# Startup Funding Trends

Insights and Recommendations for Investors, Entrepreneurs, and Policymakers

### Executive Summary

### Key Insights



#### **Recommendations:**

- · Investors: Diversify regionally and sector-wise
- Entrepreneurs: Focus on scalable business models in highgrowth sectors
- Policymakers: Foster resilient sectors like **Biotechnology** and Clean **Technology**



The funding data is limited to the period from 1921 to 2014.

- Leading sectors: **Biotechnology**, **Analytics**
- Geographic dominance: **USA** leads, emerging markets show growth
- Funding velocity: High in **Biotechnology**, **Analytics**, **and Enterprise Software**
- Survival rates: Startups aged 11-20 years exhibit the highest survival probability

## Funding velocity by Category & Stage

### **Key Insights:**

- Private Equity Dominance: Analytics leads 
   with high funding.
- Early-Stage Focus: Advertising and Discounts dominate Seed and Series A.
- Late-Stage: Limited activity in sectors like Music and Internet.

- Investors: Prioritize late-stage investments in Analytics and Enterprise Software.
- **Entrepreneurs**: Leverage early-stage funding to scale.

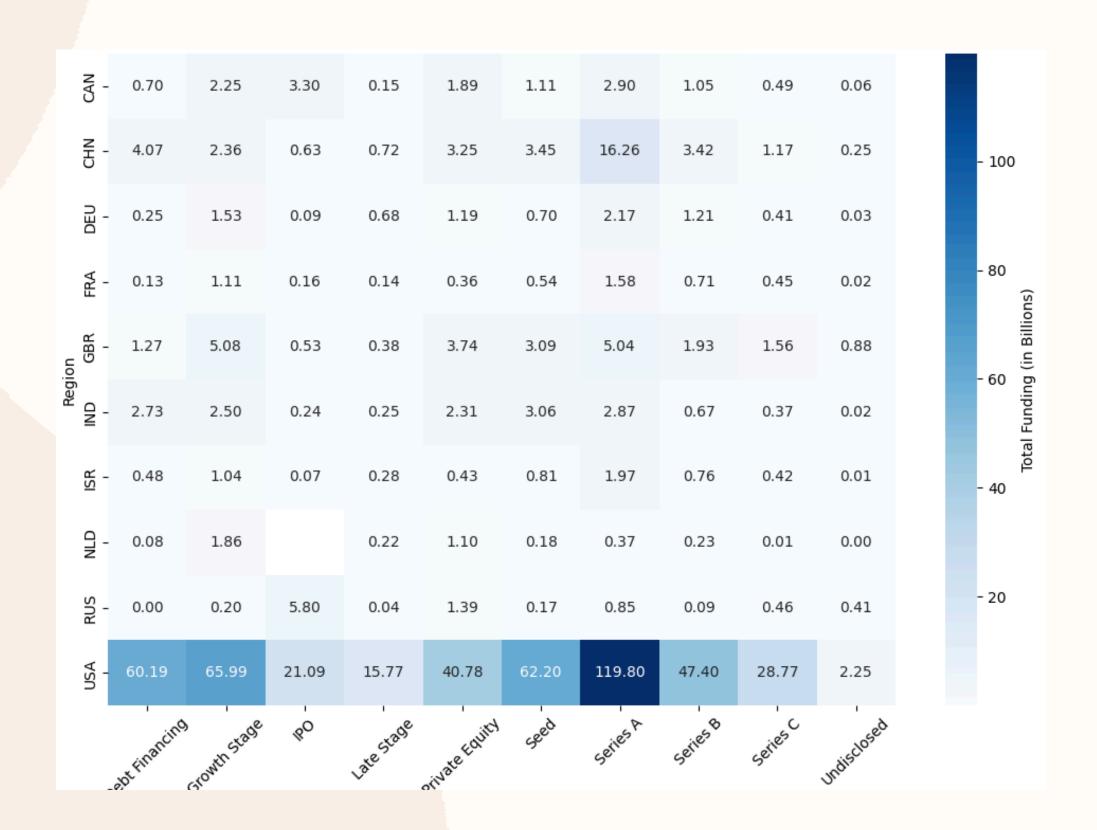


## Geographic Trends

### Key Insights:

- USA leads in funding, especially in Series A and IPO.
- China shows growth in **Debt** Financing and **Private Equity**.
- India and Israel see significant early-stage growth.

