



HOTEL LOGO

Home

Revenue
Overview

Weekly
Analysis

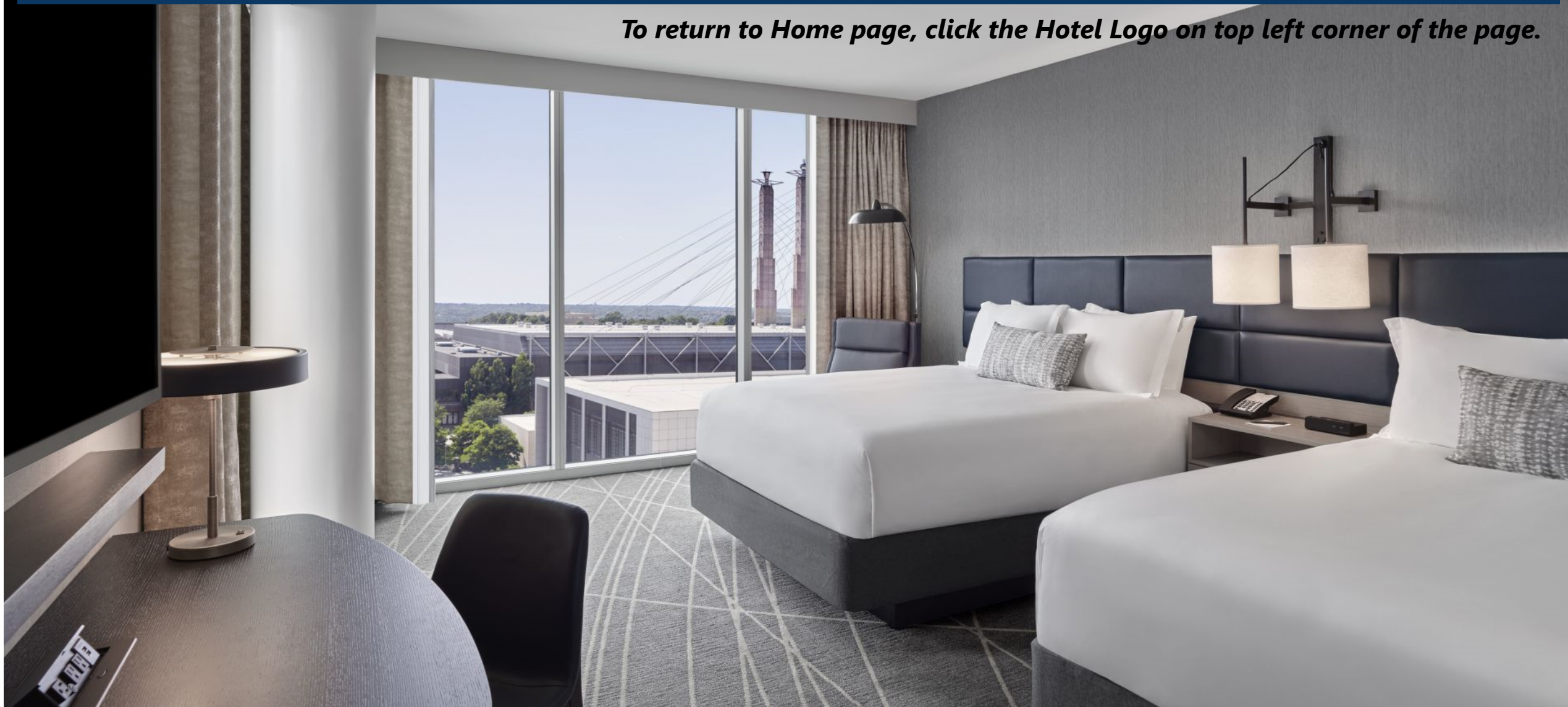
Daily Analysis

Rating
Overview

Forecast
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Insights

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HOTEL LOGO

Revenue Overview



Filter by City
All

Filter by Room Class
All

Filter by Room Cate...
All

Filter by Month
All

Filter by Week
All

Revenue
1.65bn

ADR
12.69K

Occpancy %
57.79%

▼ -7.81%

▼ -0.80%

▲ 0.01%

RevPAR
7,154.29

DSRN
2528

Realization
70.08%

▼ -7.81%

▬ 0.00%

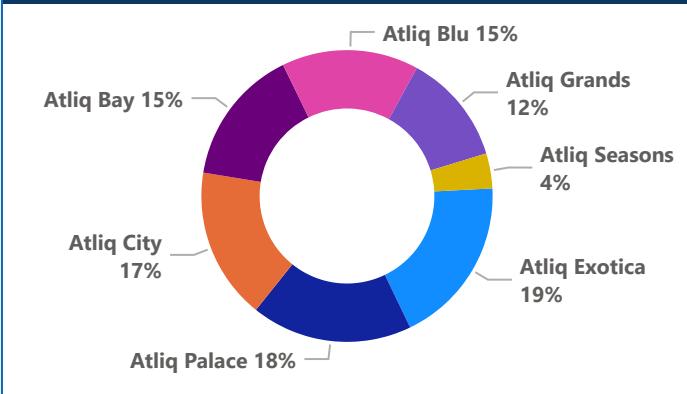
▼ -1.51%

% value below are Week over Week change

DayType	Occupancy	RevPAR	ADR	Realisation %
Weekday	55.85%	7,278.85	12,696.10	70.14%
Weekend	62.64%	6,842.89	12,672.05	69.93%
Total	57.79%	7,154.29	12,689.52	70.08%

< >

Revenue by Property



Occupancy by city (Hover mouse over bubble to see details)



property_id	property_name	city	Total Bookings	Available rooms	Occupancy	Total Revenue	ADR	RevPAR	Cancellation %
