants. The Denver event had 2,062 participants and was the largest PaintCare event in any state.

In addition to the large events, PaintCare hosted five sets of rural paint drop-off events in unserved areas of the state (areas that don't have access to a site or event for at least 15 miles) for the third year. These 15 "sweep" events were organized by week (lasting three days), with routes in the northern, southern, southwestern, eastern, and western areas of the state. The events were held in areas which were further than 15 miles from a nearby drop-off site. Due in part to working with PaintCare to host these events, retailers in four cities joined the program during the year (Greenhorn Valley Ace in Colorado City, Ace Hardware in Gypsum, Hoffman Drug True Value in Limon, and Auto Supply and Hardware in Eads). Two other retailers are in talks with PaintCare to become a drop-off site after participating in the rural events and learning more about the program. Participation in the rural events ranged from 4 to 122 participants per event, giving 2019 the record for both the highest and the lowest participant turn out for rural events.

The rural events also provide an excellent outreach opportunity; PaintCare staff at the events provided participants information about how local retailers could become year-round drop-off sites and explained the program in further detail face-to-face. PaintCare continues to identify unserved areas of the state and is planning more sweep events this year.

The addresses of PaintCare-hosted events are provided in the appendix.



PaintCare staff surveying vehicle while its unloaded at rural event in Alamosa.

A6. Other Paint Drop-Off Events

GreenSheen Paint, a latex paint recycler based in Englewood, held 26 latex-only drop-off events. Because GreenSheen Paint is not a hazardous waste hauler, they only accept latex paint at their events and do not accept oil-based paint. Their events were held in partnership with various organizations including homeowner associations, schools, and community organizations.

The addresses of the GreenSheen Paint events are provided in the appendix.

A7. Large Volume Pick-Up Service

PaintCare's large volume pick-up (LVP) service provides a convenient service for painting contractors and others who have accumulated large volumes of paint. This minimum threshold amount to receive a pick-up is 200 gallons.

LVP Sites. Sites that receive a single or infrequent pick-up (usually fewer than three per year) are called large volume pick-up sites. LVP sites do not have a contract with PaintCare and do not keep PaintCare collection bins on site. Instead, PaintCare's haulers bring bins to the site on the scheduled pick-up date, the hauler and site staff fill the bins together, and the hauler takes the bins away the same day.

PaintCare arranged 129 large volume pick-ups from 110 locations (some were repeat users). The users of this service included a bank, construction companies, city and county governments, a hospital, a household, non-profits, painting contractors, a production facility, property management companies, public school districts, universities, and hardware stores.

Painting contractors and construction companies have paint leftover from old jobs or from changing specs and often store leftover paint for future use or because it was previously expensive to dispose of. Hardware stores have mis-tinted paint that is no longer able to be sold and needs to be disposed of. Other program participants may have leftover paint from previous tenants (e.g., property management companies), from repainting their own buildings (e.g., schools and universities), or because they manage illegally dumped paint (e.g., city government departments).

RLVP Sites. Recurring large volume pick-up (RLVP) sites are those that receive pick-ups on an on-going basis. RLVP sites sign a contract with PaintCare to allow them to keep PaintCare collection bins on site. They are trained to sort and pack the paint into the bins as they accumulate it. PaintCare provided the recurring service to five organizations: two thrift store distribution centers, Colorado State University Fort Collins, University of Northern Colorado, and the City of Fort Collins maintenance department.

The locations (city) and customer descriptions (business type or household) for LVP and RLVP sites are provided in the appendix.



Large volume pick-up at a property management company in Denver.

A8. Door-to-Door Programs

PaintCare contracted with Waste Management Curbside to cover downstream transportation and processing costs for paint collected through their door-to-door (D2D) household hazardous waste collection service for seven municipalities. Jefferson County's Rooney Road Recycling Center, a PaintCare drop-off site partner, also offers a D2D service to their residents; the volume is consolidated back at their HHW facility. These programs are not included when calculating the program's level of convenience. The names and service areas of D2D program partners are provided in the appendix.

A9. Latex Paint Recyclers

Three Colorado-based latex paint recyclers served as drop-off sites: GreenSheen Paint in Englewood (which moved to Denver in 2019), Old Western Paint in Denver, and Southern Colorado Services & Recycling in Pueblo. Two of these locations, GreenSheen Paint and Southern Colorado Services & Recycling offer households and businesses the opportunity to drop off up to 200 gallons of paint at a time and help to reduce PaintCare's transportation costs by collecting the paint where it is processed. Old Western Paint also operates as a drop off site but only accepts five gallons per customer and only processes a small volume of the paint that they collect. More information on latex paint processing is included in subsection D of this section of the report. The addresses of the three latex paint recyclers are provided in the appendix.

B. CONVENIENCE CRITERIA

Prior to the PaintCare program, Colorado had several HHW and VSQG programs in place. However, the level of service varied greatly across the state in terms of days/hours, eligibility, types of paint products accepted, availability to businesses, and costs. Some areas did not have any services.

As described in the Colorado program plan, to ensure adequate paint drop-off opportunities in Colorado, PaintCare used demographic and geographic information modeling to determine the number and distribution of drop-off sites based on the following criteria required by the Colorado Paint Stewardship Law:

Distribution. At least 90% of Colorado residents must have a permanent site within a 15-mile radius of their homes.

Density. An additional permanent site must be provided for every 30,000 residents of an Urbanized Area, as defined by the United States Census Bureau, and distributed in a manner that provides convenient and reasonably equitable access for residents within each Urbanized Area, unless the Executive Director of CDPHE approves otherwise.

Unserved Populations. For the portion of Colorado residents who will not have a permanent collection site within 15-miles of their homes, the program must provide a paint collection event at least once per year.

PaintCare, with the help of Dewberry, a professional services firm with expertise in geographic mapping and analysis, developed-ESRI based tools to conduct geographical information system (GIS) analysis in-house at PaintCare. These tools are used by PaintCare staff to determine the convenience level of the program, and to identify areas in need of additional coverage, throughout the year. Population is based on the US Census Bureau decennial (2010) Census Block level data. The results of the analysis are discussed here and shown in the tables that follow.

Distribution Results. The 177 year-round sites active at the end of the year provided 95.2% of Colorado's residents a drop-off site within 15 miles of their home – exceeding the distribution goal of 90%. Factoring in the supplemental sites, coverage increased to 96.8%.

Density Results. Analysis at the end of 2019 shows that two areas of the state are still in need of additional sites to meet the density goal for Urbanized Areas. The remaining underserved areas are Denver-Aurora and Colorado Springs, although progress has been made in each area, reducing the deficit by a total of four sites. Combined, the two areas need an additional 26 sites to meet the density goal. PaintCare will continue its efforts to recruit more sites in 2020; however, adding 26 sites in these two areas will be difficult as staff have already visited and tried to recruit the remaining non-participating retail stores. In the meantime, PaintCare will continue to hold paint drop-off events to supplement services in these areas. If the target number of sites cannot be reached, it will be discussed with CDPHE and in future reports.

Unserved and Underserved Populations Results. To address the needs of unserved areas, PaintCare hosted 15 paint sweep events in rural parts of the state and continued to recruit sites. To address the needs of underserved areas, PaintCare hosted two larger events in urban areas and continued to recruit sites.

The following tables show the results of the distribution and density analysis for the program at the end of the year.

DISTRIBUTION ANALYSIS

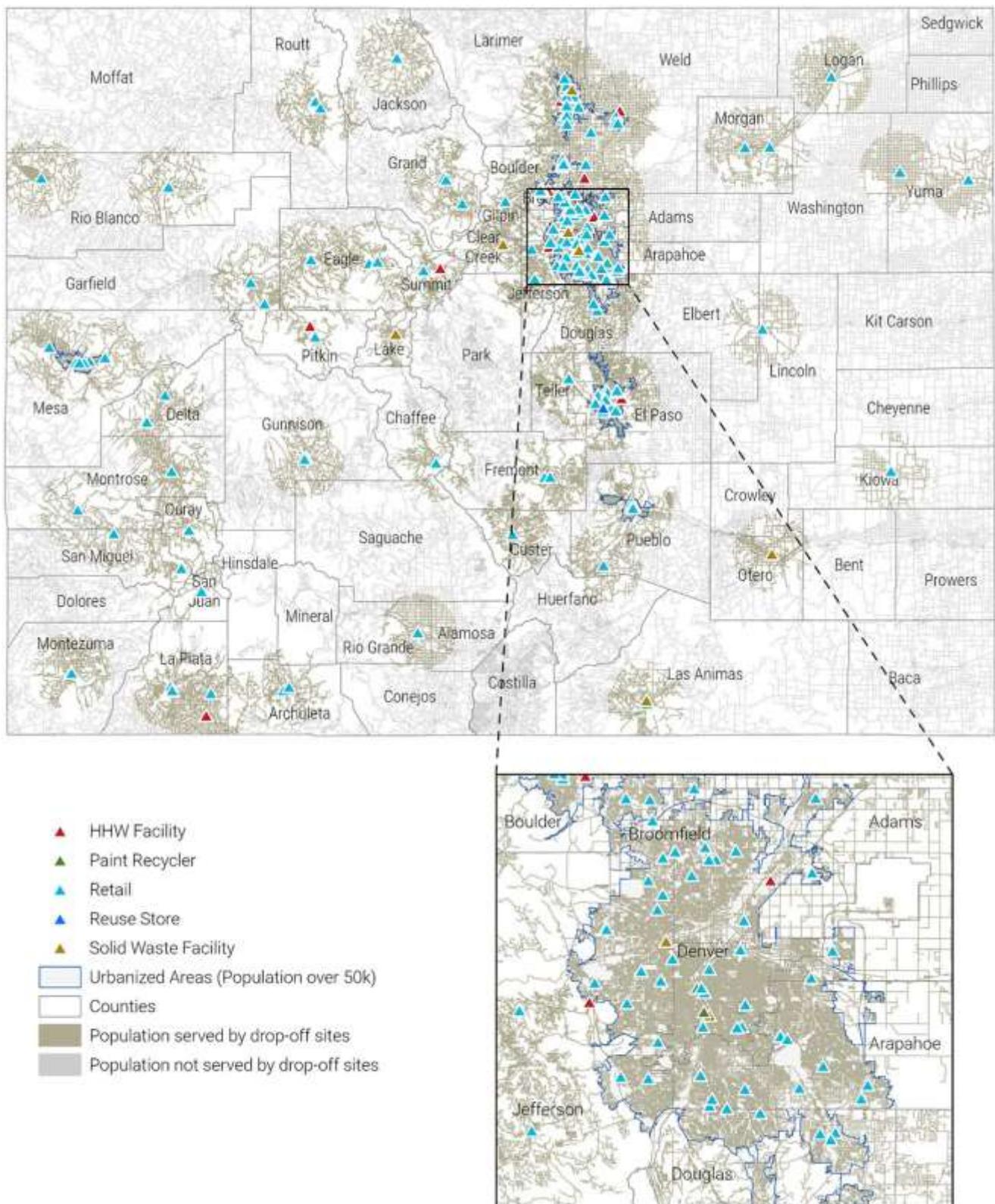
SITE TYPE	NUMBER OF SITES	POPULATION SERVED	TOTAL POPULATION	PERCENT COVERED
Year-Round	177	4,788,118	5,029,196	95.2%
Year-Round and Supplemental	243	4,865,979	5,029,196	96.8%

DENSITY ANALYSIS

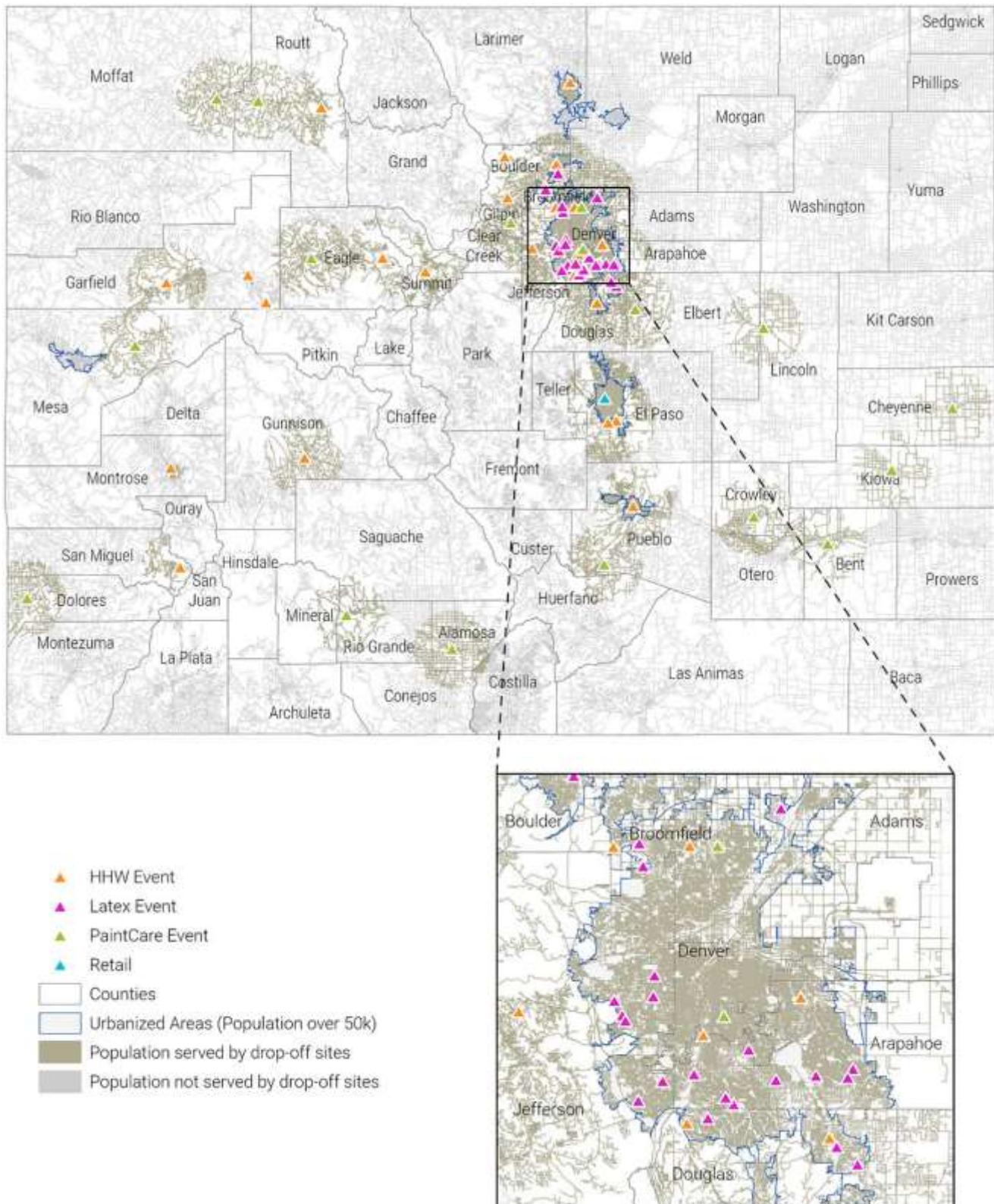
URBANIZED AREA	POPULATION	REQUIRED YEAR-ROUND SITES (1/30K)	PARTICIPATING YEAR-ROUND SITES	ADDITIONAL SITES NEEDED
Boulder	117,861	3	5	0
Colorado Springs	568,088	18	14	4
Denver-Aurora	2,388,255	79	57	22
Fort Collins	271,752	9	12	0
Grand Junction	130,897	4	6	0
Greeley	118,789	3	4	0
Lafayette-Louisville-Erie	80,991	2	3	0
Longmont	91,971	3	4	0
Pueblo	141,136	4	4	0

The first two of the following four maps show the locations of PaintCare's year-round and supplemental drop-off sites, respectively. The third map shows the year-round and supplemental drop-off sites combined. The fourth map shows the locations of the LVP and RLVP sites, though these sites were not included in any measure of convenience.

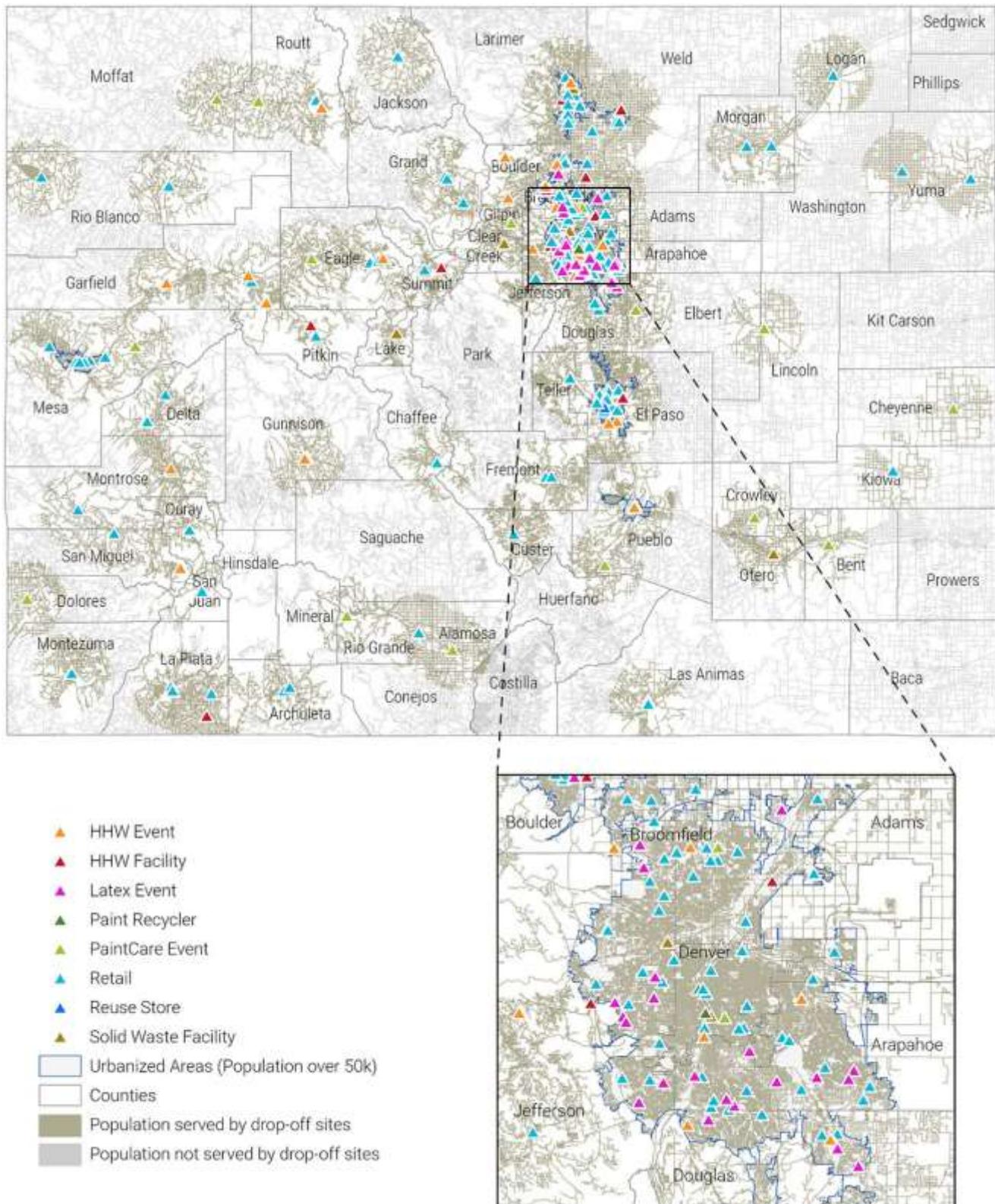
YEAR-ROUND SITES



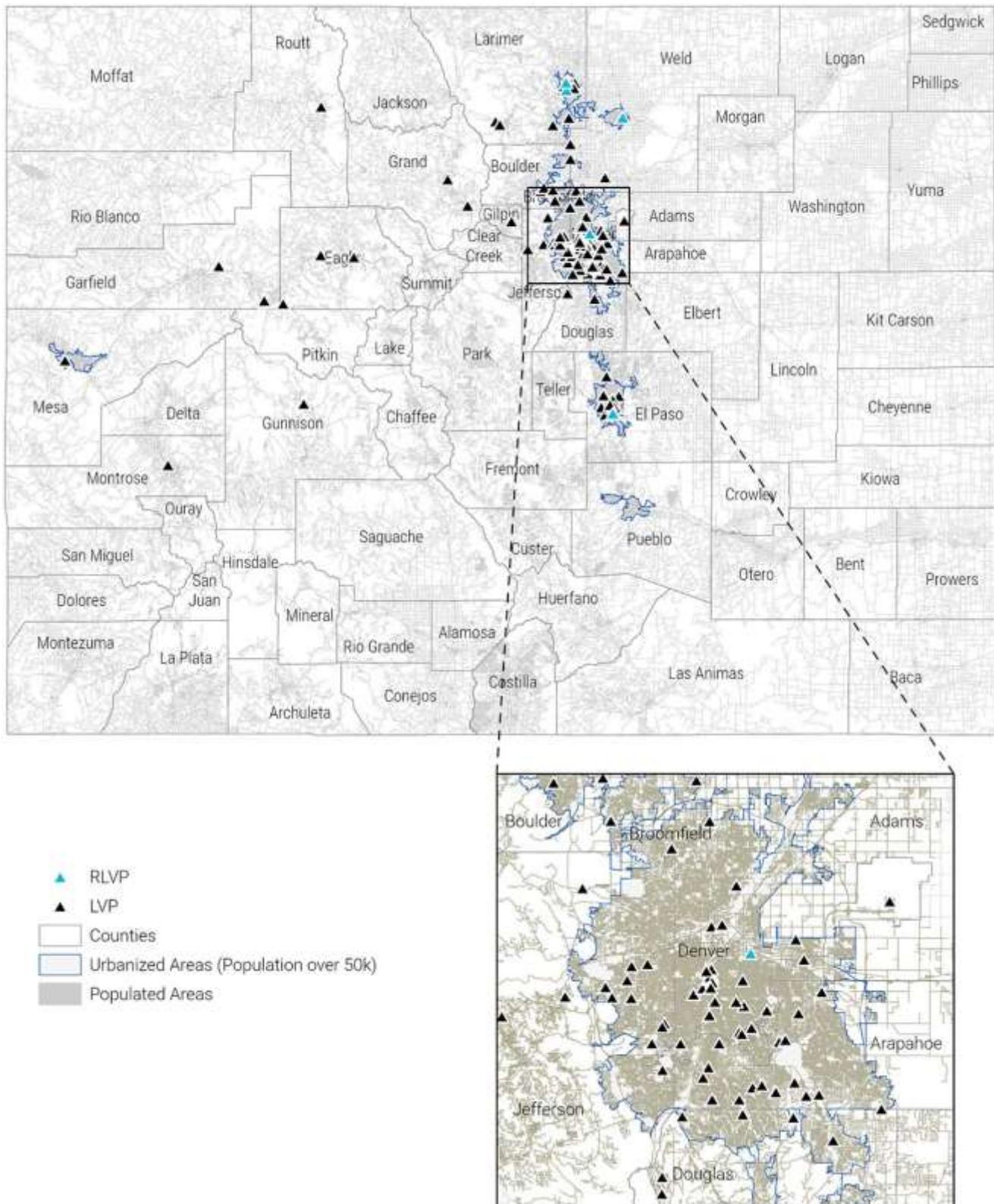
SUPPLEMENTAL SITES



YEAR-ROUND AND SUPPLEMENTAL SITES



LARGE VOLUME PICK-UP SITES



C. PAINT COLLECTION PROCEDURES

PaintCare entered into contracts with sponsors or operators of all paint drop-off sites and/or events. PaintCare contracts require all drop-off sites to meet requirements of local, state, and federal laws, regulations, and policies.

Staff at retailers, SWM facilities, latex recyclers, and RLVP sites received on-site, in-person training and a program procedures manual. The program procedures manual was updated in 2019 to be more user friendly and allow store staff to better understand the program. The updated manuals are being provided to stores during on-site visits in 2020. HHW facilities received a visit and overview of program products, but the staff were well trained on handling paint products prior to PaintCare. The training and program manual covered the following topics:

- ◆ Identification of program and non-program products
- ◆ Acceptable containers
- ◆ Whom to accept paint from and how much
- ◆ Screening procedure for VSQGs and the required log form
- ◆ Proper storage
- ◆ Spill response procedures and reporting requirements
- ◆ Employee training
- ◆ How to schedule a pick-up
- ◆ Required paperwork and record retention schedules

Site personnel are required to visually inspect all incoming containers of postconsumer paint – but not open them – to confirm that they are acceptable program products and then place them in the spill-proof collection bins provided by the program. Unlabeled and leaking cans are not accepted at retail or other non-HHW sites or events, but trained staff at HHW facilities and events are allowed to accept and prepare them for management under the program.

Year-round drop-off and RLVP sites are visited by PaintCare staff on a regular basis to check on their operations and provide additional training and consumer outreach materials as needed. Staff visit supplemental sites as schedules allow and needs arise.

D. PAINT TRANSPORTATION AND PROCESSING

D1. Paint Transportation

PaintCare contracted with seven haulers for transportation services – Clean Harbors Environmental Services, Veolia Environmental Services, Stericycle Environmental Solutions, GreenSheen Paint, Southern Colorado

Services & Recycling, Waste Management Curbside Inc., and Gallegos Sanitation Inc. PaintCare requires that all haulers have the ability and knowledge to respond to incidents involving hazardous materials, comply with all applicable U.S. Department of Transportation (DOT) and state transportation rules, and be issued the appropriate license. Four of the companies – Clean Harbors, Veolia, Stericycle and Waste Management Curbside – are registered hazardous waste haulers, and they were contracted to provide transportation services from sites that received oil-based paint. A description of each hauler and their operations follows:

Clean Harbors transported paint from retail sites, LVP and RLVP sites, HHW events and facilities, SWM facilities, and PaintCare events, and the oil-based paint collected at the three latex paint recyclers to their hub in Denver for further screening, separation and/or consolidation. Latex paint was then transported to GreenSheen Paint for processing. Oil-based paint was transported to Clean Harbors in Kimball, NE for processing.

Veolia transported paint from retail sites, HHW facilities and events, and from PaintCare events to their facility in Henderson, CO for further screening, separation and/or consolidation. Latex paint was then transported to GreenSheen Paint for processing. Oil-based paint was transported to Rineco Chemical Industries in Haskell, AR for processing.

Stericycle transported paint from LVP sites, and several PaintCare events to their hub in Englewood. Latex paint was then transported to GreenSheen Paint for processing. Oil-based paint was transported to their facilities in Avalon, TX and Kansas City, MO where the paint was separated from the cans. The paint was then shipped to Rineco Chemical Industries in Haskell, AR for processing.

GreenSheen Paint transported latex paint from their latex-only events, HHW events and facilities, SWM facilities, and from LVP sites to their facility in Englewood, CO for processing.

Southern Colorado Services & Recycling transported latex paint from several HHW events and one HHW facility to their facility in Pueblo, CO for processing.

Waste Management Curbside transported paint from one HHW event and their door-to-door program customers to their facility in Denver. From January through April, Waste Management Curbside screened, separated, and processed recyclable latex paint on-site; packaged unusable latex paint then transported to Conservation Services, Inc in Bennett, CO for solidification and disposal; and packaged oil-based paint which was then transported to Veolia in Henderson, CO and then to Rineco in Haskell, AR for processing. In May of 2019, Waste Management Curbside discontinued on-site processing of latex paint and started packaging and staging all paint for off-site transport and processing.

Gallegos Sanitation Inc. transported latex paint unsuitable for reuse and recycling from Weld County to the Tower Road Landfill in Commerce City, CO for solidification and disposal.

D2. Latex Paint Processing

The condition in which postconsumer latex paint is received by the program determines the available management options. If containers are not properly sealed during storage, latex paint can harden due to evaporation and may no longer be useable or recyclable. Similarly, if latex paint freezes a number of times, it may not be suitable for reuse or recycling.

The program's education and outreach messages encourage the timely return of unwanted postconsumer paint in an effort to reduce the age and improve the condition of the paint for end-of-life management. However, the method of storage and the timing of the decision to bring leftover paint to a drop-off site are determined by the consumer.

PaintCare managed latex paint under the following waste management hierarchy:

Reuse. Reuse programs generally screen for paint containers that are 50% or more full and in good condition and give them away free or sell them to the local community. Clean Valley Recycling and the Counties of Boulder, El Paso, Larimer, Jefferson, and Weld reported reuse of latex paint.

Recycled Paint. Latex paint was used to make recycled-content paint by a couple of HHW programs (also referred to as "reprocessed" in this report) and by private paint recyclers. Of the two HHW programs which reprocessed paint, El Paso County reprocessed all year, while Pitkin County stopped reprocessing paint mid-year. Reprocessed paint was sold or given away to the local community by the HHW programs.

GreenSheen Paint received and processed paint from multiple PaintCare haulers; Southern Colorado Services & Recycling received and processed paint from one hauler; and GreenSheen Paint, Old Western Paint, and Southern Colorado Services & Recycling all processed some or all of the latex paint received directly at their facilities from the public. All the private paint recyclers sold in domestic markets and GreenSheen also sold some paint in international markets.

Disposal. Dry and unusable latex paint sorted out by the haulers and processors, and latex paint determined to be unsuitable for reuse or recycling by Weld County was sent to landfill.

D3. Oil-Based Paint Processing

PaintCare managed oil-based paint under the following waste management hierarchy:

Reuse. As stated above, reuse programs generally screen for paint containers that are 50% or more full and in good condition and give them away free or sell them to the local community. Clean Valley Recycling and the Counties of Boulder, El Paso, Larimer, Jefferson, and Weld reported reuse of oil-based paint.

Energy Recovery. Rineco Chemical Industries used the oil-based paint as part of their manufactured waste-derived fuels which is used as a secondary fuel source by cement kilns.

Incineration. Clean Harbors transported oil-based paint to their own facility in Kimball, NE where it served as a fuel in the incineration process.

Section 2. Paint Collection Volume and Disposition Methods

Annual Report Statutory Citation

Colorado Revised Statute, Title 25. Article 17. Part 4. Architectural Paint Stewardship Program

Section 25-17-405 (3)(a) On or after March 31 of the second year of a paint stewardship program's implementation, and annually thereafter, one or more participating producers, or a stewardship organization contracted by one or more producers, shall submit a report to the executive director describing the progress of the paint stewardship program. The paint stewardship program report must include the following information from the preceding calendar year:

(II) The total volume, in gallons, and type of postconsumer architectural paint collected, with the data broken down by: (A) Collection site; and (B) Method of waste handling used to handle the collected postconsumer architectural paint, such as reuse, recycling, energy recovery, or waste disposal.

(III) The total volume, in gallons, of postconsumer architectural paint sold in Colorado by the producer or producers participating in the paint stewardship program.

A. PAINT SALES

Paint sales were 13,363,043 gallons.

B. PAINT COLLECTION AND MANAGEMENT

B1. Collection Volume and Recovery Rate

The program collected an estimated 742,823 gallons and processed 729,010 gallons of paint in 2019. Gallons collected are estimated by PaintCare and are derived from the total units reported in pounds or cubic yards. Each service provider reports gallons of paint processed to PaintCare after processing takes place. For the volume managed by reuse, the gallons collected always equals the gallons reused. For the volume managed and reported by the haulers, a variance may exist between gallons collected and gallons processed since there is a lag in time between collection and processing. The lag is created because haulers build full truckloads at their facilities before transporting the paint to processors. In addition, once the paint is received by a processor, it may stay in inventory until it can be processed. The variance in gallons collected and gallons processed depends on the length of time it takes the containers of paint to move through the transportation and processing operations.

PaintCare uses processed volume to calculate recovery rates (gallons of paint processed divided by gallons of paint sold in the same time period). Using the volume of paint processed results in a 5.3% recovery rate using sales from the same time-period (13,639,043 gallons).

Processed volume increased 11.4% over 2018. Part of this increase is a result of the volume collected in 2019 moving more efficiently through the collection, transportation, and processing operations as compared to 2018 and part of this increase is due to the larger than normal collected but unprocessed volume seen in 2018 being processed in 2019.

Collection volume increased due to the addition of more drop-off sites, more LVP appointments, larger event participation, and increased public awareness. Collection volume has increased, year over year, each year of the program. PaintCare still anticipates collection and processed volumes will increase for the next few years until the program matures to an anticipated 7% recovery rate.

GALLONS SOLD, COLLECTED, AND PROCESSED

	2015	2016	2017	2018	2019
Gallons Sold	6,799,639	13,343,179	13,877,576	14,038,582	13,639,043
Gallons Collected	289,156	676,387	697,269	712,202	742,823
Gallons Processed	225,141	693,771	686,844	654,476	729,010
Recovery Rate	3.3%	5.2%	4.9%	4.7%	5.3%

B2. Latex vs. Oil-Based Paint

Of the 729,010 gallons of paint processed, 78% (566,328 gallons) was latex paint and 22% (162,682 gallons) was oil-based paint.

B3. Paint Management Methods

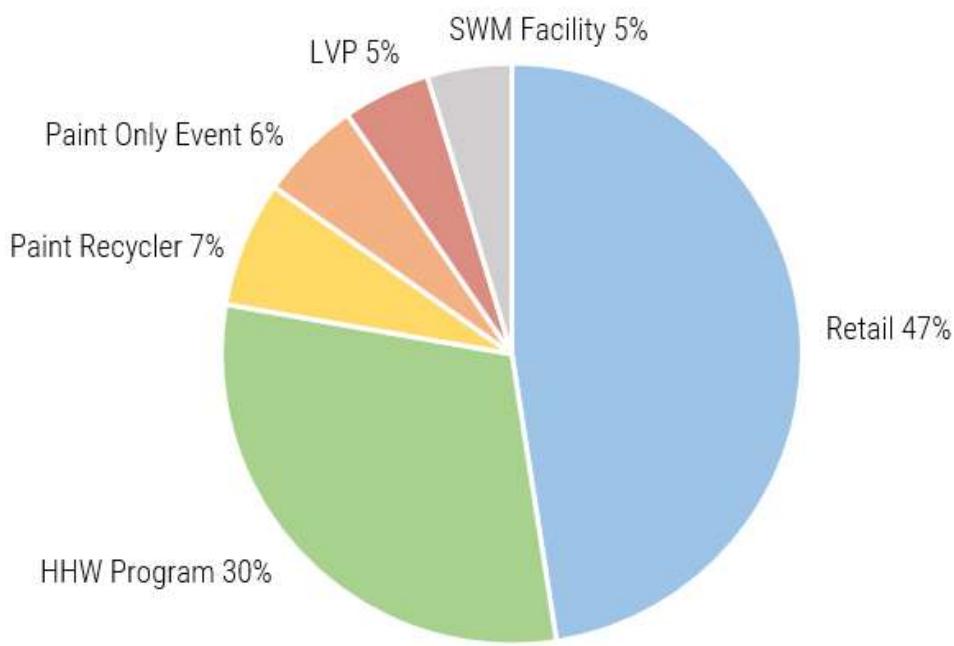
The following tables show the paint management methods and volumes processed since the start of the program.

SUMMARY OF PAINT MANAGEMENT

LATEX PAINT DISPOSITION	2015 GALLONS	2015 %	2016 GALLONS	2016 %	2017 GALLONS	2017 %	2018 GALLONS	2018 %	2019 GALLONS	2019 %
Reuse	14,868	7	31,565	6	26,379	5	26,663	6	23,725	4
Recycled Paint	133,564	66	353,768	67	386,502	76	357,410	74	462,280	82
Decorative Ground Cover	-	-	-	-	369	0.1	-	-	-	-
Alternative Daily Landfill Cover	-	-	28,162	6	11,548	2	-	-	-	-
Disposal	54,182	27	112,009	21	84,318	17	94,823	20	80,323	14
Total	202,614	100	525,504	100	509,116	100	478,896	100	566,328	100
OIL-BASED PAINT DISPOSITION										
Reuse	3,503	16	7,849	5	6,557	4	6,574	4	5,328	3
Energy Recovery	9,840	44	36,399	21	41,399	23	63,089	36	62,992	39
Incineration	9,184	40	124,019	74	129,772	73	105,917	60	94,362	58
Total	22,527	100	168,267	100	177,728	100	175,580	100	162,992	100
Grand Total	225,141		693,771		686,844		654,476		729,010	

B4. Collection by Site Type

The following pie chart shows the breakdown of collection volume by site type.



B5. Methodology for Determining Volumes

For haulers and processors, one of two methods were applied to determine processed volume: (1) paint was processed and the resulting volume was recorded or (2) the volume of paint processed was derived from the gross pounds by subtracting an estimated weight for the collection bin and can weight (based on past sampling) from the actual gross weight of the collection bin then converting this net weight (paint weight) to gallons by dividing by a measurement of paint density.

For HHW programs that reprocessed latex paint, data provided to PaintCare was the volume of paint reprocessed and given out to the public. If the paint was not given away during the year, even if it was reprocessed during the year, it was not counted in this report.

For reuse programs, the volume of paint is reported to PaintCare two ways: (1) If the program reports by estimating gallons, no conversion is needed. (2) if the program reports by counting containers by size, then containers are assumed to be at least 50% full -- with an average of 75% full. the volume of paint is calculated to be 75% of the total container size.

C. CONTAINER RECYCLING

Metal and plastic paint containers are repurposed and recycled whenever possible. The program recycled an estimated 301 tons of paint containers during the year.

Section 3. Independent Audit and Financial Summary

Annual Report Statutory Citation

Colorado Revised Statute, Title 25. Article 17. Part 4. Architectural Paint Stewardship Program

Section 25-17-405 (3)(a) On or after March 31 of the second year of a paint stewardship program's implementation, and annually thereafter, one or more participating producers, or a stewardship organization contracted by one or more producers, shall submit a report to the executive director describing the progress of the paint stewardship program. The paint stewardship program report must include the following information from the preceding calendar year:

(VII) A copy of an independent third party's report auditing the paint stewardship program. The audit must include a detailed list of the program's costs and revenues.

A. INDEPENDENT FINANCIAL AUDIT

An independent financial audit of the national PaintCare program was conducted by Rogers & Company PLLC. This independent CPA firm conducted the audit in accordance with auditing standards generally accepted in the United States. Those standards require that the firm plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. The audit process includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. In Rogers & Company's opinion, the financial statements of PaintCare present fairly, in all material respects, the financial position as of December 31, 2019, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States. Please see the appendix for the independent financial audit of the PaintCare program.

B. FINANCIAL SUMMARY AND DISCUSSION

B1. Expense Categories

Revenue in all PaintCare programs is derived from fees on new paint sales. Expense categories for the Colorado program are discussed below.

Paint Processing. Paint processing costs are the largest budget item in all PaintCare programs. In Colorado, paint processing was invoiced per gallon for reprocessing, per gallon or per container for reuse, and per gross pound for all other disposition methods, excluding the roll-off bins which were invoiced either by yard or by the 20-yard bin.

Paint Transportation. Paint transportation costs are another significant cost in all PaintCare programs. In Colorado, paint transportation was invoiced per cubic yard box, 55-gallon drum, roll-off or per load.

Collection Support. Collection support expenses included paint collection bins (single use and reusable), spill kits, training materials, infrastructure support to help sites comply with storage requirements, and miscellaneous supplies for drop-off sites operations.

Communications. Communications expenses included advertising and promotional materials to increase awareness of the program and use of the drop-off sites.

Personnel, Professional Fees and Other. Personnel, professional fees and other included the cost of two full-time in-state employees, legal costs for developing and negotiating contracts, travel, office supplies, and other logistical and professional support.

State Administrative Fees. PaintCare pays state administrative fees in the amount to \$120,000 annually to the Colorado Department of Public Health and Environment.

Corporate Activity. Corporate activity costs are those that are shared across all nine PaintCare programs and allocated relative to the population of the program. In 2019, the Colorado Program's allocation was 8.6% of the total cost of corporate activity. These costs include but are not limited to corporate staffing, insurance, maintenance of data management systems, auditing fees, software licenses, legal fees, occupancy, and general communications.

B2. Financial Summary

The following table shows program revenue and expenses for each year since the start of the program. A discussion of differences between 2018 and 2019 follows the table.

PROGRAM ACTIVITIES

REVENUE	(JUL-DEC)				
	2015	2016	2017	2018	2019
Larger than half pint to smaller than 1 gallon	\$ 324,136	\$ 647,751	\$ 626,642	\$ 605,131	\$ 610,450
1 gallon	1,833,422	3,506,838	3,509,331	3,433,914	3,239,120
Larger than 1 gallon up to 5 gallons	1,318,541	2,623,920	2,799,277	2,887,657	2,842,158
Total revenue	3,476,099	6,778,509	6,935,250	6,926,702	6,691,728
EXPENSES					
Paint processing	1,213,416	2,849,217	2,964,721	3,167,860	3,409,907
Paint transportation	302,085	666,803	720,863	717,570	749,905
Collection supplies and support	321,361	498,368	461,817	503,530	540,981
Communications	171,952	644,074	592,779	636,823	645,660
Personnel, professional fees, and other	73,337	173,154	210,574	279,296	400,121
State administrative fees	-	240,000	120,000	120,000	120,000
Allocation of corporate activity	184,823	351,687	348,486	371,644	392,692
Total expenses	2,266,974	5,423,303	5,419,240	5,796,723	6,259,266
Allocation of investment activity	17,964	32,066	194,159	(67,151)	537,206
Change in net assets (revenue less expenses)	1,227,089	1,387,272	1,710,169	1,062,828	969,668
Net assets, beginning of year	(499,664)	727,425	2,114,697	3,824,866	4,887,694
Net assets, end of year	\$ 727,425	\$ 2,114,697	\$ 3,824,866	\$ 4,887,694	5,857,362

- ◆ Paint processing costs were higher in 2019 due to the facts that the program collected more pounds in 2019 than in 2018, PaintCare received price increases to processing unit costs from two vendors, and PaintCare paid more per unit, in 2019, to recycle the volume from Boulder and Larimer counties than it did to landfill the volume in 2018.

- ◆ Transportation costs were higher in 2019 due to the facts that the program collected more pounds in 2019 than 2018 and more pounds translates into more collection containers to be transported, PaintCare received a price increase from one of the haulers midway through the year, and PaintCare paid more per unit, in 2019, to transport the volume from Boulder and Larimer counties in cubic yard bins than it did to transport the volume in roll off bins in 2018.
- ◆ Collection supplies and support costs were higher in 2019 than in 2018 for a couple of reasons. Additional collection supplies were needed to package the additional pounds mentioned above and we executed a paint-only event which had more than 2,000 participants which required a significant amount of labor, equipment and supplies which are included in the collection supplies and support costs category.
- ◆ Personnel, professional fees and other increased due to partial salary and benefits of a shared program coordinator position who helped the Colorado program part time and was added during 2019, a \$100,000 R&D grant awarded in 2019, and travel costs for staff that helped with the larger one-day paint collection events.

C. INVESTMENT ACTIVITY

PaintCare invests a portion of its reserves (from most PaintCare programs) in a financial portfolio. Investments for all programs are maintained in a single portfolio. Claim of ownership in the investment portfolio is shared by all participating programs and allocated among them based on relative net asset balances. Programs that have positive net asset balances have a claim on the assets invested in the portfolio; programs with negative net asset balances carry a liability representing an amount due to the portfolio.

D. RESERVES

Reserves represent the accumulated surplus or net assets (cash and investments) of the program. Reserves are needed to sustain the program in times of either higher than expected paint collection (higher expenses), lower than expected paint sales (lower revenue), or a combination of the two.

PaintCare's Reserves Policy establishes a target reserve as a percentage of annual expenses. It also sets a range with minimum and maximum thresholds. If the reserves fall below the minimum threshold or rise beyond the maximum threshold, an evaluation of the program's expenses and revenue will be performed to determine if changes are needed in operations, outreach, and/or the fee structure to bring the reserve balance within range.

PaintCare has a target reserve of 100% of annual expenses, with a minimum threshold of 75% (i.e., nine months) of expenses, and a maximum of 125% (i.e., 15 months).

In 2019, CDPHE commissioned a financial assessment report of the PaintCare program by the School of Public Affairs at the University of Colorado, Denver. The full report is available on the websites of CDPHE and PaintCare.

At the end of 2018, the Colorado program had built a reserve of \$5,857,362 or 94% of annual expenses. The reserve balance at the end of 2019 is significantly higher than PaintCare had previously projected. The most significant reason for this change was the stock market gains which caused the investment activity to yield over \$500K of unbudgeted income.

E. EVALUATION OF THE PROGRAM'S FUNDING MECHANISM

PaintCare fees, placed on the sale of paint in Colorado are based on container sizes as follows:

PAINTCARE FEE

CONTAINER SIZE	FEE
Half pint or smaller	\$ 0.00
Larger than half pint to smaller than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
Larger than 1 gallon up to 5 gallons	\$ 1.60

The program's funding mechanism, including the fee structure and system to receive sales reports and payments from manufacturers, performed well in during the year. No adjustment to the fee structure or payment system is necessary at this this.

F. FIVE-YEAR PROJECTIONS

The five-year projection of the changes in revenue, expenses, and reserves is shown in the table on the next page and is based on the following observations and or assumptions:

- ◆ Revenue - PaintCare is projecting paint sales to be relatively flat over the next five years.
- ◆ Paint collection, transportation, and processing (CTP) costs, which account for approximately 75% of the total program costs, will continue to increase slightly each year as paint collection volumes continue to increase as a result of increased program participation driven by increased program awareness and the addition of more drop-off sites (PaintCare projects five new retail sites will be added each year from 2020 to 2023). The trend of higher CTP costs year over year is consistent with the observation from nearly every other PaintCare program.

- ◆ Salaries and overhead are projected to increase slightly each year. In addition, in 2020, an additional coordinator will be hired to assist with site visits and events.
- ◆ Communications and state administrative fees will remain constant, at 2019 levels.
- ◆ Investment – No projection is being made for investment gains or losses.

The conservative estimate of a small rise in CTP costs shows program reserves slowly decreasing over time. More aggressive projections that might accelerate the decrease in reserve would include adding more than the expected 20 drop off sites through 2024, adding two more HHW programs (Eagle and Mesa Counties), much higher collection volumes at existing sites (greater than 3%), a drop in paint sales revenue, and higher pricing from vendors.

FIVE-YEAR PROJECTION

	2019 ACTUAL	2020	2021	2022	2023	2024
Revenue	6,691,728	6,700,000	6,700,000	6,700,000	6,700,000	6,700,000
Expenses	6,259,266	6,522,700	6,763,300	7,014,500	7,273,200	7,464,800
Investment Activity Allocation	537,206	-	-	-	-	-
Change in net assets	969,668	177,300	(63,300)	(314,500)	(573,200)	(764,800)
Net assets, beginning of year	4,887,694	5,857,362	6,034,662	5,971,362	5,656,862	5,083,662
Net assets, end of year	5,857,362	6,034,662	5,971,362	5,656,862	5,083,662	4,318,862
Reserve percentage	94%	93%	88%	81%	70%	58%

Section 4. Outreach

Annual Report Statutory Citation

Colorado Revised Statute, Title 25. Article 17. Part 4. Architectural Paint Stewardship Program

Section 25-17-405 (3)(a) On or after March 31 of the second year of a paint stewardship program's implementation, and annually thereafter, one or more participating producers, or a stewardship organization contracted by one or more producers, shall submit a report to the executive director describing the progress of the paint stewardship program. The paint stewardship program report must include the following information from the preceding calendar year:

(IV) For the education and outreach program implemented in compliance with section 25-17-404 (2)(i): (A) Samples of any materials distributed; and (B) A description of the methodology used and the results of the evaluation conducted pursuant to section 25-17-404 (2)(i)(III). The results must include the percentage of consumers, painting contractors, and retailers made aware of the ways to reduce the generation of postconsumer architectural paint, available opportunities for reuse of postconsumer architectural paint, and collection options for postconsumer architectural paint recycling.

A. OUTREACH ACTIVITIES

A1. Introduction

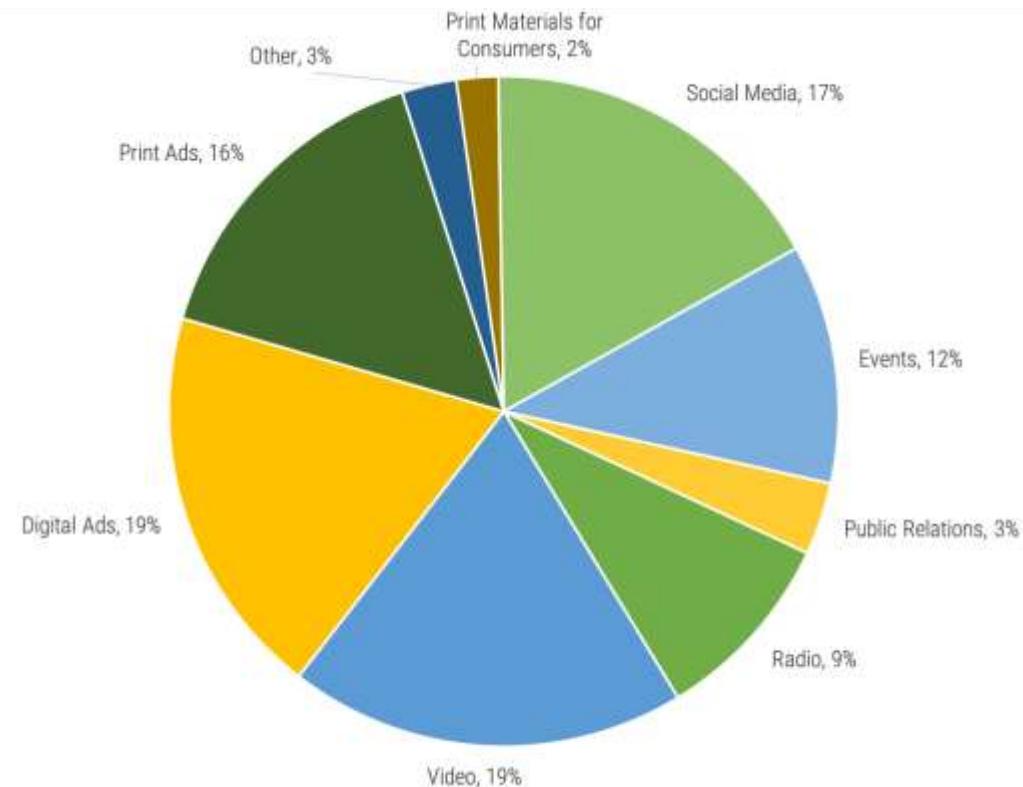
PaintCare's program plan for the Colorado program includes a variety of outreach activities targeted to retailers, painting contractors, municipal agencies, and the general public through direct contact and advertising. Initial outreach prior to the start of the program and in the first year focused on recruiting of drop-off sites. Subsequently and during this year, ramped up outreach efforts focused on encouraging the public to recycle their unwanted paint and included messages related to source reduction and reuse.

Outreach in Colorado this year was conducted using a variety of media categories: print (newspapers), television, outdoor (e.g., billboards), radio, fulfillment (distribution of brochures and other print-based materials), digital, social media, event promotion, and public relations.

The main call-to-action of outreach materials was to drive the public to PaintCare's website to find a drop-off site using PaintCare's site locator search tool.

The relative amounts of spending dedicated to outreach activities are summarized in the following pie chart:

RELATIVE SPENDING ON OUTREACH ACTIVITIES



A2. Press & Blog Coverage

PaintCare, through its marketing firm, issued a number of press releases to local television, print, and digital media outlets to earn coverage about the program. Press releases featured new sites added to the program or encouraged stories about PaintCare in the context of home care tips. These efforts led to 16 stories mentioning PaintCare in the following outlets:

DATE	MEDIA OUTLET	DATE	MEDIA OUTLET
2/28	Summit Daily	4/5	Colorado Springs Gazette
4/3	Northglenn Thornton Sentinel	4/5	TheMountainMail.com
4/3	The Westminster Window	4/5	The Chronicle-News
4/4	KRCC Public Radio	4/21	Denver Parent
4/5	TheFlume.com	6/27	Fox31 TV
4/5	Estes Park News	7/8	Craig Press
4/5	The Herald Democrat	7/22	The Journal
4/5	The Chaffee County Times	7/24	Alamosa News

A3. Print Materials for Consumers

PaintCare continued to distribute printed materials to retailers to help inform customers public in their stores and the general public. These materials include program brochures, mini cards, fact sheets, and posters.

PaintCare fulfilled 66 requests for materials by mail, and the Colorado program staff delivered additional materials in person during site visits. PaintCare distributed a total of 8,621 brochures, mini cards, fact sheets, and posters during the year.

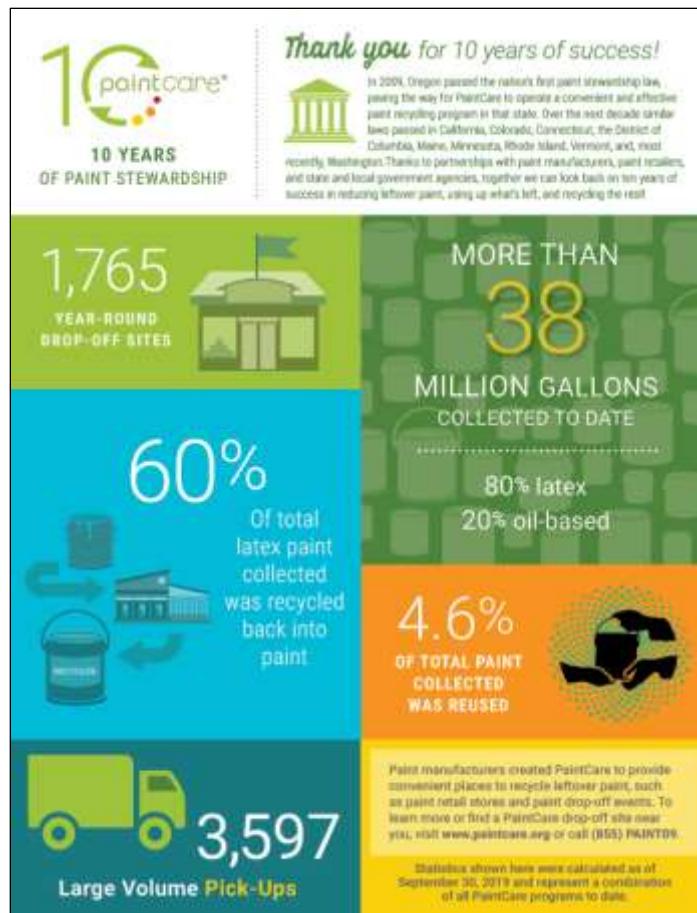
PaintCare also provides counter mats to retailers to use in the paint department to reference when customers had questions. The counter mat is popular with retailers and more likely than the poster to be seen by customers while they wait for their paint to be mixed.

