

US Semiconductors

Core Wars: INTC and AMD Q3 preview

Earnings Preview

Limited 2H upside potential, all about 2024 pipeline

We maintain our ratings of Underperform on INTC/Neutral on AMD ahead of their Q3 results on October 26/31, respectively. We expect Q3 results to be in line/slightly positive, but the Q4 outlook to be in line with/lower than expectations, driven by 1) unwind of PC channel normalization within Q3 and 2) continued pressure on traditional enterprise compute, telco, and embedded (industrial/loT programmable chips/FPGA) demand, 3) restrained China shipments made worse by tight US restrictions, partially offset by 4) stronger pricing on new PC/server processors. We are not expecting a CY24 outlook but expect INTC to emphasize its foundry upside potential, progress roadmap, and ongoing restructuring benefits. AMD meanwhile will likely focus on formal launch of the MI300 GPU accelerator (via analyst call/event in mid-November?) featuring Microsoft, Oracle, and other hyperscale and supercomputing (El Capitan) customers.

INTC: focus on Apple M3, China restrictions, GM recovery

We expect INTC Q3 to beat but Q4 to be in line, though perhaps seen as "conservative" after beats of the last two quarters driven by PC channel normalization. However, we are now past that near-term lift, and investors will likely focus on the following: 1) ARM competition in PC: less so in enterprise but could become a factor in consumer PC in CY25 if NVDA, using ARM architecture, is able to leverage its stronger brand in "AI." We also look forward to Apple's potential October 30th launch of ARM-based M3 MacBook Pros (TSMC 3nm). 2) China restrictions: the recent round of US restrictions not only impacts NVDA but also INTC's Habana Gaudi accelerators. 3) Restructuring progress and GM recovery: management toned down any large GM progress in CY24, versus consensus at 46.3%, ~200bp above the Q4'23 exit rate of 44.5%. INTC also has headroom left in its opex restructuring plan, but we are skeptical that it can regrow topline, compete in AI, and meet manufacturing commitments while cutting opex. We see limited valuation headroom with stock trading ~20x/16x CY24/25 PE (versus 13x historical), with enhanced geopolitical tensions seen as a risk.

AMD: all about Al pipeline

We expect AMD to report in line but likely guide Q4 in line to modestly below consensus as it faces headwinds in its embedded (Xilinx) and console (seasonal, product maturity) sales. However, all eyes will likely be on clues to MI300 AI (GPU) accelerator ramp for CY24. We are not expecting a specific CY24 outlook, though we sense market expectations in a broad range of \$1.5bn (our estimate) to \$4bn (supply capability from Asia), including \$0.5-\$0.7bn from the government supercomputing project. The lower end of estimates gets AMD CY24E pf-EPS close to \$3.70-\$4.00, while the upper end potentially gets EPS closer to \$4.50-\$5 (BofA at \$3.70, consensus at \$4.15). AMD is in the attractive "compute" neighborhood, but we maintain our Neutral rating given that even at consensus \$4.15 CY24 pf-EPS, the stock's 25x CY24 PE is in line with/above NVDA's implied multiple despite the latter's faster growth/AI lead. We also question whether MI300 will have a sustainable runway given NVDA's dominance in general-purpose compute and a faster product cadence (see our 12 October 2023 note) and multiple internal custom ASIC launches at hyperscalers (including MSFT's Project Athena chip).

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Refer to important disclosures on page 5 to 8. Analyst Certification on page 4. Price
Objective Basis/Risk on page 3.

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Key terms

Al: artificial intelligence AMD: Advanced Micro Devices ASP: average selling price CPU/MPU: central processing unit/microprocessor DCAI: Data Center and AI FPGA: Field-Programmable Gate Array

GM: gross margin

GPU: graphics processing unit

INTC: Intel

IoT: Internet of Things MSFT: Microsoft MU: Micron NVDA: NVIDIA opex: operating expense

opex: operating expense PC: personal computer

pf: pro forma

PSG: Programmable Solutions Group

SKUs: stock keeping units TAM: total addressable market

Additional details

PC: CY24 TAM at risk, INTC impacted disproportionately

While we expect strong seasonality to help Q3/Q4 results/guide, we see risks to the 2024 PC outlook for both INTC/AMD. After multiple downward revisions to CY23 TAM throughout the year (300mn units initially to 260-270mn levels), we now see PC sell-through of 250mn in CY23E, followed by just ~260mn units in CY24E. This is below our prior 275mn for CY24E and in line with IDC's latest PC outlook of 261mn. PCs represent nearly half of INTC's total sales (versus just ~20% for AMD) and should impact INTC's top-line/utilizations disproportionately. Increased competition from ARM should further pressure x86 TAM, limiting medium-/longer-term upside potential for both vendors.

