# 6427 N. Leavitt St Apt 3 Chicago, IL 60645 | Tel: 1 (631) 403 0510 | raouloloa@yahoo.com

### **OBJECTIVE**

Motivated, analytical and focused global-minded professional seeking to secure a position to develop and expand my experience and knowledge.

### **EXPERIENCE**

## Analyst - Supply Chain: Lafarge-Holcim, Chicago, IL

June 2018 - July 2019

- Planned the delivery and monitored inventory of cement products in different North-East region Terminals
- Created and maintained reports in support of Supply Chain and Logistics functions including inventory management, tactical supply planning, and cost analysis.
- Investigated & analyzed feasibility of alternative modes of products transportation to meet customer needs while reducing the cost
- Collaborated with different teams to balance market's demand, production supply & working capital objectives linking supply chain effectiveness to financial statements & customer service metrics.

## Market Analyst: Lafarge-Holcim, Chicago, IL

May 2016- June 2018

- Created and maintained the US monthly forecast of the cement demand and production through SAP (I-plan's queries)
- Collaborated with IT, to addressed Cement Sale team's issues to ensure resolution in a timely manner, by investigating and determining the root cause.
- Created and provided a daily shipping report to the CEO and Management for the Aggregated business.
- Delivered the Country Value add product (VAP/VAS) report monthly performance of the RMX branch to the Headquarter group in Zurich.
- Performed monthly analysis & ad-hoc reporting for the Cement Sales Team.
- Budgeted the 2017 and 2018 cement production of the US in collaboration with Supply Chain (logistic), finance and IT

## After Sales Support: Lafarge-Holcim, Chicago, IL

October 2014 – May 2016

- Through internal analysis, understood processes and worked to keep the flow of tickets above 95% precision rate.
- Performed various analyses to keep payment accuracy high.
- Processed credit and re-bills in JD Edwards to satisfy customer inquiries. Issued clearing requests via the financial services database and Lotus Notes.
- Analyzed reports to prioritize and target customer accounts that warrant our attention. And supported business by sustaining a 96.1% invoice accuracy performance.
- Provided primary point of contact for all customer's after-sale inquiries.

## Account Manager: Cooper Concepts Inc., Chicago, IL

May 2014 - August 2014

- Collaborated with Manager to prospect, pitch & close new business and gained a strong knowledge and understanding of client 's brand and products.
- Analyzed sales reports to evaluate the performance of account executives. Provided market analysis and assessment of competitors.
- Evaluated existing campaigns to identify growth opportunities with key accounts.

## Junior Analyst, Universal Debts Service. Inc, New York, NY

June 2012 – July 2013

- Established and maintained relationship with the management team and inform them of any circumstances that require supervisory attention/review/approval per compliance guidelines and policies to help facilitate risk mitigation.
- Established investment discipline that focuses on a goals-based approach and implemented through model portfolios and products available across the **Universal Debts Service. Inc** Platforms.

### LEADERSHIP EXPERIENCE / ACTIVITIES

• Treasurer to Nkul - Beti (Nonprofit)

2018 - Present 2015 - Present

- Student Ambassador Phillip Exeter Academic
- Conduct interviews for prospective students who applied and were selected by the admission committee.
- Volunteer at Society of St. Vincent de Paul (St. Gertrude Church), Chicago

2014 - Present

• Assist families that cannot meet needs.

### **EDUCATION**

Skidmore College, Saratoga Springs, NY

May 2012

B.A: Business Administration (Finance) & French (Highest honor)

#### LANGUAGE AND TECHNICAL SKILLS

Applications: MS Office

Programs: Tow Works, JD Edwards, Lotus Notes, Get Paid, SAP (BW & I plan), QlikView, Cognos System, Power BI

Fluent in French