# Sergev Kuznetsov

## Senior UI/UX Designer

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#### **SUMMARY**

I design web and mobile interfaces and digital services, bringing 10 years of experience in digital agencies and product teams. I conduct UX and user research, create prototypes and design concepts, and build scalable design systems. I work closely with marketers and developers to reduce development costs, enhance user experience, and improve key metrics and business impact. Valued for fast-paced delivery and high-quality design solutions.

#### PROFESSIONAL EXPERIENCE

### UI/UX Designer • Art director Darwin Apps, Reston, USA

2021 — Now

Digital agency focused on web and software solutions, analytics integration, marketing support, and B2B/user experience optimization for startups and nonprofits.

- Created and led a cross-functional design team of 6 for 20+ projects and tenders.
- Redesigned web platforms for the Bennie group (Bennie.com, HRadvisory.com, HelloSayge.com) employee benefits company backed by \$50M+ in funding — and rebuilt the Bennie Help Center, reducing support tickets by 40% and boosting customer satisfaction by 30%.
- Led the comprehensive redesign of the AFR100 (African Forest Landscape Restoration Initiative) portal, a platform uniting entrepreneurs and governments across 34 African countries. The redesign increased average session duration by 40% and pages per visit by 25%.
- Boosted social media presence by creating a system of publications, growing Dribbble followers from 0 to 3,200 and Behance to 580 organically.

# Product Designer • Art director SoftPro, Moscow, Russia

2018 - 2022

Product developer company focusing on digital solutions for the sports and finance sectors.

- Led core design efforts for an international sports conglomerate across multiple in-house initiatives, collaborating with 200+ product team members.
- Delivered end-to-end design for the Russian Chess School's educational platform the largest chess school in Russia (90+ coaches, 40+ branches, 40K+ graduates, 100+ champions).

### UI/UX Designer • Product Designer • Art director Technesis, Moscow, Russia

2018 — 2020

Engineering & IT company creating solutions for transportation systems.

- Designed a mobile cash register terminal and admin panel, used by intercity bus operators in 15+ regions, boosting boarding speed by 30% and sales by 20%.
- Designed a cross-platform travel app "Kaliningrad Go" for the order of the state administration of Kaliningrad city. The service reached #1 in its App Store category on launch, gained 70K installs in 6 months, and achieved a 40% retention rate.

# UI/UX Designer • Design Lead

2017 — 2018

# Docomo Digital, Moscow, Russia

Local branch of Japan's leading telecom company.

- Led design campaigns integrating 20+ services with mobile carrier billing systems, improving user conversion by an estimated 18%.
- Led end-to-end design of a digital reading cross-platform web service for magazines of the biggest publishing house in Russia, featuring a library of publications of over 10 years of publishing 30+ magazines across lifestyle, multimedia and other categories.

# **Product Designer • UI/UX Designer** Anywayanyday, Moscow, Russia.

2017 - 2018

- Booking platform for flights and hotels.
  - Collaborated with a team of 2 designers and developers to create a cross-platform booking service with 40% of direct visits, contributing to feature development and user experience improvements.
  - Designed logistics service Smart Seeds, a management b2b product that is used by 10K+ transporting companies in 25 regions of the Russian Federation.

# Zephyrlab, Moscow, Russia

- In 5 days Launched "Our Forest" government and public initiative landing page and customer funnel and gained a web design award Tagline 2015.
- Developed Dobrodel, the feedback portal for the Moscow Region Government (4M+ users, 14K+ monthly growth, Runet Award 2015).
- Led design process of the "MTS Money" wallet mobile app, collaborating closely with the development team (5 million downloads B Google Play and ~1.5 Monthly Active Users).

Web Designer 2012 — 2014

# Foremost Design, Moscow, Russia

- Independently designed and maintained 30+ websites, apps, and portals for diverse clients.
- Created IT ecosystem for innovative car washing company Park-n-Go: management application, web resources, brand style, logo and marketing assets.

#### **EDUCATION**

Moscow University of Economics, Statistics and Informatics (MESI), Faculty of Information Technology, major in Mathematical Support and Administration of Information Systems,

User Interface and Information Presentation — A Practical Course by Ilya Birman Mad Rabbit — Blender Course
Black Figma Box — Icons & Illustration Intensive by Kris Anfalova
Octopunish — Illustration & 3D Intensive

#### **LANGUAGES**

Russian: Native / English: B2

#### **SKILLS**

UX/UI Design, Product design, Graphic Design, Motion Design, Interactive Prototyping, Design Systems, Typography, Mobile & Desktop Application Design, Design Management, Design Strategy, User Research, Visual Design, Figma, Miro, Adobe Creative Suite, Usability Testing, Agile, Scrum, Chat GPT, Midjourney.