- Investors: Expand into emerging markets (e.g., India, Israel).
- Startups: Consider expansion into the USA and China for larger rounds.

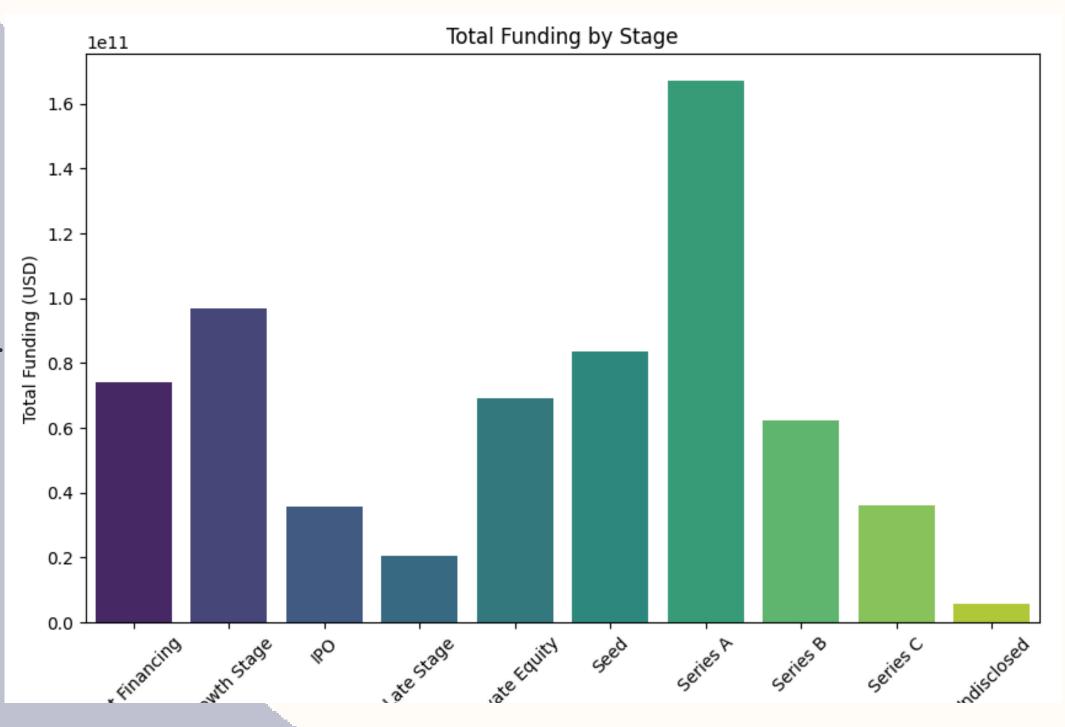


## Funding by Category and Stage

### Key Insights:

- Popular Stages: Growth Stage,
   Series A, and Seed dominate funding.
- Lower Activity: IPO and Debt Financing attract less funding.

- Entrepreneurs: Target early-stage funding for stronger investor interest.
- **Investors**: Explore underfunded stages for untapped opportunities.