Larger versions of the materials shown below are included in the appendix and available on PaintCare's website.



Brochure, Mini Card, Program Poster, Counter Mat, Fact Sheets

In November, PaintCare sent a mailing to paint retailers and other partner sites in Colorado to recognize the 10 year anniversary since the first paint stewardship law passed in Oregon in 2009. The mailing was sent to all known paint retailers in Colorado, including both PaintCare drop-off sites and retailers that do not act as drop-off sites. The cover letter thanked retailers for their support and participation and reminded them how to order additional educational materials to distribute to paint consumers. Copies of PaintCare point of sale materials were enclosed in the package along with an infographic poster listing some of PaintCare's national paint management statistics to date. In total, 462 packets were sent to paint retail locations throughout Colorado, including 24,024 brochures, fact sheets, and mini cards.



Infographic Poster Recognizing PaintCare 10th Anniversary

A4. Fact Sheets for Stakeholders

Several fact sheets are available on PaintCare's website for different target audiences, and printed versions are distributed upon request. Minor updates are made throughout the year. Current versions of these fact sheets are found on PaintCare's website:

- ◆ Large Volume Pickup Service
- ◆ How Does the Colorado Paint Stewardship Program Affect Paint Retailers?
- ◆ How to Become a Retail Drop-Off Site
- ◆ About PaintCare Fees
- ◆ Information for HHW Programs
- ◆ Information for Solid Waste Transfer Stations, Recycling Facilities and Landfills
- ◆ Reuse Programs – Compensation and Reporting
- ◆ Information about Partnering for Rural Events

A5. Website

Most PaintCare advertising and outreach efforts direct the public to PaintCare's website for more information and to find a local PaintCare site. The most frequently visited part of the website is the PaintCare site locator tool on the page titled Drop-Off Locations. The website is easy to navigate and features topics on buying the right amount of paint, storage and reuse tips, and recycling. It has special pages for manufacturers and a general section for retailers, explains what products are covered by the program, and has a Colorado page with tabs for different audiences (Everyone, Contractors, Retailers, Waste Facilities, and Official Docs).

PaintCare provides a web page of links to paint calculators from various sources, at www.paintcare.org/calculators. These calculators can be used by households and businesses to help them buy the right amount of paint.

PaintCare maintains a list of locations in Colorado and around the country where the public can get recycled-content paint at www.paintcare.org/wp-content/uploads/docs/xx-recycled-paint-stores.pdf.

PaintCare's website also provides a series of video tips about storing paint properly to increase recyclability. The videos are used in social media posts and on PaintCare's website at www.paintcare.org/storeright.



Two Examples of Storage Tip Videos: (1) Create a Tape Spout to Reduce Spills, (2) Use a Mallet to Close a Paint Can (Using a Hammer Can Damage the Can)

The following chart shows the monthly web traffic from Colorado:



A6. Translations

PaintCare translates program brochures and fact sheets into languages of known ethnic groups, especially those involved in the painting business, and upon requests from paint retailers or other stakeholders. Program brochure translations available in all PaintCare programs include Amharic, Arabic, Armenian, Chinese, Farsi, French, Hmong, Khmer, Korean, Lao, Polish, Portuguese, Russian, Spanish, Somali, Thai, Turkish, and Vietnamese.

Two widely used fact sheets are available in translated versions: the fact sheet for the LVP service is available in Spanish, and the fact sheet for painting contractors is available in 11 languages other than English due to requests from PaintCare programs.

PaintCare maintains a Spanish language translation button on its website, making the site fully bilingual. Additionally, live interpretation in Spanish and other languages is available on PaintCare's telephone hotline by request.

A7. Print Advertising

During the first half of the year, PaintCare used a combination of targeted direct mail circulars and newspaper ads to advertise drop-off sites in print. The ads direct the public to drop-off sites in their communities. Examples of print ads are shown below.



Examples of Direct Mail and Newspaper Advertisements

Magazines. In the reporting year, PaintCare ran ads in the MNI network—including *Country Living*, *Elle Décor*, *House Beautiful*, and *This Old House*—and *Welcome Home*, a publication targeting new home buyers, who often have leftover paint either left behind by previous owners or from fixing up a new home.



Example of Magazine Ad

A8. Radio

In March-November PaintCare ran sponsorships on public radio throughout Colorado. The message of the underwriting focused on source reduction as well as recycling, encouraging listeners "buy the right amount of paint." Following is the complete script used: <Station Name> is brought to you by PaintCare, helping you plan the right amount of house paint, stain, and varnish; use up what's left; and recycle the rest at more than 170 convenient locations in Colorado. More at PaintCare dot org.

A9. Video

Throughout the year PaintCare ran online video commercials. PaintCare's current commercial shows a single room painted and decorated several times in changing eras by contractors and a DIYer homeowner. While the styles and fashions of décor evolve with time, the leftover paint stacks up in the closet. The audience learns that, finally, in the present era there is a new solution for an ongoing problem; now you can recycle leftover paint with PaintCare.



Still Frames from Painting Through the Eras Commercial

PaintCare's videos can be viewed at www.paintcare.org/media, and on YouTube and Vimeo.

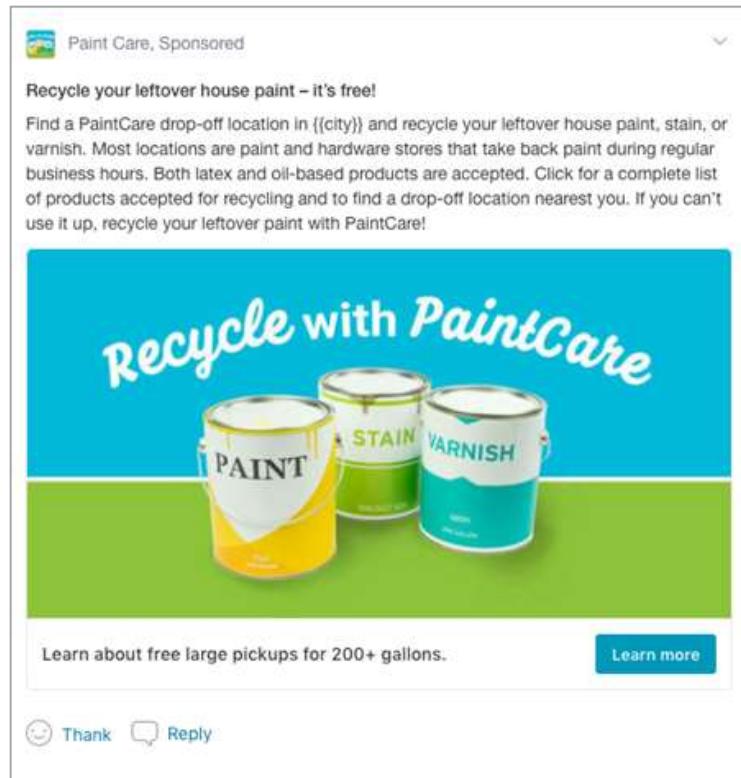
A10. Digital Advertising

Throughout the year, PaintCare ran online digital display advertising. Digital banner ads have the most sophisticated tools for targeting PaintCare's desired audiences (paint consumers, homeowners, painting contractors, etc.) as well as the most directly measurable results. Digital ads can be used to deliver each of PaintCare's key messages.



Examples of Digital Display Ads

PaintCare also promoted its messaging to Colorado households via Nextdoor, a social network website and app on which local residents share information and resources with their immediate neighbors. Nextdoor prohibits private organizations from posting information directly to neighborhood boards, but PaintCare was able to place paid advertising on the platform to promote awareness of paint stewardship and drop-off sites.



Nextdoor Digital Platform Ad

A11. Social Media

PaintCare continued to grow its Facebook presence during the year, while also establishing accounts on Twitter and Instagram and developing outreach messaging for those platforms. PaintCare used social media to promote its three key messages: Buy Right, Use Up Leftover Paint, and Recycle with PaintCare.



PaintCare Instagram Post Encouraging Followers to "Buy Right"

A12. Face-to-Face

PaintCare's Colorado program staff visited PaintCare drop-off sites regularly to make sure there were no problems or concerns, to help coach them on how to answer questions they receive from customers, provide brochures and other point-of-sale materials, and order signs. PaintCare staff also talked to customers in retail stores and other locations when they were dropping off paint or buying paint and solicited feedback about their experience with the PaintCare program.

In addition to regular contact with drop-off sites, participation in local community events allows PaintCare staff to answer questions and provide information in an informal setting. These interactions have led to increased awareness of the program by various communities, including many recycling, hazardous and solid waste organizations. Many contractors attend retailer pro shows and the Painting Decorating Contractors Association conference to interact with exhibitors.

PaintCare's Colorado program staff were active with the following face-to-face activities:

EVENT	LOCATION	
Annual report stakeholder webinar	Webinar	Presented for a group of stakeholders via webinar explaining the programs successes and challenges
Recycle Colorado Lobby Day	Denver	Presented program information to State Representatives and Senators
NAHMMA National Conference	Denver	Tabled at HHW association conference providing program information to participants
Guiry's Pro Show	Boulder	Tabled at contractor event explaining program, fee, and LVP service
Sustainable Denver Summit	Denver	Tabled at event explaining program information to participants
Colorado SWANA Conference	Colorado Springs	Tabled at event explaining program information to participants
TV interview	Fox 31	Talked to hosts and viewers about PaintCare and how everyone can use our program
Recycle Colorado Annual Meeting	Centennial	Attended recycling association's annual meeting and helped explain program information to participants
Recycle Colorado Recycling Summit	Pueblo	Tabled at recycling association event explaining program information to various stakeholders
Thornton Water Day youth presentation	Westminster	Presented kid friendly information to five groups of 25 first and second graders at an environmental education day at Front Range Community College

The Colorado program staff attended Thornton's Water Day event again this year and engaged elementary school students with activities related to PaintCare's messaging. New in 2019, PaintCare developed customized colored pencil sets to distribute to students as a take-home reminder to further influence future household decision-making around paint recycling.



Colorado Program Manager Engages Students at Thornton Water Day

Finally, PaintCare staff spoke with individuals interested in PaintCare's LVP service, explained how to request a pick-up, what was required to take advantage of the service, and which types of products are covered by the program and eligible for the service. If necessary, they visited the location to address logistical site issues to accommodate pick-ups either before the pick-up, at the time of the pick-up, or both.

A13. Outdoor Advertising

In 2019, the City of Thornton and Adams County again offered PaintCare space on their trucks to advertise the PaintCare drop-off event held in Thornton in April. Below is a truck advertisement for the Thornton PaintCare Event.



A14. Signage

PaintCare has developed a number of signs for drop-off sites to help them let the public know about the program, screen program products, and address concerns they have about illegal dumping. Drop-off sites may order the following signs: Program Products Sign (English/Spanish), Program Partner Sign, Combination (program partner with simplified products list), No Dumping, and Please Wait for Assistance. Larger versions of these signs are included in the appendix can be found online at www.paintcare.org/signs.



A15. Joint Outreach

PaintCare offers creative and financial support to municipal partners, including HHW programs and recycling centers, that partner with PaintCare for paint collection, leveraging their messaging and outreach capabilities. No applications for joint outreach funds were received in 2019.

B. AWARENESS SURVEYS

General Public

A paint recycling awareness survey for the general public of Colorado was conducted and analyzed by PaintCare in partnership with a market research firm. Data from all PaintCare states is included in the analysis, providing the benefit of comparing results between programs throughout the nation. All awareness survey data from previous years remain publicly accessible in the annual reports posted on www.paintcare.org/paintcare-states/colorado/#/official-docs. The full report for this year's awareness survey for all PaintCare states is included in the appendix.

Following are some highlights from the 2019 survey results:

- ◆ 283 surveys were completed by residents of Colorado, allowing over 90% confidence in the accuracy of the measured results for the population within +/-5%.
- ◆ More than half of the respondents purchased paint in the last year. 44% of those that did sought help from paint retail staff and over half took measurements themselves, in order to purchase the right amount of paint and reduce the amount leftover.

- ◆ 43% of respondents knew that paint can be recycled. Of those 58% reported having taken paint somewhere to be recycled in the past and 77% reported that they would be likely to do so in the future.
- ◆ Over half of Colorado respondents report that they will choose a sustainable option if they have leftover paint in the future, such as dropping it off at a paint retail store (16%) or HHW facility (30%) or giving it away to someone else who needs it (9%).

Contractors

PaintCare used Survey Monkey to conduct an online survey of Colorado painting contractors in 2019. The survey was taken by 51 respondents. A summary report of questions and answers is included in the appendix. Some observations based on the results follow:

- ◆ 78% of painting contractors seek to buy the right amount of paint by taking measurements themselves or getting help from suppliers to reduce potential leftovers.
- ◆ Most contractors surveyed report that they will choose a sustainable option if they have leftover paint in the future, such as dropping it off at a paint retail store (20%), taking it to a HHW facility (16%), giving it away to someone in their community who needs it (12%), hiring a commercial waste hauler to pick it up (10%), finding another PaintCare location (6%), or taking it to a local paint recycling company (4%).
- ◆ A majority of contractors in this study (53%) were aware that paint can be recycled, and 47% report having taken paint to be recycled in the past.
- ◆ Just under half of contractors surveyed (47%) were aware of the fee added to new paint sales to fund the PaintCare program.

Retailers

Due to low response rates on previous efforts to test awareness paint recycling awareness among Colorado paint retail staffs, in 2019 PaintCare elected to change course and conduct a mystery shopper campaign to better gauge awareness among that target audience. Personnel at a research firm contacted paint retailers by phone acting as paint consumers with questions about paint recycling opportunities. The researchers completed 100 calls out of a list of 571 paint retailers throughout the state. A mix of retail site types were contacted, including PaintCare drop-off sites and sites that did not serve as drop-off sites, and the retailers were scattered throughout the state.

A full report of the mystery shopper research is included in the appendix. Some observations based on the results follow:

- ◆ 100 completed calls out of 571 Colorado paint stores allows 90% confidence that the measured results are +/-7% from the true result.
- ◆ 87% of paint associates questioned knew that paint can be recycled.

- ◆ 68% of paint associates knew that there is a state-wide program for recycling leftover paint.
- ◆ Regardless of program knowledge, most respondents (73%) cited a specific location where leftover paint could be dropped off
- ◆ 69% of respondents knew that there is a fee on sales of new paint to fund the program; 63% knew that there is no charge to drop paint off for recycling.
- ◆ 28% of respondents reported having printed materials from PaintCare in their store.

Section 5. 2020 and Beyond

This section of the annual report describes activities or plans for the program that have happened since January 1, 2020 or are being planned.

A. OUTREACH

PaintCare will continue extensive public outreach in 2020, using a range of digital, video, radio, print, and social media strategies. PaintCare will also continue pitching relevant stories to the press to earn additional coverage of PaintCare's key message points. The outreach team will explore new avenues to reach business audiences, such as contractors, realtors, building and property managers, and others. PaintCare will continue to offer its joint outreach program to local government agencies to support their efforts to promote paint drop-off opportunities. In 2020 PaintCare will repeat its surveys of the general population as well as paint retailers and painting contractors and study the results.

B. PAINTCARE HOSTED EVENTS

PaintCare is planning another year of PaintCare-hosted paint drop-off events; larger events will be held in Denver and Thornton, and rural event sweeps will be in five unserved areas including the east, south, north, central, and mountainous areas of the state. The sweep events will mostly be in unserved locations not yet serviced to ensure the entire state's population has an opportunity to recycle their paint. The events also provide an opportunity to develop an in-person working relationship with retail or solid waste facilities that might be considering becoming a year-round drop-off site but not yet ready to make such a long-term commitment.

C. LATEX PAINT GRANT PROGRAM

As mentioned in the 2018 annual report, GreenSheen Paint was selected as the Colorado awardee for a \$100,000 research and development grant intended to develop the top idea which has the most potential for being scaled up and for commercialization of a product which uses the fraction of latex paint that is not currently being recycled.

GreenSheen's proposal was to use the grant support to formulate and test a new acrylic polymer admixture made of waste latex paint that will act as a partial replacement for mix water in the production of concrete by 2021. Implementation is scheduled to begin in 2020.

As of the date of this report, Greensheen Paint has yet to start work on their grant proposal.

D. PAINT AGE STUDY

As noted in this report and the PaintCare Colorado Program Plan, PaintCare calculates recovery rate as the volume of paint processed over the volume of gallons of paint sold in the same period. The recovery rate is one of several metrics used to monitor program changes. However, the age of postconsumer paint that is processed by the PaintCare program ranges from a few days to many decades. Therefore, it may be better or more relevant to look at paint sales from a previous time period. For example, if the average paint that is returned for recycling is five years old, it may be better to compare the volume of paint managed in 2020 with paint sales from 2015.

To determine the year for paint sales data to use in the recovery rate calculation, PaintCare needs to determine the average age of paint managed by the program. PaintCare plans to develop a protocol to gather this information on a regular or periodic basis. This project development is scheduled to begin in 2020.

E. CHANGE IN STEWARDSHIP ORGANIZATION

During 2020, PaintCare Inc. intends to change the stewardship organization of the Colorado Architectural Paint Stewardship Program from PaintCare Inc. to PaintCare Colorado LLC. PaintCare Inc. formed PaintCare Colorado LLC as a sole-member “disregarded” limited liability company with the intention that it be dedicated specifically to the management of the Colorado Architectural Paint Stewardship Program. This was planned to occur in 2019 but was delayed into 2020.

PaintCare Inc. intends to form individual LLCs for each of its programs to improve financial independence and separation between the PaintCare programs in different states and jurisdictions. By shifting program operations and responsibilities to a disregarded LLC in each state or jurisdiction, and by segregating program funds accordingly, each state or jurisdiction’s PaintCare program (and its associated funds) is better sheltered from any liability that might arise from the operation of a PaintCare program in a different state or jurisdiction.

The LLC transition will not prompt any change in staffing and is not expected to prompt any change in vendors. PaintCare Colorado LLC is considered to be a 501(c)(3) non-profit company under IRS rules and meets the statutory eligibility requirements for the Stewardship Organization set forth in Colorado General Statute Section 25-17-403(17).

F. STATEMENT ON THE IMPACT OF COVID-19

As a public health precaution due to Coronavirus (COVID-19) and the guidance of the CDC to limit discretionary travel and practice social distancing, PaintCare made several decisions regarding the services provided by the program. First, we posted guidance on our website, on March 23, for participants to consider refraining from dropping off paint for recycling at PaintCare locations until the guidance has been lifted. Next, we suspended LVP service until further notice. We continue to allow LVP customers to submit a form requesting service and we are contacting each LVP customer to ensure they understand the service has been suspended and we will notify them when the service resumes. Lastly, PaintCare has postponed the execution

of paint-only drop-off events scheduled through the end of May. PaintCare will continually monitor guidance from the CDC and restore services as appropriate.

In addition to decisions made directly by PaintCare regarding program services, a few HHW facilities, recycling centers, and three of the retail chains in Colorado have decided to temporarily suspend paint collection activities in response to guidance on social distancing until further notice.

Appendix Section A

COLORADO PAINTCARE SITES IN 2019

Page 1 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
1. Year-Round Sites					580,573
Adams County (12)					22,064
Brighton	Sherwin-Williams	1555 Bridge St	Retail	2,771	M-F 7-7, Sa 8-6, Su 10-6
Commerce Clty	Sherwin-Wlliams	10440 Chambers Rd	Retail	0	Su 10-6, M-F 7-7, Sa 8-6
Commerce City	Commerce City Ace Hardware	6900 Eudora Dr	Retail	617	M-F 7-7, Sa 8-6, Su 9-5
Commerce City	Reunion Ace Hardware	15181 E 104th Ave	Retail	738	M-F 8-7, Sa 8-6, Su 9-6 (5 in winter)
Federal Heights	Mile High Ace Hardware	2800 W 104th Ave	Retail	2,062	M-F 8-8, Sa 8-7, Su 9-6
Henderson	Veolia HHW Facility	9131 E 96th Ave	HHW Facility	3,672	W&Sa 9-2 by appt only
Northglenn	Sherwin-Williams	11455 N Washington St	Retail	3,722	M-F 7-7, Sa 8-6, Su 10-6
Northglenn	Sherwin-Williams	11450 N Cherokee St	Retail	946	M-F 6:30-5, Sa 7-1
Thornton	Ace Hardware of Thornton	3851 E 120th Ave	Retail	2,493	M-F 8-8, Sa 8-7, Su 9-6
Westminster	Guirys	6735 W 88th Ave	Retail	1,374	M-F 8:30-7, Sa 8:30-5:30, Su 11-4
Westminster	Northside Paint & Decorating	12365 Huron St	Retail	1,537	M-F 7-5:30, Sa 8:30-3
Westminster	Standley Shores Ace Hardware	9979 Wadsworth Pkwy	Retail	2,132	M-Sa 8-8, Su 9-6
Arapahoe County (14)					67,333
Aurora	Ace Hardware Saddle Rock	7420 S Gartrell Rd	Retail	1,110	M-F 8-8, Sa 8-7, Su 9-6
Aurora	Sherwin-Williams	2832 S Havana St	Retail	3,001	M-F 7-7, Sa 8-6, Su 10-6
Aurora	Sherwin-Williams	1701 Chambers Rd	Retail	5,587	M-F 7-7, Sa 8-6, Su 10-6
Aurora	Sherwin-Williams	3106 S Parker Rd	Retail	4,688	M-F 7-7, Sa 8-6, Su 10-6
Aurora	Sherwin-Williams	23850 E Smokey Hill Dr	Retail	7,268	M-F 7-7, Sa 8-6, Su 10-6
Centennial	Guirys	8262 S University Blvd	Retail	8,478	M-F 8:30-7, Sa 8:30-5:30, Su 11-4
Centennial	Sherwin-Williams	5150 E Arapahoe Rd	Retail	4,323	M-F 7-7, Sa 8-6, Su 10-6
Centennial	Sherwin-Williams	17100 E Smoky Hill	Retail	5,526	M-F 7-7, Sa 8-6, Su 10-6
Centennial	Sherwin-Williams	6707 South Potomac St	Retail	3,682	M-F 7-7 Sat 8-6 Sun 10-6
Littleton	Diamond Vogel	250 E Dry Creek Rd	Retail	180	M-F 7-5, Sa 8-12
Littleton	Sherwin-Williams	1500 W Littleton Blvd	Retail	3,305	M-F 7-7, Sa 8-6, Su 10-6
Littleton	Sherwin-Williams	13134 W Ida Ave	Retail	5,682	M-F 7-7, Sa 8-6, Su 10-6
Littleton	Sherwin-Williams	8996 W Bowles Ave	Retail	8,377	M-F 7-7, Sa 8-6, Su 10-6
Littleton	Sherwin-Williams	8001 S Broadway	Retail	6,125	MWRF 6:30-7, Tu 6:30-5, Sa 8-6, Su 10-6

COLORADO PAINTCARE SITES IN 2019

Page 2 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
Archuleta County (2)					2,623
Pagosa Springs	Sherwin-Williams	2163 Eagle Dr	Retail	1,791	M-F 7-7, Sa 8-6, Su 10-6
Pagosa Springs	Terrys Ace Hardware	525 Navajo Trail Dr	Retail	832	M-F 7:30-6, Sa 8-5, Su 9-4
Boulder County (14)					61,320
Boulder	Boulder County HMMF	1901 63rd St	HHW Facility	36,924	W-Sa 8-4
Boulder	Diamond Vogel	3295 Walnut St	Retail	1,033	M-F 7-5, Sa 8-12
Boulder	Guirys	2404 Pearl St	Retail	2,925	M-F 8:30-7, Sa 8:30-5:30, Su 11-4
Boulder	Sherwin-Williams	3550 Arapahoe Ave	Retail	2,654	M-F 6:30-7, Sa 8-6, Su 10-6
Boulder	Sherwin-Williams	3130 Valmont Rd	Retail	2,633	M-F 6:30-7, Sa 8-6, Su 10-6
Erie	Sherwin-Williams	2325 E Baseline Rd (Hwy 7)	Retail	2,127	M-F 7-7, Sat, 10-6
Lafayette	Jax Outdoor Gear Ranch	400 W South Boulder Rd	Retail	643	M-F 8-8, Sa 8-7, Su 9-6
Lafayette	Sherwin-Williams	670 N Hwy 287	Retail	2,497	M-F 7-7, Sa 8-6, Su 10-6
Longmont	Ace Hardware Longmont	1727 N Main St	Retail	932	M-F 7:30-8, Sa 8-7, Su 9-6
Longmont	Diamond Vogel	300 W Second Ave	Retail	1,653	M-F 7-5, Sa 8-12
Longmont	Sherwin-Williams	825 Main St	Retail	2,887	M-F 7-7, Sa 8-6, Su 10-6
Longmont	Sherwin-Williams	1197 Ken Pratt Blvd	Retail	3,173	M-F 6:30-7, Sa 8-6, Su 10-6
Louisville	Juniper Paints	1335 A East South Boulder Rd	Retail	920	M-F: 7-6 Sat 8-5
Nederland	Indian Peaks Ace Hardware	74 S Highway 119	Retail	319	M-Sa 8-7, Su 9-5
Broomfield County (3)					8,194
Broomfield	Jax Outdoor Gear Ranch & Home	5005 W 120th Ave	Retail	1,708	M-F 8-9, Sa 8-8, Su 9-6
Broomfield	PPG Paints	6850 W 116th Ave	Retail	561	M-F 7-5, Sa 8-12
Broomfield	Sherwin-Williams	5055 W 120th Ave	Retail	5,924	M-F 7-7, Sa 8-6, Su 10-6
Chaffee County (1)					2,230
Salida	Sherwin-Williams	101 Highway 50	Retail	2,230	M-F 7-7, Sa 8-6, Su 10-6
Clear Creek County (1)					943
Idaho Springs	Clear Creek County Trans Station	1531 Soda Creek Rd	Transfer Station	943	Tu-Sa 8-5

COLORADO PAINTCARE SITES IN 2019

Page 3 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
Custer County (1)					848
Westcliffe	Valley Ace Hardware	One Enterprise Dr	Retail	848	M-F 7-5, Sa 8-5, Su 10-4
Delta County (3)					2,212
Cedaredge	Big Johns Ace	200 SW 2nd St	Retail	522	M-F 7:30-5:30, Sa 8-4 Su 9-1
Delta	Delta Ace Hardware	121 W Gunnison River Dr	Retail	1,275	M-F 7:30-6:30 Sa 8-6 Su 9-4
Delta	Sherwin-Williams	1410 Valley View Dr	Retail	414	M-F 7-7, Sa 8-6, Su 10-6
Denver County (13)					48,436
Denver	GreenSheen Paint	1055 S. Jason Street	Paint Recycler	1,668	M-F 8-4:30
Denver	Diamond Vogel	4500 E 48th Ave	Retail	989	M-F 7-5, Sa 8-12
Denver	Gone for Good Warehouse	901 Navajo St	Retail	722	M-Sa 9-5
Denver	Guirys	2121 S Colorado Blvd	Retail	8,158	M-F 7-7, Sa 8:30-5:30, Su 11-4
Denver	Guirys	2245 Market St	Retail	4,447	M-F 8:30-7, Sa 8:30-5:30
Denver	Old Western Paint	2001 W Barberry Pl	Paint Recycler	1,777	M-F 7-5
Denver	PPG Paints	1134 W Evans Ave	Retail	193	M-F 7-5, Sa 8-12
Denver	Sherwin-Williams	4697 E Evans	Retail	5,028	M-F 7-7, Sa 8-6, Su 10-6
Denver	Sherwin-Williams	5315 W 38th Ave	Retail	3,414	M-F 7-7, Sa 8-6, Su 10-6
Denver	Sherwin-Williams	543 Santa Fe Dr	Retail	1,161	M-F 6-5, Sa 7-1
Denver	Sherwin-Williams	5225 Leetsdale Dr	Retail	9,495	M-F 7-7, Sa 8-6, Su 10-6
Denver	Sherwin-Williams	4601 N Tower Rd	Retail	2,852	M-F 7-7, Sa 8-6, Su 10-6
Denver	Sustainability Denver HTR Center	1270 S Bannock St	Recycling Center	8,531	Tu-Th 10-6, F-Su 9-3
Douglas County (6)					34,027
Castle Rock	Sherwin-Williams	175 Plum Creek Pkwy	Retail	6,476	M-F 7-7, Sa 8-6, Su 10-6
Castle Rock	Sherwin-Williams	3845 Ambrosia St	Retail	3,539	M-F 7-, Sa 8-6 Su 10-6
Lone Tree	Sherwin-Williams	7580 Park Meadows Dr	Retail	8,602	M-F 6:30-7, Sa 8-6, Su 10-6
Parker	Guirys	16534 Keystone Blvd	Retail	3,624	M-F 8:30-7, Sa 8:30-5:30, Su 11-4
Parker	Sherwin-Williams	10155 S Parker Rd	Retail	6,795	M-F 7-7, Sa 8-6, Su 10-6
Parker	Sherwin-Williams	18403 E Longs Way	Retail	4,992	M-F 7-5, Sa 7-1

COLORADO PAINTCARE SITES IN 2019

Page 4 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
Eagle County (3)					5,199
Gypsum	Gypsum Ace Hdwr	220 Cooley Mesa Rd	Retail	0	M-Sa 7:30-6, Su12-4
Vail	Sherwin-Williams	40800 Highway 6	Retail	4,630	M-F 7-7, Sa 8-6, Su 10-6
Vail	Vail Valley Ace Hardware	2111 N Frontage Rd W	Retail	569	M-F 7:30-7, Sa 8:30-5, Su 8:30-5
El Paso County (14)					90,726
Colorado Springs	Circle Ace Hardware	1225 N Circle Dr	Retail	1,717	M-F 8-7, Sa 8-7, Su 9-6
Colorado Springs	Diamond Vogel	5691 N Academy Blvd	Retail	918	M-F 7-5, Sa 8-12
Colorado Springs	El Paso County HHWF	3255 Akers Dr	HHW Facility	58,789	M-F 7 -5, 2nd Sa of mo 9-1, Biz Th 7-5
Colorado Springs	Guirys	3141 W Colorado Ave	Retail	1,488	M-F 7-5, Sa9-3
Colorado Springs	Habitat ReStore Pikes Peak	411 S Wahsatch Ave	Reuse Store	5,607	M-Sa 9-5
Colorado Springs	PPG Paints	275 N Chelton Rd	Retail	1,057	M-F 7-5, Sa 8-12
Colorado Springs	Sherwin Williams	1370 N Newport Rd	Retail	1,810	M-F 7-5
Colorado Springs	Sherwin-Williams	5862 Tutt Blvd	Retail	2,971	M-F 7-7, Sa 8-6, Su 10-6
Colorado Springs	Sherwin-Williams	1724 Dublin Blvd	Retail	2,661	M-F 7-7, Sa 8-6, Su 10-6
Colorado Springs	Sherwin-Williams	1815 S Nevada Ave	Retail	3,841	M-F 7-7, Sa 8-6, Su 10-6
Colorado Springs	Sherwin-Williams	1466 W Garden Of The Gods	Retail	1,931	M-F 7-7, Sa 8-6, Su 10-6
Colorado Springs	Sherwin-Williams	6345 Source Center Point	Retail	1,498	M-F 7-7, Sa 8-6, Su 10-6
Colorado Springs	Sherwin-Williams	2939 N Hancock Ave	Retail	3,687	M-F 7-7, Sa 8-6, Su 10-6
Colorado Springs	Sherwin-Williams	260 S Academy Blvd	Retail	2,752	M-F 7-7, Sa 8-6, Su 10-6
Fremont County (2)					2,085
Canon City	Sherwin-Williams	1015 Main St	Retail	1,034	M-F 7-7, Sa 8-6, Su 10-6
Canon City	Sonnys Ace Home Center	3090 E Main St	Retail	1,051	M-F 7-7, Sa 8-6, Su 8-5
Garfield County (3)					7,959
Carbondale	Ace Hardware of Carbondale	1011 Highway 133	Retail	1,238	M-F 7-7, Sa 8-6, Su 8-5
Glenwood Springs	Big Johns Ace	2602 S Glen Ave	Retail	0	M-F 7-7, Sa 8-7, Su 9-6
Glenwood Springs	Sherwin-Williams	3228B S Glen Ave	Retail	6,720	M-F 7-7, Sa 8-6, Su 10-6

COLORADO PAINTCARE SITES IN 2019

Page 5 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
Grand County (3)					3,228
Fraser	Fraser Valley Ace Hardware	425 Zerex St	Retail	878	M-F 7:30-6, Sa 8-5 Su 9-1
Granby	Country Ace Hardware	627 W Agate Ave	Retail	1,737	M-F 8-5:30, Sa 8-5, Su 9-4
Granby	Sherwin-Williams	21 Ten Mile Dr	Retail	613	M-F 7a to 6p, Sat 9a to 4p
Gunnison County (3)					4,234
Gunnison	Darnell True Value Hardware	1000 N Main St	Retail	123	M-F 7:30-6, Sa 8-5, Su 9-5
Gunnison	Fullmers Ace Hardware	820 W Tomichi Ave	Retail	1,268	M-F 7:30-6, Sa 8-5, Su 9-5
Gunnison	Sherwin-Williams	821A N Main St	Retail	2,843	M-F 7-7, Sa 8-6, Su 10-6
Jackson County (1)					82
Walden	Timberline Builders Supply	209 Main St	Retail	82	M-F 7-5:30, Sa 7-4
Jefferson County (12)					63,070
Arvada	Ace Hardware at Westwoods	15530 W 64th Ave	Retail	1,614	M-F 8-8, Sa 8-6, Su 9-6
Arvada	Sherwin-Williams	7731 Wadsworth Blvd	Retail	5,938	M-F 7-7, Sa 8-6, Su 10-6
Arvada	Sherwin-Williams	15220 W 64th Ave	Retail	2,668	M-F 7-7, Sa 8-6, Su 10-6
Arvada	Sustainability Arvada HTR Center	6240 W 54th Ave	Recycling Center	8,554	Tu-Su 10-6
Conifer	Aspen Park Hardware	26572 Barkley Rd	Retail	2,202	M-F 8-6 Sa 8-5 Su 9-4
Evergreen	Sherwin-Williams	1002 Swede Gulch Rd	Retail	3,867	M-F 7-7, Sa 8-6, Su 10-6
Golden	Sherwin-Williams	17101 S Golden Rd	Retail	1,120	M-F 7-7, Sa 8-6, Su 10-6
Golden	Rooney Road Recycling Center	151 S Rooney Rd	HHW Facility	22,511	W-Sa 8-2
Lakewood	Green Mountain Ace Hardware	12035 W Alameda Pkwy	Retail	2,439	M-F 7-8, Sa 7-6, Su 8-6
Lakewood	Lake Ridge Ace Hardware	2563 Kipling St	Retail	3,340	M-F 8-8, Sa 8-8, Su 9-6
Lakewood	Sherwin-Williams	3224 S Wadsworth Blvd	Retail	3,606	M-F 7-7, Sa 8-6, Su 10-6
Lakewood	Sherwin-Williams	7105 W Colfax Ave	Retail	5,210	M-F 7-7, Sa 8-6, Su 10-6
Kiowa County (1)					0
Eads	Eads Auto Supply & Hardware	404 E 15th St	Retail	0	M-F 7:30-5:30, Sa 7:30-3

COLORADO PAINTCARE SITES IN 2019

Page 6 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
La Plata County (5)					6,044
Bayfield	Lewis True Value Mercantile	311 Bayfield Center Dr	Retail	423	M-S 7:30-6:30, Su 10-4
Durango	Colors Inc	166 Bodo Dr	Retail	577	M-F 7:30-5, Sa 10-3
Durango	Kroegers Ace Hardware	8 Town Plaza	Retail	2,248	M-F 7:30-6:30 Sa 8-6 Su 9-5
Durango	Sherwin-Williams	400 S Camino Del Rio	Retail	2,624	M-F 7-7, Sa 8-6, Su 10-6
Ignacio	Southern Ute Indian Tribe Utilities	16360 CO-172	HHW Facility	172	M-Sa 8-5
Lake County (1)					1,683
Leadville	Lake County Landfill	1500 County Rd 6	Landfill	1,683	F-Tu 8-5 (8-4 in winter)
Larimer County (13)					68,505
Fort Collins	Ace Hardware of Fort Collins	1001 E Harmony Rd	Retail	565	M-F 8-8, Sa 8-6, Su 10-5
Fort Collins	City of Fort Collins Community Recycling	1903 S Timberline Rd	Recycling Center	13,788	Tu-Sa 8-6 (8-4:30 in winter)
Fort Collins	Diamond Vogel	7620 S College Ave	Retail	1,194	M-F 7a to 5p, Sat 8a to 12p
Fort Collins	Downtown Ace Hardware	215 S College Ave	Retail	300	M-Sa 8-8, Su 9-6
Fort Collins	Guiry's	118 W Troutman Pkwy	Retail	963	M-F 7-7, Sa 8:30-5:30, Su 9:30-5:30
Fort Collins	Jax Outdoor Gear Ranch	1000 N Highway 287	Retail	382	M-F 7:30-7:30, Sa 7:30-6, Su 8:30-6
Fort Collins	Larimer County Public Works	5887 S Taft Hill Rd	HHW Facility	35,264	Tu, Th, F, Sa, 8-4:30
Fort Collins	Sherwin-Williams	4215 Corbett Dr	Retail	4,547	M-F 6:30-7, Sa 8-6, Su 10-6
Fort Collins	Sherwin-Williams	8101 SW Frontage Rd	Retail	3,882	M-F 6-5, Sa 8-12
Loveland	Diamond Vogel	3206 N Garfield Ave	Retail	933	M-F 7-5, Sa 8-12
Loveland	Jax Outdoor Gear Ranch	950 E Eisenhower Blvd	Retail	428	M-F 8-9 ,Sa 8-8, Su 9-6
Loveland	Sherwin-Williams	2033 W Eisenhower Blvd	Retail	4,043	M-F 7-7, Sa 8-6, Su 10-6
Loveland	Sherwin-Williams	1390 S Cleveland Ave	Retail	2,216	M-F 7-7, Sa 8-6, Su 10-6
Las Animas County (2)					677
Trinidad	Terra Firma Recycling Fund	201 W Indiana Ave	Recycling Center	361	M-F 9-4, Sa 8-12
Trinidad	Trinidad Builders Supply	108 W Colorado Ave	Retail	316	M-F 8-5, Sa 8-2

COLORADO PAINTCARE SITES IN 2019

Page 7 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
Lincoln County (1)					0
Limon	Hoffman Drug	900 Main St	Retail	0	M-F 8-7, Sa 8-6 Su 9-5
Logan County (1)					735
Sterling	Sherwin-Williams	100 Broadway St	Retail	735	M-F 7-7, Sa 8-6, Su 10-6
Mesa County (6)					5,690
Fruita	Co Op Country	1650 Highway 6 and 50	Retail	483	M-Sa 6-7, Su 8-7
Grand Junction	Ace Hardware of Clifton	569 32 Rd	Retail	391	M-F 8-7, Sa 8-6, Su 8-5
Grand Junction	Diamond Vogel	2991 North Ave	Retail	710	M-F 7-5, Sa 8-12
Grand Junction	Sherwin-Williams	845 North Ave	Retail	3,265	M-F 6:30-7, Sa 8-6, Su 10-6
Grand Junction	Sherwin-Williams	2801 North Ave	Retail	841	M-F 6:30-7, Sa 8-6, Su 10-6
Palisade	Palisade Co op Country Ace	205 W Eighth St	Retail	0	M-Sa 8-6, Su 9-5
Montezuma County (2)					1,459
Cortez	Choice Building Supply	525 N Broadway	Retail	458	M-F 7:30-6 Sa 8-5 Su 9-3
Cortez	Slavens True Value Hardware	237 W Main St	Retail	1,001	M-Sa 7:30-6:30, Su 9-5
Montrose County (2)					2,814
Montrose	Sherwin-Williams	110 E Main St	Retail	2,814	M-F 7-7, Sa 8-6, Su 10-6
Nucla	Nucla Co-op Country Store	995 Main St	Retail	0	M-Sa 7:30-5:30
Morgan County (2)					565
Brush	Hometown Auto & Hardware	1315 Edison St	Retail	176	M-F 7-6, Sa 7-5
Fort Morgan	Sherwin-Williams	810 W Platte Ave	Retail	389	M-F 7-7, Sa 8-5
Otero County (1)					1,093
Swink	Clean Valley Recycling	203 N Swink Dr	Recycling Center	1,093	W 9-4, Sa 9-12

COLORADO PAINTCARE SITES IN 2019

Page 8 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
Ouray County (1)					690
Ridgway	Ridgway True Value	276 S Lena St	Retail	690	M-F 7-5, Sa 8-4
Pitkin County (2)					7,689
Aspen	Sherwin-Williams	304 Aspen Airport Business Ctr	Retail	4,228	M-F 7-6, Sa 7:30-4
Snowmass Village	Pitkin Resource Recovery	32046 Highway 82	HHW Facility	3,461	M-F 7:30-4, Sa 9-1:45
Pueblo County (5)					11,599
Colorado City	Greenhorn Valley Ace	6850 Hwy 165	Retail	0	M-F 7-6, Sa 8-5, Su 10-2
Pueblo	D&S Paint Center	715 West St	Retail	1,005	M-F 7-5, Sa 8-3
Pueblo	G4 Coatings	524 N Santa Fe Ave	Retail	255	M-F 8 to 5, Sa 9-12
Pueblo	Sherwin-Williams	3205 N Elizabeth	Retail	2,391	M-F 7-7, Sa 8-6, Su 10-6
Pueblo	Southern Colorado Services & Recycling	1731 Erie Ave	Paint Recycler	7,948	M-F 8-5, Sa 10-2
Rio Blanco County (2)					531
Meeker	Valley Hardware	401 E Market St	Retail	368	M-F 7:30-6, Sa 8-6
Rangely	Rangely True Value	105 W Main St	Retail	163	M-F 7-8, Sa&Su 8-6
Rio Grande County (1)					1,043
Monte Vista	Monte Vista Co op	1901 E Highway 160	Retail	1,043	M-F 7:30-5:30, Sa 7:30-12
Routt County (2)					5,549
Steamboat Springs	Ace Hardware Steamboat Springs	2155 Curve Plaza	Retail	2,868	M-F 8-8, Sa 8-5, Su 9-5
Steamboat Springs	Sherwin-Williams	385A Anglers Dr	Retail	2,682	M-F 7-7, Sa 8-6, Su 10-6
San Juan County (1)					0
Silverton	Silverton Hardware	740 Greene St	Retail	0	9-5 Daily

COLORADO PAINTCARE SITES IN 2019

Page 9 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
San Miguel County (2)					950
Norwood	Norwood Ace Hardware	1635 Grand Ave	Retail	134	M-F 8-6, Sa 9-5, Su 10-5
Telluride	Timberline Ace Hardware	200 E Colorado Ave	Retail	816	M-F 8-6, Sa 9-5, Su 10-5
Summit County (2)					10,042
Dillon	Summit County HHW Facility	639 County Rd 66 Landfill Rd	HHW Facility	5,387	M-Sat 7-4
Frisco	Sherwin-Williams	699 Ten Mile Dr	Retail	4,655	M-F 7-7, Sa 8-6, Su 10-6
Teller County (2)					2,644
Woodland Park	Foxworth Galbraith Lumber	300 S Chestnut St	Retail	848	M-F 7-6, Sa 8-4, Su 9-6
Woodland Park	Sherwin-Williams	717 Gold Hill Pl	Retail	1,796	M-F 7-7, Sa 8-6, Su 10-6
Weld County (7)					23,603
Dacono	Weld County South HHW Facility	5500 Highway 52	HHW Facility	5,297	F and 1st & 3rd Sa 9-4
Evans	Diamond Vogel	3313 35th Ave	Retail	1,090	M-F 7-5, Sa 8-12
Evans	Sherwin-Williams	3230 23rd Ave	Retail	1,413	M-F 7-7, Sa 8-6, Su 10-6
Firestone	Sherwin-Williams	6075 E Firestone Blvd	Retail	2,973	M-F 7-7, Sa 8-6, Su 10-6
Greeley	Sherwin-Williams	2904 W Tenth St	Retail	2,329	M-F 7-7, Sa 8-6, Su 10-6
Greeley	Weld County North HHW Facility	1311 N 17th Ave	HHW Facility	9,780	Tu & Sa 8-5
Johnstown	Johnstown Ace Hardware	9 S Parish Ave	Retail	719	M-F 8-7, Sa 8-5, Su 10-5
Yuma County (2)					159
Wray	Quality Farm & Ranch Center	333 Dexter St	Retail	0	M-Sa 7-7, Su 9-5:30
Yuma	Quality Farm & Ranch Center	700 E Eighth Ave	Retail	159	M-Sa -7, Sa 9-5:30

COLORADO PAINTCARE SITES IN 2019

Page 10 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
2. Supplemental Sites, Events and Services					
Adams County (3)					7,087
Brighton	Todd Creek Farms HOA	10501 E 152nd ave	Latex Event	88	9-2 (Jun 8)
Thornton	Infrastructure Maint Center	12450 Washington St	PaintCare Event	6,844	9-1 (Apr 28)
Westminster	Ball Aerospace Westminster	9675 W 108th St	Latex Event	155	12-2:30 (Apr 17)
Alamosa County (1)					371
Alamosa	Ace Hardware of Alamosa	175 Craft Dr	PaintCare Event	371	1-5 (Jun 4)
Arapahoe County (12)					53,310
Aurora	Eaglecrest High School	5100 S Picadilly St	Latex Event	520	10-1 (Apr 7)
Aurora	Greenfield HOA Open Space	5960 S Kirk Ct	Latex Event	270	7:30-11 (Jun 8)
Aurora	Parks Operations (City)	13645 E Ellsworth Ave	HHW Event	4,275	9-4 (Sep 7)
Centennial	Arapahoe High School	2201 East Dry Creek Rd	Latex Event	2,476	10-2 (Mar 16, Nov 12)
Centennial	Arapahoe Park	7800 S Adams St	Latex Event	220	11-2 (Jul 20)
Centennial	Piney Creek HOA	5800 S Joplin Way	Latex Event	731	10-2 (Sep 14)
Englewood	Street in Front of Residence	9877 E Maplewood Circle	Latex Event	270	10-2 (May 18)
Englewood	GreenSheen Paint (Moved Nov)	1281 W Dartmouth Ave	Paint Recycler	42,404	M-F 8-4:30
Englewood	Englewood Service Center (City)	2800 S Platte River Dr	HHW Event	520	8-2 (Sep 7 & 14)
Littleton	Littleton Elks Lodge	5749 S Curtice St	Latex Event	134	2-5 (Jun 15)
Littleton	Columbine High School	6201 S Pierce St	Latex Event	408	10-2 (Sep 7)
Littleton	Ken-Caryl Ranch House HOA	7676 S Continental Divide Rd	Latex Event	1,082	9-3 (May 4)
Bent County (1)					55
Las Animas	Las Animas-City Shop	545 Cottonwood Ave	PaintCare Event	55	10-2 (May 1)
Boulder County (7)					2,564
Allenspark	Allenspark TS (Boulder County)	14857 State Highway 7	HHW Event	157	9-1 (Aug 10)
Boulder	Excelitas Research	5055 Airport Blvd	HHW Event	88	10-2 (Oct 16)

COLORADO PAINTCARE SITES IN 2019

Page 11 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
Boulder	Ball Aerospace Boulder	1735 Range St	Latex Event	134	9-1 (Apr 18)
Longmont	Public Works Center (County)	375 Airport Rd	HHW Event	1,556	9-1 (Sep 7)
Nederland	Nederland Transfer Station (County)	286 Ridge Rd	HHW Event	75	8-12 (Jun 1)
Niwot	Niwot High School	8989 Niwot Rd	Latex Event	218	8-2 (May 18)
Superior	Eldorado K8 School (County)	3351 S Indiana St	HHW Event	336	9-2 (Apr 13)
Broomfield County (2)					1,367
Broomfield	Norman Smith Center (County)	3001 W 124th Ave	HHW Event	1,274	9-1 (May 4, Oct 4)
Broomfield	Vail Resorts Management	390 Interlocken Crescent	Latex Event	93	10-1 (Apr 22)
Cheyenne County (1)					45
Cheyenne Wells	Cheyenne Wells Town Shop	160 W Second St South	PaintCare Event	45	12-4 (May 21)
Crowley County (1)					297
Ordway	Ordway Main St	311 Main St	PaintCare Event	297	12-4 (May 2)
Denver County (2)					15,986
Denver	Denver South High School	1700 E Louisiana Ave	PaintCare Event	15,817	8-3 (Aug 24)
Denver	Jefferson High School	3950 S Holly St	Latex Event	170	8-1 (Sep 28)
Dolores County (1)					424
Dove Creek	Main Supply	235 N Main	PaintCare Event	424	12-4 (Aug 20)
Douglas County (6)					17,750
Castle Rock	Castle Rock Water (Tri-County)	175 Kellogg Court	HHW Event	5,351	9-3 (Sep 21)
Highlands Ranch	Shea Stadium (Tri-County)	3270 Redstone Park Cir	HHW Event	6,884	9-3 (Aug 10)
Highlands Ranch	Visa - Data Center	8910 S Ridgeline Blvd	Latex Event	126	8-2 (Apr 22)
Parker	Joint Services Center (Tri-County)	17801 East Plaza Dr	HHW Event	4,443	9-3 (May 18)
Parker	Legend High School	22219 Hilltop Rd	Latex Event	358	10-1 (Apr 6, Jul 13)
Parker	Parker Pavilions	11101 S Parker Rd	Latex Event	588	10-4 (Apr 28)

COLORADO PAINTCARE SITES IN 2019

Page 12 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
Eagle County (2)					1,198
Gypsum	Gypsum Ace Hardware	220 Cooley Mesa Rd	PaintCare Event	900	2-6 (Aug 22)
Vail	RV Lot @Lionshead (City)	395 S Frontage Rd	HHW Event	299	10-3 (May 17)
El Paso County (3)					1,690
Colorado Springs	Paint Gallery (Closed Sep 2019)	3029 N El Paso St	Retail	524	M-F 8-5, Sa 9-1
Colorado Springs	Widefield Community Ctr (County)	705 Aspen Dr	HHW Event	762	8-1 (Mar 23)
Fort Carson	Fort Carson (County)	6415 Specker Ave	HHW Event	403	8-2 (Apr 25)
Elbert County (1)					1,312
Elizabeth	Town of Elizabeth Public Works	303 Washington St	PaintCare Event	1,312	12-4 (May 23)
Garfield County (3)					1,804
Carbondale	Carbondale Town Hall (City)	511 Colorado Ave	HHW Event	361	8-3 (Nov 5)
Glenwood Springs	Parks and Rec (City)	100 Wulfsohn Rd	HHW Event	1,012	9-1 (Apr 27)
Rifle	County Landfill (County)	0075 County Rd 246	HHW Event	431	9-3 (Sep 14)
Gilpin County (1)					1,175
Black Hawk	Gilpin County Fair Ground	230 Norton Dr	PaintCare Event	1,175	1-5 (Jul 25)
Gunnison County (1)					569
Gunnison	Gunnison City Shop (City/County)	1100 Virginia Ave	HHW Event	569	10-2 (Sep 28)
Jefferson County (6)					4,079
Evergreen	Evergreen School (County)*	1030 El Rancho Rd	HHW Event	9-2 (Sep 21) * Paint from this event was taken to the Rooney Rd facility and not reported separately	
Golden	Kyffin Elementary School	205 S Flora Way	Latex Event	165	8-2 (Jun 8)
Lakewood	Devinny Elementary School	1725 S Wright St	Latex Event	224	10-2 (Apr 13)
Lakewood	Lakewood United Church	100 Carr St	Latex Event	665	10-2 (Jun 8)

COLORADO PAINTCARE SITES IN 2019

Page 13 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
Lakewood	Green Mountain High School	13175 W Green Mountain Dr	Latex Event	192	10-2 (Aug 3)
Lakewood	Morse Park	8180 W 20th Ave	Latex Event	2,834	10-2 (Oct 12)
Kiowa County (1)					143
Eads	Eads Road Side Park	250 E 15th St	PaintCare Event	143	12-4 (Apr 30)
Larimer County (1)					4,924
Fort Collins	Streets Dept (City)	625 Ninth St	HHW Event	4,924	9-3 (May 18, Sep 7)
Lincoln County (1)					463
Limon	Old Town Hall Parking Lot	200 F Ave	PaintCare Event	463	12-4 (May 22)
Mesa County (1)					553
Mesa	Mesa Community Center	48973 KE Rd	PaintCare Event	553	2-6 (Aug 21)
Moffat County (1)					633
Craig	MJK Sales and Feed	2315 W First St	PaintCare Event	633	1-5 (Jul 23)
Montrose County (1)					416
Montrose	Montrose Public Works (City)	1221 64.50 Rd	HHW Event	416	10-4 (Sep 7)
Pueblo County (2)					1,484
Colorado City	Greenhorn True Value	6850 CO-165	PaintCare Event	295	1-5 (Jun 6)
Pueblo	Pueblo Health Department (City)	101 W 9th St	HHW Event	1,190	8-12 (Oct 19)
Rio Grande County (1)					252
South Fork	South Fork Visitor Center	28 Silver Thread Ln	PaintCare Event	252	1-5 (Jun 5)
Routt County (2)					563
Hayden	Hayden Mercantile & Ace Hdwr	111 N 6th	PaintCare Event	423	1-5 (Jul 24)

COLORADO PAINTCARE SITES IN 2019

Page 14 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
Steamboat Springs	Meadows Parking Lot (County)	Mt Werner Rd	HHW Event	140	9-12 (Oct 26)
San Miguel County (1)					368
Telluride	Carhenge Parking Lot (County)	3601 Mahoney Dr	HHW Event	368	9-2 (May 18)
Summit County (1)					1,087
Frisco	Summit Stage (County)	0222 County Shops Rd	HHW Event	1,087	8-2 (May 18)