16563	Atliq Palace	Delhi	6933	3593	66.25%	86576840	12,487.64	8,131.57	25.13%
17561	Atliq Blu	Mumbai	4966	2615	66.19%	70768552	14,250.61	9,149.13	24.63%
17563	Atliq Palace	Mumbai	6136	3205	66.13%	98205464	16,004.80	10,376.74	24.46%
17559	Atliq Exotica	Mumbai	5898	3117	66.09%	90193364	15,292.19	9,813.23	23.97%
18560	Atliq City	Hyderabad	6418	3366	66.07%	58976330	9,189.21	5,945.79	24.17%
16559	Atliq Exotica	Mumbai	7051	3760	65.85%	113685987	16,123.38	10,324.76	24.66%
16558	Atliq Grands	Delhi	3029	1618	65.81%	34575450	11,414.81	7,306.73	25.12%
18562	Atliq Bay	Hyderabad	7045	3765	65.81%	66518770	9,441.98	6,041.12	24.77%
16561	Atliq Blu	Delhi	4234	2281	65.66%	55445726	13,095.35	8,346.49	25.70%
Total			129700	97109	57.79%	1645830248	12,689.52	7,154.29	24.90%

RevPAR - Revenue per available room | DSRN - Daily sellable room nights | ADR - Average Daily Rate | Realization - Utilized room nights/booked room nights



