

Says

What have we heard them say? What can we imagine them saying?

Thinks What are their wants, needs, hopes, and dreams?

Security: Users could

value the enhanced

blockchain provides.

nature of blockchain

confidence that their

management data is

Cost Efficiency: Users

potential cost savings

may appreciate the

associated with

contracts and

can lead to more

efficient operations

and potentially lower

toll-free

fees.

blockchain-based

management. Smart

automated processes

security and data

The tamper-proof

can give users

toll-free number

secure.

Complexity: Users

blockchain-based

systems are too

understand and

with blockchain

technology.

navigate, especially if

they are not familiar

may fear that

complex to

integrity that

What other thoughts might influence their behavior?



transparency: Blockchain can ensure that all tollfree number transactions are recorded and visible on the decentralized ledger, reducing the risk of manipulation or fraud.

Smart Contracts: Smart contracts on the blockchain can automate toll-free number management tasks, such as call routing and billing, according to predefined rules, ensuring accuracy and efficiency.

Security: Transactions and data related to toll-free and secured on the blockchain, making it difficult for unauthorized with the information.

numbers can be encrypted parties to access or tamper



Persona's name

user

Trust: Users appreciate the transparency in toll-free management as it fosters trust. They can see and understand how their toll-free numbers are being used and billed, reducing any suspicion of hidden fees or unjustified charges.

Compliance: Transparency can aid users in complying with regulations and industry standards. It ensures that records are accurate and can be easily audited if needed.

Cost Control: Users often find transparent toll-free management helpful in controlling costs. They can monitor usage and expenses more effectively, making it easier to stay within budget

Does

What behavior have we observed? What can we imagine them doing?

Technical Issues: Concerns about technical glitches or system failures could arise. Users might be worried about disruptions in their toll-free services due

to blockchain-related

issues.

Transparency:

transparency can

make users feel more

in control of their toll-

free services. They

can track and verify

all transactions and

activities, reducing

the risk of hidden

fees or fraudulent

usage.

Blockchain's

Privacy: Some users could be concerned about the privacy of their data on a public blockchain. They might worry about sensitive information being visible to all participants on the netw ork

Feels

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?



