

## Contact

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(LinkedIn)

## Top Skills

Quality Assurance

Workforce Management

Vendor Management

## Languages

English (Full Professional)

Marathi (Native or Bilingual)

Hindi (Professional Working)

## Certifications

Project Management Professional

# Ram Sharma , PMP

CEO & Founder at XpressionsUnLimited.com

Pune, Maharashtra, India

## Summary

Results-driven executive with 27 years of expertise and multi-industry experience in leading start-up, high growth, and turnaround situations. Highly qualified business leader with demonstrated abilities functioning in a fast-paced highly competitive environment, establishing call centers, technical support operations, and transaction process with improved financial performance, heightened productivity and enhanced internal controls and effective operational processes.

- Managed talented, dynamic teams of in-house and external software development professionals to drive multiple projects from requirements analysis through the complete software development lifecycle
- Worked with multiple disciplinary teams including product management, requirements management, development, test, finance, legal, marketing, and customer service
- Coordinated with project stakeholders to define project goals, objectives, and scope and provide status updates in a timely manner
- Successfully managed expectations of project stakeholders and end-user community. Liaisoned between various groups including project stakeholders, engineering, and executive management.

Specialties: ~ Start-up deployment and Management

~ Business Development

~ Operations [Tech / Non tech]

~ Quality Assurance

~ Business Transitioning

~ IT & Telecom infrastructure management

~ Workforce Management

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## Experience

XpressionsUnlimited.com

CEO and Founder  
November 2011 - Present  
Pune Area, India

Grameen Foundation  
IT Project Manager  
January 2009 - October 2011 (2 years 10 months)

United Technologies  
Delivery Head  
January 2008 - December 2008 (1 year)

IBM Global Services  
Delivery Manager  
February 2005 - December 2007 (2 years 11 months)

Electronic Data Systems  
Project Manager  
January 2004 - February 2005 (1 year 2 months)

Cyberthink Inc. NJ USA  
Consultant  
July 1999 - May 2003 (3 years 11 months)

Ruchi Soya  
Manager Systems  
1996 - 1999 (4 years)

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## Education

Devi Ahilya Vishwavidyalaya  
MBA, Information Systems · (1996 - 1999)

Cusrow Wadia Institute Of Technology  
ADCSSA, Information Systems · (1989 - 1990)

DAVV Indore  
BSc, Computers · (1985 - 1988)