

# RAMRAJ SHARMA

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## EDUCATION

**UNIVERSITY OF NORTH CAROLINA, Kenan-Flagler Business School** – Chapel Hill, NC May 2026  
**Master of Business Administration, Full-Time MBA Program**

- Full Tuition Scholar; Concentration in Capital Markets & Investments and Analytics
- Relevant Coursework: Corporate Valuations, Private Equity, Data Analytics, Private Markets

**KATHMANDU UNIVERSITY SCHOOL OF MANAGEMENT** – Kathmandu, Nepal May 2020  
**Bachelor of Business Administration (Honors); GPA: 3.72**

- Specialization in Finance; Elected President of the Student Council

**CHARTER FINANCIAL ANALYST (CFA)** 2025

- CFA Level III Candidate; Completed Level I and Level II with 90th percentile score

## EXPERIENCE

**PLEXUS CAPITAL, LLC** – Raleigh, NC June 2025-Dec 2025

*A leading lower middle market private credit fund with ~ \$2.7B in AUM*

**MBA Intern, Valuations & Portfolio Analytics**

- Updated quarterly fair value models for 40+ portfolio companies using DCF, performance multiples, comps, and credit-adjusted yield analysis, preparing valuation bridges and calibration reviews for external valuation firms
- Built automated portfolio dashboards tracking leverage, liquidity, covenant trends, valuation deltas, and performance metrics; streamlined quarterly reporting and improved portfolio insights for senior leadership
- Designed standardized valuation templates and automated data ingestion using Excel Power Query, reducing quarter-end manual work by 70% and enhancing the accuracy of valuation roll-forwards and analytics
- Prepared recurring quarter-end reporting packages, including NAV bridges, valuation deltas, realized/unrealized gain schedules, and interest & PIK accruals; ensured accurate fair-value marks and audit-ready documentation

**HARIYO TARKARI PVT LTD** – Butwal, Nepal 2020-2024

*An agri-business startup with retail and B2B channels and \$3M in annual revenue*

**Cofounder & Director**

- Built the financial and operating infrastructure for Nepal's first integrated agri-retail chain, analyzing unit economics, pricing, and cost drivers to scale a 500+ farmer network and grow revenues to \$3M
- Structured a \$500K equity raise by developing financial projections, capital structure models, and valuation support, enabling capacity expansion and improved liquidity management
- Drove 70% YoY growth and scaled to \$3M revenue by building the financial framework that guided the go-to-market strategy, enabling the rollout of 110+ collection centers through strategic planning and resource allocation
- Created the financial planning framework to evaluate investments in 110+ collection centers, using NPV, scenario, and break-even analyses to guide capital allocation and support 70% YoY growth
- Directed valuation analysis, financial due diligence, and negotiations for a 40% strategic equity investment, building synergy models that expanded purchasing power and strengthened the distribution network

**SOFTNEP PVT LTD** – Kathmandu, Nepal 2018-2019

*A leading web design and tech consulting firm in Nepal with 1000+ clients*

**Product and Financial Analyst Intern, Part Time**

- Supported financial planning for \$1.4M in product development projects by preparing baseline budgets, reconciling expenses, and assisting in cost tracking to ensure adherence to project goals
- Developed interactive Excel and Power BI dashboards visualizing sales pipeline stages and conversion rates, enhancing data-driven decisions across product and sales teams, resulting in 15% higher conversion

## ADDITIONAL

- Technical Skills: Excel, PowerPoint, Tableau, SQL, Snowflake, Python, VBA Macros, CAPIQ, FactSet
- Interests: Himalayan trekking, futsal, Vipassana meditation, long-form podcasts, baking