HOTEL LOGO

Weekly Overview



Filter by Week

W22

Revenue

0.13bn

ADR

12.70K

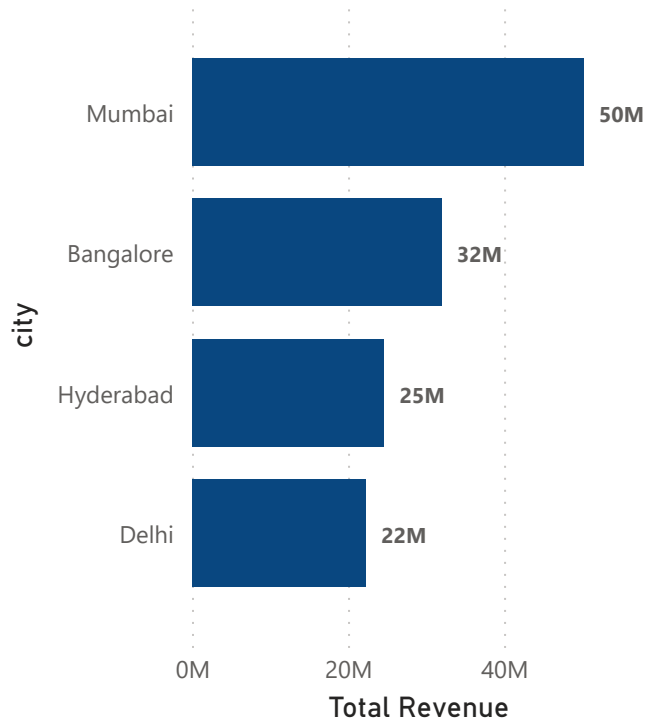
Occpancy %

61.79%

RevPAR

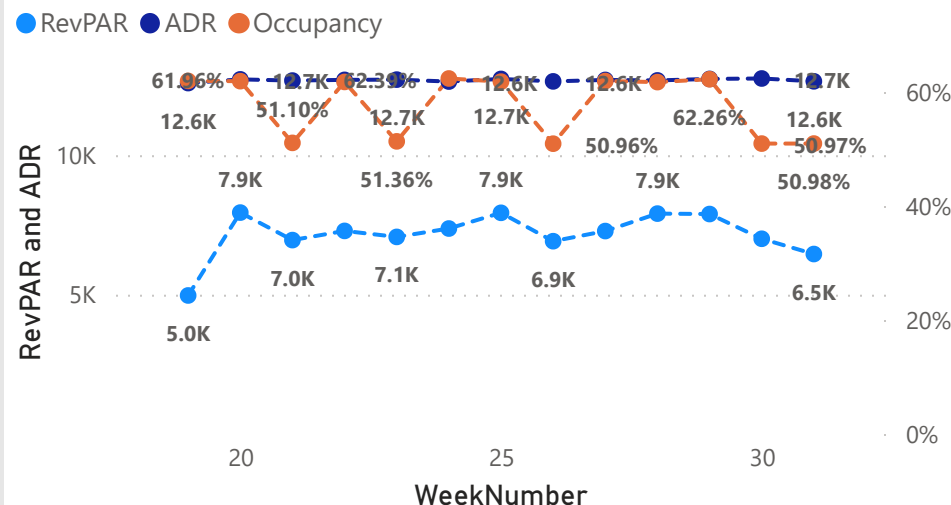
7,287.33

Total Revenue by city

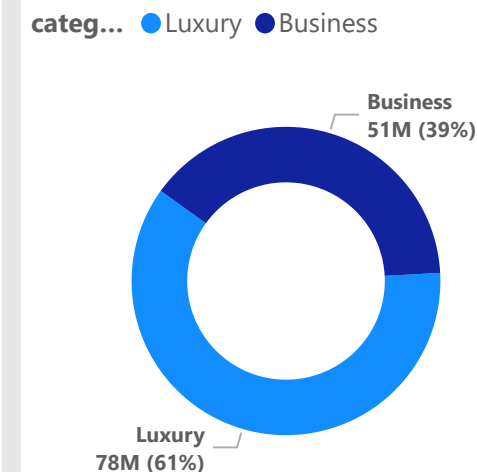


room_class	Total Revenue	Occupancy	ADR
Presidential	2851134	63.68%	23,350.64
Premium	35248872	62.02%	15,239.46
Elite	41779710	61.24%	11,300.98
Standard	23416835	61.54%	8,011.23
Total	128956551	61.79%	12,700.07

