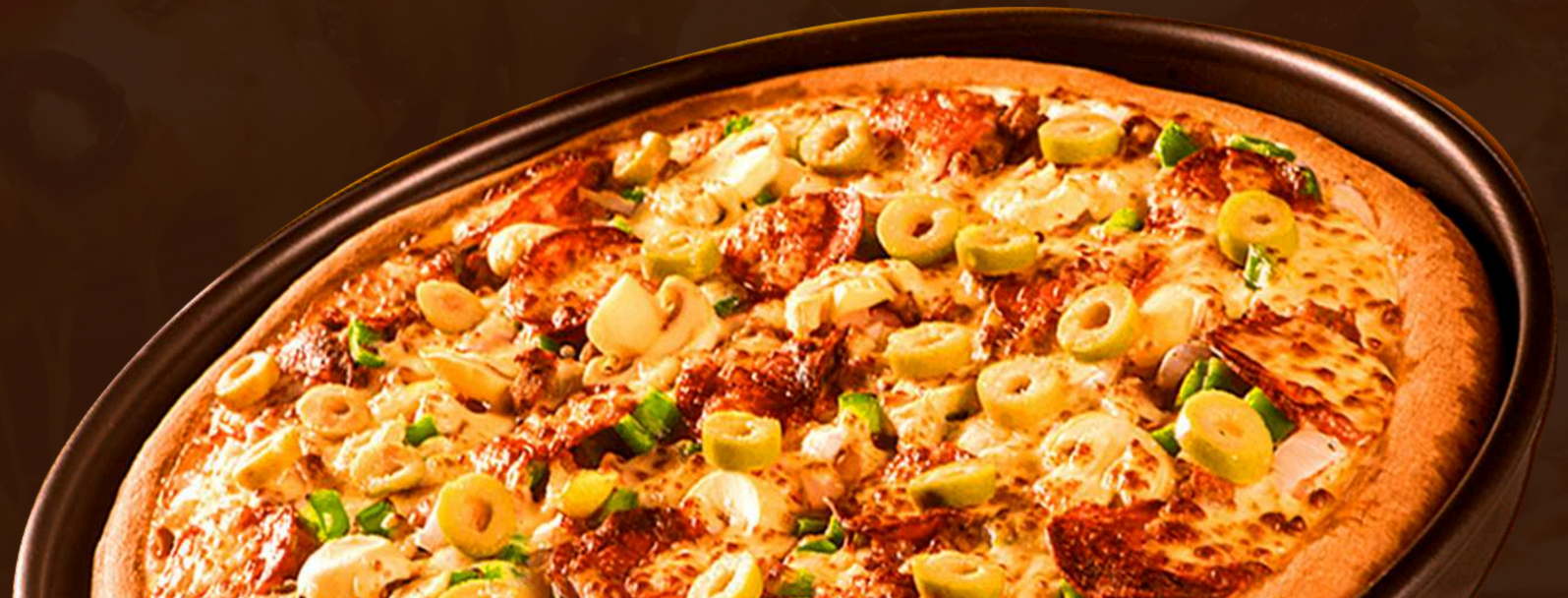
PIZZA SALES ANALYSIS USING SQL



Created database in MySQL

```sql
create database pizzahut;

CREATE TABLE orders (
    order_id INT NOT NULL,
    order_date DATE NOT NULL,
    order_time TIME NOT NULL,
    PRIMARY KEY (order_id)
);

CREATE TABLE order_details (
    order_details_id INT NOT NULL,
    order_id INT NOT NULL,
    pizza_id TEXT NOT NULL,
    quantity INT NOT NULL,
    PRIMARY KEY (order_details_id)
);
```

Retrieve the total number of orders placed.

```
SELECT
    COUNT(order_id) AS total_orders
FROM
    orders;
```

Result Grid

	total_orders
▶	21350

Calculate the total revenue generated from pizza sales.

```
SELECT
    ROUND(SUM(order_details.quantity * pizzas.price),
            2) AS total_sales
FROM
    order_details
        JOIN
    pizzas ON pizzas.pizza_id = order_details.pizza_id;
```

Result Grid

	total_sales
▶	817860.05

Identify the highest-priced pizza.

```
SELECT
    pizza_types.name, pizzas.price
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
ORDER BY pizzas.price DESC
LIMIT 1;
```

