Ramiro Garcia

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Experience

2016-2023 — Lecop Central

I co-founded a company from zero, culminating in its successful sale in 2023.

Lecop Central provides a specialized B2B service designed to make office supplies easier through a unified channel and a cohesive program that supports employee well-being and retention objectives. This eliminates the need to manage multiple suppliers in the Food and Beverage industry.

Throughout these years, I have led and supervised various aspects of the business. Helped to develop customized solutions and budgets to align with the preferences of more than 300 clients across Argentina.

I did literally everything. From Google Ads to hiring and administrative tasks as the legal responsible of the compnay.

But I discover that what I like the most was the workflow design. I introduced process automation in the logistics operations and Supply Chain Management that resulted in significant efficiency improvements. I also implemented custom tools using mainly Google Workspace, Apps Scripts and Python.

2012-2016 — Others

Administrative and Sales; some failed business ideas; freelance gigs and family economy.

Skills

Human Languages

Spanish (native) — English — Português

Programming Languages and Tools

I am currently advocating to learn **C++** in depth. I utilize **Python**, **Bash** & **Powershell** on a daily basis for multipurpose scripting.

I have a grasp of the most widely used languages and OS internals; as well as a growing proficiency in specialized tooling for the field of cybersecurity.

I am quick at picking up new languages as needed, so I am open to opportunities in any domain regardless of the stack or framework involved.

Misc

— I'm interested in text editors. My favorite is **Vim** and every week I set aside some time to master its usage.

— I stand for information portability so whenever possible I opt for **Markdown**, **groff**, **LATEX**, **csv** and plain txt.

Education & Background

Technically I'm a drop-out from several universities, although I do owe largely to this university experience. I consider myself good at self-teaching and at finding resources (i.e.: *googling*). I'm also a shrewd reader.

I have taken several courses, both free and paid, covering a variety of topics. In the context of this resume, I would like to highlight:

2023 — Fundamentals of Hacking and Defense by Ekoparty

Cybersecurity Fundamentals covering offensive and defensive techniques, security architecture, SecDevOps and governance.

2016-2019 — Licenciatura en Sociología (Sociology); Universidad de Buenos Aires (Argentina)

2009-2014 — Licenciatura en Música (Composition); Universidad Nacional de La Plata (Argentina)