

# Green Sheen Paint & Design Inc

## PROFIT AND LOSS BY CLASS

January - December 2018

	ARIZONA	ENGLEWOOD	WASHINGTON	NOT SPECIFIED	TOTAL
Income					
1 Gallon PaintCare Fees		16,497.75	-13.50		\$16,484.25
5 Gallon PaintCare Fees		7,390.00			\$7,390.00
Collection Fee Income	217,507.42	1,655.20	52,164.84		\$271,327.46
Metal Recycling Income	1,004.51	16,575.71			\$17,580.22
Out of State Sales	301.00	88,534.70			\$88,835.70
Recycling	1,327.80	1,214,079.20	114,145.28		\$1,329,552.28
Sales	365.83	48,548.71			\$48,914.54
Transport Income		92,027.86			\$92,027.86
Uncategorized Income	10,485.72				\$10,485.72
Wholesale Sales	1,467.26	1,215,091.67			\$1,216,558.93
<b>Total Income</b>	<b>\$232,459.54</b>	<b>\$2,700,400.80</b>	<b>\$166,296.62</b>	<b>\$0.00</b>	<b>\$3,099,156.96</b>
Cost of Goods Sold					
Contract Labor	37,002.25	290,616.61	1,577.56		\$329,196.42
Cost of Goods Sold	1,174.41	9,447.55	21,946.54		\$32,568.50
Equipment Rental & Repair	695.31	21,918.18	58.50		\$22,671.99
Purchases		0.00			\$0.00
Shipping, Delivery Expense	231.10	172,719.03	16,923.93		\$189,874.06
Warehouse Staff Taxes		33,199.97			\$33,199.97
Warehouse Staff Wages		375,499.27			\$375,499.27
<b>Total Cost of Goods Sold</b>	<b>\$39,103.07</b>	<b>\$903,400.61</b>	<b>\$40,506.53</b>	<b>\$0.00</b>	<b>\$983,010.21</b>
<b>GROSS PROFIT</b>	<b>\$193,356.47</b>	<b>\$1,797,000.19</b>	<b>\$125,790.09</b>	<b>\$0.00</b>	<b>\$2,116,146.75</b>
Expenses					
Advertising	609.92	14,844.72	68.11		\$15,522.75
Auto Expense	18,169.08	36,585.26	1,468.06		\$56,222.40
Bank Charges					\$0.00
Bank Fees	23.00	721.42	28.00		\$772.42
Point of Sale Fee		592.59			\$592.59
QuickBooks Payments Fees		2,977.24	714.95		\$3,692.19
<b>Total Bank Charges</b>	<b>23.00</b>	<b>4,291.25</b>	<b>742.95</b>		<b>\$5,057.20</b>
Boat Repairs & Maintanance		2,124.68			\$2,124.68
Charitable Contribution		60.00			\$60.00
Company Events	74.00	5,677.73	47.89		\$5,799.62
Dues & Subscriptions		4,294.96			\$4,294.96
Employee Medical Expenses		30.00			\$30.00
Equipment <\$2500	2,858.26	8,863.25	65.08		\$11,786.59
Insurance					\$0.00
Auto	2,144.09	434.20			\$2,578.29
Health		10,090.83			\$10,090.83
Insurance - Liability	4,529.92	14,258.35			\$18,788.27
Workers Comp		6,604.80			\$6,604.80
<b>Total Insurance</b>	<b>6,674.01</b>	<b>31,388.18</b>			<b>\$38,062.19</b>

	ARIZONA	ENGLEWOOD	WASHINGTON	NOT SPECIFIED	TOTAL
Lease Executory Costs			40,677.00		\$40,677.00
Legal & Professional Fees		15,082.30			\$15,082.30
Meals and Entertainment	317.17	40,343.43	330.55		\$40,991.15
Office Expenses					\$0.00
Computer and Internet	1,545.60	6,329.58	1,593.52		\$9,468.70
Office Supplies	729.30	9,074.57	139.87		\$9,943.74
Rent or Lease	100,325.64	206,155.61	140,250.00		\$446,731.25
Repair & Maintenance	473.43	12,562.99	953.97		\$13,990.39
Stationery & Printing	79.95				\$79.95
Telephone		4,613.89			\$4,613.89
Utilities	17,709.36	66,169.21			\$83,878.57
<b>Total Office Expenses</b>	<b>120,863.28</b>	<b>304,905.85</b>	<b>142,937.36</b>		<b>\$568,706.49</b>
Payroll Expenses					\$0.00
Admin Taxes		3,862.12			\$3,862.12
Admin Wages		49,961.74			\$49,961.74
Officer Taxes		17,777.71			\$17,777.71
Officer Wages		247,000.00			\$247,000.00
Payroll Processing Fees		3,244.34			\$3,244.34
Sales Staff Taxes	6,193.97		3,816.78		\$10,010.75
Sales Staff Wages	89,130.08		49,892.29		\$139,022.37
<b>Total Payroll Expenses</b>	<b>95,324.05</b>	<b>321,845.91</b>	<b>53,709.07</b>		<b>\$470,879.03</b>
Pension Benefit Expense		5,720.00			\$5,720.00
Small Tools	443.34	29.98	827.26		\$1,300.58
Taxes & Licenses	392.12	24,710.46	3,209.28		\$28,311.86
Travel		63,893.29			\$63,893.29
Travel Meals	46.29	20,281.35	761.94		\$21,089.58
Uncategorized Expense	251.17	200.00			\$451.17
<b>Total Expenses</b>	<b>\$246,045.69</b>	<b>\$905,172.60</b>	<b>\$244,844.55</b>	<b>\$0.00</b>	<b>\$1,396,062.84</b>
NET OPERATING INCOME	<b>\$ -52,689.22</b>	<b>\$891,827.59</b>	<b>\$ -119,054.46</b>	<b>\$0.00</b>	<b>\$720,083.91</b>
Other Income					
Interest Earned		7.84			\$7.84
<b>Total Other Income</b>	<b>\$0.00</b>	<b>\$7.84</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$7.84</b>
Other Expenses					
Interest Expense		1,019.30			\$1,019.30
Sales Tax Adjustment		2,331.30		0.00	\$2,331.30
<b>Total Other Expenses</b>	<b>\$0.00</b>	<b>\$3,350.60</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$3,350.60</b>
NET OTHER INCOME	<b>\$0.00</b>	<b>\$ -3,342.76</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$ -3,342.76</b>
NET INCOME	<b>\$ -52,689.22</b>	<b>\$888,484.83</b>	<b>\$ -119,054.46</b>	<b>\$0.00</b>	<b>\$716,741.15</b>