Trend by Key Metrics



Revenue by Category



property_id	property_name	city	Total Revenue	Total Bookings	Available rooms	Occupancy	ADR	RevPAR
16558	Atliq Grands	Delhi	2624720	239	106	70.88%	10,982.09	7,21
16559	Atliq Exotica	Mumbai	8427308	533	242	71.43%	15,811.08	9,94
16560	Atliq City	Delhi	4200868	353	285	57.14%	11,900.48	6,31
16561	Atliq Blu	Delhi	4252094	329	150	70.65%	12,924.30	8,32
16562	Atliq Bay	Delhi	4378892	370	294	57.14%	11,834.84	6,38
16563	Atliq Palace	Delhi	6797616	557	245	70.09%	12,203.98	8,29
17558	Atliq Grands	Mumbai	5658892	378	302	57.70%	14,970.61	7,92
17559	Atliq Exotica	Mumbai	6808296	456	204	71.15%	14,930.47	9,62
17560	Atliq City	Mumbai	6698799	457	374	56.56%	14,658.20	7,78
17561	Atliq Blu	Mumbai	5826104	395	179	69.92%	14,749.63	9,79
Total			128956551	10154	6762	61.79%	12,700.07	7,28



HOTEL LOGO

Daily Overview

Please select a single date or a date range

07-05-2022

08-05-2022



Revenue

0.04bn

ADR

12.55K

Occpancy %

