

# Ranvir Singh Thind

Seattle, WA | rjkind01@gmail.com | (206) 771-8870 | [linkedin.com/in/ranvir-thind](https://linkedin.com/in/ranvir-thind)

## PROFESSIONAL SUMMARY

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Financial Analyst with **4+ years** of experience in financial modeling, forecasting, and strategic analysis. Track record of building models from first principles, analyzing business performance, and delivering insights that inform decisions. Strong proficiency in Excel and SQL with ability to work with incomplete data and derive actionable insights. Experience partnering cross-functionally to support strategic initiatives.

## PROFESSIONAL EXPERIENCE

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**Financial Analyst & Strategy Consultant** | Independent Contractor | Seattle, WA | June 2024 – Present

- Built financial models analyzing revenue, cost structure, and business performance for multiple clients
- Drove **15-20% client returns** through financial modeling, variance analysis, and data-driven recommendations
- Delivered **\$1.45M–\$1.75M business valuation** using first-principles modeling and sensitivity analysis
- Partnered with cross-functional stakeholders to support strategic and ad hoc analyses
- Presented financial insights clearly to executives and business partners
- Evaluated new initiatives and pricing strategies through financial modeling and scenario analysis

**Business Manager & Financial Analyst** | Thind Transport LLC | Kent, WA | June 2020 – June 2024

- Managed **\$500K+ annual budget** including forecasting, budgeting, and variance analysis
- Analyzed business performance to identify key drivers and trends, presenting insights to leadership
- Built financial models from first principles to support strategic decision-making
- **Automated financial reporting by 80%** using Excel (VBA, Pivot Tables, VLOOKUP)
- Used SQL and data analysis to derive insights from operational and financial datasets
- Reduced operational costs by **10%** through data-driven analysis and strategic recommendations

## EDUCATION

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**University of Washington – Michael G. Foster School of Business** | Seattle, WA

Bachelor of Arts in Business Administration – Finance | **GPA: 3.6** | Graduated Spring 2024

*Relevant Coursework:* Financial Modeling, Corporate Finance, Managerial Accounting, Business Analytics

## TECHNICAL SKILLS

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**Financial Modeling:** Revenue modeling, Cost structure analysis, Unit economics, Scenario analysis, DCF

**FP&A:** Forecasting, Budgeting, Variance Analysis, Performance Analysis, Strategic Planning

**Technical Tools:** Excel (VBA, Pivot Tables, complex formulas), SQL, Python, Google Sheets, Tableau

**Communication:** Executive presentations, Stakeholder insights, Clear and concise reporting