# Hailey with an iPod





Busy Very broke Loves music
Summer Job

# Goals

• Making a bit of money on the side

"Hailey with an iPod

Age: 20 Work: Student

Family: Youngest child Location: Vancouver
Character: Above average

# Character: Above average

# Personality

Introvert	Extrovert
Thinking	Feeling
Sensing	Intuition
Judging	Perceiving

#### **Frustrations**

- Hailey works a summer job to help pay her tuition: though she
  can lend things during her break, she can't carry her laptop to
  work and traditional websites are too cumbersome to use on
  the phone.
- Thankfully, PeerRenters lets her make a bit more cash lending her charger to customers.

#### Bio

Hailey is big on Apple products, she makes sure she is always up to date with new apple products. Unfortunately, Apple products are too expensive and Hailey wants to make money to compensate for that. Fortunately though, she has her old iPhone 6 charger and she is ready to make money off of it by putting it on LendingStuff and she does not want to sell it just in case she loses her new charger.

# Motivation

Fear

Growth

Power

Social

#### Brands & Influencers



### **Preferred Channels**

Traditional Ads
Online & Social Media
Referral
Guerrilla Efforts & PR