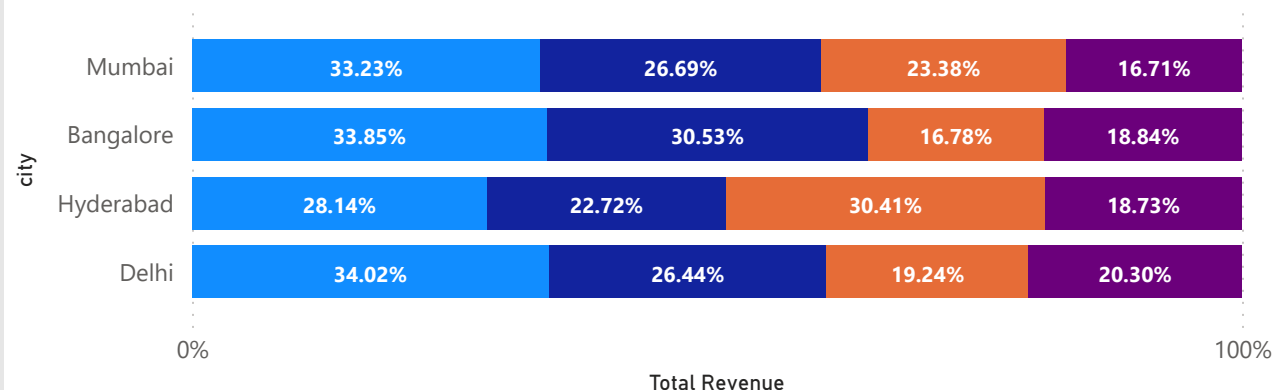
79.17%

RevPAR

7,838.93

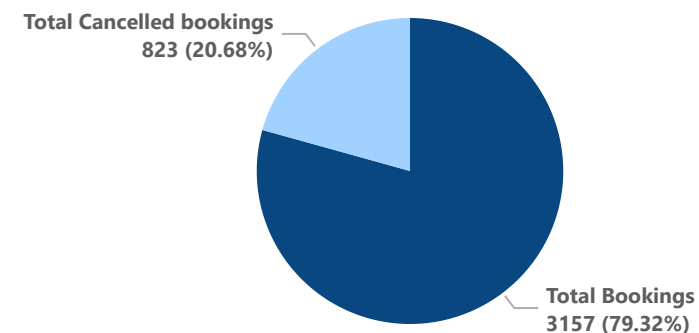
Revenue by room class

room_class ● Elite ● Premium ● Presidential ● Standard



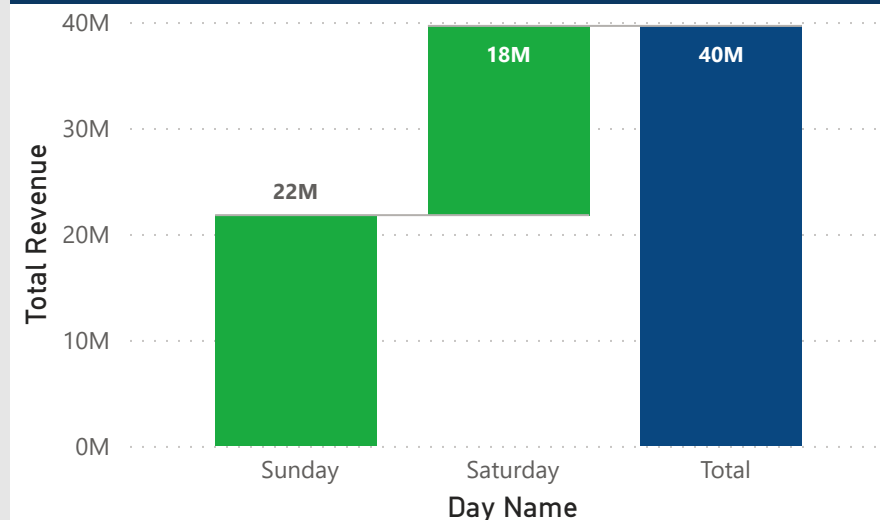
Total Bookings vs Cancelled bookings

● Total Bookings ● Total Cancelled bookings



property_id	property_name	city	Total Revenue	Total Bookings	Available rooms	Occupancy
16559	Atliq Exotica	Mumbai	2700977	168	20	91.74%
17563	Atliq Palace	Mumbai	2325872	146	27	87.02%
17559	Atliq Exotica	Mumbai	2077604	142	17	91.58%
16563	Atliq Palace	Delhi	2057860	166	21	91.03%
19560	Atliq City	Bangalore	1990695	141	21	89.39%
17558	Atliq Grands	Mumbai	1940448	134	48	76.47%
17560	Atliq City	Mumbai	1905003	133	66	73.17%
19562	Atliq Bay	Bangalore	1837935	137	16	91.67%
17564	Atliq Seasons	Mumbai	1665694	101	77	60.31%
19561	Atliq Blu	Bangalore	1652595	127	61	73.93%
17561	Atliq Blu	Mumbai	1652860	120	16	89.50%
Total			39633629	3157	1053	79.17%