COLORADO PAINTCARE SITES IN 2019

Page 15 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
3. Large Volume Pick-Up Sites		36,334			
Adams County (3)					538
Denver	[Painting Contractor]		LVP	57	N/A
Thornton	[Property Manager/Owner]		LVP	148	N/A
Westminster	[Hospital]		LVP	332	N/A
Arapahoe County (14)					3,062
Aurora	[Property Manager/Owner]		LVP	112	N/A
Aurora	[Painting Contractor]		LVP	177	N/A
Aurora	[Painting Contractor]		LVP	229	N/A
Aurora	[Property Manager/Owner]		LVP	471	N/A
Aurora	[Painting Contractor]		LVP	195	N/A
Centennial	[Construction]		LVP	201	N/A
Centennial	[Painting Contractor]		LVP	598	N/A
Centennial	[Property Manager/Owner]		LVP	116	N/A
Centennial	[Construction]		LVP	147	N/A
Centennial	[Property Manager/Owner]		LVP	125	N/A
Englewood	[Property Manager/Owner]		LVP	135	N/A
Englewood	[Property Manager/Owner]		LVP	139	N/A
Littleton	[Painting Contractor]		LVP	200	N/A
Littleton	[Property Manager/Owner]		LVP	217	N/A
Boulder County (5)					1,327
Boulder	[Painting Contractor]		LVP	223	N/A
Boulder	[Painting Contractor]		LVP	358	N/A
Boulder	[School or University]		LVP	234	N/A
Boulder	[School or University]		LVP	276	N/A
Longmont	[Painting Contractor]		LVP	237	N/A

COLORADO PAINTCARE SITES IN 2019

Page 16 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
Broomfield County (1)		437			
Broomfield	[Painting Contractor]		LVP	437	N/A
Denver County (1)		134			
Denver	[Property Manager/Owner]		LVP	134	N/A
Denver County (28)		8,461			
Denver	[Government State]		LVP	186	N/A
Denver	[Property Manager/Owner]		LVP	128	N/A
Denver	[Property Manager/Owner]		LVP	90	N/A
Denver	[Property Manager/Owner]		LVP	665	N/A
Denver	[Thrift Store]		RLVP	268	N/A
Denver	[Property Manager/Owner]		LVP	314	N/A
Denver	[Property Manager/Owner]		LVP	139	N/A
Denver	[Property Manager/Owner]		LVP	105	N/A
Denver	[Property Manager/Owner]		LVP	169	N/A
Denver	[Painting Contractor]		LVP	156	N/A
Denver	[Property Manager/Owner]		LVP	405	N/A
Denver	[Property Manager/Owner]		LVP	145	N/A
Denver	[Property Manager/Owner]		LVP	286	N/A
Denver	[Painting Contractor]		LVP	124	N/A
Denver	[Painting Contractor]		LVP	189	N/A
Denver	[Non-Profit]		LVP	87	N/A
Denver	[Property Manager/Owner]		LVP	139	N/A
Denver	[Property Manager/Owner]		LVP	101	N/A
Denver	[Property Manager/Owner]		LVP	214	N/A
Denver	[Property Manager]		LVP	254	N/A
Denver	[Painting Contractor]		LVP	523	N/A
Denver	[Painting Contractor]		LVP	618	N/A
Denver	[Painting Contractor]		LVP	1,352	N/A
Denver	[Painting Contractor]		LVP	377	N/A

COLORADO PAINTCARE SITES IN 2019

Page 17 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
Denver	[Painting Contractor]		LVP	505	N/A
Denver	[Production Facility]		LVP	367	N/A
Denver	[Other]		LVP	368	N/A
Glendale	[Property Manager/Owner]		LVP	185	N/A

Douglas County (6)

Castle Rock	[Property Manager/Owner]	LVP	348	N/A
Englewood	[Property Manager/Owner]	LVP	152	N/A
Littleton	[Painting Contractor]	LVP	386	N/A
Littleton	[Property Manager/Owner]	LVP	1,075	N/A
Littleton	[Painting Contractor]	LVP	142	N/A
Parker	[Painting Contractor]	LVP	185	N/A

Eagle County (3)

Carbondale	[Property Manager/Owner]	LVP	526	N/A
Eagle	[Retail Paint Store]	LVP	405	N/A
Edwards	[Retail Paint Store]	LVP	148	N/A

El Paso County (14)

Colorado Springs	[Property Manager/Owner]	LVP	120	N/A
Colorado Springs	[Property Manager/Owner]	LVP	316	N/A
Colorado Springs	[Construction]	LVP	150	N/A
Colorado Springs	[Construction]	LVP	173	N/A
Colorado Springs	[Property Manager/Owner]	LVP	75	N/A
Colorado Springs	[Painting Contractor]	LVP	502	N/A
Colorado Springs	[Property Manager/Owner]	LVP	176	N/A
Colorado Springs	[Non-Profit]	LVP	149	N/A
Colorado Springs	[Construction]	LVP	301	N/A
Colorado Springs	[Thrift Store]	RLVP	268	N/A
Colorado Springs	[Painting Contractor]	LVP	320	N/A
Colorado Springs	[Painting Contractor]	LVP	411	N/A
Colorado Springs	[Painting Contractor]	LVP	1,609	N/A

COLORADO PAINTCARE SITES IN 2019

Page 18 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
Colorado Springs	[Property Manager/Owner]		LVP	287	N/A
Garfield County (3)					1,097
Carbondale	[Paint Retailer]		LVP	383	N/A
Carbondale	[Painting Contractor]		LVP	296	N/A
New Castle	[Government City]		LVP	418	N/A
Gilpin County (1)					217
Blackhawk	[Painting Contractor]		LVP	217	N/A
Grand County (2)					2,064
Fraser	[Painting Contractor]		LVP	212	N/A
Granby	[Retail Paint Store]		LVP	1,852	N/A
Gunnison County (1)					364
Crested Butte	[Retail]		LVP	364	N/A
Jefferson County (13)					2,655
Arvada	[Painting Contractor]		LVP	85	N/A
Evergreen	[Retail Paint Store]		LVP	150	N/A
Golden	[Property Manager/Owner]		LVP	129	N/A
Golden	[Painting Contractor]		LVP	322	N/A
Lakewood	[Bank]		LVP	81	N/A
Lakewood	[Painting Contractor]		Lvp	93	N/A
Lakewood	[Property Manager/Owner]		LVP	73	N/A
Lakewood	[Painting Contractor]		LVP	302	N/A
Lakewood	[Property Manager]		LVP	151	N/A
Littleton	[Construction]		LVP	191	N/A
Littleton	[Property Manager/Owner]		LVP	419	N/A
Superior	[Painting Contractor]		LVP	352	N/A
Wheat Ridge	[Household]		LVP	307	N/A

COLORADO PAINTCARE SITES IN 2019

Page 19 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
Jefferson County (1)		155			
Lakewood	[Hospital]		LVP	155	N/A
Larimer County (12)		5,740			
Berthoud	[Painting Contractor]		LVP	184	N/A
Estes Park	[Painting Contractor]		LVP	528	N/A
Estes Park	[Painting Contractor]		LVP	2,141	N/A
Fort Collins	[Painting Contractor]		LVP	234	N/A
Fort Collins	[Property Manager/Owner]		LVP	84	N/A
Fort Collins	[School or University]		LVP	223	N/A
Fort Collins	[Construction]		LVP	400	N/A
Fort Collins	[Government City]		RLVP	0	N/A
Fort Collins	[Painting Contractor]		LVP	658	N/A
Fort Collins	[School or University]		RLVP	825	N/A
Golden	[Painting Contractor]		LVP	202	N/A
Loveland	[Painting Contractor]		LVP	263	N/A
Larimer County (1)		609			
Loveland	[Painting Contractor]		LVP	609	N/A
Mesa County (1)		224			
Grand Junction	[Painting Contractor]		LVP	224	N/A
Montrose County (1)		417			
Montrose	[Painting Contractor]		LVP	417	N/A
Routt County (1)		195			
Steamboat Springs	[Property Manager/Owner]		LVP	195	N/A

COLORADO PAINTCARE SITES IN 2019

Page 20 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
Weld County (3)					414
Erie	[Painting Contractor]		LVP	161	N/A
Fort Lupton	[Property Manager]		LVP	203	N/A
Greeley	[School or University]		RLVP	50	N/A

COLORADO PAINTCARE SITES IN 2019

Page 21 of 21

Sites with 0 gallons did not have paint picked up during the reporting year.

City/Town	Site Name	Address	Type	Gallons	Hours
4. Door-to-Door Programs					3,944
Adams County (1)					
Westminster	City of Westminster Door-to-Door*	No street address	D2D		* Paint taken to WM Facility
Arapahoe County (4)					
Aurora	City of Aurora Door-to-Door*	No street address	D2D		* Paint taken to WM Facility
Centennial	Southeast Metro Stormwater Authority Door-to-Door*	No street address	D2D		* Paint taken to WM Facility
Cherry Hills Village	Cherry Hills Village Door-to-Door*	No street address	D2D		* Paint taken to WM Facility
Greenwood Village	City of Greenwood Village Door-to-Door*	No street address	D2D		* Paint taken to WM Facility
Denver County (2)					3,944
Denver	WM Curbside Consolidation Facility	3730 E 48th Ave	Other	3,944	
Denver	Denver Door-to-Door*	No street address	D2D		* Paint taken to WM Facility
Douglas County (1)					
Lone Tree	City of Lone Tree Door-to-Door*	No street address	D2D		* Paint taken to WM Facility
Jefferson County (1)					
Golden	Jefferson County Door-to-Door**	No street address	D2D		** Paint taken to the Rooney Rd facility

Appendix Section B

PaintCare Inc.

Financial Statements
and Independent Auditors' Report

Twelve Month Periods Ended December 31, 2019 and 2018

PaintCare Inc.
Financial Statements
Twelve Month Periods Ended December 31, 2019 and 2018

Contents

Independent Auditors' Report.....	1-2
<i>Financial Statements</i>	
Statements of Financial Position.....	3
Statements of Activities	4
Statements of Functional Expenses	5-6
Statements of Cash Flows.....	7
Notes to Financial Statements.....	8-17
<i>Supplementary Information</i>	
Schedules of Activities, Organized by Program	18-19

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
PaintCare Inc.

We have audited the accompanying financial statements of PaintCare Inc. ("PaintCare"), which comprise the statements of financial position as of December 31, 2019 and 2018; the related statements of activities, functional expenses, and cash flows for twelve month periods then ended; and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform an audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of PaintCare as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for twelve month periods then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 2 to the financial statements, PaintCare adopted Financial Accounting Standards Board Accounting Standards Update 2014-09, *Revenue from Contracts with Customers* (Topic 606). Our opinion is not modified with respect to this matter.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on pages 18-19 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

A handwritten signature in black ink that reads "Rogers + Company PLLC". The "R" is stylized with a large loop, and the "Company" is written in a cursive script.

Vienna, Virginia
March 23, 2020

PaintCare Inc.

Statements of Financial Position
December 31, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Assets		
Current assets:		
Cash	\$ 11,592,998	\$ 12,932,756
Accounts receivable, net	4,160,915	5,678,781
Investments	55,001,406	44,527,270
Prepaid expenses	<u>93,086</u>	<u>175,237</u>
Total current assets	70,848,405	63,314,044
Property and equipment, net	<u>242,861</u>	<u>440,567</u>
Total assets	<u>\$ 71,091,266</u>	<u>\$ 63,754,611</u>
Liabilities and Net Assets		
Liabilities		
Current liabilities:		
Accounts payable and accrued expenses	\$ 7,932,775	\$ 7,841,441
Due to affiliate	865,118	1,214,428
Grants payable	<u>178,865</u>	<u>-</u>
Total liabilities	<u>8,976,758</u>	<u>9,055,869</u>
Net Assets		
Without donor restrictions	<u>62,114,508</u>	<u>54,698,742</u>
Total net assets	<u>62,114,508</u>	<u>54,698,742</u>
Total liabilities and net assets	<u>\$ 71,091,266</u>	<u>\$ 63,754,611</u>

PaintCare Inc.

Statements of Activities
For the Twelve Month Periods Ended December 31, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Operating Revenue and Support		
Paint recovery fees	\$ 60,008,899	\$ 61,077,464
Other income	-	140,962
Total operating revenue and support	<u>60,008,899</u>	<u>61,218,426</u>
Expenses		
Program and delivery services:		
Oregon	4,375,335	4,840,564
California	31,370,565	31,602,989
Connecticut	3,380,453	2,956,487
Rhode Island	810,418	685,783
Minnesota	5,130,101	5,024,733
Vermont	817,191	733,989
Maine	1,256,277	1,262,781
Colorado	5,866,575	5,425,078
District of Columbia	398,730	349,479
Washington	41,600	-
Total program and delivery services	<u>53,447,245</u>	<u>52,881,883</u>
General and administrative	<u>4,517,663</u>	<u>4,330,431</u>
Total expenses	<u>57,964,908</u>	<u>57,212,314</u>
Change in Net Assets from Operations	2,043,991	4,006,112
Non-Operating Activities		
Loss on disposal of property and equipment	(102,362)	-
Investment income (loss), net	<u>5,474,137</u>	<u>(749,969)</u>
Total non-operating activities	<u>5,371,775</u>	<u>(749,969)</u>
Change in Net Assets	7,415,766	3,256,143
Net Assets, beginning of period	<u>54,698,742</u>	<u>51,442,599</u>
Net Assets, end of period	<u>\$ 62,114,508</u>	<u>\$ 54,698,742</u>

PaintCare Inc.

Statement of Functional Expenses
For the Twelve Month Period Ended December 31, 2019

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	Washington	Program and Delivery Services		General and Administrative	Total
											General and Administrative	Total		
Expenses														
Salaries and related benefits	\$ 118,230	\$ 894,784	\$ 95,322	\$ 28,440	\$ 154,247	\$ 39,445	\$ 84,316	\$ 198,284	\$ 12,591	\$ 22,567	\$ 1,428,787	\$ 3,077,013		
Collection support	15,548	3,215,403	461,459	109,772	433,216	87,579	125,267	540,981	35,685	-	-	5,024,910		
Transportation and processing	4,110,650	23,255,793	2,242,897	492,977	4,275,146	674,900	928,091	4,159,813	215,033	-	-	40,355,300		
Communications	40,951	3,312,079	530,808	151,847	196,402	6,426	9,365	645,660	86,642	-	-	5,035,808		
Legal fees	7,018	79,845	10,674	14,881	9,903	-	8,416	9,935	9,915	8,849	48,140	207,576		
State agency administrative fees	40,000	307,617	20,000	-	19,891	-	71,003	120,000	26,000	-	-	604,511		
Professional fees	5,687	29,019	5,596	769	2,950	2,829	3,541	34,443	346	193	133,265	218,638		
Office and supplies	439	3,176	218	359	1,809	353	100	2,007	155	445	28,659	37,720		
Subscriptions and publications	866	3,978	172	46	1,358	61	130	869	2	9	64,005	71,496		
Professional development	1,150	23,657	3,822	564	6,082	50	2,633	7,826	-	73	32,959	78,816		
Travel	16,946	137,953	8,602	9,918	18,175	5,471	11,825	43,946	11,959	9,098	144,209	418,102		
Meetings	623	7,210	583	545	1,557	37	148	2,478	92	366	20,187	33,826		
Bank fees	1,025	-	-	-	-	-	657	-	-	-	68,264	69,946		
Management fees	-	-	-	-	-	-	-	-	-	-	2,161,926	2,161,926		
Insurance	-	-	-	-	-	-	-	-	-	-	235,750	235,750		
Depreciation and amortization	-	-	-	-	-	-	-	-	-	-	95,343	95,343		
Research and development grant	-	100,000	-	-	-	-	-	100,000	-	-	-	200,000		
Other expenses	16,202	51	300	300	9,365	40	10,785	333	310	-	541	38,227		
Total Expenses														
	\$ 4,375,335	\$ 31,370,565	\$ 3,380,453	\$ 810,418	\$ 5,130,101	\$ 817,191	\$ 1,256,277	\$ 5,866,575	\$ 398,730	\$ 41,600	\$ 4,517,663	\$ 57,964,908		

PaintCare Inc.

Statement of Functional Expenses
For the Twelve Month Period Ended December 31, 2018

	Program and Delivery Services							District of Columbia		General and Administrative		<u>Total</u>
	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado				
Expenses												
Salaries and related benefits	\$ 105,463	\$ 708,453	\$ 91,667	\$ 27,432	\$ 132,352	\$ 38,383	\$ 80,588	\$ 182,275	\$ 24,792	\$ 1,381,024	\$ 2,772,429	
Collection support	10,516	3,155,233	406,935	97,718	417,322	71,457	148,109	503,531	33,993	-	4,844,814	
Transportation and processing	4,553,481	23,027,236	2,021,676	471,896	4,199,744	590,526	913,300	3,885,429	196,060	-	39,859,348	
Communications	67,674	3,298,304	394,501	80,589	193,004	10,996	37,128	636,821	85,285	45,205	4,849,507	
Legal fees	1,221	977,367	2,609	263	175	263	5,630	4,724	1,186	29,940	1,023,378	
State agency administrative fees	50,000	178,824	20,000	-	28,331	15,000	53,146	120,000	-	-	465,301	
Professional fees	9,625	6,830	371	321	150	162	176	7,334	150	81,664	106,783	
Office and supplies	1,083	3,592	247	160	1,198	319	425	3,761	12	7,898	18,695	
Subscriptions and publications	868	3,947	223	66	1,278	101	213	1,536	2	73,559	81,793	
Professional development	1,428	17,291	2,337	582	5,247	667	2,513	8,291	74	26,008	64,438	
Travel	22,826	165,552	9,275	3,650	18,246	6,035	21,400	64,492	7,437	169,491	488,404	
Meetings	1,157	10,859	475	48	1,306	71	41	5,725	488	17,190	37,360	
Bank fees	1,216	-	3,922	2,433	-	-	-	-	-	61,709	69,280	
Management fees	-	-	-	-	-	-	-	-	-	2,126,910	2,126,910	
Insurance	-	-	-	-	-	-	-	-	-	220,261	220,261	
Depreciation and amortization	-	-	-	-	-	-	-	-	-	87,330	87,330	
Other expenses	14,006	49,501	2,249	625	26,380	9	112	1,159	-	2,242	96,283	
Total Expenses	\$ 4,840,564	\$ 31,602,989	\$ 2,956,487	\$ 685,783	\$ 5,024,733	\$ 733,989	\$ 1,262,781	\$ 5,425,078	\$ 349,479	\$ 4,330,431	\$ 57,212,314	

PaintCare Inc.

Statements of Cash Flows
For the Twelve Month Periods Ended December 31, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Cash Flows from Operating Activities		
Change in net assets	\$ 7,415,766	\$ 3,256,143
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	95,343	87,330
Loss on disposal of property and equipment	102,363	-
Net realized and unrealized (gain) loss on investments	(4,345,580)	1,773,718
Change in allowance for doubtful accounts receivable	21,275	17,052
Change in operating assets and liabilities:		
(Increase) decrease in:		
Accounts receivable	1,496,591	(454,317)
Prepaid expenses	82,151	(158,273)
Increase (decrease) in:		
Accounts payable and accrued expenses	91,334	1,449,057
Due to affiliate	(349,310)	(4,169)
Grants payable	178,865	-
Net cash provided by operating activities	<u>4,788,798</u>	<u>5,966,541</u>
Cash Flows from Investing Activities		
Purchases of investments	(16,493,716)	(25,371,978)
Proceeds from sale of investments	10,365,160	19,348,228
Purchases of property and equipment	-	(316,775)
Net cash used in investing activities	<u>(6,128,556)</u>	<u>(6,340,525)</u>
Net Decrease in Cash	<u>(1,339,758)</u>	<u>(373,984)</u>
Cash, beginning of period	<u>12,932,756</u>	<u>13,306,740</u>
Cash, end of period	<u>\$ 11,592,998</u>	<u>\$ 12,932,756</u>

PaintCare Inc.

Notes to Financial Statements December 31, 2019 and 2018

1. Nature of Operations

PaintCare Inc. (“PaintCare”), a not-for-profit 501(c)(3) organization, was created in October 2009 by the American Coatings Association (ACA), who, working with state and local government stakeholders, passed the first ever paint product stewardship law in the United States in the state of Oregon in 2009 with implementation of the Oregon Program beginning July 1, 2010. Similar legislation has subsequently been passed in other jurisdictions. The legislation pilots an industry-led, end-of-life management program for post-consumer paint, which PaintCare operates. The PaintCare Board is made up of architectural paint manufacturers and participation in PaintCare is not limited to ACA members, but open to all architectural paint manufacturers. There are no dues or registration fees associated with PaintCare.

PaintCare organized single-member limited liability companies (LLC) for the Oregon, Connecticut, Rhode Island, Maine, Colorado, and District of Columbia programs in an effort to shield the assets of each state program from liability stemming from acts and obligations of other PaintCare state programs.

2. Summary of Significant Accounting Policies

Basis of Accounting and Presentation

PaintCare’s financial statements are prepared on the accrual basis of accounting. Net assets without donor restrictions represent funds that are not subject to donor-imposed stipulations and are available for support of PaintCare’s operations. At December 31, 2019 and 2018, all net assets were without donor restrictions.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Accounts Receivable

Accounts receivable are recorded at net realizable value and represent amounts due from post-consumer paint recovery fees. PaintCare provides an allowance for bad debts using the allowance method, which is based on management’s judgment considering historical information. Accounts are individually analyzed for collectability, and will be reserved based on individual evaluation and specific circumstances. When all collection efforts have been exhausted, the accounts are written off against the related allowance. At December 31, 2019 and 2018 an allowance of \$64,175 and \$42,900, respectively, was recognized.

PaintCare Inc.

Notes to Financial Statements December 31, 2019 and 2018

2. Summary of Significant Accounting Policies (continued)

Investments

Investments are stated at fair value, based on quoted market prices. All realized and unrealized gains and losses, net of investment management fees, are reported as a component of net investment income (loss) in the accompanying statements of activities.

Property and Equipment

Property and equipment with a projected useful life ranging from three to ten years and in excess of \$1,000 are capitalized and recorded at cost. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the individual assets, ranging from three to ten years.

Revenue Recognition

PaintCare recognizes revenue from post-consumer paint recovery fees at the time architectural paint product is sold by a manufacturer participant of the paint product stewardship program. Manufacturer participants in the program pay the PaintCare recovery fee to PaintCare based on the amount of program products they sell on a monthly basis. The majority of PaintCare's revenue arrangements generally consist of a single performance obligation to transfer promised services. Revenue is recognized when PaintCare delivers the services. Based on PaintCare's evaluation process and review of its contracts with customers, the timing and amount of revenue previously recognized is consistent with how revenue is recognized under the new standard. No changes were required to previously reported revenues as a result of the adoption.

Program participants report their monthly unit sales of paint through a secure, HTTPS online system using their unique user ID and password. The participant must pay a paint recovery fee per unit sold, based on container size, according to the established fee schedule for each state program. As the PaintCare recovery fee is added to the wholesale price of paint and passed through uniformly to the retail purchase price of paint—so that the manufacturer, distributor, and/or retailer is made whole—in some cases, distributors or retailers have elected to undertake the obligation of the manufacturer for these fees. Thus, PaintCare has allowed remitter agreements in the program, whereby a distributor or retailer reports and remits directly to PaintCare on behalf of a participant manufacturer's brand or brands. Reports and payments are due by the end of the month following the reporting period.

Revenue from all other sources is recognized when earned.

PaintCare Inc.

Notes to Financial Statements December 31, 2019 and 2018

2. Summary of Significant Accounting Policies (continued)

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Communications Costs

PaintCare holds communication-related contracts for advertising, marketing, and consumer awareness. Communications costs are charged to operations when incurred. Communications expenses were \$5,035,808 and \$4,849,507 for the twelve month periods ended December 31, 2019 and 2018, respectively.

Measure of Operations

PaintCare includes in its measure of operations all revenues and expenses that are an integral part of its programs and supporting activities, and excludes investment income (loss), and loss on disposal of property and equipment.

Change in Accounting Principle

Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers* (Topic 606), as amended, supersedes or replaces nearly all revenue recognition guidance under accounting principles generally accepted in the United States of America. These standards establish a new contract and control-based revenue recognition model, change the basis for deciding when revenue is recognized over time or at a point in time, and expand disclosures about revenue. PaintCare has implemented Topic 606 and has adjusted, if applicable, the presentation in these financial statements accordingly. The amendments have been applied retrospectively to all periods presented. The implementation had no impact on the previously reported net assets.

Reclassifications

Certain amounts in the 2018 financial statements have been reclassified to conform to the 2019 presentation. These reclassifications have no effect on the change in net assets previously reported.

PaintCare Inc.

Notes to Financial Statements December 31, 2019 and 2018

2. Summary of Significant Accounting Policies (continued)

Subsequent Events

In preparing these financial statements, PaintCare has evaluated events and transactions for potential recognition or disclosure through March 23, 2020, the date the financial statements were available to be issued.

3. Liquidity and Availability

PaintCare has \$52,167,593 of financial assets available within one year of the statement of financial position date. PaintCare strives to maintain liquid financial assets sufficient to cover 90 days of general expenditures. As part of this liquidity management, PaintCare invests cash in excess of daily requirements in money market funds and other short-term investments.

Financial assets available for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following at December 31:

	<u>2019</u>	<u>2018</u>
Cash	\$ 11,592,998	\$ 12,932,756
Accounts receivable, net	4,160,915	5,678,781
Short-term investments	<u>36,413,680</u>	<u>25,934,564</u>
Total available for general expenditures	<u>\$ 52,167,593</u>	<u>\$ 44,546,101</u>

4. Concentration of Credit Risk

Financial instruments that potentially subject PaintCare to significant concentrations of credit risk consist of cash and investments. PaintCare maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, may exceed insurable limits under the Federal Deposit Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). PaintCare has not experienced any credit losses on its cash and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

PaintCare Inc.

Notes to Financial Statements December 31, 2019 and 2018

5. Accounts Receivable

Accounts receivable related to the following programs were due as follows at December 31:

	<u>2019</u>	<u>2018</u>
California	\$ 2,763,506	\$ 3,605,417
Colorado	380,255	600,899
Minnesota	344,682	614,717
Oregon	342,296	352,980
Connecticut	180,242	225,526
Maine	64,647	95,129
Rhode Island	56,740	70,738
District of Columbia	43,739	52,758
Vermont	<u>48,983</u>	<u>103,517</u>
 Total accounts receivable	4,225,090	5,721,681
Less: allowance for doubtful accounts	<u>(64,175)</u>	<u>(42,900)</u>
 Accounts receivable, net	<u>\$ 4,160,915</u>	<u>\$ 5,678,781</u>

6. Investments and Fair Value Measurements

Net investment income (loss) consisted of the following for the twelve month periods ended December 31:

	<u>2019</u>	<u>2018</u>
Interest and dividend income	\$ 1,273,968	\$ 1,169,172
Net realized and unrealized gain (loss)	4,345,580	(1,773,718)
Investment fees	<u>(145,411)</u>	<u>(145,423)</u>
 Total investment income (loss), net	<u>\$ 5,474,137</u>	<u>\$ (749,969)</u>

PaintCare Inc.

Notes to Financial Statements December 31, 2019 and 2018

6. Investments and Fair Value Measurements (continued)

PaintCare invests a portion of its accumulated surplus in a portfolio with Bank of America/Merrill Lynch. The sole objective of the portfolio is to earn a return equal to the rate of inflation and thus preserve the purchasing power of its capital. Interest, dividends, changes in market value, and other investment activities are allocated to each state program based on the relative net asset balances of each state program. Oversight of the investments is provided by the PaintCare Budget and Finance Committee and by the PaintCare Board of Directors.

PaintCare follows FASB Accounting Standards Codification 820, *Fair Value Measurements and Disclosures*, for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. Transfers between levels in the fair value hierarchy are recognized at the end of the reporting period.

In general, and where applicable, PaintCare uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments. Level 2 inputs include government securities, which are valued based on quoted prices in less active markets.

PaintCare Inc.

Notes to Financial Statements December 31, 2019 and 2018

6. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2019:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 623,221	\$ -	\$ -	\$ 623,221
Materials	581,943	-	-	581,943
Industrials	1,763,731	-	-	1,763,731
Consumer discretionary	1,655,869	-	-	1,655,869
Consumer staples	1,328,062	-	-	1,328,062
Health care	2,053,925	-	-	2,053,925
Financials	2,428,028	-	-	2,428,028
Information technology	2,985,474	-	-	2,985,474
Telecommunication service	1,414,594	-	-	1,414,594
Utilities	631,352	-	-	631,352
Real estate	759,835	-	-	759,835
Bend	90,500	-	-	90,500
Mutual funds:				
Exchange traded funds	5,328,669	-	-	5,328,669
Fixed income	9,119,232	-	-	9,119,232
Corporate bonds	7,793,600	-	-	7,793,600
Cash equivalents	1,433,252	-	-	1,433,252
Government securities:				
U.S. Treasury	-	10,741,457	-	10,741,457
U.S. Agency	-	4,268,662	-	4,268,662
Total investments	\$ 39,991,287	\$ 15,010,119	\$ -	\$ 55,001,406

PaintCare Inc.

Notes to Financial Statements December 31, 2019 and 2018

6. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2018:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 596,941	\$ -	\$ -	\$ 596,941
Materials	453,819	-	-	453,819
Industrials	1,339,480	-	-	1,339,480
Consumer discretionary	1,285,508	-	-	1,285,508
Consumer staples	1,035,110	-	-	1,035,110
Health care	1,728,636	-	-	1,728,636
Financials	1,874,340	-	-	1,874,340
Information technology	2,041,301	-	-	2,041,301
Telecommunication service	1,040,963	-	-	1,040,963
Utilities	464,489	-	-	464,489
Real estate	550,772	-	-	550,772
Bend	60,382	-	-	60,382
Mutual funds:				
Exchange traded funds	4,305,076	-	-	4,305,076
Fixed income	7,374,973	-	-	7,374,973
Corporate bonds	7,348,981	-	-	7,348,981
Cash equivalents	891,387	-	-	891,387
Government securities:				
U.S. Treasury	-	8,136,916	-	8,136,916
U.S. Agency	-	3,998,196	-	3,998,196
Total investments	\$ 32,392,158	\$ 12,135,112	\$ -	\$ 44,527,270

PaintCare Inc.

Notes to Financial Statements December 31, 2019 and 2018

7. Property and Equipment

PaintCare held the following property and equipment at December 31:

	<u>2019</u>	<u>2018</u>
Software	\$ 354,739	\$ 738,598
Less: accumulated depreciation and amortization	<u>(111,878)</u>	<u>(298,031)</u>
Property and equipment, net	<u>\$ 242,861</u>	<u>\$ 440,567</u>

8. Related Party

ACA, a related party, is a separate, 501(c)(6) nonprofit organization working to advance the needs of the paint and coatings industry and the professionals who work in it. Through advocacy of the industry and its positions on legislative, regulatory, and judicial issues at the federal, state, and local levels, it acts as an effective ally, ensuring that the industry is represented and fairly considered. ACA also devotes itself to advancing industry efforts with regard to product stewardship, through its signature Coating Care® resources, and focuses on advancements in science and technology through its technical conferences and journals, as well as online training opportunities. ACA incorporated PaintCare for the sole purpose of implementing programs for post-consumer architectural paint. ACA maintains a controlling interest in PaintCare through the ability to appoint its Board of Directors.

In February 2011, ACA and PaintCare entered into an affiliation agreement whereby ACA charges PaintCare an administrative fee, annually, to cover the following expense categories: allocation of time incurred by PaintCare officers, allocation of other direct labor, and allocation of occupancy and infrastructure costs. The term of the agreement is for one year and automatically renews for one-year terms unless canceled by either party.

For the twelve month periods ended December 31, 2019 and 2018, the total administrative fees charged by ACA to PaintCare were \$2,161,926 and \$2,126,910, respectively. At December 31, 2019 and 2018, PaintCare owed ACA \$865,118 and \$1,214,428, respectively, which is recorded as due to affiliate in the accompanying statements of financial position.

PaintCare Inc.

Notes to Financial Statements December 31, 2019 and 2018

9. Functionalized Expenses

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include occupancy, depreciation, and amortization, which are allocated on a square footage basis, as well as salaries and wages, benefits, payroll taxes, professional services, office expenses, information technology, interest, insurance, and other, which are allocated on the basis of estimates of time and effort.

10. Income Taxes

PaintCare is recognized as a tax-exempt organization under Internal Revenue Code (IRC) Section 501(c)(3), and is exempt from income taxes except for taxes on unrelated business activities. No tax expense is recorded in the accompanying financial statements for PaintCare, as there was no unrelated business taxable income. Contributions to PaintCare are deductible as provided in IRC Section 170(b)(1)(A)(vi).

Management evaluated PaintCare's tax positions, and concluded that PaintCare's financial statements do not include any uncertain tax positions.

SUPPLEMENTARY INFORMATION

PainCare Inc.

Schedule of Activities, Organized by Program
For the Twelve Month Period Ended December 31, 2019

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	Washington	General and Administrative	Total
Operating Revenue and Support												
Paint recovery fees	\$ 5,669,810	\$ 34,287,202	\$ 3,423,301	\$ 934,494	\$ 6,191,647	\$ 856,215	\$ 1,308,974	\$ 6,691,728	\$ 645,528	\$ -	\$ -	\$ 60,008,899
Total operating revenue and support	\$ 5,669,810	\$ 34,287,202	\$ 3,423,301	\$ 934,494	\$ 6,191,647	\$ 856,215	\$ 1,308,974	\$ 6,691,728	\$ 645,528	\$ -	\$ -	\$ 60,008,899
Expenses												
Program and delivery services:												
Collection support	15,547	3,215,405	461,461	109,774	433,216	87,580	125,269	540,981	35,685	-	-	5,024,918
Transportation and processing	4,110,650	23,255,792	2,242,898	492,977	4,275,145	674,900	925,090	4,598,13	215,034	-	-	40,355,299
Communications	40,951	3,312,079	50,809	151,845	196,402	6,426	9,367	645,660	86,541	-	-	4,980,180
Legal fees	7,018	79,945	10,674	14,881	9,903	-	8,415	99,935	93,15	8,849	-	159,453
State agency administrative fees	40,000	307,617	20,000	18,890	-	19,890	71,003	120,000	26,000	-	-	604,510
Other program expenses	161,169	1,199,327	114,611	40,941	195,545	48,285	114,133	390,186	25,455	32,751	-	2,322,903
Total program and delivery services	4,375,335	31,370,565	3,380,453	810,418	5,130,101	817,191	1,256,277	5,866,575	398,730	41,600	-	53,447,245
General and administrative:												
Legal fees	-	-	-	-	-	-	-	-	-	-	-	48,140
Management fees	-	-	-	-	-	-	-	-	-	-	-	2,161,926
Insurance	-	-	-	-	-	-	-	-	-	-	-	235,750
Other expense	-	-	-	-	-	-	-	-	-	-	-	2,071,847
Total general and administrative	4,375,335	31,370,565	3,380,453	810,418	5,130,101	817,191	1,256,277	5,866,575	398,730	41,600	-	4,517,663
Change in Net Assets from Operations												
Non-Operating Activities												
Investment income												
Loss on disposal of property and equipment												
Change in Net Assets Before Allocation of General and Administrative Activities												
General and administrative allocation	1,294,475	2,916,637	42,848	124,076	1,061,546	39,024	52,697	825,153	246,798	(41,600)	854,112	7,415,766
Investment allocation	(299,140)	(2,908,883)	(279,075)	(82,187)	(414,144)	(48,859)	(103,722)	(392,692)	(46,084)	(44,338)	4,620,024	-
Total Change in Net Assets	995,335	4,927,518	(236,227)	41,889	671,774	(61,058)	(51,377)	969,667	244,183	(85,938)	-	7,415,766
Net Assets (Deficit), beginning of period	\$ 205,027	\$ 51,677,996	\$ 3,073,695	\$ 825,465	\$ 398,554	\$ (551,809)	\$ 116,099	\$ 5,857,363	\$ 509,456	\$ (85,938)	\$ 62,114,508	\$ 60,008,899
Net Assets (Deficit), end of period												

PainCare Inc.

Schedule of Activities, Organized by Program
For the Twelve Month Period Ended December 31, 2018

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
Operating Revenue and Support											
Paint recovery fees	\$ 4,901,932	\$ 35,394,666	\$ 3,488,244	\$ 920,104	\$ 6,535,321	\$ 884,652	\$ 1,410,396	\$ 6,926,703	\$ 615,446	\$ 61,077,464	
Other income	140,962	-	-	-	-	-	-	-	-	140,962	
Total operating revenue and support	5,042,894	35,394,666	3,488,244	920,104	6,535,321	884,652	1,410,396	6,926,703	615,446	61,218,426	
Expenses											
Program and delivery services:											
Collection support	10,516	3,155,233	406,935	97,718	417,322	71,457	148,109	503,531	33,993	4,844,814	
Transportation and processing	4,553,481	23,027,236	2,021,676	471,896	4,199,744	590,526	913,900	3,885,429	196,060	39,559,348	
Communications	67,874	3,298,304	394,501	80,589	193,004	10,996	37,728	636,821	385,285	4,804,302	
Legal fees	1,221	97,1367	2,609	263	175	263	5,630	4,724	1,186	995,438	
State agency administrative fees	50,000	178,824	20,000	-	28,331	15,000	53,146	120,000	274,573	465,301	
Other program expenses	157,672	966,025	110,766	35,317	186,157	45,747	105,468	-	-	1,914,680	
Total program and delivery services	4,840,564	31,602,989	2,956,487	685,783	5,024,733	733,989	1,262,781	5,425,078	394,479	52,881,883	
General and administrative:											
Legal fees	-	-	-	-	-	-	-	-	-	29,940	29,940
Management fees	-	-	-	-	-	-	-	-	-	2,126,910	2,126,910
Insurance	-	-	-	-	-	-	-	-	-	220,261	220,261
Other expense	-	-	-	-	-	-	-	-	-	1,953,320	1,953,320
Total general and administrative	-	-	-	-	-	-	-	-	-	4,330,431	4,330,431
Total expenses	4,840,564	31,602,989	2,956,487	685,783	5,024,733	733,989	1,262,781	5,425,078	394,479	4,330,431	57,712,314
Change in Net Assets from Operations											
Non-Operating Activities											
Investment income	-	-	-	-	-	-	-	-	-	(749,969)	(749,969)
Change in Net Assets Before Allocation of General and Administrative Activities											
General and administrative allocation	202,330	3,791,677	531,757	234,321	1,510,588	150,663	147,615	1,501,625	265,967	(5,080,400)	3,256,143
Investment allocation	(283,107)	(2,752,971)	(264,117)	(77,782)	(391,947)	(46,240)	(98,162)	(371,644)	(44,461)	4,330,431	-
Total Change in Net Assets	(80,777)	348,696	267,640	156,539	1,123,145	113,128	47,752	1,062,830	217,190	-	3,256,143
Net Assets (Deficit), beginning of period	(708,931)	46,401,782	3,042,282	627,037	(1,390,345)	(60,879)	119,724	3,824,866	138,983	51,423,599	
Net Assets (Deficit), end of period	\$ (789,708)	\$ 46,750,478	\$ 3,309,922	\$ 783,576	\$ (273,220)	\$ (49,275)	\$ 167,476	\$ 4,887,696	\$ 355,273	\$ -	54,698,742

Appendix Section C



Colorado Paint Stewardship Program

Each year about 802 million gallons of architectural paint is sold in the United States. Did you know that about 10 percent goes unused and is available for recycling?

Colorado's Paint Stewardship Law requires the paint manufacturing industry to develop a financially sustainable and environmentally responsible program to manage postconsumer architectural paint.

The program includes education about buying the right amount of paint, tips for using up remaining paint and setting up convenient recycling locations throughout the state.

Paint manufacturers established PaintCare, a nonprofit organization, to run paint stewardship programs in states with applicable laws.

PaintCare Products

These products have fees when you buy them and are accepted for free at drop-off sites:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Leaking, unlabeled and empty containers are not accepted at drop-off sites.

🚫 Non-PaintCare Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For information about recycling and proper disposal of non-PaintCare products, please contact your garbage hauler, local environmental health agency, household hazardous waste program or public works department.



Recycle with PaintCare



Places to Take Old Paint

Paint recycling is more convenient with PaintCare. We set up paint drop-off sites throughout Colorado. To find your nearest drop-off site, use PaintCare's search tool at www.paintcare.org or call our hotline at (855) 724-6809.

How to Recycle

PaintCare sites accept all brands of old house paint, stain and varnish — even if they are 20 years old! Containers must be five gallons or smaller, and a few types of paint are not accepted. See back panel for a list of what you can recycle.

All PaintCare drop-off sites accept up to five gallons of paint per visit. Some sites accept more. Please call the site in advance to make sure they can accept the amount of paint you would like to recycle.

Make sure all containers of paint have lids and original labels, and load them securely in your vehicle. Take them to a drop-off site during their regular business hours. We'll take it from there.



What Happens to the Paint?

PaintCare will make sure that your leftover paint is remixed into recycled paint, used as a fuel, made into other products or properly disposed.

Who Can Use the Program?

People bringing paint from their homes can bring as much latex or oil-based paint as the site is willing to accept.

Businesses (painting contractors and others) can use this program with one restriction: If your business produces more than 220 pounds (about 20-30 gallons) of hazardous waste per month, you may use the drop-off sites for your latex paint only but not for your oil-based paint. Contact PaintCare to learn more about this restriction.

Large Volume Pick-Up

If you have at least 200 gallons of paint to recycle at your business or home, ask about our free pick-up service. Please call for more details or to request an appointment.

PaintCare Fee

PaintCare is funded by a fee paid by paint manufacturers for each can of paint they sell in the state. Manufacturers pass the fee to retailers, who then apply it to the price of paint. Stores can choose whether or not to show the fee on their receipts. Fees are based on the size of the container as follows:

\$0.00	Half pint or smaller
\$0.35	Larger than half pint up to smaller than 1 gallon
\$0.75	1 Gallon
\$1.60	Larger than 1 gallon up to 5 gallons

Not a Deposit

The fee is not a deposit — it is part of the purchase price. The fees are used to pay the costs of running the program: recycling, public education, staffing and other expenses.

Contact Us

To learn more or find a drop-off site, please visit www.paintcare.org or call (855) 724-6809.



**It's easy to recycle
your leftover paint,
stain and varnish.**

Recycle with PaintCare

Find a drop-off site near you:
(855) 724-6809 • www.paintcare.org

**Buy right.
Use it up.
Recycle the rest.**

Manufacturers of paint created PaintCare, a nonprofit organization, to set up convenient places for you to recycle leftover paint. We're working to provide environmentally sound and cost-effective recycling programs in your state and others with paint stewardship laws.

LEARN MORE

Visit www.paintcare.org or follow us on Facebook for tips on how to buy the right amount of paint, store paint properly, use up leftover paint, and find a drop-off site. We also have a free pick-up service for businesses or households with at least 300 gallons of paint to recycle.



COLORADO START DATE
JULY 1, 2015

Paint Recycling Program

About the PaintCare Program

PAINTCARE

Paint manufacturers created PaintCare, a non-profit organization to set up convenient places for you to recycle leftover paint. We are setting up drop-off sites throughout Colorado and other states that adopt paint stewardship laws.

PAINTCARE PRODUCTS

These products have fees when purchased and will be accepted for free at PaintCare drop-off sites:

- Latex paints (acrylic, water-based)
- Oil-based paints (alkyd)
- Stains
- Primers and undercoaters
- Shellacs, lacquers, varnishes, urethanes
- Deck and floor paints
- Sealers and waterproofing coatings for wood, concrete and masonry

NON-PAINTCARE PRODUCTS

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Tar, asphalt, and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaners, etc.)

FEES

The "PaintCare Recovery Fee" is applied to the purchase price of architectural paint sold in the state as required by state law. Fees are based on container size as follows:

Half pint or less	\$ 0.00
More than half pint to less than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
More than 1 gallon up to 5 gallons	\$ 1.60



For more information or to find a place to take your unwanted paint for recycling, please ask for the PaintCare brochure, visit www.paintcare.org or call (855) 724-6809.

Recycle with PaintCare

Counter Mat

WE CAN HELP *Recycle* YOUR PAINT

www.paintcare.org

Paint Recycling Made Easy

Paint manufacturers formed PaintCare, a nonprofit organization, to make paint recycling more convenient, cost effective, and environmentally sound. Paint doesn't belong in the trash or down the drain. If you can't use it up, recycle it with PaintCare.

We're setting up locations in your state where you can bring old paint for free all year-round.



LEARN MORE: Please ask for a PaintCare program brochure, visit www.paintcare.org, or call (855) 724-6809.

What types of paint products can be recycled with PaintCare?

✓ PAINTCARE PRODUCTS (YOU CAN RECYCLE THESE)

These products have fees when you buy them and are accepted for free when you drop them off for recycling:

- Water-based paints (latex, acrylic)
- Oil-based paints (alkyd)
- Stains
- Primers
- Varnishes
- Shellacs
- Lacquers
- Urethanes
- Deck paints
- Floor paints
- Sealers
- Waterproofing coatings

✗ NON-PAINTCARE PRODUCTS *Leaking, unlabeled, and empty containers are not accepted.*

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaner, etc.)

PROGRAM FUNDING

The PaintCare Fee is applied to the purchase price of architectural paint sold in your state as required by law. Fees are based on container size:

Half pint or smaller	\$ 0.00
Larger than half pint and smaller than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
More than 1 gallon up to 5 gallons	\$ 1.60



Information for Painting Contractors

UPDATED — JUNE 2019

PaintCare's paint stewardship programs offer contractors convenient ways to recycle and properly dispose of leftover paint.

Paint manufacturers are making it more convenient to recycle and properly dispose of leftover paint by setting up places throughout states with paint stewardship laws where households and businesses can take leftover paint with no charge.

Funding for these programs comes from a fee on the sale of architectural paint (house paint, stain, and varnish).

Paint Stewardship

The main goals of these paint stewardship programs are to decrease paint waste and provide an environmentally sound and cost-effective system for managing leftover paint. The programs are set up and operated by PaintCare, a nonprofit formed by the American Coatings Association (ACA).

PaintCare has programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, and Vermont. PaintCare is currently developing a program for Washington, expected to launch in 2020.



Fees and Funding

As required by laws in these states and the District of Columbia, a fee (known as the "PaintCare Fee") must be added by manufacturers to the wholesale price of all architectural paint sold in the state. This fee is paid by manufacturers to PaintCare to fund setting up drop-off sites for the transportation, recycling, and proper disposal of paint. The fees also pay for consumer education and program administration.

The law also requires that all distributors and retailers include the PaintCare fee with their sale price of paint sold in the state. Fees are set on a state-by-state basis.

California, Colorado, Connecticut, Maine, Rhode Island

\$ 0.00 — Half pint or smaller
\$ 0.35 — Larger than half pint up to smaller than 1 gallon
\$ 0.75 — 1 gallon
\$ 1.60 — Larger than 1 gallon up to 5 gallons

District of Columbia, Oregon

\$ 0.00 — Half pint or smaller
\$ 0.45 — Larger than half pint up to smaller than 1 gallon
\$ 0.95 — 1 gallon up to 2 gallons
\$ 1.95 — Larger than 2 gallons up to 5 gallons

Minnesota

\$ 0.00 — Half pint or smaller
\$ 0.49 — Larger than half pint up to smaller than 1 gallon
\$ 0.99 — 1 gallon up to 2 gallons
\$ 1.99 — Larger than 2 gallons up to 5 gallons

Vermont

\$ 0.00 — Half pint or smaller
\$ 0.49 — Larger than half pint up to smaller than 1 gallon
\$ 0.99 — 1 gallon
\$ 1.99 — Larger than 1 gallon up to 5 gallons

Washington: Fees are not yet determined. The program is expected to launch in 2020.

Displaying the fee on receipts is optional for retailers; however, PaintCare asks retailers to show the fee to help everyone know about the program.

RECOMMENDATIONS FOR CONTRACTORS

Preparing Your Estimates

When estimating jobs, contractors should take these fees into account by checking with suppliers to make sure the quotes for paint products include the fees.

Pass Fees to Your Customers

PaintCare suggests that painting contractors pass on the fees to their customers in order to recoup the fees they pay. You should also let your customers know that you will be including these fees in your quotes.

Paint Drop-Off Sites

PaintCare establishes paint drop-off sites across each state with a paint stewardship law. PaintCare's goal is to set up drop-off sites within 15 miles of 90-95 percent of everyone in the state.

Most drop-off sites are paint stores. Others include waste transfer stations, recycling centers, and government-sponsored household hazardous waste programs. Participation as a drop-off site is voluntary. To find a drop-off location, visit our website.

With paint drop-off sites conveniently located throughout their state, anyone can drop off a few gallons of leftover, unwanted paint year round. Many contractors in PaintCare states say they've cleared out their storage spaces and have stopped stockpiling paint. Others say they are happy to have an answer when their customers ask what to do with old paint they no longer want, and they recommend that their customers use the drop-off sites, too.

Use of Paint Drop-Off Sites by Businesses

Businesses that generate less than 220 pounds of hazardous waste* per month can drop off both leftover water- and oil-based paint (with some restrictions on quantity of oil-based paint). Before visiting transfer stations and household hazardous waste programs, check in advance, because not all of these serve businesses and may have additional restrictions.

Businesses that generate more than 220 pounds of hazardous waste per month may use PaintCare's retail drop-off sites for water-based products only; they are not allowed to use the sites for oil-based paint or other products.

*220 pounds is about 20-30 gallons of paint. When businesses count how much hazardous waste they generate in a month, oil-based paint counts (because by law it is a hazardous waste), but latex paint (and other

water-based paint) does not count toward the 220 pound monthly total.

Pick-Up Service for Large Volumes

Businesses with at least 200 gallons of postconsumer paint to recycle may ask to have their paint picked up by PaintCare for free. For details about this service or to request an appointment, please visit our website, or contact us by phone or e-mail.

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

NON-PAINTCARE PRODUCTS

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



Large Volume Pickup (LVP) Service

UPDATED — JANUARY 2020

PaintCare offers a free pickup service to painting contractors, property managers, and others with large amounts of leftover architectural paint.

Who is PaintCare?

PaintCare is a nonprofit organization established by the American Coatings Association to operate paint stewardship programs on behalf of paint manufacturers in states that pass paint stewardship laws.

Paint Drop-Off Sites

In states with a paint stewardship program, PaintCare's primary effort is to set up conveniently located drop-off sites—places where residents and businesses may take their unwanted paint for no charge. Sites set their own limits on the volume of paint they accept from customers per visit (usually from 5 to 20 gallons). To find a drop-off site near you, please use PaintCare's site locator at www.paintcare.org or call (855) PAINT09.

Large Volume Pickups

For those who have accumulated a large volume of paint, PaintCare also offers a pickup service. Large volume means at least 200 gallons, measured by container size (not volume). On a case-by-case basis, PaintCare may approve a pickup for less than 200 gallons if there are no drop-off sites in your area. After two or three pickups, you may be switched to a repeat pickup service (see next page).

Drums and Bulked Paint Are Not Accepted

PaintCare only accepts paint in containers that are 5 gallons or smaller in size. Leave paint in original cans with original labels; do not combine or bulk paint from small cans into larger ones. If you have unwanted paint in drums or containers larger than 5 gallons, please contact a paint recycling company or a hazardous waste transportation company to assist you.

HOW TO REQUEST A LARGE VOLUME PICKUP

1) Sort and count your paint

Tally the number of each container size and the type of products you have, sorted into two categories: (1) water-based paints and stains, and (2) oil-based paint and stains and any other program products (sealers and clear top-coat products, such as varnish and shellac).

2) Fill out the LVP Request Form and send it in

Fill out the Large Volume Pickup Request Form on our website. Or print and fill out the PDF and return it to PaintCare by email, fax, or regular mail. Visit www.paintcare.org or call PaintCare for the form.

Scheduling

After reviewing your form, PaintCare staff will either approve your site for a pickup or inform you of the best place to take your paint if you do not meet the requirements. If approved, you will be put in contact with our licensed hauler to schedule a pickup. It may be several weeks before your pickup occurs.

On the Day of Your Pickup

Sort your products into the two categories noted above and store them in an area that has easy access for the hauler. If the paint is far from where the hauler parks, the path between should be at least four feet wide to accommodate movement of the boxes.



Business must have staff available to assist the hauler on the day of pickup. The hauler is responsible to pack the paint into the shipping containers, but we require your staff to be present and provide assistance. Once your paint is properly packed and loaded onto the hauler's truck, you will sign a shipping document and receive a copy for your records. Your paint will then be taken to an authorized processing facility for recycling.

Repeat Service for Large Volume Pickups

For businesses that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pickups is available. With this service, you will be provided with empty bins and can request a pickup when at least three bins are filled. Your full bins will be swapped with empty bins each time a pickup occurs. You will be required to sign a contract with PaintCare, and PaintCare will provide onsite training how to properly pack the paint.

Limits on Businesses

To use the program for oil-based products, your waste must qualify as exempt under federal (40 CFR § 262.14) and state/local hazardous waste generator rules. Most notably, these rules require that your business (a) generates no more than 220 pounds (about 20–30 gallons, depending on product type) of hazardous waste per month, and (b) accumulates no more than 2,200 pounds (approximately 220 gallons) of hazardous waste at any given time. If your business does not qualify as an exempt generator, it will not be able to use the program for oil-based products, but can still use the program for water-based products. For more information on federal hazardous generator rules, please go to www.paintcare.org/limits.

Note: When calculating how much hazardous waste you generate in a month, do not count latex paint.

If You Have Products We Don't Accept

PaintCare does not accept all paints (such as aerosols and automotive finishes) or other hazardous waste. If you have solvents, thinners, pesticides, or any non-PaintCare products (see list to right for examples), we recommend that residents contact their local household hazardous waste (HHW) program. Some HHW programs also allow businesses to use their program for a modest fee. Otherwise, businesses should contact a licensed hazardous waste transportation company.