Result Grid | Filter Rows:

name	price
The Greek Pizza	35.95

Identify the most common pizza size ordered.

```sql
SELECT
    pizzas.size,
    COUNT(order_details.order_details_id) AS order_count
FROM
    pizzas
        JOIN
    order_details ON pizzas.pizza_id = order_details.pizza_id
GROUP BY pizzas.size
ORDER BY order_count DESC
LIMIT 1;
```

Result Grid

size	order_count
L	18526

List the top 5 most ordered pizza types along with their quantities.

```sql
SELECT
    pizza_types.name, SUM(order_details.quantity) AS quantity
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.name
ORDER BY quantity DESC
LIMIT 5;
```

Result Grid | Filter Rows:

name	quantity
The Classic Deluxe Pizza	2453
The Barbecue Chicken Pizza	2432
The Hawaiian Pizza	2422
The Pepperoni Pizza	2418
The Thai Chicken Pizza	2371

Join the necessary tables to find the total quantity of each pizza category ordered.

```sql
SELECT
    pizza_types.category,
    SUM(order_details.quantity) AS quantity
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category
ORDER BY quantity DESC;
```

Result Grid | Filter

category	quantity
Classic	14888
Supreme	11987
Veggie	11649
Chicken	11050

Determine the distribution of orders by hour of the day.

```sql
SELECT
    HOUR(order_time) AS hour, COUNT(order_id) AS order_count
FROM
    orders
GROUP BY HOUR(order_time);
```

Result Grid | Filter

hour	order_count
11	1231
12	2520
13	2455
14	1472
15	1468
16	1920
17	2336
18	2399
19	2009
20	1642
21	1198
22	663
23	28
10	8
9	1

Join relevant tables to find the category-wise distribution of pizzas.

```sql
SELECT
    category, COUNT(pizza_type_id) AS Quantity
FROM
    pizza_types
GROUP BY category
ORDER BY quantity;
```

Result Grid | Filter Row

category	Quantity
Chicken	6
Classic	8
Supreme	9
Veggie	9

Group the orders by date and calculate the average number of pizzas ordered per day.

```sql
SELECT
    ROUND(AVG(quantity), 2) AS avg_pizzas_ordered

FROM
    (SELECT
        orders.order_date, SUM(order_details.quantity) AS quantity
    FROM
        orders
    JOIN order_details ON orders.order_id = order_details.order_id
    GROUP BY orders.order_date) AS order_quantity;
```

Result Grid

	avg_pizzas_ordered
▶	138.47

Determine the top 3 most ordered pizza types based on revenue.

```sql
SELECT
    pizza_types.name,
    ROUND(SUM(order_details.quantity * pizzas.price),
            0) AS revenue
FROM
    pizza_types
        JOIN
    pizzas ON pizzas.pizza_type_id = pizza_types.pizza_type_id
        JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.name
ORDER BY revenue DESC
LIMIT 3;
```

Result Grid | Filter Rows:

name	revenue
The Thai Chicken Pizza	43434
The Barbecue Chicken Pizza	42768
The California Chicken Pizza	41410

Calculate the percentage contribution of each pizza type to total revenue.

```sql
SELECT
    pizza_types.category,
    round(SUM(order_details.quantity * pizzas.price) / ((SELECT
            ROUND(SUM(order_details.quantity * pizzas.price),
                        2) AS total_sales
        FROM
            order_details
                JOIN
            pizzas ON pizzas.pizza_id = order_details.pizza_id)) * 100,2) as revenue
FROM
    pizza_types
        JOIN
    pizzas ON pizzas.pizza_type_id = pizza_types.pizza_type_id
        JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category
ORDER BY revenue DESC;
```

Result Grid | Filter

category	revenue
Classic	26.91
Supreme	25.46
Chicken	23.96
Veggie	23.68

Analyze the cumulative revenue generated over time.

```sql
select order_date,
sum(total_revenue) over (order by order_date) as cum_revenue
from
(select orders.order_date,
    sum(order_details.quantity * pizzas.price) as total_revenue
from order_details
    join pizzas
        on order_details.pizza_id = pizzas.pizza_id
join orders
    on orders.order_id = order_details.order_id
group by
    orders.order_date) as sales;
```

Result Grid | Filter Rows:

order_date	cum_revenue
2015-01-01	2713.8500000000004
2015-01-02	5445.75
2015-01-03	8108.15
2015-01-04	9863.6
2015-01-05	11929.55
2015-01-06	14358.5
2015-01-07	16560.7
2015-01-08	19399.05
2015-01-09	21526.4
2015-01-10	23990.350000000002
2015-01-11	25862.65
2015-01-12	27781.7
2015-01-13	29831.300000000003
2015-01-14	32358.700000000004
2015-01-15	34343.50000000001
2015-01-16	36937.65000000001
2015-01-17	39001.75000000001
2015-01-18	40978.600000000006

Determine the top 3 most ordered pizza types based on revenue for each pizza category.

