

# Ranvir Singh Thind

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## PROFESSIONAL SUMMARY

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Finance professional with **4+ years** of experience in financial modeling, valuation, and cross-functional project coordination. Track record of building financial models to quantify risk, leading stakeholder coordination, and managing complex projects under deadline pressure. Strong attention to detail with ability to negotiate contracts and drive cost optimization. Seeking to apply financial and analytical skills to mission-driven climate work.

## PROFESSIONAL EXPERIENCE

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**Financial Strategist & Project Lead** | Independent Contractor | Seattle, WA | June 2024 – Present

- Delivered **\$1.45M–\$1.75M business valuation** through financial modeling, due diligence analysis, and risk quantification
- Drove **15-20% client returns** through financial analysis, scenario modeling, and data-driven recommendations
- Coordinated cross-functional stakeholders including accounting, operations, and external partners on project deliverables
- Built and interpreted financial models to quantify risk and support strategic decision-making
- Managed multiple concurrent projects with competing deadlines and evolving parameters
- Presented financial insights and negotiation positions to clients and business partners

**Business Manager & Financial Analyst** | Thind Transport LLC | Kent, WA | June 2020 – June 2024

- Negotiated contracts with vendors and partners, achieving **10% cost reduction** through risk allocation and terms optimization
- Built financial models for **\$500K+ annual budget** including forecasting, variance analysis, and risk assessment
- Coordinated closing processes for vendor agreements, managing deadlines and document accuracy
- Led cross-functional collaboration with operations, maintenance, and external contractors
- **Automated financial reporting by 80%** using Excel VBA, improving accuracy and deadline management
- Managed stakeholder relationships across vendors, contractors, and internal leadership

## EDUCATION

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**University of Washington – Michael G. Foster School of Business** | Seattle, WA

Bachelor of Arts in Business Administration – Finance | **GPA: 3.6** | Graduated Spring 2024

*Relevant Coursework:* Financial Modeling, Corporate Finance, Investment Analysis, Managerial Accounting

## ACADEMIC PROJECTS

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- **DCF Valuation Model:** Built comprehensive discounted cash flow model with IRR projections and multi-scenario sensitivity analysis

## TECHNICAL SKILLS

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**Financial Modeling:** DCF, Valuation, Scenario Analysis, Risk Quantification, Sensitivity Analysis

**Project Coordination:** Stakeholder Management, Deadline Management, Cross-Functional Collaboration

**Technical Tools:** Excel (VBA, Pivot Tables, complex formulas), SQL, Python, Tableau

**Negotiation:** Contract Review, Risk Allocation, Vendor Management, Cost Optimization