

Profit & Loss

Fiscal Year

Period

All

P12

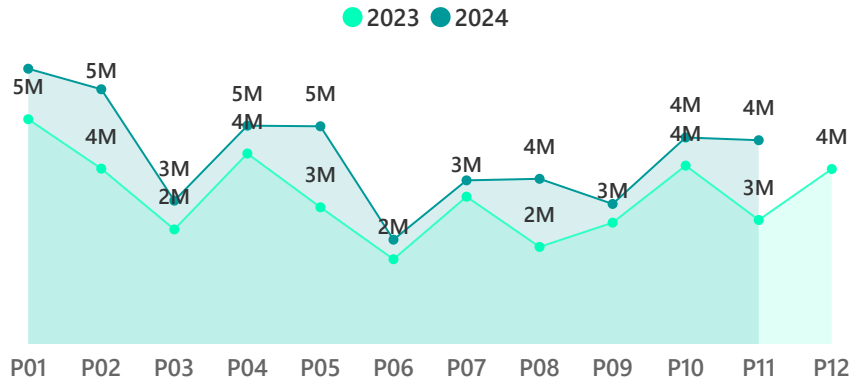
KPI	P01 Act	P02 Act	P03 Act	P04 Act	P05 Act	P06 Act	P07 Act	P08 Act	P09 Act	P10 Act	P11 Act	P12 Act
Revenue	10,640,086.7	9,150,844.4	5,487,502.0	8,697,844.8	7,541,146.3	4,023,277.7	6,616,194.9	5,580,487.1	5,561,339.0	8,189,637.6	6,974,635.7	3,723,185.9
Cost of Sales	3,035,538.3	2,557,486.6	1,558,136.3	2,543,735.6	2,322,611.9	1,162,895.4	2,128,949.1	1,927,419.5	1,519,463.6	2,386,521.7	2,276,497.0	958,008.2
Gross Profit	7,604,548.4	6,593,357.8	3,929,365.7	6,154,109.2	5,218,534.4	2,860,382.2	4,487,245.8	3,653,067.6	4,041,875.4	5,803,116.0	4,698,138.7	2,765,177.7
Gross Margin	71.47%	72.05%	71.61%	70.75%	69.20%	71.10%	67.82%	65.46%	72.68%	70.86%	67.36%	74.27%
Operating Expenses	3,039,846.9	2,954,910.0	2,763,770.2	2,869,743.2	2,903,774.2	2,745,796.1	2,831,188.9	2,783,850.7	2,819,240.5	2,934,491.4	2,823,092.7	1,532,521.6
Net Profit	4,564,701.5	3,638,447.8	1,165,595.5	3,284,366.1	2,314,760.3	114,586.2	1,656,056.9	869,217.0	1,222,634.9	2,868,624.6	1,875,046.0	1,232,656.1
Profit Margin	42.90%	39.76%	21.24%	37.76%	30.70%	2.85%	25.03%	15.58%	21.98%	35.03%	26.88%	33.11%