Daily Revenue and ADR

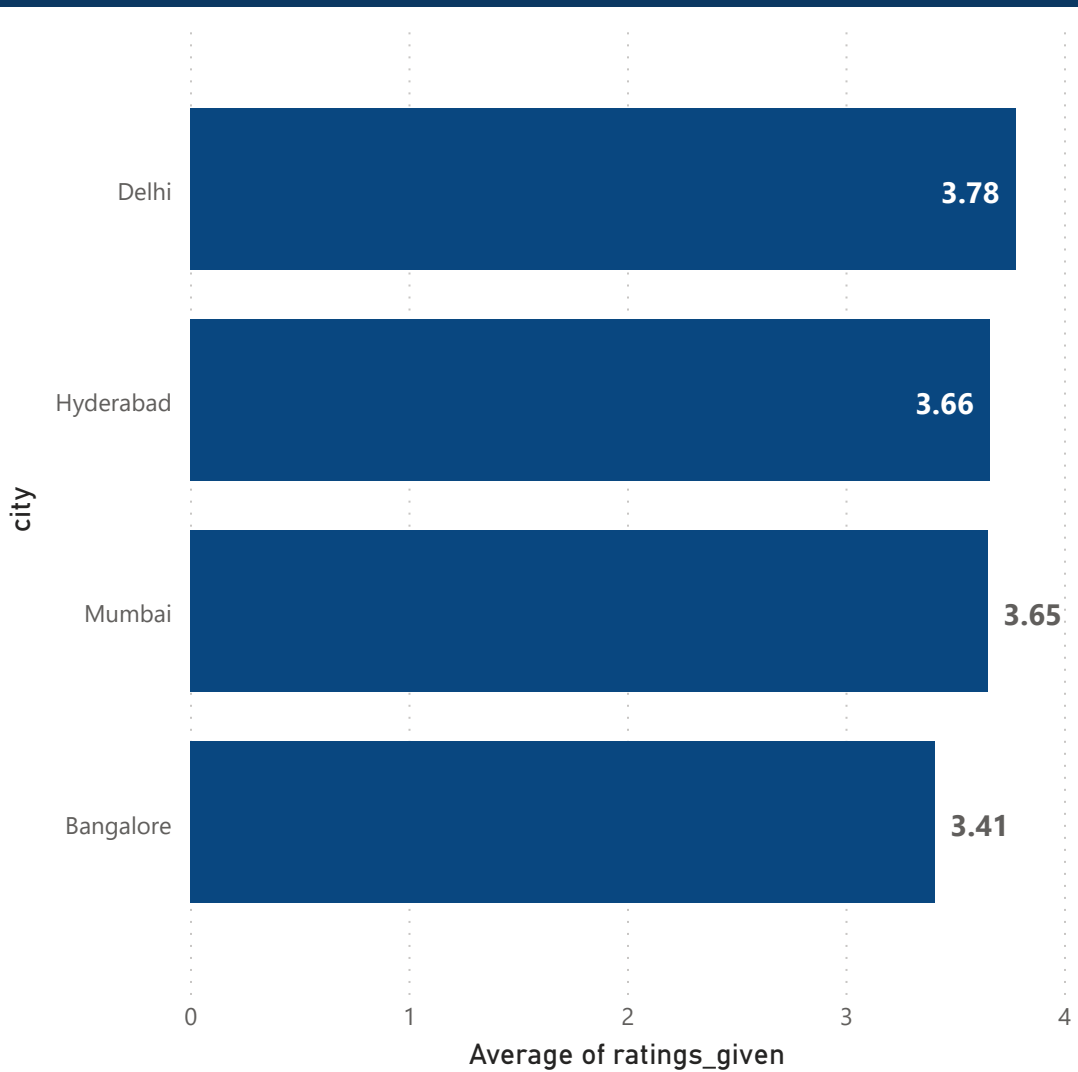




HOTEL LOGO

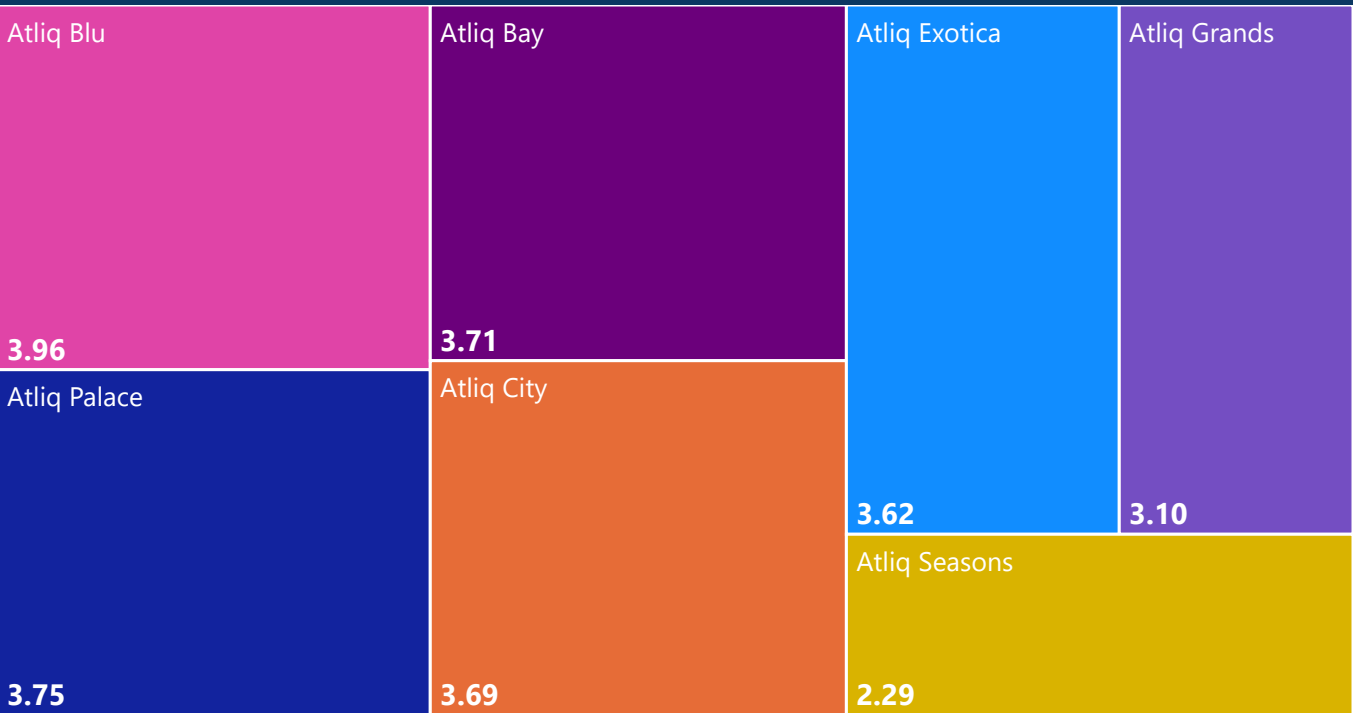
Rating Overview

Average Rating by city



room_class	Atliq Bay	Atliq Blu	Atliq City	Atliq Exotica	Atliq Grands	Atliq Palace	Atliq Seasons	Total
Presidential	3.95	4.04	3.84	3.65	3.03	3.87	2.24	3.69
Standard	3.79	3.92	3.62	3.59	3.10	3.76	2.26	3.63
Elite	3.55	3.97	3.71	3.64	3.14	3.75	2.33	3.60
Premium	3.70	3.97	3.68	3.61	3.07	3.64	2.29	3.59
Total	3.71	3.96	3.69	3.62	3.10	3.75	2.29	3.62

Rating by property





HOTEL LOGO

Forecast Analysis

What-if Scenario



12.00%



Occupancy %
Change

12.00%

Move the slide left or
right to see the
impact of change on
Estimate Revenue
and RevPAR

