

## Forward: The Eruption.

- He's super-smart
- 2. He's guided by an overarching philosophy
- 3. He's mentally flexible
- 4. He's emotional
- 5. He's contrarian and iconoclastic
- 6. He's counter-cyclical
- 7. He's has a long-term and is uncorrelated with volatility
- 8. He's unafraid to bet big on his best idea
- 9. He's willing to be inactive
- 10. Finally, he's ~~not~~ not worried about losing his job.

## Foreword to the First Edition.

### Chapter 1: A Five-Sigma Event

The world's greatest investor.

- 1. personal history and investment beginnings.
- 2. Butter Partnership Ltd.
- 3. Berkshire Hathaway.
- 4. Insurance operations.
- 5. The man and his company.
- 6. Five-Sigma Event.

### Chapter 2: The Education of Warren Buffett.

- 1. Benjamin Graham.
  - Security Analysis.
  - The Intelligent Investor.

## Analysis 3-steps:

1. Financials - more objective.

2. Descriptive critical

3. Margin of Safety.

1. Buy a company for less than 2-3 of its

annual pre-tax cash flow.

2. Focus on stocks with low price earnings ratio.

3. Buy more than a year's worth of

The Theory of Investment Value (Harvard  
University Press).

2. Philip Fisher: Shuttlebutt - investor to identify

outstanding investments.

3. Charlie Munger.

4. A blending of intellectual influences.

Robert G. Gaskins

Chapter 3: Buying a Business (The 12 immutable  
tenets).

1. Business tenets.

• Reasons

2. Management tenets

3. Financial tenets.

4. Market tenets.

1. Business tenets.

• Is the business simple and understandable?

• Does the business have a consistent  
operating history?

• Does the business have a favorable  
long term prospects?

• Moderate numbers

• Capital friendly -

• Strong negotiations and -

## Management Tenets:

1. Is management rational?
2. Is management candid with its shareholder?
3. Does management resist the institutional pressure on it to return value to shareholders?

## Financial Tenets:

1. Focus on return on equity, not earnings per share
2. Calculate "owner Earnings"
3. Look for companies with high profit margins
4. For every dollar retained, make sure the company has created at least one dollar of market value.

## Market Tenets:

1. What is the value of the business?

2. Can the business be purchased at a significant discount to its value?

## 2. mgmt tenets:

### 1. Rationalizing:

1. It can ignore the problem and continue to reinvest at below average rates
2. It can buy growth by raising the money to shareholders.
3. It can return the money to shareholders.

## with some discussion:

### 2 methods available:

1. Initiating or raising a dividend
2. Buying back shares.

## 2. Condor

Generally or cumulative amounting

to financial statement by annual basis principles (GAAP).

1. Approximately how much is the company worth?

2. What is the likelihood that it can meet its future obligations?

3. How good a job are its managers doing, given the hand they have been dealt?

3. The institutional imperative.

4. Taking the measure of management.

## 3. Financial tones:

1. Return on Equity (ROE).

2. Owner Earnings

3. Profit margins.

4. The one-dollar premise.

## 4. market tones:

1. Determine the value.

The theory of investment value - William Butler.

2. Buy at attractive prices.

3. Anatomy of a long-term stock price.

4. The intelligent investor.

## chapter 4: common stock purchases

### 9-case studies.

#### 1. The Washington Post Company.

1. Tenors: simple and understandable.

2. Tenors: consistent operating history

3. Tenors: favorable long-term prospects

4. Tenors: determine the value

5. Tenors: buy at attractive prices

6. Tenors: return on equity.

7. Tenors: profit margins

8. Tenors: rationality.

9. Tenors: the one-dollar premise.

#### 2. GEICO Corporation.

1. Tenors: simple and understandable.

2. Tenors: consistent operating history

3. Tenors: favorable long-term prospects.

4. Tenors: under.

5. Tenors: rationality

6. Tenors: return on equity

7. Tenors: profit margins.

8. Tenors: determine the value

9. Tenors: the one-dollar value.

3. Capital Cities / ABC.

4. The Coca-Cola Company.

5. General Dynamics.

6. Wells Fargo & Company.

7. American Express Company.

8. International Business machines.

9. H. J. Heinz company

## Chapter 5: Portfolio management.

### - The mathematics of investing.

- What are the odds of success?

1. Building a portfolio for long-term growth

2. Alternative measures such as judging the progress of portfolio.

3. Techniques for coping with the emotional roller coaster that inevitably accompanies portfolio mgmt.

### 2. Computing strategies:

1. Active portfolio mgmt.

2. Under investing.

1. The mathematics of fails investing.

2. Probability theory and the market.

3. Kelly optimization.

4. Margin or Betting odds.

5. The element of psychology.

6. From Theory to Reality.

1. Calculate probabilities

2. Wait for the best odds

3. Adjust for new information.

4. Decide how much to invest.

7. Focus investors in Graham-and-Doddsville.

• original charges maximum

(7)

8. John Maynard Keynes

1. Intrinsic value.
  2. A steadfast holding.
  3. Balanced investment position.
9. Charles Munger Partnership.
10. Sequoia Fund.
  11. Lou Simpson.
  12. Real measure of worth.
  13. A variety of measuring sticks.

## Chapter 6: The Psychology of Investing.

1. The intersection of psychology and economics.
2. Mr. Market.
3. Behavioral Finance.
  1. overconfidence
  2. overreaction Bias.
  3. loss Aversion.
  4. mental Accounting.
  5. myopic loss Aversion.
4. managing the emotional traps.

## 5. And on the other side, Warren Buffett.

1. Harry Markowitz - Covariance
2. Eugene Fama - the Efficient market
3. William Capital Asset Pricing model.

6. Buffet on Risk and diversification.  
7. why Psychology matters.

## chapter 7: The value of Patience.

1. For the long term
2. Rationality: The critical difference.
3. slow-moving ideas
4. System 1 and System 2.
5. The mindware trap
6. Time and Patience.

## chapter 8: The world's greatest investor.

1. The private Buffet.
2. The Buffet Advantage
3. Behavioral Advantage.
4. Analytical Advantage.
5. organizational Advantage.
6. Learning to think like Buffet.

### 7. Business tenets:

1. is the business simple and understandable?
2. does the business have a consistent operating history?
3. does the business have a favorable long term prospects?
4. management tenets.
5. financial tenets.
6. market tenets.
7. find your own way.