Ranvir Singh Thind

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PROFESSIONAL SUMMARY

Results-driven FP&A professional with 4+ years driving measurable outcomes through financial modeling, forecasting, and variance analysis. Delivered valuations up to **$1.75M** and **20% client returns** via data-driven strategies. Expertise in automated dashboards, Board packages, and OPEX optimization. Proficient in Excel/VBA, SQL, Tableau, and Salesforce CRM.

PROFESSIONAL EXPERIENCE

Financial Strategist & AI Integration Specialist | Independent Contractor | Seattle, WA | June 2024 – Present

- Drove **20% client returns** through financial modeling, variance analysis, and strategic recommendations
- Delivered **$1.45M–$1.75M valuation** for Tabletop Village LLC using EBITDA multiples and DCF analysis
- Own weekly forecasting process, partnering with department leaders to update projections and budgets
- Automated Salesforce CRM workflows for **2,000+ accounts**, improving OPEX accuracy by **30%**
- Prepare executive dashboards and Board-ready presentations synthesizing financial KPIs for stakeholders

Assistant Manager & Financial Advisor | Thind Transport LLC | Kent, WA | June 2020 – June 2024

- Managed **$500K+ annual budget** including forecasting, variance analysis, and monthly P&L reporting
- Reduced operational costs by **10%** through strategic contract negotiations and vendor management
- Automated financial reporting by **80%** using Excel VBA, VLOOKUP, and INDEX/MATCH formulas
- Grew revenue portfolio by **33%** through financial projections, market analysis, and strategic planning
- Collaborated with accounting on month-end close, ensuring actual expenses stayed within budget

EDUCATION

University of Washington – Michael G. Foster School of Business | Seattle, WA
Bachelor of Arts in Business Administration – Finance | **GPA: 3.6** | Graduated Spring 2024
Relevant Coursework: Financial Modeling, Corporate Finance, Managerial Accounting, Investment Analysis, Business Analytics

TECHNICAL SKILLS

Financial Planning & Analysis: Forecasting, Budgeting, Variance Analysis, Scenario Modeling, OPEX Reporting
Valuation & Modeling: DCF Analysis, EBITDA Multiples, P&L Management, Sensitivity Analysis, IRR
Tools & Software: Excel (VBA, Pivot Tables, VLOOKUP), SQL, Tableau, PowerPoint, Salesforce CRM
Reporting & Communication: Executive Dashboards, Board Packages, Monthly Close, KPI Tracking