

# Ranvir Singh Thind

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## PROFESSIONAL SUMMARY

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FP&A professional with **4+ years** driving measurable outcomes through financial modeling, forecasting, and automation. Daily user of **AI tools (ChatGPT, Cursor, Claude)** to accelerate analysis, automate workflows, and build scalable models. Strong SQL skills with experience navigating complex datasets. Track record of delivering executive insights and cross-functional partnership.

## PROFESSIONAL EXPERIENCE

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**Financial Strategist & AI Integration Specialist** | Independent Contractor | Seattle, WA | June 2024 – Present

- Drove **20% client returns** through financial modeling, scenario analysis, and data-driven recommendations
- Built automated workflows using **Cursor and AI tools**, reducing model development time by **50%**
- Delivered **\$1.45M–\$1.75M valuation** using EBITDA multiples and sensitivity analysis across multiple entities
- Created executive dashboards synthesizing financial KPIs for stakeholder presentations
- Used **SQL** to query and analyze datasets for client reporting and ad hoc analyses
- Automated Salesforce CRM processes for **2,000+ accounts**, improving data accuracy by **30%**

**Assistant Manager & Financial Analyst** | Thind Transport LLC | Kent, WA | June 2020 – June 2024

- Managed **\$500K+ annual budget** including quarterly forecasting, variance analysis, and P&L reporting
- Automated financial reporting by **80%** using Excel VBA, eliminating manual data entry processes
- Analyzed monthly results and prepared variance explanations for leadership review
- Grew revenue portfolio by **33%** through financial projections and market trend analysis
- Reduced operational costs by **10%** through strategic negotiations and data-driven insights
- Collaborated cross-functionally with accounting on month-end close and expense tracking

## EDUCATION

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**University of Washington – Michael G. Foster School of Business** | Seattle, WA

Bachelor of Arts in Business Administration – Finance | **GPA: 3.6** | Graduated Spring 2024

*Relevant Coursework:* Financial Modeling, Corporate Finance, Business Analytics, Investment Analysis

## TECHNICAL SKILLS

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**AI & Automation:** ChatGPT, Claude, Cursor, OpenAI APIs, Process Automation, Rapid Prototyping

**Financial Modeling:** Forecasting, Scenario Analysis, DCF, Sensitivity Analysis, Long-Range Planning

**Data & Analytics:** SQL, Excel (VBA, Pivot Tables, VLOOKUP), Tableau, Google Sheets

**Collaboration:** Executive Presentations, Cross-Functional Partnership, Stakeholder Communication