RevPAR

7,155.41

RevPAR Estimate

8,014.06

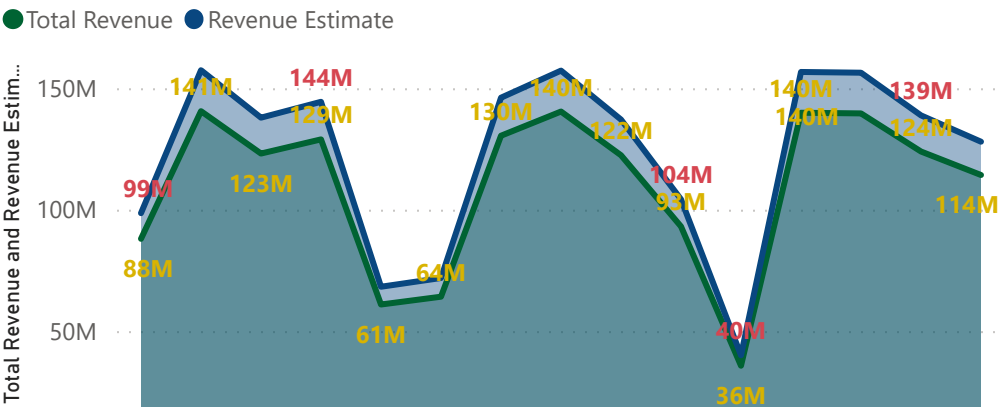
Revenue

1.66bn

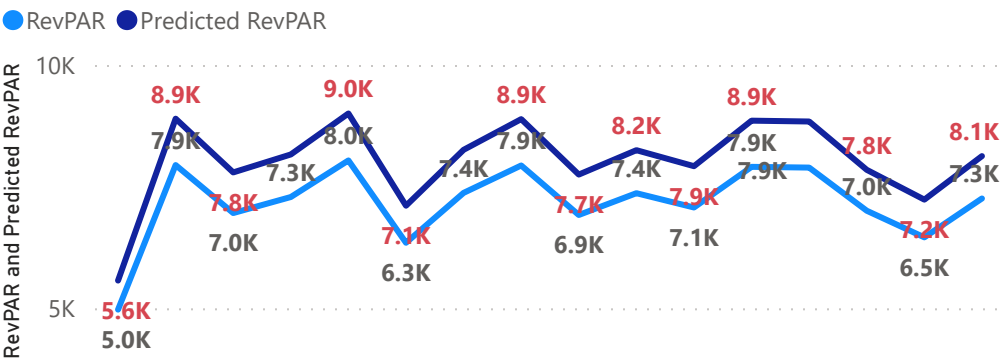
Revenue Estimate

1.86bn

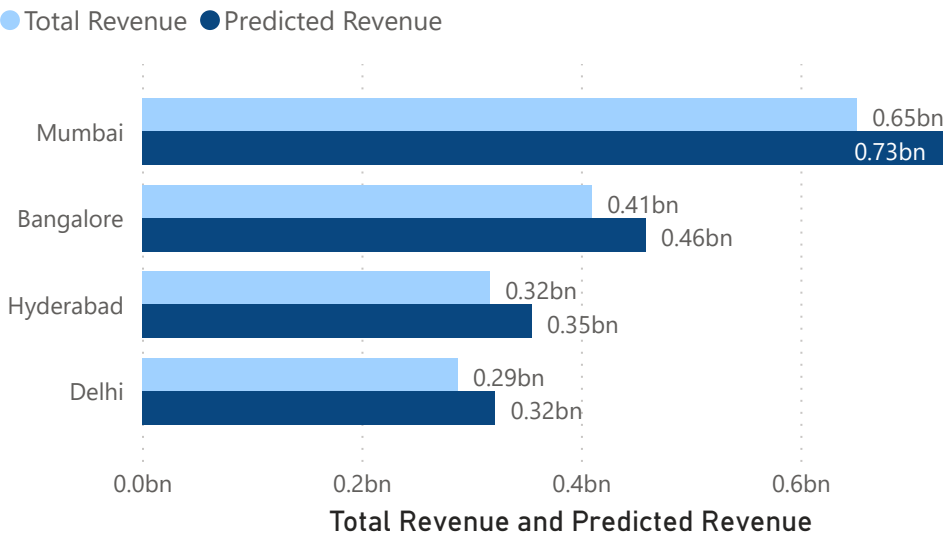
Current Revenue vs Estimated Revenue



Current RevPAR vs Estimated RevPAR



Revenue vs Estimated revenue by city



property_id	Total Revenue	Predicted Revenue	RevPAR	Predicted RevPAR
17563	99284012	11,11,98,093.44	10,376.67	11,621.87
16559	115074411	12,88,83,340.32	10,337.26	11,577.73
17559	91174706	10,21,15,670.72	9,812.17	10,989.63
17561	71463699	8,00,39,342.88	9,138.58	10,235.21
19562	79992825	8,95,91,964.00	9,057.16	10,144.02
19560	80044275	8,96,49,588.00	8,788.35	9,842.95
16561	56048608	6,27,74,440.96	8,345.53	9,347.00
16563	87372992	9,78,57,751.04	8,117.15	9,091.21
Total	1664176480	1,86,38,77,657.60	7,155.41	8,014.06

Insights

Mumbai generates the highest revenue (784M) followed by Bangalore, Hyderabad, Delhi.

Atliq Exotica performs better compared to all 7 type of properties with 374M revenue, 60% occupancy rate, rating 3.62 and 24.37% cancellation rate.

Atliq Blu has the highest occupancy rate.

Delhi tops in rating and occupancy followed by Hyderabad, Mumbai and Bangalore.

Atliq lost around 298.7 Million revenue due to cancellation.

Week 24 recorded the highest revenue of 164.6 Million revenue.

Elite type rooms have the most booking followed by standard type.

We need to focus more on Elite customers across the cities as they drive the revenue boost. RT2 Room type should be prioritized more as it has the highest influence on revenue.

We should make a good connection with the make your trip and log trip platforms. The last two weekends should be in focus to create a balance in realized revenue.