Server: expanding capex pie, but limited goodness for both

In CPUs, we highlight continued elevated enterprise channel inventories, which should only normalize by the beginning of next year (per MU), favoring Al/cloud-heavy AMD over enterprise-indexed INTC. Outside CPUs, we see risks to investor expectations for AMD's MI300 in CY24E at the \$2bn-4bn range, well above our \$1bn-1.5bn. Though our latest cloud capex tracker points to strong spending recoveries in Q4'23E (+10% YoY) and CY24E (+16% YoY), we question whether MI300 customers (particularly MSFT) can launch in large volumes alongside supporting NVDA and internal Athena chips.

Exhibit 1: INTC Street versus BofA in September/December quarters

We expect \$13.4bn/\$14.4bn in sales in the September/December quarters, modestly below Street

	Sep-22	Jun-23			Sep-23E				De	c-23E	ĺ
			Guidance	Street	BofA	QoQ %	YoY %	BofA	Street	Guidance	New BofA
Sales (\$mn, Non-GAAP)	\$15,338	\$12,949	\$13,400	\$13,524	\$13,407	3.5%	(12.6%)	\$14,233	\$14,355		\$14,233
QoQ%	0.1%	10.5%		4.4%	3.5%			6.2%	6.1%		6.2%
Client Computing Group (CCG)	\$8,129	\$6,780		\$7,337	\$7,247	6.9%	(10.9%)	\$7,566	\$7,713		\$7,566
Data Center & AI (DCAI)	\$4,255	\$4,004		\$3,927	\$3,891	(2.8%)	(8.5%)	\$4,194	\$4,247		\$4,194
Networking & Edge (NEX)	\$2,133	\$1,364		\$1,330	\$1,303	(4.5%)	(38.9%)	\$1,400	\$1,438		\$1,400
Intel Foundry Services (IFS)	\$78	\$232		\$260	\$302	30.0%	286.7%	\$318	\$274		\$318
All Other	\$293	\$115		\$644	\$665	477.9%	126.8%	\$755	\$728		\$755
Gross Margin % (Non-GAAP)	45.9%	39.8%	43.0%	43.0%	43.0%	320	(288)	44.5%	44.3%		44.5%
Gross Profit	7,037	5,154			5,766	11.9%	(18.1%)	6,334			6,334
R&D	4,302	4,080			4,211	3.2%	(2.1%)	4,421			4,421
MG&A	1,744	1,374			1,422	3.5%	(18.5%)	1,479			1,479
Opex (Non-GAAP)	5,382	4,698			4,856	3.4%	(9.8%)	5,078			5,078
Operating Income	1,655	456		881	910	99.6%	(45.0%)	1,256	1,325		1,256
Operating Margin % (Non-GAAP)	10.8%	3.5%		6.5%	6.8%	327	(400)	8.8%	15.0%		8.8%
Financial Income	99	167			43			43			43
Pretax Income	1,754	623			953	53.0%	(45.7%)	1,299			1,299
Tax expense	-678	84			124	47.5%	(118.3%)	169			169
Tax rate (Non-GAAP)	-38.7%	13.5%	13.0%		13.0%	(48)	5,165	13.0%			13.0%
Net Income	2,432	547			829	51.6%	(65.9%)	1,130			1,130
Diluted EPS (Non-GAAP, ex-SBC)	\$0.59	\$0.13	\$0.20	\$0.21	\$0.20	51.4%	(66.5%)	\$0.27	\$0.31		\$0.27
Diluted Shares	4,125	4,196			4,201	0.1%	1.8%	4,206			4,206

Source: BofA Global Research estimates, Visible Alpha, Bloomberg, company reports

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Exhibit 2: AMD Street versus BofA in September/December quarters