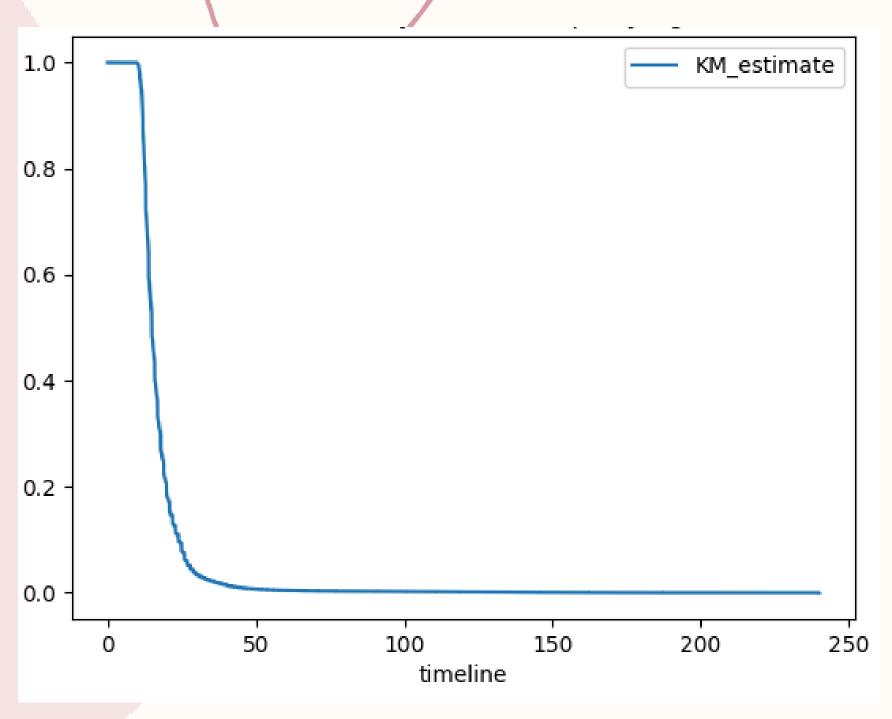
## Survival Analysis

Survival indicator: received funding or not

### **Key Insights**:

- Startups aged 11-20 years have the highest survival probability.
- **Biotechnology** exhibited resilience during the 2008 crisis.

- **Investors**: Diversify by age group to balance risk and growth.
- Entrepreneurs: Build resilience in early years for long-term success.

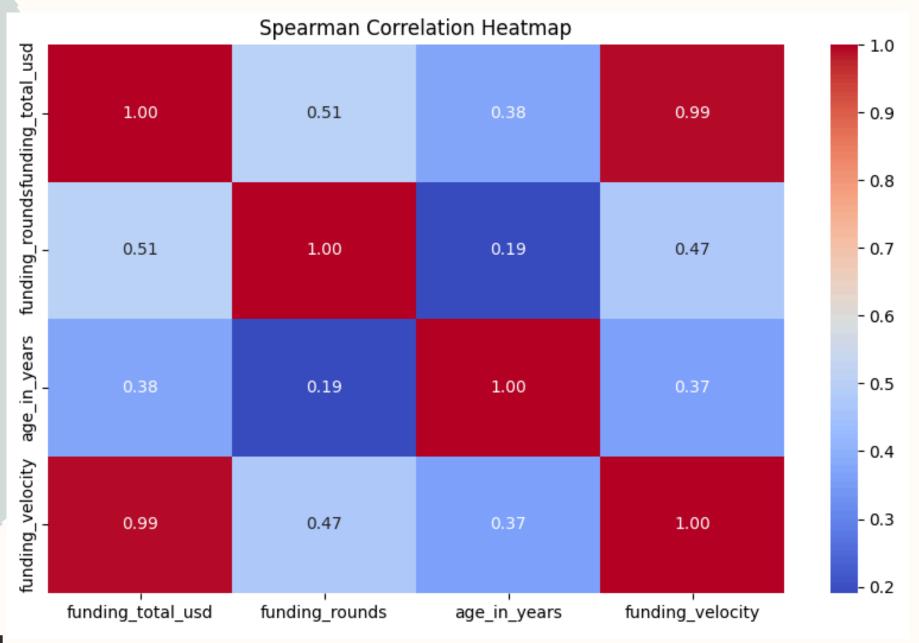


## Correlation & Funding Patterns

### Key Insights:

- Funding velocity strongly correlates with later-stage success.
- Moderate correlation between **startup age** and **funding success**.

- **Investors**: Prioritize startups with early traction and strong funding velocity.
- **Startups**: Secure early-stage funding to build a path for growth.

