

# Ranvir Singh Thind

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## PROFESSIONAL SUMMARY

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Finance professional with **4+ years** building driver-based financial models, developing revenue forecasts, and translating complex data into actionable insights. Strong Excel modeling skills with track record synthesizing large datasets into clear narratives that drive strategic decisions. Self-motivated with ability to manage multiple concurrent workstreams in ambiguous environments.

## PROFESSIONAL EXPERIENCE

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**Financial Strategist & Analytics Lead** | MyConsulting Network Inc. | Seattle, WA | June 2024 – Present

- Build **driver-based financial models** to guide strategic decisions on pricing, revenue, and business structure
- Delivered **\$1.45M–\$1.75M valuation** using EBITDA multiples with sensitivity analysis across multiple scenarios
- Lead **quarterly forecasting processes**, synthesizing varied data sources into comprehensive business narratives
- Translate **complex financial insights** into clear executive presentations for Board-level decision-making
- Partner cross-functionally to provide **business health readouts** and actionable recommendations
- Drove **15-20% client returns** through advanced analytics, financial modeling, and data-driven insights

**Business Manager & Financial Analyst** | Thind Transport LLC | Kent, WA | June 2020 – June 2024

- Owned **\$500K+ annual budget** including revenue forecasting, variance analysis, and target setting
- Led **Rhythm of Business**: monthly close, quarterly forecasts, annual budgets, and business reviews
- Built **driver-based P&L models** identifying key performance indicators and trend analysis
- **Automated financial reporting by 80%** using Excel (VBA, Pivot Tables, advanced formulas)
- Synthesized operational and financial data into **clear narratives** for leadership decision-making
- Reduced costs by **10%** by translating data insights into actionable contract negotiations

## EDUCATION

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**University of Washington – Michael G. Foster School of Business** | Seattle, WA

Bachelor of Arts in Business Administration – Finance | **GPA: 3.6** | Graduated Spring 2024

*Coursework:* Financial Modeling, Corporate Finance, Managerial Accounting, Investment Analysis, Business Analytics

## TECHNICAL SKILLS

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**Financial Modeling:** Driver-Based Models, Revenue Forecasting, Sensitivity Analysis, Scenario Modeling, Target Setting

**Excel Expertise:** VBA, Macros, Pivot Tables, VLOOKUP, INDEX/MATCH, Advanced Formulas, Complex Data Analysis

**Analytics:** Data Synthesis, KPI Development, Trend Analysis, Predictive Frameworks, Business Health Metrics

**Tools:** SQL, Python, Tableau, Salesforce CRM, Process Automation, Data Visualization