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in containers that are no larger than 5 gallons. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

NON-PAINTCARE PRODUCTS

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Order Form for PaintCare Print Materials

For free PaintCare brochures, fact sheets, posters and other items

Store Name

Street Address

City/State/Zip

Contact Person

Phone

Email



A



B



C



D



E

Item	Description	Qty	Other Language & Qty
A Program Brochure	General information about the PaintCare Program		
B Mini Card	Quick reference to help customers find drop-off sites		
C Painting Contractor Fact Sheet	Information about the program especially for painting contractors		
D Large Volume Pick-Up Fact Sheet	How to request a direct pick-up for 200 gallons or more		
E Program Poster	General PaintCare information on 1 page (8.5 x 11)		

Brochure Holder

Would you like a holder to keep the brochures neat and in one place?

yes

no

Three Ways to Order

① Online: www.paintcare.org/forms

② By Phone: (855) 724-6809

③ Fill out this form and send it to us:

Email: info@paint.org

Fax: (855) 385-2020

Mail: PaintCare, 901 New York Ave NW, Washington DC 20001

Recycle here.



ACCEPTABLE

- ✓ *Latex house paint*
- ✓ *Oil based house paint*
- ✓ *Primer*
- ✓ *Stains and sealers*
- ✓ *Varnish and shellac*
- ✓ *All brands*

NOT ACCEPTABLE

- ✗ *Paint thinner*
- ✗ *Two component paints*
- ✗ *Aerosols*
- ✗ *Other chemicals*
- ✗ *Leaking or empty containers*
- ✗ *Containers without original labels*

Paint is accepted during business hours only.
Staff will check all products before accepting.



For a complete list of acceptable products, please ask for the PaintCare brochure, call (855) 724-6809 or visit www.paintcare.org.



We are a PaintCare Partner

Fees on the
sale of paint
in Colorado
help pay for
our program.



Recycle with PaintCare

To learn more, please call (855) 724-6809 or
visit www.paintcare.org.



PAINTCARE PRODUCTS

These products have fees when purchased and are accepted for free at drop-off sites:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints



PRODUCTOS DEL PROGRAMA

Estos productos tienen cargos al comprarlos y se aceptan gratuitamente en los lugares de entrega:

- Pinturas arquitectónicas para interiores y exteriores: látex, acrílica, a base de agua, alquídica, a base de aceite, esmalte (incluidos los revestimientos con textura)
- Revestimientos para terrazas, pinturas para piso (incluso elastómeros)
- Imprimadores, selladores, primera mano
- Tinturas
- Goma lacas, lacas, barnices, uretanos (componente simple)
- Selladores de impermeabilización de concreto/ mampostería/madera y repelentes (sin alquitrán o a base de betún)
- Revestimiento de metal, prevención de óxido
- Pinturas para el campo y césped



NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Arts and crafts paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes



NO SE INCLUYEN EN EL PROGRAMA

- Diluyentes, alcoholes minerales, solventes de pintura
- Pinturas en aerosol (latas de aerosol)
- Pinturas para autos y embarcaciones
- Pinturas artesanales
- Compuestos de enmasillado, epóxidos, pegamentos, adhesivos
- Aditivos para pinturas, colorantes, tintes, resinas
- Conservantes de madera (que contienen pesticidas)
- Remiendos y reparación de techos
- Alquitrán y productos a base de betún
- Revestimientos de componente doble
- Limpiadores de terrazas
- Pinturas de tráfico y señalización vial
- Revestimientos industriales de mantenimiento (IM, por sus siglas en inglés)
- Pinturas y acabados de fabricantes de equipos originales (OEM, por sus siglas en inglés) (aplicación en la tienda)

Products must be in original containers with original labels. Latex paint that is dried out and "rock hard" is acceptable. Leaking, unlabeled, and empty containers are not accepted.

Los productos deben estar en sus envases originales. Se acepta pintura de látex que está seca y "dura como una roca." No se aceptan envases vacíos, que tengan fugas, o sin etiqueta.



✓ PaintCare Products

These products have fees when purchased and are accepted for free at drop-off sites:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Products must be in original containers with original labels.

Latex paint that is dried out and "rock hard" is also acceptable.

✗ Non-PaintCare Products

These products do not have fees when purchased and are not accepted at drop-off sites:

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Arts and crafts paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Leaking, unlabeled, and empty containers are not accepted at drop-off sites.



To learn more, please call (855) 724-6809 or visit www.paintcare.org

NO DUMPING

STOP!
IT'S ILLEGAL
to dump or abandon
Paint, Oil, or other
Hazardous Waste



**THIS AREA MAY BE UNDER
VIDEO SURVEILLANCE**

Violators Will Be Prosecuted

Please wait for staff assistance when dropping off leftover paint.

Espere a que le atienda un empleado de la
compañía cuando vaya a desechar pintura sobrante.





Sign Order Form

FOR RETAIL DROP-OFF SITES

Please complete this form and send it to PaintCare. Indicate the quantities you would like below.

Email: retail@paint.org • Fax: (855) 385-2020

Store
Address
City/Zip
Contact Person
Phone/Email

Store	
Address	
City/Zip	
Contact Person	
Phone/Email	

1. No Dumping Sign



- English 24x36 (Metal)
- English 12x18 (Metal)
- Spanish 24x36 (Metal)
- Spanish 12x18 (Metal)
- Chinese 24x36 (Metal)
- Chinese 12x18 (Metal)

2. Program Products Sign

Detailed list of products covered by PaintCare.



- English 24x36 (Metal)
- English 12x18 (Metal)
- Spanish 24x36 (Metal)
- Spanish 12x18 (Metal)
- Bilingual (Eng/Span) 24x36 (Metal)
- Bilingual (Eng/Span) 12x18 (Metal)

3. Program Partner Sign



- English 24x36 (Metal)
- English 12x18 (Metal)
- with A-Frame 24x36 (Plastic)

4. Acceptable / Non-Acceptable Sign

Simplified list of products covered by PaintCare.



- English 24x36 (Metal)
- English 12x18(Metal)
- Bilingual (Eng/Span) 24x36 (Metal)
- Korean 24x36 (Metal)
- Korean 12x18 (Metal)

* Only available in 24x36

5. Wait for Assistance Sign



- Bilingual (Eng/Span) with A-Frame 24x18 (Plastic)

6. Counter Mat

For paint counters and checkout stands.



- English 14x19



Joint Outreach Projects

UPDATED — JANUARY 2020

THE BASICS

If you are a local government that has partnered with PaintCare, we offer limited funding support for outreach activities that involve PaintCare. We are most interested in partnering with you when setting up new PaintCare sites, where participation is low, or to promote one-day household hazardous waste events to boost the amount of paint we can collect at one time. We have supported radio, newspaper, and direct mail advertising and will consider other media.

Review and Approval

Project budgets and all creative work must be reviewed and pre-approved by PaintCare. Creative work includes text, images, and scripts. All projects must include PaintCare's website address and logo and mention that other PaintCare drop-off sites can be found at paintcare.org.

Proposal Form

Please complete our Proposal Form for Joint Outreach Projects and email it to brodgers@paint.org or your local PaintCare staff person. Download the form in the Waste Facilities section of each state's page at www.paintcare.org.

Images

We have artwork and photos you can borrow for creating drafts at www.flickr.com/photos/paintcare/, but please be sure to request permission to use them in your final design.

WHAT WE ASK OF YOU

At the start of each project, we request that you provide PaintCare with draft text, dimensions and/or specs, and due dates for the materials.

Print (brochures, postcards, etc.)

You are responsible for sending artwork files to your printer, coordinating mailings, and distribution. After the project is completed, we request a description of how, when, and where the piece was distributed and an electronic copy of the final piece.

Newspaper

You are responsible for scheduling and sending artwork files to the newspaper. After the project is completed, we request a list of run dates for each newspaper and a scan of each ad.

Radio

You are responsible for providing the pre-approved scripts to the stations and handling scheduling. After the project is completed, we request you provide text of the final script with a list of run dates and times.

Digital Media & Other

We are open to other types of projects such as digital advertising and social media campaigns, as well as other forms of outreach. Please coordinate details in advance and send PaintCare supporting documentation along with your invoice so we have a record of the projects and examples to show others.

DESIGN ASSISTANCE

PaintCare can provide assistance with basic layout and graphic design using in-house staff. When we provide this type of assistance, we will provide electronic files for you to send for printing or ad placement. Other than editing and commenting on scripts, we do not provide in-house assistance with audio or video production.

Please allow plenty of time for project planning, approvals, and editing. Depending on the time of year, this may take 4–8 weeks.

REIMBURSEMENT

PaintCare provides reimbursements for pre-approved projects only. We do not provide money up front, pay vendors directly, or accept requests for reimbursements on projects that have already been completed. Generally, PaintCare will reimburse costs for pre-approved projects proportional to the amount of the project dedicated to PaintCare information. Funding amounts may also differ depending on budgets available and our other outreach taking place in your area.

To be reimbursed after the project is completed, send an invoice from your government agency, samples of final pieces, and copies of invoices from your vendors to Brett Rodgers at brodgers@paint.org and copy.paintcare@bill.com. The "To:" space on the invoice should be addressed to PaintCare Inc., 901 New York Ave NW, Suite 300 West, Washington DC, 20001. In the space for purchase orders please write "5839-OTJ." See sample invoice below.

{Sample Invoice}

Environmental Services Program
Washington County
123 Government Way
Anytown, State 55776

June 24, 2017

Invoice: 2452187

Purchase Order: 5839-OTJ

Outreach Department
PaintCare Inc.
901 New York Ave NW #300W
Washington DC, 20005

Description:

- Newspaper ad promoting one day event held in Anytown on May 1, 2017
- Three 5x5 ads ran on April 13, 2017 in the County Journal
- Total invoices from newspapers: \$1,487.00
- Invoice and copy of one ad are attached
- Per prior discussion, PaintCare agreed to reimburse county for \$750
- Contact person: Marie Chen, 202-555-1212

Invoice Amount: \$750.00

Remit to: Environmental Services Program
 Washington County
 123 Government Way
 Anytown, State 55776



Information about Partnering for Rural Events

UPDATED — JANUARY 2020

Colorado's paint stewardship law benefits everyone in Colorado.

A law passed in June 2014 requires paint manufacturers to establish a paint stewardship program in Colorado. Local municipalities that participate can save money on paint management costs. Program funding comes from a PaintCare fee applied to each container of architectural paint sold in Colorado since the program started in July 2015.

Paint Stewardship Program in Colorado

PaintCare is a nonprofit organization established by the American Coatings Association to implement state-mandated paint stewardship programs on behalf of paint manufacturers in states that adopt paint stewardship laws. Colorado is the eighth state to pass such a law. Although this program is required by state law, it is designed and operated by the paint manufacturing industry. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, and Vermont. PaintCare is currently developing programs for New York and Washington.

Making Paint Recycling Convenient

PaintCare has established drop-off sites throughout the state for residents and businesses to take leftover architectural paint. Although most drop-off sites are at paint retailers, HHW programs, solid waste transfer stations, recycling centers, and landfills may also volunteer to be PaintCare drop-off sites and have their paint transportation and recycling costs paid by PaintCare. Participation as a drop-off site is voluntary. Facilities that would like to become a drop-off site can fill out the Interest Form available in the Waste Facilities section of www.paintcare.org/CO.

Designing a Program for Colorado

In rural areas of the state far from established year-round drop-off sites, PaintCare hosts paint collection events. These events are open to both residents and qualifying businesses. In underserved areas of the state, we are looking for municipalities, retailers, and other organizations to partner with to help determine the best sites for hosting paint drop-off events. Sites that are familiar to community members work best: hardware stores, municipal public works yards, community centers, and parks have all worked well for event locations in the past.

Benefits of Partnering with PaintCare

- ◆ Conserve resources and keep paint out of the solid waste stream and prevent improper disposal
- ◆ Make recycling of leftover paint more convenient for your customers and your community
- ◆ Promote your location as environmentally friendly

PaintCare Partners Receive

- ◆ Listing of your site as an event location on our website
- ◆ Promotional outreach materials
- ◆ Free paint transportation and processing services
- ◆ Publicity of event in local ads (optional)



PaintCare Partner Responsibilities

- ◆ Provide area for PaintCare to host the paint collection event, including a paved surface, clear of obstructions
- ◆ Help PaintCare and hauler determine if there are any insurance or permitting requirements to use the site
- ◆ Ensure staff are informed about the upcoming PaintCare event and provide flyers to community members
- ◆ Communicate with PaintCare on the day of the event

PaintCare Responsibilities

- ◆ Hire and contract with a hazardous waste hauler to collect the program products on the day of the event
- ◆ Serve as the point of contact on the day of the event and make sure the site and hauler are in communication or address any issues as they arise
- ◆ Communicate with the participants and help explain details of PaintCare program and fee structure
- ◆ Work with site to advertise the event in the most effective local media channels
- ◆ Provide site with outreach materials including informational flyers before the event

Paint is a Resource

An important goal of PaintCare is to conserve resources and increase the amount of paint that is recycled. Not all rural communities have access to drop-off sites for their paints and stains. Residents and businesses are often told to let water-based paint dry out and then dispose of the dry paint in the trash. Through the PaintCare program, all paint, including latex paint, will be recycled to the maximum extent possible.

Contact

Kevin Lynch
Colorado Program Manager
(720) 481-8858
klynch@paint.org

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in containers of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints (including elastomeric)
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes (single component)
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

NON-PAINTCARE PRODUCTS

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



How Does the Colorado Paint Stewardship Program Affect Paint Retailers?

UPDATED — JUNE 2019

Colorado's paint stewardship law requires paint manufacturers to set up and operate a Paint Stewardship Program in the state. Funding for the program comes from a fee applied to the price of architectural paint sold in Colorado. The program started in July 2015.

Paint Stewardship Program in Colorado

PaintCare Inc. is a nonprofit organization established by the American Coatings Association to implement state-mandated paint stewardship programs on behalf of paint manufacturers in states that adopt paint stewardship laws. The Colorado program is required by state law, but it is designed and operated by the paint manufacturing industry through PaintCare.



Convenient Paint Recycling

PaintCare's primary effort is to set up paint drop-off sites in PaintCare states to make it more convenient for households and businesses to recycle paint. In addition to retailers, PaintCare sites may include municipal household hazardous waste facilities and drop-off events, solid waste transfer stations, and landfills. There are currently more than 1,700 paint drop-off sites across California, Colorado, Connecticut, District of Columbia, Oregon, Maine, Minnesota, Rhode Island, and Vermont. PaintCare is currently developing a program for Washington, expected to launch in 2020.

Participation as a Drop-Off Site is Voluntary

Paint retailers that would like to be drop-off sites can participate if they have space for paint storage bins and can provide minimal staff time to accept paint from the public. By doing so, retailers can increase foot traffic and sales, and provide a new service for their community. They make it convenient for their customers to recycle leftover paint and help provide relief to local government programs that currently manage leftover paint. PaintCare provides storage bins, supplies, and site training. PaintCare also pays for paint transportation and recycling and promotes the sites to the local community.

REQUIREMENTS OF RETAILERS

1. Check Registered Manufacturers and Brands

Retailers may not sell architectural paints in Colorado that are not registered. Paint manufacturers must register their company with PaintCare, and they must register all architectural paint brands they sell in the state. PaintCare publishes lists of registered manufacturers and brands so that retailers can check to see that the products they sell are registered. Please visit www.paintcare.org/lists to view registration lists.

2. Pass on the Stewardship Fee

The law requires that a stewardship fee (PaintCare Fee) be applied by manufacturers to the wholesale price of all architectural paint sold in Colorado. This fee pays for all aspects of running the program. The fee is paid by manufacturers to PaintCare and then passed to their dealers. Retailers will see the PaintCare Fee on invoices from suppliers. The law also requires that retailers and distributors apply the fee to the price of architectural paint they sell. The fees paid by the customers to the retailers offsets the fees charged to the retailers. All manufacturers, distributors, and retailers that sell architectural paint in Colorado must pay the fee and pass it down to their dealers, ensuring a level playing field for all parties.

3. Provide Information to Customers

Paint retailers in Colorado must provide customers with information regarding the program and how paint is managed. PaintCare has developed the materials, ensured they meet state requirements, and provides them free of charge to all paint retailers and others wishing to distribute them.

COMMON QUESTIONS ABOUT FEES

How much are the fees?

The fees are based on container size as follows:

\$ 0.00 — Half pint or smaller

\$ 0.35 — Larger than half pint up to smaller than 1 gallon

\$ 0.75 — 1 gallon

\$ 1.60 — Larger than 1 gallon up to 5 gallons

How are the fees calculated?

Fees are set to cover the cost of a fully operating program. PaintCare estimates the annual sales of architectural paint in each state, and divides the estimated annual expenses of the program by the estimated number of containers to be sold, adjusted for container size, and determined a fee per size that will provide the budget needed to fund the program. PaintCare is a nonprofit organization and operates programs on a state-by-state basis, so the fees

may increase or decrease and be different from state to state.

Is sales tax applied to the fee, itself?

Yes. The fee is part of the purchase price; therefore, sales tax is collected on the fee.

Must we show the fee on receipts?

No, but most stores show the fee in order to explain the price increase. PaintCare encourages retailers to show the fee to increase awareness of the program.

Is the fee a deposit to be returned to customers?

No, the fee is not a deposit. Fees are used entirely to cover the expenses of running the program. Fees are not given back as a deposit for the return of paint or empty paint cans — a common misunderstanding.

Do we refund the fee if a product is returned?

Yes, the fee should be refunded because it is part of the purchase price.

How does the public know about the fee?

PaintCare provides materials for retailers to distribute to the public to help explain the purpose of the fee, how the program works, and how to find a paint drop-off location. Before the program started, PaintCare provided public information materials to all paint retailers. Additional materials can be ordered as needed for no charge. In addition to retailer information, PaintCare works with contractor associations to get information to professional painting contractors, and conducts general outreach including newspaper, radio, television, and on-line advertising.

What products are covered?

Architectural paints include most house paints, stains, and clear coatings (e.g., varnish and shellac). For a definition of architectural paint for the purposes of this program or for examples of PaintCare and non-PaintCare products, please contact PaintCare or visit our website.



Become a Retail Drop-Off Site for Paint

UPDATED — JUNE 2019

The PaintCare Program makes it easy for paint retailers to provide a convenient and valuable service for their community.

A state law passed in 2014 requires paint manufacturers to set up and operate a paint stewardship program in Colorado. The new law requires paint retailers to add a stewardship assessment (fee) to architectural paint products and to make sure they are not selling unregistered brands of architectural paint. Retailers may also volunteer to be paint drop-off sites. Retailers that would like to learn more about what it takes to join the program to be drop-off sites are encouraged to contact PaintCare for details.

Paint Stewardship Program in Colorado

PaintCare Inc. is a nonprofit organization established by the American Coatings Association to implement this program on behalf of paint manufacturers in PaintCare States (those that adopt paint stewardship laws). PaintCare operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, and Vermont. PaintCare is currently developing a program for Washington, expected to launch in 2020.



Convenient Paint Recycling

PaintCare's primary effort is to establish paint drop-off sites throughout each PaintCare state to provide convenient recycling options for the public. The program allows households and businesses to return unused architectural paint to drop-off locations throughout each PaintCare state.

PaintCare has established more than 1,700 paint drop-off sites in eight states and the District of Columbia. Most drop-off sites are at paint stores. Other sites include solid waste transfer stations and government-sponsored household hazardous waste programs. Participation as a drop-off site is voluntary.

Stores that would like to become a drop-off site can fill out the Interest Form available in the Retailers Section of www.paintcare.org/CO.

Benefits to Retailers

There are many benefits to becoming a drop-off site.

As a participating retailer, you will:

- ◆ Make recycling of leftover paint more convenient for your customers
- ◆ Support the paint industry's effort to lead the way in being responsible for end-of-life management of its own products
- ◆ Promote your store as environmentally responsible
- ◆ Increase customer foot traffic and sales
- ◆ Help relieve local government of their cost of managing leftover paint
- ◆ Help prevent the improper disposal of paint in your community

PaintCare Provides

- ◆ Listing of your store as a drop-off site on our website, and in advertisements and promotional materials
- ◆ Paint storage bins
- ◆ Transportation and recycling services for the collected paint
- ◆ Training materials and staff training at your site
- ◆ Program brochures, signage and customer education materials
- ◆ Spill kits

Drop-Off Site Responsibilities

- ◆ Provide secure storage area for paint storage bins
- ◆ Accept all brands of leftover PaintCare products from the public during operating hours
- ◆ Place unopened PaintCare products in storage bins
- ◆ Keep storage bins neat and properly packed
- ◆ Complete minimal paperwork related to tracking outgoing paint shipments
- ◆ Ensure staff are trained in PaintCare program guidelines and operating procedures
- ◆ Display "drop-off site" signs in store window and display consumer education materials

Contact

Kevin Lynch
Colorado Program Manager
(720)481-8858
klynch@paint.org

WHAT PRODUCTS ARE COVERED?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PaintCare Products

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints (including elastomeric)
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes (single component)
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

Non-PaintCare Products

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



about PaintCare Fees

UPDATED — JANUARY 2020

**Paint stewardship laws require
retailers to add a fee to architectural
paint products and make sure they
are not selling unregistered brands
of architectural paint.**

Paint Stewardship Programs

PaintCare is a nonprofit organization established by American Coatings Association to implement paint stewardship programs on behalf of paint manufacturers in states that pass paint stewardship laws. The main goals of the program are to decrease paint waste and recycle more postconsumer paint by setting up convenient drop-off sites in each state. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, and Vermont, and is developing programs for New York and Washington.

1. What is the Recovery Fee and how does it work?
The PaintCare program is funded through a paint stewardship assessment called the PaintCare fee. Fees are applied to the purchase price of architectural paint. The fees fund collection, transportation, and processing of unused postconsumer (leftover) architectural paint, public education about proper paint management, and administrative costs. The fee is paid to PaintCare by paint manufacturers. This fee is then added to the wholesale and retail purchase price of paint, passing the cost of managing postconsumer paint to everyone who purchases paint. This reduces municipal and state government costs for paint management and provides a funding source for a more convenient, statewide paint management program.

2. Do retailers have to pass on the fee?

Yes, each state's or jurisdiction's law requires retailers to pass on the fee to consumers, ensuring a level playing field for all parties. This requirement includes paint sold online on any e-commerce websites.

3. What are the fees?

Fees are based on container size and vary by state or jurisdiction, as shown here.

California, Colorado, Connecticut, Maine, Rhode Island

\$ 0.00 - Half pint or smaller
\$ 0.35 - Larger than half pint up to smaller than 1 gallon
\$ 0.75 - 1 gallon
\$ 1.60 - Larger than 1 gallon up to 5 gallons

District of Columbia, Oregon

\$ 0.00 - Half pint or smaller
\$ 0.45 - Larger than half pint up to smaller than 1 gallon
\$ 0.95 - 1 gallon up to 2 gallons
\$ 1.95 - Larger than 2 gallons up to 5 gallons

Minnesota

\$ 0.00 - Half pint or smaller
\$ 0.49 - Larger than half pint to smaller than 1 gallon
\$ 0.99 - 1 gallon up to 2 gallons
\$ 1.99 - Larger than 2 gallons up to 5 gallons

Vermont

\$ 0.00 - Half pint or smaller
\$ 0.49 - Larger than half pint to smaller than 1 gallon
\$ 0.99 - 1 gallon
\$ 1.99 - Larger than 1 gallon up to 5 gallons

New York and Washington

Fees in upcoming states are not yet known. PaintCare will propose fees in the program plans for each state, and they will be based on the anticipated costs to run each state's program. The fees must be approved by each state's oversight agency. Visit www.paintcare.org for updates.

4. How are fees calculated?

Fees are set to cover the cost of a fully implemented program. PaintCare estimates annual sales of paint in each state and then divides the cost of the program in that state by the number of containers sold in that state. Next, the fees are adjusted based on container size by taking into consideration the typical percentage of unused paint for each size (e.g., the percentage of unused paint from one five-gallon container is typically less than from five one-gallon containers).

PaintCare is a nonprofit organization, so the fees may be decreased if set at a level beyond what is needed to cover program expenses. Likewise, the fees may be increased if PaintCare does not collect enough money to cover the costs to operate the state program.

5. Are retailers required to show the fee on receipts?

No, but PaintCare encourages retailers to do so and to display it as PaintCare fee to aid in consumer education. Most stores choose to show the fee on their receipts in order to inform the consumer about the PaintCare program and to explain the price increase.

6. Do retailers return the fee if someone returns a product?

Yes. The fee should be returned as part of the purchase price.

7. Is the fee taxable?

Yes, the fee is part of the purchase price of paint. Sales tax is collected on the fee in most cases, except in a state that does not have a sales tax, such as Oregon. Sales tax is not applied to the fee in Maine per additional legislation.

8. Is the fee to be applied to paint sold to customers who are exempt from sales taxes?

Yes, government agencies and other organizations that are exempt from sales taxes in PaintCare States must still pay the fee, because it is part of the price of paint. However, the fee, like the rest of the product price, should not be taxed for sales tax exempt organizations.

9. Is the fee a deposit that is returned to customers when they bring paint to a drop-off site?

No, the fee is not a deposit. The fees are used entirely to cover the cost of running the program.

10. How does the public know about the fee?

PaintCare provides public education materials to retailers. These materials explain the purpose of the fee, where to take paint for recycling, and other information about the program. When a new state program begins, PaintCare mails a "starter pack" of materials to retailers. As needed, retailers may order additional free materials from PaintCare. In addition to retailer information, PaintCare works with contractor associations to get information to trade painters and conducts general outreach including newspaper, radio, television, and online advertising.

11. How do we as retailers know what products to put the fee on?

Your supplier's invoice should indicate that you are being charged the fee, so you simply pass on the fee for those items. Additionally, PaintCare and each state's oversight agency list all architectural paint manufacturers and brands that are registered for the program on their websites. Retailers may not sell brands that are not registered with the program. If your store sells architectural coatings that are not on the list of registered products, please notify PaintCare so we can contact the manufacturer to get them registered.

12. What products are covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings. For a detailed list of PaintCare and non-PaintCare products, please visit www.paintcare.org/products-we-accept.

FOR NEW PROGRAMS

13. Do we apply the fee to sales on the first day of the program for inventory purchased before the first day of the program, even though we didn't pay a fee for the product to the distributor or manufacturer?

Yes, retailers must add the fee on all covered products sold on or after the first day of the program, regardless of when (before or after program launch) they were purchased from the distributor or manufacturer.



Information for Solid Waste Transfer Stations, Recycling Facilities and Landfills

UPDATED — JUNE 2019

Colorado's paint stewardship law supports paint collection activities at solid waste transfer stations, recycling facilities and landfills.

A law passed in June 2014 requires paint manufacturers to establish a paint stewardship program in Colorado. Sites that participate can save money on paint management costs and expand services to their customers.

Paint Stewardship Program in Colorado

PaintCare Inc. is a nonprofit organization established by the American Coatings Association to implement state-mandated paint stewardship programs on behalf of paint manufacturers in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, and Vermont (PaintCare is currently developing a program for Washington, expected to launch in 2020). Although the program is required by state law, it is designed and operated by the paint manufacturing industry.



Making Paint Recycling More Convenient

PaintCare has established drop-off sites statewide for households and businesses to take leftover architectural paint. Although most drop-off sites are paint retailers, household hazardous waste (HHW) facilities, solid waste transfer stations, recycling facilities, and landfills may also volunteer to be PaintCare drop-off sites and have their paint transportation and recycling costs covered by PaintCare. Facilities that would like to become a drop-off site can fill out the Interest Form available in the Waste Facilities section of www.paintcare.org/CO.

Benefits to Drop-Off Sites

- ◆ Make recycling of leftover paint more convenient for your community
- ◆ Save money on paint generated at your site or managed through load check programs
- ◆ Help your state conserve resources and keep paint out of the solid waste stream

PaintCare Partners Receive

- ◆ Storage bins for paint
- ◆ Free paint transportation and processing services
- ◆ Staff training at your site
- ◆ Program brochures and site signage
- ◆ Publicity of your site (optional)
- ◆ Optional: Offer paint in good condition to the public for reuse, and receive a reimbursement based on either volume (\$1.60 per gallon) or by container (30 cents per quart container, \$1.20 per one-gallon container, and \$6.00 per five-gallon container). See our fact sheet Reuse Programs Compensation and Reporting for details.

Drop-Off Site Responsibilities

- ◆ Provide secure storage area for cubic yard boxes or drums
- ◆ Accept PaintCare products from the public during normal operating hours
- ◆ Properly pack PaintCare products in collection bins
- ◆ Assist with loading and unloading of full and empty storage bins
- ◆ Complete minimal paperwork to track outgoing paint shipments
- ◆ Ensure staff are trained in PaintCare guidelines and safe operating procedures

Water-Based (Latex) Paint is a Resource

An important goal of PaintCare is to conserve resources and increase the amount of paint that is recycled. Not all HHW programs accept water-based paint because it is expensive to manage and is not classified as hazardous. Households and businesses are often instructed to let water-based paint dry out and then dispose of the dry paint in the trash. Through the PaintCare program, latex will be recycled to the maximum extent possible.

Will PaintCare Require Operational Changes?

No. Your facility may continue to put restrictions on who can access the paint collection program at your site. If your facility only services a specific geographic region (e.g., specific towns, cities or counties), you will not be required to service customers that live outside of your service area. Similarly, if your facility is not permitted to take business waste, you will not be required to do so. (PaintCare retail sites accept paint from anyone in the state, and from both households and businesses.)

Contact

Kevin Lynch
Colorado Program Manager
(720)481-8858
klynch@paint.org

WHAT PRODUCTS ARE COVERED?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PaintCare Products

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints (including elastomeric)
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes (single component)
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

Non-PaintCare Products

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



Information for HHW Programs

UPDATED — JUNE 2019

Colorado's Paint Stewardship Law benefits household hazardous waste programs.

A law passed in June 2014 requires paint manufacturers to establish a paint stewardship program in Colorado. Household hazardous waste (HHW) programs that participate can save money on paint management costs. Program funding comes from a *PaintCare Fee* applied to each container of architectural paint sold in Colorado when the program started in July 2015.

Paint Stewardship Program in Colorado

PaintCare Inc. is a nonprofit organization established by the American Coatings Association to implement state-mandated paint stewardship programs on behalf of paint manufacturers in states that adopt paint stewardship laws. Colorado is the eighth state to pass such a law. Although this program is required by state law, it is designed and operated by the paint manufacturing industry. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, and Vermont. PaintCare is currently developing a program for Washington, expected to launch in 2020.

Designing a Program for Colorado

The law required PaintCare, on behalf of paint manufacturers, to submit a comprehensive Program Plan to the Colorado Department of Public Health and Environment by January 1, 2015. PaintCare organized a series of stakeholder meetings to present the goals and design of the program and to receive input from HHW programs and other stakeholders.

Making Paint Recycling Convenient

PaintCare has established drop-off sites throughout the state for residents and businesses to take leftover architectural paint. Although most drop-off sites are at paint retailers, HHW programs, solid waste transfer stations, recycling centers, and landfills may also volunteer to be PaintCare drop-off sites and have their paint transportation and recycling costs paid by PaintCare. Facilities that would like to become a drop-off site can fill out the Interest Form available in the Waste Facilities section of www.paintcare.org/CO.

Benefits of Partnering with PaintCare

- ◆ Save on paint transportation and recycling costs
- ◆ Conserve resources and keep paint out of the solid waste stream
- ◆ Make recycling of leftover paint more convenient for your community

PaintCare Partners Receive

- ◆ Staff training at your site
- ◆ Paint collection bins
- ◆ Free paint transportation and processing services
- ◆ Compensation for value-added services including paint reuse programs, bulking of oil-based paint, and other services
- ◆ Publicity of HHW site or event (optional)



Drop-Off Site Responsibilities

- ◆ Provide secure storage area for cubic yard boxes or drums
- ◆ Accept PaintCare products from the public during normal operating hours
- ◆ Properly pack PaintCare products in collection bins
- ◆ Assist with loading and unloading of full and empty storage bins
- ◆ Complete minimal paperwork to track outgoing paint shipments
- ◆ Ensure staff are trained in PaintCare guidelines and safe operating procedures

Will PaintCare Require Operational Changes?

- ◆ If your program does not currently accept latex paint, PaintCare will not require you to do so. If you wish to start accepting latex, PaintCare will cover the transportation and processing costs.
- ◆ If your program does not currently accept paint from businesses, PaintCare will not require you to do so. If you wish to start accepting paint from businesses, PaintCare will cover the transportation and processing costs.
- ◆ HHW programs may continue to put restrictions on who can use their programs, e.g., to residents of certain towns or cities. (PaintCare retailers accept paint from anyone in the state.)

Water-Based (Latex) Paint is a Resource

An important goal of PaintCare is to conserve resources and increase the amount of paint that is recycled. Not all HHW programs accept water-based paint because it is expensive to manage and is not classified as hazardous. Residents and businesses are often told to let water-based paint dry out and then dispose of the dry paint in the trash. Through the PaintCare program, all paint, including latex paint, will be recycled to the maximum extent possible.

Contact

Kevin Lynch
Colorado Program Manager
(720)481-8858
klynch@paint.org

WHAT PRODUCTS ARE COVERED?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of 5 gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PaintCare Products

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints (including elastomeric)
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes (single component)
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

Non-Paintcare Products

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



Reuse Programs - Compensation & Reporting

UPDATED — JANUARY 2020

PaintCare encourages household hazardous waste programs, reuse stores, and others to operate paint reuse programs (i.e., swap shops or exchanges). Reuse programs return good quality, unused paint to the local community at low or no cost. Reuse is a preferred method of waste management.

To encourage reuse, PaintCare will compensate paint drop-off sites operating a reuse program under a contract with PaintCare.

Operating a Reuse Program

Any PaintCare products (qualifying paint, stain, and varnish as defined by PaintCare – please see www.paintcare.org/products-we-accept) that are distributed through reuse programs must be in their original container, have an original label, and be in good physical and aesthetic condition. Contents must be liquid and relatively new. Containers should be closed securely before being placed in the reuse storage area. Customers must sign a waiver form explaining that the paint is taken "as is" with no guarantee of quality or contents. The customer is required to read, complete, and sign the form, and site staff members are required to verify and record what has been taken by the customer.



Reuse room at the Household Hazardous Waste Facility at the Yolo County Central Landfill in Woodland, CA.

Track and Report by Volume (gallons)

- ◆ Containers may contain any amount of paint in them
- ◆ The site must determine and report the total gallons of latex paint and the total gallons of oil-based paint distributed for reuse
- ◆ Compensation is provided at \$1.60 per gallon

The site must track and report the actual volume of paint in the containers using an internal methodology (e.g., weigh the cans on a scale, estimate weight by hand, do visual inspection). The methodology must be provided to PaintCare upon request.

Appendix Section D



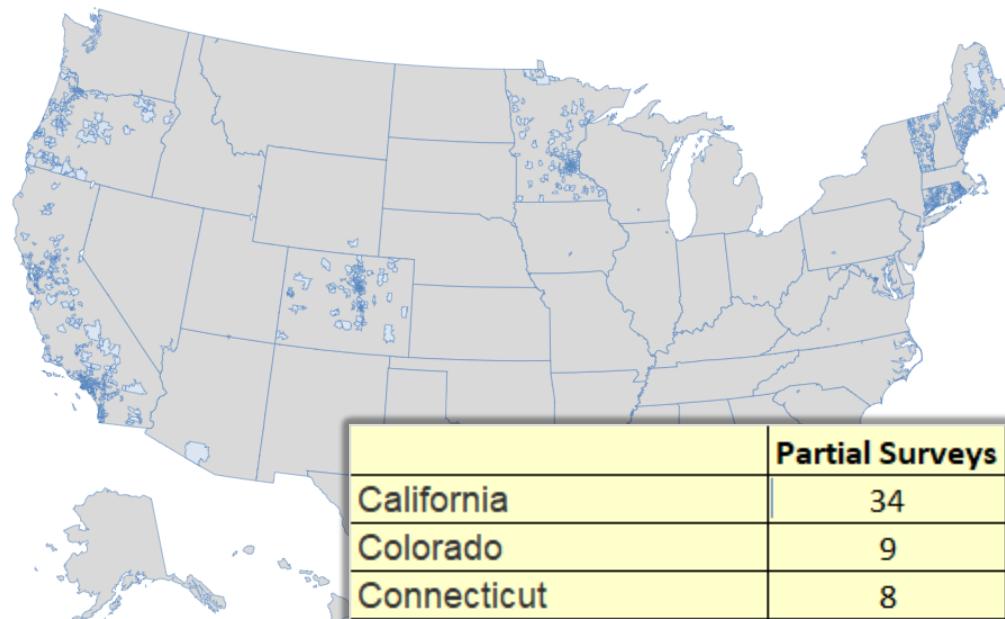
2019 Awareness Survey Results

prepared by



Response Summary

- ❖ Surveys were conducted in two phases in alignment with differing fiscal years:
 - Phase I November 2019: Colorado, Oregon, and the District of Columbia
 - Phase II March 2020: California, Connecticut, Maine, Minnesota, Rhode Island, and Vermont



	Partial Surveys	Full Surveys	Total Surveys	Margin of Error*
California	34	655	689	+/-3%
Colorado	9	274	283	+/-5%
Connecticut	8	264	272	+/-5%
The District of Columbia	5	252	257	+/-5%
Maine	18	253	271	+/-5%
Minnesota	10	260	270	+/-5%
Oregon	21	250	271	+/-5%
Rhode Island	14	250	264	+/-5%
Vermont	2	150	152	+/-7%
Total	121	2608	2729	

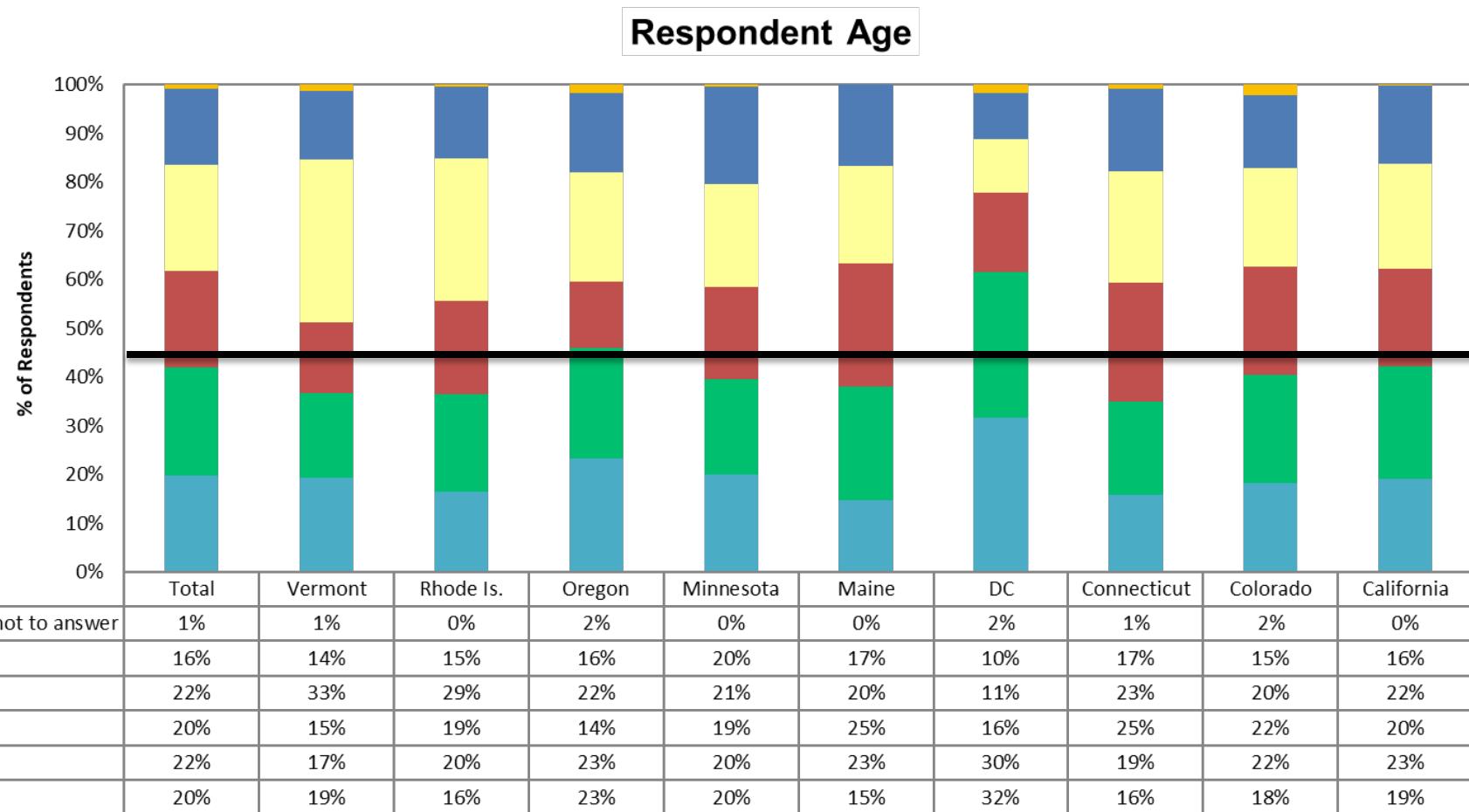
*90% confidence interval

RESPONDENT PROFILES



Profile of Respondents - Age

- ❖ A good mix of age ranges were represented in each state's/district's sample.
- ❖ The median age was 41-50 in all states except D.C. where it was 31-40.



Sample Sizes: Total 2608; Vermont 150; Rhode Island 250; Oregon 250; Minnesota 260; Maine 253; DC 252; Connecticut 264; Colorado 274; California 655

Profile of Respondents - Gender

- ❖ 41% of all respondents were men; 58%, women.
- ❖ Very few declined to share this information or provided an “other” response.

Gender Identity

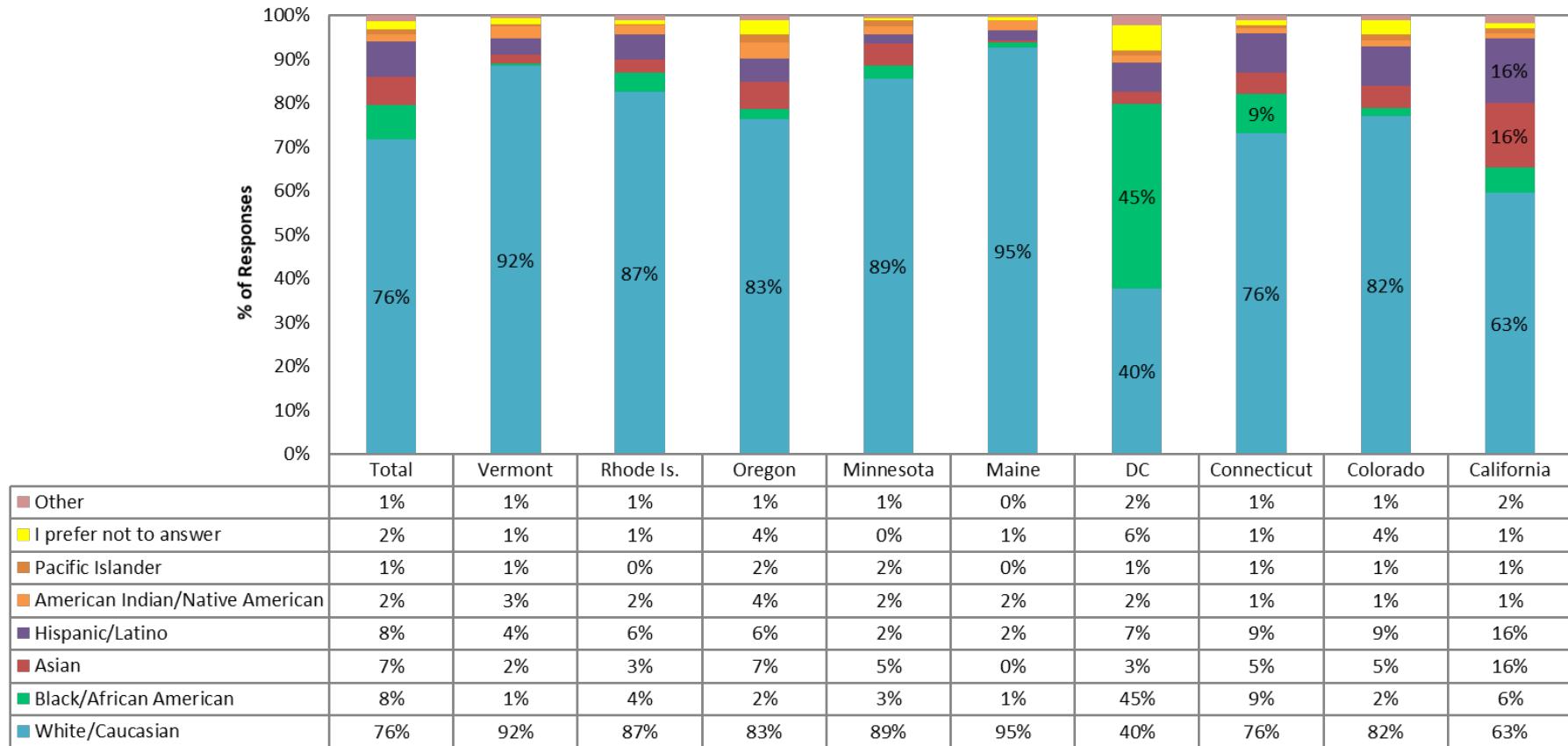


Sample Sizes: Total 2608; Vermont 150; Rhode Island 250; Oregon 250; Minnesota 260; Maine 253; DC 252; Connecticut 264; Colorado 274; California 655

Profile of Respondents - Ethnicity

- ❖ 76% of all respondents identified themselves as Caucasian.
- ❖ However, there were variances within states/the district consistent with census data. For example, Washington D.C. had the highest proportion of African American respondents; California, the highest proportion of Hispanic and Asian respondents.

Respondent Ethnicity

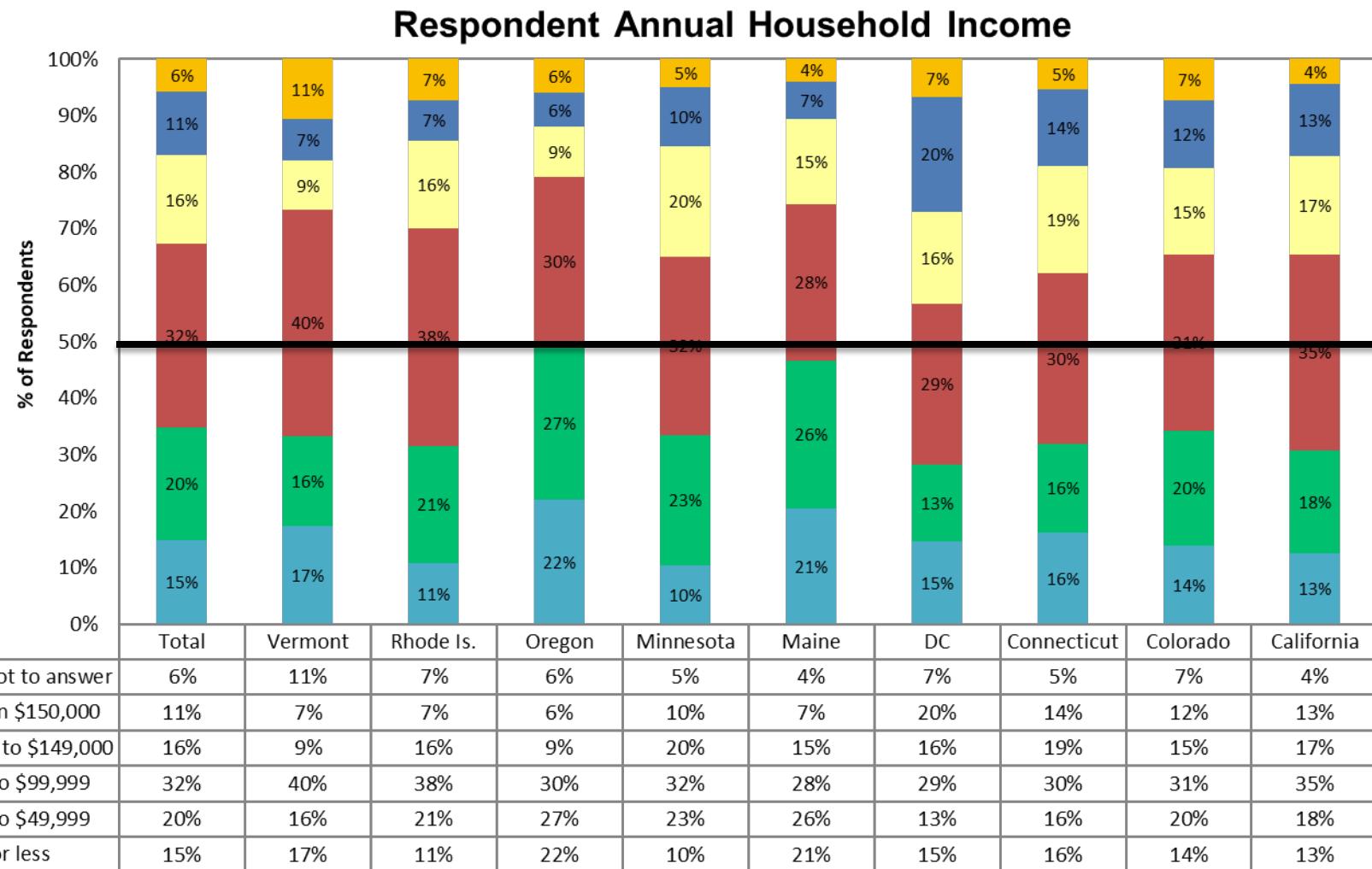


Other Ethnicities: Arab, Jew, Armenian, German, Swedish, Italian, Mixed, Human

Sample Sizes: Total 2596; Vermont 150; Rhode Island 246; Oregon 249; Minnesota 259; Maine 253; DC 252; Connecticut 264; Colorado 274; California 649

Profile of Respondents - Income

- The median household income level for respondents in each state/district was \$50-99K.

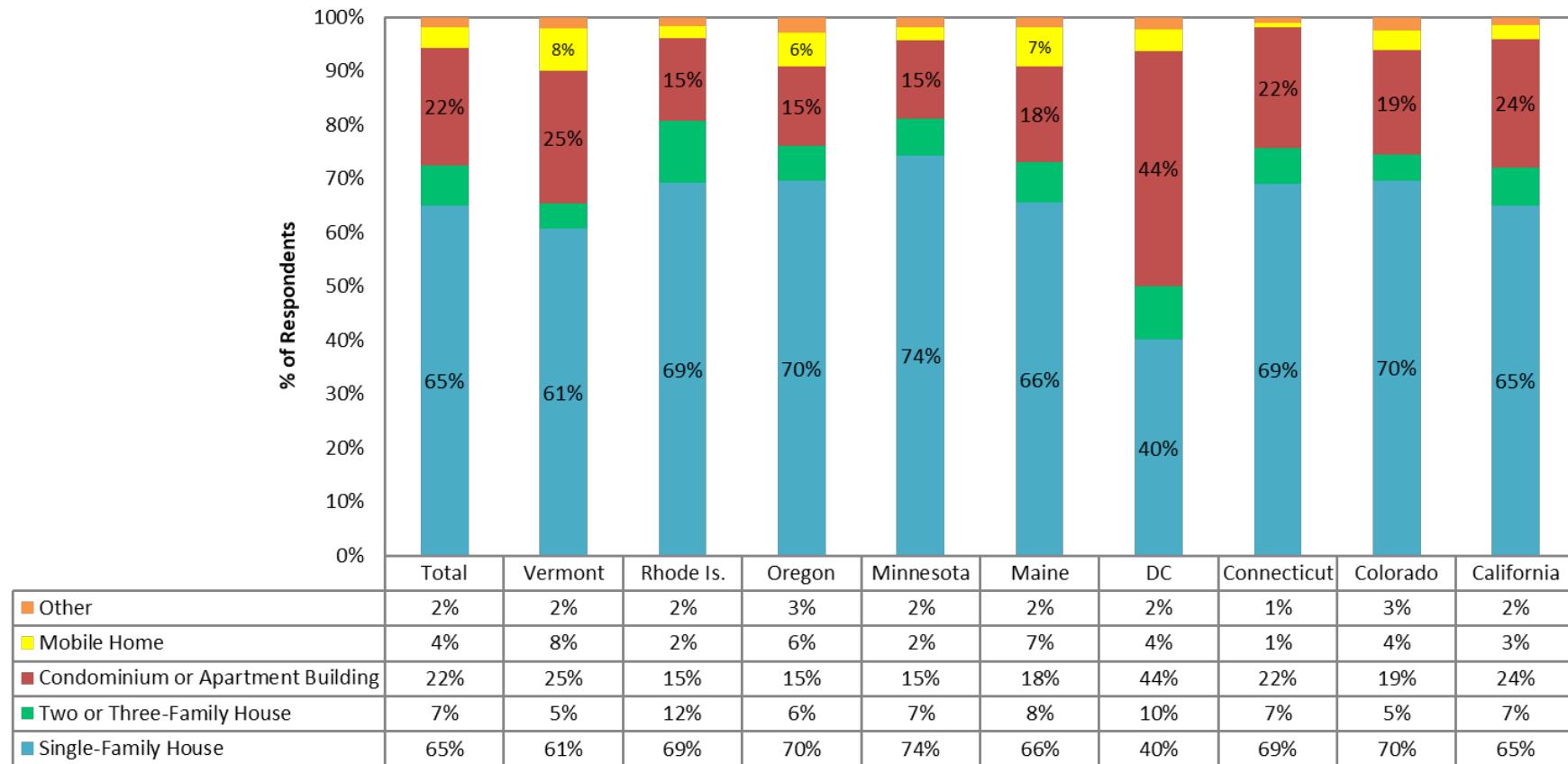


Sample Sizes: Total 2608; Vermont 150; Rhode Island 250; Oregon 250; Minnesota 260; Maine 253; DC 252; Connecticut 264; Colorado 274; California 655

Profile of Respondents - Income

- ❖ Most respondents live in single-family homes.
- ❖ Condominium/apartment living was more predominant in Washington D.C.

