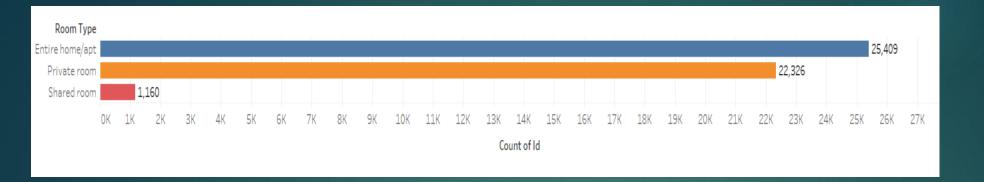
NYC AirBnB Case Study

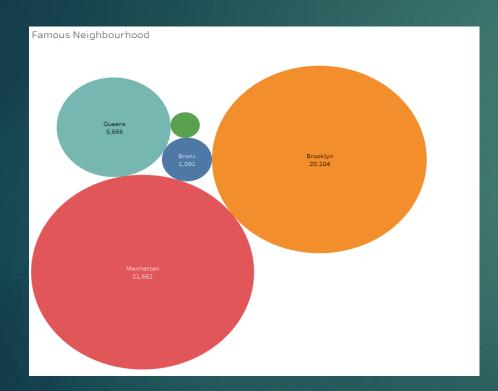
Audience

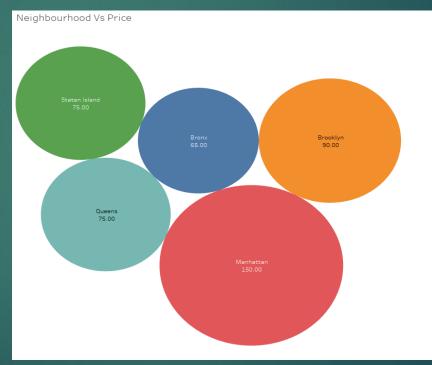
- Data analysis managers
- Lead data analyst

Agenda

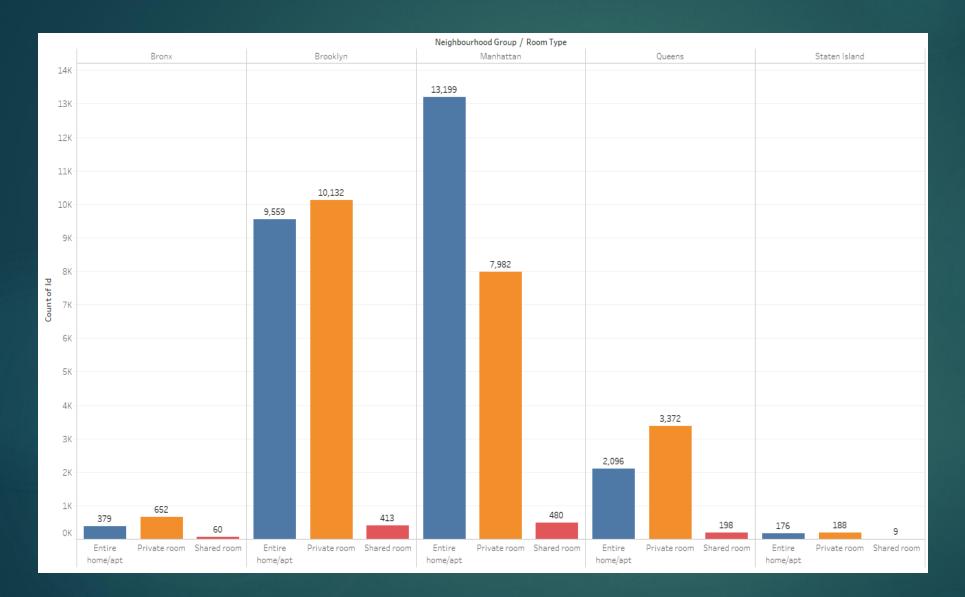
- Analyze the NYC Airbnb data in detail with technical aspects.
- As audience are from Data background, data insights will be explained to justify the visualizations and purpose.



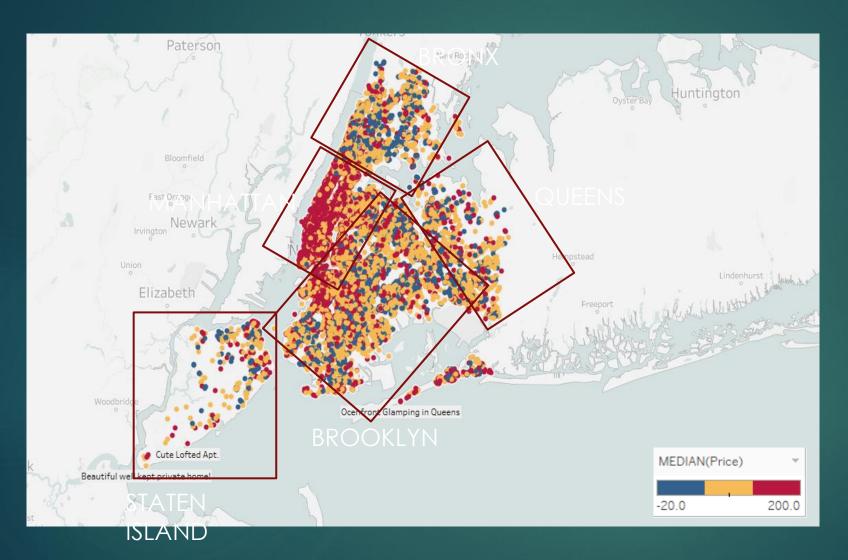




- Most of the guests in NYC prefer private room.
- Based on this analysis, hosts can prioritize setting private stays to yield more business.
- W.r.t no.of bookings and average price, Manhattan and Brooklyn are bigger neighborhoods.



