## **Shriram Wakchaure**

Nashik, Maharashtra 422401 • (+91) 9970039992

ram275980@gmail.com • www.linkedin.com/in/shriramw

Results-driven professional adept at applying technical skills and collaborative approach to drive organizational success. Aims to improve processes and operations through data analysis and strategic implementation.

# **Work Experience**

### Company1:

Associate sales manager: Decathlon Sports India.

Nov 2021 - Aug2022

- Hands on experience with layout strategies and implantation logic.
- Better conversion plans for every unique individual
- Boosted foot traffic by 25% by organizing community events that attracted 300+ customers per event.
- analyzing TO on frequent intervals and taking strategic actions to improve.
- Created 10+ interactive sales dashboards in Excel and PowerPoint to visualize key sales insights, leading to data-driven decision making.
- Reduced inventory costs by 10% by analyzing sales data and optimizing product selection for top-performing sections.

#### Compny2:

SAP Support consultant: Delphi Computech pvt ltd. Internship

Dec 2022 - Mar2023

- Learning experience as a support consultant.
- Reduced material master creation time by 30% by developing standardized templates and work-flows.
- Configured and tested end-to-end procurement process flows for 100+ materials and 50+ vendors, enabling streamlined purchasing operations.
- Creation of master data such as material master, vendor master, purchase inforecord.
- Configuring of PR,RFQ,PO outline agreement and release strategy for PO,PR.
- Special procurement process for subcontracting, consignment and stock transfer.

#### Company3:

Data science intern:

Forage.com[Accenture]virtual program

May 2023 - June 2023

Generated data analysis reports using excel and power-point and presented to client

### **Projects:** http://bit.ly/Githubram

### Website for trek hosting company (HTML, CSS, PHP, MySQL):

- Developed a responsive website for a trek hosting company using HTML, CSS, PHP, and MySQL.
- Created a user-friendly registration process with front-end validation and secure backend handling.
- Designed an admin portal for efficient submission management.
- Proficient in responsive UI design, back-end database integration, and input sanitization.
- Demonstrated strong full-stack development skills.

#### Portfolio Website (HTML, CSS, JavaScript): https://bit.ly/portfolioram

- Created dynamic portfolio website with HTML, CSS, and JavaScript
- Demonstrated creativity and technical expertise for a visually engaging showcase
- Ensured seamless accessibility on all devices through responsive design
- Effectively communicated professional profile through aesthetics and functionality.

### **Education**

B.E Mechanical, 2022, CGPA 9.2 Pune university, Nashik

Diploma Mechanical, 2019, CGPA 7.2 MSBTE, Nashik

### **Technical skills**

- SAP ECC Application associate material management
- SAP S/4 HANA Sourcing and procurement
- MYSQL,SQL,python,HTML,CSS,Java Script,React,Bootstrap,AI tools,Ms excel,MsPowerpoint

### **Certifications**

- SAP Certified Application Associate Procurement with SAP ERP 6.0 EhP7
- SAP Certified Application Associate Sourcing and procurement S/4 HANA
- TCS ION Career Edge Young Professional
- TCS National qualifying test
- Data analytic and visualization experience Accenture
- Knowledge Team Client Focus Virtual Experience Program BCG

Place:	Name:Shriram Wakchaure