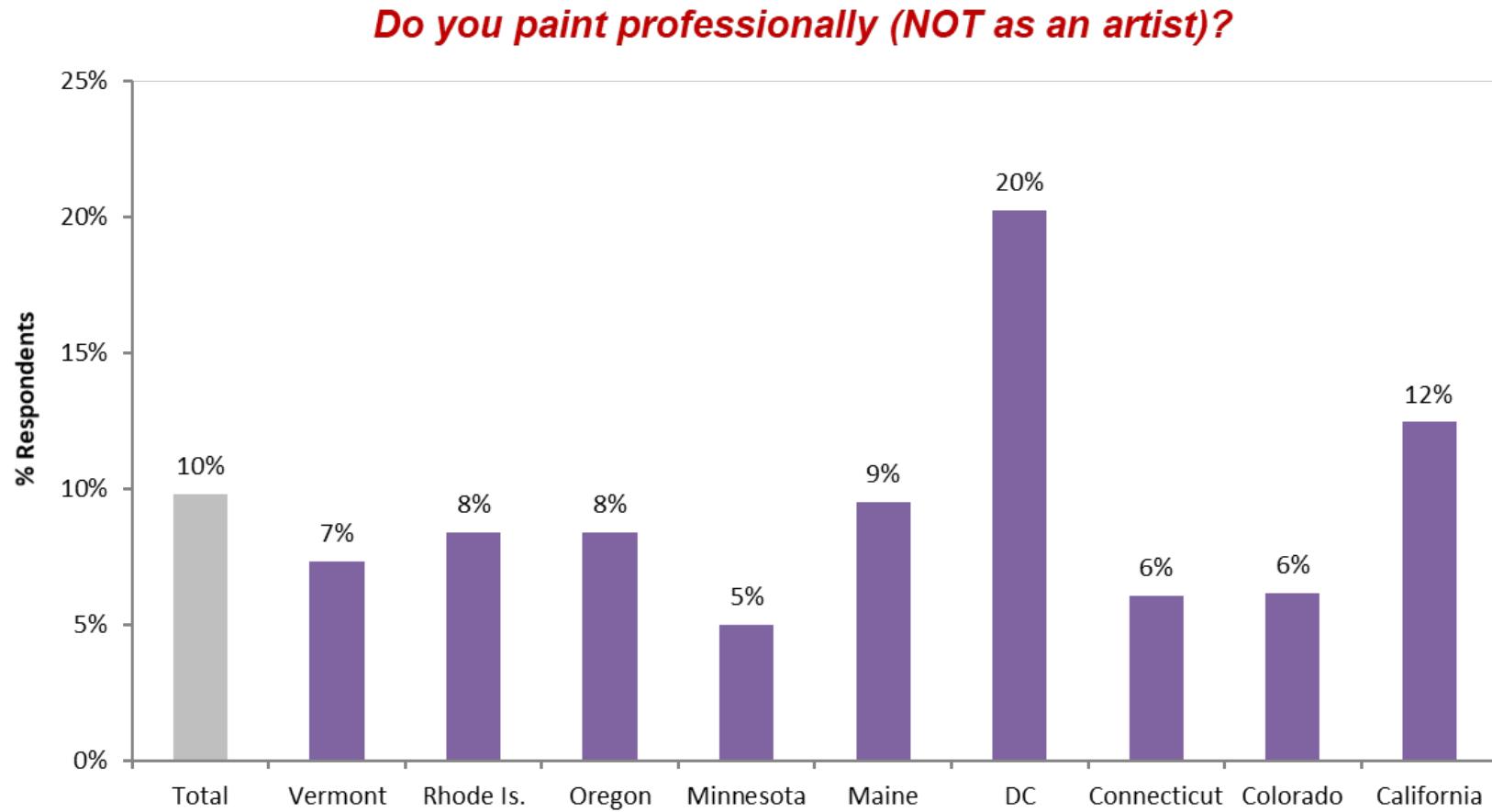
Respondent Dwelling Type



Sample Sizes: Total 2608; Vermont 150; Rhode Island 250; Oregon 250; Minnesota 260; Maine 253; DC 252; Connecticut 264; Colorado 274; California 655

Profile of Respondents – Paint-Related Profession

- ❖ 10% of those surveyed said they painted professionally—consistent with 2018 findings.
- ❖ There were significant variances between states. As in 2018, the percentage of those who said they painted professionally was highest in Washington D.C and lowest in Minnesota.

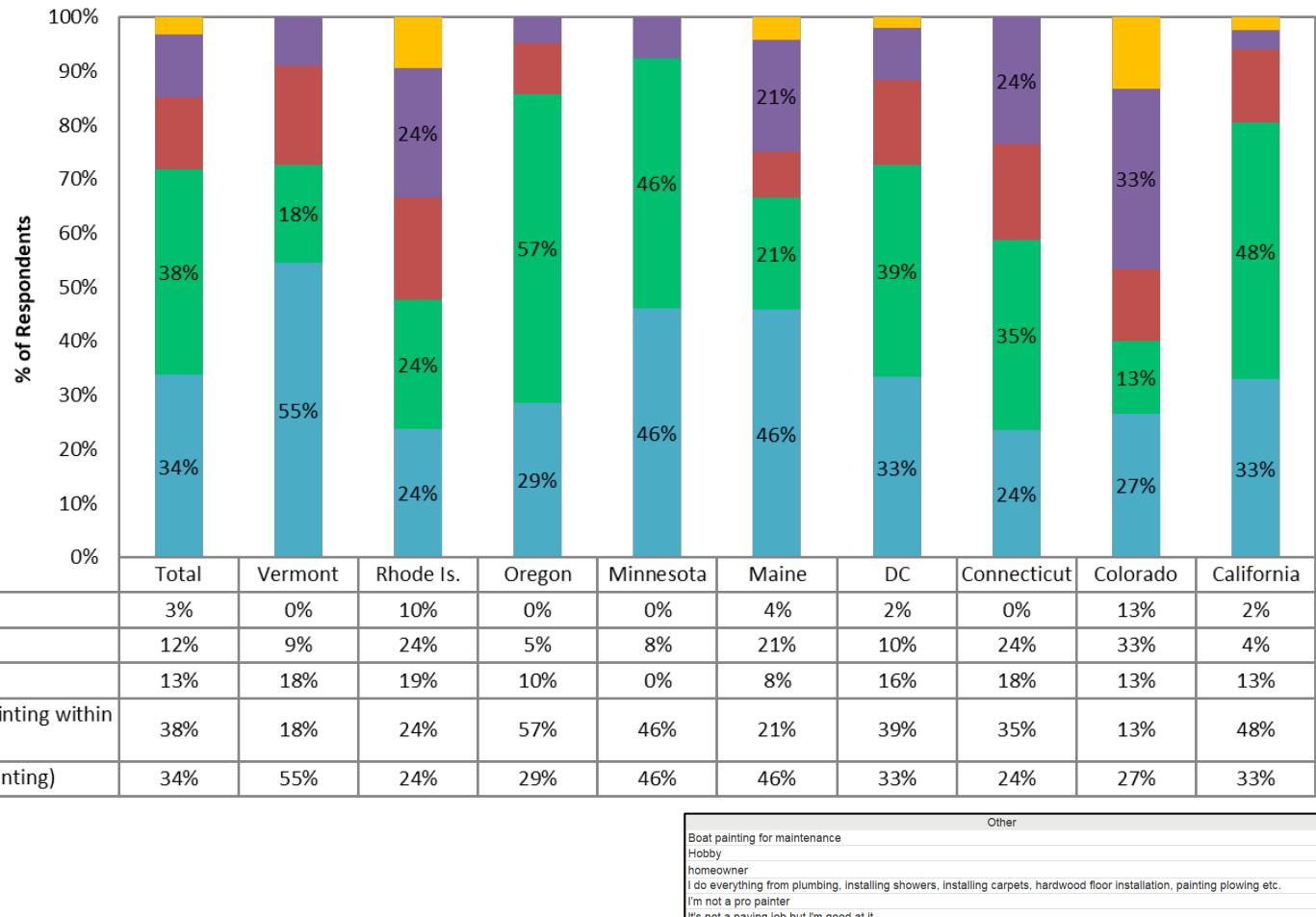


Sample Sizes: Total 2616; Vermont 150; Rhode Island 250; Oregon 250; Minnesota 260; Maine 253; DC 252; Connecticut 265; Colorado 277; California 659

Profile of Respondents – Paint-Related Profession

- ❖ Only about a third of those who said they painted professionally were dedicated painting contractors.
- ❖ Many were general contractors, property maintenance crew-members and handymen.

What type of professional painter are you?



Sample Sizes: Total 255; Vermont 11; Rhode Island 21; Oregon 21; Minnesota 13; Maine 24; DC 51; Connecticut 17; Colorado 15; California 82

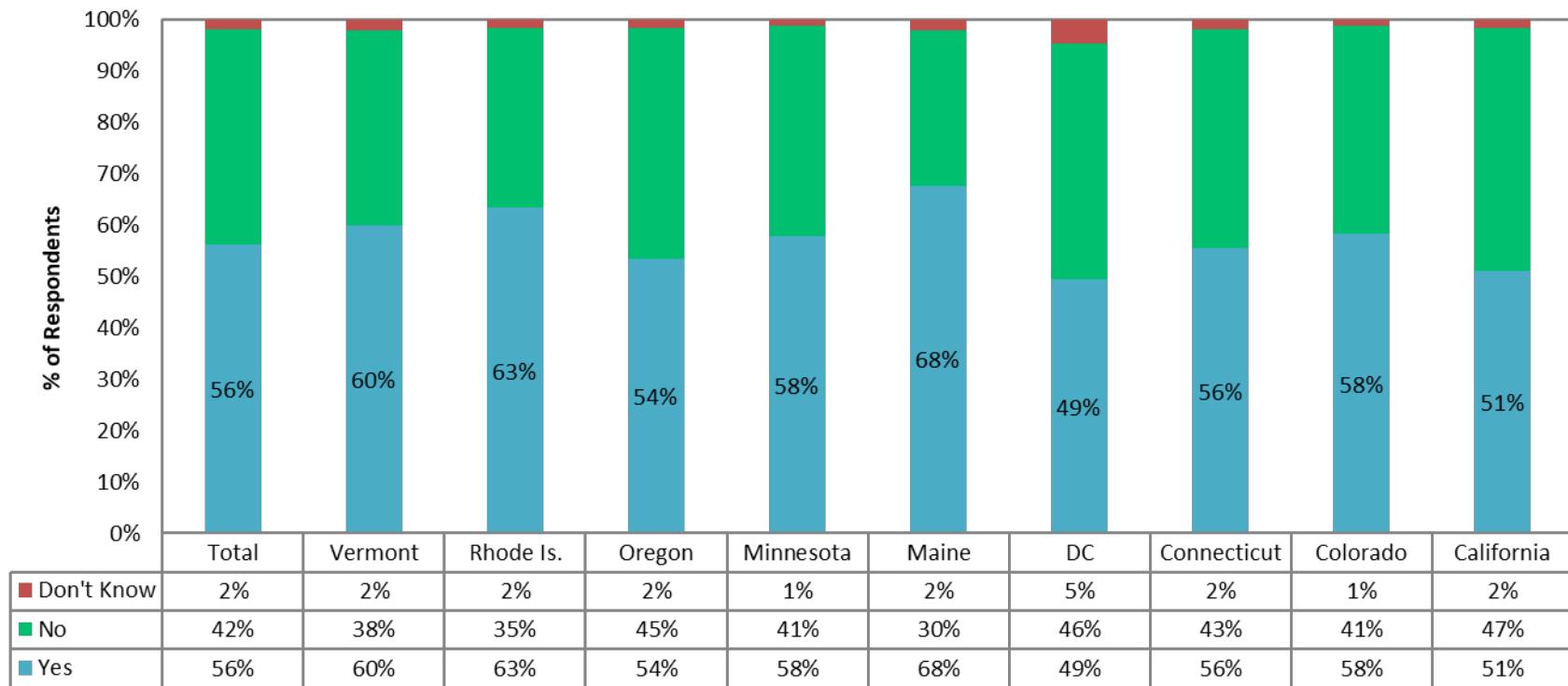
CONSUMER BEHAVIOR, PAINT PURCHASING AND DISPOSAL

Recency of Paint Purchases

- ❖ Slightly more than half of respondents bought paint in the last year.
- ❖ Results varied slightly by state. Maine showed the most paint purchases; Washington D.C., the least.

Have you purchased paint in the last year*?

**For the purposes of this question, "paint" includes primer, interior or exterior house paint, stain, deck sealer, and clear finishes like varnish.*

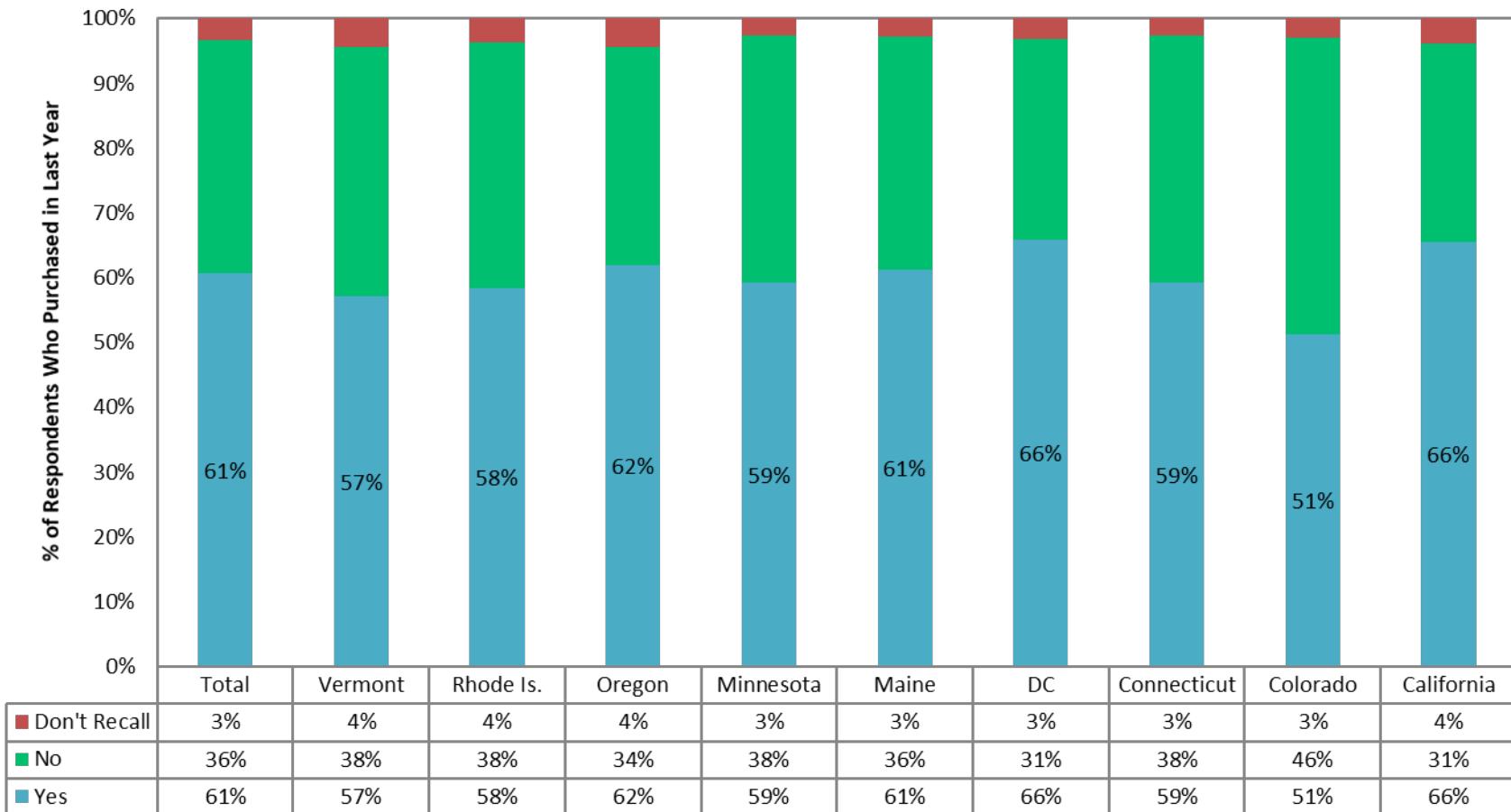


Sample Sizes: Total 2664; Vermont 152; Rhode Island 254; Oregon 256; Minnesota 263; Maine 257; DC 257; Connecticut 270; Colorado 283; California 672

Measurements Prior to Paint Purchases

- ❖ 61% of respondents measured ahead of time to determine paint needs, similar to 2018 results.
- ❖ The highest level of preparation occurred in California and D.C.; the lowest, in Colorado.

Before purchasing, did you take any measurements of the area to be painted to figure out how much paint was needed for the project?

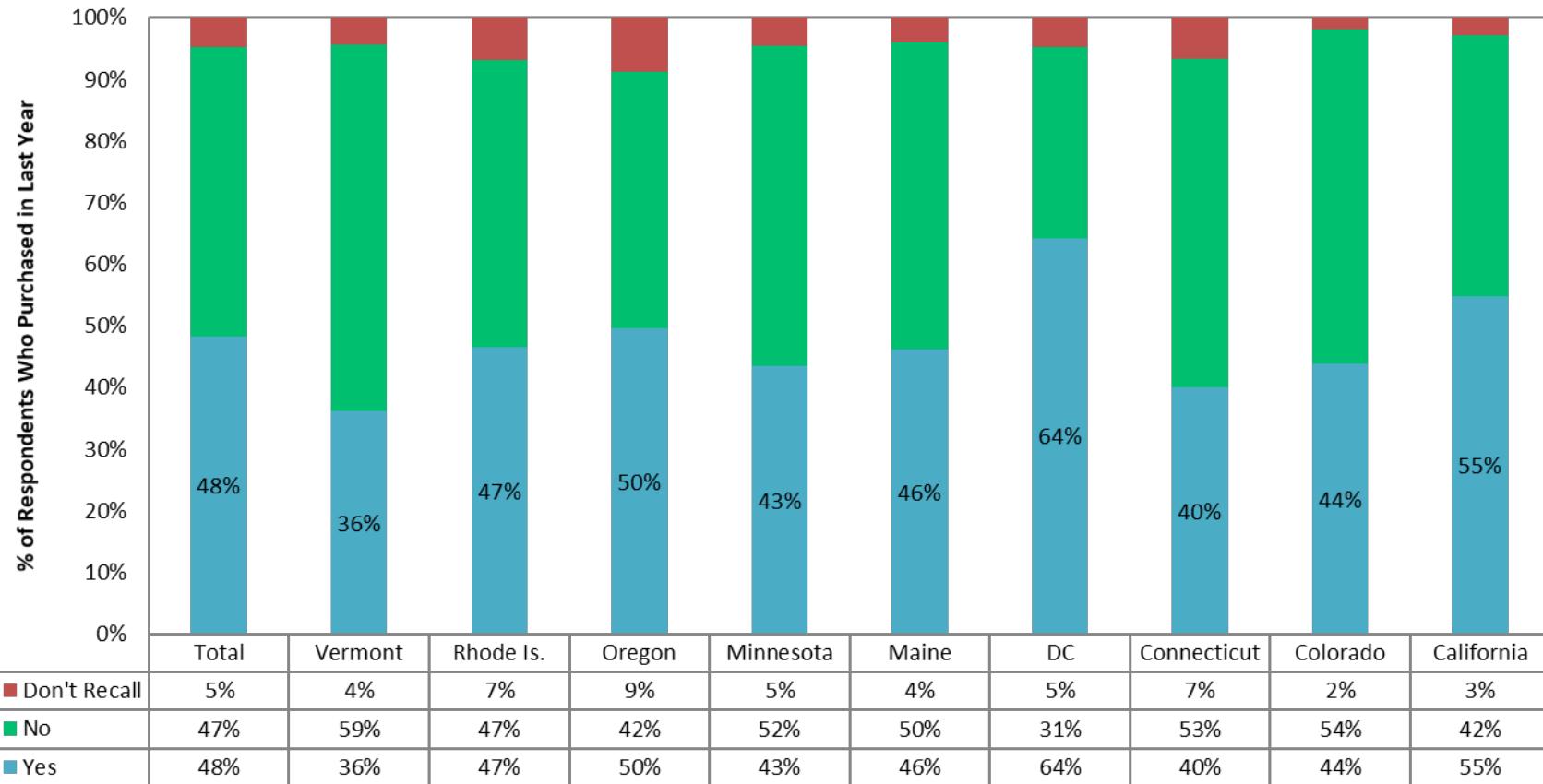


Sample Sizes: Total 1497; Vermont 91; Rhode Island 161; Oregon 137; Minnesota 152; Maine 173; DC 126; Connecticut 150; Colorado 164; California 343

Paint Store Assistance

- ❖ Almost half the time, respondents said the paint store assisted them with determining paint needs.
- ❖ D.C. retailers are most involved in this process; Vermont and Connecticut retailers, the least.

Did the staff at a paint retailer (e.g. paint/hardware/lumber store) assist you with figuring out exactly how much paint you needed for your specific project?

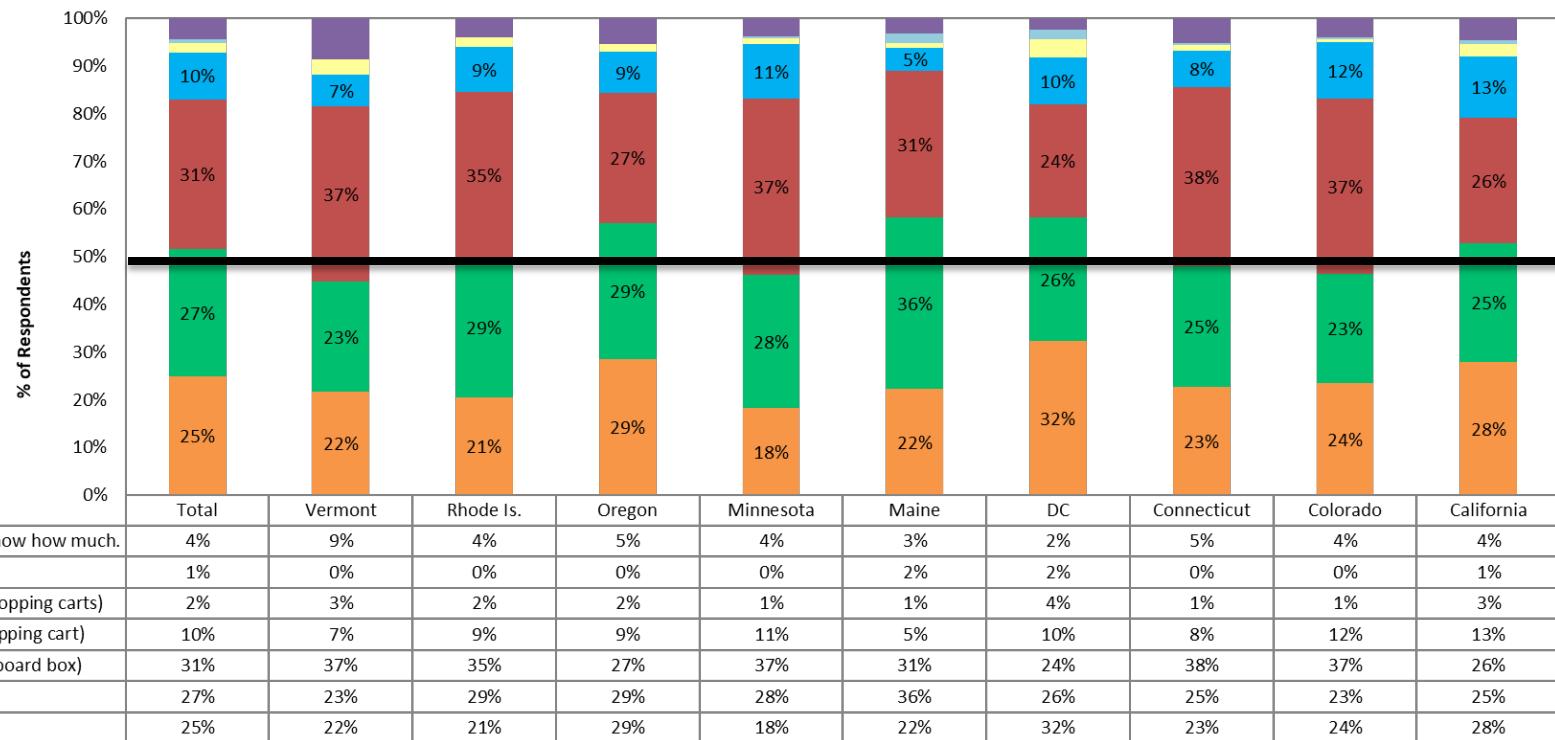


Sample Sizes: Total 1497; Vermont 91; Rhode Island 161; Oregon 137; Minnesota 152; Maine 173; DC 126; Connecticut 150; Colorado 164; California 343

Leftover Paint

- ❖ The median amount of paint stored at home or business was “less than a gallon” in Rhode Island, Oregon, Maine, D.C., and California.
- ❖ Respondents stored slightly more paint in Vermont, Minnesota, Connecticut and Colorado where the median was 1-5 gallons.

***How much leftover or unwanted paint do you have in your home or business at this time
(e.g., primer, interior or exterior house paint, stain, deck sealer, or clear finishes like varnish)?***

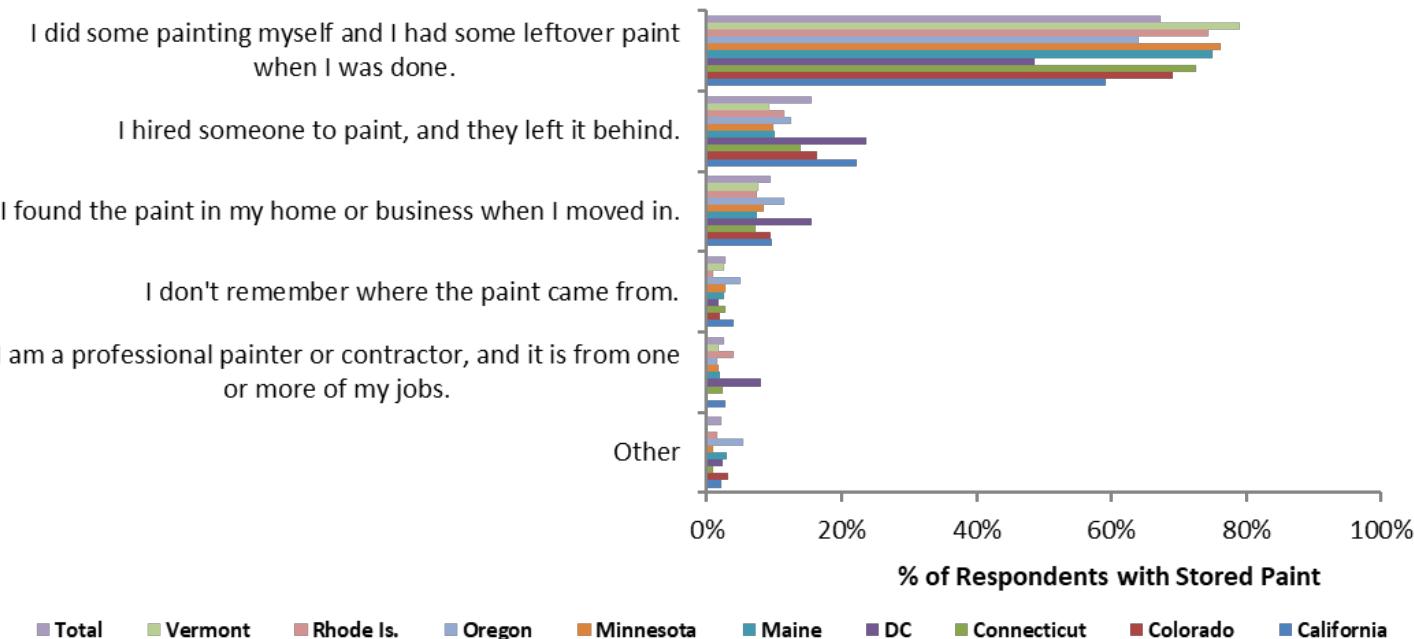


Sample Sizes: Total 2652; Vermont 152; Rhode Island 253; Oregon 256; Minnesota 262; Maine 256; DC 256; Connecticut 269; Colorado 280; California 668

Reasons for Paint Storage

- ❖ As was the case in 2018, the top 2 reasons that consumers store paint was the same in all states/districts: leftovers from their own paint job or from a contractor's paint job.

Where did most of the leftover paint come from that you currently have in your home/business?



■ Total ■ Vermont ■ Rhode Is. ■ Oregon ■ Minnesota ■ Maine ■ DC ■ Connecticut ■ Colorado ■ California

	Total	Vermont	Rhode Is.	Oregon	Minnesota	Maine	DC	Connecticut	Colorado	California
I did some painting myself and I had some leftover paint when I was done.	67%	79%	74%	64%	76%	75%	49%	73%	69%	59%
I hired someone to paint, and they left it behind.	16%	9%	12%	13%	10%	10%	24%	14%	16%	22%
I found the paint in my home or business when I moved in.	9%	8%	8%	11%	8%	8%	16%	7%	9%	10%
I don't remember where the paint came from.	3%	3%	1%	5%	3%	3%	2%	3%	2%	4%
I am a professional painter or contractor, and it is from one or more of my jobs.	3%	2%	4%	2%	2%	2%	8%	2%	0%	3%
Other	2%	0%	2%	5%	1%	3%	2%	1%	3%	2%
Sample Size	1989	119	199	183	214	199	173	208	213	481

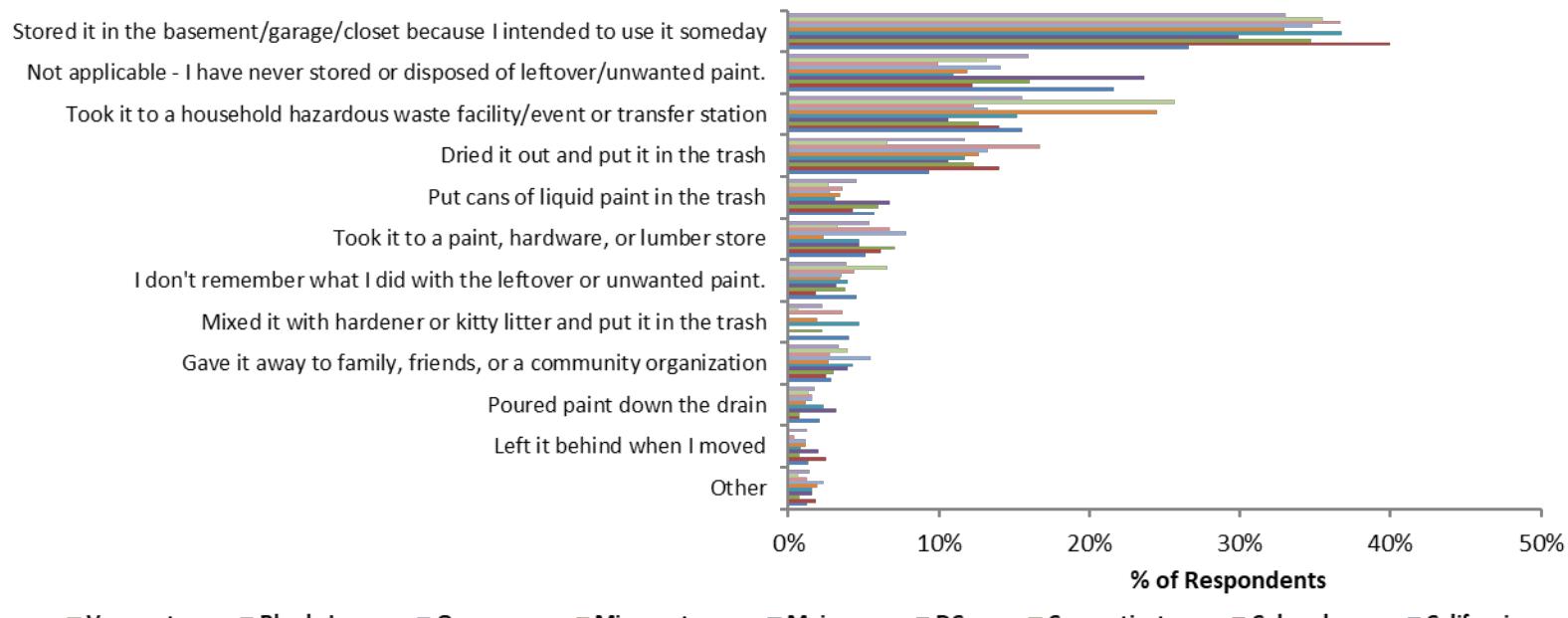
“Other” Paint Sources - Comments

Other Paint Sources	
artist, that's normal stock	Left on property when we moved in
Bought it	Left over from my father
bought it	Leftover from having my home rebuilt in 2013 after it burned down in 2011
came with the house	Lowes
Dropped off the excess paint at local recycling center	My dad also helped repaint the outside of the house we live in.
From my job	My father and from various projects
Home depo	My husband bought it.
I asked to have it marked in jars for touch ups for future reference as needed. The Home Depot took the cans and we put the paint in glass jars for color matching.	My husband did the painting and some as left over
I bought it at a store	My mom bought it
I bought it from lows	My parents use it
I bought the paint from a store	My wife has some leftover paint from internal jobs.
I brought paint myself	Paint's leftover from past projects would be my guess.
I collect it from people living around my location	purchased but haven't used the paint
I hired someone and did painting myself	Some was from having my house professionally painted and some indoor rooms and some from paint I bought
I inherited it.	Someone else in my household painted various things and we have some paint left over.
I painted and have some leftover	spouse
i puff painted crafts and fabric	Store
I work for a company that buys and sells properties and owns two motels. I often have to paint out rooms at the motels and at the properties that they purchase.	Store-bought
just what I had left from painting my washroom	Was going to paint and decided not to
Landlords/property owners bought and gave to me	years ago, like 2014, mainly when moved in over here from mother-in-laws, same land, had the place re-done, so yes paint from that, can't recall if in last 12 months i have, bought spray cans like..

Past Paint Disposal Methods

- ❖ Most commonly, people store paint in their basement, garage or closet because they might need it later.
- ❖ Disposing at HHW facility & dry/trash method were prevalent in many states as well.

In the past, which has been your preferred method to dispose of leftover/unwanted paint?



	Total	Vermont	Rhode Is.	Oregon	Minnesota	Maine	DC	Connecticut	Colorado	California
Stored it in the basement, garage, or a closet because I intended to use it someday	33%	36%	37%	35%	33%	37%	30%	35%	40%	27%
Not applicable - I have never stored or disposed of leftover or unwanted paint.	16%	13%	10%	14%	12%	11%	24%	16%	12%	22%
Took it to a household hazardous waste facility/event or transfer station	16%	26%	12%	13%	25%	15%	11%	13%	14%	15%
Dried it out and put it in the trash	12%	7%	17%	13%	13%	12%	11%	12%	14%	9%
Took it to a paint, hardware, or lumber store	5%	3%	7%	8%	2%	5%	5%	7%	6%	5%
Put cans of liquid paint in the trash	5%	3%	4%	3%	3%	3%	7%	6%	4%	6%
I don't remember what I did with the leftover or unwanted paint.	4%	7%	4%	4%	3%	4%	3%	4%	2%	5%
Gave it away to family, friends, or a community organization	3%	4%	3%	5%	3%	4%	4%	3%	3%	3%
Mixed it with hardener or kitty litter and put it in the trash	2%	1%	4%	0%	2%	5%	0%	2%	0%	4%
Poured paint down the drain	2%	1%	2%	2%	1%	2%	3%	1%	1%	2%
Other (please specify)	1%	1%	1%	2%	2%	2%	2%	1%	2%	1%
Left it behind when I moved	1%	0%	0%	1%	1%	1%	2%	1%	3%	1%
Sample Size	2641	152	251	256	261	256	254	268	278	665

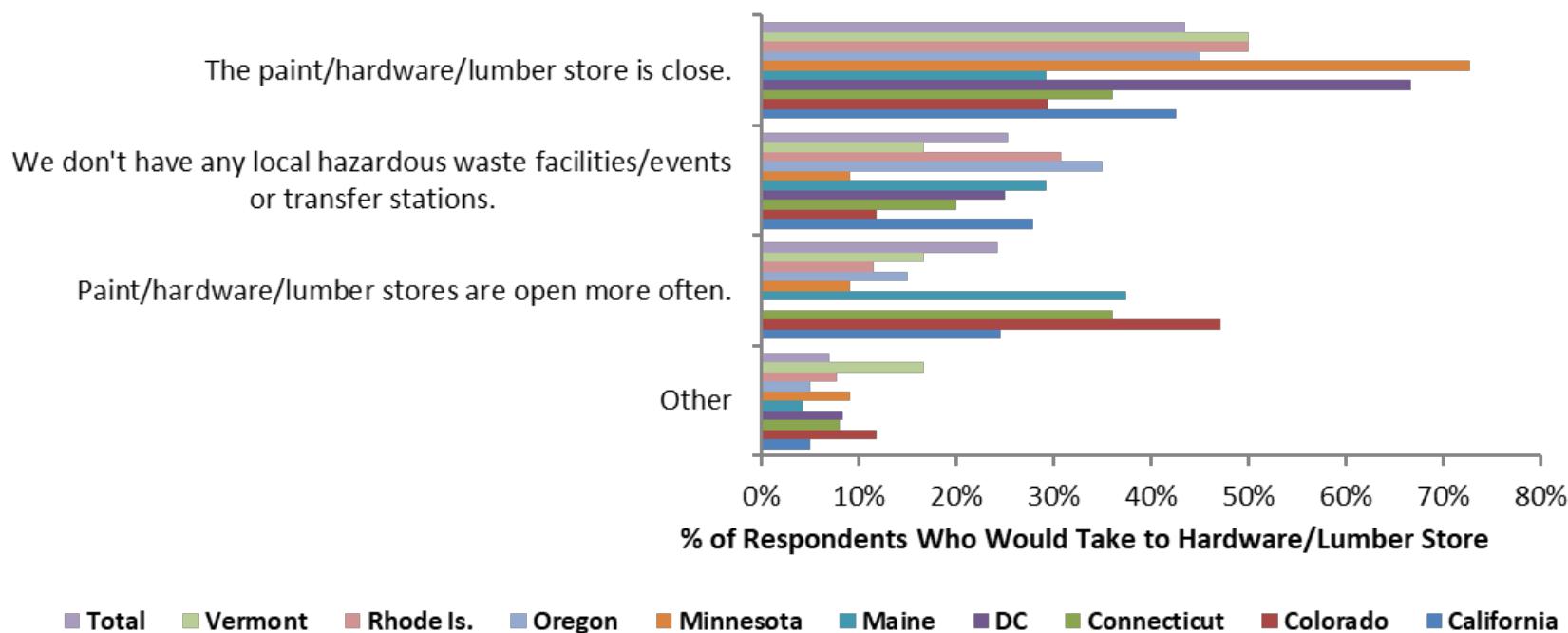
“Other” Disposal Methods - Comments

Other Disposal Methods	
Brought it to the dump when the town had a 3 day time you could bring paint ect & they take care of it.	Kept for later use.
Disposal drop off site for Hennepin County	kept it for the next job
Don't know; someone else is responsible for it	left it in can and disposed of it
Donate it	local landfill that recycles it
Gave to county recycling agency	Mix it all together and paint the sidewalk and driveway concrete sealing it and protecting it
Have it stored in garage for future use	Mixed them together and paint the garage
hazmat pick up	more than one answer: save for touch-ups, took back to store (where they didn't want it), left behind, dried for trash, hazardous waste disposal
I haven't bought paint in years	My spouse took it to be disposed of
I live in a apartment	normally use it all up, then of course it's more the disposal of the empty tin or whatever...
I mix leftovers to use	Painted stuff
i rent and a landlord takes care of it?	saved the paint and reused it as needed.
I still have paint because I don't know what to do with it	Throw it in a big dumpster that we rented
I use every drop of leftover paint/stains for touch-ups. Empty containers go in recycling can	Use when need
I use it on small projects, shelves inside cabinets and crafting projects	Used all of it
It's in my basement	Used the leftovers on another project
We often just store the left over paint for future use. Even a quarter of a gallon will do one entire wall if not 2-3 walls	various

Past Paint Store Disposal Preference

- ❖ Proximity is the number one reason for recycling at retail stores across most states/the district, with the exception of Maine and Colorado where hours of operation make the biggest difference.
- ❖ Note: results should be interpreted directionally as sample sizes are low.

What is the main reason you would take paint to a paint/hardware/lumber store instead of a household hazardous waste facility/event or event or transfer station?



	Total	Vermont	Rhode Is.	Oregon	Minnesota	Maine	DC	Connecticut	Colorado	California
The paint/hardware/lumber store is close.	44%	50%	50%	45%	73%	29%	67%	36%	29%	43%
We don't have any local hazardous waste facilities/events or transfer stations.	25%	17%	31%	35%	9%	29%	25%	20%	12%	28%
Paint/hardware/lumber stores are open more often.	24%	17%	12%	15%	9%	38%	0%	36%	47%	25%
Other (please specify)	7%	17%	8%	5%	9%	4%	8%	8%	12%	5%
Sample Size	202	6	26	20	11	24	12	25	17	61

Other Reasons for Paint Store Disposal - Comments

Other Reasons to Take to a Paint Store

I knew someone who was mixing an off color and neeeded the paint in my can

Legal

Not sure what I'm suppose to do with it

paint store accepts and disposes properly

Paint store advertised to being left over paint

Sherwin Williams is designated as a paint recycler

some are required to take it for disposal

The store recycles paint

They are closer to where I live

They are the ones to bring it to for recycling

THEY CAN DISPOSE OF IT PROPERLY

They dispose of it properly or donate to habitat for humanity

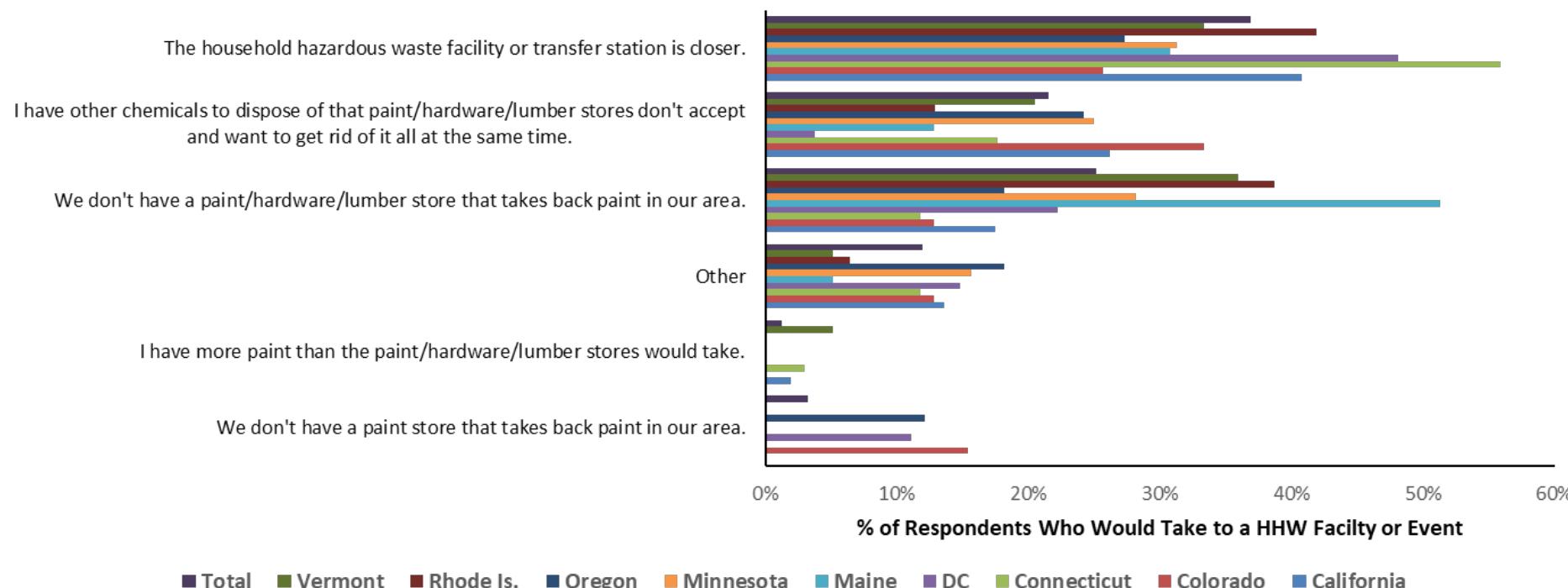
they dispose paint for us

We didn't know what to do with it

Household Hazardous Waste Facility/Event Preference

- ❖ Proximity is the top reason for HHW facility/event preferences in all states except Colorado where the need to dispose other chemicals is most important.
- ❖ Note: results should be interpreted directionally as sample sizes are low.

What is the main reason you would take paint to a household hazardous waste facility/event or transfer station instead of a paint/hardware/lumber store?



	Total	Vermont	Rhode Is.	Oregon	Minnesota	Maine	DC	Connecticut	Colorado	California
The household hazardous waste facility or transfer station is closer.	37%	33%	42%	27%	31%	31%	48%	56%	26%	41%
We don't have a paint/hardware/lumber store that takes back paint in our area.	25%	36%	39%	18%	28%	51%	22%	12%	13%	17%
I have other chemicals to dispose...stores don't accept...want to get rid of it all at the same time.	22%	21%	13%	24%	25%	13%	4%	18%	33%	26%
Other	12%	5%	6%	18%	16%	5%	15%	12%	13%	14%
We don't have a paint store that takes back paint in our area.	3%	0%	0%	12%	0%	0%	11%	0%	15%	0%
I have more paint than the paint/hardware/lumber stores would take.	1%	5%	0%	0%	0%	0%	0%	3%	0%	2%
Sample Size	409	39	31	33	64	39	27	34	39	103

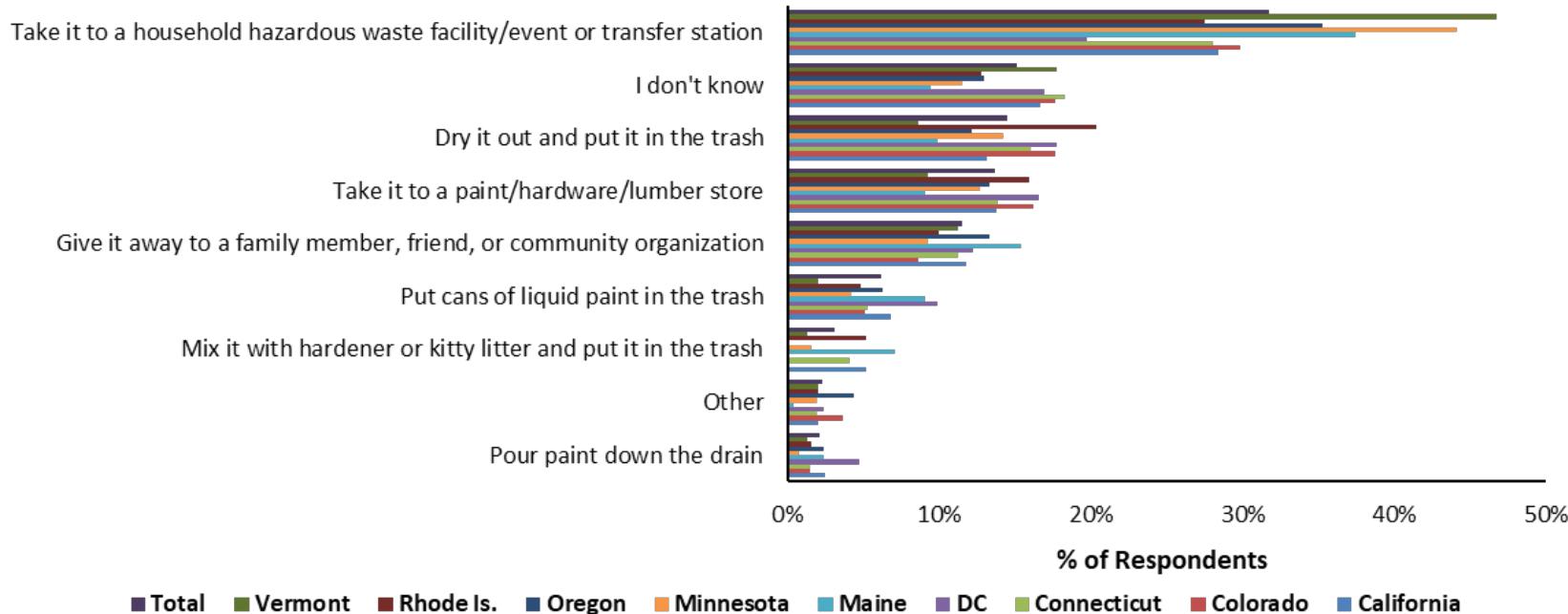
Other Reasons for HHW Disposal - Comments

Other Reasons to Take Paint to HHW Facility/Event or Transfer Station	
Appropriate & best means of environmentally sound disposal because I can also get free paint there	I don't know if hardware stores in our area take and dispose off them? I never gave any other option a thought
better way to dispose of it	I never thought of taking it back to the paint store!
Convenient	I thought that was where I should take it
Convenient	I want it disposed of properly.
Did not know that stores take the paint back	I was getting rid of old electronics and I took the old paint to the hazardous waste site at the same time.
did not know that you could take old paint to paint store	I wasn't aware that hardware stores would take old paint
Did not know they took it	I wasn't aware the paint store would take it back.
didn't know hardware stores took it back	I'm not aware of stores that take back paint, whereas these events are specifically advertised for this purpose
Didn't know I could take it to a paint store	it is the best place to dispose of paint materials
Didn't know that was an option	its easy
Didn't know they took it	It's the responsible thing to do.
Didn't know they took paint	It's where I've always taken it. I didn't realize I could take it back to the hardware store.
don't know if store would take events	Never heard of paint stores disposing of paint for you. No knowledge of this
Family works there	not sure if we have a hardware store that will take it
For safety purposes	Recycle
haz waste center is free & easy to use in Boulder	recycling was not available that long ago. 1978
I believe they will do the best job of disposing of it properly.	Smarter choice
I didn't know a paint/hardware/lumber store took old paint.	Special paint recycle day!
i didn't know i could.	that is where you take it
I didn't know that paint stores would take it back...illl have to check on this	That's where I'm supposed to take it
I didn't know that the store would take them	The transfer station takes unlimited amounts thru PaintCare system.
I didn't know they took it.	Worry about the environment!

Future Paint Disposal Intentions

- The top method for future paint disposal in all states/the district is taking it to a HHW event or facility.
- There is still a high percentage of respondents who don't know what they would do.

If you wanted to get rid of unwanted paint in the near future, what would you most likely do with it?



	Total	Vermont	Rhode Is.	Oregon	Minnesota	Maine	DC	Connecticut	Colorado	California
Take it to a household hazardous waste facility/event or transfer station	32%	47%	27%	35%	44%	37%	20%	28%	30%	28%
I don't know	15%	18%	13%	13%	11%	9%	17%	18%	18%	17%
Dry it out and put it in the trash	14%	9%	20%	12%	14%	10%	18%	16%	18%	13%
Take it to a paint/hardware/lumber store	14%	9%	16%	13%	13%	9%	17%	14%	16%	14%
Give it away to a family member, friend, or community organization	11%	11%	10%	13%	9%	15%	12%	11%	9%	12%
Put cans of liquid paint in the trash	6%	2%	5%	6%	4%	9%	10%	5%	5%	7%
Mix it with hardener or kitty litter and put it in the trash	3%	1%	5%	0%	2%	7%	0%	4%	0%	5%
Other (please specify)	2%	2%	2%	4%	2%	0%	2%	2%	4%	2%
Pour paint down the drain	2%	1%	2%	2%	1%	2%	5%	1%	1%	2%
Sample Size	2,635	152	251	255	261	254	254	268	278	662

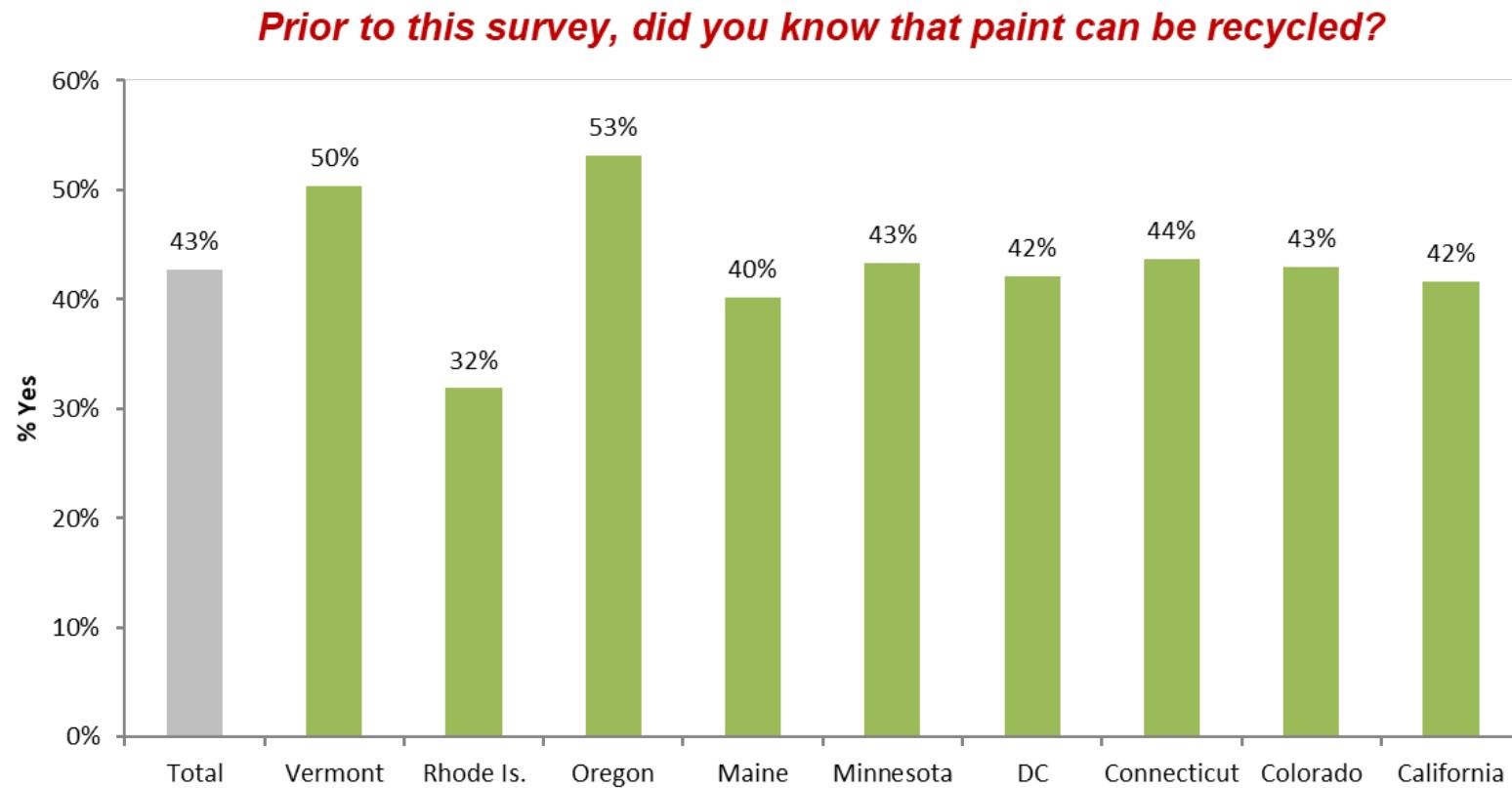
“Other” Disposal Intentions

Other Future Disposal Methods	
Add kitty litter	Mix with cat litter to dry out and dispose.
Ask Lowe's or home Depot	None
Check with city to see where old/leftover paint should be taken.	not sure, cause not sure refuse place takes it, used to take cardboard, then only certain types now, my wife says ... I'm from UK originally, think might been something to do with China, or whoever takes recycling... get guilt trips in surveys, making me out to look bad, when not that I don't care or want to recycle, but my hands are tied if they won't take things like...
Clean it and wash it	only buy what i need
Disposal drop off site for Hennepin County	Place it in the barn with rest of the leftover paint, to be used later.
dispose of it properly via trash company	Probably keep it for touch ups and/or other small projects. I don't like to waste.
donate if possible, otherwise neighborhood hazmat, I'm not only using polymers	recycle it
Find something else to paint	Restore
Give away	Save it
give it to someone in complex, all houses painted same colors	STILL KEEPING
Give to someone that needs it	Take it back to the place that I bought it because I paid a surtax to get rid of it they should have a sent you there to collect it that was Home Depot
Google how to properly dispose of it and do that	Take it to a state sponsored paint disposal site
Google the proper way to dispose it	Take it to habitat for humanity
google what to do with it	Take it to Sherwin Williams which is a designated paint recycler
Hold it until next year's County wide disposal event	take it to the recycling center
I didn't know hardware stores would take it back	TAKE TOO RECYCLING CENTER
I have never had any unwanted paint.	There is a local painting contractor that will recycle leftover paint.
I live in a apartment	try to find a paint recycling center nearby
I think our recycle center also takes it....does that qualify as a hazardous center?	Use it
I would inquire with my town as to what current proper disposal is in my area.	Use it
I would research the best option then likely put it in the garage out of laziness	use it again
I'd put it in the garage for storage.	Use it to kill plants
If there was too much paint in the can to dry it our I would bring it to a hazardous waste facility	We never have unwanted paint so this doesn't apply to me
In my current town, I would have to check into the possibilities	we pay a recycle fee upon purchase so I would return it
Let Co-op dispose of it properly	Whatever method/disposal option is available in my area that is safe and clean.
local landfill	Wouldn't happen as I don't paint.
Mix it together and paint sidewalks, driveway and garage concrete to seal it and protect it.	