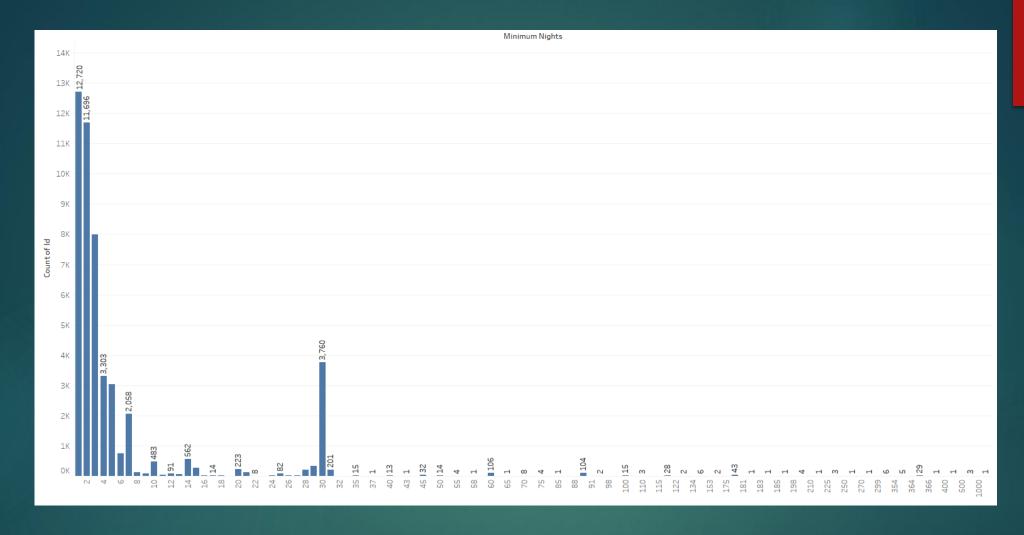
- Every neighborhood has private room as most booked except for Manhattan.
- Manhattan witnesses the entire home/Apt as most happening bookings.



- Manhattan is the most expensive area.
- Bronx is the cheapest.

| Avg Price by Neighbourhood | | | | | | | | |
|----------------------------|-----------------|--------------|-------------|--|--|--|--|--|
| | | Room Type | | | | | | |
| Neighbourhood Group | Entire home/apt | Private room | Shared room | | | | | |
| Bronx | 100.0 | 53.5 | 40.0 | | | | | |
| Brooklyn | | 65.0 | 36.0 | | | | | |
| Manhattan | 191.0 | 90.0 | 69.0 | | | | | |
| Queens | 120.0 | 60.0 | 37.0 | | | | | |
| Staten Island | 100.0 | 50.0 | 30.0 | | | | | |
| | | | | | | | | |

- Entire home/apt is expensive than staying in other groups especially in Manhattan and Brooklyn.
- > Shared room is cheaper than any other group.



- > Listings which provide minimum nights to say 1-7 have more tendency to attract customers.
- > There is also considerable interests for minimum nights like 10, 12, 14, 20,25, 30, 60, 90.

HOST ANALYSIS – BEST PERFORMERS

| Host Name ₹ | Count of Id | Median Price | Price = |
|--------------|-------------|--------------|---------|
| Sonder (NYC) | 327 | 228 | 82,795 |
| Blueground | 232 | 303 | 70,331 |
| Michael | 417 | 120 | 66,895 |
| David | 403 | 119 | 65,844 |
| Alex | 279 | 129 | 52,563 |
| Jessica | 205 | 125 | 50,697 |
| John | 294 | 99 | 41,892 |
| Sally | 34 | 165 | 39,789 |
| Kara | 143 | 239 | 36,723 |
| Kevin | 127 | 110 | 35,552 |
| | | | |

- > Sanders is the most revenue generating host
- > Michael is the most bookings generating host.

CONCLUSION

| Influenc | Influencers | | | | | | | |
|-------------|------------------------|-----------------|--------------|-------------|-------------|--|--|--|
| | | Room Type | | | | | | |
| price_ra2ge | Neighbourhood Group | Entire home/apt | Private room | Shared room | Grand Total | | | |
| HIGH | Bronx | 42 | 11 | 1 | 54 | | | |
| | Brooklyn | 2,325 | 198 | 10 | 2,533 | | | |
| | Manhattan | 6,106 | 618 | 32 | 6,756 | | | |
| | Queens | 352 | 52 | 7 | 411 | | | |
| | Staten Island | 27 | 4 | | 31 | | | |
| LOW | Bronx | 199 | 611 | 55 | 865 | | | |
| | Brooklyn | 2,326 | 9,061 | 384 | 11,771 | | | |
| | Manhattan | 1,140 | 5,378 | 403 | 6,921 | | | |
| | Queens | 820 | 3,099 | 182 | 4,101 | | | |
| | Staten Island | 89 | 173 | 8 | 270 | | | |
| Medium | Bronx | 138 | 30 | 4 | 172 | | | |
| | Brooklyn | 4,908 | 873 | 19 | 5,800 | | | |
| | Manhattan | 5,953 | 1,986 | 45 | 7,984 | | | |
| | Queens | 924 | 221 | 9 | 1,154 | | | |
| | Staten Island | 60 | 11 | 1 | 72 | | | |
| Grand Total | | 25,409 | 22,326 | 1,160 | 48,895 | | | |

Key preferences for bookings are:

- □ Room Type: Entire Home/Apt or Private Room.
 - ☐ Neighborhood Group: Brooklyn, Manhattan or Queens
 - ☐ Price Range = Low or Medium

Appendix:

Attaching the methodology document explaining the different mechanisms used in the analysis to reach to a conclusion.



THANK YOU