

# Ranvir Singh Thind

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## PROFESSIONAL SUMMARY

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FP&A professional with **4+ years** driving measurable outcomes through budgeting, forecasting, and P&L analysis. Experience supporting month-end close, preparing variance explanations, and delivering executive presentations. Strong Excel modeling skills with ability to analyze large datasets. Track record of cross-functional partnership and process automation.

## PROFESSIONAL EXPERIENCE

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**Financial Strategist & FP&A Consultant** | Independent Contractor | Seattle, WA | June 2024 – Present

- Drove **20% client returns** through financial modeling, variance analysis, and data-driven recommendations
- Delivered **\$1.45M–\$1.75M valuation** using EBITDA multiples and scenario analysis across multiple entities
- Lead weekly forecasting process, partnering with department leaders to update projections and track budgets
- Prepare executive dashboards and Board-ready presentations synthesizing financial KPIs for stakeholders
- Automated CRM reporting for **2,000+ accounts** using Salesforce, improving data accuracy by **30%**
- Built financial models using AI tools (Cursor, ChatGPT) to accelerate development and improve efficiency

**Assistant Manager & Financial Analyst** | Thind Transport LLC | Kent, WA | June 2020 – June 2024

- Managed **\$500K+ annual budget** including monthly forecasting, variance analysis, and P&L reporting
- Collaborated with accounting on **month-end close**, ensuring actual expenses stayed within budget
- Analyzed monthly results and prepared variance explanations for leadership review
- Automated financial reporting by **80%** using Excel VBA, VLOOKUP, and INDEX/MATCH formulas
- Reduced operational costs by **10%** through strategic contract negotiations and vendor management
- Grew revenue portfolio by **33%** through financial projections and market trend analysis

## EDUCATION

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**University of Washington – Michael G. Foster School of Business** | Seattle, WA

Bachelor of Arts in Business Administration – Finance | **GPA: 3.6** | Graduated Spring 2024

*Relevant Coursework:* Financial Modeling, Corporate Finance, Managerial Accounting, Business Analytics

## TECHNICAL SKILLS

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**Financial Planning & Analysis:** Budgeting, Forecasting, Variance Analysis, P&L Management, Monthly Close

**Financial Modeling:** Scenario Analysis, DCF, Sensitivity Analysis, Cost Allocation, Expense Tracking

**Tools & Software:** Excel (VBA, Pivot Tables, VLOOKUP), SQL, Tableau, Salesforce CRM, Google Sheets

**Automation & AI:** ChatGPT, Cursor, Process Automation, Workflow Optimization, Rapid Prototyping