Raphaelle **Aulagnon**

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🌐 https://sites.google.com/essec.edu/raphalleaulagnon

Applied economist combining discrete-choice modeling, causal inference and causal ML, and survey-based analysis to inform business and policy decisions. Proficient in R, Stata, and Python.

Education

Bocconi University	**Italy**
PhD in Economics	*2021–Jan 2027*

Visiting Fellow at Harvard CID (2024) and at University of Chicago (2025).
Focus: education, digital and labor economics.

Yale University	**USA**
MA in International and Development Economics	*2019*

ESSEC Business School	**France & Singapore**
MSc in Management	*2014–2018*

Exchange at Universidad Torcuato Di Tella (2017).
Focus: math and economics tracks.

Lycée Janson de Sailly	**France**
Undergraduate Studies in Mathematics and Geopolitics	*2012–2014*

Experience

World Bank Outcomes Department	**Remote**
External Consultant	*Sept 2025–May 2026*

○ Conducting a meta-analysis on "AI for Good Jobs," synthesizing evidence on how AI adoption affects job search, matching, and labor market outcomes.

IDB Research Department	**Remote**
External Consultant	*Dec 2024–March 2025*

○ Worked on multiple Digital Education projects in Peru, spanning field implementation and econometric analysis.

Economics of Innovation Lab, Collège de France	**France**
Research Assistant to Philippe Aghion	*Sep. 2020– July 2021*

○ Analyzed fiscal and survey data to assess inequality and mobility in France.
○ Produced evidence to inform public policy discussions.

Good Business Lab	**India**
Research Associate	*July 2019– July 2020*

○ Designed and implemented RCTs on labor market programs with a major garment firm.
○ Generated policy-relevant evidence on worker financial inclusion, well-being, and productivity, engaging with private sector and NGOs.

EDF	**France**
Asset and Liabilities Analyst	*Jan. 2018 – June 2018*

○ Built financial risk models to advise portfolio strategy for a leading European utility.

Triodos Finance	**France**
Credit Analyst	*Sep. 2016 – Feb. 2017*

○ Evaluated investment projects for financial, social, and environmental impact.

Alcatel-Lucent España	**Spain**
Financial and Macroeconomic Analyst	*June. 2015 – Dec. 2015*

○ Conducted macroeconomic and financial analysis to support telecom strategy in Southern Europe.

Languages and Skills

Languages: Native French; Fluent in English, Spanish, Italian; Intermediate German.

Technical: R, Stata, Python, LaTeX, SurveyCTO.

Strengths: Structural discrete-choice modeling, causal inference and causal ML, survey design, and RCT implementation.

References

Jerome Adda: Bocconi University jerome.adda@unibocconi.it
Philippe Aghion: INSEAD philippe.aghion@insead.edu
Julian Cristia: IADB jcristia@iadb.org

Selected Research Projects

France   Job Market Paper
Do Politics Matter for University Choice?
○ Structural discrete-choice analysis of university choice using nationwide administrative data.
○ Designs and implements a conjoint experiment to identify preference trade-offs.
○ Quantifies welfare effects through counterfactual simulations.

Peru   Working Paper
How Much Do We Gain from Personalization?
○ RCT using heterogeneous treatment effect ML to assign individualized messages.
○ With Julian Cristia, Nicolas Bottan, Jose Luis Montiel, Mauricio Romero.

Peru   Published
Streaks to Success: The Effects of Highlighting Streaks on Student Effort and Achievement
○ RCT on habit formation in online learning.
○ With Ofer Malamud, Julian Cristia, Santiago Cueto.
○ Published at Economics of Education Review.
○ Coverage: IDB Research Insight.

US   Working Paper
(Over)-Confidence and Fairness Views
○ Online survey experiment linking inflated or algorithmic feedback to confidence and meritocratic beliefs.
○ With Timm Gries.
○ Coverage: Harvard CID Voices Blog.

India   Working Paper
Digital Remittances for Female Migrant Workers
○ Field study on digital transfers and financial inclusion.
○ With Achyuta Adhvaryu, Anant Nyshadham, Ishita Batra, Karan Nagpal.
○ Coverage: IDInsight Policy Brief.