

RAMRAJ SHARMA

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Hiring Manager
Vialto Partners

Dear Hiring Team,

I am excited to apply for the Senior Associate, M&A and Strategic Finance role at Vialto Partners. Vialto's position as the only stand-alone global mobility business, combined with its PE-backed growth agenda, strongly aligns with my interest in working at the intersection of M&A, strategic finance, and value creation in a global setting.

I bring hands-on experience across transaction execution, valuation, and strategic analysis. Most recently, I worked in private credit and private equity, where I evaluated buyout and add-on opportunities, built detailed three-statement and LBO models, prepared investment committee materials, and partnered with cross-functional teams to assess risks, synergies, and returns. This work supported investment decisions across \$20M–\$75M transactions and required close coordination with senior leadership and investment committees.

Earlier in my career, I founded and scaled a vertically integrated agri-retail business, growing it to \$3M in annual revenue. In that role, I led capital raising, designed the company's financial and operating framework, executed equity transactions and strategic partnerships, and worked directly with investors and counterparties. This operating experience complements my transactional background and allows me to approach M&A and strategic finance with both an investor and operator mindset.

I am particularly drawn to this role because of its exposure to the full M&A lifecycle, investor relations, and FP&A. I enjoy building transaction models, synthesizing complex analysis into clear executive-level materials, and working closely with senior stakeholders to support informed decision-making. Vialto's global footprint and collaborative culture make it an especially compelling platform to continue developing as a strategic finance professional.

I would welcome the opportunity to discuss how my experience and approach could support Vialto Partners' growth and value-creation objectives. Thank you for your time and consideration.

Sincerely,
Ramraj Sharma