

### Case Study approach

ASK DATA CLEANING DATA ANALYSIS CONCLUSION
USING UNIVARIATE
AND BIVARIATE
SEGMENTS

Lending Club is the largest Consumer Finance company which facilitates personal loans, business loans and financing medical procedures Working with the
Data Dictionary
and getting
knowledge of all
the columns and
their domain
specific uses of banking.

Analysing each column, plotting the distributions of each column.

Whom to approve/reject the loan decision depends on a few factors

Lending Club has two types of risks to mitigate.

Provide easily accessible lower interest rates through a fast online interface

Removing the unnecessary Variables, null valued columns and removing the respective rows/columns.

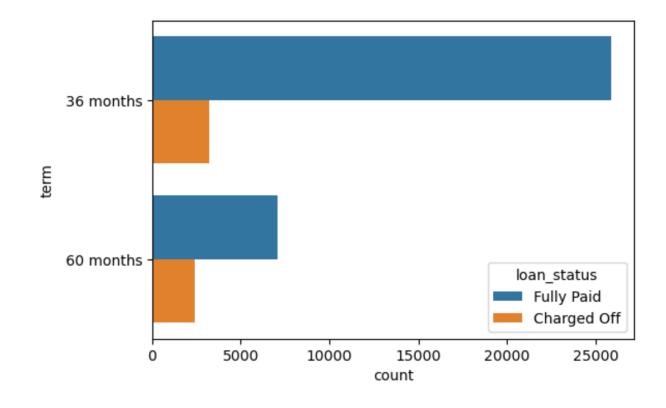
Analysing the two variable behaviour like term and loan status with respect to loan amount.

How these deductions are made based on data analysis

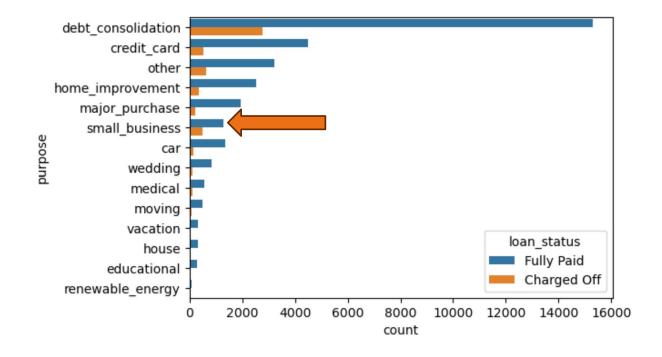
### Data Overview

- ❖ Dataset contains 39,717 records and 111 columns.
- \*Types of data: Loan details, borrower information, and loan status.
- Columns with more than 10,000 missing values were removed
- The dataset was reduced from 111 to 53 columns by removing these columns.
- ❖ Dropped columns with unique values and those not relevant to loan approval and the dataset was further reduced to 39717 rows and 28 columns.
- Loan status 'Current' was removed as it does not help in decision-making.
- \*Added new columns for issue year and month by splitting the issue date.

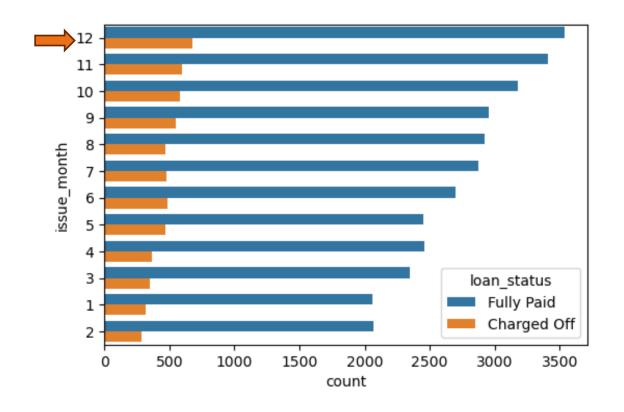
\* From the bar plot graph we can conclude that the ratio of charged-off is higher if the loan tenure is of 60months.



