

# Ranvir Singh Thind

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## PROFESSIONAL SUMMARY

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FP&A professional with **4+ years** driving measurable outcomes through budgeting, forecasting, and variance analysis. Experience supporting month-end close, preparing monthly business reviews, and delivering executive presentations. Track record of process automation (80% time savings) and cross-functional collaboration. Strong Excel skills with ability to build driver-based forecasts and identify cost optimization opportunities.

## PROFESSIONAL EXPERIENCE

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**Financial Strategist & FP&A Consultant** | Independent Contractor | Seattle, WA | June 2024 – Present

- Drove **15-20% client returns** through financial modeling, variance analysis, and data-driven strategic recommendations
- Delivered **\$1.45M–\$1.75M valuation** using driver-based modeling and multi-scenario sensitivity analysis
- Lead re-forecasting cycles, partnering with stakeholders to update projections and track budgets against actuals
- Prepare Monthly Business Reviews and Board-ready presentations synthesizing financial KPIs and variance explanations
- Automated CRM reporting for **2,000+ accounts** using Salesforce, improving data accuracy and reducing manual work
- Identified operational inefficiencies and drove process improvements using automation tools

**Business Manager & Financial Analyst** | Thind Transport LLC | Kent, WA | June 2020 – June 2024

- Managed **\$500K+ annual budget** including monthly forecasting, variance analysis, and P&L reporting
- Partnered with Accounting on **month-end close**, calculating accruals and ensuring expenses stayed within budget
- Prepared monthly financial reports with variance explanations and KPI tracking for leadership review
- **Automated financial reporting by 80%** using Excel VBA, VLOOKUP, and INDEX/MATCH—driving process efficiency
- Reduced operational costs by **10%** through cross-functional collaboration on vendor negotiations and contract analysis
- Tracked OPEX and CAPEX across fleet operations, ensuring integrity and consistency of financial data

## EDUCATION

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**University of Washington – Michael G. Foster School of Business** | Seattle, WA

Bachelor of Arts in Business Administration – Finance | **GPA: 3.6** | Graduated Spring 2024

*Relevant Coursework:* Financial Modeling, Corporate Finance, Managerial Accounting, Business Analytics

## TECHNICAL SKILLS

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**Financial Planning & Analysis:** Budgeting, Forecasting, Re-forecasting, Variance Analysis, Driver-Based Modeling

**Financial Reporting:** Monthly Business Reviews, P&L Analysis, KPI Tracking, Accruals, Month-End Close Support

**Process Improvement:** Automation, Cost Optimization, Operational Efficiency, Workflow Streamlining

**Tools & Software:** Excel (VBA, Pivot Tables, VLOOKUP), SQL, Tableau, Salesforce CRM, Google Sheets