PAINT RECYCLING AWARENESS/ENGAGEMENT

Awareness of Paint Recycling

- ❖ Oregon and Vermont had the highest percentages of respondents who knew that paint can be recycled; Rhode Island, the lowest.
- ❖ All other states are similar--in the low 40% range.

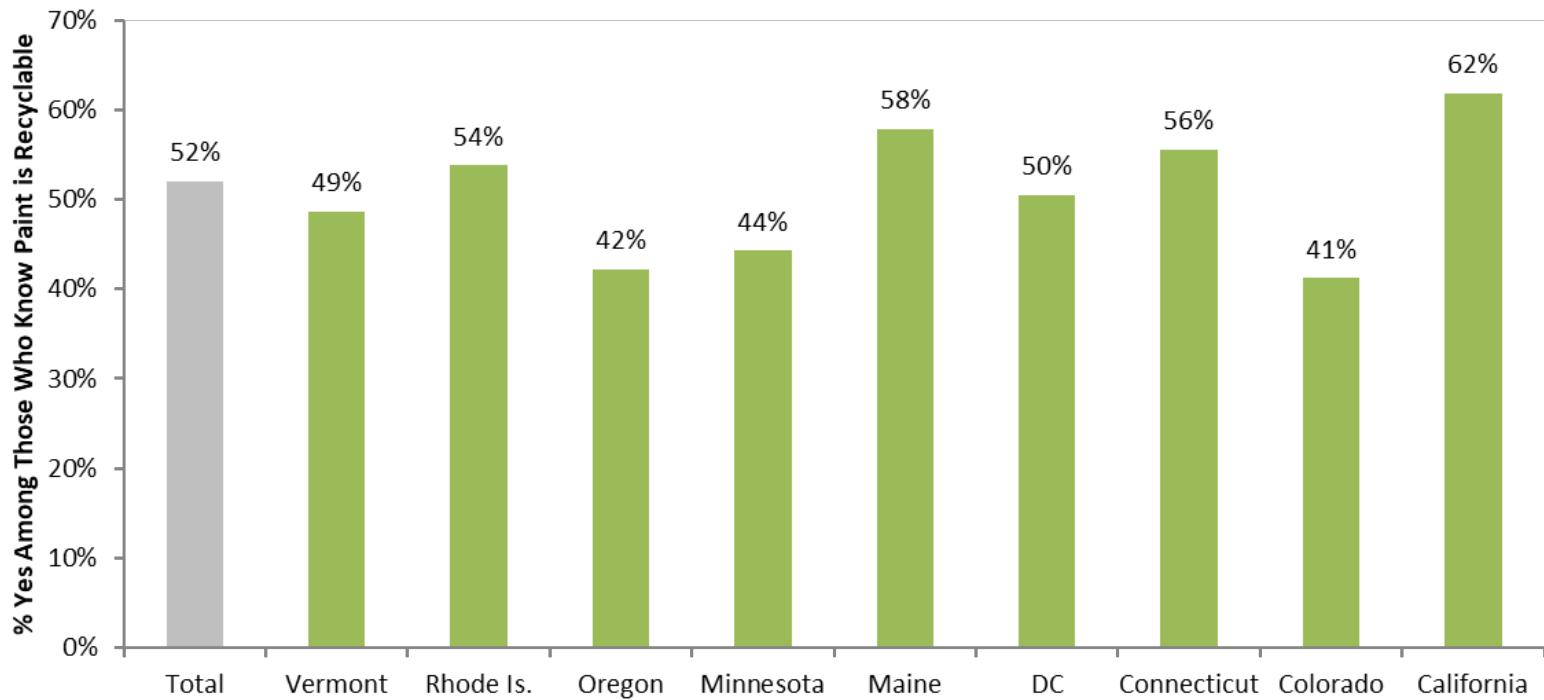


Sample Sizes: Total 2631; Vermont 151; Rhode Island 251; Oregon 254; Minnesota 261; Maine 254; DC 254; Connecticut 268; Colorado 277; California 661

Awareness of Fee Among Those Who Knew About Recycling

- ❖ Those who are aware that paint can be recycled are not necessarily aware of the nuances of how it works. About half of these respondents knew that there was a recycling fee added to paint purchases.
- ❖ California, Maine and Connecticut showed the highest levels of awareness; Oregon and Colorado, the lowest.

Are you aware that when you buy paint in (STATE), there is a small fee added to the price to pay for a program to recycle any leftover paint you have?

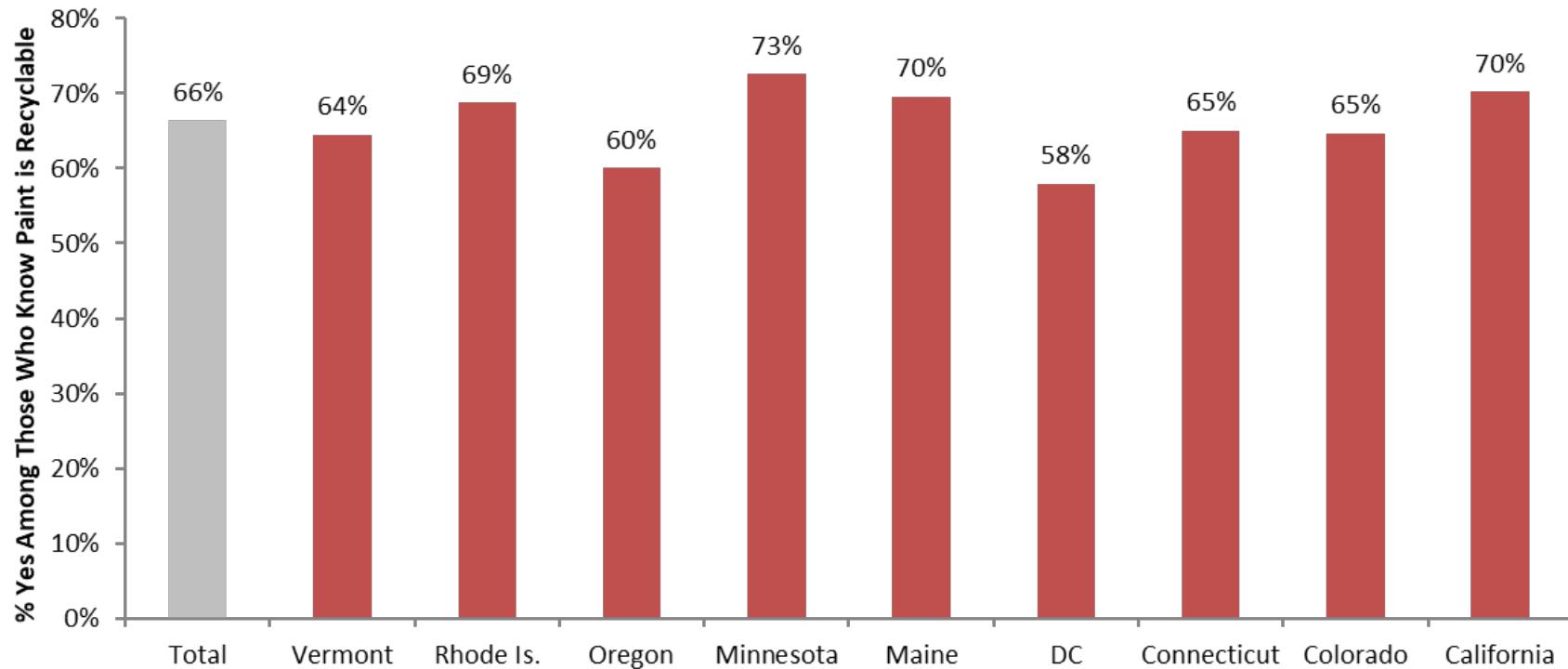


Sample Sizes: Total 1124; Vermont 76; Rhode Island 80; Oregon 135; Minnesota 113; Maine 102; DC 107; Connecticut 117; Colorado 119; California 275

Awareness of Places for Recycling

- ❖ Two thirds of all respondents who knew that paint could be recycled also knew where to take it.
- ❖ Minnesota, Maine, and California respondents were the most aware of recycling locations; D.C. and Oregon respondents, the least aware.

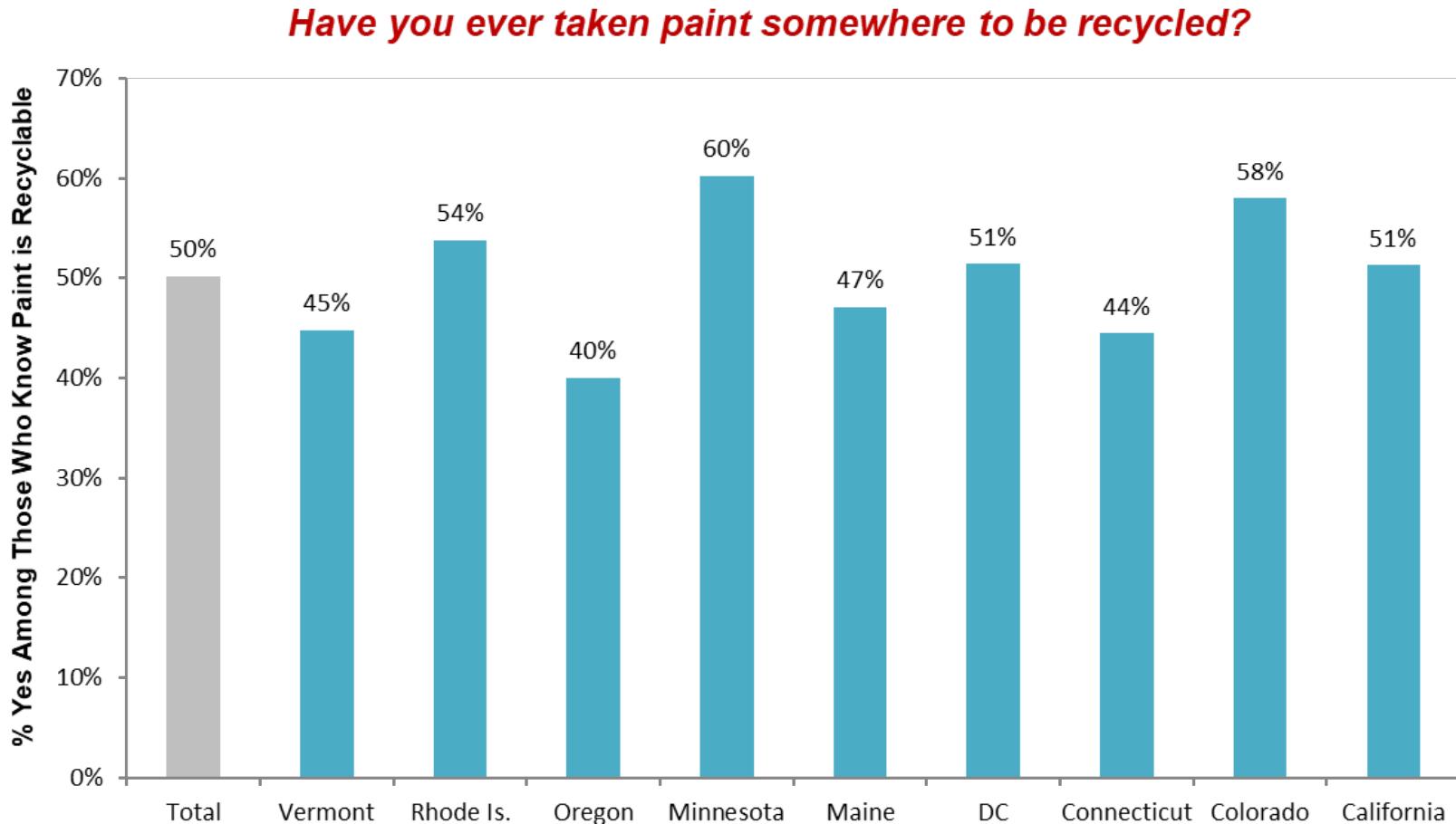
*If you wanted to take paint somewhere to be recycled,
do you know where to take it?*



Sample Sizes: Total 1124; Vermont 76; Rhode Island 80; Oregon 135; Minnesota 113; Maine 102; DC 107; Connecticut 117; Colorado 119; California 275

Past Recycling Behaviors

- ❖ Half of those who said they were aware that paint can be recycled said they had done so in the past.
- ❖ Minnesota and Colorado respondents have recycled at the highest rates; Oregon, the lowest.

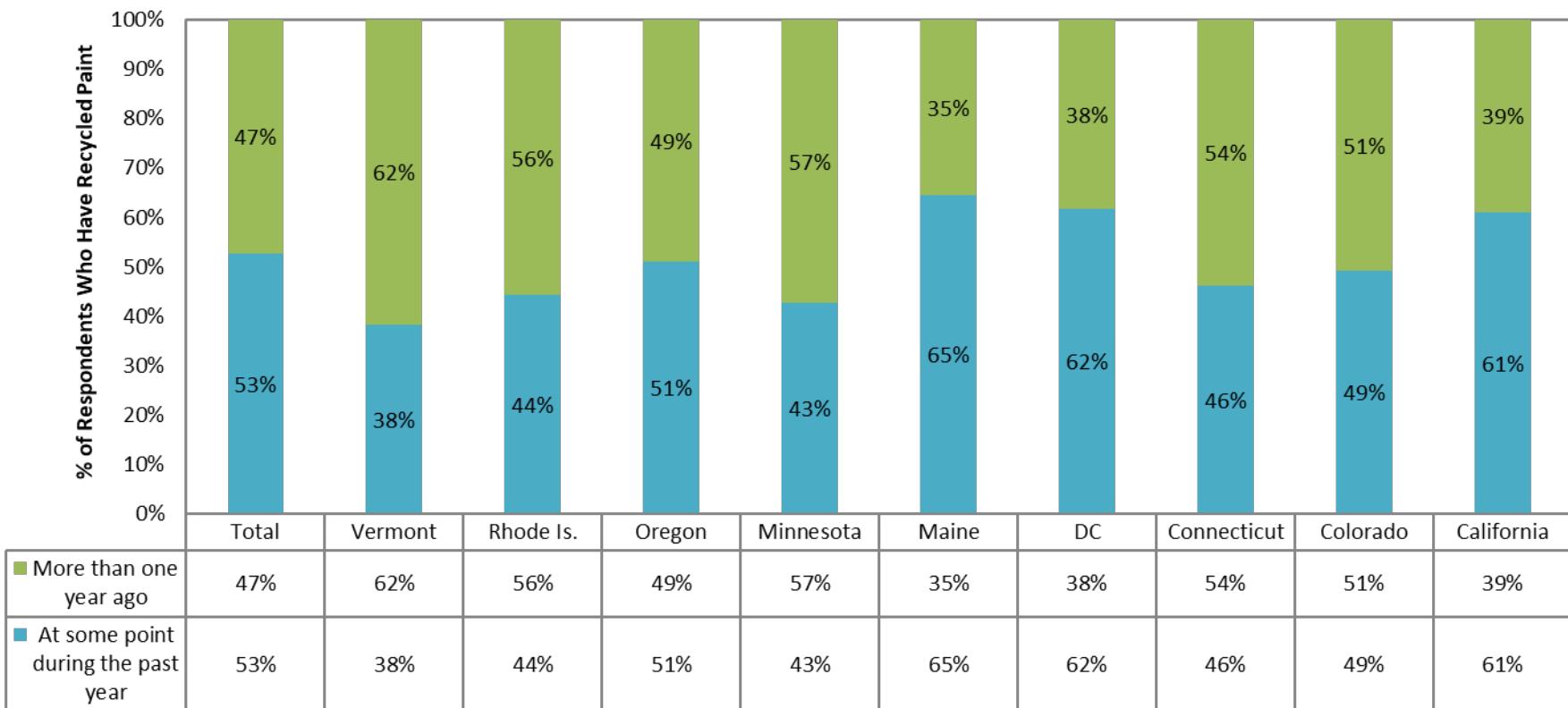


Sample Sizes: Total 1124; Vermont 76; Rhode Island 80; Oregon 135; Minnesota 113; Maine 102; DC 107; Connecticut 117; Colorado 119; California 275

Recency of Paint Recycling

- ❖ Slightly more than half of those who said they had recycled paint in the past said they had done so in the last year.
- ❖ Recyclers in Maine, D.C., and California were most active in the last year; Vermont and Minnesota recyclers, the least.

When was the most recent time you have taken paint somewhere to be recycled?

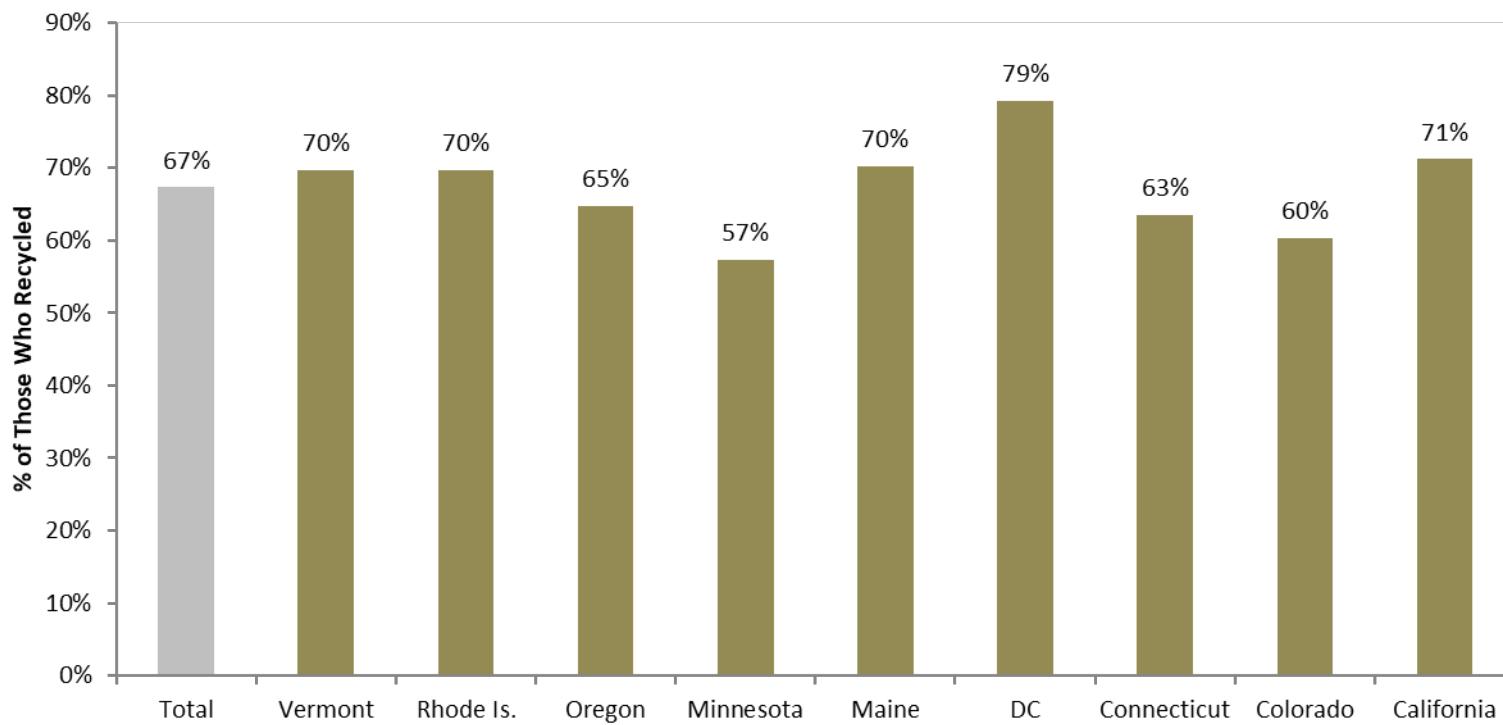


Sample Sizes: Total 563; Vermont 34; Rhode Island 43; Oregon 53; Minnesota 68; Maine 48; DC 55; Connecticut 52; Colorado 69; California 141

Person Who Took Paint for Recycling

- ❖ Two thirds of the time, the person who took the paint to be recycled was the same person who bought the paint.
- ❖ Results varied by state—D.C. was the highest in this regard; Minnesota, the lowest.

Was the person who physically took the paint to be recycled the same person who bought the paint?

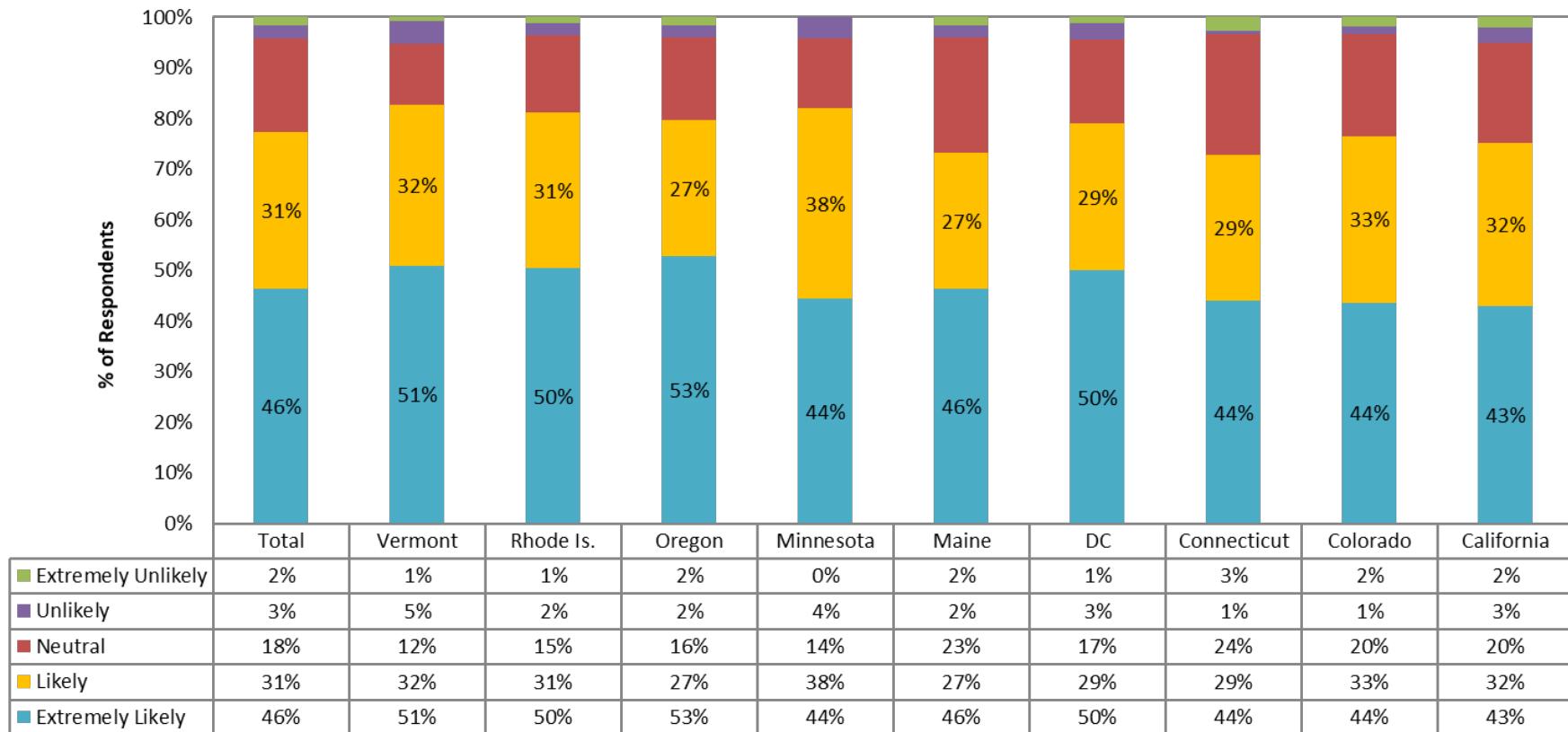


Sample Sizes: Total 563; Vermont 34; Rhode Island 43; Oregon 53; Minnesota 68; Maine 48; DC 55; Connecticut 52; Colorado 69; California 141

Opportunity for Future Paint Recycling

- ❖ 77% of all respondents said they were “extremely likely” or “likely” to recycle the next time they had paint to dispose. Results were fairly consistent across states/the district.

How likely will you recycle next time you have paint to dispose?



Sample Sizes: Total 2628; Vermont 151; Rhode Island 250; Oregon 252; Minnesota 261; Maine 254; DC 254; Connecticut 268; Colorado 277; California 661

Open-Ended Commentary: Recycling Motivations

- ❖ The most common motivations to recycle paint are to help the environment, save the planet, reduce landfill waste, reuse resources, and get rid of clutter. Many said “it was the right thing to do.”

Q19 What would be your personal motivation for recycling your leftover paint in the future?

trash n house t want less waste save earth money bring easier good idea
recycle paint save money less better way sure possible future hazardous way
avoid None take Save planet harm environment will try recycle don t
care environment Safer go waste earth green things water clean Yes
rid Safety Environmental Environmental concerns know store
right thing Keep landfill use place good disposed properly
Better environment longer recycle
way dispose **environment** recycle everything paint
something **help environment** try waste s better
help reduce waste **reuse** anything want someone keep free
protect environment environmentally friendly **planet** enviroment
go Environmental reasons **need s dispose** motivation make harm
Save environment hazardous waste **landfill** dispose paint much able
throwing away end leave dont save dont want Someone use pollution put think
make sure world great pollute

Sample Comments – Likely to Recycle

What would be your personal motivation for recycling your leftover paint in the future?	
Because i never liked taking it to a hazardous waste center but recycling it means it could be used again and that I think is a great idea	I am all for a greener future and anything that can be recycled should be.
1. keep environment safe 2. glad that paint can be recycled and re-used	I do not like throwing things away if there is a way to recycle, reuse or compost it that is what I try to do. We humans waste so much and the planet is so crowded now. We do not need or have room for more landfills. I am trying to lessen my negative impact on the planet. I am trying to do my best to help the planet heal. If paint can be recycled that is one less contaminant that will end up hurting the water we all need to survive, animal and human.
a refund or rebate	I do not want to let things go to waste so I try to use it all. If I could no longer find a use for the leftover paint I have, I would recycle it because I do not want to cause pollution by disposing of it carelessly.
an easy way to do it local drop off or certain times throughout the year curb side pick up	I don't want to contribute to damage the environment
Anything that can be recycled should be	I don't like paint to be poured down sinks or drains.
As long as it doesn't cost would be better way than slot of options mentioned	I don't like the idea of being thrown away if it can be reused in the future
Avoid creating more waste.	I have been actively recycling for well over 20 years and will continue to do so
avoid having hazardous materials in my home	I prefer disposing of things in the best manner
Avoid pollution and waste.	I support recycling in general, I try to do my part. But I don't know if there is anywhere to recycle paint in my area. I will check though.
bc its illegal to pour it down the drain	I wouldn't want to keep paint in my house. I certainly don't want to dump it in the sewer. It's just a lot easier to take it to the transfer station recycle center.
Because i dont want to put toxic stuff into the landfills	If I can't get a use out of it then why not let someone else get use out of it.
Because know it has hazardous chemicals in it and needs to be taken to professionals to be disposed properly.	If it is free to do
Better environment and no mess in my house	It can be used and not wasted. There's too much waste in the world already
Better for the environment	It would save resources. It would prevent harmful substances from entering the environment. Someone might be able to reuse my paint
Better for the planet, if it is easy to dispose of	It's the right thing to do
Cash back	Lower my carbon footprint.
Clean planet	Money
Cleaning up the house	Protecting my drains!
Clutter	Save our planet
Contaminating the environment	Save the Earth one small act at a time.
Didn't know about the process, I usually store it inside, must make sure it doesn't freeze and then I use it on other products	So the kids don't get into it
Do not want to waste the product since it came from resources. Do not know where trashed paint ends up so better for environ. if can be used again	To avoid any toxic pollution
doing the right thing	To get it out of house and reduce clutter.
Doing what is best for the environment and not wasting things	To help better the climate!
Dont wanna contribute to pollution.	To keep chemicals away from nature
Dont want it in water	It's a hazardous material..here in Maine in my city we have certain weekends where we can bring old hazardous materials to dump to be properly disposed in the safest manner
Environmentally better option for disposal	It can be used again
Future of humanity	It's the right thing to do. I usually use a water base paint but if I used something else I feel it needs to be disposed of properly. Pouring down the drain or out on the ground is inappropriate and could cause damages to where ever you put it
Get it out of my garage	I always recycle paint. I go to our transfer station weekly for trash and recycling and bring paint when I need to get rid of it.
Getting rid of it safely.	It sure beats leaving it in the garage for ten years. Better that it go somewhere it can be used.
Green	It's bad to pour it down the drain. My trash can has a sticker on it that says don't throw in the trash. I read how to get rid of it from a hazardous disposal website.

Sample Comments – Likely to Recycle, continued

What would be your personal motivation for recycling your leftover paint in the future?	
Hazardous materials	It's Hazwaste
Health concern	I consider myself somewhat a "green" person and like to do things like recycling to help the environment. I recycle cans, glass, paper and cardboard. I have also brought paint to be recycled to Sherwin Williams, a paint recycling collection point here. I brought paint from my friends and neighbors too, in order to avoid it getting in the waste stream.
help the environment. The paint store took our old paint and they said it was to be recycled	Now that I know it can be recycled I will recycle
no motivation needed	It's better for the planet and for the animals
You just can't dump it anywhere. It's bad for the enviroment	It's less wasteful and it can be put to good use for someone else.
Receiving money	Save our planet!
its the right thing to do. recycle	Keeping it out of the landfill/groundwater
The cans and the paint gets recycled efficiently and we don't have to have them in our landfills.	THAT IT CAN BE PUT TO GOOD USE
Sustainability	I don't want chemicals in the environment via the dump/garbage
To help not contaminate my earth so others can live here longer with a clean environment	so it can be reused instead of wasted
We recycle everything we can. Before I just stored it with us and used it for touch up or other projects. My kids enjoy recycling as well so I would take them along to recycle the left over paint	To help the environment, and I always recycle everything.
If I can use the remaining paint next year, of course I would love to. In the future, when I go to paint, I will be less expensive.	this survey
Better for the environment	I want to do what I can to help the earth.
To recycle and save less processing of chemicals and other additives in paint.	I don't like to pollute
TO GET RID OF THE PAINT	Ensure that it does not go down drains.
i would rather recycle the paint, then for it to go somewhere where it should not go and contaminate the earth.	so I dont pollute the environment and they can reuse the paint
not letting the paint getting to the wrong place and adding to pollution or destruction give to habitat for humanity	Get it out of the house safely that someone else may benefit from my left over paint
I don't have any place to put it and it's free to recycle.	Out of basement
I care about our environment	Maybe cheaper costs
Keeping my child happy as I try and save the planet	Better than putting in the trash, more sustainable
probably better for the environment. Also - if it could be used by someone else - even better.	Environmental reasons.
It is a small step I can take to leave my small corner of the world a healthier place.	So someone else who needs paint can use it too.
To be greener	help the earth
Possibly helping someone else out, doing the right thing.	So I don't pollute
to make sure it gets handled correctly	Doing the right thing
Keep chemicals out of the water	so it gets put to a good use and/or disposed of properly.
to better protect the environment, which is in DESPARATE need of our help!	it is something that people should try to do
I am a wastewater engineer, and I know firsthand the problems that arise from people dispose of paint improperly down the drain. Similarly paint should not be incinerated without the proper controls	Preserve the environment, ecological reasons
I now how knowledge that recycling is an option.	I would rather recycle anything rather than throw it away.
Right thing to do	My childrens future

Sample Comments – Unlikely to Recycle*

<i>Why are you unlikely to recycle leftover paint in the future?</i>	
Because I don't have a recycling bin	I tend to use it in other projects.
Because I don't get paid for it. I paid for the paint, recycle companies get paid,	I think it's a stupid idea.
Because I don't know where to take it and when you asked the place where you bought it from they have no idea either	I think the recycling places are too far from me.
Because i don't really be worried about it	i try to use up my paint.
Because I'd give it to someone I know who could use it	I typically do not see the benefits of recycling this type of item. I feel that although it provides unskilled jobs for people, recycling likely uses just as many or more resources and money than its saving
Because when I contacted the groups in my area I was told there was a \$25 per container fee for recycling it! I will pour it down the drain first before paying to have it recycled!	I would rather just dry it our and dump it
Cause I use it all do not do it	I wouldn't even know where to take it I'd leave it in the house when I move.
Don't know where to take it	If it cost too much money to recycle.
don't care about recycling	ill give it to family instead
don't have paint	It is easier to dry it out
Dont have time	It is not in a condition to recycle.
Don't know where	It's a hassle
don't know where to recycle it	It's a pain. I would rather save it and use it as I need to touch up
Don't know where to take it	just am not sure if i would do it or not
Dump in storm drain	Just because I want to reuse it
Environmentalism is a f-ing cult that I WILL NOT PARTAKE IN.	Keep for the next time I need to touch up.
For I don't paint very often	Keep in base ment
Give it away	keep paint to use for touch ups
I will not buy a lot of paint.	Lines are too long, without a special local event it is too far to drive and wait in line
I always get what I need, it isn't that difficult.	No need I won't be buying any
I am unlikely to recycle leftover paint in the future because I use all of it in a short period of time.	No place in the area

Sample Comments – Unlikely to Recycle, continued

Why are you unlikely to recycle leftover paint in the future?

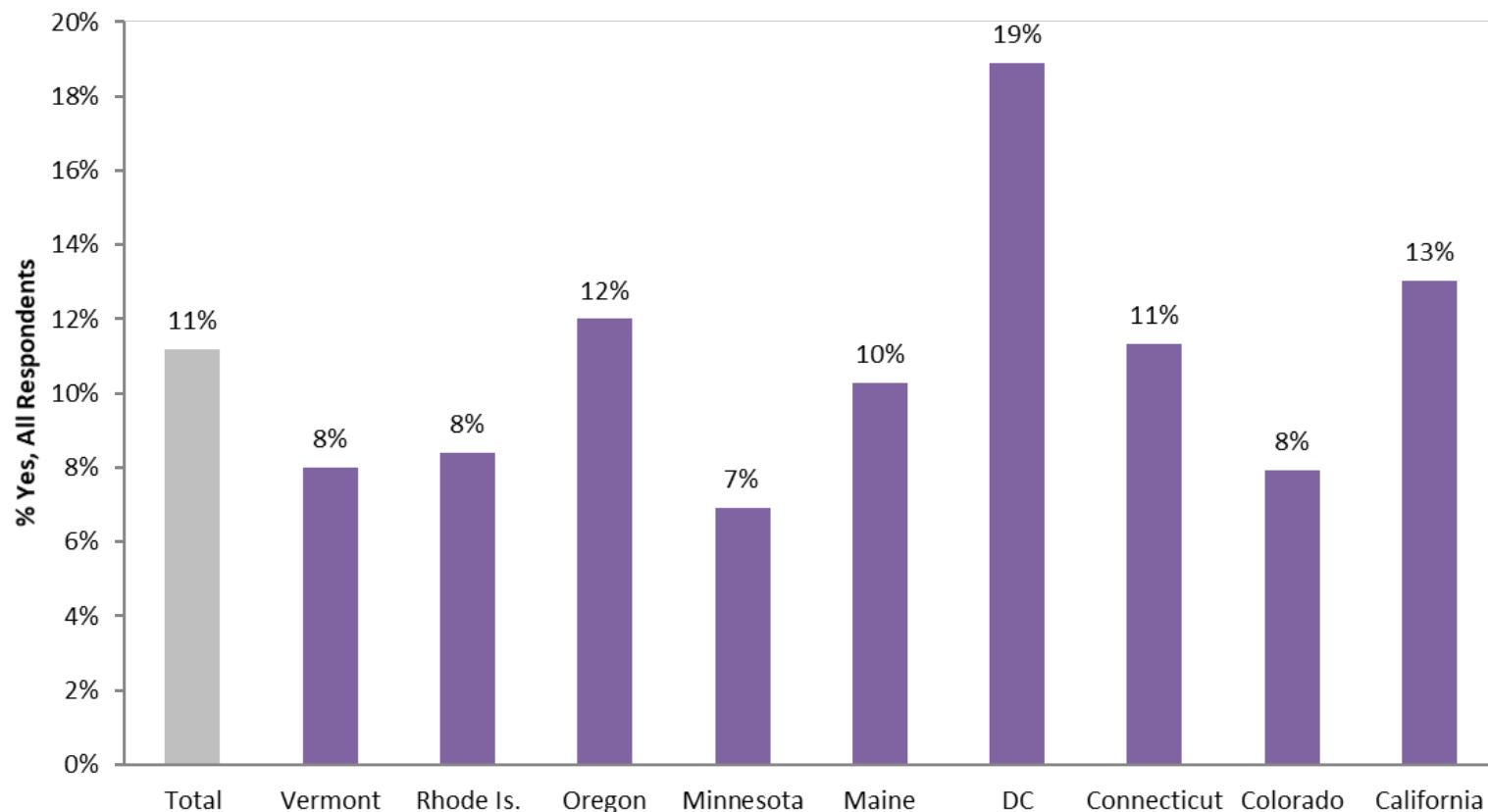
I can always use it in the future or give it to someone that can use it	no time
I do not have the time nor the inclination to drive to a recycling plant miles from my home for zero perks.	No use
I don't buy painf	Not going to paint. Will hire out.
I don't have leftover paint	Not interested
I don't know I don't recycle	Not sure what I need to do.
I don't know how	put in thepaint
I don't know where to recycle it; I just learned that it can be done. Are you going to let me know where to recycle?	Save it & use it when needed
i don't know where to take it other than the hazardous waste facility	sounds like a hassle
I don't see myself using paint in the future. I live in an apartment and we're not allowed to paint it	To better the environment
I don't use painit as I live in an Apt. & landlord takes care of any painting that needs to be done.	To lazy
I have a store recycle non recycle wast unwanted paint no to waste or recycle if able to recycle by the year 1999 painter tile auto fuel or revenue service waste at al unless I intend to pay 300 000 per ounce to the nearest recycling plant with unwanted body parts or remains in it forauto recycled paint and ornistar or auto richalnd star value lane or inland value city inn paint jobs inrich auto body maaco art paint of constable ray edmons race car drier niece or nephew took once and fell thru the wall and had brain damage and gear shift autot scare disease and needs recycling agreement to pay for treatment and aonly had the right thing by richalnd auto mars disco art for any thing to be repaired as on g for girl or youn g child up to 2 milio thank god did not recycle paint	To paint something else
I have never heard of this and don't know where to do this	too difficult
I just don't know	Too much of a hassle to take to a recycling place. And heavy to carry
I keep a little left over pain everything I paint in the house in case I need to touch it up for many reasons	Too much trouble & time.
I keep leftover paint until I use it or it's no good.	Too much trouble.
I keep leftovers for touch-ups	Took it to a paint store to dispose of. They refused it
I like to save it to use it for touchups or other paint jobs in the future.	unsure how to do it
I live in a apartment	Use it
I never paint things myself. I always pay for it.	Usually it isn't good
I plan to use what i buy.	Where can I recycle it! Too heavy to transport paint cans

ADVERTISING/MARKETING CONSIDERATIONS

PaintCare Awareness

- ❖ 11% of respondents said they had heard of PaintCare before.
- ❖ Results differed by state/the district. D.C., California and Oregon residents appear to be most aware; Minnesota residents, least aware.
- ❖ Note, margins of error deem most differences statistically insignificant.

Have you ever heard of PaintCare before?

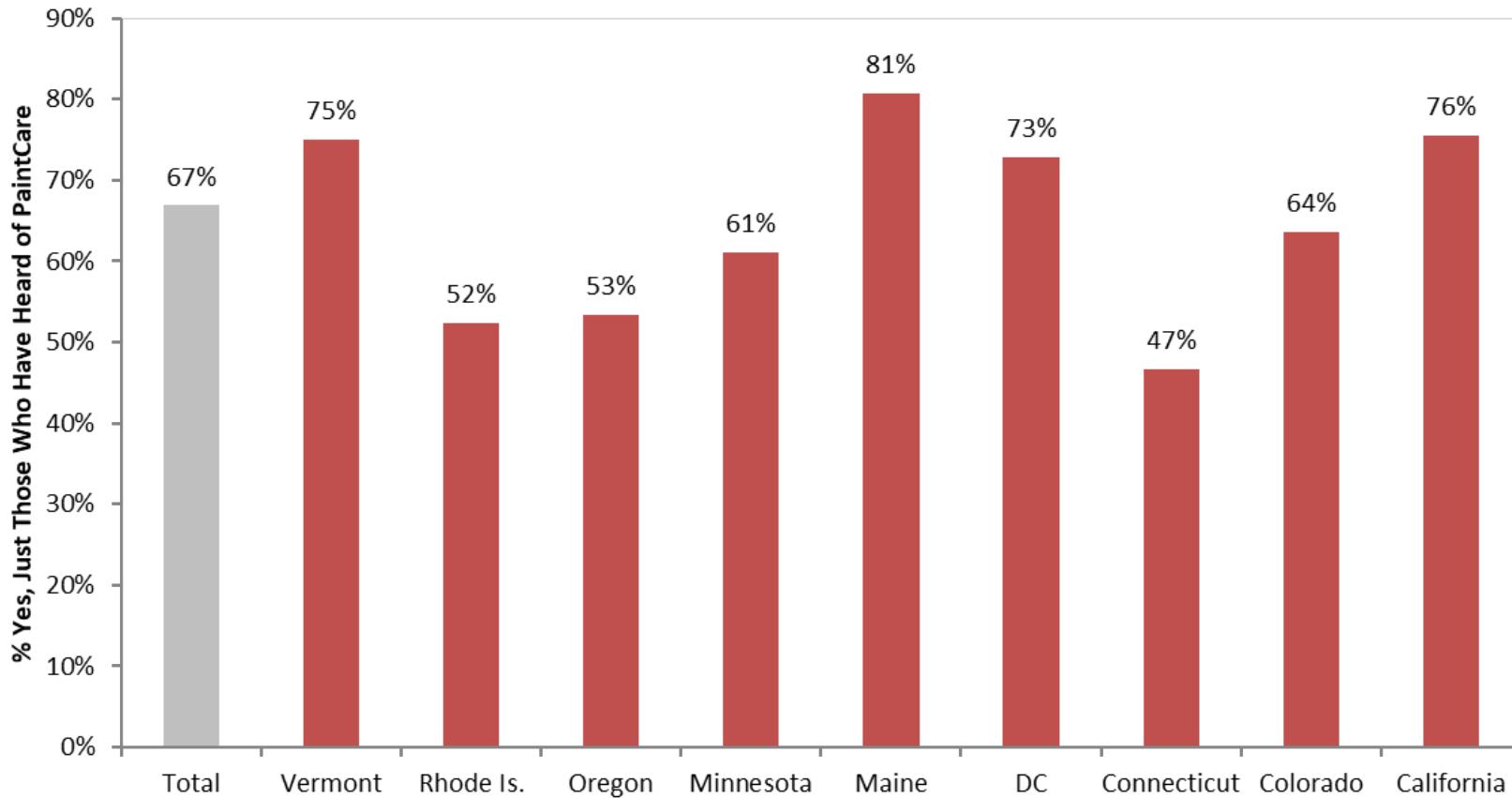


Sample Sizes: Total 2619; Vermont 150; Rhode Island 250; Oregon 250; Minnesota 260; Maine 253; DC 254; Connecticut 265; Colorado 277; California 660

Ad Recall Among Those Who Knew of PaintCare

- ❖ 67% of those who had heard of PaintCare before said they had seen an ad in the last several months.
- ❖ However, this varied greatly by state...

***Do you recall seeing an advertisement for PaintCare
in the last several months?***

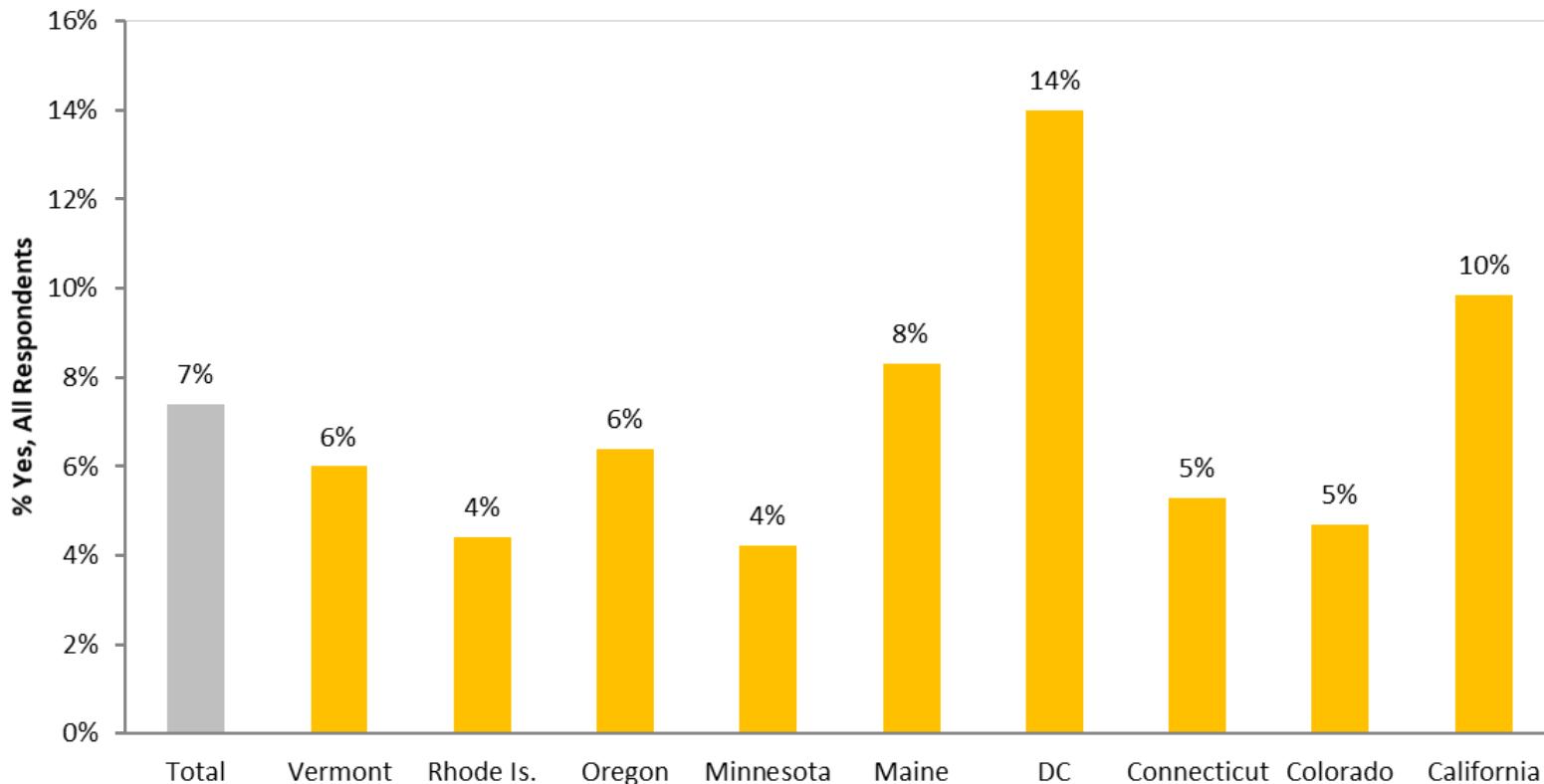


Sample Sizes: Total 293; Vermont 12; Rhode Island 21; Oregon 30; Minnesota 18; Maine 26; DC 48; Connecticut 30; Colorado 22; California 86

Adjusted Ad Recall for Entire Population

- ❖ By multiplying the percentage who were familiar with PaintCare by the percentage who recalled an ad, we can evaluate what percentage of the population recalled an ad.
- ❖ Washington D.C. and California had the highest overall ad recall rates; Rhode Island and Minnesota the lowest.

***Adjusted Ad Recall
(as a percentage of all surveyed)***

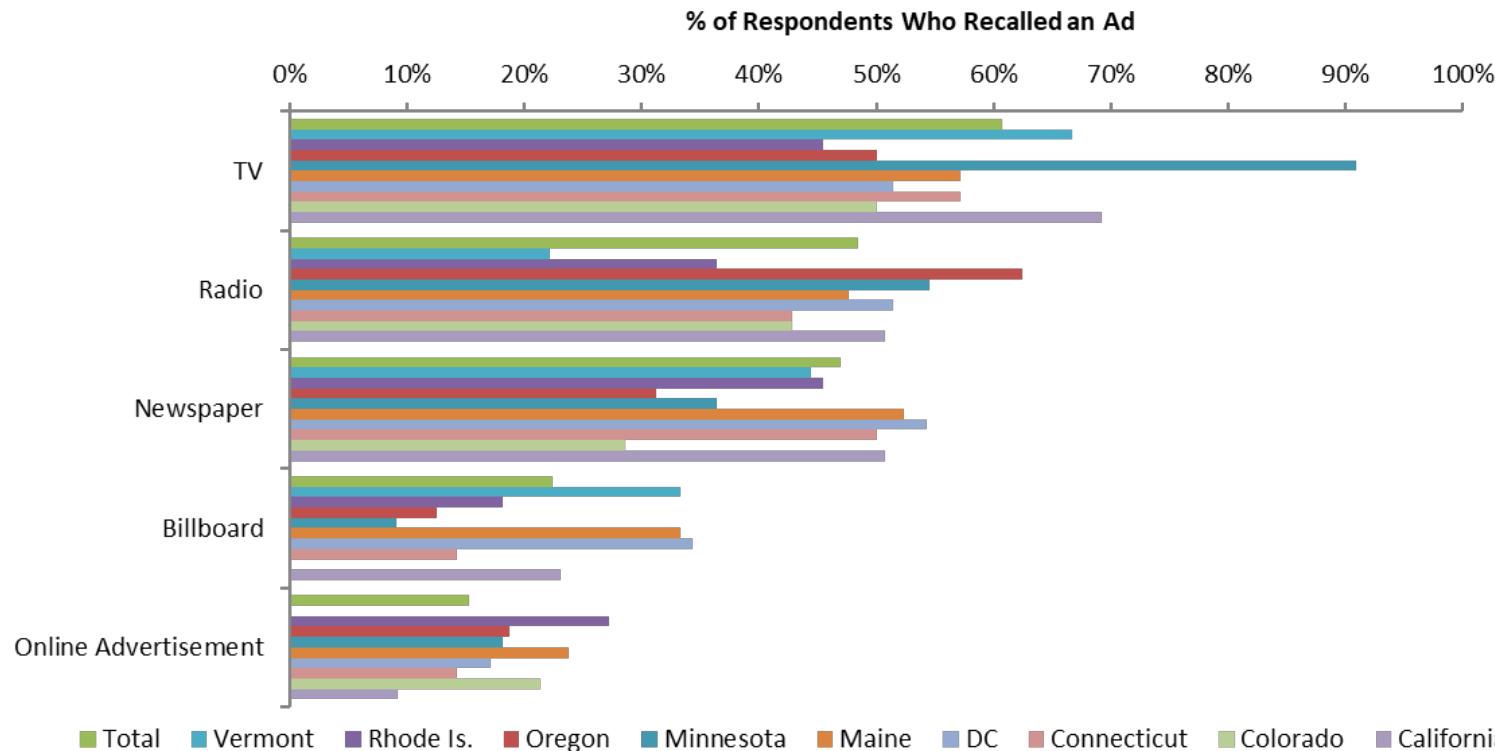


Sample Sizes: Total 2619; Vermont 150; Rhode Island 250; Oregon 250; Minnesota 260; Maine 253; DC 254; Connecticut 265; Colorado 277; California 660

Ad Recall Types

- ❖ TV was most frequently cited in most states. Newspaper was most common in D.C.; radio, in Oregon.
- ❖ Note: sample sizes are small by state/the district; as such, results should be considered directionally.