KPI

Revenue

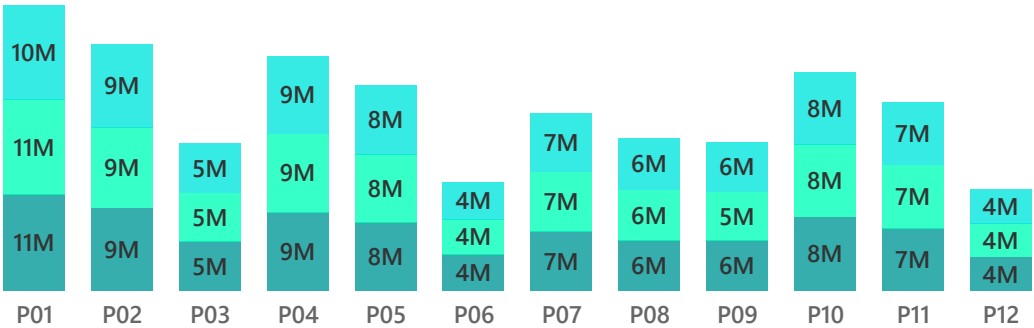
Revenue

Actuals



Revenue

Actual Budget Forecast



Net Profit Act
24,806,692.7

Avg Net Profit Act
2,067,224.4

Loss Act
57,379,489.3

Avg Loss Act
4,781,624.1

Profit & Loss

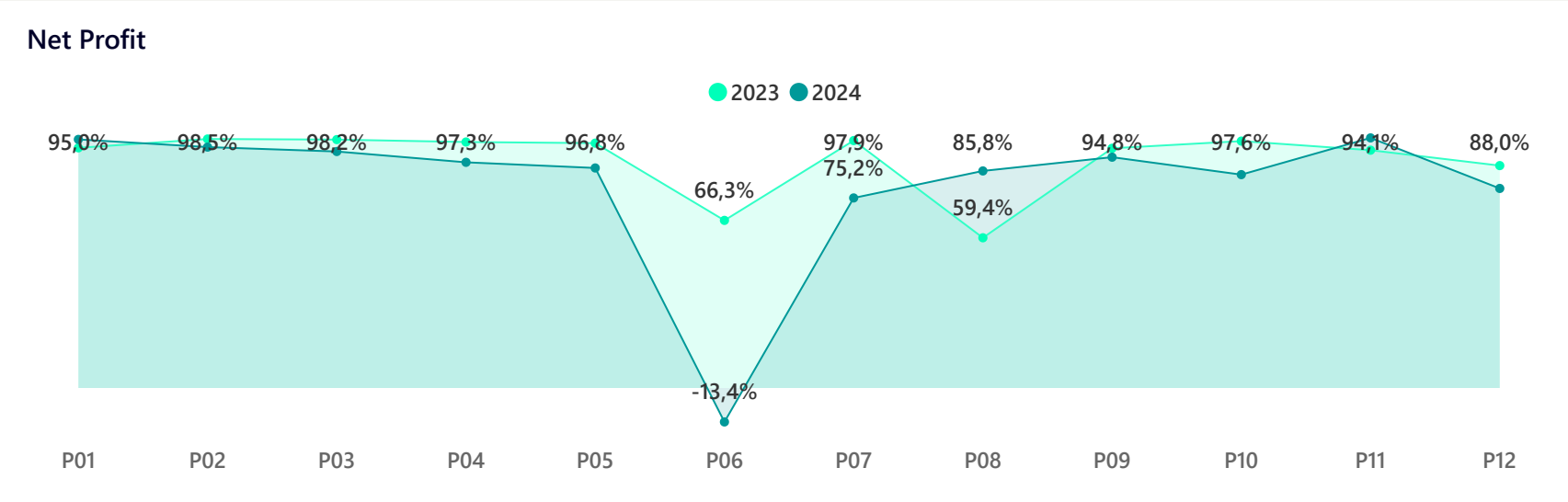
KPI

Fiscal Year

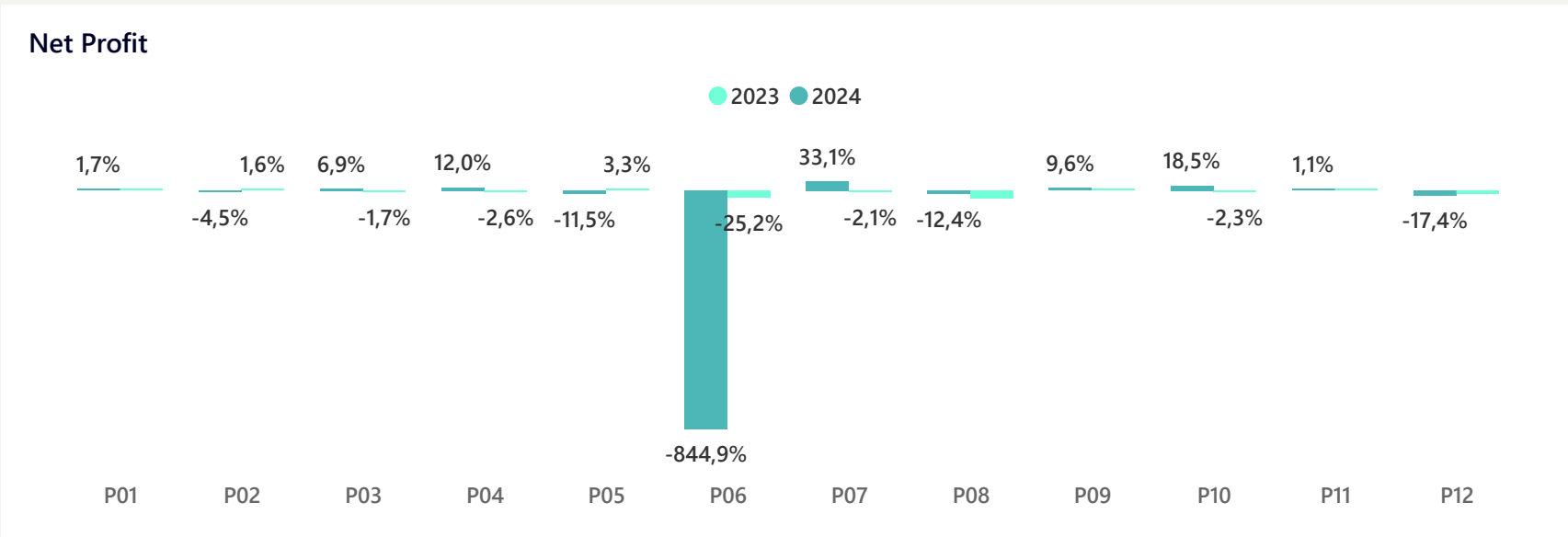
Net Profit

All

Forecast Accuracy



Variance (Act x FC)



%

ABS

Profit & Loss

Fiscal Year

All

Quarter

All

Period

All