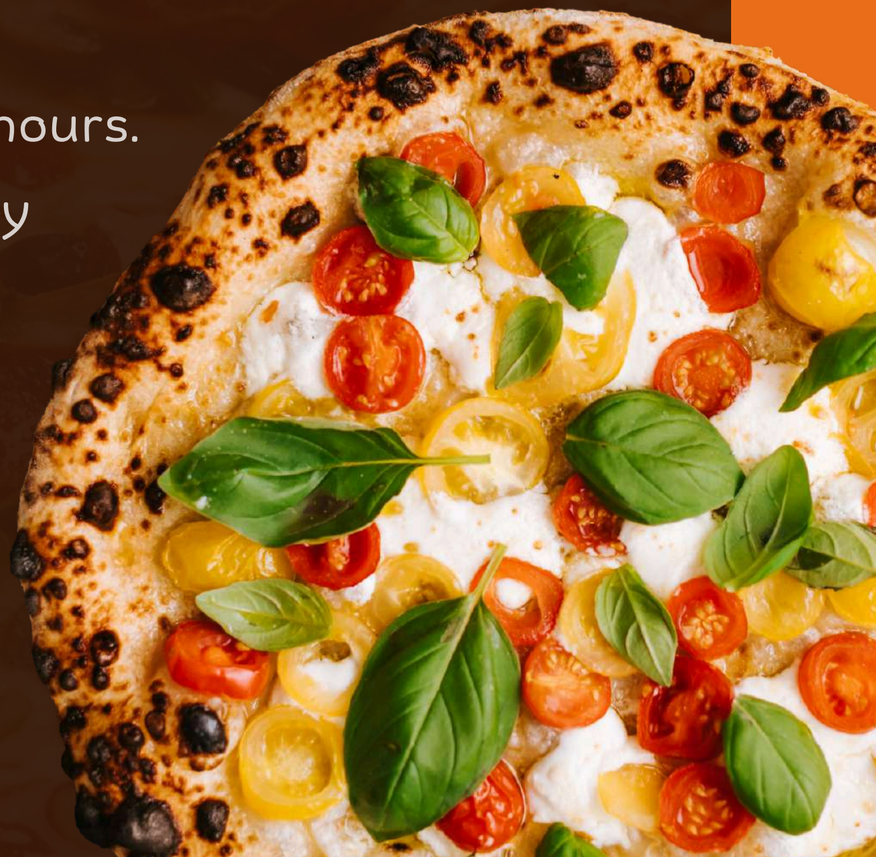
```
select name, revenue
from
    (select category, name, revenue,
            rank() over(partition by category order by revenue desc) as rn
from
    (select pizza_types.category, pizza_types.name,
            sum(order_details.quantity * pizzas.price) as revenue
from pizza_types join pizzas
      on pizza_types.pizza_type_id = pizzas.pizza_type_id
join order_details
      on order_details.pizza_id = pizzas.pizza_id
group by pizza_types.category, pizza_types.name) as a) as b
where rn <= 3;
```

Result Grid | Filter Rows:

name	revenue
The Thai Chicken Pizza	43434.25
The Barbecue Chicken Pizza	42768
The California Chicken Pizza	41409.5
The Classic Deluxe Pizza	38180.5
The Hawaiian Pizza	32273.25
The Pepperoni Pizza	30161.75
The Spicy Italian Pizza	34831.25
The Italian Supreme Pizza	33476.75
The Sicilian Pizza	30940.5
The Four Cheese Pizza	32265.70000000065
The Mexicana Pizza	26780.75
The Five Cheese Pizza	26066.5

Key Insights

- The most preferred pizza size among customers was Large.
- The top-selling category was classic deluxe pizza in terms of quantity.
- Revenue-wise the top contributor was the Thai chicken pizza.
- Most orders were placed between 5 PM to 9 PM, indicating peak hours.
- Classic pizza category contributed 26.91% to revenue, followed by Supreme, Chicken and Veggie.



THANK YOU