What type(s) of ad(s) do you recall?

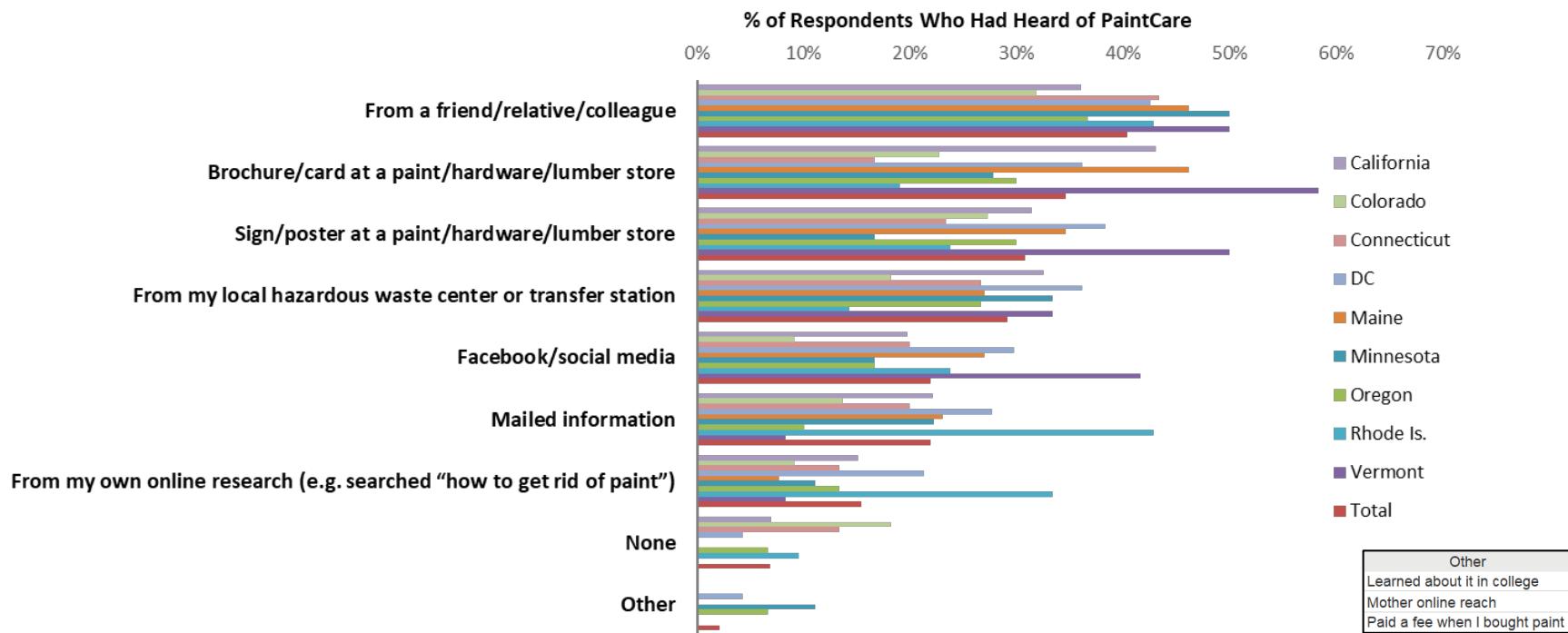


	Total	Vermont	Rhode Is.	Oregon	Minnesota	Maine	DC	Connecticut	Colorado	California
TV	61%	67%	45%	50%	91%	57%	51%	57%	50%	69%
Radio	48%	22%	36%	63%	55%	48%	51%	43%	43%	51%
Newspaper	47%	44%	45%	31%	36%	52%	54%	50%	29%	51%
Billboard	22%	33%	18%	13%	9%	33%	34%	14%	0%	23%
Online Advertisement	15%	0%	27%	19%	18%	24%	17%	14%	21%	9%
Sample Size	196	9	11	16	11	21	35	14	14	65

Recall of Other Marketing Measures

- ❖ It is clear that word-of-mouth is extremely important in spreading the word about paint recycling.
- ❖ The next most successful measures are store-provided brochures/cards/posters and direct mail.
- ❖ Note: sample sizes are small by state/the district; as such, results should be considered directionally.

Do you recall hearing about PaintCare in any of the following other ways?

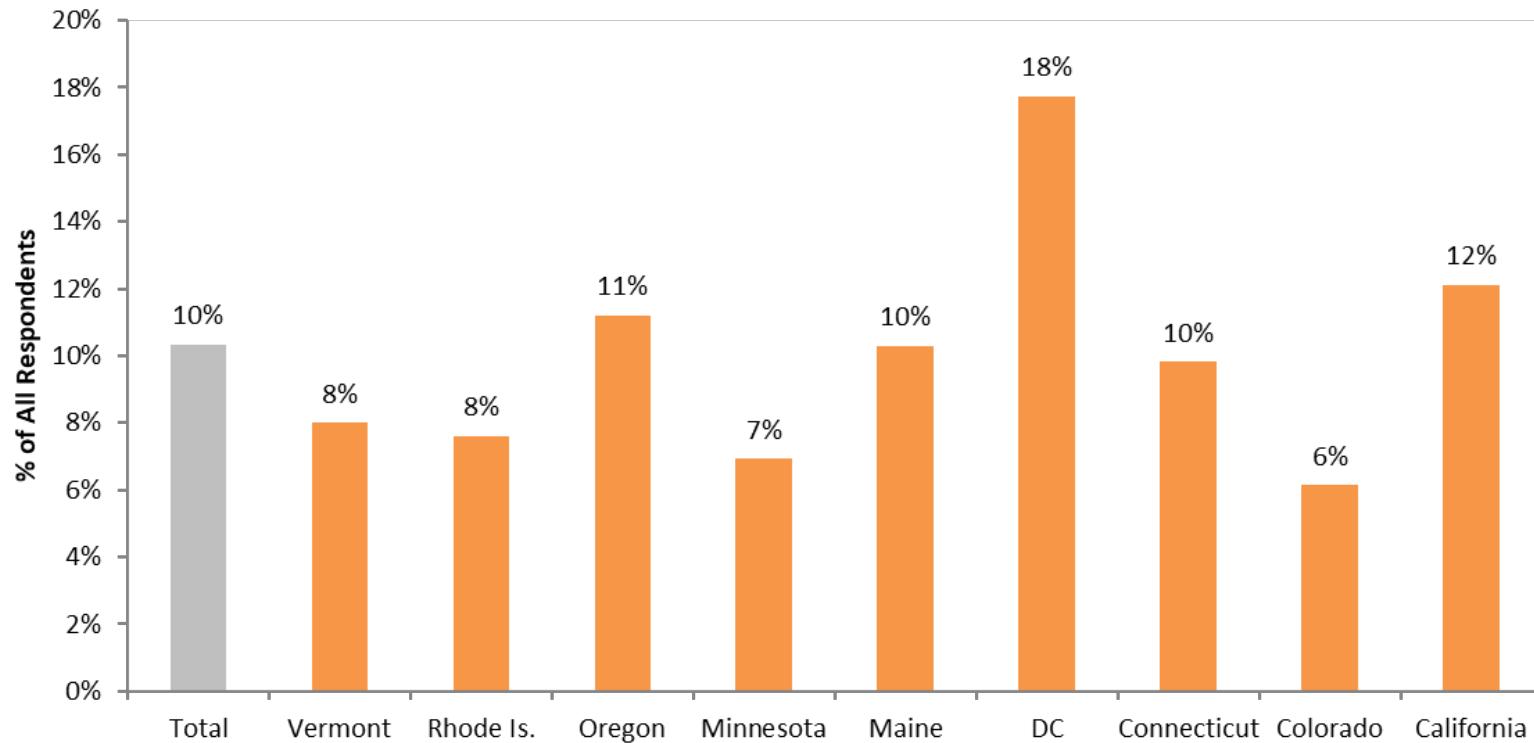


	Total	Vermont	Rhode Is.	Oregon	Minnesota	Maine	DC	Connecticut	Colorado	California
From a friend/relative/colleague	40%	50%	43%	37%	50%	46%	43%	43%	32%	36%
Brochure/card at a paint/hardware/lumber store	35%	58%	19%	30%	28%	46%	36%	17%	23%	43%
Sign/poster at a paint/hardware/lumber store	31%	50%	24%	30%	17%	35%	38%	23%	27%	31%
From my local hazardous waste center or transfer station	29%	33%	14%	27%	33%	27%	36%	27%	18%	33%
Mailed information	22%	8%	43%	10%	22%	23%	28%	20%	14%	22%
Facebook/social media	22%	42%	24%	17%	17%	27%	30%	20%	9%	20%
From my own online research (e.g. searched "how to get rid of paint")	15%	8%	33%	13%	11%	8%	21%	13%	9%	15%
None	7%	0%	10%	7%	0%	0%	4%	13%	18%	7%
Other	2%	0%	0%	7%	11%	0%	4%	0%	0%	0%
Sample Size	292	12	21	30	18	26	47	30	22	86

Adjusted Marketing Recall for Entire Population

- ❖ Marketing initiative recall rates were highest in D.C. and California; lowest in Colorado and Minnesota.

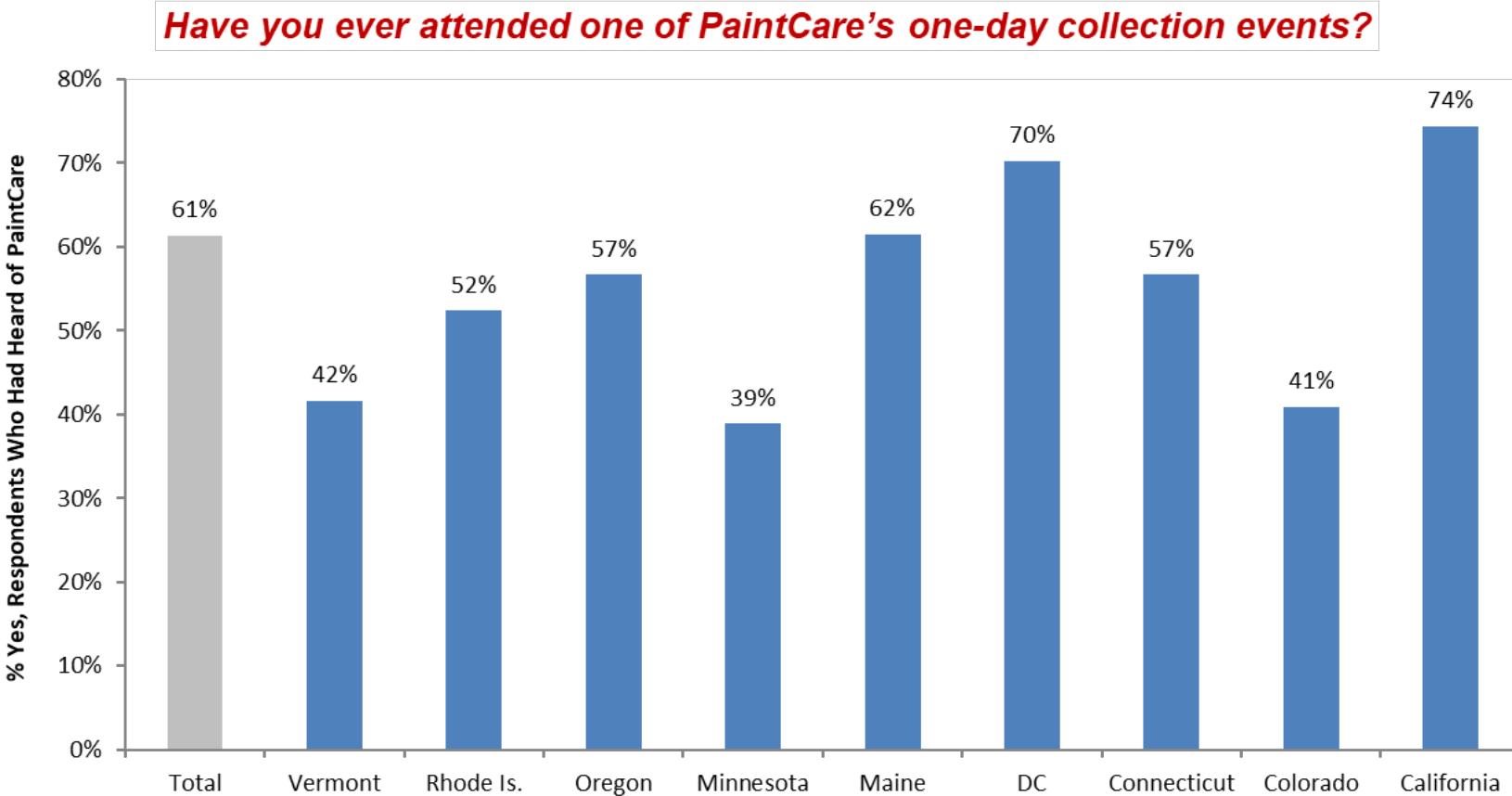
**Adjusted Recall of "Other Ways"
(as a percentage of all surveyed)**



Sample Sizes: Total 2619; Vermont 150; Rhode Island 250; Oregon 250; Minnesota 260; Maine 253; DC 254; Connecticut 265; Colorado 277; California 660

PaintCare Event Attendance

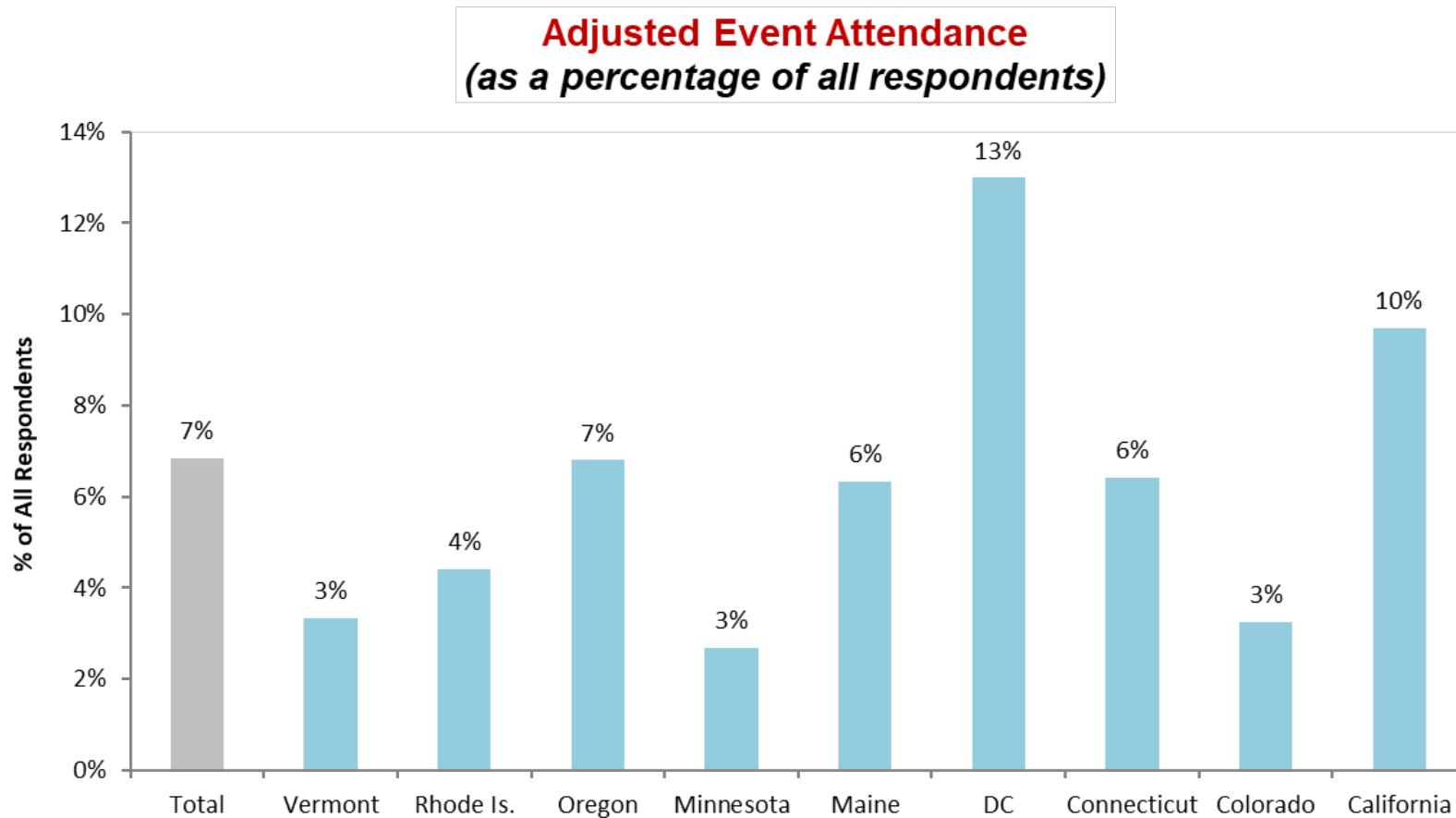
- ❖ While California, Maine, Oregon, Colorado, and Rhode Island were the only states with recent events, a significant portion of respondents familiar with PaintCare in all states said they had been to an event in the past.
- ❖ The highest attendance rates were in California and D.C.; the lowest, in Minnesota.
- ❖ *Note: sample sizes are low by state/the district and should be considered directionally.



Sample Sizes: Total 292; Vermont 12; Rhode Island 21; Oregon 30; Minnesota 18; Maine 26; DC 47; Connecticut 30; Colorado 22; California 86

Adjusted Event Attendance for Entire Population

- ❖ 7% of all respondents said they had been to a collection event.
- ❖ Event attendance was highest in D.C. at 13%; lowest in Colorado, Minnesota and Vermont at 3%.



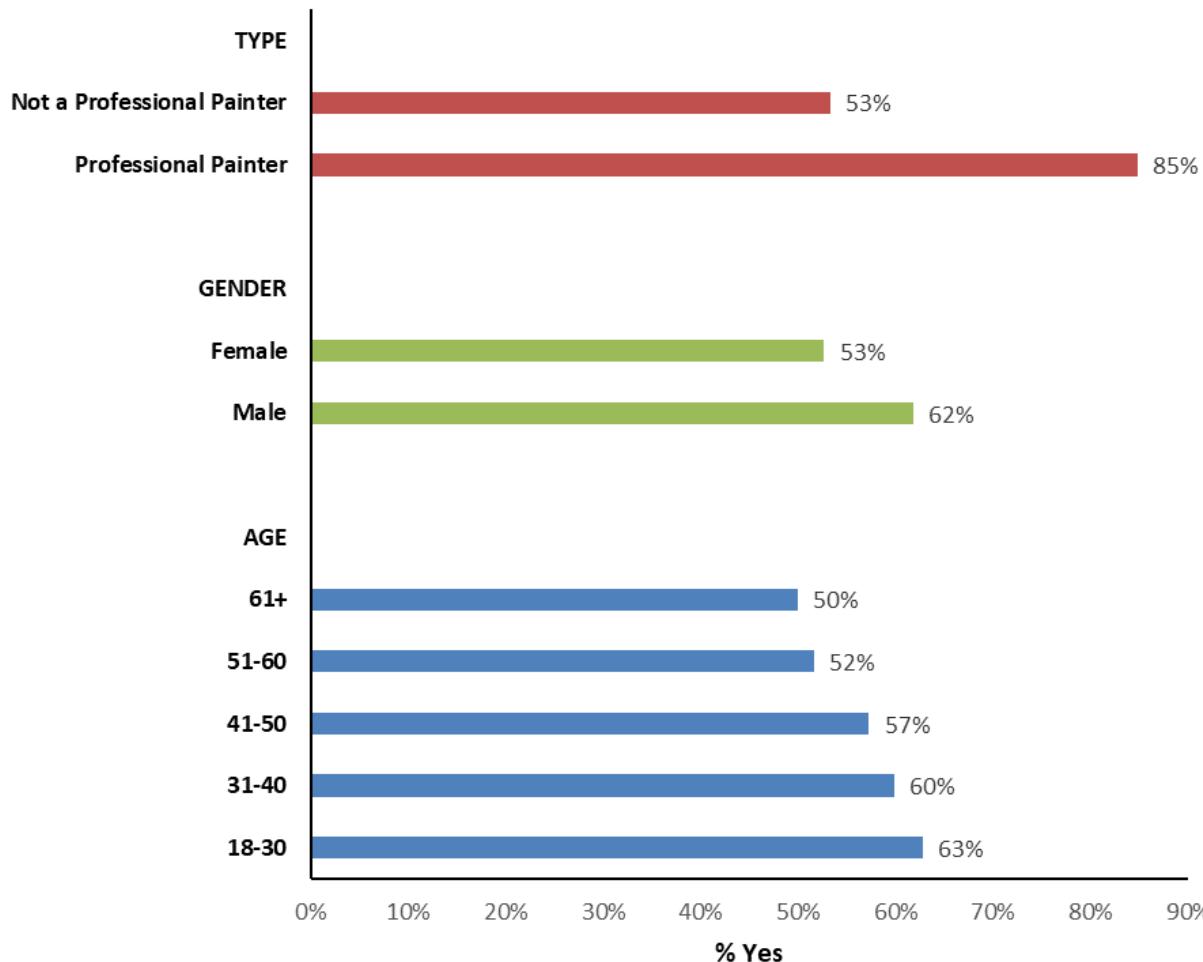
Sample Sizes: Total 2619; Vermont 150; Rhode Island 250; Oregon 250; Minnesota 260; Maine 253; DC 254; Connecticut 265; Colorado 277; California 660



CROSS-TABULATIONS

Consumer Behavior Cross Tabulations

Have you purchased paint in the last year?

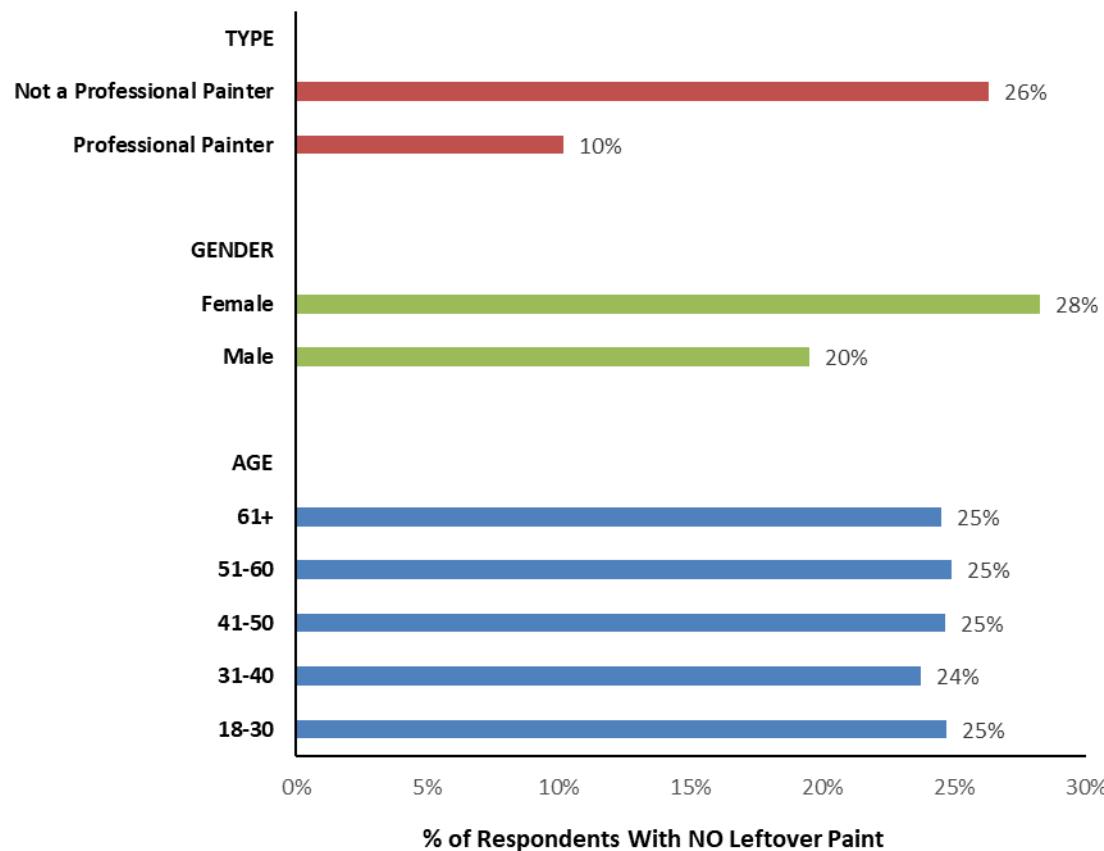


- ❖ As expected, professional painters have more recently purchased paint than non-professionals.
- ❖ Men have purchased slightly more than females in the last year.
- ❖ Incidence of recent paint purchases decreases with age.

Sample Sizes: Age 18-30, 514; Age 31-40, 581; Age 41-50, 515; Age 51-60, 570; Age 61+, 408; Men, 1071; Women, 1505; Pro, 256; Non-Pro, 2361

Consumer Behavior Cross Tabulations

How much leftover or unwanted paint do you have in your home or business at this time (e.g., primer, interior or exterior house paint, stain, deck sealer, or clear finishes like varnish)?

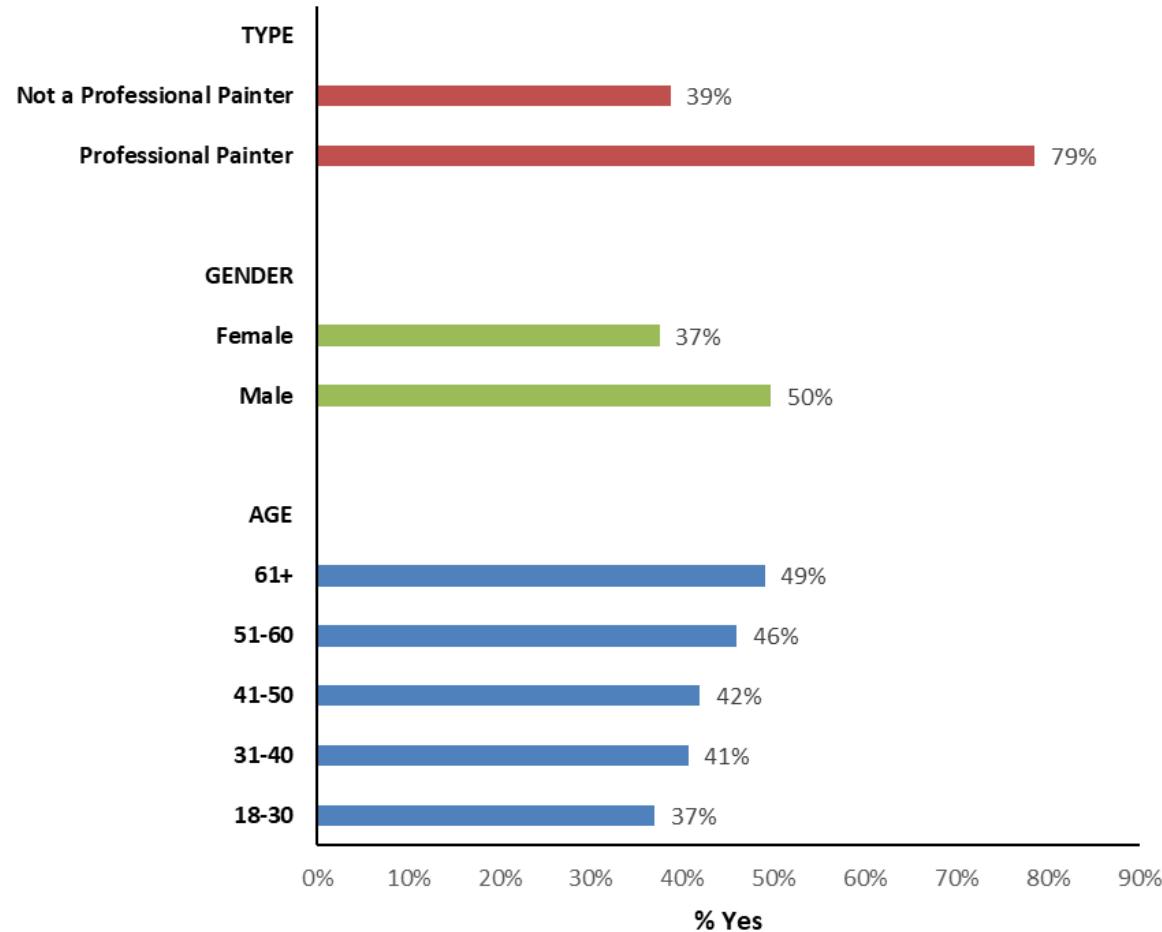


- ❖ As expected, professional painters store more paint than non-professionals.
- ❖ Males store paint more often than women.
- ❖ Age does not play a role in the storage of paint.

Sample Sizes: Age 18-30, 514; Age 31-40, 581; Age 41-50, 515; Age 51-60, 570; Age 61+, 408; Men, 1071; Women, 1505; Pro, 256; Non-Pro, 2361

Awareness/Engagement Cross Tabulations

Prior to this survey, did you know that paint can be recycled?

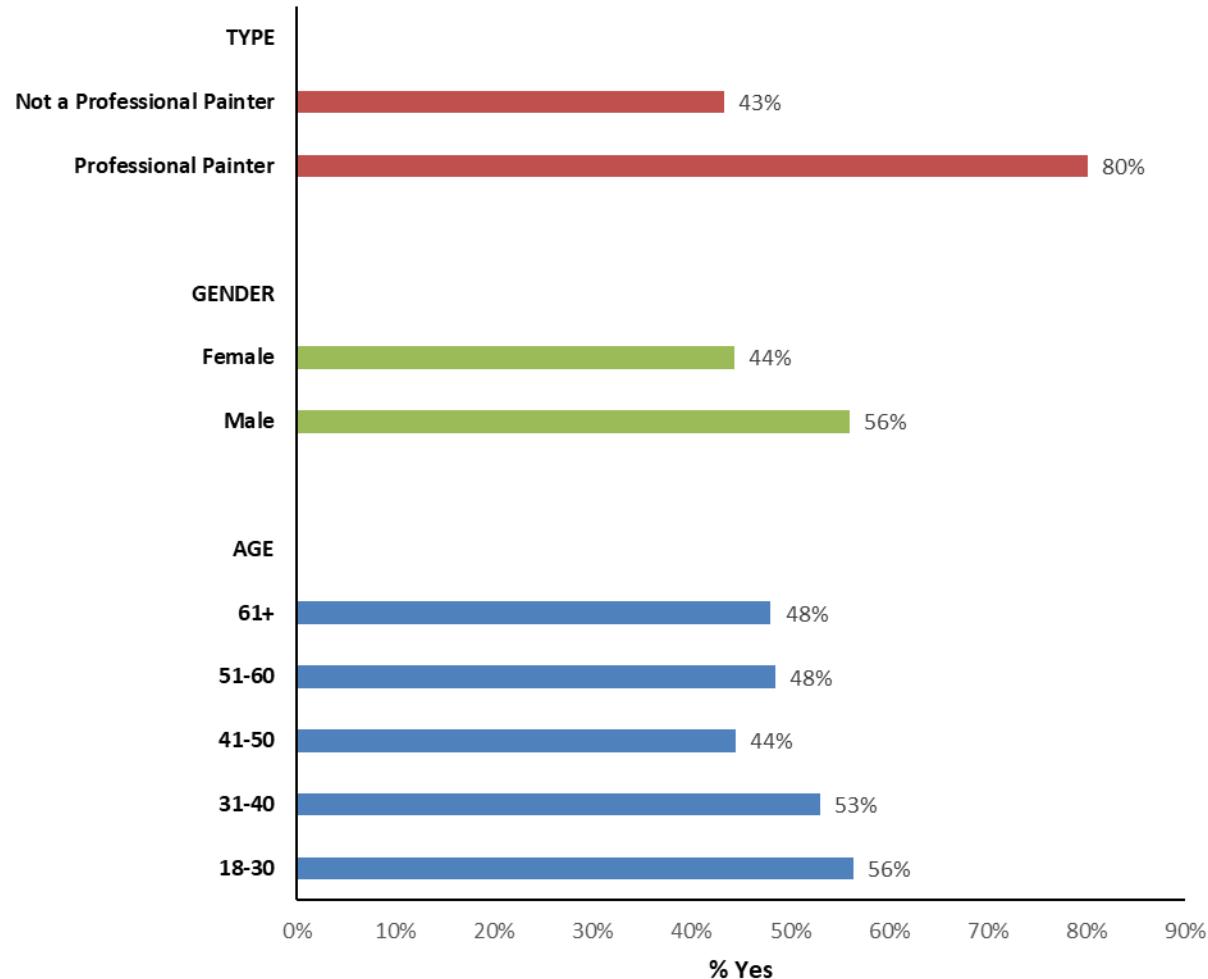


- ❖ Professional painters are about twice as likely to know that paint can be recycled.
- ❖ Men are more likely to know that paint can be recycled than women.
- ❖ Knowledge increases with age.

Sample Sizes: Age 18-30, 514; Age 31-40, 581; Age 41-50, 515; Age 51-60, 570; Age 61+, 408; Men, 1071; Women, 1505; Pro, 256; Non-Pro, 2361

Awareness/Engagement Cross Tabulations

Have you ever taken paint somewhere to be recycled?

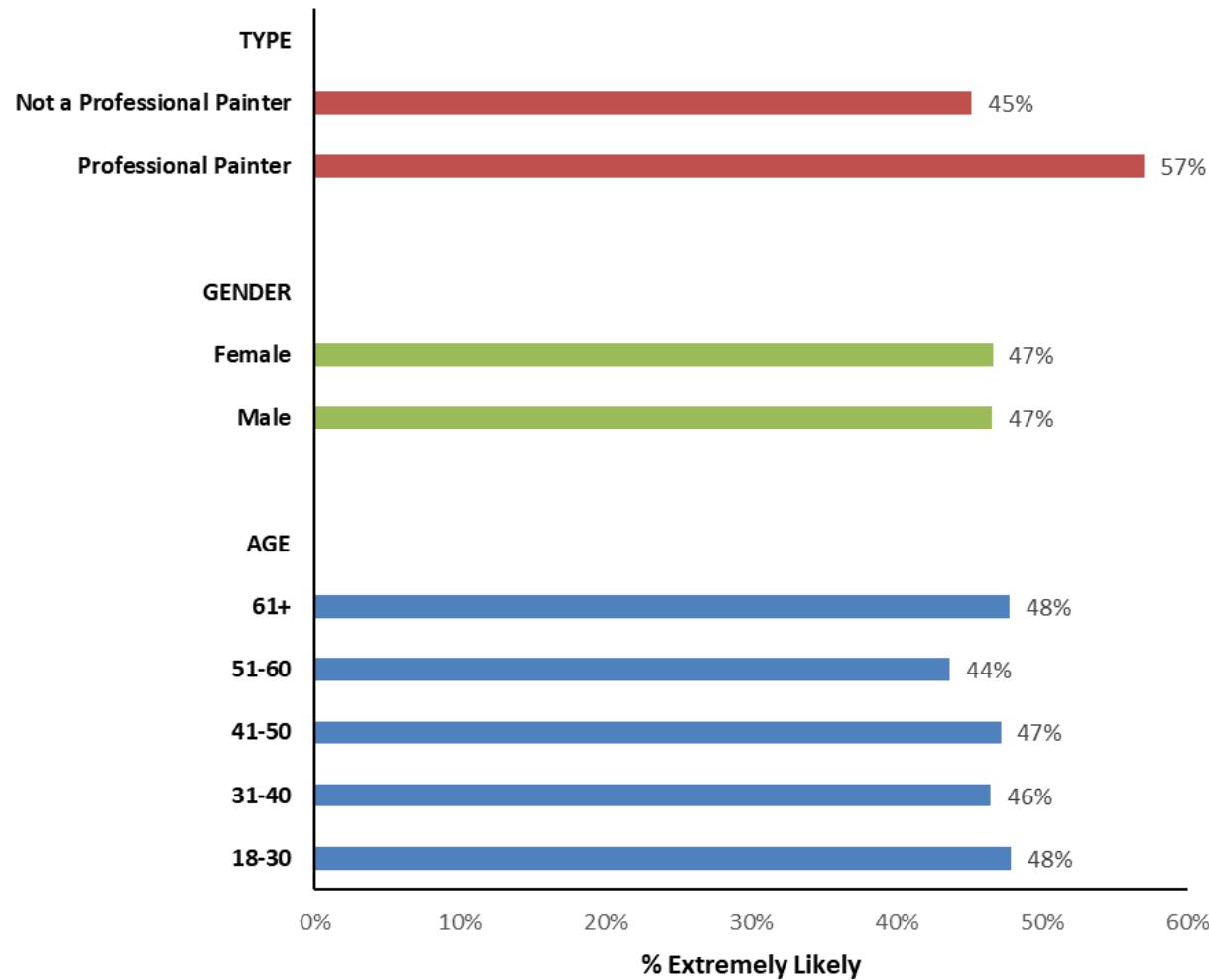


- ❖ Professional painters have recycled paint almost twice as often as non-professionals.
- ❖ Men have recycled paint more than females.
- ❖ Younger respondents said they had recycled paint slightly more often than older respondents.

Sample Sizes: Age 18-30, 514; Age 31-40, 581; Age 41-50, 515; Age 51-60, 570; Age 61+, 408; Men, 1071; Women, 1505; Pro, 256; Non-Pro, 2361

Awareness/Engagement Cross Tabulations

How likely will you recycle next time you have paint to dispose?

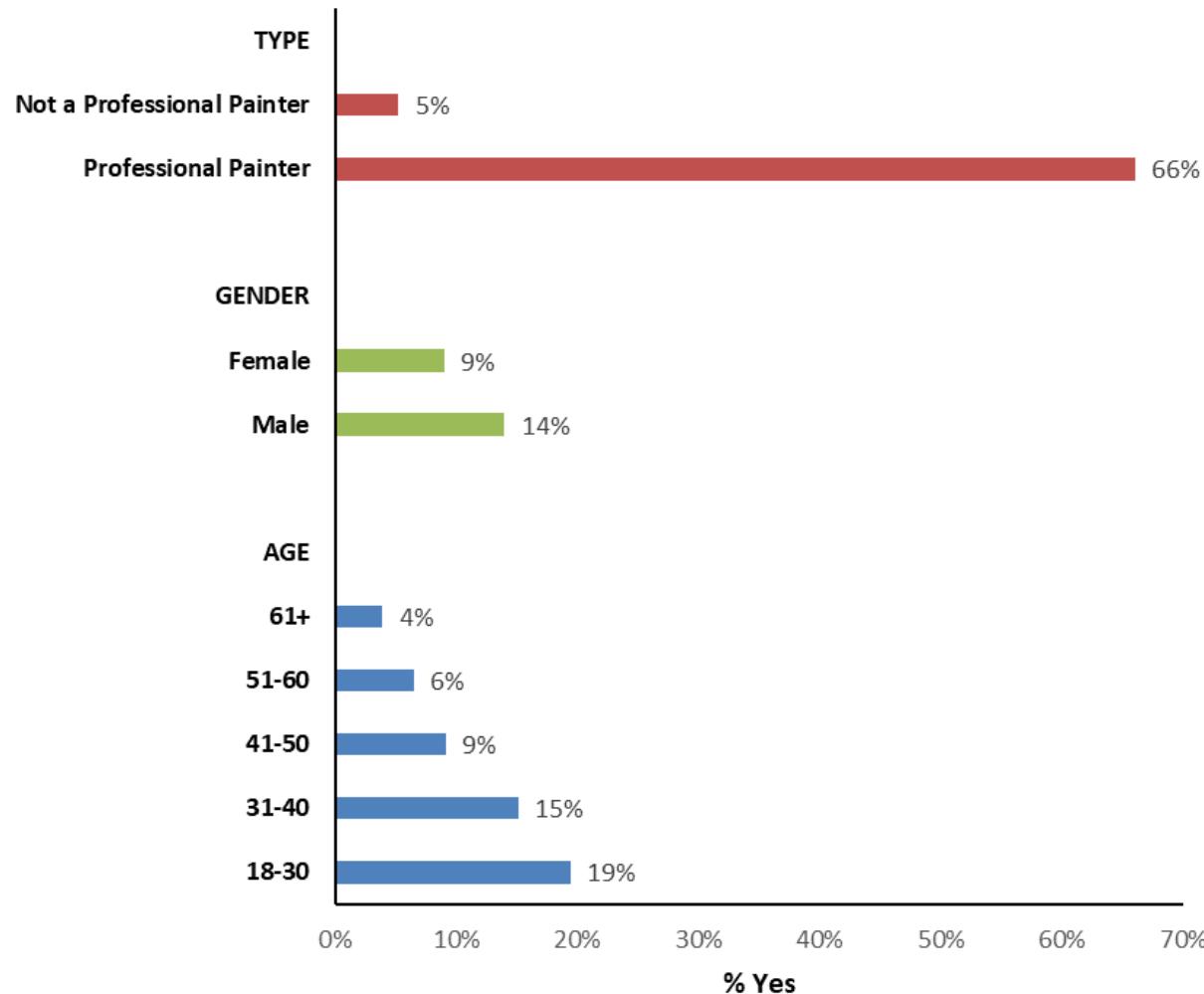


- Professional painters said they were more likely to recycle paint in the future than non-professionals.
- Gender plays no role in likelihood to recycle paint in the future.
- Age doesn't play a role in the likelihood to recycle in the future.

Sample Sizes: Age 18-30, 514; Age 31-40, 581; Age 41-50, 515; Age 51-60, 570; Age 61+, 408; Men, 1071; Women, 1505; Pro, 256; Non-Pro, 2361

Advertising/Marketing Cross Tabulations

Have you ever heard of PaintCare before?

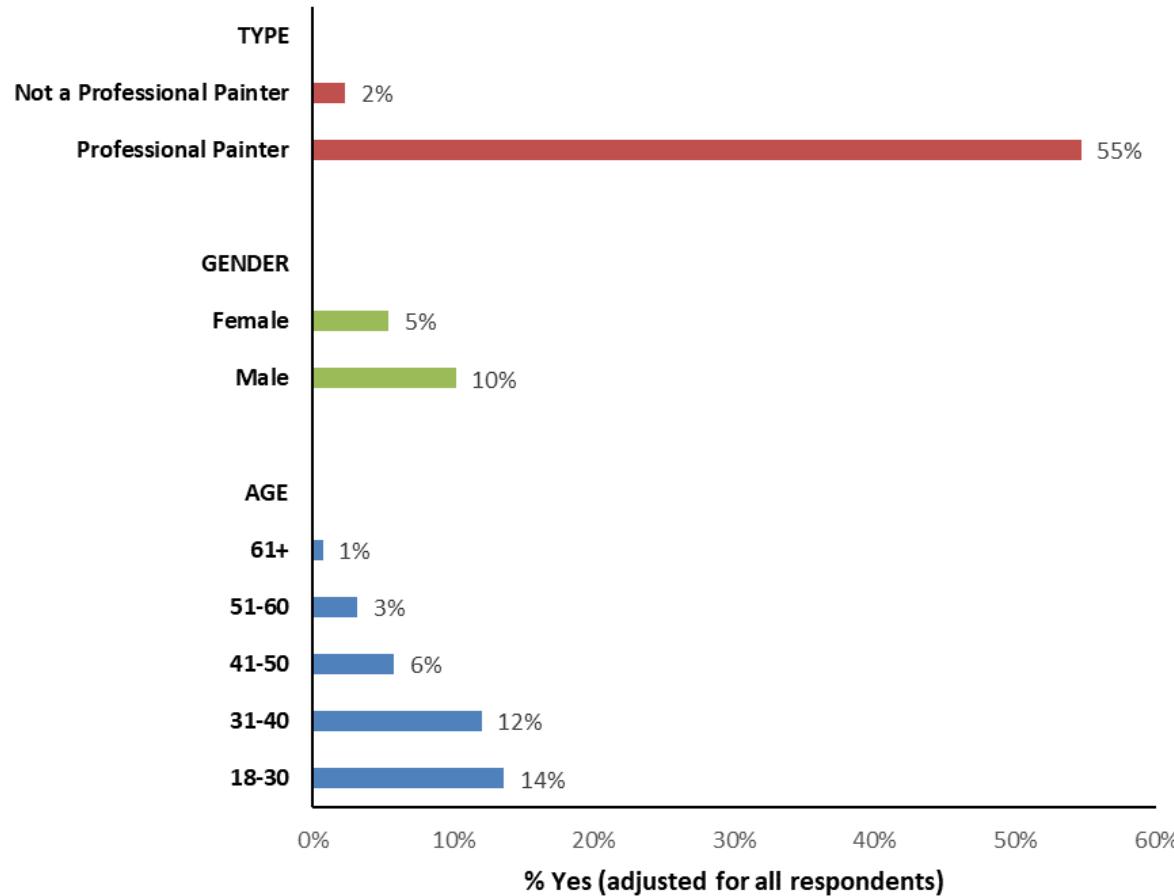


- ❖ As expected, professional painters are more aware of PaintCare than non-professionals.
- ❖ Men are slightly more aware than women.
- ❖ Awareness of PaintCare decreases with age.

Sample Sizes: Age 18-30, 514; Age 31-40, 581; Age 41-50, 515; Age 51-60, 570; Age 61+, 408; Men, 1071; Women, 1505; Pro, 256; Non-Pro, 2361

Advertising/Marketing Cross Tabulations

***Do you recall seeing or hearing an advertisement
for PaintCare in the last several months?***

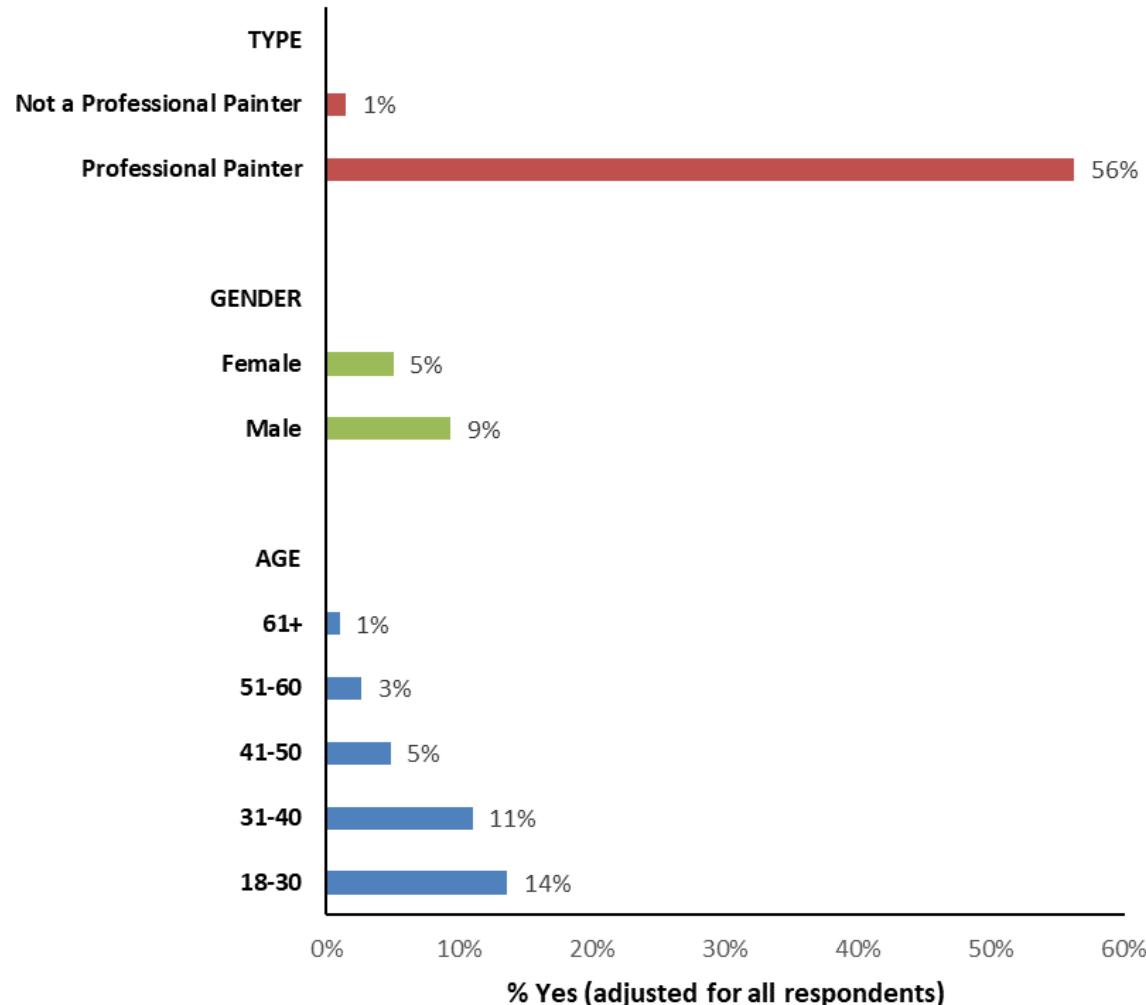


- ❖ Professional painters recall a PaintCare ad 25X more often than non-professionals.
- ❖ Ad recall among men is 2X as high as with women.
- ❖ Ad recall decreases with age.

Sample Sizes: Age 18-30, 514; Age 31-40, 581; Age 41-50, 515; Age 51-60, 570; Age 61+, 408; Men, 1071; Women, 1505; Pro, 256; Non-Pro, 2361

Advertising/Marketing Cross Tabulations

***Have you ever attended one of PaintCare's
one-day collection events?***



- ❖ More than half of professional painters have attended a collection event.
- ❖ Men have attended collection events more often than women.
- ❖ Incidence of event attendance decreases with age.

Sample Sizes: Age 18-30, 514; Age 31-40, 581; Age 41-50, 515; Age 51-60, 570; Age 61+, 408; Men, 1071; Women, 1505; Pro, 256; Non-Pro, 2361

APPENDIX: STATE HIGHLIGHTS

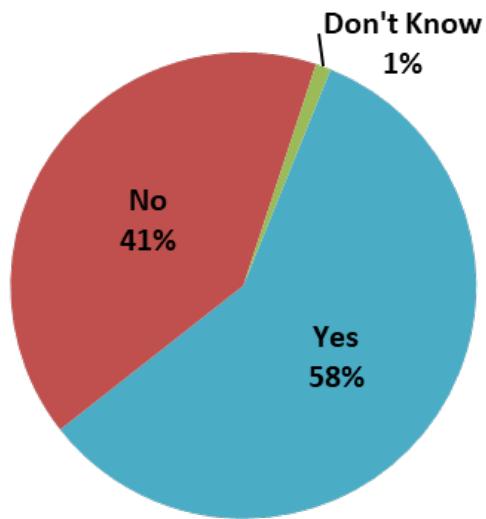


Colorado

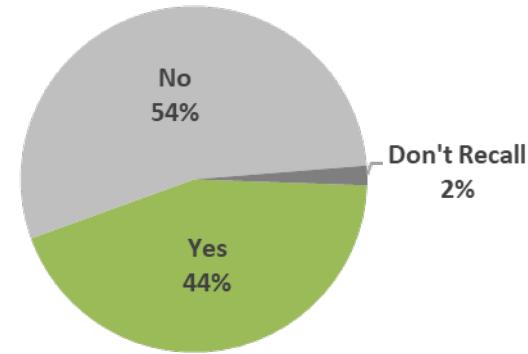
Colorado Highlights

- ❖ 58% of those surveyed have purchased in the last year. 44% of them were helped by the store in determining needs. About half took measurements themselves.

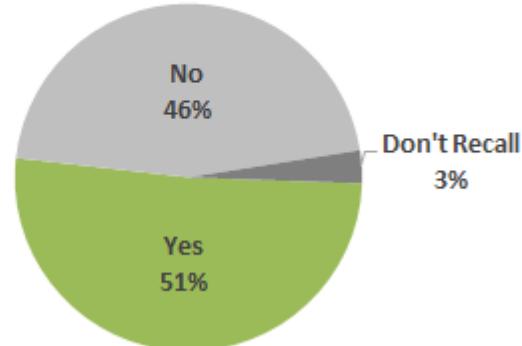
Have you purchased paint in the last year?



Did the staff of the paint retail store assist you with figuring out exactly how much paint you needed for your specific project?