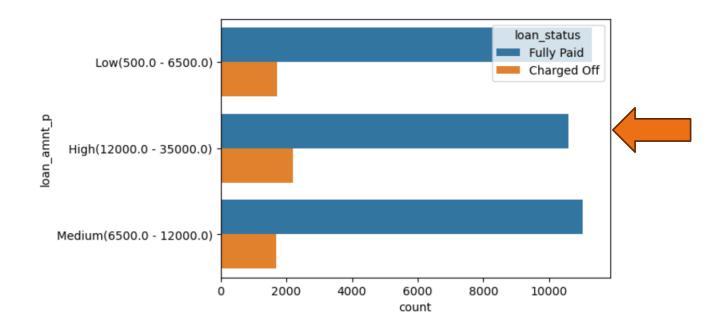
Approving loans to small business is turning out to be more risk.



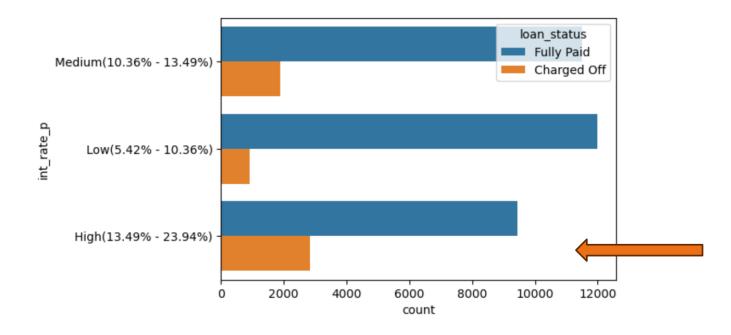
The higher the loan amount, the greater the chance of the loan getting defaulted.



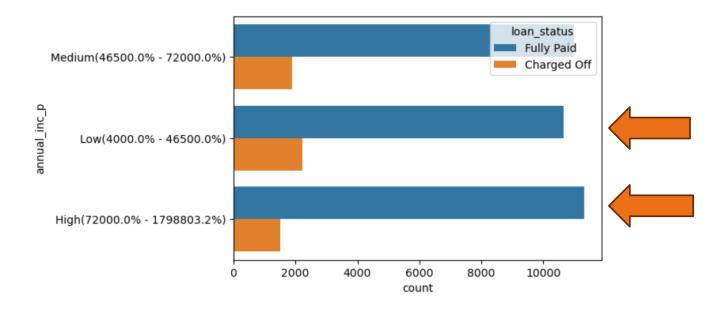
This data shows that the higher the loan amount higher are the chances of charged-off



Higher interest rate leads to higher charged off or defaulter

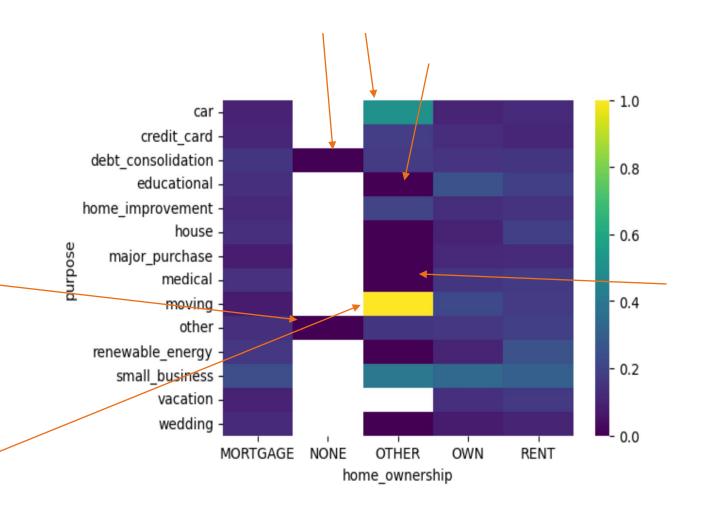


The higher the income higher the repayment percentage and lower the income higher the defaulters

