

Ranvir Singh Thind

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PROFESSIONAL SUMMARY

Finance professional with **4+ years** of experience in financial reporting, billing operations, and cross-functional collaboration. Track record of building scalable financial processes, partnering with technical teams, and ensuring data accuracy across systems. Technically confident with enterprise platforms (Salesforce, SQL, Excel/VBA) and comfortable in fast-moving, build-phase environments.

PROFESSIONAL EXPERIENCE

Financial Strategist & Consultant | Independent Contractor | Seattle, WA | June 2024 – Present

- Own end-to-end financial operations for multiple clients, including invoicing, revenue tracking, and financial reporting
- Manage client billing and collections, ensuring invoicing accuracy and timely revenue recognition
- Automated CRM reporting workflows for **2,000+ accounts** using Salesforce, improving data accuracy by **30%**
- Partner with technical teams to configure billing systems and ensure revenue data flows cleanly to financial statements
- Built executive dashboards synthesizing financial and operational KPIs for stakeholder decision-making
- Delivered **\$1.45M–\$1.75M valuation** requiring detailed revenue analysis and reconciliation across multiple periods

Business Manager & Financial Analyst | Thind Transport LLC | Kent, WA | June 2020 – June 2024

- Managed **\$500K+ annual budget** including revenue tracking, expense reconciliation, and P&L reporting
- Partnered with Accounting on **month-end close**, calculating accruals and ensuring accurate financial statements
- Owned invoicing and billing processes for B2B client contracts, ensuring accuracy and timely collections
- Automated financial reporting by 80%** using Excel VBA, driving process efficiency and data integrity
- Performed variance analysis and reconciliations to identify discrepancies and maintain accurate records
- Collaborated cross-functionally with operations, vendors, and leadership on financial data and reporting

EDUCATION

University of Washington – Michael G. Foster School of Business | Seattle, WA

Bachelor of Arts in Business Administration – Finance | **GPA: 3.6** | Graduated Spring 2024

Relevant Coursework: Financial Modeling, Corporate Finance, Managerial Accounting, Business Analytics

TECHNICAL SKILLS

Financial Operations: Revenue Tracking, Invoicing, Billing Processes, Collections, AR Reconciliation

Accounting Support: Month-End Close, Accruals, Variance Analysis, P&L Reporting, Data Accuracy

Technical Tools: Salesforce CRM, Excel (VBA, Pivot Tables, VLOOKUP), SQL, Tableau, Google Sheets

Cross-Functional: Technical Team Partnership, Stakeholder Communication, Process Automation