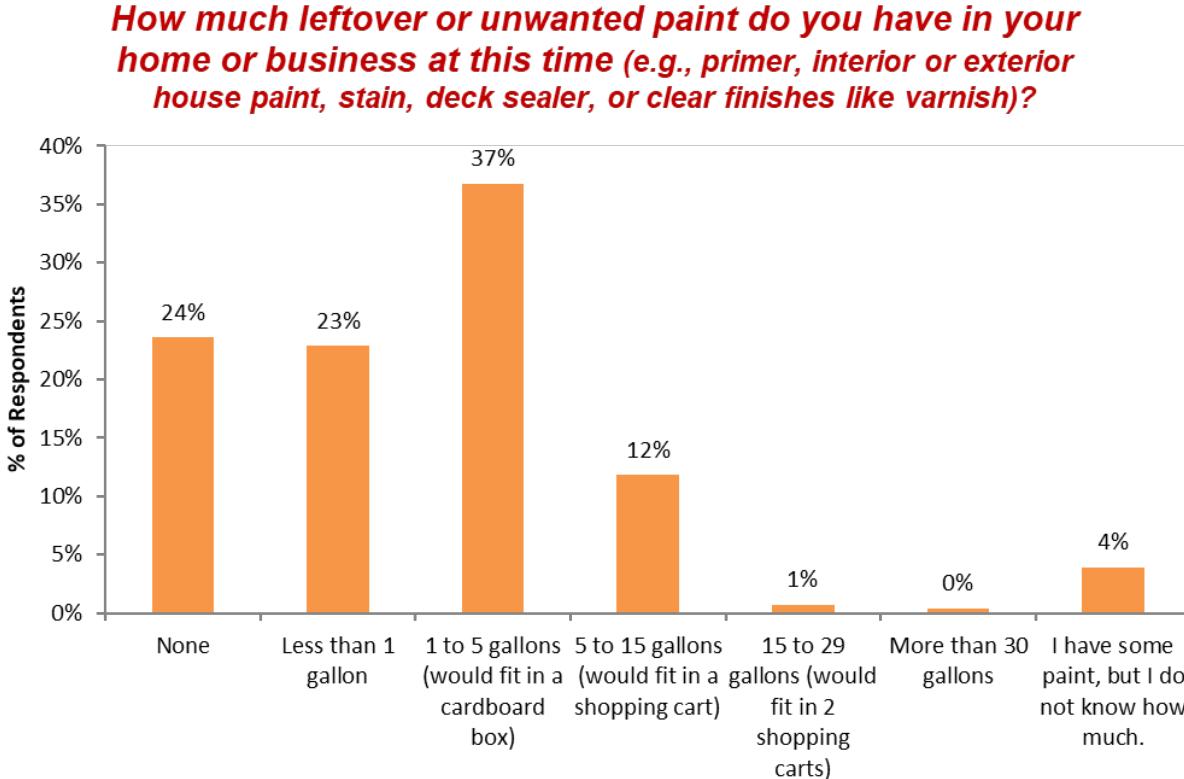
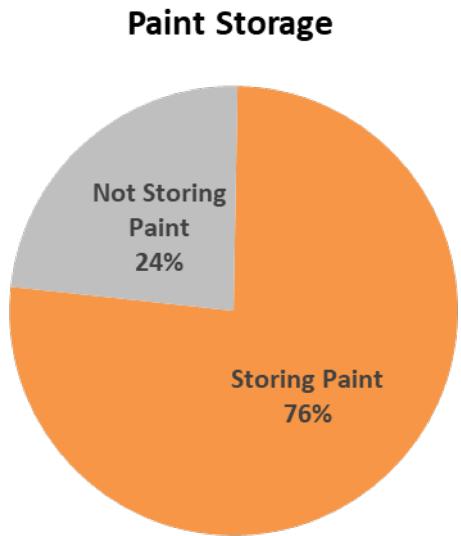


Before purchasing, did you take any measurements of the area to be painted to figure out how much paint was needed for the project?



Colorado Highlights

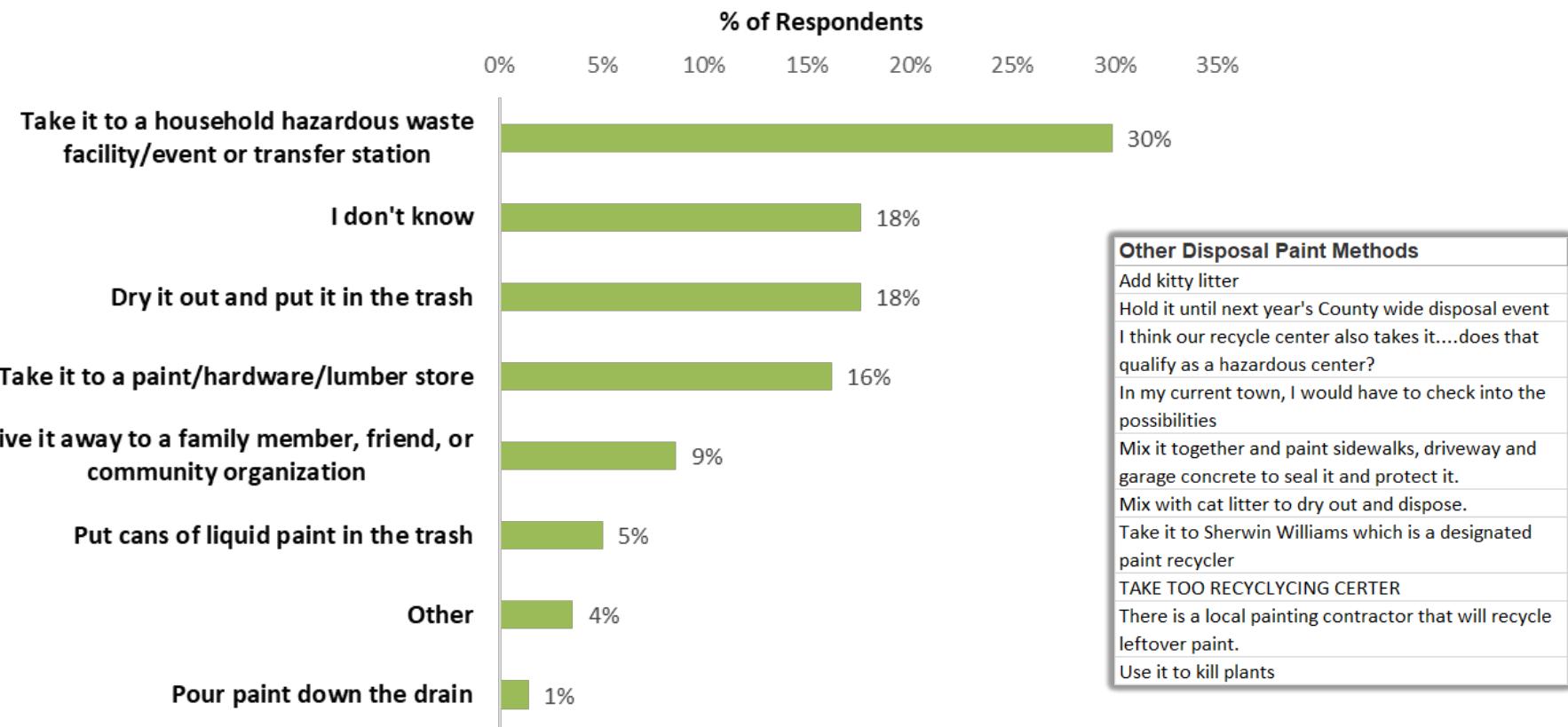
- ❖ 24% of respondents were NOT storing paint at home or at their business. The median amount of paint stored is “1 to 5 gallons.”



Colorado Highlights

- ❖ 46% of respondents said they would take unwanted paint to a HHWF or a retail store in the future.
- ❖ Only 6% said they would put liquid paint in the trash or pour it down the drain.

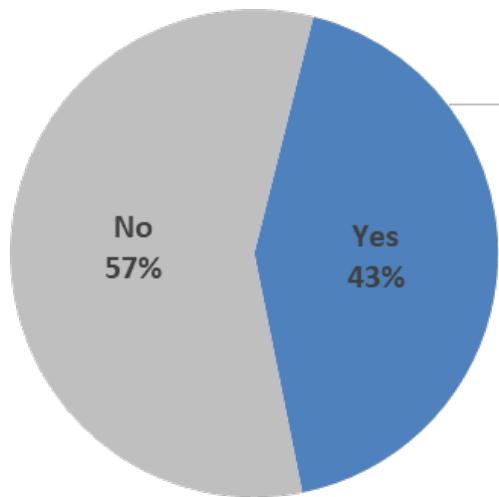
If you wanted to get rid of unwanted paint in the near future, what would you most likely do with it?



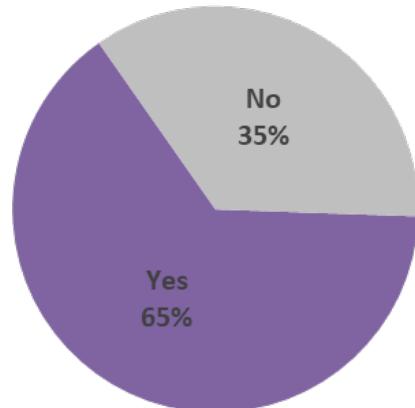
Colorado Highlights

- ❖ 43% of respondents knew that paint can be recycled.
- ❖ Of those, 65% knew where to take it; 41%, about the fee added to paint purchases.

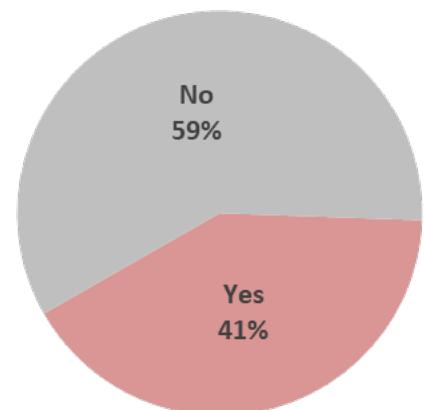
*Prior to this survey, did you know
that paint can be recycled?*



*If you wanted to take paint
somewhere to be recycled, do
you know where to take it?*



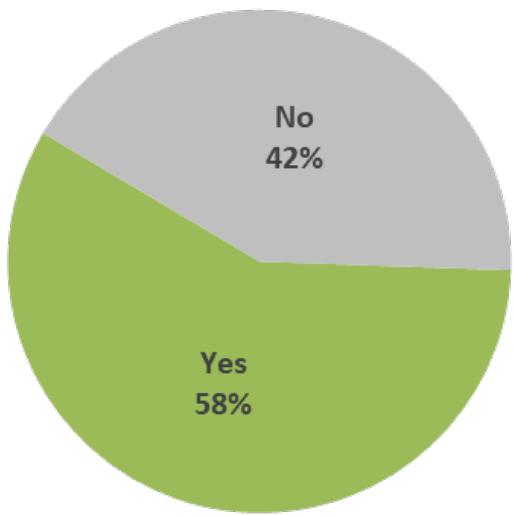
*Are you aware that when you buy paint
in your state, there is a small fee added
to the price to pay for a program to
recycle any leftover paint you have?*



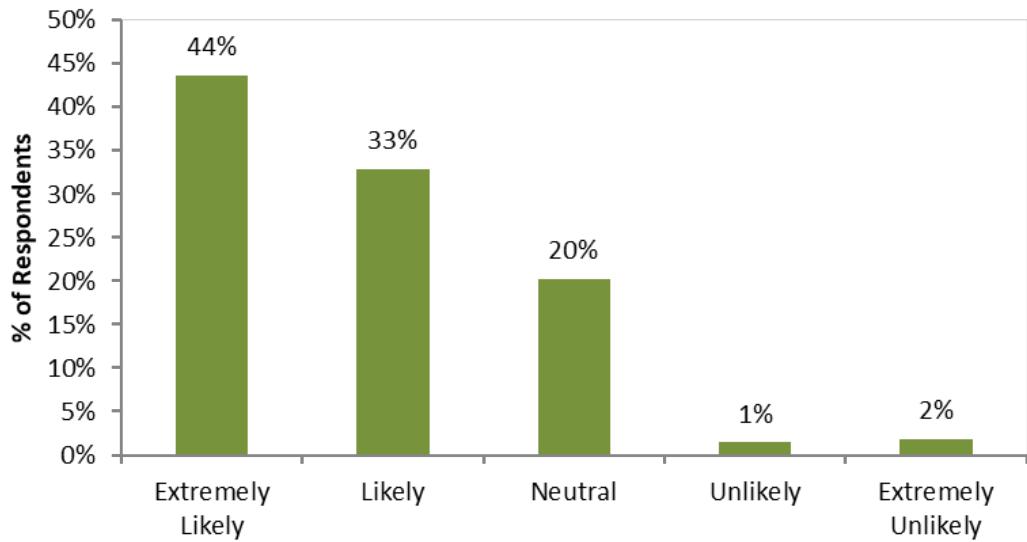
Colorado Highlights

- ❖ Of those who knew that paint could be recycled, 58% have taken paint somewhere to be recycled in the past.
- ❖ The majority of respondents, 77%, say they would be likely to recycle paint in the future.

Have you ever taken paint somewhere to be recycled?



How likely will you recycle next time you have paint to dispose?



What would be your personal motivation for recycling your leftover paint in the future?

A better future	Environmental safety
Ability to reuse a valuable asset	Environmentally safe
Always recycle	feels better than adding to trash
Avoid it being placed in a landfill	For me, Recycling paint will help me reduce my carbon footprint and help protect the environment and keep it clean.
Because I'm highly aware of the environmental concerns facing the world today because it can be recycled	for the environment
Because it is the right thing to do!	for the world
Best way of disposing of paint.	Get it out of my garage and make sure I protect the environment by having the ability to recycle.
Better for environment and less clutter for my house	Get rid of it
better for environment I assume	Give new use to unneeded materials
better for the environment	Giving back to the community.
Better for the environment	Go help with the environment and i am all for recycled things that can be in good shape after
Better for the environment	Good for the environment
Better for the environment	Good for the environment.
Better for the environment	Good for you environment
Better for the environment	Great
Better than garbage	Help environment
better than not	Help someone else
Better than tossing it.	Help the environment
Better to reuse things than dispose of them	Help the environment
Clean out my garage	Help the planet
Cleaner planet	Helping the environment
Convenient location	I care about the planet and recycling is good
Decrease environmental impact	I consider myself an environmentalist
Dispose of it properly	I could recycle the paint instead of just throwing it away
Dispose of properly	I don't know how to dispose of it properly so recycling it sounds like the best option.
Doing it the proper way	I don't like throwing things like paint away. It doesn't seem like it's good for much of anything to throw it in the trash.
Doing my part	I don't like to have it lying around, but I end up not getting around to letting it dry out and taking care of it.
doing the right thing	I don't need it any longer
Doing what is right.	I dont want to damage the environment
Don't want to waste it	I don't want to harm water supplies or the environment.
Dont want to waste it	I get rid of the paint in a safe and environmentally friendly way
Easy drop off point	I have been doing it already and it is simple and clean
Easy to do and somebody will be able to use it	I like this planet and I want it to be available for my children.
Easy to get rid of	I prefer to recycle whenever it works out.
Easy way of getting rid of old paint	I recycle everything.
Eco friendly	I recycle whatever I can
Economy safe environment	I try to recycle everything I can
Either cash or store credit	I try to recycle when I can
Environment	I want to lessen my impact on the Earth by recycling as much as possible.
Environment	I would love for it to be used rather than disposed of
Environment	I wouldn't want it to get in the groundwater.
Environment	I'm not sure what to do with leftover paint because it's toxic.
Environmental	If it can be recycled why not do it instead of throwing away
Environmental impact	It can be used for something else
Environmental protection	It will save the earth time and money

What would be your personal motivation for recycling your leftover paint in the future?

It would be easier	Safety
it wouldn't be in a landfill or harming environment	So I can help save the environment
It's safe way to dispose of	So it can be reused and produce less waste in the environment.
it's a hazardous waste and shouldn't be poured out randomly. Recycling it is the right thing to do.	So it can go through the proper channels.
it's best for the planet	So it does not end up in the groundwater.
It's good for the environment	So it doesn't wreck the earth
It's something you did with it instead of it just laying around	So it doesn't clog the drain
just so the earth doesn't have to contend with these chemicals and stop the contamination	So it doesn't get in the way
Just the right thing to do.	So it helps the environment
Just to get rid of it in a safe manner	So it's not wasted
Just to get rid of it properly	So someone else can use the leftover and not waste
keep it out of the landfills	So that it's in a safe place and won't harm anything
Keeping the Earth clean, as it should be.	Take to store
Knowing it's going to be used and not wasted.	The environment
Knowing that I can recycle instead of throwing it away	the environment
Knowing where to go	The only thing I can think of
Knowledge	The three rs
Less harmful to the water and environment and landfills	there would have to be more than a couple of gallons
Less hazardous waste	this survey
Less toxic waste in our landfills.	To be environmentally friendly
let someone else use it	To be gentler to the earth
Make sure it goes where it needs to so that it's as less wasteful to our planet as possible	To better the environment
Might as well recycle it	To create a cleaner environment/help environment
My motivation for recycling is to know that I'm helping the earth and I'm also saving some space in my home	To decrease wastage
My motivation would be from taking this survey and finding out paint can be recycled!	To dispose of in a more responsible manner.
No longer have use for it.	To do less harm to our environment
Not causing harm to someone	To do the right thing
Not going to waste, less landfill use.	to help keep our planet safe :D
Not good to put in the trash	To keep it from contaminating the environment.
Not to destroy water source	to keep it out of landfill
Now I know that I can	To not clog drains or landfills and to clean out the garage
prevent environmental contamination	To not harm the environment.
preventing hazardous material from getting into our environment and doing what I can do to be environmentally conscious	To not harm the planet
Protect bgg enviroment	To not hurt the environment
Protect environment	To prevent chemicals and toxins from paint to be placed in the trash - reduce pollution
Put where I can see it	To properly dispose of paint vs putting it in a landfill to create more trash
recycle	To protect the environment
Recycling preferable to putting in trash.	To protect the environment from pollution.
RECYCLING	To protect the environment.
Reduce, reuse, recycle is a mantra I try to live by.	To reduce waste.
Right thing to do	To safely get rid of it
Safe disposal.	to save environment
Safe for the environment	To use it over again
Safe way to dispose of it	Young generations future

Colorado Painting Contractor Surveys

Notes:

Online surveys conducted using SurveyMonkey. Blue numbers indicate the number of people who responded.

Questions 3, 5, and 11 allowed more than one answer; percentages are calculated using the number of people.

0 indicates the question was asked, but there were no responses for that answer.

	2016		2018		2019	
	Percent	Count	Percent	Count	Percent	Count

1. How do you estimate how much paint is needed for a job?

	51	50	36
Take measurements and calculate coverage myself	78	40	68
Take measurements and ask for help from my supplier/paint store	14	7	18
I don't take measurements or do calculations, because I do it all the time	8	4	10
Other (please specify)	0	0	4
	2	6	2

2. Do you currently have any leftover or unwanted paint? How much?

	53	58	36
None	11	6	38
1-25 gallons	58	31	50
26-50 gallons	21	11	9
50-100 gallons	9	5	2
More than 100 gallons	0	0	2
	1	3	1

3. Where did the paint come from? (choose all that apply)

	47	50	44
It was left over from one or more jobs	66	31	50
It was at the company when I started	17	8	16
Customers asked me to take away their old paint	43	20	22
My company bought the wrong type or color of paint	21	10	8
I don't remember	2	1	4
Other (please specify)	0	0	0
	4	0	2

4. In the past, how have you disposed of leftover or unwanted paint?

	53	58	36
Poured paint down the drain	8	4	2
Put cans of liquid paint in the trash	6	3	2
Dried it out and put it in the trash	9	5	5
Stored the paint for future projects or jobs	32	17	33
Took it to a paint, hardware, or lumber store	13	7	19
Took it to a household hazardous waste event or facility	13	7	9
A commercial hazardous waste services company picked it up	0	0	3
Took it to a local paint recycling company	4	2	12
Gave it away to family, friends, or a community organization	9	5	7
Left it behind when I moved	4	2	3
I don't remember what I did with the leftover or unwanted paint	0	0	2
I have never stored or disposed of leftover or unwanted paint	2	1	0
Other (please specify)	0	0	3
	2	0	0

5. If you wanted to get rid of unwanted paint, what would you most likely do with it?

	53	81	51
Pour paint down the drain	8	4	1
Put cans of liquid paint in the trash	11	6	1
Dry it out and put it in the trash	15	8	12
Take it to a paint store	23	12	27
Take it to a household hazardous waste event or facility	26	14	17
Hire a commercial hazardous waste services company to pick it up	8	4	6
Find a PaintCare location	NA	NA	NA
Take it to a local paint recycling company	40	21	19
Give it away to a family member, friend, or community organization	21	11	16
I don't know	2	1	0
Other (please specify)	0	0	0
	0	0	0

6. Do you know that paint can be recycled?

	53	58	36
Yes	79	42	84
No	21	11	16
	9	47	8
	17		

7. Have you ever taken paint to be recycled/disposed? If yes, when?

	53	58	36
No	25	13	34
	20	47	17

Yes, at some point during the past year	47	25	41	24	31	11
Yes, more than one year ago	28	15	24	14	22	8

8. Are you aware that when you buy paint in Colorado there is a fee added to the purchase price to fund a program to recycle leftover paint?

	NA	NA		36
Yes			47	17
No			53	19

9. Did you know that PaintCare offers a large volume pick-up service for businesses with 200 gallons or more of paint (measured by container size) at no additional cost?

	NA	NA		36
Yes			25	9
No			75	27

10. What type of professional painter are you?

	53	58		37
Residential house painter	40	21	33	19
I am a commercial painting contractor	8	4	7	4
Residential and commercial painting contractor	32	17	29	17
Industrial painting contractor	8	4	2	1
Part of a property maintenance crew and paint on an as needed basis	11	6	16	9
Other	2	1	14	8
			11	4

11. Which county or counties do you primarily work in? (choose all that apply)

	175	165		108
Adams	6	10	7	7
Alamosa	1	1	1	4
Arapahoe	5	8	7	10
Archuleta	1	2	1	3
Baca	1	1	1	1
Bent	1	1	0	1
Boulder	6	11	8	7
Broomfield	5	8	5	4
Chaffee	1	1	0	0
Cheyenne	1	1	0	2
Clear Creek	1	2	1	1
Conejos	1	1	1	0
Costilla	1	1	0	0
Crowley	1	1	0	0
Custer	1	2	0	0
Delta	1	1	1	3
Denver	14	24	12	13
Dolores	1	1	1	0
Douglas	3	5	5	1
Eagle	1	1	0	2
Elbert	1	1	2	1
El Paso	6	10	8	4
Fremont	1	2	1	2
Garfield	1	1	0	3
Gilpin	1	2	1	0
Grand	1	2	1	1
Gunnison	1	1	0	0
Hinsdale	1	2	0	0
Huerfano	1	1	0	0
Jackson	1	1	3	1
Jefferson	5	9	5	5
Kiowa	1	1	0	3
Kit Carson	1	2	1	1
Lake	1	2	1	1
La Plata	1	1	1	1
Larimer	3	6	5	4
Las Animas	1	1	1	2
Lincoln	1	1	2	0
Logan	1	1	1	2
Mesa	2	4	1	4
Mineral	1	1	0	0
Moffat	1	1	0	0

Montezuma	1	2	1	1	0	0
Montrose	1	1	1	1	2	2
Morgan	1	1	0	0	1	1
Otero	1	1	1	1	0	0
Ouray	1	1	0	0	1	1
Park	1	1	0	0	0	0
Phillips	1	1	1	2	1	1
Pitkin	1	1	1	1	0	0
Prowers	1	1	2	3	1	1
Pueblo	3	5	4	6	0	0
Rio Blanco	1	1	1	1	2	2
Rio Grande	1	1	1	2	1	1
Routt	1	1	0	0	0	0
Saguache	1	2	0	0	0	0
San Juan	1	1	1	2	1	1
San Miguel	1	2	0	0	0	0
Sedgwick	1	2	0	0	0	0
Summit	1	2	2	3	1	1
Teller	1	2	1	1	1	1
Washington	1	1	1	1	0	0
Weld	3	6	3	5	2	2
Yuma	2	3	1	1	0	0

12. What is your age?

		NA	58	36
18-30		33	19	44
31-40		36	21	33
41-50		14	8	14
51-60		10	6	6
61+		7	4	0
Prefer not to say		0	0	3



2019 Colorado Paint Store Mystery Shopper Calls

prepared by



Table of Contents

Methodology

Respondent Profiles

- By location
- By store type

Store Knowledge

- Paint Recycling
- PaintCare Program
- Program Materials
- Consumer Recycling Costs

Detail Report

Methodology

- ❖ Telephone calls were conducted with representatives from Colorado paint retailers in November 2019.
- ❖ A professional interviewer was used to pose as a consumer and ask questions about paint recycling.
- ❖ From these discussions, the interviewer established 7 key metrics:
 1. Did the store associate know leftover paint can be recycled? ...and if so,
 2. Was the associate aware that there is program for paint recycling?
 3. When asked the program's name, did the associate reference PaintCare?
 4. Does the store have any printed materials about the program?
 5. Was he/she able to specify where one would go to drop-off paint for recycling?
 6. Did the associate know that paint recycling was free at the time of dropoff?
 7. Did the store associate know that there is a fee that's added onto paint purchases for recycling?
- ❖ 100 completed calls out of 571 Colorado paint stores allows us to be 90% confident that the measured results are +/- 7% from the true result.

Margin of error: **7.35%**

This means, in this case, there is a 90% chance that the real value is within $\pm 7.35\%$ of the measured/surveyed value.

Confidence Level:	90%
Sample Size:	100
Population Proportion:	60%
Population Size:	571

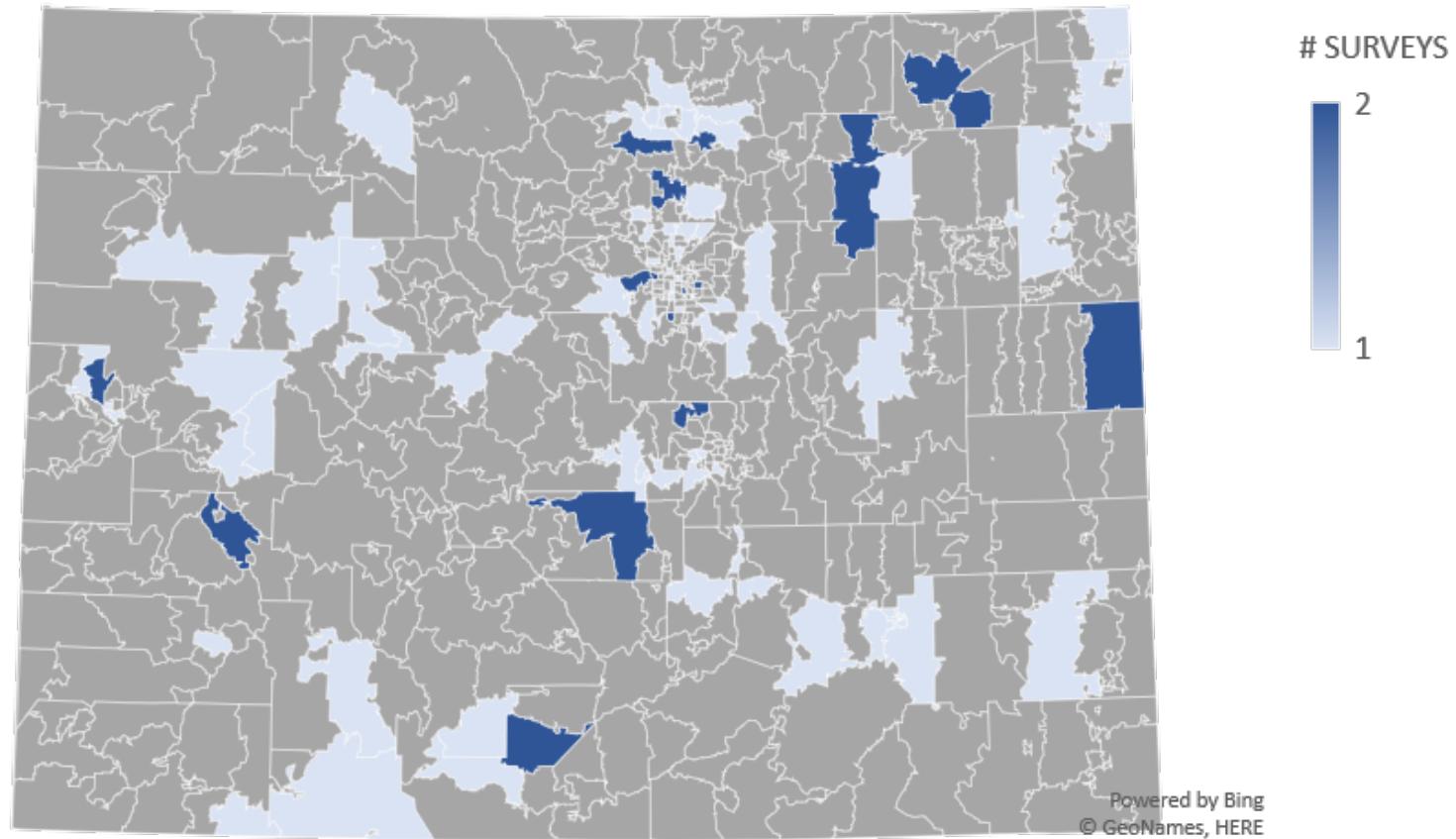
Leave blank if unlimited population size.

Calculate  **Clear**

Respondent Profiles - Locations

- ❖ Respondents were spread throughout the state of Colorado.
- ❖ Light blue zip code areas include 1 survey each; dark blue, 2 each.

Respondents Spread Throughout Colorado



Respondent Profiles – Retailer Types

- ❖ Respondents included a mix of hardware stores, big box retailers, lumber yards and paint stores.

Respondent Breakdown

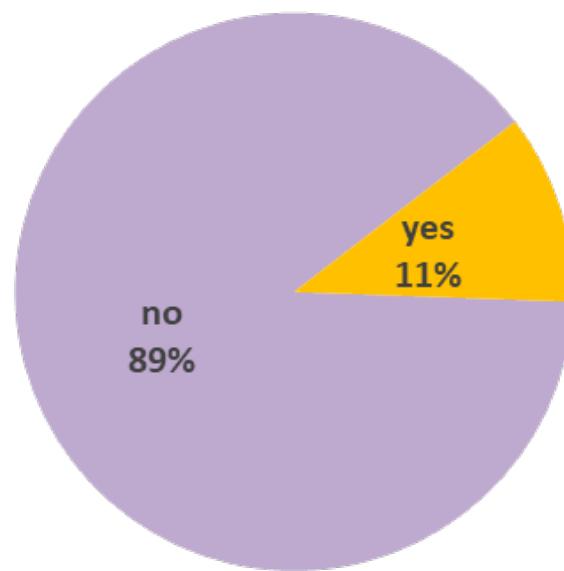


12th Avenue Ace	Grand Junction True Value	Julesburg Family Market Hardware Hank	Orchard Mesa True Value Hardware
Abels Ace Hardware	Greatwood Lumber and Hardware	La Jara Trading Post	Otero True Value
Ace Gambles of Hotchkissshot	Gypsum Ace Hardware	La Junta Trading Co	Paonia Farm and Home Supply
Ace Hardware of Alamosa	Herman Lumber	Lamar Building Material Supply	Ponderosa Lumber
Ace Hardware of Fort Lupton	Holyoke General Store	Littleton Ace Hardware	Poulsen Ace Hardware
Ace Hardware Uintah Gardens	Home Depot	Lowes	Pronghorn Country Ltd
Alamosa Building Supply	Home Depot	Lowes	Shades of Amber
Alpine Lumber	Home Depot	Lowes	Sherwin-Williams
Arkansas Valley Lumber	Home Depot	Lowes	Sherwin-Williams
Arvada West Decorating Center	Home Depot	Lowes	Sherwin-Williams
Bergen Park Paint and Decorating Ltd	Home Depot	Lowes	South Academy Ace Hardware
Bighorn True Value	Home Depot	Lowes	Steamboat Lumber
Bloodorn Lumber Building Mtrls	Home Depot	Lowes	Summit Paint and Decorating
Bloodorn Lumber Building Mtrls	Home Depot	Lowes	The Home Store
Bon Ace Hardware	Home Depot	Lowes	Tomkins True Value Hardware
Breckenridge Building Ctr	Home Depot	Lowes	True Value Of Elizabeth
Burlington Home Center	Home Depot	Lucas Paint	University Hills Ace Hardware
Cherry Creek Ace Hardware	Home Depot	Mcilvain Family Corporation	V and V True Value Hardware
Collbran Supply	Home Depot	Mesa Hardware	Valley Lumber Co
Cripple Creek Hardware and Supply	Home Depot	Meyer Hardware	Walkers Do it Best
Diamond Vogel Lakewood	Home Depot	Moore Lumber and Ace Hardware	Walmart
Farm and Home Ace Hardware (Mr Ds)	Home Depot	Mr Ds Ace Home Center	Walmart
Florissant Ace Hardware & Supply	Home Depot	Ninth Avenue Hardware Co	Walmart
Fontana True Value	Home Depot	Noco Paint 7 Design	Walmart
Fruita True Value	Josephs Hardware and Home Center	Offen Ace Hardware	Yuma Hardware Hank

Respondent Profiles – Store Call Handler Preparedness

- ❖ Often, those who answered the call in the paint department were not knowledgeable about paint recycling and had to ask a colleague for help with questions.
- ❖ Anecdotally, it was challenging to reach anyone in the paint department in some stores (e.g. Walmart).

**Did Associate Transfer, or Ask Another Associate
for Information, During Call?**



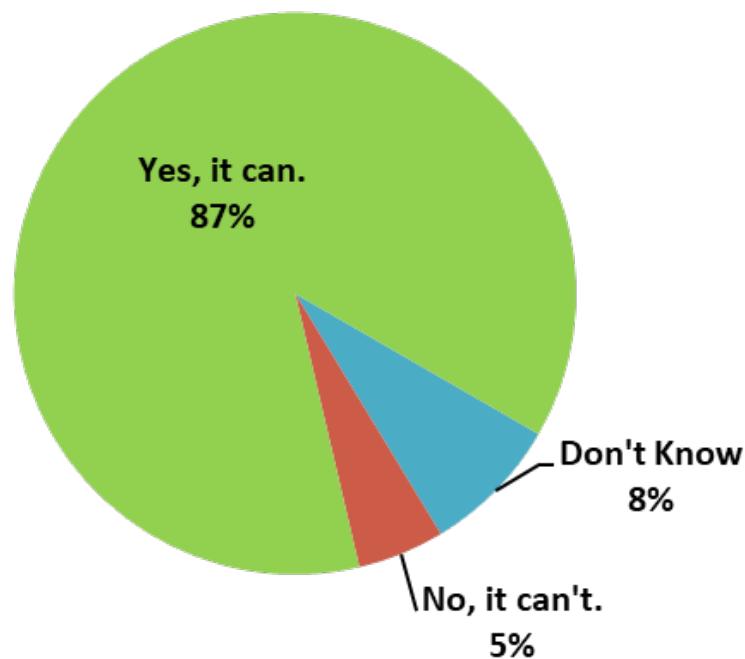


STORE KNOWLEDGE

Did the store associate know leftover paint can be recycled?

- ❖ 87% of paint store associates said that leftover paint COULD be recycled.
- ❖ The remaining respondents either said that it couldn't or that they weren't sure.

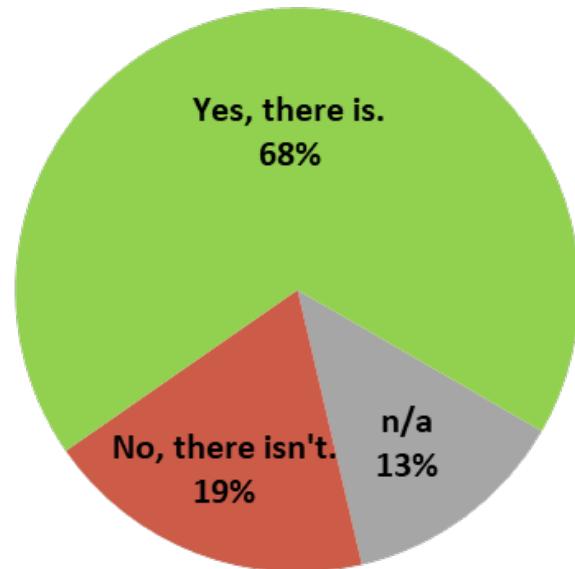
*Do you know if leftover paint
can be recycled?*



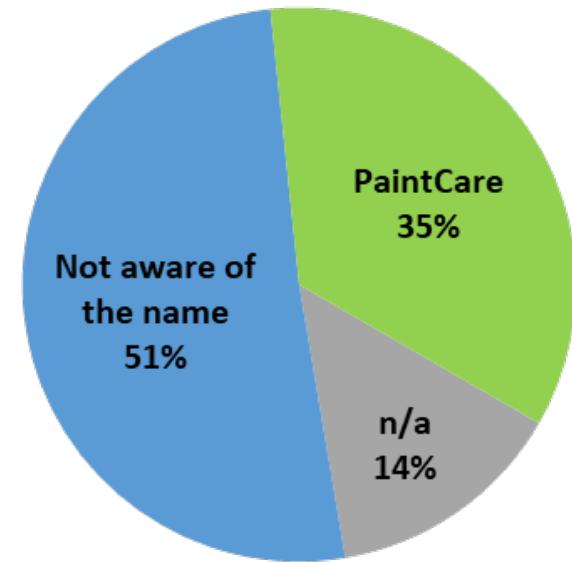
Was the associate aware that there is program for paint recycling? If so, what is it called?

- ❖ While the majority were aware of a paint recycling program, only half of them knew that the program was called PaintCare.

*Is there some kind of program
for paint recycling?*



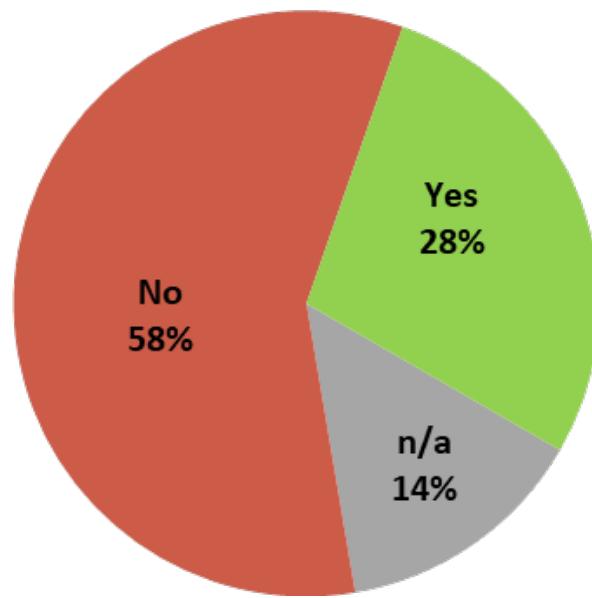
*What is it (the paint recycling
program) called?*



Does the store have any printed materials about the program?

- ❖ 28% said that the store had printed materials about the PaintCare Program.
- ❖ Most of these had named PaintCare, but some weren't aware of the name, indicating that materials are not always reviewed by store associates.

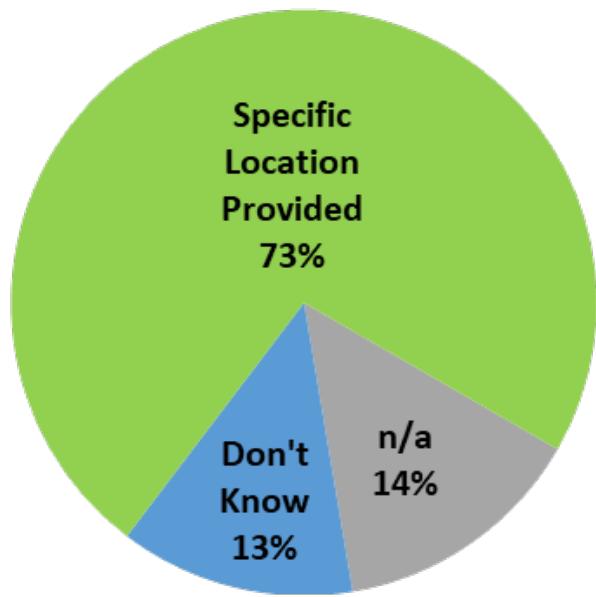
*Do you have any printed materials about
the program there at the store?*



Was the associate able to specify where one would go to drop-off paint for recycling?

- ❖ Regardless of program knowledge, most (73%) cited a specific location where paint could be dropped off.
- ❖ Sherwin Williams and ACE were most commonly referenced.

Where would I go to drop off paint for recycling?

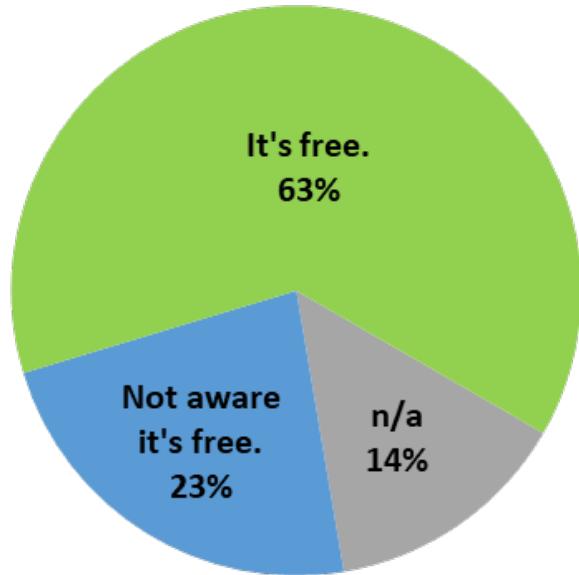


Paint Drop-off Locations Cited by Respondents	
Ace	Sherwin Williams
Ace takes it. Sherwin Williams	Sherwin Williams
all locations	Sherwin Williams
Aspen Park	Sherwin Williams
C-47	Sherwin Williams
Carefree	Sherwin Williams
City of Denver, paint stores	Sherwin Williams
Clean Value, 468-0254, pretty sure its free	Sherwin Williams
Dakons, 970-304-6415	Sherwin Williams
Darhtown Store	Sherwin Williams
Denver Paint Cares	Sherwin Williams
dump	Sherwin Williams
Garden of...	Sherwin Williams
Glenwood	Sherwin Williams
Gyere's near McDonalds	Sherwin Williams
Jack's Sherwin Williams	Sherwin Williams
Krogers	Sherwin Williams
Landfill	Sherwin Williams
Loveland	Sherwin Williams in Boulder
Lumber Yard, Morrison Park	Sherwin Williams or Ace
Mesa County Landfill	Sherwin Williams or Ace
Monte Vista Co-op	Sherwin Williams or Ace
Monte Vista Co-op; Sherwin Williams	Sherwin Williams or Ace
Morrison	Sherwin Williams, Latex
not here; maybe Home Depot or Ace?	Sherwin Williams, near Applebees
one time a year in March at the Town Hall	Sterling Sherwin Williams
our store	Suma County Landfill or Sherwin Williams
Sherwin Williams	Swink Recycle
Sherwin Williams	Timberline Landfill
Sherwin Williams	Trading Post
Sherwin Williams	

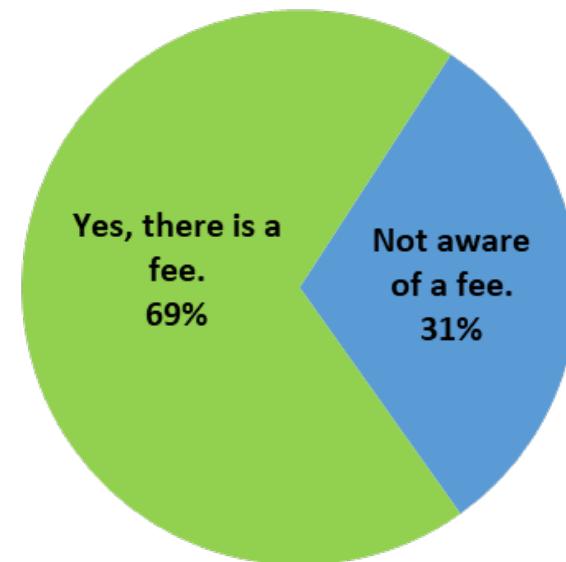
Did the associate know that paint recycling was free at the time of dropoff? At the point of purchase?

- ❖ Almost two thirds of store associates interviewed knew that paint recycling was free at drop-off.
- ❖ 69% knew that a fee was added to new paint purchases to cover future recycling.

How much does it cost?



When I purchase new paint, is there any kind of fee that's added to my purchase for recycling?



CALL DETAIL REPORT

Site Name	Site City	KNOWLEDGE PAINT RECYCLING	KNOWLEDGE OF FORMAL RECYCLING PROGRAM	KNOWLEDGE OF DROP OFF LOCATION FOR PAINT RECYCLING	KNOWLEDGE THAT PAINT RECYCLING IS FREE AT DROP OFF	DOES STORE HAVE PRINTED MATERIALS ABOUT PROGRAM	NAMED PAINTCARE	KNOWLEDGE OF RECYCLING FEE
12th Avenue Ace	Denver	yes	yes	no	yes	yes	yes	yes
Abels Ace Hardware	Montrose	yes	yes	yes	yes	no	no	yes
Ace Gambles of Hotchkisshot	Hotchkiss	yes	no	no	no	no	no	no
Ace Hardware of Alamosa	Alamosa	yes	no	yes	no	no	no	no
Ace Hardware of Fort Lupton	Fort Lupton	yes	yes	yes	yes	yes	no	yes
Ace Hardware Uintah Gardens	Colorado Springs	yes	yes	yes	yes	no	no	yes
Alamosa Building Supply	Alamosa	yes	yes	yes	yes	yes	yes	yes
Alpine Lumber	Telluride	yes	yes	yes	yes	yes	no	yes
Arkansas Valley Lumber	Rocky Ford	don't know	n/a	n/a	n/a	n/a	n/a	yes
Arvada West Decorating Center	Arvada	yes	yes	no	no	no	no	no
Bergen Park Paint and Decorating Ltd	Evergreen	yes	no	yes	yes	no	no	yes
Bighorn True Value	Leadville	yes	yes	yes	no	no	no	yes
Bloedorn Lumber Building Mtrls	Loveland	yes	yes	yes	yes	no	no	no
Bloedorn Lumber Building Mtrls	Fort Morgan	yes	no	no	no	no	no	no
Bon Ace Hardware	Colorado Springs	yes	yes	yes	yes	no	no	yes
Breckenridge Building Ctr	Breckenridge	yes	yes	yes	yes	no	yes	yes
Burlington Home Center	Burlington	yes	yes	no	no	no	no	no
Cherry Creek Ace Hardware	Denver	yes	yes	yes	yes	no	no	yes
Collbran Supply	Collbran	yes	yes	yes	no	no	no	no
Cripple Creek Hardware and Supply	Cripple Creek	yes	yes	yes	yes	no	no	yes
Diamond Vogel Lakewood	Lakewood	yes	yes	yes	yes	no	yes	yes
Farm and Home Ace Hardware (Mr Ds)	Brush	no	n/a	n/a	n/a	n/a	n/a	yes
Florissant Ace Hardware & Supply	Florissant	yes	yes	yes	yes	no	no	yes
Fontana True Value	Canon City	yes	yes	yes	yes	no	yes	yes

Site Name	Site City	KNOWLEDGE PAINT RECYCLING	KNOWLEDGE OF FORMAL RECYCLING PROGRAM	KNOWLEDGE OF DROP OFF LOCATION FOR PAINT RECYCLING	KNOWLEDGE THAT PAINT RECYCLING IS FREE AT DROP OFF	DOES STORE HAVE PRINTED MATERIALS ABOUT PROGRAM	NAMED PAINTCARE	KNOWLEDGE OF RECYCLING FEE
Fruita True Value	Fruita	yes	no	yes	yes	no	no	yes
Grand Junction True Value	Grand Junction	yes	yes	yes	yes	no	yes	yes
Greatwood Lumber and Hardware	Bennett	yes	yes	no	no	yes	yes	yes
Gypsum Ace Hardware	Gypsum	yes	yes	yes	yes	yes	yes	yes
Herman Lumber	Burlington	yes	yes	yes	yes	no	no	yes
Holyoke General Store	Holyoke	yes	no	yes	no	no	no	yes
Home Depot	Sterling	yes	no	yes	no	no	no	yes
Home Depot	Louisville	yes	no	yes	yes	no	no	yes
Home Depot	Loveland	yes	yes	yes	no	no	no	yes
Home Depot	Thornton	YES	yes	yes	yes	no	no	yes
Home Depot	Golden	yes	yes	yes	no	no	no	yes
Home Depot	Parker	yes	yes	yes	yes	yes	yes	yes
Home Depot	Fort Collins	yes	yes	yes	yes	no	no	no
Home Depot	Montrose	yes	yes	yes	yes	no	no	yes
Home Depot	Monument	yes	yes	yes	yes	yes	yes	yes
Home Depot	Grand Junction	yes	yes	yes	yes	yes	no	yes
Home Depot	Brighton	yes	yes	yes	yes	yes	yes	yes
Home Depot	Greeley	yes	yes	yes	yes	no	yes	yes
Home Depot	Aurora	yes	yes	yes	yes	no	yes	yes
Home Depot	Highlands Ranch	yes	yes	yes	yes	no	yes	yes
Home Depot	Firestone	yes	yes	no	yes	no	yes	yes
Home Depot	Boulder	yes	yes	no	yes	no	yes	yes
Home Depot	Thornton	yes	yes	no	yes	no	yes	yes
Home Depot	Canon City	yes	yes	yes	yes	no	yes	yes

Site Name	Site City	KNOWLEDGE PAINT RECYCLING	KNOWLEDGE OF FORMAL RECYCLING PROGRAM	KNOWLEDGE OF DROP OFF LOCATION FOR PAINT RECYCLING	KNOWLEDGE THAT PAINT RECYCLING IS FREE AT DROP OFF	DOES STORE HAVE PRINTED MATERIALS ABOUT PROGRAM	NAMED PAINTCARE	KNOWLEDGE OF RECYCLING FEE
Home Depot	Colorado Springs	yes	yes	yes	yes	yes	yes	yes
Josephs Hardware and Home Center	Fort Collins	yes	yes	yes	yes	yes	yes	yes
Julesburg Family Market Hardware Hank	Julesburg	yes	yes	no	yes	yes	yes	yes
La Jara Trading Post	La Jara	yes	no	yes	yes	no	no	yes
La Junta Trading Co	La Junta	yes	yes	yes	yes	no	yes	yes
Lamar Building Material Supply	Lamar	yes	yes	no	yes	yes	yes	yes
Littleton Ace Hardware	Littleton	yes	no	yes	yes	no	no	yes
Lowes	Glenwood Springs	don't know	n/a	n/a	n/a	n/a	n/a	no
Lowes	Aurora	don't know	n/a	n/a	n/a	n/a	n/a	no
Lowes	Grand Junction	don't know	n/a	n/a	n/a	n/a	n/a	yes
Lowes	Northglenn	yes	no	yes	yes	no	no	no
Lowes	Aurora	yes	no	yes	no	no	no	no
Lowes	Westminster	yes	no	yes	no	no	no	no
Lowes	Pueblo	yes	no	no	no	no	no	no
Lowes	Lakewood	yes	yes	yes	no	no	no	no
Lowes	Pueblo	yes	yes	yes	yes	no	no	yes
Lowes	Greeley	yes	yes	yes	no	no	no	no
Lowes	Loveland	yes	yes	yes	no	no	no	yes
Lucas Paint	Denver	yes	yes	yes	yes	yes	yes	yes
McIlvain Family Corporation	Sheridan	don't know	n/a	n/a	n/a	n/a	n/a	no
Mesa Hardware	Pueblo	don't know	n/a	n/a	n/a	n/a	n/a	no

Site Name	Site City	KNOWLEDGE PAINT RECYCLING	KNOWLEDGE OF FORMAL RECYCLING PROGRAM	KNOWLEDGE OF DROP OFF LOCATION FOR PAINT RECYCLING	KNOWLEDGE THAT PAINT RECYCLING IS FREE AT DROP OFF	DOES STORE HAVE PRINTED MATERIALS ABOUT PROGRAM	NAMED PAINTCARE	KNOWLEDGE OF RECYCLING FEE
Meyer Hardware	Golden	yes	yes	yes	yes	yes	no	no
Moore Lumber and Ace Hardware	Pine Junction	yes	yes	yes	yes	yes	yes	yes
Mr Ds Ace Home Center	Sterling	no	n/a	n/a	n/a	n/a	n/a	no
Ninth Avenue Hardware Co	Denver	yes	yes	yes	yes	yes	yes	yes
Noco Paint 7 Design	Windosr	yes	yes	yes	yes	no	no	yes
Offen Ace Hardware	Greeley	yes	yes	yes	no	no	no	no
Orchard Mesa True Value Hardware	Grand Junction	yes	yes	yes	yes	yes	no	yes
Otero True Value	Fowler	yes	yes	yes	yes	yes	yes	yes
Paonia Farm and Home Supply	Paonia	yes	yes	yes	yes	yes	no	no
Ponderosa Lumber	Pagosa Springs	yes	yes	yes	yes	yes	no	yes
Poulsen Ace Hardware	Eaton	yes	yes	yes	yes	no	yes	yes
Pronghorn Country Ltd		don't know	n/a	n/a	n/a	n/a	n/a	no
Shades of Amber	Monument	yes	yes	yes	yes	yes	yes	no
Sherwin-Williams	Fort Collins	yes	yes	yes	yes	yes	yes	yes
Sherwin-Williams	Highlands Ranch	yes	no	yes	yes	no	no	yes
Sherwin-Williams (Dropped Mar 2016)	Denver	yes	yes	yes	yes	no	yes	yes
South Academy Ace Hardware	Colorado Springs	yes	no	yes	yes	yes	no	yes
Steamboat Lumber	Steamboat Springs	no	n/a	n/a	n/a	n/a	n/a	yes
Summit Paint and Decorating	Basalt	yes	yes	yes	yes	no	yes	yes
The Home Store	Lamar	yes	no	n/a	n/a	n/a	n/a	no

Site Name	Site City	KNOWLEDGE PAINT RECYCLING	KNOWLEDGE OF FORMAL RECYCLING PROGRAM	KNOWLEDGE OF DROP OFF LOCATION FOR PAINT RECYCLING	KNOWLEDGE THAT PAINT RECYCLING IS FREE AT DROP OFF	DOES STORE HAVE PRINTED MATERIALS ABOUT PROGRAM	NAMED PAINTCARE	KNOWLEDGE OF RECYCLING FEE
Tomkins True Value Hardware	Creede	yes	yes	yes	yes	yes	yes	yes
True Value Of Elizabeth	Elizabeth	no	n/a	n/a	n/a	n/a	n/a	no
University Hills Ace Hardware	Denver	yes	yes	yes	no	no	no	no
V and V True Value Hardware	Monte Vista	no	n/a	n/a	n/a	n/a	n/a	yes
Valley Lumber Co	Rifle	yes	no	yes	no	no	no	yes
Walkers Do it Best	Ignacio	yes	yes	yes	yes	no	no	yes
Walmart	Loveland	don't know	n/a	n/a	n/a	n/a	n/a	yes
Walmart	Fort Morgan	yes	no	yes	no	no	no	no
Walmart	Longmont	yes	yes	yes	yes	yes	yes	no
Walmart	Littleton	yes	yes	yes	no	no	no	no
Yuma Hardware Hank	Yuma	yes	yes	no	yes	yes	yes	no