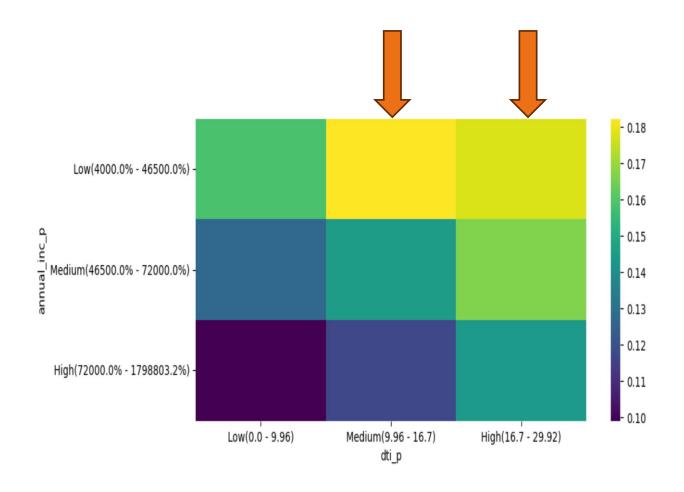


#### Bi-variate Analysis:

- The intersection of home ownership (None) and purpose (Other) has a darker color and represents riskier
- The intersection of home ownership (None) and purpose (debt\_consolidation) has the darker color representing riskier
- OTHER with small business ,moving, car purpose is risker

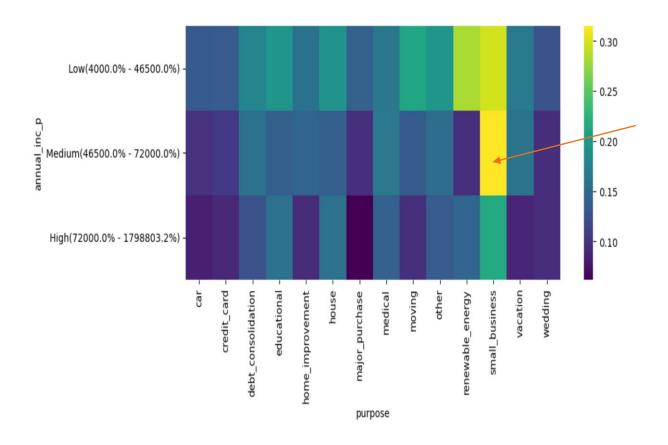


Medium to High debt to income vs lower the annual income risk is higher



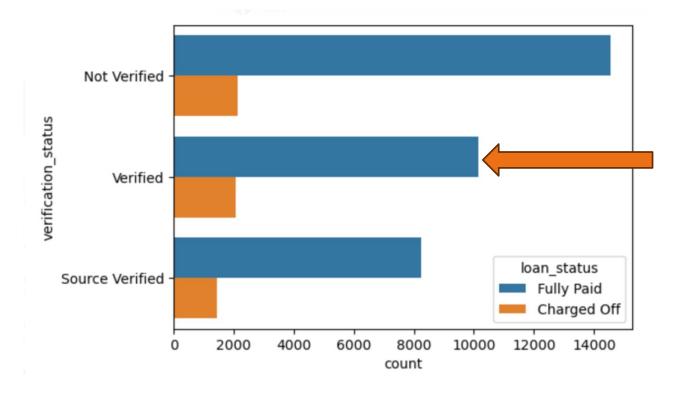
#### Bi-variate Analysis:

- Applicant with medium income applying loan for small business purpose is very risky.
- Applicant with high income applying loan for car, credit\_card, major\_purchase, home\_improvement, vacation, wedding purpose less risky.



#### Recommendation:

Defaulters are more in verified applicants as well which signifies verification process needs improvement.



## Conclusion-1, Key Findings

- 1. The higher the loan amount, the greater the chance of the loan getting defaulted.
- 2. Higher interest rate leads to higher charged-off or defaulter
- 3. The higher the installment amounts show the higher the default percentages.

## Conclusion-2, Recommendations

- 1. Verified applicants are more defaulters which means the verification process is not accurate. This process needs to be revamped.
- 2. People with more public derogatory records have more chance of filing a bankruptcy. The lending club should make sure there are no public derogatory records for the borrower.
- 3. Borrowers with mortgage homeownership are taking higher loans and defaulting. The lending club should stop giving loans to this category when the loan amount requested is more than 12000.