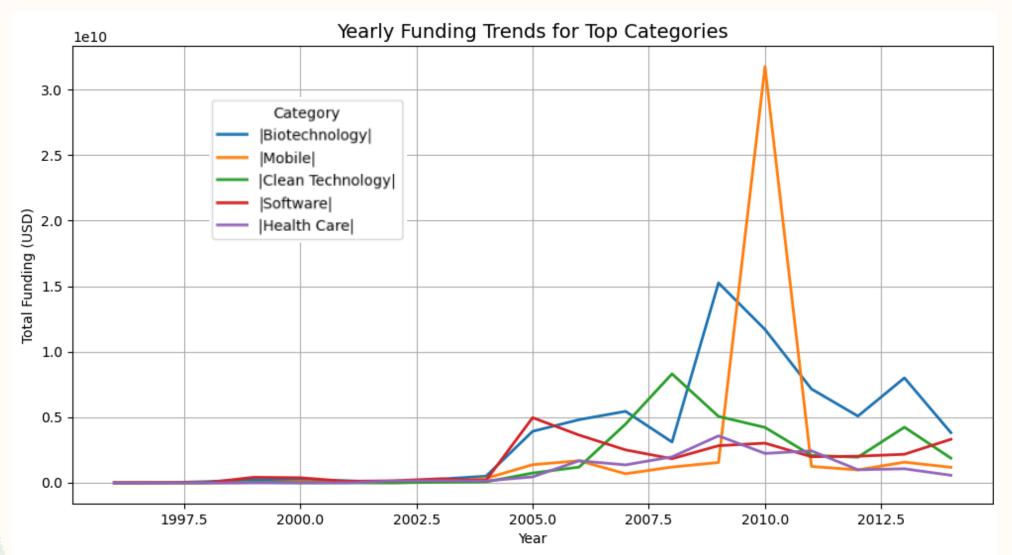


## Time-Based Trends

### Key Insights:

- **Biotechnology** saw funding growth during the 2008 crisis.
- Big Data and Enterprise Software surged post-crisis.

- Policymakers: Support resilient sectors during downturns.
- **Investors**: Leverage post-crisis recovery in high-growth sectors.

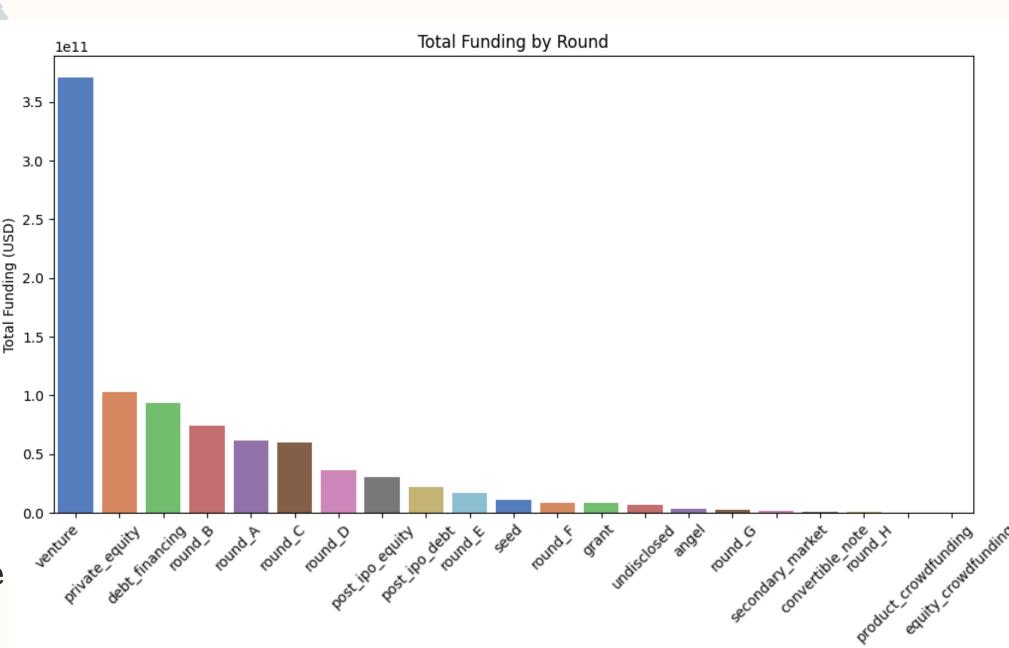


## Funding Rounds Analysis

### Key Insights:

- Venture funding leads in total investment.

- **Investors**: Focus on early-stage rounds and late-stage opportunities.
- **Startups**: Use Series A and B funding to scale operations.



### Conclusion

## Key Takeaways

- **Investors** should diversify regionally and sectorwise, with a focus on high-growth sectors like **Analytics** and **Biotechnology**.
- Startups should align their business strategies with sector-specific trends to maximize funding opportunities.
- Policymakers should foster growth in resilient sectors like Biotechnology and Clean Technology.

## Strategic Roadmap

- Investors: Build balanced portfolios by diversifying across sectors and stages.
- **Startups**: Focus on scalability and resilience to attract funding at all stages.
- **Policymakers**: Create incentives for emerging and resilient sectors.

## Q&A and Next Steps

Open floor for any questions or clarifications.

Begin refining investment strategies based on the insights gained.

Continue monitoring sectoral and regional shifts in funding.



## Thank you!

Thank You for Your Time!