We expect \$6.4bn in sales in December quarter, -5% below Street

	Sep-22	Jun-23		Se	p-23E				D	ec-23E	
			Guidance	Cons	BofA	QoQ	YoY	BofA	Cons	Guidance	New BofA
Sales (\$mn)	\$5,565	\$5,359	\$5,700 +/- 300	\$5,703	\$5,702	6.4%	2.5%	\$6,104	\$6,398		\$6,104
QoQ%	-15.0%	0.1%		6.4%	6.4%			7.1%	12.2%		7.1%
Data Center	1,609	1,321		1,620	1,614	22.2%	0.3%	2,323	2,295		2,323
Server CPU	1,489	1,190			1,418	19.2%	(4.7%)	1,841			1,841
Data Center GPU	25	16			36	123.6%	47.6%	317			317
FPGA & Adoptive SoC	84	64			105	64.0%	NA	101			101
Pensando	12	51			55	NA	NA	64			64
Client	1,022	998		1,212	1,315	31.7%	28.6%	1,292	1,335		1,292
Desktop and Notebook Processors	955	938			1,242	32.4%	30.1%	1,220			1,220
Chipsets & IP (includes Samsung)	67	60			72	21.0%	8.2%	72			72
Embedded	1,303	1,459		1,324	1,267	(13.2%)	(2.8%)	1,198	1,296		1,198
Gaming	1,631	1,581		1,532	1,506	(4.8%)	(7.7%)	1,292	1,457		1,292
Gaming GPU	103	127			159	25.2%	53.6%	170			170
Game Console SoC	1,528	1,454			1,347	(7.4%)	(11.8%)	1,122			1,122
Gross Margin % (Non-GAAP)	49.9%	49.7%	51.0%	51.0%	51.0%	130	115	51.3%	52.1%		51.3%
Gross Profit	2776	2665		2,909	2,910	9.2%	4.8%	3,133	3,334		3133
R&D	1279	1443			1,479	2.5%	15.6%	1,494			1494
SG&A	557	547			558	2.0%	0.2%	569			569
Opex Total (Non-GAAP)	1520	1605	1,650	1,642	1,652	2.9%	8.7%	1,678	1,754		1678
Operating Income	1264	1068		1,267	1,258			1,455	1,580		1455
Op Margin % (Non-GAAP)	22.7%	19.9%		22.2%	22.1%	213	(66)	23.8%	24.7%		23.8%
Financial Income	(6)	21			21			21			21
Pretax Income	1258	1089			1,279			1,476			1476
Tax expense	163	141			166			192			192
Tax rate	13.0%	12.9%			13.0%	523.4%	429.3%	13.0%			13.0%
Net Income (Non-GAAP)	1095	948			1,112			1,284			1284
Diluted EPS (Non-GAAP)	\$0.67	\$0.58		\$0.68	\$0.68	17.1%	1.3%	\$0.79	\$0.90		\$0.79
Diluted Shares	1,625	1,627	1,630		1,630	0.2%	0.3%	1,632			1,632

Source: BofA Global Research estimates, Visible Alpha, Bloomberg, company reports

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Exhibit 3: Stocks mentioned

Prices and ratings for stocks mentioned in this report

BofA Ticker	Bloomberg ticker	Company name	Price	Rating
AMD	AMD US	Advanced Micro	US\$ 101.67	C-2-9
INTC	INTC US	Intel	US\$ 34.59	B-3-8
Source: BofA Globa	l Research			

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Price objective basis & risk

Advanced Micro Devices, Inc (AMD)

Our \$120 PO is based on 32x our 2024E non-GAAP EPS, which is towards the middle of AMD's historical 17x-64x range.

Downside risks: 1) M&A integration risks, 2) Strong competition from larger names, 3) Lumpy nature of consumer and enterprise spending that could create delays in acceptance and success of new products, 4) High reliance on one outsourced manufacturing partner, 5) Maturity of current game console cycle.

Intel (INTC)

Our \$35 price objective is based on 22x our 2024E pf-EPS ex-stock comp expense, at the low end of compute peers (15x-40x), which we view as appropriate given manufacturing uncertainties and risks of new foundry strategy.

Upside risks to our price objective are 1) clarity or breakthrough on yields for 7nm



process technology, 2) new products allowing Intel to limit share loss, 3) improving product mix which can drive upside to gross margins, 4) manufacturing slip up at key foundry competitors.

Downside risks to our price objective are 1) weaker-than-expected trends in a mature PC market, which is largest revenue generator for Intel, 2) further delays in 7nm process technology and roadmap, 3) accelerated share loss to AMD, 4) more competition in profitable data center market.

Analyst Certification

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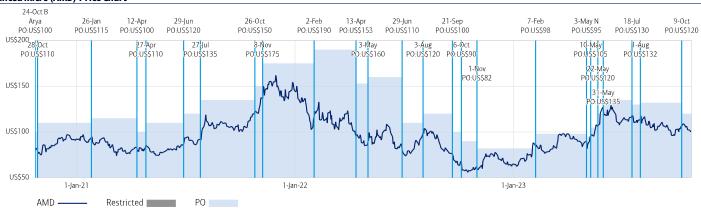
US - Semiconductors and Semiconductor Capital Equipment Coverage Cluster

Investment rating	Company	BofA Ticker	Bloomberg symbol	Analyst
BUY				
	Analog Devices Inc.	ADI	ADI US	Vivek Arya
	Applied Materials, Inc.	AMAT	AMAT US	Vivek Arya
	Arm Holdings	ARM	ARM US	Vivek Arya
	Axcelis Technologies	ACLS	ACLS US	Duksan Jang
	Broadcom Inc	AVGO	AVGO US	Vivek Arya
	Cadence	CDNS	CDNS US	Vivek Arya
	Camtek	CAMT	CAMT US	Vivek Arya
	GlobalFoundries	GFS	GFS US	Vivek Arya
	KLA Corporation	KLAC	KLAC US	Vivek Arya
	Lam Research Corp.	LRCX	LRCX US	Vivek Arya
	Marvell Technology Group Ltd.	MRVL	MRVL US	Vivek Arya
	Microchip	MCHP	MCHP US	Vivek Arya
	Nova	NVMI	NVMI US	Vivek Arya
	NVIDIA Corporation	NVDA	NVDA US	Vivek Arya
	NXP Semiconductors NV	NXPI	NXPI US	Vivek Arya
	onsemi	ON	ONUS	Vivek Arya
	Synopsys	SNPS	SNPS US	Vivek Arya
NEUTRAL				
NEUTRAL	Advanced Micro Devices, Inc	AMD	AMD US	Vivek Arya
	,	ALGM	ALGM US	Blake Friedman
	Allegro MicroSystems Coherent Corp	COHR	COHRUS	Vivek Arya
	Lattice Semiconductor	LSCC	LSCC US	Blake Friedman
			MTSLUS	
	M/A-Com	MTSI MU	MUUS	Vivek Arya
	Micron Technology, Inc Teradyne	TER	TER US	Vivek Arya Vivek Arya
	<u> </u>			•
	Texas Instruments Inc.	TXN	TXN US	Vivek Arya
UNDERPERFORM				
	Ambarella	AMBA	AMBA US	Vivek Arya
	Credo Technology	CRDO	CRDO US	Vivek Arya
	Intel	INTC	INTC US	Vivek Arya
	Lumentum Holdings	LITE	LITE US	Vivek Arya
	Qorvo Inc.	QRVO	QRVO US	Vivek Arya
	Skyworks Solutions, Inc.	SWKS	SWKS US	Vivek Arya
	Wolfspeed Inc	WOLF	WOLF US	Vivek Arya

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Advanced Micro (AMD) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

Intel (INTC) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

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Equity Investment Rating Distribution: Technology Group (as of 30 Sep 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	204	51.52%	Buy	104	50.98%
Hold	95	23.99%	Hold	45	47.37%
Sell	97	24.49%	Sell	27	27.84%

Equity Investment Rating Distribution: Global Group (as of 30 Sep 2023)

Coverage Universe	Count	Percent	Inv. Banking Relationships R1	Count	Percent
Buy	1869	53.48%	Buy	1046	55.97%
Hold	828	23.69%	Hold	461	55.68%
Sell	798	22.83%	Sell	370	46.37%

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Buy	≥ 10%	≤ /0%
Neutral	≥ 0%	≤ 30%
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